



MH EQUIPMENT COMPANY  
126 LAKEVIEW DRIVE  
CHARLESTON West Virginia 25313  
Phone: 304-776-6900



Thank you again for this opportunity. In this quote you will find pricing for the three requested units (B60ZAC2). Each unit is equipped with a new battery and charger. In the event you do not need a new charger for each unit, you may deduct 1550.00 off of the quoted price per unit that would not need a charger.

03/15/22 13:08:00  
MW Purchasing Division



**MODEL: B60ZAC2**

All trucks shown with optional equipment. Please refer to quotation specifications.

**CUSTOMER DETAILS**

**CUSTOMER** W V Alcohol Beverage Control  
**ADDRESS** Building 97 Independent ave. Nitro West Virginia 25143  
**SHIP-TO ADDRESS** Building 97 Independent ave. Nitro West Virginia25143  
**CONTACT NAME** Ms. Betty Hodge  
**PHONE** 3047413569

<b>PROPOSED BY</b>	Eric Shock	<b>TITLE</b>	Territory Manager - Fleet Management & Equipment Sales
<b>PHONE</b>	309-579-8020	<b>EMAIL</b>	eshock@mhequipment.com
<b>CELL</b>	304-741-3569		

**DATE** 2022-03-09 **QUOTE EXPIRATION** 2022-04-08



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## Quoted Model: B60ZAC2 Available Features

Hyster® B60ZAC2 pallet truck: 6,000 lb capacity, Class III

## Proposal Summary

Included Items	Description	Quantity
Model	Hyster® B60ZAC2 pallet truck: 6,000 lb capacity, Class III	3
Construction	Coast Control Not Included Standard Construction - Operating Temperatures +32° F to +120° F Key Switch Start UL Classification Type "E" 24 Volt	
Battery Compartment	Battery Compartment - 32" Long x 13.4" Wide Open (813mm x 340mm) Battery Removal without Rollers - Lift Out	
Forks	48" Long x 27" Overall Width x 9.0" Wide (1220mm x 686mm x 230mm) - Welded Type - Standard Tip Forks	
Wheels & Tires	3.25" x 6.5" Single Polyurethane Load Wheels with 2 Greaseable Bearings per Wheel and lubrication fitting on axle 4" x 2.5" Polyurethane Spring Loaded Standard Duty Caster Wheels Drive Wheel - 10" x 4" Smooth Red Poly 85D	
Operator Compartment	37.2" (944mm) Overall Width - Operator Platform Cushioned Operator Platform 2.8" (71mm) Color Touchscreen Display Energy System: Battery Discharge Indicator set for use with Flooded Cell Battery	
Directional Control	Composite Control Handle Manual Steering	
Lights & Alarms	Amber LED Strobe Light	
Warranty	12 Months / No Hour Limit Full Truck Warranty, 36 Months / 6,000 Hours Powertrain Warranty, 60 Months / 10,000 Hour Frame Warranty; please see full Warranty Statement for additional details.	
Literature & Nameplate	English Literature Pack and Labels	
Battery & Charger Accessories	Battery Connector - Red SB® 175	
Fees & Surcharges	Freight Fees & Surcharges	



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Included Items	Description	Quantity
Tariff	Tariff Surcharge	
	Destination Charge	

## Additional Items or Accessories Included

	Description	Quantity
Battery and Charger	Battery and Charger	1
Delivery	Delivery	1



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## Total Investment

Price B60ZAC2	\$14,675.75	Qty: 3	
Quoted Quantity	3	<b>TOTAL:</b>	\$44,027.25

TERMS: NET 10 DAYS UNLESS OTHERWISE SPECIFIED Accounts past due are subject to a 1.5 percent service charge (annual rate 18 percent) and all costs of collection including reasonable attorney's fees. If a credit card is used for payment a 3 percent convenience fee will be assessed. Other acceptable methods of payment are check or wire transfer. Pricing in this proposal does not include Sales Tax. Sales Tax, as applicable, will be calculated and added in accordance with State Law. Tax exempt transactions require the appropriate Tax-Exempt certificate to be on file with MH Equipment. In these unprecedented times, the OEM of this product has the right to apply (not later than eight weeks prior to the customer acknowledgment date (CAD)) a surcharge to the price payable by the Customer. Freight is FOB Factory. Freight charges will reflect the freight expense at the time of transportation costs. Thank you again for the opportunity to address your material handling requirements. We are committed to delivering a comprehensive, competitive material handling solution for your operation's needs, and will work diligently with you to address your costs through increased productivity and maximized efficiencies. Please advise how we can be of further assistance.

<b>Proposal By:</b>	Eric Shock	<b>Accepted By:</b>	_____
<b>Signature:</b>	_____	<b>Signature:</b>	_____
<b>Date Signed:</b>	_____	<b>Date Accepted:</b>	_____
		<b>PO Number:</b>	_____