LifeWorks









West Virginia Public Employees Insurance Agency

Benefits Administration System Request for Proposal

LifeWorks Cost Proposal - Original

RFP No.: CRFP PEI2200000001

ORIGINAL - May 25, 2022

Authorized by:

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BAS - Schedule 1 Vendor's Firm Fixed Price Cost Proposal for Goals and Mandatory Requirements

Vendor Hosted Solution Implementation & Annual Cost

Vendor Name:

LifeWorks

											T 02							
Cost Element	Year 0	Year 1		Year Z		Year 3		Year 4		Year 5		Total 5 Year	THE REAL PROPERTY.					
	(Implementation Period)	5/hr or unit	Estimated Hours/Units	Total	the or nest	Hours/Units	Total	\$/hr or unit	Hours/Units	Total	3/bc or unit.	Hours/Units	Total	\$7hr or unit	Hours/Units	Total	Hours/Units	Total 5 Year Cost
Implementation																	-	
Solution Implementation ¹	\$5,471,140				Local													
Hardware	\$0,00	3-39								-								-
Third Party Software	\$528,660															1000	110/10/12	_
Annual Fees															-			4
Hosting Fees	A MALE DE LA PRINCIPA DEL PRINCIPA DEL PRINCIPA DE LA PRINCIPA DEPUNDA DE LA PRINCIPA DE LA PRIN			\$550,000	0.00	\$2 -To-	\$550,000			8500,000			\$550,000		7	\$550,000	0	\$2,750,000
License/Mainterance Fees (Vendor Software)				\$857,572	1		\$857,572	FYAF		8857.572			\$857.572			\$857,572		\$4,287,86
License/Maintenance Fees (Third Party Software)				\$92,428	V-3-1		392,428			\$92,428			\$92,428			\$92,428		
Support Fees (Third Party Software)				50			50	COLUMN TO SERVICE STATE OF THE PERSON NAMED IN COLUMN TO SERVICE STATE OF THE PERSON NAMED STATE OF THE PERSON NAMED STATE OF THE PERSON NAMED STATE OF THE PERSON NAM		80			\$0	-				\$462,14
Other (specify):				\$0			50			50			\$0			\$0.00 \$0.00		- 3
Subtotal				\$1,500,000			\$1,500,000	100		\$1,500,000			\$1,500,000			\$1,500,000		\$7,500,00
Additional Support Services - Service hour quanti	ties are estimates only. PEIA neither gu	erentees nor implies that an in	dividual category wi	il be used, nor gu	arentoes the	number of hours		course of the co	stract.	01,000,111			51,500,000			01,000,000		\$7,000,000
Additional Functional Requirement(s)		530.00	1866	\$300,000.00	\$300.00	1000	\$300,000.00	\$300.00	1000	\$300,000.00	1300.00	1000	\$300,000,00	\$300.00	10001	\$300,000.00	5000.0	0 \$1,500,000.00
Support Ticket Consulting Services	Design of the second		370	13	100	Commence of the last of the la			200	100000000				\$543,00	19991	4000,000,00	3000.0	31,300,000.0
Low	The state of the s	\$300.00	250 250 280	\$75,000.00			\$75,000.00	\$300.00		\$75,000,00	\$300.00	250	\$75,000,00	\$300.00	2501	875 000.00	(25)	\$375,000.00
Moderate	TOTAL STREET	\$100.00	250	\$75,000.00	\$300.00		\$75,000.00			\$75,000.00	\$300.00	250	\$71,000.00	\$300.00	250	\$75,000.00	725	
Hgh	01	\$300.00	290		\$300.00	250	\$75,000.00	\$300.00	250		\$300.00	250	\$75,000,00	\$300.00	250	\$75,000.00	125	
Critical		\$300.00	250	\$75,000.00	\$300.00	250	\$75,000.00	\$300.00	250	\$75,000.00	\$300.00		\$71,000.00	\$300.00	750	\$75,000.00	129	
Additional Training		\$30.00	500	\$150,000.00	\$300.00	500	\$150,000.00	\$300.00	500	\$150,000.00	\$300.00	500	\$150,000.00	\$300,00	500	\$150,000.00	200	\$750,000.00
Additional Interfaces		\$300.00	500	\$150,000.00	\$300.00	500	\$150,000.00	\$300.00	500	\$150,000.00	\$300.00	500	\$150,000.00	\$300.00	520	\$150,000,00	250	\$750,000.00
Additional Reporting		\$300.00	500	\$150,000.00	\$300.00	500	\$150,000,00	\$300.00	500	\$150,000,00	\$300.00	500	\$150,000.00	\$300.00	500	\$150,000,00	250	
Subtotal			1500	\$1,050,000.00		3500	\$1,050,000.00		1900	\$1,050,000,00		3500	\$1,050,000.00	9300.00	3580	\$1,050,000.00	1290	
TOTAL	\$6,000,000,00			\$2,550,000			\$2,550,000		SECTION AND DESCRIPTION OF THE PERSON NAMED IN COLUMN TWO	\$2,550,000			\$2,550,000			\$2,550,000		\$12,750,000

* Vendors: If a discounted rate is available for a multi-year long term agreement please provide this information here;

Questions to Answer:	Yas/No	
Multi-Year Discount Available?	Yes	
5+ Year Discount?	Yes	
Other Term?		

If YES' was entered for any above question, please provide details in the test bos below.

LifeWorks looks forward to a long-term partnership with FEIA. In support of our partnership, we are proposing the following renewal multi-year Ariel EAS license cost officeounts:

Renewal contract for an additional five (5) years - twenty percent (20%) reduction in the Ariel EAS license cost of \$370,500.

- LifeWorks Pricing Notes and Assumptions:

 1) Solution implementation cost includes \$605,000 for license fees
 2) 100% U.S. resources are available at a higher cost
 3) Annual hosting cost may vary based on 3rd party fee increases

WV PEIA RFP - Appendix 2 - Cost Proposal.xlsx Schedule 1 - Imp & Ann Cost

Cost Element		Year 6 (Optional)	Year 7 (Optional)			Year 8 (Optional)			Total 8 Year		
Cost Element	\$/hr or unit	Hours/Units	Total	\$/hr or unit	Hours/Units	Total	\$/hr or unit	Hours/Units	Total	Hours/Units	Total 8 Year Cost
Implementation											
Solution Implementation ¹						AST THE DE					
Hardware											
Third Party Software	Kein ist design	7/2 No. 74 Same 5									
Annual Fees			- 1 T								
Hosting Fees		EXTRE DELIC	\$550,000		THE STATE OF THE S	\$550,000	N - 1 - 1 - 1 - 1 - 1 - 1 - 1		\$550,000		\$4,400,000
License/Maintenance Fees (Vendor Software)			\$857,572			\$857,572		My Service Control	\$857,572		\$6,860,576
License/Maintenance Fees (Third Party Software)			\$92,428	v i situadi		\$92,428			\$92,428		\$739,424
Support Fees (Third Party Software)			\$0.00			\$0.00			\$0.00		\$0
Other (specify):			\$0.00			\$0.00			\$0.00		\$0
Subtotal			\$1,500,000			\$1,500,000			\$1,500,000		\$12,000,000
Additional Support Services - Service hour quantit	ie						74		41,000,000		\$12,000,000
Additional Functional Requirement(s)	\$300.00	1000	\$300,000.00	\$300.00	1000	\$300,000.00	\$300.00	1000	\$300,000.00	8000	\$2,400,000.00
Support Ticket Consulting Services											42/100/000
Low	\$300.00	250	\$75,000.00	\$300.00	250	\$75,000.00	\$300.00	250	\$75,000.00	2000	\$600,000.00
Moderate	\$300.00	250	\$75,000.00	\$300.00	250	\$75,000.00	\$300.00	250	\$75,000.00	2000	\$600,000.00
High	\$300.00	250	\$75,000.00	\$300.00	250	\$75,000.00	\$300.00	250	\$75,000.00	2000	\$600,000.00
Critical	\$300.00	250	\$75,000.00	\$300.00	250	\$75,000.00	\$300.00	250	\$75,000.00	2000	\$600,000.00
Additional Training	\$300.00	500	\$150,000.00	\$300.00	500	\$150,000.00	\$300.00	500	\$150,000.00	4000	\$1,200,000.00
Additional Interfaces	\$300.00	500	\$150,000.00	\$300.00	500	\$150,000.00	\$300.00	500	\$150,000.00	4000	\$1,200,000.00
Additional Reporting	\$300.00	500	\$150,000.00	\$300.00	500	\$150,000.00	\$300.00	500	\$150,000.00	4000	\$1,200,000.00
Subtotal	DA S. S. SELLI	3500	\$1,050,000.00		3500	\$1,050,000.00		3500	\$1,050,000.00	28,000	\$8,400,000.00
TOTAL			\$2,550,000			\$2,550,000	TOTAL COLUMN	5-117	\$2,550,000		\$20,400,000

BAS - Schedule 2 Hardware Costs for Mandatory Project Elements Vendor's Firm Fixed-Price Cost Proposal

(The vendor should replicate this table as necessary to account for all components.)

1	2	3	4	5	6	7
NO NO	QTY	MANUFACTURER	MODEL	DESCRIPTION	UNIT COST	TOTAL
		\				
-						
-						
_						
						
otal						

- 1 Sequential item number
- 2 Quantity how many are required
- 3 Who the manufacturer is
- 4 Specific model number
- 5 Item description
- 6 Cost of 1 unit (including all ancillary charges for freight, insurance while in transit, etc.)

BAS - Schedule 3 Third Party Software Costs for Mandatory Project Elements Vendor's Firm Fixed-Price Cost Proposal

(The Vendor should replicate this table as necessary to account for all components.)

1	2	3	4	5	6	7
NO	# OF COPIES	MANUFACTURER	VERSION	DESCRIPTION	UNIT COST	TOTAL
1	8	Microsoft	Current	PROD SQL Svr Std 3 Yr (starts in year 2)	\$7,584	\$26,54
2	8	Microsoft	Current	Pre-PROD SQL Std 3 Yr	\$26,545 imp. + \$7,584 ongoing	\$26,54
3	1	Kofax	Current	Kofax Total Agility	\$21,450 imp. + \$3,120 ongoing	\$21,45
4	1	IBM	Current	FileNet	\$57,720 imp. + \$10,140 ongoing	\$57,72
5	1	IBM	Current	IBM Sterling Integrator	\$140,400 imp. + \$23,400 ongoing	\$140,40
6	1	Xpertdoc	Current	Xpertdoc	\$31,200 imp. + \$15,600 ongoing	\$31,20
7 1	1	Healthy e(fx)	Current	ACA reporting technology	\$225,000 imp. + \$25,000 ongoing	\$225,00
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otal						\$528,86

DESCRIPTION

- 1 Sequential item number
- 2 # of copies / licenses required
- 3 Who the manufacturer is
- 4 Specific version number
- 5 Item description
- 6 Estimated cost of 1 copy / license (including all ancillary charges for freight, insurance while in transit, etc.)