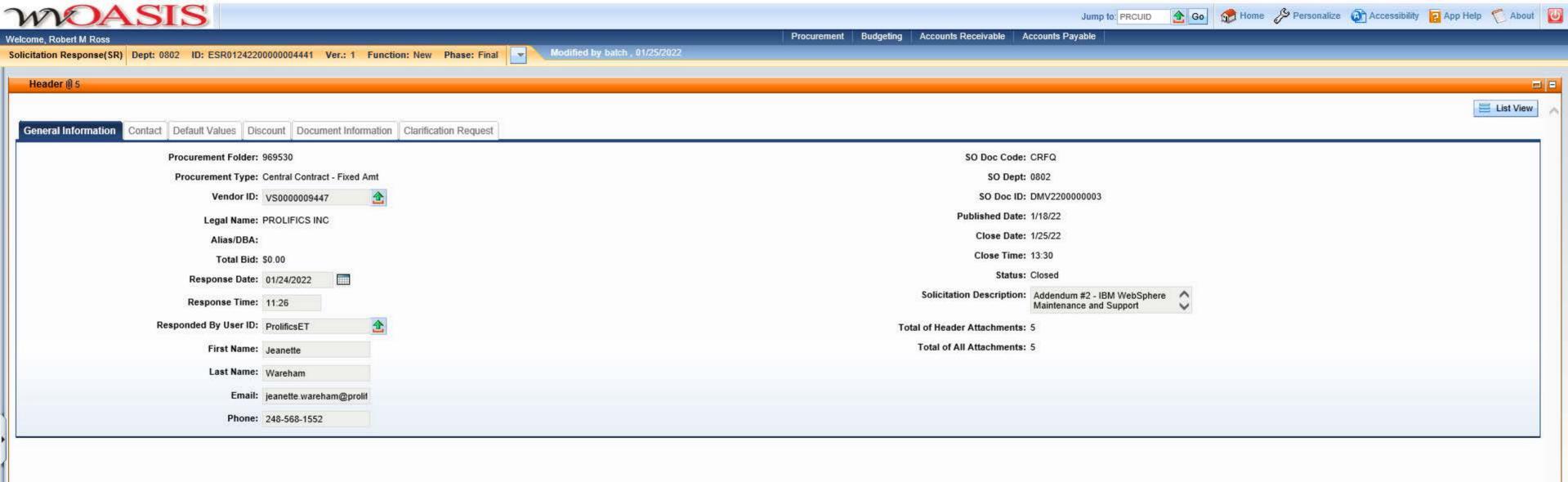
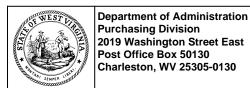


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





## State of West Virginia Solicitation Response

Proc Folder: 969530

Solicitation Description: Addendum #2 - IBM WebSphere Maintenance and Support

Proc Type: Central Contract - Fixed Amt

 Solicitation Closes
 Solicitation Response
 Version

 2022-01-25 13:30
 SR 0802 ESR01242200000004441
 1

VENDOR
VS0000009447
PROLIFICS INC

Solicitation Number: CRFQ 0802 DMV2200000003

Total Bid: 0 Response Date: 2022-01-24 Response Time: 11:26:55

Comments: Prolifics doesn't offer a discount for early payment but if WV DMV purchases all 4 years upfront by 2/28/2022 and

prepays, the total discount provided will be \$4,318.32 bringing the total cost down to \$181,680.08

### FOR INFORMATION CONTACT THE BUYER

Jessica L Hovanec 304-558-2314 jessica.l.hovanec@wv.gov

Vendor
Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

Line	ne Comm Ln Desc		Unit Issue	Unit Price	Ln Total Or Contract Amount
1	WebSphere Software Subscription Maint & Support - Year One	0.00000	EA	36.580000	0.00

Comm Code	Manufacturer	Specification	Model #	
43201500				

Commodity Line Comments: If WV DMV just purchases the first year stand alone, Prolifics will offer a discount of \$692.60 bringing the total cost for `1120 PVU's to \$40,277.00. If WV DMV decides to purchase years 2, 3 and 4 along with the first year and prepays, a discount of \$951.19 will be applied to year one. IBM owns the software and reserves the right to increase or modify their prices so Prolifics can't guarantee this pricing unless it is prepaid and is purchased by 2/28/2022.

### **Extended Description:**

WebSphere Software Subscription and Maintenance and Support year one.

Line	ne Comm Ln Desc		Unit Issue	Unit Price	Ln Total Or Contract Amount
2	WebSphere Software Subscription Maint & Support - Year Two	0.00000	EA	40.230000	0.00

Comm Code	Manufacturer	Specification	Model #	
43201500				

Commodity Line Comments: If WV DMV decides to purchase years 2, 3 and 4 along with the first year and prepays a discount of \$1,046.11 will be applied to year two. IBM owns the software and reserves the right to increase or modify their prices so Prolifics can't guarantee this pricing unless it is prepaid and purchased by 2/28/2022.

### **Extended Description:**

WebSphere Software Subscription and Maintenance and Support year two.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	WebSphere Software Subscription Maint & Support Year Three	0.00000	EA	44.630000	0.00

Comm Code	Manufacturer	Specification	Model #	
43201500				

Commodity Line Comments: If WV DMV decides to purchase years 2, 3 and 4 along with the first year and prepays a discount of \$1,160.51 will be applied to year three. IBM owns the software and reserves the right to increase or modify their prices so Prolifics can't guarantee this pricing unless it is prepaid and purchased by 2/28/2022.

### **Extended Description:**

WebSphere Software Subscription and Maintenance and Support year three.

FORM ID: WV-PRC-SR-001 2020/05 Date Printed: Jan 25, 2022 Page: 2

Line	e Comm Ln Desc		Unit Issue	Unit Price	Ln Total Or Contract Amount
4	WebSphere Software Subscription Maint & Support - Year Four	0.00000	EA	44.630000	0.00

Comm Code	Manufacturer	Specification	Model #	
43201500				

Commodity Line Comments: If WV DMV decides to purchase years 2, 3 and 4 along with the first year and prepays a discount of \$1,160.51 will be applied to year four. IBM owns the software and reserves the right to increase or modify their prices so Prolifics can't guarantee this pricing unless it is prepaid and purchased by 2/28/2022.

### **Extended Description:**

WebSphere Software Subscription and Maintenance and Support year four.

Date Printed: Jan 25, 2022 Page: 3 FORM ID: WV-PRC-SR-001 2020/05

### ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ DMV2200000003

Instructions: Please acknowledge receipt of all addends issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addends may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

de	lendum !	Numbers Received:			
h	eck the bo	ownext to each addendum	n received	i)	
	W	Addendum No. 1	Į.	]	Addendum No. 6
	[4	Addendum No. 2	1	]	Addendum No. 7
	[ ]	Addendum No. 3	1	1	Addendum No. 8
	[ ]	Addendum No. 4	1	1	Addendum No. 9
	[ ]	Addendum No. 5	1	1	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company

Authorized Signature

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



### Quotation

CY01132022-009037A **BLOA** 

Vendor Information Ship To Address

Jeanette Wareham Company: Prolifics Inc. Company: WEST VIRGINIA DIVISION OF MOTOR VEHICLE

Address: 111 N Magnolia Ave Address: 5707 MACCORKLE AVENUE, SE Suite 1550 **CHARLESTON WV 25304** 

Orlando FL 32801

Phone: 248-568-1552 Phone: Fax: Email: swprograms@prolifics.com Email:

**Customer Information** Bill To Address WEST VIRGINIA DIVISION OF MOTOR VEHICLE

PASSPORT ADVANTAGE #: 233847-3862609 Company: WEST VIRGINIA DIVISION OF MOTOR VEHICLE

SW348508-v1 Address: 5707 MACCORKLE AVENUE, SE ANNIVERSARY: **CHARLESTON WV 25304** 

QUOTE DATE: 1/12/2022 Phone:

19185228 Fax: Email:

Qty	Part Number	Description	Unit Price	Extended Price	From Date	To Date
1120		IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	\$ 36.58	\$ 40,969.60	9/1/2021	8/31/2022

Sub Total : 40,969.60 Grand Total: \$ 40,277.00

Net 30 Day Term

QUOTE EXPIRATION: 2/28/2022

- To place an order, please e-mail a purchase order to SWPrograms@prolifics.com. Alternatively, the BLOA can be signed in lieu of a purchase order.
  - For bundled software and services, please issue two purchase orders for software and services separately If issuing a purchase order, it should be issued to: Prolifics, 111 N. Magnolia Ave. Suite 1550, Orlando FL 32801
  - Please include shipment information and payment terms of net thirty (30) days.
  - If end user's company policy is that PO must be issued/established to ensure payment within 30 days than the BLOA cannot be utilized in lieu of a PO.
- Customer Requested Arrival Date (CRAD): Ship to address same as bill to address above unless otherwise noted. Parties hereto acknowledge and agree that none of the product shall ship to prior to execution of this document.
- Your acquisition and use of the software and/or support services is governed exclusively by the terms of your Passport Advantage Agreement with IBM
   All prices are in US Dollars. This quotation does not include sales tax or freight. Freight will be added to all invoices and applicable taxes will apply. Estimated freight charges are available upon request.

### APPLICABLE TAXES WILL BE INCLUDED ON YOUR INVOICE unless you advise otherwise in writing at time of order.

PROLIFICS CANNOT BE HELD RESPONSIBLE FOR REFUNDING TAXES WE HAVE PAID TO TAX JURISDICTIONS ON YOUR BEHALF IF SUCH NOTIFICATION IS RECEIVED AFTER ORDER PLACEMENT

- Payment terms: Net 30 pending credit approval. Customer may satisfy this obligation by enlisting a third-party lessor who shall make payment in full within 30 days, hold title to the product, and lease said product to Customer.
   If not issuing a PO, please have the authorized party sign at the bottom of this letter indicating concurrence with all Terms and Conditions. The parties signing below are expressly invested with the requisite authority to bind their corporation in
- this matter.
- Stay Compliance Ready with IBM. There are certain products, IBM requires ILMT to be installed, refer to your IBM Passport Advantage Agreement. Use/install ILMT (IBM License Metric Tool Information). Reach out Prolifics for assistance when
- IBM has authorized Business partners to provide SAAS Auto-Renewal cancellations on behalf of the End user before due date. By signing this BLOA (Binding Letter of Agreement) or receipt of Purchase order empowers Prolifics to terminate next year Renewal to IBM if cancellation notice is not received "no later than 30 days" before next renewal due date.

Financing Options are available, reach out to your Prolifics Account Executive for assistance.

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### Wire instructions US are as follows:

Bank: Wells Fargo Banks, N.A. 420 Montgomery Street San Francisco, CA 94104 ABA#: 121000248

Acct Name : Prolifics Inc. Acct #: 4121902324 Swift Code WFBIUS6S

Name: Title:

Company: WEST VIRGINIA DIVISION OF MOTOR VEHICLE

Date:



Quotation

BLOA CY01132022-009037A

Binding Letter of Agreement if signed



## Digital Transformation Now. Payment Later.

You're taking charge of your digital future and taking on the competition. Don't let budget concerns or cash flow issues slow your momentum.

Financing is now available for any combination of Prolifics solutions, software, consulting or managed services.\*

- Competitive rates
- Simple application process
- Payment deferrals
- Flexible terms
- Short- and long-term financing available

Maximize your tech spend and stay on track.



Contact your account executive for more details.

\*All financing options are offered by independent providers and subject to their credit approval.

www.prolifics.com



Quotation

**BLOA** CY01142022-009043A

Vendor Information Ship To Address From: Jeanette Wareham To: Company: WEST VIRGINIA DIVISION OF MOTOR VEHICLE Company: Prolifics Inc. Address: 5707 MACCORKLE AVENUE, SE Address: 111 N Magnolia Ave CHARLESTON WV 25304 Suite 1550 Orlando FL 32801 Phone: 248-568-1552 Phone: Fax: Email: swprograms@prolifics.com Email:

**Customer Information Bill To Address** WEST VIRGINIA DIVISION OF MOTOR VEHICLE To: Company: WEST VIRGINIA DIVISION OF MOTOR VEHICLE PASSPORT ADVANTAGE #: 233847-3862609 SW348512-v2 Address: 5707 MACCORKLE AVENUE, SE ANNIVERSARY: CHARLESTON WV 25304 Sep 1/12/2022 QUOTE DATE: Phone: 19185231 Fax: Email:

Qty	Part Number	Description	Unit Price	Extended Price	From Date	To Date
1120	E025SLL	IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	\$ 36.58	\$ 40,969.60	9/1/2021	8/31/2022
1120	E025SLL	IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	\$ 40.23	\$ 45,057.60	9/1/2022	8/31/2023
1120	E025SLL	IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	\$ 44.63	\$ 49,985.60	9/1/2023	8/31/2024
1120	E025SLL	IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	\$ 44.63	\$ 49,985.60	9/1/2024	8/31/2025

Sub Total: \$ Grand Total: \$ 181.680.08

185,998.40

### Terms:

### Net 30 Day Term

QUOTE EXPIRATION: 2/28/2022

- To place an order, please e-mail a purchase order to SWPrograms@prolifics.com. Alternatively, the BLOA can be signed in lieu of a purchase order
  - For bundled software and services, please issue two purchase orders for software and services separate • If issuing a purchase order, it should be issued to: Prolifics, 111 N. Magnolia Ave, Suite 1550, Orlando FL 32801
  - Please include shipment information and payment terms of net thirty (30) days.
  - If end user's company policy is that PO must be issued/established to ensure payment within 30 days than the BLOA cannot be utilized in lieu of a PO.
- Customer Requested Arrival Date (CRAD): Ship to address same as bill to address above unless otherwise noted. Parties hereto acknowledge and agree that none of the product shall ship to prior to execution of this document.
   Your acquisition and use of the software and/or support services is governed exclusively by the terms of your Passport Advantage Agreement with IBM
- All prices are in US Dollars. This quotation does not include sales tax or freight. Freight will be added to all invoices and applicable taxes will apply. Estimated freight charges are available upon request.
- APPLICABLE TAXES WILL BE INCLUDED ON YOUR INVOICE unless you advise otherwise in writing at time of order.

PROLIFICS CANNOT BE HELD RESPONSIBLE FOR REFUNDING TAXES WE HAVE PAID TO TAX JURISDICTIONS ON YOUR BEHALF IF SUCH NOTIFICATION IS RECEIVED AFTER ORDER PLACEMENT

- Payment terms: Net 30 pending credit approval. Customer may satisfy this obligation by enlisting a third-party lessor who shall make payment in full within 30 days, hold title to the product, and lease said product to Customer.
   If not issuing a PO, please have the authorized party sign at the bottom of this letter indicating concurrence with all Terms and Conditions. The parties signing below are expressly invested with the requisite authority to bind their corporation in
- this matter.
- Stay Compliance Ready with IBM. There are certain products, IBM requires ILMT to be installed, refer to your IBM Passport Advantage Agreement. Use/install ILMT (IBM License Metric Tool Information). Reach out Prolifics for assistance when
- IBM has authorized Business partners to provide SAAS Auto-Renewal cancellations on behalf of the End user before due date. By signing this BLOA (Binding Letter of Agreement) or receipt of Purchase order empowers Prolifics to terminate next year Renewal to IBM if cancellation notice is not received "no later than 30 days" before next renewal due date.

Financing Options are available, reach out to your Prolifics Account Executive for assistance.

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Bank: Wells Fargo Banks, N.A. 420 Montgomery Street San Francisco, CA 94104 ABA#: 121000248 Acct Name: Prolifics, Inc.

Acct #: 4121902324 Swift Code WFBIUS6S



Quotation BLOA

CY01142022-009043A

Name:

Title :

Company: WEST VIRGINIA DIVISION OF MOTOR VEHICLE

Date:

**Binding Letter of Agreement if signed** 



# Digital Transformation Now. Payment Later.

You're taking charge of your digital future and taking on the competition. Don't let budget concerns or cash flow issues slow your momentum.

Financing is now available for any combination of Prolifics solutions, software, consulting or managed services.\*

- Competitive rates
- Simple application process
- Payment deferrals
- Flexible terms
- Short- and long-term financing available

Maximize your tech spend and stay on track.



Contact your account executive for more details.

\*All financing options are offered by independent providers and subject to their credit approval.

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## **Exhibit A: Pricing Page**

### CRFQ DMV220000000x

Product Specification	Manufacturer/Alternate Product Bid	Unit Cost	Unit of Measure	Quantity	Extended Cost
4.1.1 IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) Annual Software Subscription and Support Renewal, Part Number E025SLL-SB, or equal. <b>YEAR ONE.</b>		\$36.58	PVU	1120	\$40,969.60
4.1.1 IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) Annual Software Subscription and Support Renewal, Part Number E025SLL-SB, or equal. <b>YEAR TWO.</b>		\$40.23	PVU	1120	\$45,057.60
4.1.1 IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) Annual Software Subscription and Support Renewal, Part Number E025SLL-SB, or equal. <b>YEAR THREE.</b>		\$44.63	PVU	1120	\$49,985.60
4.1.1 IBM WebSphere Application Server Network Deployment Processor Value Unit (PVU) Annual Software Subscription and Support Renewal, Part Number E025SLL-SB, or equal. <b>YEAR FOUR.</b>		\$44.63	PVU	1120	\$49,985.60

TOTAL COST: \$185,998.40



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

### State of West Virginia Centralized Request for Quote Info Technology

Proc Folder:	969530	December 5 - 14 - 17 - 17		
Doc Descriptio	n: IBM WebSphere Mainte	nance and Support	Reason for Modification:	
Proc Type:	Central Contract - Fixed	Amt		
Date Issued	Solicitation Closes	Solicitation No	Version	
2021-12-29	2022-01-18 13:30	CRFQ 0802 DMV2200000003	1	

### BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

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Vendor Customer Code: V5000009447

Vendor Name: PROLITICS, INC.

Address: III N. MAGNOLIA AVE

Street: Switz 1550

city: OR/Ando

State: FL Country: USA Zip: 3280/

Principal Contact: JEAWETE WAREHAM

Vendor Contact Phone: 248-568-1552 Extension:

### FOR INFORMATION CONTACT THE BUYER

Jessica L Hovanec 304-558-2314

jessica.l.hovanec@wv.gov

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Dec 29, 2021

Vendor Signature X

Page: 1

FORM ID: WV-PRC-CRFQ-002 2020/05