



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

**General Information** | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 1046950

Procurement Type: Central Purchase Order

Vendor ID: VS0000040299

Legal Name: DIGITAL ONE TECHNOLOGY

Alias/DBA:

Total Bid: \$20,092.94

Response Date: 06/08/2022

Response Time: 12:44

Responded By User ID: DigitalOne

First Name: Mark

Last Name: Lindy

Email: ProjectManagers@Digita

Phone: 4345091515

SO Doc Code: CRFQ

SO Dept: 1400

SO Doc ID: AGR2200000029

Published Date: 6/8/22

Close Date: 6/9/22

Close Time: 13:30

Status: Closed

Solicitation Description: CISCO FIREPOWER 2110  
NGFW OR EQUAL

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1046950  
**Solicitation Description:** CISCO FIREPOWER 2110 NGFW OR EQUAL  
**Proc Type:** Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2022-06-09 13:30	SR 1400 ESR06082200000007729	1

**VENDOR**  
 VS0000040299  
 DIGITAL ONE TECHNOLOGY

**Solicitation Number:** CRFQ 1400 AGR2200000029  
**Total Bid:** 20092.93999999999869032762944 **Response Date:** 2022-06-08 **Response Time:** 12:44:50  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**

Crystal G Husted  
 (304) 558-2402  
 crystal.g.husted@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal	2.00000	EA	5466.210000	10932.42

Comm Code	Manufacturer	Specification	Model #
43222501			

**Commodity Line Comments:**

**Extended Description:**

Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Cisco Smartnet Solution Support 8X5	2.00000	EA	1011.280000	2022.56

Comm Code	Manufacturer	Specification	Model #
81112201			

**Commodity Line Comments:**

**Extended Description:**

Cisco Smartnet Solution Support 8X5

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Cisco Threat Defense Threat, Malware, and URL Subscription	2.00000	EA	3385.470000	6770.94

Comm Code	Manufacturer	Specification	Model #
43222501			

**Commodity Line Comments:**

**Extended Description:**

5 Year

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Cisco Firesight Management Center Virtual Appliance	1.00000	EA	269.800000	269.80

Comm Code	Manufacturer	Specification	Model #
43222501			

**Commodity Line Comments:**

**Extended Description:**

2 Devices

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Cisco Smartnet Software Support Service	1.00000	EA	97.220000	97.22

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:**

**Extended Description:**

Cisco Smartnet Software Support Service



*ProjectManagers@DigitalOneTechnology.com*

---

**State of West Virginia**  
**Department of Administration**  
**Purchasing Division**  
% Ms. Crystal Hustead  
2019 Washington Street East  
Charleston, WV 25305  
[crystal.g.hustead@wv.gov](mailto:crystal.g.hustead@wv.gov)  
(304) 558-3970

---

Dear Ms. Hustead,

Thank you for your consideration of our proposal in response to CRFQ AGR2200000029.  
We are pleased to submit this proposal for your consideration!

Digital One is a full service technology company with experience across the spectrum of the corporate networking field. We offer 25 years of experience in CAT5, CAT6, Telephony, CO-AX, Cabling, Rack Installation, Full Network Design and Maintenance, Closed Circuit and IP camera and surveillance equipment, Access Control, and are a top provider of expert IT Consultant services with a long list of satisfied customers. Working with large and small ISP's for limited and unlimited services, Digital One provides hosting for phone, email, or website services and can perform application integration for cloud software. Additionally, our technicians are CompTIA, CCNA and Microsoft Certified, just to name a few.

In the proposal, you will find more information concerning Digital One as a business, our philosophy, and our dedicated staff, the number of which is sufficient to immediately begin work on this project. This proposal shall be valid for sixty (60) calendar days upon submission.

In closing, we thank you again for your consideration of the proposal to follow this cover letter.

Sincerely,

*Linda Peterson*  
**Linda Peterson**, R&D Project Manager  
[LPeterson@DigitalOneTechnology.com](mailto:LPeterson@DigitalOneTechnology.com)

---

**SPIN:** 143053090 / **SCC ID:** 0715926-2 / **TIN/EIN:** 27-1171974 / **DUNS:** 023230556

## State of West Virginia

Department of Administration  
Purchasing Division

*CRFQ AGR2200000029*

# Table of Contents

---

<b>Specific Content</b>	<b>Page Number</b>
About Us / Our Staff	4
Completed, Original CRFQ Documentation	7
Itemized Quote	24
Product Declaration	25
Compliance Statements	26
Intellectual Property Rights (Disclosure)	28
References	29
Vendors Page	30
Closing	31

---

## CRFQ AGR2200000029:

For your consideration, Digital One Technology presents the following proposal in response to the above-reference Request for Quotes.



## About Us / Our Staff

Digital One is a full service technology company with experience across the spectrum of the corporate networking field.

We offer 25 years of experience in CAT5, CAT6, Telephony, CO-AX, Cabling, Rack Installation, Full Network Design and Maintenance, Closed Circuit and IP camera and surveillance equipment, Access Control, and are a top provider of expert IT Consultant services with a long list of satisfied customers.

Working with large and small ISP's for limited and unlimited services, Digital One provides hosting for phone, email, or website services and can perform application integration for cloud software.




Additionally, our technicians are CompTIA, CCNA and Microsoft Certified, just to name a few.

Digital One Technology is located at 5521 Fort Avenue Lynchburg, VA 24502, which allows for a centralized location as our operations stretch all over the Commonwealth of Virginia and into neighboring states (West Virginia, Maryland, North Carolina, and the D.C. area).

We have been providing quality IT services for over 25 years, and are made up of over 20 employees of varying job descriptions.

Digital One knows and understands the IT industry and technology, and our mission is to put our expertise to work in your business or organization to provide positive benefits, value, and a great return on your investment in our services.

---

CEO	Project Managers	
Mark Lindy	Paul McDowell	Linda Peterson
		



**CEO**



Mark W. Lindy is the founder and CEO of Digital One Technology, the best source of Information Technology Services. Mark serves a number of non-profit organizations and local churches, providing for their Information Technology needs and serves on the Board of Directors of Parkview Community Missions in Lynchburg, VA.

Mark began pursuing Information Technology as a teenager, and began working in the field once he graduated from high school. He has continued to pursue as much education as possible in the IT world. Mark has developed an incredible reputation locally as both a visionary and leader of business.

As our CEO, Mark has formed Digital One Technology into the most accurate and efficient IT service provider, as well as a major contributor of time and money to community-based non-profit needs. Mark's noble vision for Digital One Technology includes defending businesses from various IT threats, generously donating and/or providing hardware and software to establishments who aim to serve those in need, and having the courage to pursue higher heights in the IT industry, making Digital One Technology an asset to the business world and to the local community.

Mark holds the following technology certifications:

CompTIA Certifications							
A+	Network+	Server+	Security+	Project+	Secure Infrastructure Specialist	Network Infrastructure Professional	IT Operations Specialist
Commonwealth of Virginia Certifications							
DCJS	Compliance Agent				Electronic Security		
Microsoft Certifications							
MCSE	MCP			MSDST			
Cisco Certifications							
CCNA							

Mark now works tirelessly as our CEO to train up the next generation of technicians and to be the visionary for the future mold of IT Business Management.

# Project Managers



**Paul McDowell**

Paul McDowell serves as one of our knowledgeable Project Managers here at Digital One Technology where he oversees the coordination of large-scale projects.

Paul is a graduate of Liberty University where he obtained a Bachelor's Degree in Computer Science, and has over 29 years of experience in the Information Technology sector.

While he holds many Technology certifications, Paul's most notable ones include:

Commonwealth of Virginia Certifications		
DCJS	Compliance Agent [REDACTED]	Scales Certification
BICSI		



**Linda Peterson**

Linda Peterson is an experienced Project Management Professional with operations and account management experience in retail as well as manufacturing, and procurement experience in the manufacturing and telecommunications sectors.

Her recent project experience in commercial construction adds to her well-rounded knowledge of scheduling and product management.

Linda holds the following certifications:

Missouri Southern State University
Bachelor's of Arts in Sociology w/ a double minor in HR Management and Spanish



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

**Proc Folder:** 1046950  
**Doc Description:** CISCO FIREPOWER 2110 NGFW OR EQUAL  
**Proc Type:** Central Purchase Order  
**Reason for Modification:**

Date Issued	Solicitation Closes	Solicitation No	Version
2022-05-23	2022-06-09 13:30	CRFQ 1400 AGR2200000029	1

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000040299  
**Vendor Name :** Digital One Technology  
**Address :** 5521  
**Street :** Fort Avenue  
**City :** Lynchburg  
**State :** VA **Country :** USA **Zip :** 24502  
**Principal Contact :** Linda Peterson, R&D Project Manager  
**Vendor Contact Phone:** 434-509-1515 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**

Crystal G Hustead  
 (304) 558-2402  
 crystal.g.hustead@wv.gov

**Vendor Signature X** *Linda Peterson* **FEIN#** 27-1171974 **DATE** 06-06-2022

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DEPARTMENT OF AGRICULTURE, IS SOLICITING BIDS FOR THE ONE-TIME PURCHASE OF CISCO FIREPOWER 2110 NGFW OR EQUAL PER THE ATTACHED DOCUMENTS.

\*\*\*QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS\*\*\*

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION	
1900 KANAWHA BLVD E		163 GUS R DOUGLAS LN, BLDG 1	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal	2.00000	EA	\$5,466.21	\$10,932.42

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**

Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION	
1900 KANAWHA BLVD E		163 GUS R DOUGLAS LN, BLDG 1	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Cisco Smartnet Solution Support 8X5	2.00000	EA	\$1,011.28	\$2,022.56

Comm Code	Manufacturer	Specification	Model #
81112201		See "Itemized Quote" Spreadsheet	

**Extended Description:**

Cisco Smartnet Solution Support 8X5

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Cisco Threat Defense Threat, Malware, and URL Subscription	2.00000	EA	\$3,385.47	\$6,770.94

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
5 Year

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Cisco Firesight Management Center Virtual Appliance	1.00000	EA	\$269.80	\$269.80

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
2 Devices

INVOICE TO	SHIP TO
------------	---------

AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON                      WV US	AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON                      WV US
--	---

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Cisco Smartnet Software Support Service	1.00000	EA	\$97.22	\$97.22

Comm Code	Manufacturer	Specification	Model #
81112200		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
 Cisco Smartnet Software Support Service

SCHEDULE OF EVENTS
--------------------

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2022-05-27

	Document Phase	Document Description	Page
AGR2200000029	Final	CISCO FIREPOWER 2110 NGFW OR EQUAL	5

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

<b>Proc Folder:</b> 1046950 <b>Doc Description:</b> CISCO FIREPOWER 2110 NGFW OR EQUAL <b>Proc Type:</b> Central Purchase Order			<b>Reason for Modification:</b> ADDENDUM 1 TO PROVIDE ANSWERS TO VENDOR QUESTIONS
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2022-05-31	2022-06-09 13:30	CRFQ 1400 AGR2200000029	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000040299  
**Vendor Name :** Digital One Technology  
**Address :** 5521  
**Street :** Fort Avenue  
**City :** Lynchburg  
**State :** VA **Country :** USA **Zip :** 24502  
**Principal Contact :** Linda Peterson  
**Vendor Contact Phone:** 434-509-1515 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 Crystal G Husted  
 (304) 558-2402  
 crystal.g.husted@wv.gov

Vendor  
 Signature X *Linda Peterson* FEIN# 27-1171974 DATE 06-06-2022

All offers subject to all terms and conditions contained in this solicitation



**ADDITIONAL INFORMATION**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DEPARTMENT OF AGRICULTURE, IS SOLICITING BIDS FOR THE ONE-TIME PURCHASE OF CISCO FIREPOWER 2110 NGFW OR EQUAL PER THE ATTACHED DOCUMENTS.

\*\*\*QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS\*\*\*

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON                      WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON                      WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal	2.00000	EA	\$5,466.21	\$10,932.42

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**

Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON                      WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON                      WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Cisco Smartnet Solution Support 8X5	2.00000	EA	\$1,011.28	\$2,022.56

Comm Code	Manufacturer	Specification	Model #
81112201		See "Itemized Quote" Spreadsheet	

**Extended Description:**

Cisco Smartnet Solution Support 8X5

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Cisco Threat Defense Threat, Malware, and URL Subscription	2.00000	EA	\$3,385.47	\$6,770.94

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**

5 Year

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Cisco Firesight Management Center Virtual Appliance	1.00000	EA	\$269.80	\$269.80

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**

2 Devices

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON                      WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON                      WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Cisco Smartnet Software Support Service	1.00000	EA	\$97.22	\$97.22

Comm Code	Manufacturer	Specification	Model #
81112200		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
Cisco Smartnet Software Support Service

SCHEDULE OF EVENTS
--------------------

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2022-05-27



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

<b>Proc Folder:</b> 1046950 <b>Doc Description:</b> CISCO FIREPOWER 2110 NGFW OR EQUAL <b>Proc Type:</b> Central Purchase Order			<b>Reason for Modification:</b> ADDENDUM 2 TO CORRECT TERM OF CONTRACT
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2022-06-08	2022-06-09 13:30	CRFQ 1400 AGR2200000029	3

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000040299  
**Vendor Name :** Digital One Technology  
**Address :** 5521  
**Street :** Fort Avenue  
**City :** Lynchburg  
**State :** VA **Country :** USA **Zip :** 24502  
**Principal Contact :** Linda Peterson  
**Vendor Contact Phone:** 434-509-1515 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 Crystal G Hustead  
 (304) 558-2402  
 crystal.g.hustead@wv.gov

Vendor  
 Signature X *Linda Peterson* FEIN# 27-1171974 DATE 06-08-2022

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DEPARTMENT OF AGRICULTURE, IS SOLICITING BIDS FOR THE ONE-TIME PURCHASE OF CISCO FIREPOWER 2110 NGFW OR EQUAL PER THE ATTACHED DOCUMENTS.

\*\*\*QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS\*\*\*

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON                      WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON                      WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal	2.00000	EA	\$5,466.21	\$10,932.42

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
Cisco 2110 NGFW Firewall -1U-Rack Mountable or Equal

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON                      WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON                      WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Cisco Smartnet Solution Support 8X5	2.00000	EA	\$1,011.28	\$2,022.56

Comm Code	Manufacturer	Specification	Model #
81112201		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
Cisco Smartnet Solution Support 8X5

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON                      WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON                      WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Cisco Threat Defense Threat, Malware, and URL Subscription	2.00000	EA	\$3,385.47	\$6,770.94

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
5 Year

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON                      WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON                      WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Cisco Firesight Management Center Virtual Appliance	1.00000	EA	\$269.80	\$269.80

Comm Code	Manufacturer	Specification	Model #
43222501		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
2 Devices

INVOICE TO		SHIP TO	
AGRICULTURE DEPARTMENT OF ADMINISTRATIVE SERVICES  1900 KANAWHA BLVD E  CHARLESTON WV US		AGRICULTURE DEPARTMENT OF INFORMATION TECHNOLOGY DIVISION 163 GUS R DOUGLAS LN, BLDG 1 CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Cisco Smartnet Software Support Service	1.00000	EA	\$97.22	\$97.22

Comm Code	Manufacturer	Specification	Model #
81112200		See "Itemized Quote" Spreadsheet	

**Extended Description:**  
Cisco Smartnet Software Support Service

SCHEDULE OF EVENTS		
--------------------	--	--

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2022-05-27

**SOLICITATION NUMBER: CRFQ AGR2200000029**  
**Addendum Number: 2**

---

The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

**Description of Modification to Solicitation:**

1. To correct the terms and conditions

No other changes

Bid opening remains June 9, 2022 at 1:30 PM ET

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.



# ATTACHMENT A

General's Office (Attorney General approval is as to form only).

**One-Time Purchase:** The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

**Other:** Contract Term specified in \_\_\_\_\_

**4. AUTHORITY TO PROCEED:** Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.

**5. QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

**Open End Contract:** Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

**Service:** The scope of the service to be provided will be more clearly defined in the specifications included herewith.

**Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

**One-Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

**6. EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.

**7. REQUIRED DOCUMENTS:** All of the items checked in this section must be provided to the Purchasing Division by the Vendor as specified:

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: AGR220000029**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Digital One Technology

\_\_\_\_\_  
Company

*Linda Peterson*

\_\_\_\_\_  
Authorized Signature

06-08-2022

\_\_\_\_\_  
Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.  
Revised 6/8/2012



Call reference # QUO-11884583-K7S9J4  
To ensure fastest and most accurate processing of your order, please provide the quote# at the time of purchase

Quote: QUO-11884583-K7S9J4 -1

Name: SMB CISCO - TECH

Customer Name: DIGITAL 1 ENTERPRISES INC

Currency: US Dollar

Send Date: 05/24/2022

Expiry Date:

Customer Question:

SMB CISCO - TECH

=====  
2x Cisco 2110 NGFW Firewall - 1U Rack  
2x Cisco Smartnet Solution Support 8X5  
2x Cisco Threat Defense Threat, Malware, and URL Subscription  
1x Cisco Firesight Management Center Virtual Appliance  
1x Cisco Smartnet Software Support Service

\*\*\*\*\*Modified by Brian Hunter 05/24/2022 4:25EST\*\*\*\*\*  
2x Cisco 2110 NGFW Firewall - 1U Rack  
2x Cisco Smart net Solution Support 8X5  
2x Cisco Threat Defense Threat, Malware, and URL Subscription  
1x Cisco Firepower Management Center Virtual Appliance  
1x Cisco Smart net Software Support Service

No further needs at this time

Solution Comments:

\*\*\*\*\*Modified by Brian Hunter 05/24/2022 4:25EST\*\*\*\*\*  
Cisco Estimate ID: Cisco CCW-QUO-11884583-K7S9J4 (ED136002439TI)  
CCW Link: <https://apps.cisco.com/ccw/cpc/estimate/open/ED136002439TI>  
Shared With: jonathank@digitalonetechnology.com  
Read or Read/Write Access: Read

Provided the following:  
FPR2110-NGFW-K9 2 Cisco Firepower 2110 NGFW Appliance, 1U  
CON-SNT-FPR21FWN 2 SNT-8X5XNBD Cisco Firepower 2110 NGFW Appliance, 1U  
L-FPR2110T-TMC-1Y 2 Cisco FPR2110 Threat Defense Threat, Malware and URL 1Y Subs  
SF-FMC-VMW-2-K9 1 Cisco Firepower Management Center, (VMWare) for 2 devices  
CON-ECMU-SFMMCWVK 1 SWSS UPGRADES Cisco Firepower Management Center, (VMWA

Data Sheet:

<https://www.cisco.com/c/en/us/products/collateral/security/firepower-2100-series/datasheet-c78-742473.html>

VFMC

<https://www.cisco.com/c/en/us/products/collateral/security/firesight-management-center/datasheet-c78-743216.html>

Item #	SKU	Manufacturer	Mfr. Part #	Qty	Description and Product Info	Discount**	Avail. Qty	MSRP	Ext MSRP	Price	Ext Price	Comments
1	8X0440	CISCO - HW SECURITY	FPR2110-NGFW-K9	2	FIREPOWER 2110 NGFW APPL 1U PERP Country of Origin: ZZ Weight: Dim Weight: 3,850.00	<u>Discount included in price:</u> Type: - Amount: \$3214.99 Discount Expiration Date: 2022-07-30 Quantity Limit: -	0	\$13,978.22	\$27,956.44	\$5,466.21	\$10,932.42	
2	8X0450	CISCO - CISCO CCW SERVICES	CON-SNT-FPR21FWN	2	NW RNW SNTC NBD 8X5 FIREPOWER SVCS 2110 NGFW APPL 1U Product stocked by manufacturer. Delivery times vary. Country of Origin: N/A Weight: Dim Weight:		0	\$1,113.00	\$2,226.00	\$1,011.28	\$2,022.56	
3	8X0441	CISCO - SOURCEFIRE	L-FPR2110T-TMC-1Y	2	1YR SUB FPR2110 THREAT DEFENSE LICs THREAT MALWARE & URL Product stocked by manufacturer. Delivery times vary. Country of Origin: N/A Weight: Dim Weight:	<u>Discount included in price:</u> Type: - Amount: \$726.32 Discount Expiration Date: 2022-07-30 Quantity Limit: -	0	\$6,602.97	\$13,205.94	\$3,385.47	\$6,770.94	
4	8X0955	CISCO - HW SECURITY	SF-FMC-VMW-2-K9	1	FIREPOWER MGMT CENTER VMWARE LICs FOR 2DEVICES Product stocked by manufacturer. Delivery times vary. Country of Origin: US Weight: Dim Weight:	<u>Discount included in price:</u> Type: - Amount: \$69.55 Discount Expiration Date: 2022-07-30 Quantity Limit: -	0	\$535.00	\$535.00	\$269.80	\$269.80	
5	8X0973	CISCO - CISCO CCW SERVICES	CON-ECMU-SFMMCWVK	1	NEW RNEW SWSS UPG FIREPOWER SVCS MGMT CENTER VMWARE Product stocked by manufacturer. Delivery times vary. Country of Origin: N/A Weight: Dim Weight:		0	\$107.00	\$107.00	\$97.22	\$97.22	
			<b>Products / Services Total</b>	8					\$44,030.38		\$20,092.94	
			<b>Total</b>								\$20,092.94	

**\* Leasing Information**

Win more opportunities by offering your customers flexible financing solutions with Ingram Micro Financial Solutions.

- [Learn more](#) about Ingram Micro Leasing Program

[#rangeid=1726938865](#)

Lease pricing is intended to be a good faith estimate and is being used for marketing purposes only. The actual rate and payment amount may vary, and is subject to credit approval in addition to any terms and conditions that may be required.



---

5521 Fort Ave, Suite 2  
Lynchburg, VA 24502

434-509-1515

# PRODUCT DECLARATION

---

All products offered in this proposal are:

- Brand new.
  - Not Used.
  - Not Refurbished.
- Under the manufacturer's own warranty.
- Licensed.

Additionally, all products offered in this proposal:

- Enhance transmission systems capacity.
- Improve the energy efficiency of vehicles, machinery, and other technologies.

Digital One Technology  
is a licensed reseller and installer  
for these products.

---



---

5521 Fort Ave, Suite 2  
Lynchburg, VA 24502

434-509-1515

### Background Check Compliance

Digital One Technology conducts routine and random background checks on all employees, including field technicians, account managers and project managers. Any Digital One Technology employee assigned to this or any account and/or project will have already undergone a background check and agrees to undergo new or additional background checks should it be requested/required of the individual/organization receiving products and/or services from Digital One Technology. Drug testing is routinely conducted in addition to background checking. Digital One Technology maintains this policy in order to identify any new convictions. In the event a new conviction is detected, the offending employee will be removed from this account/project.

### Labor & Ethics Compliance

Digital One Technology maintains compliance with all labor laws and agrees to maintain compliance with any additional labor requirements set forth by the individual/organization receiving products and/or services from Digital One Technology. Additionally, Digital One Technology maintains compliance with the requirements of the Ethics in Public Contracting and Conflict of Interests Act of the Virginia Code.

### E-Rate Compliance

Digital One Technology will only ever quote the Lowest Corresponding Price when proposing pricing to individuals/organizations requesting proposals for products and or services in order to maintain E-Rate funding compliance.

### Insurance Compliance

Digital One Technology agrees to obtain any Insurance requirements specified by the individual/organization receiving products and/or services from Digital One Technology, if the required Insurance is not already held by Digital One Technology.

Sincerely,

  
Mark Lindy, CEO  
Digital One Technology



---

5521 Fort Ave, Suite 2  
Lynchburg, VA 24502

434-509-1515

Statement on NDAA Section 889

### **NDAA BACKGROUND**

The John S. McCain National Defense Authorization Act (NDAA) for Fiscal Year 2019 was signed into law on August 13, 2018.

The law, specifically Section 889, amongst other things, prohibits federal agencies, their contractors and grant or loan recipients from procuring or using “telecommunications and video surveillance equipment or services” from specific Chinese companies as a “substantial or essential component of any system, or as critical technology aspart of any system.”

The NDAA ban includes telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation, as well as video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company, and their affiliated entities.

### **DIGITAL ONE TECHNOLOGY ON NDAA COMPLIANCE**

DIGITAL ONE TECHNOLOGY is pleased to inform whomever it may concern That any and all of the equipment we offer is Section 889 compliant.

Sincerely,

---

Mark Lindy, CEO  
Digital One Technology



---

*5521 Fort Ave, Suite 2  
Lynchburg, VA 24502*

*434-509-1515*

## **Intellectual Property Rights**

### *Disclosure*

---

- Digital One Technology alone shall own all right, title and interest, including all related Intellectual Property Rights, in and to our Technology, the Content and the Service and any suggestions, ideas, enhancement requests, feedback, recommendations or other information provided by you or any other party relating to the Service.
- This Agreement is not a sale and does not convey to you any rights of ownership in or related to the Service, the Service Provider's Technology or the Intellectual Property Rights owned by Digital One Technology.
- The Digital One Technology name, the Digital One Technology logo, and the product names associated with the Service are trademarks of Digital One Technology or third parties, and no right or license is granted to use them.



# References

Dr. Adolph Brown	<b>RHEMA Child Development Center</b>	
(434) 847-0257	RevDolphus1@comcast.net	321 Alleghany Avenue Lynchburg, VA 24501
"I highly recommend Digital One for their professionalism. They are an outstanding company, and are good people to work with. Very professional and courteous service."		
Starting in January 2017	Sale, installation, and configuration AV system facility including: large screens and video monitor with wireless video; Video recording including: camera and interface with existing sound gear; Sale, installation, and configuration of 8 camera recording system with network access (including rewiring the facility's ethernet)	

Dr. Frank Crist, Sr.	<b>Brady &amp; Crist Dentists</b>	
(434) 239-2651	fccrist3@bradycrist.com	8116 Timberlake Rd Unit 100, Lynchburg, VA 24502
"Extremely professional, courteous and very knowledgeable. They have been our IT Security Team for 15 years, and I highly recommend them. Wouldn't know what to do without them."		
Starting in January 2017	Maintenance of proprietary Eaglesoft workstations (PC) including hardware replacement; Gradual replacement of proprietary PC for Eaglesoft to Large screen touch screen workstations (35 units); Sale, installation and maintenance of Dell Poweredge Server including backup for Eaglesoft; Financial Records and Email; Troubleshoot phone system; Webhosting services	

Lisa Price	<b>Parkview Community Mission</b>	
(434) 845-8468	Info@ParkViewMission.org	2420 Memorial Avenue Lynchburg, VA 24501
Between the years of 2020 and 2021, Digital One Technology has served as the sole internet provider to Parkview Community Mission.		

<b>Community Access Network</b>		
(434) 200-3366	info@communityaccessnetwork.org	2420 Memorial Avenue Lynchburg, VA 24501
Between the years of 2020 and 2021, Digital One Technology has served as the sole provider of internet access, phone systems, and fax capabilities to the Community Access Network.		

*We are proud to offer products from these fine vendors!*



**ZEBRA**

Registered  
**Reseller**

# CLOSING

Digital One is thankful for your consideration of our proposal!

For further information about Digital One, please contact us:

*By Email:*

[ProjectManagers@DigitalOneTechnology.com](mailto:ProjectManagers@DigitalOneTechnology.com)

*By Phone:*

434-509-1515

*At our Website:*

[www.DigitalOneTechnology.com](http://www.DigitalOneTechnology.com)