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Header 1

List View

**General Information** | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 1096194

Procurement Type: Central Master Agreement

Vendor ID:

Legal Name: NOVALINK SOLUTIONS LLC

Alias/DBA:

Total Bid: \$827,424.00

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0203

SO Doc ID: CPR2300000001

Published Date: 9/22/22

Close Date: 9/27/22

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

**Proc Folder:** 1096194  
**Solicitation Description:** Application Developer  
**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2022-09-27 13:30	SR 0203 ESR09272200000001570	1

**VENDOR**  
000000109470  
NOVALINK SOLUTIONS LLC

**Solicitation Number:** CRFQ 0203 CPR2300000001  
**Total Bid:** 827424  
**Response Date:** 2022-09-27  
**Response Time:** 12:50:47  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
Melissa Pettrey  
(304) 558-0094  
melissa.k.pettrey@wv.gov

<b>Vendor</b>		
<b>Signature X</b>	<b>FEIN#</b>	<b>DATE</b>

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Temporary information technology software developers				827424.00

Comm Code	Manufacturer	Specification	Model #
80111608			

**Commodity Line Comments:**

**Extended Description:**

Temporary information technology software developers



## **TECHNICAL PROPOSAL**

**REQUEST FOR  
PROPOSAL:  
PROJECT TITLE:**

**CRFQ CPR2300000001  
APPLICATION DEVELOPER**

**CONTRACTING AGENCY:  
SUBMISSION DATE:  
DUE DATE:**

**STATE OF WEST VIRGINIA  
9/27/2022  
9/27/2022**

**PROPOSER:**

**NOVALINK SOLUTIONS, LLC  
A GMSDC MBE CERTIFIED COMPANY  
SBA SELF CERTIFIED DBE**  
Tax ID: 20-0430786  
CAGE Number: 4SKB4  
DUNS Number: 800777794  
SAM Registration: JJ6LJE9T6U84  
GSA SCHEDULE 70 CONTRACT NUMBER: GS-35F-  
0366X  
NAICS: 541519

**Point of Contact:**

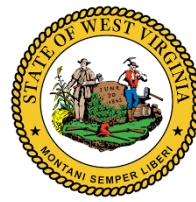
Huu Phan, Managing Director  
Ellen To  
Business Development Coordinator  
2180 Satellite Blvd. Ste. 400, Duluth, GA 30097  
Novalink.newbiz@novalink-solutions.com  
Phone: 708-646-9575  
Fax: 404-529-4282

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## COVER LETTER

September 26th, 2022

RE: CRFQ CPR2300000001

Dear Mrs. Melissa Pettrey

Novalink Solutions, LLC ("Novalink" hereinafter) is pleased to submit this technical response to fulfill the State of West Virginia's personnel's needs of one Sr. Application Developer to modify/enhance COMPASS as needed.

Novalink confidently proposes our unwavering commitment to provide qualified resources and subject matter experts necessary to fulfill support State of West Virginia's application.

### OUR CAPABILITY

Our capability to provide highly qualified Sr. Application Developer who will fulfill the tasks such as making code changes to modify/enhance COMPASS to meet on-going operational needs, utilizing Visual Studio to track code change requests, source code versioning and document changes to source code; assisting other team member trouble shooting related issues. In addition, the Sr. Application Developer will collaborate with different teams to complete code change request and resolve any issues arise.

### OUR STRENGTHS

#### AREAS OF EXPERTISE

Continuously ranked as a top vendor in various states, we have developed our core competencies in IT/Telecom managed solutions and staff augmentation services.

### OUR TEAM

Key team members and Partners (subcontractors) and respective role alignment.

### OUR SUCCESS

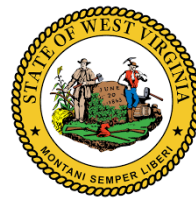
The secret to our growth is credited to our committed team. With a strong emphasis on our vision, mission, and core values, each Novalink member delivers high-quality services.

In order to stay true to our beliefs, we leverage our agility, dedication, and industry expertise to ensure all our clients get the right IT/Telecom professional for their business.

Our secret to success is our drive and efforts to ensure each member of the team is dedicated to delivering unsurpassable results. We are a people-oriented company and work with the goal of making your projects matter.



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People, being the center of our success, we focus on strategies and communication so you can receive high levels of performance. The integrity and commitment of our team have allowed us to act on our word.

Owing to them, we are enabled to build and foster long-term relationships with our clients and partners. Ever since we came into being, we have been pushing hard to increase our revenue and make more customers satisfied with the results.

The below individual is a duly authorized officer authorized to negotiate with the State of West Virginia and is a legally binding signatory for Novalink.

The undersigned, under penalty of perjury, is an agent authorized to submit proposals on behalf of Novalink.

I hereby acknowledge that I have read and understand the RFQ, the contents of the Proposal, the Amendments and attests to the accuracy of the information submitted therein.

*Ellen To*

X

\_\_\_\_\_  
Ellen To, Business Development Coordinator  
Novalink Solutions, LLC.

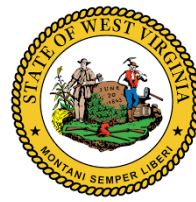
9/27/22

\_\_\_\_\_  
Date





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## I) EXECUTIVE SUMMARY

- **Company name:** Novalink Solutions, LLC
- **Number of years in existence:** Eighteen (18) Years
- **Principal(s):** Mr. Huu Phan, Sole Owner
- **Locations:**

Main office address:

2180 Satellite Blvd. Ste. 400 Duluth, GA 30097

Satellite operating offices: Massachusetts, Virginia, Delaware, Pennsylvania, Alabama, North Carolina, Illinois, Maryland, Virginia, Washington DC, and California.

- **Novalink Point of Contacts:**

**Huu Phan, Managing Director**

**Ellen To, Business Development Coordinator**

2180 Satellite Blvd. Ste 400 Duluth, GA 30097

Email: [novalink.newbiz@novalink-solutions.com](mailto:novalink.newbiz@novalink-solutions.com)

Phone: 708-646-9575

- **Number of employees:** Currently, Novalink has 20 internal support employees and 250 consultants working for different clients' projects. The number fluctuates slightly due to the new and ended contracts.
- **Financial stability:** Novalink has a solid financial stability. *Financial statements and credit line can be submitted upon request.*
- **Disclosure of litigation:** There is not any pending litigation against Novalink. No judgments, pending or expected litigation, or other real potential financial reversals, which might materially affect the viability or stability of Novalink are known to exist since its inception in 2003.

## II) QUALIFICATIONS

Novalink Solutions LLC is an IT Staff Augmentation and IT Consulting Vendor.

- Established in 2003.
- Is a leading company in Information Technology and Telecommunications (IT/Telecom) Consulting and Staff Augmentation services.
- In addition to the headquarter in Atlanta, Georgia, the Company has office operations in different states (Massachusetts, Virginia, Maine, North Carolina, Washington DC metropolitan area, Illinois, Texas, Alabama, and California).
- Novalink is a nationally certified **Minority- owned Business** Enterprise by NMSDC (National Minority Supplier Development Council).

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Novalink understands that this bid is to select a contractor to provide one (1) Sr. Application Developer to the State of West Virginia to support the state's COMPASS as needed.

- We are the approved vendor for IT Staff Augmentation and IT Consulting with over 30 States, Federal, corporate clients.
- We have placed many highly qualified consultants, including **Application Developers**.
- We have successfully provided IT Staff Augmentation services in the Master Services Agreements (MSAs) similar in scope and complexity as the GSA Schedule 70 to clients in both private and public sectors over the past eighteen (18) years.
- More than 3,500+ highly qualified IT consultants have been deployed to our clients' projects include the federal government agencies, close to 30 state governments, counties, cities, and other public entities in and surrounding the Washington DC area.
- Novalink Management Team, with an average of eighteen (18) years' experience in project management, has vast experience in managing both IT deliverables-based projects and IT Staff Augmentation Services. The team also master's in working on similar types of contracts in IT such as MSAs, Multi-award Blanket Purchase Agreement, especially the ones with government agencies even when budget is limited. With government agencies as our primary clientele, the team is very knowledgeable of the government's related policies and processes as well as having vast experience in managing government's deliverables-based IT projects.
- Our recruitment team also sets us apart from other competitors. The team has an average of eighteen (18) years' experience in IT recruiting. In addition, as a mandatory requirement to work for Novalink, all recruiters must have IT background. We believe recruiters with IT education background and/or work experience in IT industry will be more efficient in recruiting high qualified candidates for our clients.

## **WHY WE ARE DIFFERENT**

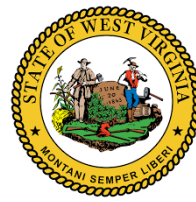
*Novalink Solutions stands out against other companies because we have:*

Reliable and Consistent Supply of Candidates: as articulated above, Novalink has a large pool of diversified and highly qualified candidates, consisting of:

- RMS internal database of thousands of candidates
- Hotlist of hundreds of readily available highly experienced candidates
- Referral network
- Subcontractor network

With this pool, Novalink has necessary resources and capabilities to satisfy the intended services to the State of West Virginia.

**Lean and Agile Processes:** Novalink's management team puts special focus on creating, implementing and improving its management and operation processes to ensure the best values



delivered to its customers. For example, the company applies a recruiting process separated by functions and administrative and payroll process designed as simple and supportive to consultants as possible. All of the company's processes, including marketing, recruitment and human resource management, are designed toward the ultimate goal: "to deliver services with the highest quality and at the most optimal prices". Leveraging the lean processes has enabled Novalink keep increasing its annual revenue and maintaining the staff turn-over rate lowest in the industry for years at 2.25%. We believe that these processes will help us achieve the desired outcomes with the State of West Virginia on a timely basis, then meet and exceed the State of West Virginia's expectation.

**Efficient Quality Control System:** In the project with the State of West Virginia, Novalink will also implement a Quality Control System to ensure our services are delivered with a timely, accurate and thorough completion of all contract/task order requirements. The Quality Control System will include Consultant Replacement Option, Monitoring and Evaluation (M&E) Plan, and Mitigation/Correction Plan. In addition, Novalink will have specific plans to assure the compliance to the government related regulations, policies and standards as well as other local regulations. Novalink will also conduct related trainings for the Project Support Team and consultants on both annual and as-needed basis.

- Consultant Replacement Option: As a guarantee on the high quality of services provided to State of West Virginia, Novalink offers two free weeks of training for each requested professional position. The two-week timeframe will give State of West Virginia sufficient time to evaluate our candidates' performance. If any candidate does not meet State of West Virginia's expectation after the two weeks, Novalink will provide an alternative candidate with 07-business day notice. During the project, we always guarantee to maintain the same replacement option with 07-business day notice.
- Monitoring and Evaluation Plan: In addition to Novalink's other M&E indicators, we will work with State of West Virginia's manager to clarify and agree on State of West Virginia's objectives, expected outcomes, performance standards, surveillance methods and performance measurements, Service Level Standards and incorporate them into our M&E Plan. The plan will be the tool for us to efficiently monitor and evaluate the performance of our consultants and the Project Support Team as well as taking necessary mitigation and corrective actions in a timely fashion.
- Mitigation/Correction Plan: This plan includes Novalink's approach to problem identification, tracking, and resolution and necessary steps to correct the problems and mitigate their impacts.

Over the past 18 years, Novalink has provided approximately **30** Senior Application Developers to different projects with both government and commercial clientele. The projects are in various scales with different contract values. All projects have been completed and/or implemented with clients' high satisfaction.

Novalink relevant current and past contracts that are in the similar scope with State of West Virginia

Company/Public	State of Nebraska
----------------	-------------------

Institution Name	
Contract Person	David Hattan- IT Manager at NE OICO
Contract Person Contact Details	David.Hattan@nebraska.gov
Service provided	IT Staff Augmentation
Time Period	From 2016-Current
Gross Annual Sales from Services	1,366,110 USD to date
Additional Information to Consider regarding this reference and/ or accomplishments achieved as a contractor for this reference.	<p>On-going support for applications:</p> <ul style="list-style-type: none"> <li>- Sr. Applications Developer for Instructional Materials Data Collection project to ensure all end users have opportunity to learn from high-quality, standards-aligned material</li> <li>- Data Quality Developer for NeDHHS to continue design, develop and deliver data quality technical processes, reports and analytics to align with the department's goal</li> <li>- Atlas Application Developer for Ne Public Health Atlas team for all activities related to information systems and data visualization application developed and maintained to support the division</li> </ul>

Company/Public Institution Name	State of Maine- Department of Education
Contact Person	Pradeep Manusanipally
Contact Person Details	Will provide upon further request
Service provided	Senior Programming Manager
Time Period	August 2021-Current
Gross Annual Sales from Services	126,000 USD as of date
Additional Information to Consider regarding this reference and/ or accomplishments achieved as a contractor for this reference.	Senior Programming Manager helps to design and deliver code in large and complex systems, help to create, socialize and coach standards and processes to increase the quality in all. End result is to serve as instrumental in remediating and refactoring current deficiencies in client's code base

Company/Public Institution Name	State of Massachusetts- Office of Energy and Environmental Affairs
Contract Person	Dee Doan
Contract Person Contact Details	Will provide upon further request
Service provided	Senior .Net Developer
Time Period	February 2021-Current
Gross Annual Sales from Services	149,000 USD as of date
Additional Information to Consider regarding this reference and/ or accomplishments achieved as a contractor for this reference.	Senior .Net Developer provide key support building enterprise grade software systems using Angular and C# on top of the .NET development stack and AWS cloud platform; design, development and implementation of high throughput and large-scale RESTful web services using C# and .NET Web API framework.

### III) DETAIL SERVICE DESCRIPTION AND KEY PERSONNELS

#### OUR UNDERSTANDING OF THE SCOPE OF WORK

Novalink understands that the State of West Virginia requires one (1) Senior Application Developer who has experience working on application VB.NET development project that will debug codes, make changes/modifications; work with different team to define new features to develop and implement in COMPASS system and also upgrade and configure existing codes to develop and optimize pension administration solutions for the State.

#### OUR UNDERSTANDING OF THE CONTRACT

- The primary purpose of this requirement is to provide temporary personnel services required by the State of West Virginia. The State and the Contractor hereby understand and agree that no employer-employee or master-servant relationships exist or will exist under this contract between the State and the Contractor's employee.
- The result of this acquisition will be for single award to an offeror who present the Best Value for a base of 12 months and 3 option period.
- Place of Performance: onsite at Charleston, WV

#### OUR APPROACH TO PHASE RESOURCE FOR THE PROJECT

##### a. Consultant Team:

Our consultant is a highly qualified Azure Developer from Novalink's pool of IT candidates. Please see the resumes attached for his full qualifications

Key Personnel	Tirumala Raju Killamsetti
Position proposed	.Net Developer
Specific experience in performing the activities required in this quote	<ul style="list-style-type: none"> <li>• 14+ years of IT Experience using Microsoft technologies stack, architecture, designing and development of project based on the functional &amp; non-functional requirements.</li> <li>• Skilled in C#, .Net Core, ASP.Net web forms using C#, ASP.NET MVC, SQL server, Oracle, MVC Architecture, Java Script, jQuery, Web Services, Web handlers, Web API, ADO.NET, Entity Framework, AJAX, LINQ, XML, WCF, Design Patterns, SSIS.</li> <li>• Azure Cloud &amp; Services, Cloud Native App, AZURE Pipeline, CI/CD.</li> </ul> <p>(Please see resumes for full technical and professional qualifications)</p>
Education/Trainings and Certification	Bachelors in Electronics and Communication Engineering, KLU

#### b. Project support team

Novalink will assign a Project Support Team with technical knowledge and management skills at our expenses to best serve our project implementation. The team will consist of the following members:

- Internal Support Manager (Sarah Nguyen),
- HR Coordinator (Tiffany Dang)
- Business Development Coordinator (Ellen To),
- Account Manager (Venky Raju),
- Lead Technical Recruiter (Satya Thotakura),
- Finance Coordinator (Fi Song Hunt), to work with the State of West Virginia.

The Account Manager with proven technical knowledge and management skills will be designated to be the key point of contact to work directly with the State of West Virginia. His tasks will include but not limited to the following:

- Manage, coordinate and administratively facilitate the consultant team to ensure Novalink's services meet all project timelines with the highest quality
- Be the primary point of contact on any matters relating to the project implementation



- Be primary point of contact on any security matter

A *Finance Officer* will be designated to serve the project in financial and administrative issues (invoices, vouchers, payroll and payments, etc.). She will work through the Account Manager on the project financial/administrative issues or work directly with the State of West Virginia with keeping the Account Manager informed.

In addition, Novalink's Managing Director will be the point of contact the State of West Virginia can contact at any time for any issues he/she needs to discuss and address at director level. The Managing Director shall be responsible for the overall management and quality of the services provided by Novalink. If there are any modifications amendments to the project contract, only the Managing Director has the authority from Novalink to sign on the amended contract with the State of West Virginia.

### c. Novalink Timeline/Milestones for State of West Virginia project

Timeline/Milestones	Activities
Within 03 business days from notice of award	<ul style="list-style-type: none"> <li>- Novalink will complete all required procedures to execute the contract with the State of West Virginia Contract Manager.</li> <li>- Novalink will inform the State of West Virginia with the names and contacts of the Company's Project Support Team</li> </ul>
Within 05 business days from notice of award	<ul style="list-style-type: none"> <li>- Novalink will contact all proposed candidates to ensure their availability and confirmation to start</li> </ul>
Within 07 business days from the executed date	<ul style="list-style-type: none"> <li>- Novalink Account Manager will work with the State of West Virginia's Contracting Manager on the compliance requirements such as reporting, communications, candidate submission, etc. to ensure we comply with all related policies and regulations from the State.</li> </ul>
For each call/work order from the Department	<ul style="list-style-type: none"> <li>- Account Manager, Technical Recruiter Lead will work with the team to ensure we can respond to State of West Virginia's service call/work order earlier than or within the deadline.</li> <li>- Account Manager will work closely with the State of West Virginia's Contracting Officer to complete all necessary procedures timely place our consultants once they are selected.</li> <li>- Account Manager and Novalink Project Support Team will strictly monitor our quality of services by periodically consulting the State of West Virginia's Manager on the consultants' performance, taking conference calls, emailing, or on-site visiting the client/consultants, taking necessary actions in a good time manner to any issues occurring during the project duration</li> </ul>
Reporting	<ul style="list-style-type: none"> <li>- Novalink will strictly comply with all reporting requirements from the State of West Virginia</li> </ul>

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## EXHIBIT 1: RESUMES

RESOURCES NAME: **Tirumala Raju Killamsetti**

### Professional Summary

- 14+ years of IT Experience using Microsoft technologies stack, architecture, designing and development of project based on the functional & non-functional requirements.
- Skilled in C#, .Net Core, ASP.Net web forms using C#, ASP.NET MVC, SQL server, Oracle, MVC Architecture, Java Script, jQuery, Web Services, Web handlers, Web API, ADO.NET, Entity Framework, AJAX, LINQ, XML, WCF, Design Patterns, SSIS.
- Azure Cloud & Services, Cloud Native App, AZURE Pipeline, CI/CD.
- Hands on experience in creating infrastructure (PaaS and IaaS) for web applications in Cloud and On-Premises environments.
- Hands on experience on Design patterns and application of object-oriented design & SOLID principles, ensure that concerns are as loosely coupled as possible and meets the standards by timely conducting code/design review and code refactoring.
- Ability to partner with Product management, Quality teams and other development teams to manage dependencies and work towards a common goal of delivering business results with agility and quality.
- Practiced Agile Scrum Methodology of design and development.
- Exposure in Analysis, Designing, Programming, coding techniques, Testing and Implementation and release management process.
- Exposure in cloning web applications from one data center to other data center and migration from On-premises to Private cloud environment.
- Good experience as individual contributor, Technical Lead and Team Member
- Good experience in both development and Application support.
- Providing Technical Leadership to the Team and Interfacing with the customer / stakeholder.

### Skills

**Dot Net Technologies:** ASP.NET, .Net Core, WCF, AJAX, Web API, MVC, Web services, Web handlers

**Cloud Technologies:** AZURE Cloud, HPE Private Cloud

**Languages/Technologies:** .Net Core, Web API, ASP.Net C#.Net, VB.Net, ADO.Net, ADP.Net HTML, XML, XSLT, Ajax, JavaScript, jQuery

**Databases/ETL:** SQL Server, Oracle, AZURE Blob, SSIS

**Reporting Tools:** SSRS and Crystal Reports

**GUI:** Visual studio, VS code

**Operating Systems:** Windows Servers, Linux, Ubuntu

**Web Servers:** IIS, Docker, Apache Tomcat



**Tools/version controls:** GitHub, SVN, Perforce, TFS, SVN, CC.NET, Empirix, Element Tool, BugZilla, hp Quality Center, ServiceNow

**Build Tools:** Jenkins, Sitebuilder, Maven, MS Build, Web Deploy, AZURE DevOps

## Professional Experience

### DXC Technology

**Apr 2018-Jul 2022**

#### Project: HPE

**Technical Lead      Mar 2021 – Jul 2022**

e-commerce Gateway Service is a middleware solution for multiple down streams for HPE ePrime, IPCS and ECG and eSG have wsA ,wsR assets. wsAvailability (wsA) provides the availability details [Leadtime] of BTO & CTO components. wsRegulatory (wsR) is a single point of contact to world-wide storefronts for all regulatory fees at HPE

- Involved in requirement gathering from application owners
- Involved in estimation of work and Requirement analysis
- Designed and developed the web application on ASP.Net MVC Framework, .Net Core 3, Web API, C#, SQL server, JavaScript and jQuery
- Develop loosely coupled solutions that are scalable, testable, modularized, and reusable.
- Designed and developed front-end module using CSS3, Bootstrap
- Designed and developed the required SQL stored procedures, triggers, and database functions
- Web API testing using SoapUI.
- Unit and functionality testing
- Cloud infrastructure creation
- Bug tracking using HPSM and Service now and issue fixing
- Dev, ITG and Production deployment using Git and Jenkins
- Involved in migration from Private cloud to AZURE cloud
- Involved in creation of CI/CD pipeline for code deployment into AZURE cloud environment
- Involved in all phases of SDLC and following Agile Methodology.

### Project: HPE

**Technical Lead      Apr 2018 – Mar 2021**

The Response Form Generator (RFG) is a web tool which offers an easily creation of (ssl-secured) forms with a dynamic backend database to capture the customers response. It has Questionnaire management, Processor Management, Data Management and Campaign management. It allows IMS country managers, internet consultants, agencies and the HP.com and Campaign Operations team to run surveys and registration/conversion campaigns through an easy-to-use tool with reduced development and maintenance costs. RFG is also linked with Siebel, CID, Sales Force Person, GOFA and CCDB. Worked on eCalendar which is Similar this

tool. GOFA tool integration into RFG: GOFA is other survey tool like RFG. We integrated GOFA and retiring GOFA tool, so HP got benefited in maintenance wise and now whole HP is using single tool.

- Independent contributor
- Involved in requirement gathering from application owners
- Estimation of work and Requirement analysis
- Designed and developed the web application on ASP.Net and C#, Web API, .Net Core, XML, XSLT and SQL server.
- Designed and developed the required SQL stored procedures, triggers, and database functions
- Web Services and Web API testing using SoapUI.
- Involved in branding changes and data separation between companies
- Unit and functionality testing
- Cloud infrastructure creation and documentation
- Dev, ITG and Production deployment using git and Jenkins
- Involved in migration from Private cloud to AZURE cloud
- Involved in creation of CI/CD pipeline for code deployment into AZURE cloud environment
- Involved in all phases of SDLC and following Agile Methodology. Windows Shared webhosting (WSH) is IIS web farm to host multiple static and .net applications like
- HPE Education services, corporate marketing, downloads, Video Gallery, Japan All , Renew etc.,
- All web sites in this farm working in Global load balancers environment using round robin method with sticky session.

**Capgemini Bangalore, India**

**Jun 2011 – Apr 2018**

**Project: HPE**

**Nov 2015 – Apr 2018**

Windows Shared webhosting (WSH) is IIS web farm to host multiple static and .net applications like HPE Education services, corporate marketing, downloads, Video Gallery, Japan All , Renew etc., All web sites in this farm working in Global load balancers environment using round robin method with sticky session.

- Involved in gathering requirements from different stake holders.
- Estimation of work and requirement analysis
- Website farm of 50 websites building using power shell scripting
- IP/Server/LLB/GLB order
- Server and IP validation
- Coordinating team and all website owners
- Bug tracking and issue fixing
- Dev, ITG and Production code deployment using Sitebuilder
- Involved in all phases of SDLC and following Agile Methodology.

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**Project: HPE****May 2013 – Oct 2015**

Prism is the HPE global content management repository used to manage and deliver structured product marketing content online and print publishing purpose. Prism is a 3 tiered system with Master, Region, Country catalogues. All regions are set up under the master catalogue and countries are set up under the region to which they are associated.

Prism receives hierarchy, PLC, and care pack compatibility information from upstream system of record. In Prism, content and capabilities are acquired, regionalized, translated, and localized. Once content is final it is exported to publisher database (PDB). Provisioned imports content from the PDB and provides it to HP direct and indirect publishers.

- Involved in gathering requirements from business team.
- Estimation of work and requirement analysis
- Application enhancements implemented for content translation module
- Application enhancement implemented for right rail automation
- Designed and developed the required SQL stored procedures, triggers, and database functions
- Involving NPI and fixing NPI issue
- Cloud infrastructure creation
- Involved in all phases of SDLC and following Agile Methodology.

**Project: HPE****Jul 2012 – May 2013**

The Discover is ssl secured web tool created in cloud environment which is used for HPE events management. This allows registrations for speakers, sessions, and audiences.

- Infrastructure diagrams
- Design and specifications
- Estimation of work
- Web servers and database servers order
- LLB, GLB and DNS name creation
- Server related issues fixing
- Dev, ITG and Production deployment.
- Involved in all phases of SDLC and following Agile Methodology

**Project: Govt. of Karnataka Bangalore, India****Jun 2011 – Jul 2012**

**Ceg Aadhaar (MIS)** is a web application designed for Karnataka Govt. officials and Enrolment Agency operators. This application used to record the number of enrollments happened for each station, center wise on daily basis. Below are the functionalities/Reports being generated by CEG Aadhaar web Application.

- User Administration
- Creation of new station (To do Aadhaar Enrollments).
- Creation of Centers (Says Address of the station)

- Attaching station to center
- Detaching station from center

**KYRPlusRestoration** is a windows application used to restore the data into State Data center (SDC). **KYRplus** Application creates an xml file for each enrollment and saved into local machine. End of the Day all xml files copied into server and then run this KYRPlusRestoration application.

- Involved in requirement analysis
- Involved in Issue Fixing
- Maintaining coding standards
- Designed and developed the required SQL stored procedures, triggers, and database functions
- Involved in all phases of SDLC and following Agile Methodology

**Arctern Bangalore, India**

**Sep 2009– Jun 2011**

**Project: Procure Staff/Volt**

**Sep 2009 – Jun 2011**

Consol is one of the best Procurement and Vendor management system Available in the Industry. It is a Web-based application that acts as a mechanism for business to manage and Procure staffing services and is a vendor neutral VMS solution for human capital management. The various modules include Recruitment, Procurement, Billing and Reporting. Use of Ajax and third party controls make the application more user-friendly and completely customizable with The use of different configurable parameters.

Followed the Agile development Scrum model as A standard SDLC process.

- Involved in Database Refactoring
- Involved in CONSOL Enhancements
- Involved in Issue Fixing
- Involved in writing NUnit Test and NUnit Plug-ins
- Maintaining coding standards
- Involved in writing SQL Stored procedures and functions.

**Sonata Software Bangalore, India**

**Dec 2007–Aug 2009**

**Project: Volkswagen**

**Jan 2009–Aug 2009**

VDSwin is a planning, control, documentation as well as problem management system (Vehicles, Problem, Assembly parts) for the whole test carrier life cycle of Vehicle. The system Was implemented in Visual Basic with DB2 database running on OS/390 mainframe.

The current scope of the project involves migrating the existing code to VB.Net, making it accessible to the existing database being used by VDSwin. Only code migration is in scope. The UI design of the application is not to be changed manually unless there is a problem with using Certain controls in .Net.

Assembly Parts: Using this module user can create different parts to fit into the Vehicles. User can install a part to vehicle, install a part and can check complete life cycle of the part.

Also, user can generate reports.

- Migration from VB6 to VB.NET
- Finding solutions in VB.NET for version compatibility issues
- Coding and development of the project
- Unit Testing
- Maintenance and issue fixing

## **Hachette Livre**

**Jun 2008–Dec 2008**

TDB is a web-based system that would assist Hodder Headline(a division of Hachette Livre) in managing Title information, production schedules and costing information. TDB will have seven major sections – Works, Editions, People, Groups, Production Management, Reports and TDB Administration.

The scope of the system includes Title Database (TDB) and Production Management System (PMS). Title Database includes editorial, sales and marketing information on various Titles and their editions. It also deals with various roles associated with a life cycle of a book. Production management system includes production specification, production scheduling, Costing, Sales and Royalties. Costing specification discussed in this document details features New TDB system and a set of new features that have been identified.

- Requirements study for the web enabled modules
- Involved in coding and development of the project
- Writing SQL Queries for data interaction
- Maintenance Unit testing

## **Project: Invensis**

**Dec 2007–May 2008**

### **Image Data Processing**

This product is a Windows based application, designed for simplifying BPO process of the organization. This application is mainly based on XML input of the clients. The application dynamically generates the fields based on the XML format sent by client. This helps in managing the total information of the client's data. This application in addition uses reports for monitoring the BPO process. The application has resulted in a substantial cost benefit of the organization. It has also decreased the scope for human error and increased workforce efficiency.

- Involved in developing of application modules
- Involved in preparing test cases.
- Unit testing

## **Education**

Master of Science from Acharya Nagarjuna University, Guntur. With Distinction.  
Bachelor of Science from Andhra University, Visakhapatnam. With Distinction.

## **Certification**

Microsoft Technology Specialist 070 – 528 and 70-536  
**AZ-900** Microsoft Azure Fundamentals  
**AZ-204** Azure Developer Associate  
**SC-900** Microsoft Security, Compliance, and Identity Fundamentals

## EXHIBIT 2: PRICING SCHEDULE

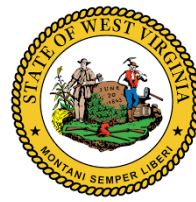
Novalink Solutions proposes the following pricing

Contract Item	Description	Unit of Measure	Estimated Quantity	Unit Cost	Extended Cost
5.1.1	Contract Services #1 – Professional Application Developers	Hourly	2080	\$99.45	\$ - 206,856.00
5.1.1	Optional Renewal Year 2 for Contract Services #1 – Professional Application Developers	Hourly	2080	\$99.45	\$ - 206,856.00
5.1.1	Optional Renewal Year 3 for Contract Services #1 – Professional Application Developers	Hourly	2080	\$99.45	\$ - 206,856.00
5.1.1	Optional Renewal Year 4 for Contract Services #1 – Professional Application Developers	Hourly	2080	\$99.45	\$ 206,856.00 -
				Total Cost	\$ - 827,424.00





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Your Potential. Our Promise



### EXHIBIT 3: GENERAL TERMS AND CONDITIONS ACCEPTANCE AND ADDENDUM ACKNOWLEDGEMENT

Please see the acknowledgment of Addendum

#### ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CPR2300000001

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Novalink Solutions LLC

Company

Authorized Signature

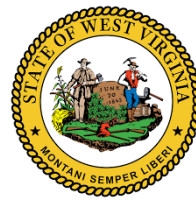
9/27/22

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.



[www.novalink-solutions.com](http://www.novalink-solutions.com)  
Your Potential. Our Promise



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## General Terms and Conditions Certification and Signature

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Name, Title) Huu Phan

(Printed Name and Title) President

(Address) 2180 Satellite Blvd, Suite 400, Duluth GA 30097

(Phone Number) / (Fax Number) 770-239-1641/402-529-4282

(email address) novalink.newbiz@novalink-solutions.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

*By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.*

Novalink Solutions LLC

(Company)

(Authorized Signature) (Representative Name, Title)

Huu Phn, President 9/27/22

(Printed Name and Title of Authorized Representative) (Date)

770-239-1641

(Phone Number) (Fax Number)

novalink.newbiz@novalink-solutions.com

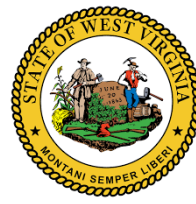
(Email Address)

Revised 07/01/2022





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## **EXHIBIT 4: REQUIRED DOCUMENTATION VERIFICATION FORM**

Please see the attached below for required documents

## **EXHIBIT B – Required Documentation Verification Form**

### **Section 4.1.2 - Debugging Code for existing systems within Microsoft Visual Studio 2013. Documenting code changes consistently throughout the development process**

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Previous Project: HPE

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Project Start Date: April 2018

Date Completed: March 2020

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Project Description:

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The Response Form Generator (RFG) is a web tool which offers an easily creation of (ssl-secured) forms with a dynamic backend database to capture the customers response. It has Questionnaire management, Processor Management, Data Management and Campaign management. It allows IMS country managers, internet consultants, agencies and the HP.com and Campaign Operations team to run surveys and registration/conversion campaigns through an easy-to-use tool with reduced development and maintenance costs. RFG is also linked with Siebel, CID, Sales Force Person, GOFA and CCDB. Worked on eCalendar which is Similar this tool.

GOFA tool integration into RFG: GOFA is other survey tool like RFG. We integrated GOFA and retiring GOFA tool, so HP got benefited in maintenance wise and now whole HP is using single tool.

Contractor's Role: .Net Technical Lead

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Skillsets Utilized: ASP.Net and C#, Azure, Web API, Visual studio 2013, .Net Core, XML, XSLT and SQL server.

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Location: Dallas TX

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Project URL:

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(if applicable)

ProjectManager Arun  
Chandrasekhar

Phone Number: 6099375956

Email Address: [aruncreddy@hotmail.com](mailto:aruncreddy@hotmail.com)

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## **EXHIBIT B – Required Documentation Verification Form**

*Note: If more room is needed then attach remaining information on a separate sheet.*

## **EXHIBIT B – Required Documentation Verification Form**

### **Section 4.1.2 -Working on a team with business analysts to define new features that the contractor must then code and integrate for existing systems**

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Previous Project: HPE

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Project Start Date: Mar 2020

Date Completed: Jul 2022

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#### Project Description:

e-commerce Gateway Service is a middleware solution for multiple down streams for HPE ePrime, IPCS and ECG and eSG have wsA ,wsR assets.

wsAvailability (wsA) provides the availability details [Leadtime] of BTO & CTO components.

wsRegulatory (wsR) is a single point of contact to world-wide storefronts for all regulatory fees at HPE

Contractor's Role: Technical Lead

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Skillsets Utilized: ASP.Net MVC Framework, .Net Core 3, Web API, C#, SQL server, JavaScript and jQuery

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Location: Dallas TX

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Project Manager : Bhargav Mandava

Phone Number: 813-428-3767

Email Address: [bhargav.mandava@epsoftinc.com](mailto:bhargav.mandava@epsoftinc.com)

## **EXHIBIT B – Required Documentation Verification Form**

Previous Project: **HPE**

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Project Start Date: April 2018

Date Completed: March 2020

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Project Description:

---

The Response Form Generator (RFG) is a web tool which offers an easily creation of (ssl-secured) forms with a dynamic backend database to capture the customers response. It has Questionnaire management, Processor Management, Data Management and Campaign management. It allows IMS country managers, internet consultants, agencies and the HP.com and Campaign Operations team to run surveys and registration/conversion campaigns through an easy-to-use tool with reduced development and maintenance costs. RFG is also linked with Siebel, CID, Sales Force Person, GOFA and CCDB. Worked on eCalendar which is Similar this tool.

GOFA tool integration into RFG: GOFA is other survey tool like RFG. We integrated GOFA and retiring GOFA tool, so HP got benefited in maintenance wise and now whole HP is using single tool.

Contractor's Role: .Net Technical Lead

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Skillsets Utilized: ASP.Net and C#, Azure, Web API, Visual studio 2013, .Net Core, XML, XSLT and SQL server.

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Location: Dallas TX

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Project URL:

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(if applicable)

ProjectManager Arun  
Chandrasekhar

Phone Number: 6099375956

Email Address: [aruncreddy@hotmail.com](mailto:aruncreddy@hotmail.com)

## **EXHIBIT B – Required Documentation Verification Form**

### **Section 4.1.2 -Working on a team with developers to upgrade and configure existing code**

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Previous Project: HPE

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Project Start Date: Mar 2020

Date Completed: Jul 2022

---

Project Description:

e-commerce Gateway Service is a middleware solution for multiple down streams for HPE ePrime, IPCS and ECG and eSG have wsA ,wsR assets.  
wsAvailability (wsA) provides the availability details [Leadtime] of BTO & CTO components.  
wsRegulatory (wsR) is a single point of contact to world-wide storefronts for all regulatory fees at HPE

Contractor's Role: Technical Lead

---

Skillsets Utilized: ASP.Net MVC Framework, .Net Core 3, Web API, C#, SQL server, JavaScript and jQuery

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Location: Dallas TX

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Project Manager : Bhargav Mandava

Phone Number: 813-428-3767

Email Address: [bhargav.mandava@epsoftinc.com](mailto:bhargav.mandava@epsoftinc.com)

## **EXHIBIT B – Required Documentation Verification Form**

Previous Project: **HPE**

---

Project Start Date: April 2018

Date Completed: March 2020

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Project Description:

---

The Response Form Generator (RFG) is a web tool which offers an easily creation of (ssl-secured) forms with a dynamic backend database to capture the customers response. It has Questionnaire management, Processor Management, Data Management and Campaign management. It allows IMS country managers, internet consultants, agencies and the HP.com and Campaign Operations team to run surveys and registration/conversion campaigns through an easy-to-use tool with reduced development and maintenance costs. RFG is also linked with Siebel, CID, Sales Force Person, GOFA and CCDB. Worked on eCalendar which is Similar this tool.

GOFA tool integration into RFG: GOFA is other survey tool like RFG. We integrated GOFA and retiring GOFA tool, so HP got benefited in maintenance wise and now whole HP is using single tool.

Contractor's Role: .Net Technical Lead

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Skillsets Utilized: ASP.Net and C#, Azure, Web API, Visual studio 2013, .Net Core, XML, XSLT and SQL server.

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Location: Dallas TX

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Project URL:

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(if applicable)

ProjectManager Arun  
Chandrasekhar  
Phone Number: 6099375956

Email Address: [aruncreddy@hotmail.com](mailto:aruncreddy@hotmail.com)

## **EXHIBIT B – Required Documentation Verification Form**

### **Section 4.1.2 -Software testing, including system integration and regression testing, to ensure application changes continue to meet the business needs**

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Previous Project: HPE

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Project Start Date: April 2018

Date Completed: March 2020

---

Project Description:

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The Response Form Generator (RFG) is a web tool which offers an easily creation of (ssl-secured) forms with a dynamic backend database to capture the customers response. It has Questionnaire management, Processor Management, Data Management and Campaign management. It allows IMS country managers, internet consultants, agencies and the HP.com and Campaign Operations team to run surveys and registration/conversion campaigns through an easy-to-use tool with reduced development and maintenance costs. RFG is also linked with Siebel, CID, Sales Force Person, GOFA and CCDB. Worked on eCalendar which is Similar this tool.

GOFA tool integration into RFG: GOFA is other survey tool like RFG. We integrated GOFA and retiring GOFA tool, so HP got benefited in maintenance wise and now whole HP is using single tool.

Contractor's Role: .Net Technical Lead

---

Skillsets Utilized: ASP.Net and C#, Azure, Web API, Visual studio 2013, .Net Core, XML, XSLT and SQL server.

---

Location: Dallas TX

---

Project URL:

---

(if applicable)

Project Manager / Supervisor:

Phone Number: 6099375956

Email Address: [aruncredy@hotmail.com](mailto:aruncredy@hotmail.com)

---



## **EXHIBIT B – Required Documentation Verification Form**

- 4.1.3 The Vendor must provide one (1) application developer with a minimum of two (2) years paid experience working on projects in the following industry:

4.1.3.1 Developing and Optimizing Pension Administration solutions

4.1.3.2 Optimizing and developing .Net Framework Batches

4.1.3.3 State of West Virginia's DPAS Solution

4.1.3.4 State Government

Previous Project: **HPE**

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Project Start Date: April 2018

Date Completed: March 2020

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Project Description:

---

The Response Form Generator (RFG) is a web tool which offers an easy creation of (ssl-secured) forms with a dynamic backend database to capture the customers response. It has Questionnaire management, Processor Management, Data Management and Campaign management. It allows IMS country managers, internet consultants, agencies and the HP.com and Campaign Operations team to run surveys and registration/conversion campaigns through an easy-to-use tool with reduced development and maintenance costs. RFG is also linked with Siebel, CID, Sales Force Person, GOFA and CCDB. Worked on eCalendar which is Similar this tool.

GOFA tool integration into RFG: GOFA is other survey tool like RFG. We integrated GOFA and retiring GOFA tool, so HP got benefited in maintenance wise and now whole HP is using single tool.

Contractor's Role: .Net Technical Lead

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---

Skillsets Utilized: ASP.Net and C#, Azure, Web API, Visual studio 2013, .Net Core, XML, XSLT and SQL server.

---

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Location: Dallas TX

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Project URL:

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Project Manager / Supervisor:

Phone Number: 6099375956

Email Address:

[aruncreddy@hotmail.com](mailto:aruncreddy@hotmail.com)

**EXHIBIT B – Required Documentation Verification Form**

## **EXHIBIT B – Required Documentation Verification Form**

- 5.1.3 The Vendor must provide one (1) application developer with a minimum of two (2) years paid experience working on projects in the following industry:
- 4.1.3.5 Developing and Optimizing Pension Administration solutions
  - 4.1.3.6 Optimizing and developing .Net Framework Batches
  - 4.1.3.7 State of West Virginia's DPAS Solution
  - 4.1.3.8 State Government

Previous Project: HPE

Project Start Date: Mar 2020 Date Completed: Jul 2022

Project Description:

e-commerce Gateway Service is a middleware solution for multiple down streams for HPE ePrime, IPCS and ECG and eSG have wsA ,wsR assets.  
wsAvailability (wsA) provides the availability details [Leadtime] of BTO & CTO components.  
wsRegulatory (wsR) is a single point of contact to world-wide storefronts for all regulatory fees at HPE

Contractor's Role: Technical Lead

Skillsets Utilized: ASP.Net MVC Framework, .Net Core 3, Web API, C#, SQL server, JavaScript and jQuery

Location: Dallas TX

Full Name : Hima Sagar Kutikuppala

Designation : Tech Lead

Email : [sagar.hima@gmail.com](mailto:sagar.hima@gmail.com)

Phone : +1 609 937 5956