



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 1

[List View](#)

## General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 926089

Procurement Type: Central Master Agreement

Vendor ID: 000000219154

Legal Name: SOFTWARE INFORMATION SYSTEMS LLC

Alias/DBA:

Total Bid: \$172,270.00

Response Date: 09/21/2021

Response Time: 16:10

Responded By User ID: Sisllc

First Name: Charlie

Last Name: Arnett

Email: carnett@thinksis.com

Phone: 304-768-1645

SO Doc Code: CRFQ

SO Dept: 1200

SO Doc ID: AUD2200000001

Published Date: 9/15/21

Close Date: 9/22/21

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No. 1 VMWARE PRODUCTION

Total of Header Attachments: 1

Total of All Attachments: 1





Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

<b>Proc Folder:</b> 926089		<b>Reason for Modification:</b> Addendum No. 1	
<b>Doc Description:</b> Addendum No. 1 VMWARE PRODUCTION SUPPORT/VMWARE			
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2021-09-15	2021-09-22 13:30	CRFQ 1200 AUD2200000001	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:**

**Vendor Name :** Software Information Systems

**Address :**

**Street :** 165 Barr St  
**City :** Lexington  
**State :** KY **Country :USA** **Zip :** 40507

**Principal Contact :** Karen Smallwood

**Vendor Contact Phone:** 859-398-3222 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 Melissa Pettrey  
 (304) 558-0094  
 melissa.k.pettrey@wv.gov

**Vendor Signature X** *Karen A. Smallwood* **FEIN#** 61-1371685 **DATE** 9/21/21

All offers subject to all terms and conditions contained in this solicitation

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Karen A. Smallwood  
(Name, Title)  
Karen Smallwood, Director of Contracts & Compliance  
(Printed Name and Title)  
165 Barr Street, Lexington, KY 40507  
(Address)  
859-944-4796 / 859-977-4750  
(Phone Number) / (Fax Number)  
Karen.Smallwood@convergetp.com  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

Software Information Systems  
(Company)

Karen A. Smallwood  
(Authorized Signature) (Representative Name, Title)

Karen Smallwood, Director of Contracts & Compliance  
(Printed Name and Title of Authorized Representative)

9/21/21  
(Date)

859-944-4796 / 859-977-4750  
(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA  
Purchasing Division

**PURCHASING AFFIDAVIT**

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

**DEFINITIONS:**

**"Debt"** means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

**"Employer default"** means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

**"Related party"** means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

**AFFIRMATION:** By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

**WITNESS THE FOLLOWING SIGNATURE:**

Vendor's Name: Software Information Systems

Authorized Signature: *Karen A. Smallwood* Date: 9/21/21

State of Kentucky

County of Fayette, to-wit:

Taken, subscribed, and sworn to before me this 21<sup>st</sup> day of Sept, 2021.

My Commission expires January 22, 2025.

**AFFIX SEAL HERE**



**NOTARY PUBLIC**

*Vanessa B. Shroy*

**Exhibit A - Pricing Sheet**

VMWare vCenter Server 7 Standard for vSphere 7 (Item 4.1.1) Product SKU # VCS7-STD-C SNS SKU # VCS7-STD-P-SSS-C	Item 4.1.1 Year	Item 4.1.1 Start Date	Item 4.1.1 End Date	Item 4.1.1 Number of Licenses	Item 4.1.1 Annual Per License	Item 4.1.1 Annual Cost
Maintenance & Support plus reinstatement fees	1	9/26/2021	9/25/2022	1	\$2,500.00	\$2,500.00
Maintenance & Support	2	9/26/2022	9/25/2023	1	\$1,760.00	\$1,760.00
Maintenance & Support	3	9/26/2023	9/25/2024	1	\$1,936.00	\$1,936.00
Maintenance & Support	4	9/26/2024	9/25/2025	1	\$2,130.00	\$2,130.00
Total Cost Item 4.1.1						\$8,326.00

VMWare vSphere 7 Enterprise Plus for 1 Processor (Item 4.1.2) Product SKU # VS7-EPL-C SNS SKU # VS7-EPL-P-SSS-C	Item 4.1.2 Year	Item 4.1.2 Start Date	Item 4.1.2 End Date	Item 4.1.2 Number of Licenses	Item 4.1.2 Annual Per License	Item 4.1.2 Annual Cost
Maintenance & Support plus reinstatement fees	1	9/26/2021	9/25/2022	8	\$1,300.00	\$10,400.00
Maintenance & Support	2	9/26/2022	9/25/2023	8	\$990.00	\$7,920.00
Maintenance & Support	3	9/26/2023	9/25/2024	8	\$1,089.00	\$8,712.00
Maintenance & Support	4	9/26/2024	9/25/2025	8	\$1,198.00	\$9,584.00
Total Cost Item 4.1.2						\$36,616.00

VMWare vSphere 7 Enterprise Plus for 1 Processor (Item 4.1.3) Product SKU # VS7-EPL-C SNS SKU # VS7-EPL-P-SSS-C	Item 4.1.3 Year	Item 4.1.3 Start Date	Item 4.1.3 End Date	Item 4.1.3 Number of Licenses	Item 4.1.3 Annual Per License	Item 4.1.3 Annual Cost
Maintenance & Support plus reinstatement fees	1	9/26/2021	9/25/2022	4	\$1,300.00	\$5,200.00
Maintenance & Support	2	9/26/2022	9/25/2023	4	\$990.00	\$3,960.00
Maintenance & Support	3	9/26/2023	9/25/2024	4	\$1,089.00	\$4,356.00
Maintenance & Support	4	9/26/2024	9/25/2025	4	\$1,198.00	\$4,792.00
Total Cost Item 4.1.3						\$18,308.00

VMWare vSphere 7 Enterprise Plus for 1 Processor (Item 4.1.4) Product SKU # VS7-EPL-C SNS SKU # VS7-EPL-P-SSS-F	Item 4.1.4 Year	Item 4.1.4 Start Date	Item 4.1.4 End Date	Item 4.1.4 Number of Licenses	Item 4.1.4 Annual Per License	Item 4.1.4 Annual Cost
Maintenance & Support plus reinstatement fees	1	9/26/2021	9/25/2022	22	\$1,300.00	\$28,600.00
Maintenance & Support	2	9/26/2022	9/25/2023	22	\$990.00	\$21,780.00
Maintenance & Support	3	9/26/2023	9/25/2024	22	\$1,089.00	\$23,958.00
Maintenance & Support	4	9/26/2024	9/25/2025	22	\$1,198.00	\$26,356.00
Total Cost Item 4.1.4						\$100,694.00

VMWare vCenter Server 7 Standard for vSphere 7 (Item 4.1.5) Product SKU # VCS7-STD-C SNS SKU # VCS7-STD-P-SSS-F	Item 4.1.5 Year	Item 4.1.5 Start Date	Item 4.1.5 End Date	Item 4.1.5 Number of Licenses	Item 4.1.5 Annual Per License	Item 4.1.5 Annual Cost
Maintenance & Support plus reinstatement fees	1	9/26/2021	9/25/2022	1	\$2,500.00	\$2,500.00
Maintenance & Support	2	9/26/2022	9/25/2023	1	\$1,760.00	\$1,760.00
Maintenance & Support	3	9/26/2023	9/25/2024	1	\$1,936.00	\$1,936.00
Maintenance & Support	4	9/26/2024	9/25/2025	1	\$2,130.00	\$2,130.00
Total Cost Item 4.1.5						\$8,326.00

Total Cost Item 4.1.1	\$8,326.00
Total Cost Item 4.1.2	\$36,616.00
Total Cost Item 4.1.3	\$18,308.00
Total Cost Item 4.1.4	\$100,694.00
Total Cost Item 4.1.5	\$8,326.00
<b>Grand Total Contract Cost</b>	<b>\$172,270.00</b>

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	TOTAL BID AMOUNT FOR FIRST YEAR	1.00000	LS	49200.000000	49200.00

Comm Code	Manufacturer	Specification	Model #
81112501			

Commodity Line Comments:

Extended Description:

VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	TOTAL BID AMOUNT OPTIONAL RENEWAL YEAR ONE	1.00000	LS	37180.000000	37180.00

Comm Code	Manufacturer	Specification	Model #
81112501			

Commodity Line Comments:

Extended Description:

VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	TOTAL BID AMOUNT OPTIONAL RENEWAL YEAR TWO	1.00000	LS	40898.000000	40898.00

Comm Code	Manufacturer	Specification	Model #
81112501			

Commodity Line Comments:

Extended Description:

VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	TOTAL BID AMOUNT OPTIONAL RENEWAL YEAR THREE	1.00000	LS	44992.000000	44992.00

Comm Code	Manufacturer	Specification	Model #
81112501			

**Commodity Line Comments:**

**Extended Description:**

VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE