



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.


Header 1

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 896601


Procurement Type: Central Master Agreement

Vendor ID: VS0000038294 


Legal Name: Essential Health Care Solutions

Alias/DBA: Essential Health Care Solutions

Total Bid: \$185,100.00

Response Date: 07/14/2021 

Response Time: 18:53

Responded By User ID: Ehs12345 

First Name: Patricia

Last Name: Hughes

Email: admin@essentialhcsoluti

Phone: 901-846-2990

SO Doc Code: CRFQ

SO Dept: 0403


SO Doc ID: DBS210000009

Published Date: 7/8/21

Close Date: 7/15/21

Close Time: 13:30

Status: Closed

Solicitation Description: School Nurse Services at the WV SDB 

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 896601
Solicitation Description: School Nurse Services at the WVSDB
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2021-07-15 13:30	SR 0403 ESR07132100000000217	1

VENDOR
 VS0000038294
 Essential Health Care Solutions

Solicitation Number: CRFQ 0403 DBS2100000009

Total Bid: 185100 **Response Date:** 2021-07-14 **Response Time:** 18:53:41

Comments:

FOR INFORMATION CONTACT THE BUYER

Joseph E Hager III
 (304) 558-2306
 joseph.e.hageriii@wv.gov

Vendor Signature X	FEIN#	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Nursing services - Day Shift	750.00000	HOUR	98.000000	73500.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments: Day Shift

Extended Description:

Quantities are estimated and are for bid purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Nursing services - Night shift	750.00000	HOUR	108.000000	81000.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments: Night Shift

Extended Description:

Quantities are estimated and are for bid purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Nursing services - Overtime	120.00000	HOUR	147.000000	17640.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments: Overtime Rate

Extended Description:

Quantities are estimated and are for bid purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Nursing services - Holiday	120.00000	HOUR	108.000000	12960.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments: Holiday Pay

Extended Description:

Quantities are estimated and are for bid purposes only.



CAPABILITY STATEMENT

Essential Healthcare Solutions, LLC
1198 Stage Avenue
Memphis, TN 38127

Duns Number: 077820551
Cage Code: 7QJZ5

NAICS Codes:

NAICS Code Primary Description
238990 All Other Specialty Trade Contractors
423450 Medical, Dental, and Hospital Equipment and Supplies Merchant Wholesalers
524291 Claims Adjusting
524298 All Other Insurance Related Activities
541380 Testing Laboratories
541511 Custom Computer Programming Services
541611 Administrative Management and General Management Consulting Services *
541618 Other Management Consulting Services
541990 All Other Professional, Scientific, and Technical Services
561110 Office Administrative Services
561311 Employment Placement Agencies
561312 Executive Search Services
541519 Other Computer Related Services
561110 Office Administrative Services
561320 Temporary Help Services
561410 Document Preparation Services
561422 Telemarketing Bureaus and Other Contact Centers
561499 All Other Business Support Services
561990 All Other Support Services
611430 Professional and Management Development Training
611691 Exam Preparation and Tutoring
611710 Educational Support Services
621112 Offices of Physicians, Mental Health Specialists
624310 Vocational Rehabilitation Services
621330 Offices of Mental Health Practitioners (except Physicians)
621399 Offices of All Other Miscellaneous Health Practitioners
621420 Outpatient Mental Health and Substance Abuse Centers
621610 Home Health Care Services
621999 Medical Staffing
624110 Child and Youth Services

Essential HealthCare Solutions, LLC is a national consulting firm and healthcare management company. Our core services include:

- *Building provider networks for government entities and health plans.*
- *Medical, Behavioral Health, Direct Care and Admin Staffing*
- *MFLC Behavioral Health Services*
- *PPE Procurement: Rapid Antigen POC COVID-19 testing kits, Rapid Antibody POC COVID-19 testing kits, Nitrile Gloves, N95 Masks, Level 1 – 3 Medical Isolation Gowns, Covid19 Screening and Temperature Kiosks, Automated Ai invoice software, Hand Sanitizer, Preventive Sealant for Covid19, Disinfectant Wipes*
- *Distributor of RAPID COVID Tests*
- *Urine Drug Screening*
- *Pre-employment state and federal background screening*
- *Medical Consultant Services*
- *Behavioral Health Substance Abuse Treatment Facility Startups*
- *Medical Clinical Trials*
- *Supplier of COVID Screening Kiosks*
- *Supplier of AI Powered Invoice Scanning Software to Automate AP Invoices*
- *Back2Work -Return to Work - Covid19 Response Comprehensive program*

Government Past Performance

- *Supports DoD MFLC Program*
- *Supports Prime Government Contractor – Caliburn for Covid19 Field Hospital Medical Staffing as well as Behavioral Health, Direct Care and Administrative Staffing*
- *Builds Provider Networks for large Prime Contractors for Government Entities*
- *PPE for Private and Government Agencies*

For more info please contact:

Tim Austin, President

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