



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1022556

Procurement Type: Central Contract - Fixed Amt

Vendor ID: VS0000037191

Legal Name: NETWORKING FOR FUTURE INC

Alias/DBA:

Total Bid: \$116,769.06

Response Date: 04/28/2022

Response Time: 12:46

Responded By User ID: KevinReith

First Name: Kevin

Last Name: Reith

Email: kreith@nffinc.com

Phone: 2023049030

SO Doc Code: CRFQ

SO Dept: 0433

SO Doc ID: LIB2200000008

Published Date: 4/18/22

Close Date: 4/28/22

Close Time: 13:30

Status: Closed

Solicitation Description: WVLC Wireless Access Points

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1022556  
**Solicitation Description:** WVLC Wireless Access Points  
**Proc Type:** Central Contract - Fixed Amt

Solicitation Closes	Solicitation Response	Version
2022-04-28 13:30	SR 0433 ESR04282200000006766	1

**VENDOR**  
 VS0000037191  
 NETWORKING FOR FUTURE INC

**Solicitation Number:** CRFQ 0433 LIB2200000008  
**Total Bid:** 116769.0599999999976716935634 **Response Date:** 2022-04-28 **Response Time:** 12:46:13  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Joseph E Hager III  
 (304) 558-2306  
 joseph.e.hageriii@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Wireless Access Point ENTER TOTAL BID AMOUNT FROM EXHIBIT A	1.00000	LS	116769.060000	116769.06

Comm Code	Manufacturer	Specification	Model #
43222640			

**Commodity Line Comments:** We are substituting the Cisco Meraki MR44-HW, which meets and/or exceeds all of the specifications in the Solicitation document. Additionally, we are substituting the Meraki Enterprise License (5-year term). Technical Support is included.

**Extended Description:**

Please see attached Exhibit A Pricing Page.

### EXHIBIT A - PRICING PAGE

Spec #	Description	Alternate Part # and Description of or equal Products	Qty (Each)	Unit Price	Extended Price Total
3.1.1	Extreme Networks Wireless Wi-Fi6 2x2 Access Points AP305C-WW, part number AP305C-FCC, or Equal	MR44-HW, Meraki MR44 WiFi 6 Indoor AP	171	\$507.46	\$ 86,775.66
3.1.2	Extreme Networks EW TAC & OS AP305C, part number 97000-AP305C-FCC, or Equal	Included in the above part # MR44-HW	171	\$0.00	\$ -
3.1.3	Extreme Cloud IQ Pilot SaaS Subscription, part number XIQ-PIL-S-C-EW-5YR, or Equal	LIC-ENT-5YR, Meraki MR Enterprise License, 5YR	171	\$175.40	\$ 29,993.40

TOTAL BID AMOUNT (Includes Shipping Charges):

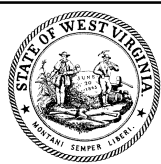
116,769.06

<b>Vendors should complete the contract coordinator information below:</b>	
<b>VENDOR NAME:</b>	Networking For Future, Inc (NFF, Inc.) Vendor Code: VS0000037191
<b>CONTRACT MANAGER:</b>	Steve Hancock, VP of Sales
<b>PHONE:</b>	(202)-783-9117
<b>FAX:</b>	(202)- 783-9019
<b>EMAIL:</b>	shancock@nffinc.com

**AUTHORIZED REPRESENTATIVE:** \_\_\_\_\_

 04/28/2022

(Signature)/(Date)



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

<b>Proc Folder:</b> 1022556			<b>Reason for Modification:</b>
<b>Doc Description:</b> WWLC Wireless Access Points			
<b>Proc Type:</b> Central Contract - Fixed Amt			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2022-04-18	2022-04-28 13:30	CRFQ 0433 LIB2200000008	1

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000037191

**Vendor Name :** Networking for Future, Inc.

**Address :** 700 12th Street NW Suite 700

**Street :** 700 12th Street NW Suite 700

**City :** Washington

**State :** DC **Country :** USA **Zip :** 20005

**Principal Contact :** Steve Hancock

**Vendor Contact Phone:** 202- 783-9117 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 Joseph E Hager III  
 (304) 558-2306  
 joseph.e.hageriii@wv.gov

**Vendor Signature X** *Steve Hancock* **FEIN#** 54-1819774 **DATE** 04/28/2022

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Library Commission to establish a contract for the one-time purchase of one hundred-seventy-one (171) wireless access points (WAPs) networking equipment per the attached documentation.

**INVOICE TO**

LIBRARY COMMISSION  
 CULTURAL CENTER  
 1900 KANAWHA BLVD E  
 CHARLESTON WV  
 US

**SHIP TO**

LIBRARY COMMISSION  
 CULTURE CENTER  
 1900 KANAWHA BLVD E  
 CHARLESTON WV  
 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Wireless Access Point ENTER TOTAL BID AMOUNT FROM EXHIBIT A	1.00000	LS		

Comm Code	Manufacturer	Specification	Model #
43222640			

**Extended Description:**

Please see attached Exhibit A Pricing Page.

**SCHEDULE OF EVENTS**

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Question deadline 4:00 p.m.	2022-04-22

	Document Phase	Document Description	Page
LIB220000008	Final	WVLC Wireless Access Points	3

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions