ORIGINAL

September 16 | 21

FASTER Web

Cost Response to WVDOT Fleet and Equipment Management System RFP CRFP DOT22*01

Closing Date: **Thursday, September 16, 2021 at 1:30 PM**

For Submittal to: **State of West Virginia**
Department of Administration
Purchasing Division
2019 Washington St. E
Charleston, WV 25305

Submitted By: **TT FASTER LLC., dba. FASTER Asset Solutions**
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FASTER STATEMENT OF WORK (SOW), PRICING & PAYMENT MILESTONES

FASTER Response: Please note that for quality control reasons *FASTER* has a standard Statement of Work (SOW), Pricing & Payment Milestones document, which is provided in this Cost Proposal. We have taken all costs provided in *FASTER's* SOW and also cross-referenced them to be reflected in the below Cost Proposal matrix.

Also, the cost *FASTER* provides does not include any hourly billing because *FASTER* does not anticipate any hourly cost. The costs below are all in the case the State desires optional services. More specifically, *FASTER* strives to avoid hourly rates to ensure that customers have a firm fixed cost for the entire project. Thus, it is rare that the below hourly services would be used. Therefore, the below table is our hourly rates for additional or out of scope services.

Lastly, *FASTER* is proposing a SaaS option, however, if WVDOT would like an on-premises option, *FASTER* can provide a quote.

SaaS Pricing Summary

FASTER Web

SaaS Pricing Summary

FASTER Asset Solutions

Created For:	
West Virginia Division of Highways - WVDOT	
Date:	
September 16, 2021	
Senior Software Consultant:	
Steve Specht	

Pricing in this proposal is valid for 60 days.

SaaS: Software, Upgrades & Support, and Hosting	
Annual Total Payment (SaaS, Upgrades & Support, and Hosting)	**$215,000**
*There will be 3% annual increases for Software subscription, Upgrades & Support, and Hosting beginning after 5 years.	

One-Time Implementation & Services	
Data Services	**$36,000**
Training	**$29,725**
MotorPool Configuration, Training & Implementation	**$3,000**
Go-Live Work	**$354,000**
One-Time Custom Implementation & Services Total	**$422,725**

FASTER Web

Optional One Time Cost	
Go Live Work	**$30,000**

Optional Annual Cost	
Annual Cost Total	**$6,000**

FASTER Web

SaaS Statement of Work (SOW), Pricing & Payment Milestones

FASTER Asset Solutions

Created For:
West Virginia Division of Highways - WVDOT
Date:
September 16, 2021
Senior Software Consultant:
Steve Specht

Pricing in this proposal is valid for 60 days.

SaaS: Software, Upgrades & Support, and Hosting *(Paid Annually)*		
Qty	**Description**	**Cost**
FMIS COTS Software Subscription		
1	First Year SaaS Fee for FASTER Web COTS (Commercial Off the Shelf) Core System to manage 3,600 Active Standard (original value of greater than $5,000) Assets. SaaS payment renews annually. Each additional asset will be $100.	Included
1	First Year SaaS Fee for FASTER Web COTS (Commercial Off the Shelf) Core System to manage 1 Active Non-Standard (original value of less than $5,000) Assets. SaaS payment renews annually. Each additional asset will be $25.	Included

FASTER Web

COTS MotorPool		
	204 – Web-Based MotorPool Asset Sharing, Rental & Reservations System:	
1	MotorPool Asset Sharing, Rental and Reservation System/Add-on is a comprehensive system for managing motor pools, asset sharing, rental and reservations, which is available both as an add-on to FASTER Web and as a standalone system. With unlimited user access (named accounts), this web-based rental and reservation application is designed for both attended and unattended motor pools. It provides simple and sensible workflow processes that are user friendly for both the customer and end user. Its flexible rate structures, configuration, and consolidated billing provides the ability to seamlessly manage multiple pool locations. (Please Note: MotorPool is a software application only and does not include key box hardware or telematics hardware and infrastructure.) Implementation Overview • While reservations data can often be entered manually at go-live, some customers desire that data that resides in your current MotorPool product be converted to this new FASTER Web-based MotorPool product. This can be done on a custom basis and will be an added cost. • Can be deployed as an add-on to FASTER Web or as a standalone system. --- In the event this MotorPool product is purchased with FASTER Web, it will be implemented at least 10 business days after the FASTER Web go-live. • Host in the cloud or inside your firewall on your servers. • Because FASTER Web's MotorPool is a comprehensive system, there is a formal COTS implementation process which includes project management and live remote training. --- The COTS implementation includes two sessions comprised of a system overview meeting for key users and stakeholders and live remote go-live training for users. • For a standalone deployment COTS Implementations: --- There are two additional live remote user trainings for the Asset and Accounting modules. --- Data conversion services for asset master records and users is also available at a reasonable cost.	Included
Add-ons Subscription(s)		
1	**207nc – Dashboard** The Dashboard add-on provides easy access to an at-a-glance overview of key performance indicators and data for your organization. The FASTER Dashboard is designed to give fleets a way to monitor performance, communicate, and make quick decisions about their operations. It comes with 20 Key Performance Indicators (KPIs) charts within the Dashboard Add-on, which includes the 8 module landing charts available within FASTER Web which can also be accessed via the Dashboard for one convenient high level overview.	Included
1	**208: Barcoding Add-on:** The FASTER Barcoding Add-on provides the ability to scan and print labels (hardware is not included). This module allows for ease of data entry as well as inventory control. It also is beneficial when an in-house numbering system is in use, scanning either the in-house label or the OEM label. •Simplifies inventory and intake processes for inventory items and storerooms. •Quickly scan incoming inventory with 2D or Symbology – Code 128 barcodes. •Reduces data errors that occur with any manual data entry process. •Print barcode labels for items, including labels for a range of items simultaneously.	Included

	210 – Semantic Layer: The FASTER Web Semantic Layer provides reporting and analytic tools to chart progress, identify challenges, and make decisions. It makes it easier for organizations to customize reports, graphs, and dashboards. Data in FASTER Web can be accessed by using a naming convention easy to understand by business users. You can use a number of products to mine data out of the Semantic Layer including SQL Report Builder, Power BI or any standard query tool. The Semantic Layer provides a schema with views, stored procedures, functions, and related database objects. It is built on the Tabular Model from Microsoft SQL Server Analysis Services (SSAS). It pulls data from existing tables, views, stored procedures, and functions managed in the FASTER Web database deployed at each client fleet agency. (Note: Microsoft's MS SQL SSAS Tabular Model is only available with MS SQL 2012 and above. In MS SQL 2012 and MS SQL 2014, the Tabular model is only available with the Business Intelligence or Enterprise editions of MS SQL. In MS SQL 2016, the Tabular model is available in Standard and Enterprise editions but the Standard edition has limitation on the amount of Memory that can be used.) The following areas within FASTER Web are available for use in the Semantic Layer: • Assets • Parts • Maintenance • Fuel • Accounting • Vendors • Setup • Motor Pool Semantic Layer is deployed as an add-on to the customer's database and does not provide a user interface (UI). To maximize the Semantic Layer's output potential, customers will need to run tools such as Microsoft SQL Server Reporting Services (SSRS) or Power BI in conjunction with FASTER Web. Microsoft includes SSRS with SQL Server versions released after 2012. Microsoft offers some individual and trial versions of Power BI free-of-charge. (Please consult Microsoft download and pricing websites directly for details.) Accessing the Semantic Layer with Power BI renders data unavailable at some points during processing. In testing, however, data was available for about 70-80% of the processing time. Power BI does not provide an error while refreshing during processing; however, it displays a 'refresh' icon during this process until data is accessible. During performance testing, processing times for Asset Acquisition and Fuel Transaction tables averaged 45 and 60 seconds, respectively.	Included
1		
	211 – VIN Decoder: The FASTER Web VIN Decoder is an add-on that allows a user to scan or manually enter a VIN and have the VIN decoded by the National Highway and Transportation Safety Administration (NHTSA). The VIN Decoder integrates seamlessly into the Create Asset and Select Asset processes, helping users get to the next action quickly. VIN Decoder provides fleet personnel the following capabilities: • Input VIN using barcode scanner or manual entry. • Decode VIN via NHTSA and prepopulate values in the Create Asset process. • Automatic creation of Table Look Up values, such as Make, if the value provided by NHTSA is not in FASTER Web. Additional Details: • An Asset's VIN can be input by a barcode scanner reading or via manual entry.	Included
1		

	• Scanning a barcode will launch the VIN Decoder search automatically from anywhere in the system with the exception of Inventory fields and specific Fuel Vendor Mapping tools. • When a VIN is decoded, the following fields will be imported and pre-populated within the "Create New Asset" functionality: > Vehicle Make > Vehicle Model > Year > Drivetrain > Engine • The user can override the values populated by the VIN Decoder when creating an Asset. • Decoded NHTSA values not already in the system will automatically be added to the appropriate field list in Setup when saving the asset. • When saving an Asset, the system checks to see if the value being added was previously obsoleted. If it was, the system warns the user to activate the value in Setup, or select a different value. • The VIN Decoder is designed to recognize a VIN and try to decode it. But there are some areas of FASTER Web where scanning a barcode will never try to decode a VIN: > Inventory Module: FASTER Web Inventory will not automatically execute the VIN Decoder when scanning a barcode. > Pop-up windows: Scanning a VIN while focus is on a pop-up window will read the barcode only and will not launch the VIN Decoder add-on. > Fuel Vendor Mapping: Scanning a VIN barcode to configure Vendor Fuel Mapping will not launch the VIN Decoder add-on. > Maintenance > Search Issued Item: Search Issued Item will not invoke automatic VIN-based descriptors.	
1	300 – Single Vendor Fuel Import: The Fuel Import (FI) is a COTS add-on. It is a robust yet inexpensive way to import data from a Fuel System Vendor (FSV). It requires significant configuration and testing by FASTER. Below are important items the customer will need to provide for FASTER to configure, test and deploy: 1. FSV Fuel File Layout Definition – This is the layout for the export file you plan on receiving regularly from your FSV. It defines your fuel export file's columns, positions and/or delimiters (if used). 2. Fuel System Export Files - Live production export files from the fuel system, including the complete disbursement transaction data. A minimum of 100 transactions will be needed for proper testing. The export files generated from your fuel system must be flat files, not reports, and not generated in Microsoft Excel. It is important you ensure your FSV does not change this export file as any changes may require additional configuration and testing. 3. Completed FI-Customer Configuration Form -This is a detailed form that assists you in providing all the information required for the FI to be configured and tested properly. (This FI does not import Site & Dispenser information. You can add the importing of Site & Dispenser data to the FI for an additional cost of $2,575.)	Included

1	**331: Asset Birth Certificate Export** This will enable FASTER Web to export Asset Birth Certificate data so other vendors can import that Asset Birth Certificate data to update their system with asset's birth certificate data from FASTER Web. The export provides initial and ongoing data for new and updated assets related to: asset identification, acquire/dispose, engines, fuel types, and meters. This helps to eliminate redundant manual data entry into other systems (such as your Fuel or Telematics Systems) when you acquire or update assets. (Using this solution would require that your vendor can provide a way to consume the asset records. For example, this solution sends asset data from FASTER Web to another vendor's APIs if that vendor has SOAP based web services or RESTful based APIs or if your vendor can consume a flat file that conforms to the many formats this solution can provide.)		Included
1	**320b - Purchase Orders Web Service API** API for retrieving and creating purchase orders in FASTER Web. • Returns a collection of Purchase Orders that match the given Vendor Names, Vendor Codes and Purchase Order Numbers. • Creates one or more Purchase Orders. • Creates one or more Budget Line Items for a Purchase Order.		Included
1	**326: Asset Meter Readings Import** The solution is designed to import cumulative asset meter readings into your FASTER Web system. Any meter type supported by FASTER Web can be configured to import Miles, Hours, PTO, Engine Idle Hours, etc. (Please note not all vendors provide these meter types. Therefore, we recommend you confirm contractually that the vendor will provide you the meter data you need. For example, some telematic vendors do not provide cumulative engine idle time.) These meters can be viewed for historical purposes in the Asset Module under the Meters, Warranties tab. The most recent valid meter reading will update the Meter's Actual reading throughout the system. (Using this solution would require that your vendor can provide the meter data you desire in one of the many formats that this import can consume. For example, this solution can fetch meter data from another vendor's APIs if that vendor has SOAP based web services or RESTful based APIs or if your vendor can provide a flat file that conforms to the many formats this solution can consume.)		Included

1	**328: Asset Alerts Import** The solution is designed to import alerts into your FASTER Web system. Alerts can include diagnostic trouble codes (DTC), fault codes or issues found as a result from an inspection. Within FASTER Web you can easily sort and filter to identify alerts that warrant a critical maintenance need, providing shop floor managers the ability to receive, view and take immediate action. These alerts can be viewed for diagnostic or historical purposes in the Assets module under the Asset Alert tab and also in the Maintenance Module under the action Service Request & Alerts. They also can be viewed in the Technician's Workstations when a technician is logged onto a specific repair, in the My Repairs Page they can see the fault code history. In addition, once alerts are imported into FASTER Web, your staff can manually associate a fault code to a repair type and then manually create a pending repair for it. This is done in the Maintenance module under the Service Requests & Alerts action. Once an alert is associated to a pending repair, anywhere you can view the repair, you will also be able to view the details of that alert. Important Note: We recommend you choose a telematics vendor who can provide trouble codes with an accurate, meaningful description. The vendor should only export codes that are important enough to warrant a critical maintenance need. For example, you do not want to import the many hundreds of codes that would not warrant or justify a speedy repair action. However, FASTER provides an Optional: Alert Filtering and Mapping Add-on that will enable you to have alerts automatically create pending repairs or service items and/or automatically send text or email custom notifications. It can also be used to aid customers who use telematics vendors who cannot provide filtered alerts or effective descriptions. It permits you to assign custom descriptions to alerts. (Using this solution would require that your vendor can provide the alert data you desire in an XML flat file that meets the FASTER's XML Export File Specifications listed on the solution statement. Please note that if your vendor has the ability to provide this data via APIs, see FASTER Web's API options.)	Included
1	**329: Asset Location Import** The solution is designed to import GPS data into your FASTER Web system eliminating the need for manually entering location data for any given asset. Latitude and longitude data points are imported and pinned onto FASTER Web's map so that users can easily track individual asset's fixed location as well as the ignition status for assets to reveal where an asset is parked. (Please note this is not intended for bread-crumb trails or geo-fencing. It is intended to know where the asset is parked.) (Using this solution would require that your vendor can provide the location data you desire in one of the many formats that this import can consume. For example, this solution can fetch location data from another vendor's APIs if that vendor has SOAP based web services or RESTful based APIs or if your vendor can provide a flat file that conforms to the many formats this solution can consume.)	Included
Upgrades & Support		
1	**801 – Upgrades & Support:** Annual support includes phone support, as well as upgrades for your FASTER Web software. Support services apply to FASTER Web COTS System, Add-ons and Customizations.	Included

Hosting		
1	This will include one FASTER Web instance with a single Database. That environment will host the FASTER Web test environment that will be used during the entire implementation. This same environment will be promoted to be the production environment at the time of Go-Live. Backups: Hourly database backups will be conducted to ensure consistent and recoverable backups of the database to restore from in the event of an emergency. Database Backups will be limited to 14 days of recoverability. Backups will also be sent daily to a secure, offsite location. Terms & Conditions: SaaS, Upgrades & Support, and Hosting term shall commence upon the Project Kickoff Meeting for the FASTER Web Software. There will be a 3% annual increase for SaaS, Upgrades & Support, and Hosting beginning with the sixth anniversary of the Project Kickoff Meeting and at each 1-year anniversary thereafter. For additional Terms & Conditions, please see the Hosting & Hosting Service Level Agreement (SLA) section of the Agreement.	Included
Annual Total Payment (SaaS, Upgrades & Support, and Hosting)		**$215,000**

*There will be 3% annual increases for Software subscription, Upgrades & Support, and Hosting beginning after 5 years.

Qty	Description	Cost
One-Time Implementation & Services		
Data Services		
1	**400a - Level 1 Data Conversion and Testing:** Equipment Birth Certificates, Parts Birth Certificates, Vendor Birth Certificates, Employees/Users Records. This product utilizes a utility and series of packages to convert your data to a FASTER Web database. As part of conversion, FASTER will perform two types of testing: 1. Functional stability testing to ensure that there are no data conflicts with the FASTER Web table structure; 2. Data Validation testing to test that data was converted properly.	$16,000
1	**400b - Level 2 Data Conversion & Testing:** Includes Fuel Transaction Details, Work Order Transaction Details. As part of the conversion, FASTER will perform two types of testing: 1. Functional stability testing to ensure that there are no data conflicts with the FASTER Web table structure; 2. Data Validation testing to test that data was converted properly. A Level 2 Data Conversion and Testing is significantly more complex due to the level of detail and amount of data that is involved. Therefore, the cost provided is in addition to the Level 1 Data Conversion and Testing.	$9,000
1	**401a – Extraction to SQL Staging Database:** FASTER will provide an MSSQL staging database into which the Customer's team will map and populate the data you extract from the former database. (After the Customer completes mapping and populating the data in the staging database, FASTER will execute the conversion level the Customer choses which is noted below to transform the data and create a FASTER Web structured database. FASTER will then perform data validation testing.)	$11,000
1	**403a – Data Extraction Assistance:** If you need assistance extracting, mapping or populating the data, FASTER can work with the Customer's Team to extract, map and populate the data from the current database to the MSSQL staging database. Should you opt for this assistance, FASTER will charge a rate of $150/hour.	TBD
1	**405 – Data Cleanup:** If the data in the current system is in need of correction prior to the extraction, the customer will be responsible for data correction that takes place in the legacy system. (However, as part of the implementation process, FASTER Fleet Consultants will provide advice and guidance related to data correction.) For customers who maintain reliable data, there should be no need for data correction. However, if past practices or flawed conversions permitted incorrect data to be entered in the current system, it is advisable that the customer correct this prior to the extraction process beginning.	n/a
Training		
1	**511a – System Overview Meetings (SOM):** System overview meetings take place via live, remote web-based sessions. They consist of two, 4-hour meetings that will occur on the same day or two consecutive days where the customer will ensure key users are able to participate.	$3,300

1	**511b - Configuration Training** This takes place via live, remote, web-based sessions. It consists of two 4-hour sessions that can occur on the same day or two consecutive days. (If you bill by account-code, there will be a third session that will also take 4-hours.)	$3,300
1	**512 – System Training/Go-Live:** This training includes the below training agenda. Because training is hands-on, the maximum class size is 20 attendees and includes a single training location. Additional training sessions and trainers can be added at an additional cost any time up to 4-weeks prior to your go-live.	See Below
1	**512a – Go-Live Week System Training - Asset Module (4 Hrs):** Should include FASTER System Admin and Asset Managers.	$2,200
1	**512b – Go-Live Week System Training - Maintenance Module (4 Hrs):** Should include FASTER System Admin, Maintenance Supervisor, Service Writers and/or Technician who will create work orders.	$2,200
1	**512c – Go-Live Week System Training - Inventory Module (4 Hrs):** Should include FASTER System Admin, Parts Staff and Parts Managers.	$2,200
1	**512d – Go-Live Week System Training - Fuel Module (1 Hr):** Should include FASTER System Admin and Fuel Clerk.	$550
1	**512e – Go-Live Week System Training - Vendors & Accounting Modules (1.5 Hrs):** Should include FASTER System Admin, Accounting Staff and Parts Managers.	$825
4	**512f – Go-Live Week System Training - Technician Workstation (2.5 Hrs):** Should include FASTER System Admin and Technicians.	$2,750

2	512g – Go-Live Week System Training - Additional Trainers (TBD): The above training costs provide for one trainer the week of go live. One trainer can provide one session of each of the above hands-on, user training sessions with the exception of the Technician Workstation. (Two Technician Workstation sessions can be accommodated by a single trainer.) If you determine your training needs require additional training sessions due to shift work or other needs, an additional FASTER trainer can participate during the week of go live for an added cost. Therefore, it will be important for you to determine the total number of training sessions and trainers you will need in order to then calculate your total training cost. Each of the above training sessions are role-based. So it should be easy to determine how many staff you have for each role. Typically the largest training sessions are the Technician Workstation and Maintenance Module. Please remember that you may want your Technicians to attend more than the Technician Workstation training module. To calculate your additional training costs: -- The cost (including room, board and travel) of the 1st trainer is included in the above costs. -- Travel, room and board will be a flat cost of $1,000 for each additional trainer. -- To calculate session costs, multiply the number of additional training sessions you need of each of the above session options by the cost of the training module as listed above (module session cost times how many instances of that module session you require). -- The above flat fee for travel, room and board of each additional trainer as well as the fees for the above training assume that training sessions will be held consecutively so as to minimize the number of days a trainer would need to be at your location. It also assumes there is no weekend stayover. If training will begin one week and extend into the next week, an additional $1,000 per trainer would apply for travel, room and board ($1,000 flat fee per trainer times the number of business weeks spanned).		$2,000
1	604 – Consultive Fee for Process Review and Gap Analysis: Training and Consultative Services: Consultive Fee for Process Review and Gap Analysis		$8,000
1	605i – Onsite Travel Expenses		$1,000
1	606a – Onsite Training (Hourly)		$400
1	620 – One-Time Hosting Setup		$1,000
MotorPool Configuration, Training & Implementation			
1	511mp – MotorPool System Overview & Configuration Sessions: System overview and configuration session activities take place via live remote web-based session for a 3-hour period. Customer will then proceed to set up and configure the software.		$1,500

1	**512mp – MotorPool System Training/Go Live:** 3-hour remote MotorPool Operations User Training (includes dispatchers, reservationist and admin). If additional classes are required, additional costs may apply. Onsite training can be provided for an added cost.	$1,500
Go-Live Work		
12	**330 – Report Customization:** 4.2.2.15 – Custom Reports: All reports required to meet WVDOT and federal reporting requirements; Report Customization for customer site based on scope provided.	$30,000
1	**330 – Report Customization:** FLT-281 - Fleet Management - Reporting: Provide a fleet/equipment usage report showing vehicles driven a certain number of miles as defined by the user with no preventive maintenance. FLT-282 - Fleet Management - Reporting: Provide a fleet/equipment usage report showing equipment utilized more than a certain number of hours as defined by the user with no preventive maintenance. Report Customization estimate based on scope provided.	$6,000
1	**330 – Report Customization:** FLT-292 - Fleet Management - Reporting: Prepare a component usage report showing components operated over a certain number of hours as defined by the user with no preventive maintenance. Report Customization estimate based on scope provided.	$4,000
1	**330 – Report Customization:** FLT-299 - Fleet Management - Reporting: Provide equipment down type report by summary or detail for user defined time periods for location; class; type; preventive maintenance code; and down time reason. Report Customization estimate based on scope provided.	$6,000
1	**330 – Report Customization:** FLT-302 - Fleet Management - Reporting: Generate warranty usage report including savings associated with warranty work. Report Customization estimate based on scope provided.	$8,000

1	333e – Custom Integration: Export: FLT-003 - Fleet Management - Acquisition Replacement and Surplus: Integrate with wvOASIS asset management and purchasing function to support sale of surplus property. This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified. (This Custom Integration Export can be automated for an additional cost of $2,575.)	$6,000
1	333e – Custom Integration: Export: FLT-013 - Fleet Management - Acquisition Replacement and Surplus: Generate a transaction based on completion of sale and integrate with wvOASIS General Ledger to support posting of receipt for user agency share of revenue from surplus property sale. This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified. (This Custom Integration Export can be automated for an additional cost of $2,575.)	$8,000
1	333e – Custom Integration: Export: 4.2.2.3.5 – System Integrations/Interfaces: An interface with the West Virginia Board of Risk and Insurance Management (BRIM) to provide vehicle information for risk management and insurance FLT-004 - Fleet Management - Acquisition Replacement and Surplus: Integrate with BRIM to remove fleet/equipment unit from the State inventory for insurance purposes if sold to an external entity. FLT-005 - Fleet Management - Acquisition Replacement and Surplus: Integrate with BRIM to transfer surplus property from one State agency to another State agency if fleet/equipment unit is sold to another State agency. FLT-168 - Fleet Management - Inventory: Integrate automatically with the West Virginia Board of Risk and Insurance Management (BRIM) to add new fleet/equipment record to BRIM SQL Server database or to update the BRIM database with changes recorded in wvOASIS. FLT-179 - Fleet Management - Inventory: Integrate with BRIM to automatically provide notification of accident and available information on the accident including attachment and transfer to BRIM of electronic files (pictures, police reports, estimates, etc.). FLT-335 - Fleet Management – Work Orders: Integrate with BRIM to automatically report the estimated repair costs associated with accidents. This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified. (This Custom Integration Export can be automated for an additional cost of $2,575.)	$30,000

1	333e – Custom Integration: Export: 4.2.2.3.5 – System Integrations/Interfaces: An interface with wvOASIS Advantage Financials Procurement module to initiate purchase requisitions in wvOASIS based on asset planning performed in the Fleet Management system FLT-031 - Fleet Management - Acquisition Replacement and Surplus: Integrate with wvOASIS purchasing function to automatically generate a requisition for an approved fleet/equipment unit pre-populating with available information from the fleet/equipment request form. This is an estimate for a one-way export. The actual cost of the export can be determined once specifications are identified.	$10,000
1	333e – Custom Integration: Export: FLT-051 - Fleet Management - Cost and Billing: Integrate with wvOASIS cost allocation function to allocate indirect costs associated with fleet management to fleet/equipment units based on various parameters. This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified. (This Custom Integration Export can be automated for an additional cost of $2,575.)	$6,000
1	333e – Custom Integration: Export: FLT-067 - Fleet Management - Cost and Billing: Integrate with wvOASIS accounts receivable function to support billing for accident/driver abuse repairs. This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified. (This Custom Integration Export can be automated for an additional cost of $2,575.)	$6,000
1	333e – Custom Integration: Export: FLT-090 - Fleet Management - Fueling: Integrate with wvOASIS accounts receivable and general ledger functions to generate intergovernmental billings for fuel purchases by one state agency from another state agency. This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified. (This Custom Integration Export can be automated for an additional cost of $2,575.)	$6,000
1	333e – Custom Integration: Export: FLT-091 - Fleet Management - Fueling: Integrate with wvOASIS accounts receivable and billing functions to bill external customers for fuel purchases. External customers include local political subdivisions such as county sheriffs, etc. This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified. (This Custom Integration Export can be automated for an additional cost of $2,575.)	$6,000

1	**333e – Custom Integration: Export:** FLT-099 - Fleet Management - General: Integrate with the wvOASIS Financial System to provide information on vehicles, maintenance equipment and other fleet units utilized in performing maintenance work activities. This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified. (This Custom Integration Export can be automated for an additional cost of $2,575.)	$6,000
1	**333e – Custom Integration: Export:** FLT-176 - Fleet Management - Inventory: Integrate with Accounts Payable function to automatically generate payment request for renewal of required licenses and permits. This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified.	$6,000
1	**333e – Custom Integration: Export:** 4.2.2.3.5 – System Integrations/Interfaces: Two-way interface with DOA Fleet Management Office for leased passenger equipment FLT-174 - Fleet Management - Inventory: Integrate with Accounts Payable function to automatically generate payment request for monthly or other recurring payments for leased vehicles; this could be a payment to an external entity or an intergovernmental transfer to another State agency. FLT-175 - Fleet Management - Inventory: Integrate with Accounts Payable function to automatically generate payment request for monthly or other recurring payments for financed vehicles. This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified.	$20,000
1	**333e – Custom Integration: Export:** FLT-362 - Fleet Management – Work Orders: Update parts inventory in wvOASIS inventory function based on parts used on a work order. FLT-363 - Fleet Management – Work Orders: Update parts inventory in wvOASIS inventory function based on any parts credited in a work order (returned to inventory). This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified.	$10,000

1	333e – Custom Integration: Export: FLT-368 - Fleet Management – Work Orders: Integrate with wvOASIS accounts payable function to support payment for completed work orders via procurement card or warrant for external repairs and intergovernmental billing for repairs performed by one State agency for another agency. This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified.	$6,000
1	333e – Custom Integration: Export: FLT-369 - Fleet Management – Work Orders: Integrate with wvOASIS general ledger function to support intergovernmental billing for repairs performed by one State agency for another agency. This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified.	$6,000
1	333e – Custom Integration: Export: 4.2.2.3.5 – System Integrations/Interfaces: An interface with wvOASIS Advantage Financials and Human Resource Management to support set up of repair orders as task orders in Advantage to allow employees to charge time to repair orders in Advantage Human Resource Management (HRM). This is an estimate for a one-way export. The actual cost of export can be determined once specifications are identified.	$15,000
1	333i – Custom Integration: Import: FLT-108 - Fleet Management - General: Interface with wvOASIS cost accounting and allocation, inventory, personnel administration and time and labor to obtain the required actual cost data. This is an estimate for a one-way import. The actual cost of the import can be determined once specifications are identified.	$18,000
1	333i – Custom Integration: Import: 4.2.2.3.5 – System Integrations/Interfaces: An interface with wvOASIS Advantage Financials to obtain vehicle and equipment usage information entered by WVDOT staff as part of time reporting in Advantage Human Resource Management (HRM) FLT-111 - Fleet Management - General: Integrate with the wvOASIS time and labor function to capture vehicle usage reported by an employee on their time sheet and update the fleet inventory information with mileage to date as appropriate. This is an estimate for a one-way import. The actual cost of the import can be determined once specifications are identified.	$15,000

1	**333i – Custom Integration: Import:** 4.2.2.3.5 – System Integrations/Interfaces: An interface with wvOASIS Advantage Financials Procurement and Fixed Assets module upon receipt and initiation of commissioning of the new fleet or equipment asset. The fleet and equipment asset record will be initially created in wvOASIS as the system of record for State of West Virginia assets and then interfaced to the Fleet Management System to create the fleet record in the VPS and allow WVDOT to enter additional information about the fleet/equipment asset beyond that maintained in wvOASIS; FLT-170 - Fleet Management - Inventory: Integrate with wvOASIS purchasing function to automatically create initial fleet/equipment unit record upon receipt of vehicle populating initially with appropriate information available within wvOASIS purchasing function; authorized user must be able to then add additional information within the fleet/equipment unit record. This is an estimate for a one-way import. The actual cost of the import can be determined once specifications are identified.	$15,000
1	**333i – Custom Integration: Import:** FLT-194 - Fleet Management - Inventory: Integrate with the R.L. Polk and Company Vehicle Identification Number Analysis software to populate the fleet unit attributes to the extent possible. This is an estimate for a one-way import. The actual cost of the import can be determined once specifications are identified.	$15,000
1	**333i – Custom Integration: Import:** 4.2.2.3.5 – System Integrations/Interfaces: An interface with wvOASIS Advantage Financials to receive actual hours and labor costs for each repair order/task order back when payroll is processed; This is an estimate for a one-way import. The actual cost of the import can be determined once specifications are identified.	$15,000
1	**333ie – Custom Integration: Import/Export:** 4.2.2.3.5 – System Integrations/Interfaces: Two-way interface with Fuel Master application for fuel usage FLT-080 - Fleet Management - Fueling: Integrate with wvOASIS accounts payable, purchasing and inventory functions to manage internal fuel distribution function. FLT-088 – Fleet Management - Fueling: Integrate with wvOASIS inventory function and/or third-party fuel management system. This is an estimate for a two-way integration. The actual cost of the integration can be determined once specifications are identified.	$25,000

1	**333ie – Custom Integration: Import/Export:** 4.2.2.3.5 – System Integrations/Interfaces: A two-way interface with the Inventory module within wvOASIS Advantage Financials to support tracking of inventory activity related to Fleet and Equipment operations (charge outs to a repair order, returns to inventory when a repair order closed out, etc.) FLT-107 - Fleet Management - General: Integrate fleet and equipment management functions with other relevant wvOASIS functions, including but not limited to asset management, accounts payable, accounts receivable, general ledger, grants, inventory, project accounting, purchasing and time and labor. FLT-219 - Fleet Management – Parts Inventory: Integrate with the wvOASIS inventory function to maintain an inventory of an unlimited number of consumable inventory (parts, materials, other inventory). FLT-229 - Fleet Management – Parts Inventory: Integrate with wvOASIS to support frequent updates for quantity (On-hand, on-order, etc.), cost, location (warehouse/bin/stockpile) and related information to support the Fleet system having current updated inventory information in near real-time. FLT-230 - Fleet Management – Parts Inventory: Integrate with wvOASIS to update consumable inventory (parts, materials and other inventory) consumed on work orders/repair orders. This is an estimate for a two-way integration. The actual cost of the integration can be determined once specifications are identified.	$30,000
1	**333ie – Custom Integration: Import/Export:** FLT-346 - Fleet Management – Work Orders: Provide the capability to integrate with management systems of multiple outsourced maintenance providers to electronically transfer work order information. NOTE: This is the cost for one maintenance provider. FASTER will look for overlap in requirements and design between different maintenance providers in an attempt to reduce the cost of building an integration for each additional provider but FASTER will not know the extent of overlap until we are able to evaluate the integration capabilities of each provider. This is an estimate for a two-way integration for one maintenance provider. The actual cost of the integration can be determined once specifications are identified.	$20,000
	One-Time Custom Implementation & Services Total	**$422,725**

Payment Schedule By Milestone	
Milestone	**Amount Due**
1. SaaS Subscription: 1st annual payment is due upon Project Kickoff Meeting	$215,000
2. 75% One-Time Implementation & Services: Upon Purchase Confirmation	$317,044
3. 25% One-Time Implementation & Services: Delivery of Converted Data and Go Live	$105,681
4. SaaS Subscription: 2nd annual payment is due One year from Project Kickoff Meeting	$215,000

Optional Software, Add-ons & Services	One Time Cost	Annual Cost
Go Live Work		
1 333ie – Custom Integration: Import/Export: 4.2.2.3.8 – Technical Specifications - Application Architecture: The VPS application architecture shall provide a consistent set of general system features and functions which occur across all business functions within the VPS application, These general system features and functions include...capability to integrate with document management solutions... This is an estimate for a two-way integration. The actual cost of the integration can be determined once specifications are identified.	$30,000	$6,000

Payment Schedule By Milestone	
Milestone	**Percent Due**
Start of Project	50%
Delivery	50%

West Virginia Department of Transportation
CRFP No. DOT22*01

General Instructions

Vendor must indicate on the Cost Summary Sheet whether their proposal is a On-Premise or SaaS solution and complete either the On-Premise tab or the SaaS solution tab depending on its proposed deployment approach. Vendors proposing an On-Premise solution additionally need to provide additional data on the Cost Summary Sheet for columns identified as "D. Unit Price" and "E. Discount %" (not needed for SaaS solution), which are highlighted in light orange. Vendor should complete the deliverable pricing schedule. On the customizations tab, the Vendor should separately list out the cost of each customization identified in the Fleet and Equipment Management Requirements matrix. The total cost for customizations on this tab should tie out to the customization deliverable line on the deliverables tab. On the Managed Services tab, the Vendor should include the cost of providing the required 12 months of production support and the cost of two optional one-year production support periods. On the rate sheet, the Vendor should enter rates by classification which will be utilized as the basis for negotiating any required change orders during the contract period.

Cost Summary

West Virginia Department of Transportation

RFP No. CRFP DOT22*01 - Cost-Price Proposal

Cost Summary

Select On-Premise or SaaS Solution, set one to "Y" and one to "N"
If On-Premise solution, provide the additional fields D. Unit Price,
E. Discount % (not needed for SaaS solution)

On-Premise Solution?	N	Y = On-Premise Solution, Any other Value represents a SaaS Solution

Offeror: TT FASTER LLC dba FASTER Asset Solutions

1. Software - Core Solution	A. SKU	B. Product No.	C. Quantity	D. Unit Price	E. Discount %	F. Total Price
			0	$ -	0%	$ -
						$ -
						$ -
						$ -
						$ -
						$ -
					Software Subtotal	$ -

2. Third Party Products	A. SKU	B. Product No.	C. Quantity	D. Unit Price	E. Discount %	F. Total Price
			0	$ -	0%	$ -
						$ -
						$ -
						$ -

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								$ -
								$ -
								$ -
					Third Party Subtotal	$	-

3. Services			Total Price	
Implementation (from **Implementation Tab**)			$	422,725.00
		Impl Services Subtotal	$	**422,725.00**

PROPOSED 4. Ongoing Costs	A. Base-Implementation	B. Base-Post Production	C. Option Term	D. Total Price (A+B+C)
Annual SaaS Subscriptions	$ 430,000.00	$ 645,000.00	$ 449,543.50	$ 1,524,543.50
Annual Third Party SaaS Subscription	$ -	$ -	$ -	$ -
SaaS-Application Managed Services		$ -	$ -	$ -
			Ongoing Costs Subtotal	**$ 1,524,543.50**

Total Contract Price (Sum of Subtotals of Section 3 and 4 only)	$	1,947,268.50

Implementation

West Virginia Department of Transportation

CRFP No. DOT22*01 Cost-Price Proposal

Fleet Implementation Services

Offeror: TT FASTER LLC dba FASTER Asset Solutions

1. Deliverables/Miletones	A. Total Price
Project Work Plan	See Technical Response
Project Kick-off Meeting	Included
Project Management Plan	See Technical Response
Quality Management Plan	See Technical Response
Knowledge Transfer Plan	See Technical Response
Stakeholder Engagement Plan	See Technical Response
Organizational Change Management Plan	See Technical Response
Master Test Plan	See Technical Response
Data Conversion Plan	See Technical Response
Interface Plan	See Technical Response
Training Plan	See Technical Response
Go-Live Deployment Plan	See Technical Response
Post Go-Live Plan	See Technical Response
System Detailed Design Document (SDDD)	See Technical Response
Security Plan	See Technical Response
Requirements Traceability Matrix	See Technical Response
Configured Software	See Technical Response
Unit Tested Interface Programs	See Technical Response
Unit Tested Conversion Programs	See Technical Response
Mock Data Conversion 1	$ 36,000.00
Mock Data Conversion 2	See Technical Response
Unit Tested Custom Objects (Forms, Reports, Workflows) - *ties to Customizations Subtotal for Fleet*	$ 354,000.00
System Test Report	See Technical Response
Integration Test Report	See Technical Response
Security Test Report	See Technical Response
Performance Test Report	See Technical Response
User Acceptance Test Report	See Technical Response
Training Materials	See Technical Response
Training Course Pilot (pre User Acceptance Test)	See Technical Response
End-user Training	$ 32,725.00
Enterprise Readiness Plan	See Technical Response
OCM Support/Materials per approved plan	See Technical Response
Cut-over to Production	See Technical Response
Acceptance	See Technical Response
Fleet Services Subtotal	**$ 422,725.00**

Customizations

West Virginia Department of Transportation

CRFP No. DOT22*01 Cost-Price Proposal
Customization Cost - Complete By Phase for Each Item in Requirements Matrix Classifed as Customization or Third-Party Customization

Offeror: TT FASTER LLC dba FASTER Asset Solutions

Customization Name/Description	Requirement #	Complexity	Price
Fleet Customizations			
4.2.2.15 – Custom Reports: All reports required to meet WVDOT and federal reporting requirements;	4.2.2.15	Large	$ 30,000.00
FLT-281 - Fleet Management - Reporting: Provide a fleet/equipment usage report showing vehicles driven a certain number of miles as defined by the user with no preventive maintenance. FLT-282 - Fleet Management - Reporting: Provide a fleet/equipment usage report showing equipment utilized more than a certain number of hours as defined by the user with no preventive maintenance.	FLT-281 & FLT-282	Small	$ 6,000.00
FLT-292 - Fleet Management - Reporting: Prepare a component usage report showing components operated over a certain number of hours as defined by the user with no preventive maintenance.	FLT-292	Small	$ 4,000.00
FLT-299 - Fleet Management - Reporting: Provide equipment down type report by summary or detail for user defined time periods for location; class; type; preventive maintenance code; and down time reason.	FLT-299	Small	$ 6,000.00
FLT-302 - Fleet Management - Reporting: Generate warranty usage report including savings associated with warranty work.	FLT-302	Small	$ 8,000.00
FLT-003 - Fleet Management - Acquisition Replacement and Surplus: Integrate with wvOASIS asset management and purchasing function to support sale of surplus property.	FLT-003	Small	$ 6,000.00
FLT-013 - Fleet Management - Acquisition Replacement and Surplus: Generate a transaction based on completion of sale and integrate with wvOASIS General Ledger to support posting of receipt for user agency share of revenue from surplus property sale.	FLT-013	Small	$ 8,000.00

4.2.2.3.5 – System Integrations/Interfaces: An interface with the West Virginia Board of Risk and Insurance Management (BRIM) to provide vehicle information for risk management and insurance FLT-004 - Fleet Management - Acquisition Replacement and Surplus: Integrate with BRIM to remove fleet/equipment unit from the State inventory for insurance purposes if sold to an external entity. FLT-005 - Fleet Management - Acquisition Replacement and Surplus: Integrate with BRIM to transfer surplus property from one State agency to another State agency if fleet/equipment unit is sold to another State agency. FLT-168 - Fleet Management - Inventory: Integrate automatically with the West Virginia Board of Risk and Insurance Management (BRIM) to add new fleet/equipment record to BRIM SQL Server database or to update the BRIM database with changes recorded in wvOASIS. FLT-179 - Fleet Management - Inventory: Integrate with BRIM to automatically provide notification of accident and available information on the accident including attachment and transfer to BRIM of electronic files (pictures, police reports, estimates, etc.). FLT-335 - Fleet Management – Work Orders: Integrate with BRIM to automatically report the estimated repair costs associated with accidents.	4.2.2.3.5, FLT-004, FLT-005, FLT-168, FLT-179, FLT-335	Large	$ 30,000.00
4.2.2.3.5 – System Integrations/Interfaces: An interface with wvOASIS Advantage Financials Procurement module to initiate purchase requisitions in wvOASIS based on asset planning performed in the Fleet Management system FLT-031 - Fleet Management - Acquisition Replacement and Surplus: Integrate with wvOASIS purchasing function to automatically generate a requisition for an approved fleet/equipment unit pre-populating with available information from the fleet/equipment request form.	4.2.2.3.5 & FLT-031	Medium	$ 10,000.00
FLT-051 - Fleet Management - Cost and Billing: Integrate with wvOASIS cost allocation function to allocate indirect costs associated with fleet management to fleet/equipment units based on various parameters.	FLT-051	Small	$ 6,000.00
FLT-067 - Fleet Management - Cost and Billing: Integrate with wvOASIS accounts receivable function to support billing for accident/driver abuse repairs.	FLT-067	Small	$ 6,000.00
FLT-090 - Fleet Management - Fueling: Integrate with wvOASIS accounts receivable and general ledger functions to generate intergovernmental billings for fuel purchases by one state agency from another state agency.	FLT-090	Small	$ 6,000.00

FLT-091 - Fleet Management - Fueling: Integrate with wvOASIS accounts receivable and billing functions to bill external customers for fuel purchases. External customers include local political subdivisions such as county sheriffs, etc.	FLT-091	Small	$ 6,000.00
FLT-099 - Fleet Management - General: Integrate with the wvOASIS Financial System to provide information on vehicles, maintenance equipment and other fleet units utilized in performing maintenance work activities.	FLT-096	Small	$ 6,000.00
FLT-176 - Fleet Management - Inventory: Integrate with Accounts Payable function to automatically generate payment request for renewal of required licenses and permits.	FLT-176	Small	$ 6,000.00
4.2.2.3.5 – System Integrations/Interfaces: Two-way interface with DOA Fleet Management Office for leased passenger equipment FLT-174 - Fleet Management - Inventory: Integrate with Accounts Payable function to automatically generate payment request for monthly or other recurring payments for leased vehicles; this could be a payment to an external entity or an intergovernmental transfer to another State agency. FLT-175 - Fleet Management - Inventory: Integrate with Accounts Payable function to automatically generate payment request for monthly or other recurring payments for financed vehicles.	4.2.2.3.5, FLT-174, FLT-175	Large	$ 20,000.00
FLT-362 - Fleet Management – Work Orders: Update parts inventory in wvOASIS inventory function based on parts used on a work order. FLT-363 - Fleet Management – Work Orders: Update parts inventory in wvOASIS inventory function based on any parts credited in a work order (returned to inventory).	FLT-362 & FLT-363	Medium	$ 10,000.00
FLT-368 - Fleet Management – Work Orders: Integrate with wvOASIS accounts payable function to support payment for completed work orders via procurement card or warrant for external repairs and intergovernmental billing for repairs performed by one State agency for another agency.	FLT-368	Small	$ 6,000.00
FLT-369 - Fleet Management – Work Orders: Integrate with wvOASIS general ledger function to support intergovernmental billing for repairs performed by one State agency for another agency.	FLT-369	Small	$ 6,000.00
4.2.2.3.5 – System Integrations/Interfaces: An interface with wvOASIS Advantage Financials and Human Resource Management to support set up of repair orders as task orders in Advantage to allow employees to charge time to repair orders in Advantage Human Resource Management (HRM).	4.2.2.3.5	Medium	$ 15,000.00
FLT-108 - Fleet Management - General: Interface with wvOASIS cost accounting and allocation, inventory, personnel administration and time and labor to obtain the required actual cost data.	FLT-108	Medium	$ 18,000.00

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4.2.2.3.5 – System Integrations/Interfaces: An interface with wvOASIS Advantage Financials to obtain vehicle and equipment usage information entered by WVDOT staff as part of time reporting in Advantage Human Resource Management (HRM) FLT-111 - Fleet Management - General: Integrate with the wvOASIS time and labor function to capture vehicle usage reported by an employee on their time sheet and update the fleet inventory information with mileage to date as appropriate.	4.2.2.3.5 & FLT-111	Medium	$ 15,000.00
4.2.2.3.5 – System Integrations/Interfaces: An interface with wvOASIS Advantage Financials Procurement and Fixed Assets module upon receipt and initiation of commissioning of the new fleet or equipment asset. The fleet and equipment asset record will be initially created in wvOASIS as the system of record for State of West Virginia assets and then interfaced to the Fleet Management System to create the fleet record in the VPS and allow WVDOT to enter additional information about the fleet/equipment asset beyond that maintained in wvOASIS; FLT-170 - Fleet Management - Inventory: Integrate with wvOASIS purchasing function to automatically create initial fleet/equipment unit record upon receipt of vehicle populating initially with appropriate information available within wvOASIS purchasing function; authorized user must be able to then add additional information within the fleet/equipment unit record.	4.2.2.3.5 & FLT-170	Medium	$ 15,000.00
FLT-194 - Fleet Management - Inventory: Integrate with the R.L. Polk and Company Vehicle Identification Number Analysis software to populate the fleet unit attributes to the extent possible.	FLT-194	Medium	$ 15,000.00
4.2.2.3.5 – System Integrations/Interfaces: An interface with wvOASIS Advantage Financials to receive actual hours and labor costs for each repair order/task order back when payroll is processed;	4.2.2.3.5	Medium	$ 15,000.00
4.2.2.3.5 – System Integrations/Interfaces: Two-way interface with Fuel Master application for fuel usage FLT-080 - Fleet Management - Fueling: Integrate with wvOASIS accounts payable, purchasing and inventory functions to manage internal fuel distribution function. FLT-088 – Fleet Management - Fueling: Integrate with wvOASIS inventory function and/or third-party fuel management system.	4.2.2.3.5, FLT-080 & FLT-088	Large	$ 25,000.00

4.2.2.3.5 – System Integrations/Interfaces: A two-way interface with the Inventory module within wvOASIS Advantage Financials to support tracking of inventory activity related to Fleet and Equipment operations (charge outs to a repair order, returns to inventory when a repair order closed out, etc.) FLT-107 - Fleet Management - General: Integrate fleet and equipment management functions with other relevant wvOASIS functions, including but not limited to asset management, accounts payable, accounts receivable, general ledger, grants, inventory, project accounting, purchasing and time and labor. FLT-219 - Fleet Management – Parts Inventory: Integrate with the wvOASIS inventory function to maintain an inventory of an unlimited number of consumable inventory (parts, materials, other inventory). FLT-229 - Fleet Management – Parts Inventory: Integrate with wvOASIS to support frequent updates for quantity (On-hand, on-order, etc.), cost, location (warehouse/bin/stockpile) and related information to support the Fleet system having current updated inventory information in near real-time. FLT-230 - Fleet Management – Parts Inventory: Integrate with wvOASIS to update consumable inventory (parts, materials and other inventory) consumed on work orders/repair orders.	4.2.2.3.5, FLT-107, FLT-219, FLT-229, and FLT-230	Large	$ 30,000.00
FLT-346 - Fleet Management – Work Orders: Provide the capability to integrate with management systems of multiple outsourced maintenance providers to electronically transfer work order information.	FLT-346	Large	$ 20,000.00
	Total Cost, Fleet Customizations		**$ 354,000.00**

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Annual Software Maintenance

FASTER Response: *FASTER* is proposing a SaaS option, however, if WVDOT would like an on-premises option, *FASTER* can provide a quote.

West Virginia Department of Transportation

CRFP No. DOT22*01 Cost-Price Proposal
On-Premise
Annual Software Maintenance

Offeror: TT FASTER LLC dba FASTER Asset Solutions

1. Annual Software Maintenance - Core Solution	Implementation		Post Production Base Contract		
	2021	2022	2023	2024	2025
Not applicable to SaaS Hosted	$ -	$ -	$ -	$ -	$ -
	$ -	$ -	$ -	$ -	$ -
Software Maintenance: Implementation		$ -	Software Maintenance: Post-Production Base Contract	$ -	

1. Annual Software Maintenance - Core Solution	Post Production Options		
	2026	2027	Total Price
Not applicable to SaaS Hosted	$ -	$ -	$ -
	$ -	$ -	$ -
Software Maintenance - Post Production Options			$ -

	Implementation	Post Production Base Contract

1. Annual Software Maintenance - Third-Party	2021	2022	2023	2024	2025
Not applicable	$ -	$ -	$ -	$ -	$ -
	$ -	$ -	$ -	$ -	$ -

Software Maintenance: Implementation	$ -	Software Maintenance: Post-Production Base Contract	$ -

1. Annual Software Maintenance - Third Party	Post Production Options		
	2026	2027	Total Price
Not applicable	$ -	$ -	$ -
	$ -	$ -	$ -
Software Maintenance - Post Production Options			$ -

Subscriptions

West Virginia Department of Transportation

CRFP No. DOT22*01 Cost-Price Proposal
SaaS Solution
Annual Software Subscriptions

Offeror: TT FASTER LLC dba FASTER Asset Solutions

1. Annual Software Subscription	Implementation		Post Production Base Contract		
	2021	**2022**	**2023**	**2024**	**2025**
Annual Total Payment (SaaS, Upgrades & Support, and Hosting)	$ 215,000.00	$ 215,000.00	$ 215,000.00	$ 215,000.00	$ 215,000.00
	$ -	$ -	$ -	$ -	$ -
Software Subscription - Implementation	**$ 430,000.00**		**Software Subscription - Post Production Base Contract**		**$ 645,000.00**

1. Annual Software Subscription	Post Production - Options		
	2026	**2027**	**Total Price**
Annual Total Payment (SaaS, Upgrades & Support, and Hosting)	$ 221,450.00	$ 228,093.50	$ 449,543.50
	$ -	$ -	$ -
Software Subscription - Post Production Options			**$ 449,543.50**

1. Annual Software Subscription - Third-Party	Implementation		Post Production Base Contract		
	2021	**2022**	**2023**	**2024**	**2025**
Not Applicable	$ -	$ -	$ -	$ -	$ -
	$ -	$ -	$ -	$ -	$ -
Software Subscription - Implementation		**$ -**	**Software Subscription - Post Production Base Contract**		**$ -**

1. Annual Software Subscription - Third-Party	Post Production - Options		
	2026	**2027**	**Total Price**
Not Applicable	$ -	$ -	$ -
	$ -	$ -	$ -
Software Subscription - Post Production Options			**$ -**

Managed Services

West Virginia Department of Transportation

CRFP No. DOT22*01 Cost-Price Proposal
All Solutions
Application Managed Services

Offeror: TT FASTER LLC dba FASTER Asset Solutions

1. Application Managed Services	Base	Options Period	
	2023	2024	2025
Not Applicable	$ -	$ -	$ -
Application Managed Services-Base	$ -	Appl Managed Services-Options Period	$ -

Total Price - Managed Services	$ -

WVDOT Fleet System
CRFP No. DOT22*01
RATE SHEET

Offeror: TT FASTER LLC dba FASTER Asset Solutions

Instructions: Vendors shall complete and submit this Rate Sheet. Vendors shall include billing rates for key staff that may provide professional services under this contract. Billing Rates shall be fully-burdened and include overhead, other direct costs and profit. These rates shall be used as a basis for the purchase of additional professional services under this Contract.

FASTER Response: The cost _FASTER_ provides does not include any hourly billing because _FASTER_ does not anticipate any hourly cost. The costs below are all in the case the State desires optional services. More specifically, _FASTER_ strives to avoid hourly rates to ensure that customers have a firm fixed cost for the entire project. Thus, it is rare that the below hourly services would be used. Therefore, the below table is our hourly rates for additional or out of scope services.

Item No.	Role	Role Description	Unit	Billing Rate
1	Hourly Rate for Professional Services - On-Site		Hour	$400.00
2	Hourly Rate for Professional Services - Remote		Hour	$150.00
3	Hourly Rate for Custom Programming/System Modification		Hour	$150.00
4	Hourly Rate for Data Conversion/Migration Services		Hour	$150.00
5	Hourly Rate for Other Services - Custom Integration		Hour	$180.00
6	Hourly Rate for Other Services - On-Site Training		Hour	$400.00
7	Hourly Rate for Other Services - Live Remote Training		Hour	$250.00
8	Hourly Rate for Other Services - Remote Consultation		Hour	$150.00
9			Hour	$

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