



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 1028144

Procurement Type: Central Purchase Order

Vendor ID: VS0000040299

Legal Name: DIGITAL ONE TECHNOLOGY

Alias/DBA:

Total Bid: \$171,125.57

Response Date: 06/09/2022

Response Time: 13:25

Responded By User ID: DigitalOne

First Name: Mark

Last Name: Lindy

Email: ProjectManagers@Digita

Phone: 4345091515

SO Doc Code: CRFQ

SO Dept: 0932

SO Doc ID: DRS2200000012

Published Date: 6/2/22

Close Date: 6/9/22

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No. 2 - Network Switches and Related Equipment

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1028144  
**Solicitation Description:** Addendum No. 2 - Network Switches and Related Equipment  
**Proc Type:** Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2022-06-09 13:30	SR 0932 ESR06092200000007768	1

**VENDOR**  
 VS0000040299  
 DIGITAL ONE TECHNOLOGY

**Solicitation Number:** CRFQ 0932 DRS2200000012  
**Total Bid:** 171125.5700000000069849193096 **Response Date:** 2022-06-09 **Response Time:** 13:25:15  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Toby L Welch  
 (304) 558-8802  
 toby.l.welch@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	48 PORT POE SWITCH, EXTREME NETWORKS, OR EQUAL	12.00000	EA	5687.210000	68246.52

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

X440-G2 X440-G248p-10GE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	24 PORT POE SWITCH, EXTREME NETWORKS, OR EQUAL	15.00000	EA	2985.620000	44784.30

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

X440-G2 X440-G224p-10GE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	1000BSX SFP MINI-GBIC TRANCEIVER , EXTREME NETWORKS,OR EQUAL	30.00000	EA	415.770000	12473.10

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

1Gps - 10051H

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	STANDARD POWER CORD, EXTREME NETWORKS,OR EQUAL	27.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

13A-5601313-U1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	ISR 4331, CISCO,OR EQUAL	1.00000	EA	2581.640000	2581.64

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

3GE,2NIM, 1SM,4G FLASH, 4G DRAM,IPB ISR4331/K9

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	SOLNSUPP 8X5XNBD,ISR4331, CISCO,OR EQUAL	1.00000	EA	783.150000	783.15

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

3GE2NIM1SM4G FLASH 4G D CON-SSSNT-ISR4331K

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	ISR4321, CISCO,OR EQUAL	10.00000	EA	1752.500000	17525.00

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

2GE, 2NIM, 4G FLASH, 4G DRAM,IPB ISR4321/K9

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	STACKING CABLE, EXTREME NETWORKS,OR EQUAL	4.00000	EA	181.790000	727.16

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

250084-00 0.5M

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	SOLNSUPP 8X5XNBD, CISCO,OR EQUAL	10.00000	EA	813.420000	8134.20

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

ISR4321 2GE2NIM4G FLASH4G D CON-SSSNT-ISR4321K

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	ISR 1101 4 PORTS GE ETHERNET WAN ROUTER - C1101-4P	10.00000	EA	866.220000	8662.20

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

ISR 1101 4 PORTS GE ETHERNET WAN ROUTER - C1101-4P

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	SOLNSUPP 8X5XNBD ISR 1101 4 PORTS GE ETHERNET WAN ROUTER	10.00000	EA	199.960000	1999.60

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

CON-SSSNT-CISR1K4P

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	IP BASE LICENSE FOR CISCO ISR 1100 4P SERIES-SL-110-4P-IPB	10.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
81112218			

**Commodity Line Comments:**

**Extended Description:**

IP BASE LICENSE FOR CISCO ISR 1100 4P SERIES-SL-110-4P-IPB

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	1109 M2M POWER SUPPLY ITEMP, OR EQUAL, 30 WATT AC	10.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43221700			

**Commodity Line Comments:**

**Extended Description:**

PWR-30W-I-AC

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	SECURITY LICENSE FOR CISCO, OR EQUAL, ISR 1100 4P SERIES	10.00000	EA	520.870000	5208.70

Comm Code	Manufacturer	Specification	Model #
81111801			

**Commodity Line Comments:**

**Extended Description:**

SL-110-4PC-SEC



*ProjectManagers@DigitalOneTechnology.com*

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**State of West Virginia**  
**Department of Administration**  
**Purchasing Division**  
% Mr. Toby L. Welch  
2019 Washington Street East  
Charleston, WV 25305-0130  
[Toby.L.Welch@WV.Gov](mailto:Toby.L.Welch@WV.Gov)  
304-558-8802

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Dear Mr. Welch,

Thank you for your consideration of our proposal in response to CRFQ 0932 DRS2200000012. We are pleased to submit this proposal for your consideration!

Digital One is a full service technology company with experience across the spectrum of the corporate networking field. We offer 25 years of experience in CAT5, CAT6, Telephony, CO-AX, Cabling, Rack Installation, Full Network Design and Maintenance, Closed Circuit and IP camera and surveillance equipment, Access Control, and are a top provider of expert IT Consultant services with a long list of satisfied customers. Working with large and small ISP's for limited and unlimited services, Digital One provides hosting for phone, email, or website services and can perform application integration for cloud software. Additionally, our technicians are CompTIA, CCNA and Microsoft Certified, just to name a few.

In the proposal, you will find more information concerning Digital One as a business, our philosophy, and our dedicated staff, the number of which is sufficient to immediately begin work on this project. This proposal shall be valid for sixty (60) calendar days upon submission.

In closing, we thank you again for your consideration of the proposal to follow this cover letter.

Sincerely,

*Linda Peterson*  
**Linda Peterson**, R&D Project Manager  
[LPeterson@DigitalOneTechnology.com](mailto:LPeterson@DigitalOneTechnology.com)

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**SPIN:** 143053090 / **SCC ID:** 0715926-2 / **TIN/EIN:** 27-1171974 / **DUNS:** 023230556

State of West Virginia  
Department of Administration  
Purchasing Division

*CRFQ 0932 DRS2200000012*

# Table of Contents

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<b>Specific Content</b>	<b>Page Number</b>
About Us / Our Staff	4
Completed, Original RFP Documentation w/ Quote	7
Product Declaration	18
Compliance Statements	19
Intellectual Property Rights (Disclosure)	21
References	22
Vendors Page	23
Closing	24

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## CRFQ 0932 DRS2200000012:

For your consideration, Digital One Technology presents the following proposal in response to the above-referenced Request for Quotes.



## About Us / Our Staff

Digital One is a full service technology company with experience across the spectrum of the corporate networking field.

We offer 25 years of experience in CAT5, CAT6, Telephony, CO-AX, Cabling, Rack Installation, Full Network Design and Maintenance, Closed Circuit and IP camera and surveillance equipment, Access Control, and are a top provider of expert IT Consultant services with a long list of satisfied customers.

Working with large and small ISP's for limited and unlimited services, Digital One provides hosting for phone, email, or website services and can perform application integration for cloud software.



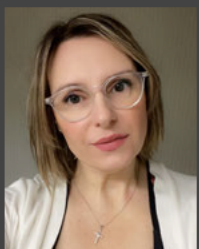
Additionally, our technicians are CompTIA, CCNA and Microsoft Certified, just to name a few.

Digital One Technology is located at 5521 Fort Avenue Lynchburg, VA 24502, which allows for a centralized location as our operations stretch all over the Commonwealth of Virginia and into neighboring states (West Virginia, Maryland, North Carolina, and the D.C. area).

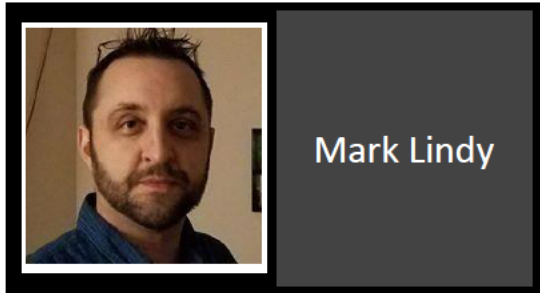
We have been providing quality IT services for over 25 years, and are made up of over 20 employees of varying job descriptions.

Digital One knows and understands the IT industry and technology, and our mission is to put our expertise to work in your business or organization to provide positive benefits, value, and a great return on your investment in our services.

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CEO	Project Managers	
Mark Lindy	Paul McDowell	Linda Peterson
		

**CEO**



Mark W. Lindy is the founder and CEO of Digital One Technology, the best source of Information Technology Services. Mark serves a number of non-profit organizations and local churches, providing for their Information Technology needs and serves on the Board of Directors of Parkview Community Missions in Lynchburg, VA.

Mark began pursuing Information Technology as a teenager, and began working in the field once he graduated from high school. He has continued to pursue as much education as possible in the IT world. Mark has developed an incredible reputation locally as both a visionary and leader of business.

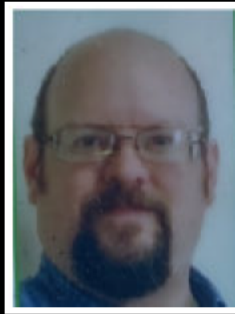
As our CEO, Mark has formed Digital One Technology into the most accurate and efficient IT service provider, as well as a major contributor of time and money to community-based non-profit needs. Mark's noble vision for Digital One Technology includes defending businesses from various IT threats, generously donating and/or providing hardware and software to establishments who aim to serve those in need, and having the courage to pursue higher heights in the IT industry, making Digital One Technology an asset to the business world and to the local community.

Mark holds the following technology certifications:

CompTIA Certifications							
A+	Network+	Server+	Security+	Project+	Secure Infrastructure Specialist	Network Infrastructure Professional	IT Operations Specialist
Commonwealth of Virginia Certifications							
DCJS	Compliance Agent				Electronic Security		
Microsoft Certifications							
MCSE	MCP			MSDST			
Cisco Certifications							
CCNA							

Mark now works tirelessly as our CEO to train up the next generation of technicians and to be the visionary for the future mold of IT Business Management.

# Project Managers



**Paul McDowell**

Paul McDowell serves as one of our knowledgeable Project Managers here at Digital One Technology where he oversees the coordination of large-scale projects.

Paul is a graduate of Liberty University where he obtained a Bachelor's Degree in Computer Science, and has over 29 years of experience in the Information Technology sector.

While he holds many Technology certifications, Paul's most notable ones include:

Commonwealth of Virginia Certifications		
DCJS	Compliance Agent [REDACTED]	Scales Certification
BICSI		



**Linda Peterson**

Linda Peterson is an experienced Project Management Professional with operations and account management experience in retail as well as manufacturing, and procurement experience in the manufacturing and telecommunications sectors.

Her recent project experience in commercial construction adds to her well-rounded knowledge of scheduling and product management.

Linda holds the following certifications:

Missouri Southern State University
Bachelor's of Arts in Sociology w/ a double minor in HR Management and Spanish



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

<b>Proc Folder:</b> 1028144		<b>Reason for Modification:</b>	
<b>Doc Description:</b> Addendum No. 2 - Network Switches and Related Equipment		Addendum No 2 is issued to publish questions and answers	
<b>Proc Type:</b> Central Purchase Order			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2022-06-02	2022-06-09 13:30	CRFQ 0932 DRS2200000012	3

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000040299  
**Vendor Name :** Digital One Technology  
**Address :** 5521  
**Street :** Fort Avenue  
**City :** Lynchburg  
**State :** VA **Country :** USA **Zip :** 24502  
**Principal Contact :** Linda Peterson  
**Vendor Contact Phone:** 434-509-1515 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**

Toby L Welch  
 (304) 558-8802  
 toby.l.welch@wv.gov

**Vendor Signature X** *Linda Peterson* **FEIN#** 27-1171974 **DATE** 06-07-2022

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

Addendum No. 2 is issued for the following reasons:

1) To publish a copy of vendors questions with responses.

--no other changes--

INVOICE TO		SHIP TO	
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US		DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD NITRO WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	48 PORT POE SWITCH, EXTREME NETWORKS, OR EQUAL	12.00000	EA	5,687.21	68,246.52

Comm Code	Manufacturer	Specification	Model #
43221700	Extreme Networks		16533

**Extended Description:**  
X440-G2 X440-G248p-10GE

INVOICE TO		SHIP TO	
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US		DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD NITRO WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	24 PORT POE SWITCH, EXTREME NETWORKS, OR EQUAL	15.00000	EA	2,985.62	44,784.30

Comm Code	Manufacturer	Specification	Model #
43221700	Extreme Networks		16535T

**Extended Description:**  
X440-G2 X440-G224p-10GE

INVOICE TO		SHIP TO	
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US		DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD NITRO WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	1000BSX SFP MINI-GBIC TRANCEIVER , EXTREME NETWORKS,OR EQUAL	30.00000	EA	415.77	12,473.10

Comm Code	Manufacturer	Specification	Model #
43221700	Extreme Networks		10051H

**Extended Description:**

1Gps - 10051H

INVOICE TO		SHIP TO	
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US		DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD NITRO WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	STANDARD POWER CORD, EXTREME NETWORKS,OR EQUAL	27.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43221700	Extreme Networks		

**Extended Description:**

13A-5601313-U1

\*Included in lines 1 and 2



INVOICE TO		SHIP TO	
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US		DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD NITRO WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	ISR 4331, CISCO,OR EQUAL	1.00000	EA	2,581.64	2,581.64

Comm Code	Manufacturer	Specification	Model #
43221700	Cisco		ISR4331/K9

**Extended Description:**  
3GE,2NIM, 1SM,4G FLASH, 4G DRAM,IPB ISR4331/K9

INVOICE TO		SHIP TO	
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US		DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD NITRO WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	SOLNSUPP 8X5XNBD,ISR4331, CISCO,OR EQUAL	1.00000	EA	783.15	783.15

Comm Code	Manufacturer	Specification	Model #
43221700	Cisco		CON-SSSNT-ISR4331K

**Extended Description:**  
3GE2NIM1SM4G FLASH 4G D CON-SSSNT-ISR4331K



INVOICE TO			SHIP TO		
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US			DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD NITRO WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	ISR4321, CISCO,OR EQUAL	10.00000	EA	1,752.50	17,525.00

Comm Code	Manufacturer	Specification	Model #
43221700	Cisco		ISR4321/K9

**Extended Description:**  
2GE, 2NIM, 4G FLASH, 4G DRAM,IPB ISR4321/K9

INVOICE TO			SHIP TO		
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US			DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD NITRO WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	STACKING CABLE, EXTREME NETWORKS,OR EQUAL	4.00000	EA	181.79	727.16

Comm Code	Manufacturer	Specification	Model #
43221700	Extreme Networks	Summit Unistack Stacking Cable	16106

**Extended Description:**  
250084-00 0.5M

INVOICE TO			SHIP TO		
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US			DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD  NITRO WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	SOLNSUPP 8X5XNBD, CISCO,OR EQUAL	10.00000	EA	813.42	8,134.20

Comm Code	Manufacturer	Specification	Model #
43221700	Cisco		CON-SSSNT-ISR4321K

**Extended Description:**  
ISR4321 2GE2NIM4G FLASH4G D CON-SSSNT-ISR4321K

INVOICE TO			SHIP TO		
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US			DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD  NITRO WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	ISR 1101 4 PORTS GE ETHERNET WAN ROUTER - C1101-4P	10.00000	EA	866.22	8,662.20

Comm Code	Manufacturer	Specification	Model #
43221700	Cisco		C1101-4P

**Extended Description:**  
ISR 1101 4 PORTS GE ETHERNET WAN ROUTER - C1101-4P

INVOICE TO			SHIP TO		
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US			DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD NITRO WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	SOLNSUPP 8X5XNBD ISR 1101 4 PORTS GE ETHERNET WAN ROUTER	10.00000	EA	199.96	1,999.60

Comm Code	Manufacturer	Specification	Model #
43221700	Cisco		CON-SSSNT-CISR1K4P

**Extended Description:**  
CON-SSSNT-CISR1K4P

INVOICE TO			SHIP TO		
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US			DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD NITRO WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	IP BASE LICENSE FOR CISCO ISR 1100 4P SERIES-SL-110-4P-IPB	10.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112218			

**Extended Description:**  
IP BASE LICENSE FOR CISCO ISR 1100 4P SERIES-SL-110-4P-IPB

\*Included in line 10

INVOICE TO		SHIP TO	
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US		DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD NITRO WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	1109 M2M POWER SUPPLY ITEMP, OR EQUAL, 30 WATT AC	10.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43221700			

**Extended Description:**  
PWR-30W-I-AC \*Included in line 10

INVOICE TO		SHIP TO	
DIVISION OF REHABILITATION SERVICES STATE CAPITOL PO BOX 50890 CHARLESTON WV US		DIVISION OF REHABILITATION SERVICES #10 MCJUNKIN ROAD NITRO WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	SECURITY LICENSE FOR CISCO, OR EQUAL, ISR 1100 4P SERIES	10.00000	EA	520.87	5,208.70

Comm Code	Manufacturer	Specification	Model #
81111801	Cisco		SL-110-4PC-SEC

**Extended Description:**  
SL-110-4PC-SEC

**SCHEDULE OF EVENTS**

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions are due by 4:00 p.m.	2022-05-25

	Document Phase	Document Description	Page
DRS2200000012	Final	Addendum No. 2 - Network Switches and Related Equipment	9

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

**SOLICITATION NUMBER: CRFQ DRS220000012**  
**Addendum Number: 2**

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The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

**Description of Modification to Solicitation:**

Addendum No. 2 is issued for the following reasons:

- 1) To publish a copy of vendors questions with responses.

--no other changes--

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ DRS22\*12**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Digital One Technology

Company

Linda Peterson

Authorized Signature

06-07-2022

Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012



5521 Fort Ave, Suite 2  
Lynchburg, VA 24502

434-509-1515

### Background Check Compliance

Digital One Technology conducts routine and random background checks on all employees, including field technicians, account managers and project managers. Any Digital One Technology employee assigned to this or any account and/or project will have already undergone a background check and agrees to undergo new or additional background checks should it be requested/required of the individual/organization receiving products and/or services from Digital One Technology. Drug testing is routinely conducted in addition to background checking. Digital One Technology maintains this policy in order to identify any new convictions. In the event a new conviction is detected, the offending employee will be removed from this account/project.

### Labor & Ethics Compliance

Digital One Technology maintains compliance with all labor laws and agrees to maintain compliance with any additional labor requirements set forth by the individual/organization receiving products and/or services from Digital One Technology. Additionally, Digital One Technology maintains compliance with the requirements of the Ethics in Public Contracting and Conflict of Interests Act of the Virginia Code.

### E-Rate Compliance

Digital One Technology will only ever quote the Lowest Corresponding Price when proposing pricing to individuals/organizations requesting proposals for products and or services in order to maintain E-Rate funding compliance.

### Insurance Compliance

Digital One Technology agrees to obtain any Insurance requirements specified by the individual/organization receiving products and/or services from Digital One Technology, if the required Insurance is not already held by Digital One Technology.

Sincerely,

  
Mark Lindy, CEO  
Digital One Technology





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*5521 Fort Ave, Suite 2  
Lynchburg, VA 24502*

*434-509-1515*

## **Intellectual Property Rights**

### *Disclosure*

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- Digital One Technology alone shall own all right, title and interest, including all related Intellectual Property Rights, in and to our Technology, the Content and the Service and any suggestions, ideas, enhancement requests, feedback, recommendations or other information provided by you or any other party relating to the Service.
- This Agreement is not a sale and does not convey to you any rights of ownership in or related to the Service, the Service Provider's Technology or the Intellectual Property Rights owned by Digital One Technology.
- The Digital One Technology name, the Digital One Technology logo, and the product names associated with the Service are trademarks of Digital One Technology or third parties, and no right or license is granted to use them.



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Statement on NDAA Section 889

### **NDAA BACKGROUND**

The John S. McCain National Defense Authorization Act (NDAA) for Fiscal Year 2019 was signed into law on August 13, 2018.

The law, specifically Section 889, amongst other things, prohibits federal agencies, their contractors and grant or loan recipients from procuring or using “telecommunications and video surveillance equipment or services” from specific Chinese companies as a “substantial or essential component of any system, or as critical technology aspart of any system.”

The NDAA ban includes telecommunications equipment produced by Huawei Technologies Company or ZTE Corporation, as well as video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company, and their affiliated entities.

### **DIGITAL ONE TECHNOLOGY ON NDAA COMPLIANCE**

DIGITAL ONE TECHNOLOGY is pleased to inform whomever it may concern That any and all of the equipment we offer is Section 889 compliant.

Sincerely,

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Mark Lindy, CEO  
Digital One Technology



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# **PRODUCT DECLARATION**

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All products offered in this proposal are:

- Brand new.
  - Not Used.
  - Not Refurbished.
- Under the manufacturer's own warranty.
- Licensed.

Additionally, all products offered in this proposal:

- Enhance transmission systems capacity.
- Improve the energy efficiency of vehicles, machinery, and other technologies.

Digital One Technology  
is a licensed reseller and installer  
for these products.

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# References

Dr. Adolph Brown	<b>RHEMA Child Development Center</b>	
(434) 847-0257	RevDolphus1@comcast.net	321 Alleghany Avenue Lynchburg, VA 24501
"I highly recommend Digital One for their professionalism. They are an outstanding company, and are good people to work with. Very professional and courteous service."		
Starting in January 2017	Sale, installation, and configuration AV system facility including: large screens and video monitor with wireless video; Video recording including: camera and interface with existing sound gear; Sale, installation, and configuration of 8 camera recording system with network access (including rewiring the facility's ethernet)	

Dr. Frank Crist, Sr.	<b>Brady &amp; Crist Dentists</b>	
(434) 239-2651	fccrist3@bradycrist.com	8116 Timberlake Rd Unit 100, Lynchburg, VA 24502
"Extremely professional, courteous and very knowledgeable. They have been our IT Security Team for 15 years, and I highly recommend them. Wouldn't know what to do without them."		
Starting in January 2017	Maintenance of proprietary Eaglesoft workstations (PC) including hardware replacement; Gradual replacement of proprietary PC for Eaglesoft to Large screen touch screen workstations (35 units); Sale, installation and maintenance of Dell Poweredge Server including backup for Eaglesoft; Financial Records and Email; Troubleshoot phone system; Webhosting services	

Lisa Price	<b>Parkview Community Mission</b>	
(434) 845-8468	Info@ParkViewMission.org	2420 Memorial Avenue Lynchburg, VA 24501
Between the years of 2020 and 2021, Digital One Technology has served as the sole internet provider to Parkview Community Mission.		

<b>Community Access Network</b>		
(434) 200-3366	info@communityaccessnetwork.org	2420 Memorial Avenue Lynchburg, VA 24501
Between the years of 2020 and 2021, Digital One Technology has served as the sole provider of internet access, phone systems, and fax capabilities to the Community Access Network.		

*We are proud to offer products from these fine vendors!*



**ZEBRA**

Registered  
**Reseller**

# CLOSING

Digital One is thankful for your consideration of our proposal!

For further information about Digital One, please contact us:

*By Email:*

[ProjectManagers@DigitalOneTechnology.com](mailto:ProjectManagers@DigitalOneTechnology.com)

*By Phone:*

434-509-1515

*At our Website:*

[www.DigitalOneTechnology.com](http://www.DigitalOneTechnology.com)