



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 935182

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0613

Vendor ID: 00000211218

SO Doc ID: VNF2200000005

Legal Name: INNOVATIVE BUSINESS SOLUTIONS

Published Date: 9/9/21

Alias/DBA: BRIAN LYNN BARTLETT

Close Date: 9/23/21

Total Bid: \$16,320.00

Close Time: 13:30

Response Date: 09/23/2021

Status: Closed

Response Time: 11:35

Solicitation Description: Meal Delivery Carts

Responded By User ID: innovatvebs

Total of Header Attachments: 1

Total of All Attachments: 1

First Name: Brian

Last Name: Bartlett

Email: ibs@citynet.net

Phone: 304-628-3049



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 935182
Solicitation Description: Meal Delivery Carts
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2021-09-23 13:30	SR 0613 ESR09232100000002066	1

VENDOR
 000000211218
 INNOVATIVE BUSINESS SOLUTIONS

Solicitation Number: CRFQ 0613 VNF2200000005
Total Bid: 16320
Response Date: 2021-09-23
Response Time: 11:35:33
Comments:

FOR INFORMATION CONTACT THE BUYER
 Jessica L Hovanec
 304-558-2314
 jessica.l.hovanec@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Dish Carts	4.00000	EA	3915.000000	15660.00

Comm Code	Manufacturer	Specification	Model #
48100000			

Commodity Line Comments: FWE MODEL ETC-1520-20

Extended Description:

Meal Delivery Carts, stainless steel, 20-Tray single door, Alluserv TC12-20 Elite 480TC1220 or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Delivery	4.00000	EA	165.000000	660.00

Comm Code	Manufacturer	Specification	Model #
78121603			

Commodity Line Comments:

Extended Description:

Delivery to 1 Freedom Way, Clarksburg WV 26301



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Equipment

Proc Folder: 935182		Reason for Modification:	
Doc Description: Meal Delivery Carts			
Proc Type: Central Purchase Order			
Date Issued	Solicitation Closes	Solicitation No	Version
2021-09-09	2021-09-23 13:30	CRFQ 0613 VNF2200000005	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: 002211218

Vendor Name : INNOVATIVE BUSINESS SOLUTIONS

Address : 1224 BRUSHY FORK

Street :

City : CAIRO

State : WV **Country :** **Zip :** 26337

Principal Contact : BRIAN BARTLETT

Vendor Contact Phone: 304-628-3049 **Extension:**

FOR INFORMATION CONTACT THE BUYER
 Jessica L Hovanec
 304-558-2314
 jessica.l.hovanec@wv.gov

Vendor Signature X *Brian Bartlett* **FEIN#** 55-0785005 **DATE** 9/22/2021

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Veterans Nursing Facility located at 1 Freedoms Way, Clarksburg, WV 26301, to establish a one-time purchase of four (4) Meal Delivery Carts per the Specifications and Terms and Conditions as attached hereto.

INVOICE TO		SHIP TO	
DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV US		VETERAN'S NURSING FACILITY 1 FREEDOMS WAY CLARKSBURG WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Dish Carts	4.00000	EA	\$ 3,915	\$ 15,660

Comm Code	Manufacturer	Specification	Model #
48100000	FWE		ETC-1520-20

Extended Description:

Meal Delivery Carts, stainless steel, 20-Tray single door, Alluserv TC12-20 Elite 480TC1220 or equal.

INVOICE TO		SHIP TO	
DIVISION OF VETERANS AFFAIRS 1 FREEDOMS WAY CLARKSBURG WV US		VETERAN'S NURSING FACILITY 1 FREEDOMS WAY CLARKSBURG WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Delivery	4.00000	EA	\$ 165	\$ 660

Comm Code	Manufacturer	Specification	Model #
78121603			

Extended Description:

Delivery to 1 Freedom Way, Clarksburg WV 26301

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Technical Questions due on September 14, 2021 at 10:00 AM	2021-09-14

**Exhibit A
Pricing Page**

LINE	DESCRIPTION	UNIT PRICE	TOTAL COST
1	Four (4) Dish Carts, per specifications. (INSERT MAKE AND MODEL HERE): FWE ETC-1520-20	\$ 3,915	\$ 15,660
2	Delivery of All Four (4) Dish Carts	\$ 165	\$ 660
OVERALL TOTAL COST:			\$ 16,320

Vendor:	INNOVATIVE BUSINESS SOLUTIONS		
Address:	1224 BRUSHY FORK		
	CAIRO, WV 26337		
Phone:	Office: 304-628-3049	Cell:	304-481-5563
Email:	IBS@CITYNET.NET		
Name:	BRIAN BARTLETT		
Signature:			

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Brian Bartlett, President
(Name, Title)
Brian Bartlett, President
(Printed Name and Title)
1224 Brushy Fork Cairo, WV 26337
(Address)
304-628-3049 / 304-628-3051
(Phone Number) / (Fax Number)
ibs@citynet.net
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

Innovative Business Solutions
(Company)
Brian L. Bartlett, President
(Authorized Signature) (Representative Name, Title)
Brian L. Bartlett, President
(Printed Name and Title of Authorized Representative)
9/23/2021
(Date)
304-628-3049 / 304-628-3051
(Phone Number) (Fax Number)

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Innovative Business Solutions

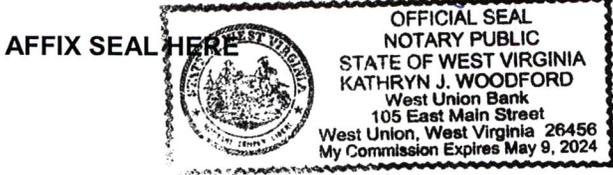
Authorized Signature: Bryan L. Bartlett Date: 9/22/2021

State of West Virginia

County of BITCHIE, to-wit:

Taken, subscribed, and sworn to before me this 22ND day of September, 2021.

My Commission expires May 9, 2024.



NOTARY PUBLIC Kathryn J. Woodford
Purchasing Affidavit (Revised 01/19/2018)



PROJECT: WV Veterans Nursing Fac	MODEL: ETC-1520-20	QUANTITY: 4	ITEM NO:
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NON-HEATED PATIENT TRAY DELIVERY CABINETS

15" x 20" or 14" x 18" Size Patient Trays

DOUBLE DEEP - NON-HEATED / NON-INSULATED "ETC-1520" SERIES

FWE's quiet ride, all stainless steel meal delivery carts provide maximum reliability and are perfect for locations that require concentration and tranquility.

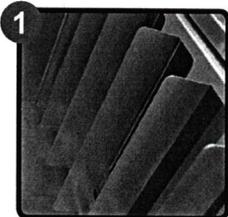
- 1** Versatility - stainless steel tray racks hold wide varieties of trays - easily adjustable to accommodate tray changes in your healthcare operations
- 2** Cleanability - stainless steel is favored by operators because it does not rust and is easy to clean. Other sanitary standard features include: antimicrobial magnetic door handles, lift-off doors and pitched center drain
- 3** Mobility - even when fully loaded, these carts move with ease. 6" cart wash casters mounted to stress plates absorb shock during room service delivery. Hidden, magnetic door hold open feature allows for compact unloading and out-of-the-way in hallways
- 4** Noise suppression - FWE's patient tray delivery carts feature standard sound dampening components: latchless door design, rubber door stoppers, rack grommets and quiet ride casters
- 5** Hospitals need durable foodservice equipment. FWE's food delivery carts take the abuse of any transport applications. Standard features include: tubular welded stainless steel frame, full perimeter bumper, heavy-duty stainless steel hinges, solid tubular push bar handle and vented ends (allow excess heat and moisture to escape)
- 6** Serve hot and cold foods together using pellet systems, insulated or disposable containers - prepare meals ahead of time, then easily and quietly transport to serving location
***Two year limited warranty**



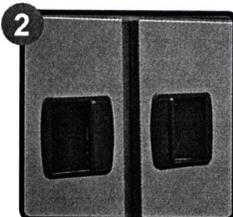
ETC-1520-24



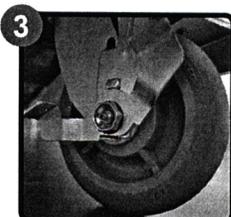
ETC-1520-12P
(Shown with Optional Accessories Pass-Thru Door and 3-Sided Top Guard Rail)



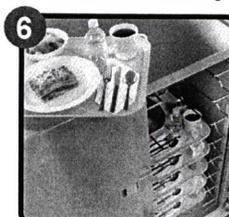
Stainless Steel Tray Racks



Antimicrobial Door Handle



Cart Wash Casters



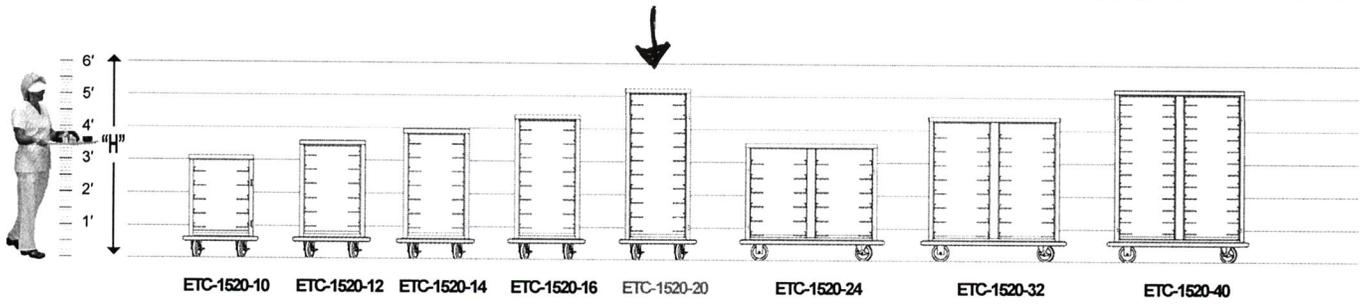
Serve Hot & Cold Foods Together
(Shown with optional adjustable tray slides)



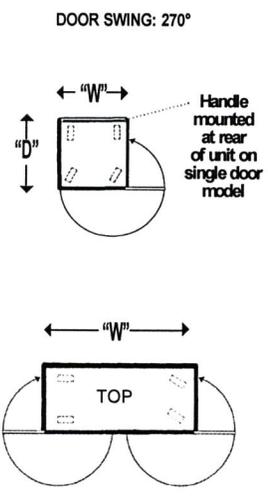
made to serve you better

PROJECT:	MODEL:	QUANTITY:	ITEM NO:
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SPECIFICATIONS: NON-HEATED PATIENT TRAY CARTS



MODEL NUMBER	TRAY CAPACITIES [A]		OVERALL EXTERIOR DIMENSIONS IN. (mm) (Height Includes Casters)						SHIPPING CLASS
	TRAY SIZE	Fixed Spacings 5.25" [B]	HGH "H"	DEEP "D"	WIDE "W"	NO. OF DOORS	CASTER SIZE	SHIPWT. LBS. (KG)	
ETC-1520-10	15" x 20" or 14" x 18"	10	37"	35.25"	29.5"	1	6"	210 (95)	250
	18" x 26"	5	(939)	(895)	(749)				
ETC-1520-12	15" x 20" or 14" x 18"	12	42.5"	35.25"	29.5"	1	6"	215 (98)	250
	18" x 26"	6	(1080)	(895)	(749)				
ETC-1520-14	15" x 20" or 14" x 18"	14	48"	35.25"	29.5"	1	6"	230 (104)	250
	18" x 26"	7	(1219)	(895)	(749)				
ETC-1520-16	15" x 20" or 14" x 18"	16	52"	35.25"	29.5"	1	6"	300 (136)	250
	18" x 26"	8	(1321)	(895)	(749)				
ETC-1520-20	15" x 20" or 14" x 18"	20	62.75"	35.25"	29.5"	1	6"	310 (141)	250
	18" x 26"	10	(1590)	(895)	(749)				
ETC-1520-24	15" x 20" or 14" x 18"	24	42.5"	35.25"	52.75"	2	6"	370 (168)	100
	18" x 26"	12	(1080)	(895)	(1340)				
ETC-1520-32	15" x 20" or 14" x 18"	32	52"	35.25"	52.75"	2	6"	380 (171)	100
	18" x 26"	16	(1321)	(895)	(1340)				
ETC-1520-40	15" x 20" or 14" x 18"	40	62.75"	35.25"	52.75"	2	6"	450 (202)	100
	18" x 26"	20	(1590)	(895)	(1340)				



[A] Fixed rack assembly accommodates 15" x 20", 14" x 18", or 18" x 26" trays by adjusting the position of the racks on the alignment pins.
 [B] Model numbers are based on capacities @ spacings of 5.25". Other spacings are available at time of order.
 [C] Pass-thru Door [add "P"] is available on all models except the ETC-1520-40.
 [C] Trays NOT included. Contact individual manufacturers for trays. Sample tray(s) required with order.

CONSTRUCTION. Heliarc welded, single unit construction of 18 gauge stainless steel. Welded tubular base frame shall be 1" square, heavy gauge stainless steel tubing, with 10 gauge stainless steel reinforcing plates at corners and fittings. Cabinets shall have vented ends on each side of the unit. Cabinets shall be provided with drain and plug.
PUSH BAR HANDLE. Heavy-duty, 1" diameter tubular stainless steel push handles: One (1) on single door units mounted on the rear of the unit, two (2) on multi-door units mounted on each end of the unit. Mountings are reinforced with stainless steel channel.
BUMPER. Solid 1.5" wide continuous wraparound aluminum channel, bolted to frame, with snap-in, non-marking replaceable vinyl cushion. Full perimeter bumper extends beyond doors, handles, etc., for added protection. Shall be continuous, with corner cut-outs to facilitate cleaning.

DOORS AND LATCHES. Flush mounted, stainless steel insulated doors. Each door shall have two (2) heavy-duty, lift-off, 12 gauge stainless steel hinges. The hinge mountings are reinforced with stainless steel backing plates. Each door shall be equipped with a positive closing, flush-in-door, antimicrobial magnetic door handle. Each door shall be equipped with a hidden, magnetic door hold open feature.
CASTERS. Maintenance free, Cart Wash polyurethane tire casters with stainless steel bearing. Standard in a configuration of two (2) rigid and two (2) swivel with brake. Casters shall have a reinforced yoke mounted to 10 gauge caster plate. The caster mounting plate shall be secured to a 10 gauge stainless steel reinforcing stress plate via welded in place stainless steel studs. The reinforcing stress plates shall be welded to the heavy gauge tubular frame of the unit.

TRAY SLIDES. Fully welded, unitized tray slide assemblies shall be heavy gauge stainless steel, channels fixed-in-place at 5.25" spacings and shall be capable of field adjustability to accommodate two (2) 15" x 20" or (2) 14" x 18" trays or (1) 18" x 26" tray per pair of tray slides. Each upright assembly contains four (4) sets of alignment holes that mount to fixed top and bottom alignment pins welded to cabinet floor and ceiling. Racks with custom tray spacings are available (consult factory).
PITCHED DRAIN. Cabinet shall have a pitched center drain to facilitate thorough cleaning of interior.

- OPTIONAL ACCESSORIES**
- DOORS**
- See-thru Lexan door
 - Pass-thru door
 - Key locking door latch
 - Padlocking transport latch
 - Paddle latch
 - Alternate door swing configurations
- CASTERS**
- All swivel or larger casters
 - 6 caster configuration
- SPACINGS**
- Uprights with adjustable tray slides (option available at no additional cost)
 - Custom tray rack spacing
- EXTRAS**
- Security packages
 - Cold plate cartridge
 - Menu card holder
 - Dry erase board
 - Grounding strap
 - Top guard rail (3 or 4 sided)
 - Top corner bumpers
 - Beverage urn angles (on select models)

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800-222-4393
www.FWE.com

