



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

 List View

## General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 1043802

Procurement Type: Central Contract - Fixed Amt

Vendor ID: VS0000040299 


Legal Name: DIGITAL ONE TECHNOLOGY

Alias/DBA:

Total Bid: \$91,302.23

Response Date: 06/21/2022 

Response Time: 11:13

Responded By User ID: DigitalOne 

First Name: Mark

Last Name: Lindy

Email: ProjectManagers@DigitalOne

Phone: 4345091515

SO Doc Code: CRFQ

SO Dept: 0313

SO Doc ID: DEP2200000052

Published Date: 6/15/22

Close Date: 6/21/22

Close Time: 13:30

Status: Closed

Solicitation Description: BTO Kofax Power PDF Advance Software License, and M&amp;S

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

**Proc Folder:** 1043802  
**Solicitation Description:** BTO Kofax Power PDF Advance Software License, and M&S  
**Proc Type:** Central Contract - Fixed Amt

Solicitation Closes	Solicitation Response	Version
2022-06-21 13:30	SR 0313 ESR06212200000007919	1

**VENDOR**  
VS0000040299  
DIGITAL ONE TECHNOLOGY

**Solicitation Number:** CRFQ 0313 DEP2200000052  
**Total Bid:** 91302.22999999999592546373605 **Response Date:** 2022-06-21 **Response Time:** 11:13:30  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**

Joseph E Hager III  
(304) 558-2306  
joseph.e.hageriii@wv.gov

Vendor Signature X	FEIN#	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Software	125.00000	EA	96.260000	12032.50

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Kofax

**Extended Description:**

4.1.1.1. Part Number: PPDPER0275-F: Power PDF 4 Advanced Volume - Government Level F

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Software maintenance and support	125.00000	EA	19.250000	2406.25

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:** Kofax

**Extended Description:**

4.1.1.2. Part Number: MNT-PPDPER0275-F1: Power PDF 4 Advanced Volume, Government 1 Years Initial M&S Level F

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Software	285.00000	EA	60.170000	17148.45

Comm Code	Manufacturer	Specification	Model #
43230000			

**Commodity Line Comments:** Kofax

**Extended Description:**

4.1.2.1. Part Number: PPDPER0277-F: Power PDF 4 Advanced Volume, Upgrade Level F

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Software maintenance and support	285.00000	EA	24.070000	6859.95

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:** Kofax

**Extended Description:**

4.1.2.2. Part Number: MNT-PPDPER0277-F1: Power PDF 4 Advanced Volume, Upgrade, 1 Years Initial M&S Level F

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Software maintenance and support	346.00000	EA	20.220000	6996.12

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:** Kofax

**Extended Description:**

4.1.3.1. Part Number: MNT-RN-POW-PDF-HIGH-VOL Power PDF 4 Advance Volume, 1 Years Initial M&S Level F

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Software maintenance and support - Renewal Year 2	756.00000	EA	20.220000	15286.32

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:** Kofax

**Extended Description:**

Part Number: MNT-RN-POW-PDF-HIGH-VOL Power PDF 4 Advance Volume, 1 Years Initial M&S Level F  
Renewal Year 2

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Software maintenance and support - Renewal Year 3	756.00000	EA	20.220000	15286.32

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:** Kofax

**Extended Description:**

Part Number: MNT-RN-POW-PDF-HIGH-VOL Power PDF 4 Advance Volume, 1 Years Initial M&S Level F  
Renewal Year 3

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Software maintenance and support - Renewal Year 4	756.00000	EA	20.220000	15286.32

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:** Kofax

**Extended Description:**

Part Number: MNT-RN-POW-PDF-HIGH-VOL Power PDF 4 Advance Volume, 1 Years Initial M&S Level F  
Renewal Year 4



*ProjectManagers@DigitalOneTechnology.com*

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**State of West Virginia**  
**Department of Administration**  
**Purchasing Division**  
% Mr. Joseph E Hager III  
2019 Washington Street E  
Charleston, WV 25305  
[joseph.e.hageriii@wv.gov](mailto:joseph.e.hageriii@wv.gov)  
(304) 558-2306

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Dear Mr. Hager,

Thank you for your consideration of our proposal in response to CRFQ 0313 DEP2200000052. We are pleased to submit this proposal for your consideration!

Digital One is a full service technology company with experience across the spectrum of the corporate networking field. We offer 25 years of experience in CAT5, CAT6, Telephony, CO-AX, Cabling, Rack Installation, Full Network Design and Maintenance, Closed Circuit and IP camera and surveillance equipment, Access Control, and are a top provider of expert IT Consultant services with a long list of satisfied customers. Working with large and small ISP's for limited and unlimited services, Digital One provides hosting for phone, email, or website services and can perform application integration for cloud software. Additionally, our technicians are CompTIA, CCNA and Microsoft Certified, just to name a few.

In the proposal, you will find more information concerning Digital One as a business, our philosophy, and our dedicated staff, the number of which is sufficient to immediately begin work on this project. This proposal shall be valid for sixty (60) calendar days upon submission.

In closing, we thank you again for your consideration of the proposal to follow this cover letter.

Sincerely,

  
**Linda Peterson**, R&D Project Manager  
[LPeterson@DigitalOneTechnology.com](mailto:LPeterson@DigitalOneTechnology.com)

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**SPIN:** 143053090 / **SCC ID:** 0715926-2 / **TIN/EIN:** 27-1171974 / **DUNS:** 023230556

State of West Virginia  
Department of Administration  
Purchasing Division

*CRFQ 0313 DEP2200000052*

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## CRFQ 0313 DEP2200000052:

For your consideration, Digital One Technology presents the following proposal in response to the above-referenced Request for Quotes.





## About Us / Our Staff

Digital One is a full service technology company with experience across the spectrum of the corporate networking field.

We offer 25 years of experience in CAT5, CAT6, Telephony, CO-AX, Cabling, Rack Installation, Full Network Design and Maintenance, Closed Circuit and IP camera and surveillance equipment, Access Control, and are a top provider of expert IT Consultant services with a long list of satisfied customers.

Working with large and small ISP's for limited and unlimited services, Digital One provides hosting for phone, email, or website services and can perform application integration for cloud software.




Additionally, our technicians are CompTIA, CCNA and Microsoft Certified, just to name a few.

Digital One Technology is located at 5521 Fort Avenue Lynchburg, VA 24502, which allows for a centralized location as our operations stretch all over the Commonwealth of Virginia and into neighboring states (West Virginia, Maryland, North Carolina, and the D.C. area).

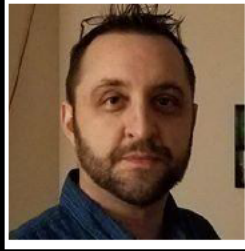
We have been providing quality IT services for over 25 years, and are made up of over 20 employees of varying job descriptions.

Digital One knows and understands the IT industry and technology, and our mission is to put our expertise to work in your business or organization to provide positive benefits, value, and a great return on your investment in our services.

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CEO	Project Managers	
Mark Lindy	Paul McDowell	Linda Peterson
		

## CEO



Mark Lindy

Mark W. Lindy is the founder and CEO of Digital One Technology, the best source of Information Technology Services. Mark serves a number of non-profit organizations and local churches, providing for their Information Technology needs and serves on the Board of Directors of Parkview Community Missions in Lynchburg, VA.

Mark began pursuing Information Technology as a teenager, and began working in the field once he graduated from high school. He has continued to pursue as much education as possible in the IT world. Mark has developed an incredible reputation locally as both a visionary and leader of business.

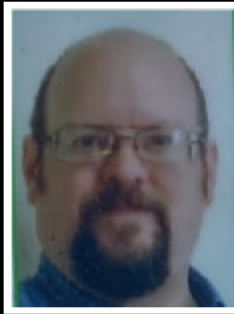
As our CEO, Mark has formed Digital One Technology into the most accurate and efficient IT service provider, as well as a major contributor of time and money to community-based non-profit needs. Mark's noble vision for Digital One Technology includes defending businesses from various IT threats, generously donating and/or providing hardware and software to establishments who aim to serve those in need, and having the courage to pursue higher heights in the IT industry, making Digital One Technology an asset to the business world and to the local community.

Mark holds the following technology certifications:

CompTIA Certifications							
A+	Network+	Server+	Security+	Project+	Secure Infrastructure Specialist	Network Infrastructure Professional	IT Operations Specialist
Commonwealth of Virginia Certifications							
DCJS	Compliance Agent [REDACTED]					Electronic Security	
Microsoft Certifications							
MCSE	MCP					MSDST	
Cisco Certifications							
CCNA							

Mark now works tirelessly as our CEO to train up the next generation of technicians and to be the visionary for the future mold of IT Business Management.

## Project Managers



**Paul McDowell**

Paul McDowell serves as one of our knowledgeable Project Managers here at Digital One Technology where he oversees the coordination of large-scale projects.

Paul is a graduate of Liberty University where he obtained a Bachelor's Degree in Computer Science, and has over 29 years of experience in the Information Technology sector.

While he holds many Technology certifications, Paul's most notable ones include:

Commonwealth of Virginia Certifications		
DCJS	Compliance Agent [REDACTED]	Scales Certification
BICSI		



**Linda Peterson**

Linda Peterson is an experienced Project Management Professional with operations and account management experience in retail as well as manufacturing, and procurement experience in the manufacturing and telecommunications sectors.

Her recent project experience in commercial construction adds to her well-rounded knowledge of scheduling and product management.

Linda holds the following certifications:

Missouri Southern State University
Bachelor's of Arts in Sociology w/ a double minor in HR Management and Spanish

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Name, Title) Linda Peterson, R&D Project Manager

(Printed Name and Title) Linda Peterson, R&D Project Manager

(Address) 5521 Fort Avenue Lynchburg, VA 24502

(Phone Number) / (Fax Number) 434-509-1515

(email address) LPeterson@DigitalOneTechnology.com / ProjectManagers@DigitalOneTechnology.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Digital One Technology

(Company)

Linda Peterson, R&D Project Manager

(Authorized Signature) (Representative Name, Title)

Linda Peterson, R&D Project Manager 06-13-2022

(Printed Name and Title of Authorized Representative) (Date)

434-509-1515

(Phone Number) (Fax Number)

LPeterson@DigitalOneTechnology.com

(Email Address)

REQUEST FOR QUOTATION  
**Kofax Power PDF Advance Software License and Maintenance and Support or Equal**

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**8.1.4.** Failure to remedy deficient performance upon request.

**8.2.** The following remedies shall be available to Agency upon default.

**8.2.1.** Immediate cancellation of the Contract.

**8.2.2.** Immediate cancellation of one or more release orders issued under this Contract.

**8.2.3.** Any other remedies available in law or equity.

**9. MISCELLANEOUS:**

**9.1. Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** Linda Peterson

**Telephone Number:** 434-509-1515

**Fax Number:** \_\_\_\_\_

**Email Address:** LPeterson@DigitalOneTechnology.com / ProjectManagers@DigitalOneTechnology.com



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Centralized Request for Quote  
Info Technology

**Proc Folder:** 1043802

**Doc Description:** BTO Kofax Power PDF Advance Software License, and M&S

**Reason for Modification:**

Addendum #1 issued to publish agency responses to all vendor submitted questions.

**Proc Type:** Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2022-06-15	2022-06-21 13:30	CRFQ 0313 DEP2200000052	2

**BID RECEIVING LOCATION**

BID CLERK  
DEPARTMENT OF ADMINISTRATION  
PURCHASING DIVISION  
2019 WASHINGTON ST E  
CHARLESTON WV 25305  
US

**VENDOR**

**Vendor Customer Code:** VS0000040299

**Vendor Name :** Digital One Technology

**Address :** 5521

**Street :** Fort Avenue

**City :** Lynchburg

**State :** VA

**Country :** USA

**Zip :** 24502

**Principal Contact :** Linda Peterson

**Vendor Contact Phone:** 434-509-1515

**Extension:**

**FOR INFORMATION CONTACT THE BUYER**

Joseph E Hager III  
(304) 558-2306  
joseph.e.hageriii@wv.gov

**Vendor Signature X** *Linda Peterson*

**FEIN#** 27-1171974

**DATE** 06-16-2022

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

The West Virginia Purchasing Division is soliciting bids on behalf of Department of Environmental Protection to establish a contract for Kofax Power PDF Advance Software License and software maintenance and support per the attached specifications and terms and conditions.

INVOICE TO				SHIP TO			
ENVIRONMENTAL PROTECTION OFFICE OF ADMINISTRATION 601 57TH ST SE CHARLESTON WV US				ENVIRONMENTAL PROTECTION 601 57TH ST CHARLESTON WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Software	125.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**

4.1.1.1.Part Number: PPDPER0275-F: Power PDF 4 Advanced Volume - Government Level F

INVOICE TO				SHIP TO			
ENVIRONMENTAL PROTECTION OFFICE OF ADMINISTRATION 601 57TH ST SE CHARLESTON WV US				ENVIRONMENTAL PROTECTION 601 57TH ST CHARLESTON WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Software maintenance and support	125.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112200			

**Extended Description:**

4.1.1.2.Part Number: MNT-PPDPER0275-F1: Power PDF 4 Advanced Volume, Government 1 Years Initial M&S Level F

INVOICE TO				SHIP TO			
ENVIRONMENTAL PROTECTION OFFICE OF ADMINISTRATION 601 57TH ST SE CHARLESTON WV US				ENVIRONMENTAL PROTECTION 601 57TH ST  CHARLESTON WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Software	285.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43230000			

**Extended Description:**

4.1.2.1.Part Number: PPDPER0277-F: Power PDF 4 Advanced Volume, Upgrade Level F

INVOICE TO				SHIP TO			
ENVIRONMENTAL PROTECTION OFFICE OF ADMINISTRATION 601 57TH ST SE CHARLESTON WV US				ENVIRONMENTAL PROTECTION 601 57TH ST  CHARLESTON WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Software maintenance and support	285.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112200			

**Extended Description:**

4.1.2.2.Part Number: MNT-PPDPER0277-F1: Power PDF 4 Advanced Volume, Upgrade, 1 Years Initial M&S Level F



INVOICE TO			SHIP TO		
ENVIRONMENTAL PROTECTION OFFICE OF ADMINISTRATION 601 57TH ST SE CHARLESTON WV US			ENVIRONMENTAL PROTECTION 601 57TH ST CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Software maintenance and support	346.00000	EA	20.22	6,996.12

Comm Code	Manufacturer	Specification	Model #
81112200	Kofax	Software Maintenance and Support Renewal	

**Extended Description:**

4.1.3.1.Part Number: MNT-RN-POW-PDF-HIGH-VOL Power PDF 4 Advance Volume, 1 Years Initial M&S Level F

INVOICE TO			SHIP TO		
ENVIRONMENTAL PROTECTION OFFICE OF ADMINISTRATION 601 57TH ST SE CHARLESTON WV US			ENVIRONMENTAL PROTECTION 601 57TH ST CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Software maintenance and support - Renewal Year 2	756.00000	EA	20.22	15,286.32

Comm Code	Manufacturer	Specification	Model #
81112200	Kofax	Software Maintenance and Support Renewal	

**Extended Description:**

Part Number: MNT-RN-POW-PDF-HIGH-VOL Power PDF 4 Advance Volume, 1 Years Initial M&S Level F  
Renewal Year 2

INVOICE TO			SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF ADMINISTRATION 601 57TH ST SE CHARLESTON WV US			ENVIRONMENTAL PROTECTION 601 57TH ST CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Software maintenance and support - Renewal Year 3	756.00000	EA	20.22	15,286.32

Comm Code	Manufacturer	Specification	Model #
81112200	Kofax	Software Maintenance and Support Renewal	

**Extended Description:**

Part Number: MNT-RN-POW-PDF-HIGH-VOL Power PDF 4 Advance Volume, 1 Years Initial M&S Level F  
Renewal Year 3

INVOICE TO			SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF ADMINISTRATION 601 57TH ST SE CHARLESTON WV US			ENVIRONMENTAL PROTECTION 601 57TH ST CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Software maintenance and support - Renewal Year 4	756.00000	EA	20.22	15,286.32

Comm Code	Manufacturer	Specification	Model #
81112200	Kofax	Software Maintenance and Support Renewal	

**Extended Description:**

Part Number: MNT-RN-POW-PDF-HIGH-VOL Power PDF 4 Advance Volume, 1 Years Initial M&S Level F  
Renewal Year 4

SCHEDULE OF EVENTS		
Line	Event	Event Date

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ DEP22\*52**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Digital One Technology

Company

*Linda Peterson*

Authorized Signature

06-16-2022

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012

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## Product Declaration

All products offered in this proposal are brand new (not used or refurbished), under the manufacturer's own warranty, and licensed.

Additionally, all products offered in this proposal enhance transmission systems capacity, improve the energy efficiency of vehicles, machinery, and other technologies.

Digital One Technology is a licensed reseller and installer for these products.

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## Intellectual Property Rights Disclosure

Digital One Technology alone shall own all right, title and interest, including all related Intellectual Property Rights, in and to our Technology, the Content and the Service and any suggestions, ideas, enhancement requests, feedback, recommendations or other information provided by you or any other party relating to the Service.

This Agreement is not a sale and does not convey to you any rights of ownership in or related to the Service, the Service Provider's Technology or the Intellectual Property Rights owned by Digital One Technology.

The Digital One Technology name, the Digital One Technology logo, and the product names associated with the Service are trademarks of Digital One Technology or third parties, and no right or license is granted to use them.

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## **Compliance Statements**

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### **Background Check Compliance**

Digital One Technology conducts routine and random background checks on all employees, including field technicians, account managers and project managers. Any Digital One Technology employee assigned to this or any account and/or project will have already undergone a background check and agrees to undergo new or additional background checks should it be requested/required of the individual/organization receiving products and/or services from Digital One Technology. Drug testing is routinely conducted in addition to background checking. Digital One Technology maintains this policy in order to identify any new convictions. In the event a new conviction is detected, the offending employee will be removed from this account/project.

---

### **Labor & Ethics Compliance**

Digital One Technology maintains compliance with all labor laws and agrees to maintain compliance with any additional labor requirements set forth by the individual/organization receiving products and/or services from Digital One Technology. Additionally, Digital One Technology maintains compliance with the requirements of the Ethics in Public Contracting and Conflict of Interests Act of the Virginia Code.

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### **Insurance Compliance**

Digital One Technology agrees to obtain any Insurance requirements specified by the individual/organization receiving products and/or services from Digital One Technology, if the required Insurance is not already held by Digital One Technology.

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### **E-Rate Compliance**

Digital One Technology will only ever quote the Lowest Corresponding Price when proposing pricing to individuals/organizations requesting proposals for products and or services in order to maintain E-Rate funding compliance.

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### **NDAA Compliance**

Digital One Technology does not use, or re-sell telecommunications and video surveillance equipment or services produced by Huawei Technologies Company or ZTE Corporation, as well as video surveillance and telecommunications equipment produced by Hytera Communications Corporation, Hangzhou Hikvision Digital Technology Company, or Dahua Technology Company, and their affiliated entities.

---

# References

Dr. Adolph Brown	<b>RHEMA Child Development Center</b>	
(434) 847-0257	RevDolphus1@Comcast.net	321 Alleghany Avenue Lynchburg, VA 24501
<p>"I highly recommend Digital One for their professionalism. They are an outstanding company, and are good people to work with. Very professional and courteous service."</p>		
Starting in January 2017	<p>Sale, installation, and configuration AV system facility including large screens and video monitor with wireless video / Video recording including camera and interface with existing sound gear / Sale, installation, and configuration of 8 camera recording system with network access including rewiring the facility's ethernet</p>	

Dr. Frank Crist, Sr.	<b>Brady &amp; Crist Dentists</b>	
(434) 239-2651	FCrist3@BradyCrist.com	8116 Timberlake Road Unit 100, Lynchburg, VA 24502
<p>"Extremely professional, courteous and very knowledgeable. They have been our IT Security Team for 15 years, and I highly recommend them. Wouldn't know what to do without them."</p>		
Starting in January 2017	<p>Maintenance of proprietary Eaglesoft workstations (PC) including hardware replacement / Gradual replacement of proprietary PC for Eaglesoft to large screen touch screen workstations (35 units) / Sale, installation and maintenance of Dell Poweredge Server including backup for Eaglesoft / Financial Records and Email / Troubleshoot phone system / Web Hosting services</p>	

Lisa Price	<b>Parkview Community Mission</b>	
(434) 845-8468	Info@ParkViewMission.org	2420 Memorial Avenue Lynchburg, VA 24501
<p>Digital One Technology has served as the sole internet provider to Parkview Community Mission since 2020.</p>		

<b>Community Access Network</b>		
(434) 200-3366	Info@CommunityAccessNetwork.org	2420 Memorial Avenue Lynchburg, VA 24501
<p>Digital One Technology has served as the sole provider of internet access, phone systems, and fax capabilities to the Community Access Network since 2020.</p>		

1041 Callaway Springs Dr.  
Forest, VA. 24551  
April 13, 2022

To whom it may concern:

I am writing this as a letter of reference for Mark Lindy and his company, Digital One. Before retiring in September of 2021, I served as Executive Director of Park View Community Mission. Prior to that, I was the Director of Park View's Food for Families program. I first met Mark at Food for Families and have known him now for several years.

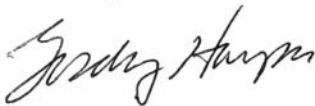
Park View has grown from a community meal to a food pantry, clothes closet, resource center, school, and backpack program in four sites. Mark and Digital One were involved in the development of each of these programs.

Mark was always a tremendous resource for me as I worked to grow Park View in a way that could serve more people. Mark always made himself available for the smallest of needs to the development and installation of a computer lab in the Life Skills Institute. By the time I retired, we had contracted with Digital One as our IT provider.

I always enjoyed working with Mark and his staff. Mark has a tireless energy and a passion to serve. Mark has a positive attitude and puts other's interests above his own. I'm grateful for Mark and the investment of his time as Park View grew to serve thousands of families throughout Central Virginia.

I believe Mark and his staff at Digital One will be an asset to any organization that chooses to do business with them.

Best regards,

A handwritten signature in cursive script, appearing to read "Gordy Harper".

Gordy Harper

*We are proud to offer products from these fine vendors!*



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# CLOSING

Digital One is thankful for your consideration of our proposal!

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