West Virginia Department of Transportation

CRFP No. DOT2200000002 Cost-Price Proposal

Cost Summary

	Select On-Premise or SaaS Solution, set one to "Y" and one to "N"	
	If On-Premise solution, provide the additional fields D. Unit Price, E. Discount % (not needed for SaaS solution)	
On-Premise Solution?	**N**	**Y = On-Premise Solution, Any other Value represents a SaaS Solution**

Offeror: _Aurigo Software Technologies, Inc._____

1. Software - Core Solution	A. SKU	B. Product No.	C. Quantity	D. Unit Price	E. Discount %	F. Total Price
Aurigo Masterworks Cloud Platform	PLT		1	$ 201,544.00	0%	$ 201,544.00
Full Lifecycle Construction Management	FLCM		1	$ 50,810.00	0%	$ 50,810.00
Right of Way and Land Management	ROW		1	$ 76,213.00	0%	$ 76,213.00
Asset Maintenance	AM		1	$ 42,341.00	0%	$ 42,341.00
						$ -
						$ -
					Software Subtotal	$ 370,908.00

2. Third Party Products	A. SKU	B. Product No.	C. Quantity	D. Unit Price	E. Discount %	F. Total Price
			0	$ -	0%	$ -
						$ -
						$ -
						$ -
						$ -
						$ -
						$ -
					Third Party Subtotal	$ -

3. Services		Total Price
Implementation (from Implementation Tab)		$ 1,252,961.21
	Impl Services Subtotal	$ 1,252,961.21

PROPOSED 4. Ongoing Costs	A. Base-Implementation	B. Base-Post Production	C. Option Term	D. Total Price (A+B+C)
Annual SaaS Subscriptions	$ 741,814.00	$ 1,112,721.00	$ -	$ 1,854,535.00
Annual Third Party SaaS Subscription	$ -	$ -	$ -	$ -
SaaS-Application Managed Services		$ -	$ -	$ -
			Ongoing Costs Subtotal	$ 1,854,535.00

Total Contract Price (Sum of Subtotals of Section 1-4)	$ 3,107,496.21

West Virginia Department of Transportation

CRFP No. DOT2200000002 Cost-Price Proposal

Implementation: Right-of-Way, Utility Relocation and Railroad Agreements

1. Deliverables/Miletones	A. Total Price	
Project Work Plan	$	5,920.00
Project Kick-off Meeting	$	5,920.00
Project Management Plan	$	11,840.00
Quality Management Plan	$	5,920.00
Knowledge Transfer Plan	$	3,552.00
Stakeholder Engagement Plan	$	5,920.00
Organizational Change Management Plan	$	-
Master Test Plan	$	11,840.00
Data Conversion Plan	$	11,840.00
Interface Plan	$	23,681.00
Training Plan	$	7,588.00
Go-Live Deployment Plan	$	4,736.00
Post Go-Live Plan	$	2,842.00
System Detailed Design Document (SDDD)	$	59,202.00
Security Plan	$	5,920.00
Requirements Traceability Matrix	$	11,840.00
Configured Software	$	538,740.00
Unit Tested Interface Programs	$	18,945.00
Unit Tested Conversion Programs	$	11,840.00
Mock Data Conversion 1	$	47,362.00
Mock Data Conversion 2	$	35,521.00
Unit Tested Custom Objects (Forms, Reports, Workflows) - *ties to Customizations ROW Total*	$	210,049.21
System Test Report	$	4,736.00
Integration Test Report	$	4,736.00
Security Test Report	$	7,104.00
Performance Test Report	$	23,681.00
User Acceptance Test Report	$	4,736.00
Training Materials	$	116,155.00
Training Course Pilot (pre User Acceptance Test)	$	7,104.00
End-user Training	$	13,616.00
Enterprise Readiness Plan	$	3,552.00
OCM Support/Materials per approved plan	$	-
Cut-over to Production	$	2,842.00
Acceptance	$	23,681.00
Implementation Services Subtotal	**$**	**1,252,961.21**

OCM on rows 13 and 38 is not being priced because there is not enough information to price it

Customization Name/Description	Requirement #	Complexity	Price
ROW Customizations			
Bi-directional Integration with Bentley ProjectWise	UTRR-07, UTRR-10, UTRR-20, ROW-236, others	Large	$ 13,024.47
Bi-directional Integration with WVDOT HUB	UTRR-04, ROW-043, ROW-210	Large	$ 13,024.47
Bi-directional Integration with wvOASIS Procurement	ROW-006, ROW-214, ROW-219, ROW-220, others	Large	$ 10,656.39
Bi-directional Integration with wvOASIS HRM	ROW-006, ROW-047	Large	$ 10,656.39
Bi-directional Integration with wvOASIS Contract Management	ROW-224	Medium	$ 7,104.26
Bi-directional Integration with wvOASIS ERP	ROW-006, ROW-177	Large	$ 10,656.39
Bi-directional Integration with CGI Advantage Financials	ROW-244	Large	$ 10,656.39
Bi-directional Integration with CGI HRM Time and Leave	APP-081	Large	$ 10,656.39
Bi-directional Integration with Deighton dTIMS for bridge and pavement assets	ROW-141	Large	$ 10,656.39
Bi-directional Integration with wvOASIS Materials Management	RFP 4.2.2.3	Medium	$ 7,104.26
Bi-directional Integration with WVDOT CAD environment	ROW-067	Large	$ 14,208.51
Bi-directional Integration with wvOASIS Asset Inventory	ROW-006, ROW-142	Medium	$ 7,104.26
Bi-directional Integration with wvOASIS Accounts Payable	UTRR-14, ROW-129, ROW-131, ROW-143, ROW-178, ROW-189, ROW-192, ROW-193, ROW-195, ROW-198, ROW-200, ROW-211, others	Medium	$ 9,472.34
Bi-directional Integration with wvOASIS Purchasing	ROW-229	Medium	$ 9,472.34
Bi-directional Integration with WVDOT ESRI GIS environment	ROW-006	Medium	$ 9,472.34
Bi-directional Integration with WVDOT TAMS environment	ROW-006	Large	$ 10,656.39
Bi-directional Integration with BRIM	ROW-006	Large	$ 10,656.39
Bi-directional Integration with computer-aided dispatch and automated vehicle locating (AVL)	RFP 4.2.2.13	Large	$ 13,024.47
Integration with WVDOT business intelligence environment	RPT-005	Large	$ 14,208.51
Integration with third-party reporting tools (Crystal Reports, Reporting PowerBI, etc.)	RPT-006	Small	$ 4,736.17
Integration with WVDOT identity management solution (Active Directory)	APP-067	Small	$ 2,841.70
Add Lines Above As Required			$ -
		Total Cost, ROW Customizations	$ 210,049.21

West Virginia Department of Transportation

CRFP No. DOT2200000002 Cost-Price Proposal
SaaS Solution
Annual Software Subscriptions

Offeror: _Aurigo Software Technologies, Inc._____

1. Annual Software Subscription	Implementation		Post Production Base Contract		
	2021	2022	2023	2024	2025
Masterworks WVDOT ROW Solution	$ 370,907.00	$ 370,907.00	$ 370,907.00	$ 370,907.00	$ 370,907.00
	$ -	$ -	$ -	$ -	$ -
Software Subscription - Implementation	$ 741,814.00		Software Subscription - Post Production Base Contract		$ 1,112,721.00

1. Annual Software Subscription	Post Production - Options		
	2026	2027	Total Price
=A12	$ -	$ -	$ -
=A13	$ -	$ -	$ -
Software Subscription - Post Production Options			$ -

1. Annual Software Subscription - Third-Party	Implementation		Post Production Base Contract		
	2021	2022	2023	2024	2025
	$ -	$ -	$ -	$ -	$ -
	$ -	$ -	$ -	$ -	$ -
Software Subscription - Implementation	$ -		Software Subscription - Post Production Base Contract		$ -

1. Annual Software Subscription - Third-Party	Post Production - Options		
	2026	2027	Total Price
=A27	$ -	$ -	$ -
=A28	$ -	$ -	$ -
Software Subscription - Post Production Options			$ -

West Virginia Department of Transportation

CRFP No. DOT2200000002 Cost-Price Proposal
All Solutions
Application Managed Services

Offeror: _Aurigo Software Technologies, Inc._____

1. Application Managed Services	Base	Options Period	
	2023	2024	2025
	$ -	$ -	$ -
Application Managed Services-Base $ -		Appl Managed Services-Options Period $ -	

Total Price - Managed Services	$ -

WVDOT Right-of-Way, Utility Relocation and Railroad Agreements System
CRFP No. DOT2200000002
RATE SHEET

Instructions: Vendors shall complete and submit this Rate Sheet. Vendors shall include billing rates for key staff that may provide professional services under this contract. Billing Rates shall be fully-burdened and include overhead, other direct costs and profit. These rates shall be used as a basis for the purchase of additional professional services under this Contract.

Item No.	Role	Role Description	Unit	Billing Rate
1	Project Manager		Hour	$175.00
2	Business Analyst		Hour	$175.00
3	Configuration Specialist		Hour	$175.00
4	Integration Specialist		Hour	$175.00
5	Trainer		Hour	$175.00
6			Hour	$
7			Hour	$
8			Hour	$
9			Hour	$
10			Hour	$
11			Hour	$
12			Hour	$
13			Hour	$
14			Hour	$
15			Hour	$