



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1037832

Procurement Type: Central Master Agreement

Vendor ID:

Legal Name: SAITECH INC

Alias/DBA:

Total Bid: \$32,800.15

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0432

SO Doc ID: DCH2200000012

Published Date: 5/19/22

Close Date: 5/25/22

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1037832
Solicitation Description: Addendum No. 1 - Adobe Software Licenses
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2022-05-25 13:30	SR 0432 ESR05252200000007457	1

VENDOR
 000000224557
 SAITECH INC

Solicitation Number: CRFQ 0432 DCH2200000012
Total Bid: 32800.15000000000145519152283 **Response Date:** 2022-05-25 **Response Time:** 12:48:34
Comments: No Discounts available

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
 (304) 558-8802
 toby.l.welch@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Adobe Software Licenses	1.00000	LS	32800.150000	32800.15

Comm Code	Manufacturer	Specification	Model #
43232112			

Commodity Line Comments: The total license count on this quote is 63 licenses. According to the below, my quotes includes these licenses. What I ve provided is how this must be quoted and how the PO will have to look in order for me to process. The customer currently has 14 Creative Cloud, 1 InDesign, 6 Photoshop, and 2 Premiere in their console, so they have to be quoted under the renewal SKUs. Everything else has to be quoted under the New license SKUs and as one line item for each product. For example, I can t break up line 5 into 2 lines, they have to be combined because they are all new Acrobat licenses. Also, we cannot merge two VIP accounts. Whatever they are moving over to this VIP agreement has to be quoted as NEW . The anniversary date was 5/3, so any new licenses added after this date are prorated for 11 months. We need a PO before 6/3 if the customer doesn t want to lose access to what is currently in their console.

Extended Description:

Vendor must enter the total amount of bid from Exhibit A Pricing page. Vendor must fill out Exhibit A in its entirety and submit Exhibit A pricing page with their bid

Saitech Inc

42640 Christy St
 Fremont, CA 94538
 877-440-0256
 www.shopsaitech.com



Quote

Date	Quote #
5/24/2022	20582

Company Name / Address
Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Quote Expires...	Rep	Stock	Warranty	Terms	REV
6/23/2022	EJ	Vendor Drop Ship	No	Net 30	Manufactures

Item	Description	Qty	Condit...	Unit Cost	MSRP	Total
65304042BC03B12	Creative Cloud for teams All Apps ALL Multiple Platforms Subscription Renewal Monthly 1 User Level 3 50 - 99 1 Month Level 3 VIP (VIP Enroll. ID Required)-12 Month Term Adobe Inc. - 65304042BC03B12	14		891.60		12,482.40
65304050BC03B12	InDesign for teams ALL Multiple Platforms Subscription Renewal Monthly 1 User Level 3 50 - 99 1 Month Level 3 VIP (VIP Enroll. ID Required)-12 Month Term Adobe Inc. - 65304050BC03B12	1		377.52		377.52
65304041BC03B12	Photoshop for teams ALL Multiple Platforms Subscription Renewal Monthly 1 User Level 3 50 - 99 1 Month Level 3 VIP (VIP Enroll. ID Required)-12 Month Term Adobe Inc. - 65304041BC03B12	8		377.52		3,020.16
65304054BC03B12	Adobe Premiere Pro for teams ALL Multiple Platforms Subscription Renewal Monthly 1 User Level 3 50 - 99 1 Month Level 3 VIP (VIP Enroll. ID Required)-12 Month Term Adobe Inc. - 65304054BC03B12	2		377.52		755.04
65297935BC03A12	Acrobat Pro DC for teams Multiple Platforms Team Licensing Subscription New Monthly 1 User Level 3 50 - 99 (VIP Enroll. ID Required) *Prorated for 11 months*	11		171.63		1,887.93
65304043BC03B12	Creative Cloud for teams All Apps ALL Multiple Platforms Subscription New Monthly 1 User Level 3 50 - 99 1 Month Level 3 VIP (VIP Enroll. ID Required)-12 Month Term *Prorated for 11 months* Adobe Inc. - 65304043BC03B12	9		817.30		7,355.70

	Phone #	Fax #	Total
	877-440-0256	510-440-0257	

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Quote

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5/24/2022	20582

Company Name / Address
Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

Quote Expires...	Rep	Stock	Warranty	Terms	REV
6/23/2022	EJ	Vendor Drop Ship	No	Net 30	Manufactures

Item	Description	Qty	Condit...	Unit Cost	MSRP	Total
65304040BC03B12	Photoshop for teams ALL Multiple Platforms Subscription New Monthly 1 User Level 3 50 - 99 1 Month Level 3 VIP (VIP Enroll. ID Required)-12 Month Term *Prorated for 11 months* Adobe Inc. - 65304040BC03B12	15		346.06		5,190.90
65304051BC03B12	InDesign for teams ALL Multiple Platforms Subscription New Monthly 1 User Level 3 50 - 99 1 Month Level 3 VIP (VIP Enroll. ID Required)-12 Month Term *Prorated for 11 months* Adobe Inc. - 65304051BC03B12	5		346.10		1,730.50

	Phone #	Fax #	Total	\$32,800.15
	877-440-0256	510-440-0257		



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Info Technology

Proc Folder: 1037832		Reason for Modification:	
Doc Description: Addendum No. 1 - Adobe Software Licenses		Addendum No. 1 is issued to publish a copy of questions and answers	
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2022-05-19	2022-05-25 13:30	CRFQ 0432 DCH2200000012	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code:

Vendor Name : Saitech Inc.

Address : 42640 Christy Street, Fremont, CA 94538

Street : 42640 Christy Street

City : Fremont

State : California **Country :** United States **Zip :** 94538

Principal Contact : Ernesto Juarez

Vendor Contact Phone: 510-440-0256 **Extension:** 307

FOR INFORMATION CONTACT THE BUYER
 Toby L Welch
 (304) 558-8802
 toby.l.welch@wv.gov

Vendor Signature X *Ernesto Juarez* **FEIN#** 753004589 **DATE** 5/24/2022

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Addendum No.1 is issued for the following reasons:

1) To publish a copy of vendor's questions with the responses.

--no other changes--

*Vendors must fill out Exhibit A Pricing Page in its entirety and submit it with their bids.

INVOICE TO		SHIP TO	
DIVISION OF CULTURE & HISTORY CULTURAL CENTER 1900 KANAWHA BLVD E CHARLESTON WV US		DIVISION OF CULTURE & HISTORY CULTURAL CENTER 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Adobe Software Licenses	1.00000	LS	\$32,800.15	\$32,800.15

Comm Code	Manufacturer	Specification	Model #
43232112	Adobe	Please see attached document.	

Extended Description:

Vendor must enter the total amount of bid from Exhibit A Pricing page. Vendor must fill out Exhibit A in its entirety and submit Exhibit A pricing page with their bid

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions are due by 4:00 p.m.	2022-05-18

SOLICITATION NUMBER: CRFQ DCH2200000012

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

Addendum No.1 is issued for the following reasons:

1) To publish a copy of vendor's questions with the responses.

--no other changes--

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

ATTACHMENT A

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DCH22*12

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Saitech Inc.

Company

Ernesto Juarez

Authorized Signature

5/24/2022

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012

CRFQ DCH2200000012
ADOBE SOFTWARE LICENSES
Vendor Questions

Q.1 Is this an ETLA renewal or VIP/LGA? If VIP/LGA please provide the VIP#.

A.1 VIP/LGA. We would like to add the licenses from VIP Account ID# **C25C18C1FCBA4C069D1A** to VIP Account ID# **B396BA745D2470994BBA**.

Q.2 Can you please share Adobe VIP Premier ID to get the quote?

A.2 The main Adobe VIP Premier ID is **B396BA745D2470994BBA**. We would like the licenses to fully expire on VIP# **C25C18C1FCBA4C069D1A** so that they can be on the VIP# **B396BA745D2470994BBA**.

This is because the WV Library Commission is merging under the WV Department of Arts, Culture and History.