



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 926089

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 1200

Vendor ID:

SO Doc ID: AUD2200000001

Legal Name: ALPHA TECHNOLOGIES INC

Published Date: 9/15/21

Alias/DBA:

Close Date: 9/22/21

Total Bid: \$197,281.58

Close Time: 13:30

Response Date:

Status: Closed

Response Time:

Solicitation Description:

Responded By User ID:

Total of Header Attachments: 3

Total of All Attachments: 3

First Name:

Last Name:

Email:

Phone:



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 926089
Solicitation Description: Addendum No. 1 VMWARE PRODUCTION SUPPORT/VMWARE
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2021-09-22 13:30	SR 1200 ESR09022100000001581	1

VENDOR
 000000210569
 ALPHA TECHNOLOGIES INC

Solicitation Number: CRFQ 1200 AUD2200000001
Total Bid: 197281.5799999999871943145990 **Response Date:** 2021-09-22 **Response Time:** 12:11:02
Comments:

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey
 (304) 558-0094
 melissa.k.pettrey@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	TOTAL BID AMOUNT FOR FIRST YEAR	1.00000	LS	38067.530000	38067.53

Comm Code	Manufacturer	Specification	Model #
81112501			

Commodity Line Comments:

Extended Description:

VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	TOTAL BID AMOUNT OPTIONAL RENEWAL YEAR ONE	1.00000	LS	45489.690000	45489.69

Comm Code	Manufacturer	Specification	Model #
81112501			

Commodity Line Comments:

Extended Description:

VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	TOTAL BID AMOUNT OPTIONAL RENEWAL YEAR TWO	1.00000	LS	53071.390000	53071.39

Comm Code	Manufacturer	Specification	Model #
81112501			

Commodity Line Comments:

Extended Description:

VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE

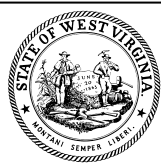
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	TOTAL BID AMOUNT OPTIONAL RENEWAL YEAR THREE	1.00000	LS	60652.970000	60652.97

Comm Code	Manufacturer	Specification	Model #
81112501			

Commodity Line Comments:

Extended Description:

VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Info Technology

Proc Folder: 926089		Reason for Modification:	
Doc Description: Addendum No. 1 VMWARE PRODUCTION SUPPORT/VMWARE		Addendum No. 1	
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2021-09-15	2021-09-22 13:30	CRFQ 1200 AUD2200000001	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: 210569
Vendor Name : Alpha Technologies, Inc.
Address : 4003 Outlook Dr, Hurricane, WV 25526
Street :
City :
State : **Country :** **Zip :**
Principal Contact : Andi Myers, Sales Enablement Manager
Vendor Contact Phone: 304-721-8992 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey
 (304) 558-0094
 melissa.k.pettrey@wv.gov

Vendor Signature X *Andi Myers* **FEIN#** 55-0774279 **DATE** 09-21-2021

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Addendum No. 1

Addendum No. 1 is issued to publish and distribute the attached information to the vendor community.

Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of WV State Auditors Office to establish a contract for VMWare software maintenance and support per the specifications, bid requirements, and terms and conditions as attached hereto.

INVOICE TO		SHIP TO	
STATE AUDITOR'S OFFICE		STATE AUDITORS OFFICE	
1900 KANAWHA BLVD E		1900 KANAWHA BLVD E	
1900 KANAWHA BLVD E			
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	TOTAL BID AMOUNT FOR FIRST YEAR	1.00000	LS	\$38,067.53	\$38,067.53

Comm Code	Manufacturer	Specification	Model #
81112501		***Includes Reinstatement Fees	

Extended Description:
VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE

INVOICE TO		SHIP TO	
STATE AUDITOR'S OFFICE		STATE AUDITORS OFFICE	
1900 KANAWHA BLVD E		1900 KANAWHA BLVD E	
1900 KANAWHA BLVD E			
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	TOTAL BID AMOUNT OPTIONAL RENEWAL YEAR ONE	1.00000	LS	\$45,489.69	\$45,489.69

Comm Code	Manufacturer	Specification	Model #
81112501		Estimated based on year over year average price increases by manufacturer	

Extended Description:
VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE

INVOICE TO			SHIP TO		
STATE AUDITOR'S OFFICE 1900 KANAWHA BLVD E 1900 KANAWHA BLVD E CHARLESTON WV US			STATE AUDITORS OFFICE 1900 KANAWHA BLVD E CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	TOTAL BID AMOUNT OPTIONAL RENEWAL YEAR TWO	1.00000	LS	\$53,071.39	\$53,071.39

Comm Code	Manufacturer	Specification	Model #
81112501	Estimated based on year over year average price increases by manufacturer		

Extended Description:
VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE

INVOICE TO			SHIP TO		
STATE AUDITOR'S OFFICE 1900 KANAWHA BLVD E 1900 KANAWHA BLVD E CHARLESTON WV US			STATE AUDITORS OFFICE 1900 KANAWHA BLVD E CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	TOTAL BID AMOUNT OPTIONAL RENEWAL YEAR THREE	1.00000	LS	\$60,652.97	\$60,652.97

Comm Code	Manufacturer	Specification	Model #
81112501	Estimated based on year over year average price increases by manufacturer		

Extended Description:
VENDOR SHOULD FILL OUT THE EXHIBIT A PRICING PAGE

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Q&A deadline @ 2:00 PM	2021-09-08

	Document Phase	Document Description	Page
AUD220000001	Final	Addendum No. 1 VMWARE PRODUCTION SUPPORT/ VMWARE	4

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Exhibit A - Pricing Sheet

VMWare vCenter Server 7 Standard for vSphere 7 (Item 4.1.1) Product SKU # VCS7-STD-C SNS SKU # VCS7-STD-P-SSS-C	Item 4.1.1 Year	Item 4.1.1 Start Date	Item 4.1.1 End Date	Item 4.1.1 Number of Licenses	Item 4.1.1 Annual Per License	Item 4.1.1 Annual Cost
Maintenance & Support plus reinstatement fees	1	9/26/2021	9/25/2022	1	\$1,546.25	\$1,546.25
Maintenance & Support	2	9/26/2022	9/25/2023	1	\$1,847.72	\$1,847.72
Maintenance & Support	3	9/26/2023	9/25/2024	1	\$2,155.68	\$2,155.68
Maintenance & Support	4	9/26/2024	9/25/2025	1	\$2,463.63	\$2,463.63
Total Cost Item 4.1.1						\$8,013.28

VMWare vSphere 7 Enterprise Plus for 1 Processor (Item 4.1.2) Product SKU # VS7-EPL-C SNS SKU # VS7-EPL-P-SSS-C	Item 4.1.2 Year	Item 4.1.2 Start Date	Item 4.1.2 End Date	Item 4.1.2 Number of Licenses	Item 4.1.2 Annual Per License	Item 4.1.2 Annual Cost
Maintenance & Support plus reinstatement fees	1	9/26/2021	9/25/2022	8	\$900.31	\$7,202.48
Maintenance & Support	2	9/26/2022	9/25/2023	8	\$1,075.84	\$8,606.72
Maintenance & Support	3	9/26/2023	9/25/2024	8	\$1,255.15	\$10,041.20
Maintenance & Support	4	9/26/2024	9/25/2025	8	\$1,434.47	\$11,475.76
Total Cost Item 4.1.2						\$37,326.16

VMWare vSphere 7 Enterprise Plus for 1 Processor (Item 4.1.3) Product SKU # VS7-EPL-C SNS SKU # VS7-EPL-P-SSS-C	Item 4.1.3 Year	Item 4.1.3 Start Date	Item 4.1.3 End Date	Item 4.1.3 Number of Licenses	Item 4.1.3 Annual Per License	Item 4.1.3 Annual Cost
Maintenance & Support plus reinstatement fees	1	9/26/2021	9/25/2022	4	\$900.31	\$3,601.24
Maintenance & Support	2	9/26/2022	9/25/2023	4	\$1,075.84	\$4,303.36
Maintenance & Support	3	9/26/2023	9/25/2024	4	\$1,255.15	\$5,020.60
Maintenance & Support	4	9/26/2024	9/25/2025	4	\$1,434.47	\$5,737.88
Total Cost Item 4.1.3						\$18,663.08

VMWare vSphere 7 Enterprise Plus for 1 Processor (Item 4.1.4) Product SKU # VS7-EPL-C SNS SKU # VS7-EPL-P-SSS-F	Item 4.1.4 Year	Item 4.1.4 Start Date	Item 4.1.4 End Date	Item 4.1.4 Number of Licenses	Item 4.1.4 Annual Per License	Item 4.1.4 Annual Cost
Maintenance & Support plus reinstatement fees	1	9/26/2021	9/25/2022	22	\$1,084.33	\$23,855.26
Maintenance & Support	2	9/26/2022	9/25/2023	22	\$1,295.75	\$28,506.50
Maintenance & Support	3	9/26/2023	9/25/2024	22	\$1,511.71	\$33,257.62
Maintenance & Support	4	9/26/2024	9/25/2025	22	\$1,727.66	\$38,008.52
Total Cost Item 4.1.4						\$123,627.90

VMWare vCenter Server 7 Standard for vSphere 7 (Item 4.1.5) Product SKU # VCS7-STD-C SNS SKU # VCS7-STD-P-SSS-F	Item 4.1.5 Year	Item 4.1.5 Start Date	Item 4.1.5 End Date	Item 4.1.5 Number of Licenses	Item 4.1.5 Annual Per License	Item 4.1.5 Annual Cost
Maintenance & Support plus reinstatement fees	1	9/26/2021	9/25/2022	1	\$1,862.30	\$1,862.30
Maintenance & Support	2	9/26/2022	9/25/2023	1	\$2,225.39	\$2,225.39
Maintenance & Support	3	9/26/2023	9/25/2024	1	\$2,596.29	\$2,596.29
Maintenance & Support	4	9/26/2024	9/25/2025	1	\$2,967.18	\$2,967.18
Total Cost Item 4.1.5						\$9,651.16

Total Cost Item 4.1.1	\$8,013.28
Total Cost Item 4.1.2	\$37,326.16
Total Cost Item 4.1.3	\$18,663.08
Total Cost Item 4.1.4	\$123,627.90
Total Cost Item 4.1.5	\$9,651.16
Grand Total Contract Cost	\$197,281.58

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: AUD2200000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Alpha Technologies, Inc.

Company

Andi Myers

Authorized Signature

09/21/2021

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.