



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Service - Prof

02/16/22 08:13:42
 WV Purchasing Division

Proc Folder: 997061		Reason for Modification:	
Doc Description: HAZWOPER Training			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2022-02-01	2022-02-16 13:30	CRFQ 0313 DEP2200000028	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code:

Vendor Name: EMERGENCY MANAGEMENT SOLUTIONS, INC

Address: 16 COZY BLUFF ROAD

Street:

City: SAVANNAH


State: GA **Country:** US **Zip:** 31410

Principal Contact: GREGORY L. SOCKS, CEO/PRESIDENT

Vendor Contact Phone: 240-876-9137 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Joseph E Hager III
 (304) 558-2306
 joseph.e.hageriii@wv.gov

Vendor Signature X  **FEIN#** 84-5844669 **DATE** 2.14.22

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Environmental Protection to establish an open-end contract for OSHA authorized HAZWOPER 40-Hour Training and 8-Hour Refresher Training for employees of the Department per the attached specifications and terms and conditions.

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF ADMINISTRATION 601 57TH ST SE CHARLESTON WV US		ENVIRONMENTAL PROTECTION 601 57TH ST CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	HAZWOPER 40 Hour Training Class	50.00000	EA	\$ 36,510.02	TBD

Comm Code	Manufacturer	Specification	Model #
86101709			

Extended Description:
HAZWOPER 40 Hour Training
per person

INVOICE TO		SHIP TO	
ENVIRONMENTAL PROTECTION OFFICE OF ADMINISTRATION 601 57TH ST SE CHARLESTON WV US		ENVIRONMENTAL PROTECTION 601 57TH ST CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	HAZWOPER 8 Hour Refresher Class	50.00000	EA	\$7,199.01	TBD

Comm Code	Manufacturer	Specification	Model #
86101709			

Extended Description:
HAZWOPER 8 Hour Refresher Class
per person

SCHEDULE OF EVENTS

Line	Event	Event Date
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DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Gregory L. Socks, CEO, PRESIDENT
(Name, Title)

GREGORY L. SOCKS, CEO, PRESIDENT
(Printed Name and Title)

16 COZY BUFF ROAD SUWANNAH, GA 31410
(Address)

240-876-9137
(Phone Number) / (Fax Number)

gregory.socks@em-solutionsinc.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

EMERGENCY MANAGEMENT SOLUTIONS, INC
(Company)

Gregory L. Socks, CEO, PRESIDENT
(Authorized Signature) (Representative Name, Title)

GREGORY L. SOCKS, CEO, PRESIDENT
(Printed Name and Title of Authorized Representative)

February 14, 2022

(Date)

240-876-9137

(Phone Number) (Fax Number)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

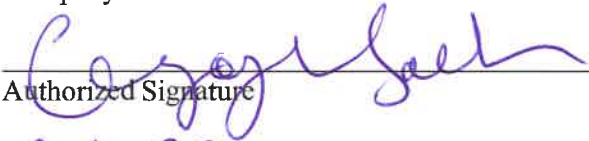
(Check the box next to each addendum received)

- | | |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

EMERGENCY MANAGEMENT SOLUTIONS, INC

Company



Authorized Signature

2.14.22

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

REQUEST FOR QUOTATION
HAZWOPER TRAINING

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Environmental Protection to establish an open-end contract for OSHA authorized HAZWOPER 40-Hour Training and 8-Hour Refresher Training for employees of the Department.

2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“Contract Item” or “Contract Items”** means the list of items identified in Section 3.1 below and on the Pricing Pages.

 - 2.2 **“Pricing Pages”** means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as Exhibit A, and used to evaluate the Solicitation responses.

 - 2.3 **“Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

 - 2.4 **“OSHA”** means Occupational Safety and Health Administration.

 - 2.5 **“HAZWOPER”** means Hazardous Waste Operations and Emergency Response. Training includes Federal regulations, discussion of OSHA regulations, protection for safety hazards, etc.

 - 2.6 **“WV DEP,” “Agency,” or “Department”** means West Virginia Department of Environmental Protection.

3. **GENERAL REQUIREMENTS:**
 - 3.1 **Contract Items and Mandatory Requirements:** Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.
 - 3.1.1 **HAZWOPER Training**
 - 3.1.1.1 Training center program and/or trainer must be OSHA authorized for HAZWOPER training.

 - 3.1.1.2 Training must be done in an in-person classroom setting.

REQUEST FOR QUOTATION
HAZWOPER TRAINING

- 3.1.1.3** Training location must be in West Virginia.
 - 3.1.1.3.1** Training must be done at vendor location.
- 3.1.1.4** Training may be split into multiple classes.
 - 3.1.1.4.1** Minimum class size will be 5 employees.
 - 3.1.1.4.2** Maximum class size will be 25 employees.
- 3.1.1.5** Multiple training dates must be offered throughout the year.
 - 3.1.1.5.1** Training dates for each 40-hour session must be on consecutive days. (Monday through Friday)
 - 3.1.1.5.2** Training for each 8- hour refresher course shall be completed in one day.
- 3.1.1.6** All training materials including books, videos, and handouts are the responsibility of vendor and shall be included in the bid price.
 - 3.1.1.6.1** There will be no additional payment for classroom costs, travel, supplies or any other items. Price bid must be inclusive of all costs per person.
- 3.1.1.7** Initial need is for approximately 50 (fifty) employees to take the 40 hour-training class, then an estimated 10-30 employees throughout the year as needed.
- 3.1.1.8** Estimate is 50 (fifty) employees will need to take the 8-hour refresher course throughout the year on an as needed basis.
- 3.1.1.9** No provisions or changes to the requested mandatory items shall be considered. Please submit questions prior to the question deadline if necessary. Questions can be submitted to Joseph.E.Hageriii@wv.gov.

REQUEST FOR QUOTATION
HAZWOPER TRAINING

4. CONTRACT AWARD:

- 4.1 Contract Award:** The Contract is intended to provide Agencies with a purchase price on all Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.
- 4.2 Pricing Pages:** Vendor should complete the Pricing Pages by providing a **per person** (each) price in Oasis. Per person price shall be for any class size included in the specifications. Vendor should complete the Pricing Pages in their entirety as failure to do so may result in Vendor's bids being disqualified. The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor should electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. In most cases, the Vendor can request an electronic copy of the Pricing Pages for bid purposes by sending an email request to the following address: joseph.e.hageriii@wv.gov.

5. ORDERING AND PAYMENT:

- 5.1 Ordering:** Vendor shall accept orders through wvOASIS, regular mail, facsimile, e-mail, or any other written form of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.
- 5.2** Agency will issue an "ADO" or deliver order to initiate purchase for actual number of classes needed each time. Vendor will the work with the agency to arrange and schedule class.
- 5.3 Payment:** Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.
- 6. PERFORMANCE:** Vendor and Agency shall agree upon a schedule for performance of Contract Services and Contract Services Deliverables, unless such a schedule is already

REQUEST FOR QUOTATION
HAZWOPER TRAINING

included herein by Agency. In the event that this Contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract.

7. **TRAVEL:** Vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this Contract. Any anticipated mileage or travel costs may be included in the rate listed on Vendor's bid, but such costs will not be paid by the Agency separately.

8. **VENDOR DEFAULT:**

8.1 The following shall be considered a vendor default under this Contract.

- 8.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
- 8.1.2 Failure to comply with other specifications and requirements contained herein.
- 8.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 8.1.4 Failure to remedy deficient performance upon request.

8.2 The following remedies shall be available to Agency upon default.

- 8.2.1 Immediate cancellation of the Contract.
- 8.2.2 Immediate cancellation of one or more release orders issued under this Contract.

REQUEST FOR QUOTATION
HAZWOPER TRAINING

8.2.3 Any other remedies available in law or equity.

9. MISCELLANEOUS:

- 9.1 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 9.2 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.
- 9.3 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: GREGORY L. SOCKS
Telephone Number: 240-876-9137
Fax Number: N/A
Email Address: gregory.socks@em-solutionsinc.com

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Emergency Management Solutions

Authorized Signature:  Date: February 14, 2022

State of Georgia

County of Chatham, to-wit:

Taken, subscribed, and sworn to before me this 14 day of February, 2022.

My Commission expires December 18, 2023.

AFFIX SEAL HERE

NOTARY PUBLIC Jason T. Waterfield
Jason T. Waterfield
NOTARY PUBLIC 
Purchasing Affidavit (Revised 01/19/2018)

Chatham County, GEORGIA
My Commission Expires 12/18/2023



**40-Hour HAZWOPER and
8-Hour Refresher HAZWOPER Courses
Solicitation # CRFQ 0313 DEP2200000028**

for

**The West Virginia Purchasing Division on
behalf of the West Virginia Department of
Environmental Protection**

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1.0 EXECUTIVE SUMMARY

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Environmental Protection to establish an open-end contract for OSHA authorized HAZWOPER 40-Hour Training and 8-Hour Refresher Training for employees of the Department. The services that can be performed by Emergency Management Solutions may include:

- 40-Hour HAZWOPER Training Course in accordance with 29CFR1910.120(e).
- 8-Hour HAZWOPER Refresher Training Course in accordance with 29CFR1910.120(e).

EM-Solutions has extensive experience managing prevention, protection, mitigation, response, and recovery activities for public and private sector clients. We have expertise in incidents involving all-threats/all-hazards including oil spills, hazardous materials releases, marine fires, natural disasters (hurricanes/tropical storms, floods), mass care and shelter operations, infectious disease concerns (Avian Flu, Ebola), US Department of Homeland Security and US Department of Health and Human Services mass unaccompanied children migration events (2021 and 2014), US Department of State support for non-combatant evacuations (2021-2022), National Special Security Events, and terrorist attacks (9-11 and anthrax). Recent response experience includes the Ebola Virus Disease response (2014); response to Hurricanes Harvey, Sandy, Ike, Katrina, Isabel, and Tropical Storm Allison (2001-2018); the Mosier Unit Train Derailment (2016); Texas City Y Oil Spill (2014); the Paulsboro (NJ) Derailment and HazMat response (2013); post 9-11 Maritime Homeland Security Response Operations, and many other incidents. In addition, it was Emergency Management Solution's predecessor company that authored the Harris County Multi-Agency Coordinating Group Gap Analysis in response to the myriad of hazardous materials incident that occurred throughout the Spring of 2019.

Emergency Management Solutions can provide the West Virginia Department of Environmental Protection with internationally recognized expertise needed to ensure appropriate Hazardous Waste Operations and Emergency Response training in accordance with 29CFR1910.120(e).

Emergency Management Solutions

POC: Gregory Socks
Title: President/CEO
Address: 16 Cozy Bluff Road, Savannah, GA 31410
Phone #: 240-876-9137
Email: gregory.socks@em-solutionsinc.com
Website: www.emergencymanagementsolutions.com

2.0 TECHNICAL SCOPE OF WORK

The scope of work is to provide 40-Hour HAZWOPER and 8-Hour Refresher HAZWOPER Courses.

Item	Scope of Work
1	<p>40-Hour HAZWOPER Training Course: A initial level course that includes training to cover toxicology, respiratory protection, personal protective equipment, waste management, site decontamination, and documentation. Can be readily tailored to meet specific client needs. Each course shall accommodate up to 15 participants. Course will be conducted a minimum of one time per period of performance. Course meets or exceeds training requirements stipulated in 29CFR1910.120(e) and outlined below:</p> <p>1910.120(e)(3) <i>Initial training.</i></p> <p>1910.120(e)(3)(i) General site workers (such as equipment operators, general laborers, and supervisory personnel) engaged in hazardous substance removal or other activities which expose or potentially expose workers to hazardous substances and health hazards shall receive a minimum of 40 hours of instruction off the site, and a minimum of three days actual field experience under the direct supervision of a trained experienced supervisor.</p> <p>1910.120(e)(3)(ii) Workers on site only occasionally for a specific limited task (such as, but not limited to, ground water monitoring, land surveying, or geophysical surveying) and who are unlikely to be exposed over permissible exposure limits and published exposure limits shall receive a minimum of 24 hours of instruction off the site, and the minimum of one day actual field experience under the direct supervision of a trained, experienced supervisor.</p> <p>1910.120(e)(3)(iii) Workers regularly on site who work in areas which have been monitored and fully characterized indicating that exposures are under permissible exposure limits and published exposure limits where respirators are not necessary, and the characterization indicates that there are no health hazards or the possibility of an emergency developing, shall receive a minimum of 24 hours of instruction off the site, and the minimum of one day actual field experience under the direct supervision of a trained, experienced supervisor.</p> <p>1910.120(e)(3)(iv) Workers with 24 hours of training who are covered by paragraphs (e)(3)(ii) and (e)(3)(iii) of this section, and who become general site workers or who are required to wear respirators, shall have the additional 16 hours and two days of training necessary to total the training specified in paragraph (e)(3)(i).</p>

1910.120(e)(4)

Management and supervisor training. On-site management and supervisors directly responsible for, or who supervise employees engaged in, hazardous waste operations shall receive 40 hours initial training, and three days of supervised field experience (the training may be reduced to 24 hours and one day if the only area of their responsibility is employees covered by paragraphs (e)(3)(ii) and (e)(3)(iii)) and at least eight additional hours of specialized training at the time of job assignment on such topics as, but not limited to, the employer's safety and health program and the associated employee training program, personal protective equipment program, spill containment program, and health hazard monitoring procedure and techniques.

1910.120(e)(5)

Qualifications for trainers. Trainers shall be qualified to instruct employees about the subject matter that is being presented in training. Such trainers shall have satisfactorily completed a training program for teaching the subjects they are expected to teach, or they shall have the academic credentials and instructional experience necessary for teaching the subjects. Instructors shall demonstrate competent instructional skills and knowledge of the applicable subject matter.

1910.120(e)(6)

Training certification. Employees and supervisors that have received and successfully completed the training and field experience specified in paragraphs (e)(1) through (e)(4) of this section shall be certified by their instructor or the head instructor and trained supervisor as having completed the necessary training. A written certificate shall be given to each person so certified. Any person who has not been so certified or who does not meet the requirements of paragraph (e)(9) of this section shall be prohibited from engaging in hazardous waste operations.

1910.120(e)(7)

Emergency response. Employees who are engaged in responding to hazardous emergency situations at hazardous waste clean-up sites that may expose them to hazardous substances shall be trained in how to respond to such expected emergencies.

Books and Handouts:

Hazardous Materials: Managing the Incident by Mike Hildebrand, Greg Noll, and William Hand
Hazardous Materials: Managing the Incident Student Workbook by Joanne Hildebrand.

Note: Emergency Responders who attend this course will meet many of the objectives of NFPA 470-2021 Hazardous Materials/Weapons of Mass Destruction (WMD) Standard for Responders found in Chapter 10 "Competencies for the Hazardous Materials Technician."

2	<p>8-Hour HAZWOPER Refresher Training Course: Refresher training tailored to meet the needs of the client. Each course shall accommodate up to 30 participants. Course will be conducted a minimum of one time and up to two times per period of performance. Course meets or exceeds training requirements stipulated in 29CFR1910.120(e), as outlined below:</p> <p>1910.120(e)(8) <i>Refresher training.</i> Employees specified in paragraph (e)(1) of this section, and managers and supervisors specified in paragraph (e)(4) of this section, shall receive eight hours of refresher training annually on the items specified in paragraph (e)(2) and/or (e)(4) of this section, any critique of incidents that have occurred in the past year that can serve as training examples of related work, and other relevant topics.</p>
3	<p>Course Materials: Books, handouts, and materials to be used in the conduct of both courses. These will include, but not be limited to:</p> <p>40-Hour HAZWOPER Course <i>Hazardous Materials: Managing the Incident</i> by Mike Hildebrand, Greg Noll, and William Hand <i>Hazardous Materials: Managing the Incident Student Workbook</i> by Joanne Hildebrand</p> <p>8-Hour HAZWOPER Refresher Course <i>Field Guide for Hazardous Materials Response</i> by Richard Stilp and Armando S. Bevelacqua</p> <p>Note: One copy of each of these items will be provided to the West Virginia Department of Environmental Protection at no charge upon request.</p>

3.0 EMERGENCY MANAGEMENT SOLUTIONS QUALIFICATIONS

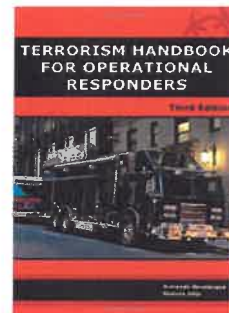
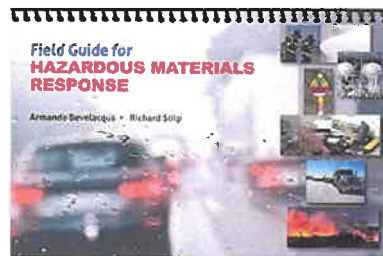
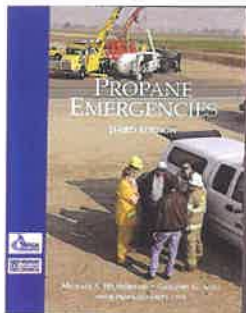
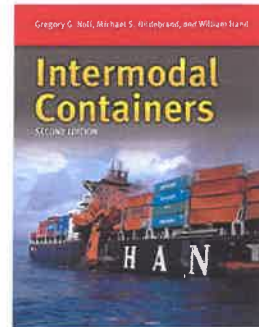
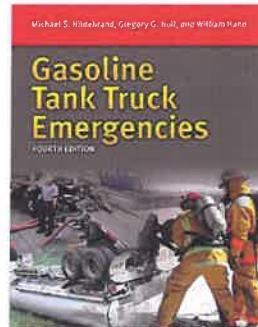
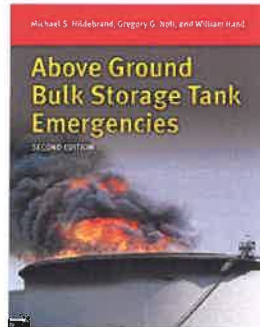
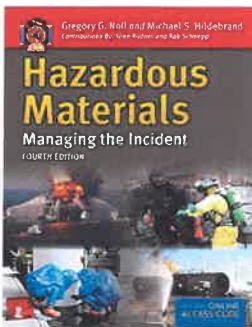
Emergency Management Solutions is a consultant to the public and private sectors with specialized experience in the Chemical, Commercial Facilities, Critical Manufacturing, Emergency Services, Energy, Healthcare and Public Health, Transportation Systems, and Water and Wastewater System sectors.

Our highly trained personnel bring different experiences and core competencies that make Emergency Management Solutions unique in our ability to deliver our clients options for integrated services, including:

- Hazardous Materials Response Training
- National Incident Management System Training
- Crisis Management Seminars
- Crisis Communications Training
- Active Shooter Training

- Incident Investigation Training
- Shipboard Firefighting for Land-Based Firefighters
- Marine Transportation Security Act Training
- Oil Spill Response Training
- Planning Training and Support
- Incident Management Assistance Team Support
- Contingency Planning
- Exercises Design/Development/Facilitation (HSEEP and/or PREP compliant)
- Risk Assessment/Management
- Project Management
- Operational Readiness Reviews
- Operations Security
- Environmental Impact Studies and Assessments

Emergency Management Solutions' training staff includes several internationally acclaimed authors of hazardous materials response textbooks, field guides, and training aids, including:



PROJECT TEAM

The team proposed for this project are listed below and have extensive experience in developing and conducting all levels of HAZWOPER training. They include but are not limited to:

- Captain Gregory Socks, (MCFRS, ret.)** – Gregory Socks is the President and Chief Executive Officer of Emergency Management Solutions. His career spans over 45 years of emergency response, planning, and training in the fire and hazardous materials disciplines. His career started as a firefighter in 1977 with the Montgomery County, MD Fire and Rescue Services in the National Capital Region of Suburban Maryland. At the ranks of Sergeant, Lieutenant, and Captain. Greg's assignments included Hazardous Materials Training Coordinator, Station Commander, Hazardous Materials Officer, Shift Commander, and Assistant Team Leader for Hazardous Materials Operational Responsibilities. In 1986, Greg was appointed as the first Team Coordinator of the Washington County, MD Hazardous Materials Response Team. He served as Team Coordinator for over 10 years while building a nationally recognized organization. Greg's certifications include Firefighter III, Fire Instructor III, Hazardous Materials Instructor, Fire Officer Development, and Hazardous Materials Team Specialist. Greg also obtained NPQ certification as an Instructor III, Hazardous Materials Awareness, Operations, Technician, and Marine Firefighter I and II. He holds an associate degree in Fire Science Technology. Greg was a lead hazardous materials instructor at Maryland Fire and Rescue Institute and Montgomery County, MD Fire and Rescue Public Safety Training Academy. Greg has presented Hazardous Materials programs to municipal, industrial and military clients and conferences throughout the country. In 2012, Greg received the prestigious International Association of Fire Chiefs Hazardous Materials Response Teams Conference ("Level A" Instructor Award) and 2016 Hot Zone Conference ("In the Zone" Instructor Award). In 2019, Greg received the Chief John M. Eversole Lifetime Achievement Award for *"Providing leadership and contributions to further and enhance the hazardous materials emergency response profession."* Greg has also assisted with the development of Hazardous Materials training programs which has been used outside the State of Maryland. Greg has served on numerous State of Maryland committees and focus groups for new technology. Greg has received numerous certificates, unit citations, and recognition letters from MCFRS, ATF, FBI, US Army, and Department of Defense. Greg is one of five Principal Consultants with Emergency Management Solutions, Inc. which is a newly formed preparedness and crisis management company that addresses client needs for NIMS ICS, Hazardous Materials, Maritime, Emergency Management Planning, Training and Exercises. Greg was actively involved in a wide array of projects including service as an Assistant Project Manager for the Harris County (Texas) Multi-Agency Gap Analysis.
- Captain Jason Waterfield** - Captain Waterfield is the Vice President and Chief Financial Officer of Emergency Management Solutions. He has over 32 years in the career and volunteer fire service. He retired as Fire Chief of the Island's Fire & Rescue Department in January 2015. He is completing a second career with Savannah Fire & Emergency Services (Georgia) as a hazardous materials Captain

and is currently reassigned to the West Battalion as the interim Battalion Chief. Captain Waterfield has NPQ Awareness, Operations, Technician, HazMat Command, and Hazardous Materials Instructor-II. He has taken advanced courses specializing in weapons of mass destruction from the National Defense Preparedness Consortium. He is working on completing a bachelor's degree in Fire Administration. He is an alumnus from the National & State Fire Academies and is affiliated with the Association of Fire Chiefs in Chatham County, the International Association of Fire Chiefs, the Southeastern Association of Fire Chiefs, the Georgia State Firefighters Association, the Georgia Association of Fire Chiefs, the National Fire Academy Alumni Association, and Project Lifesaver International. He has served key response and command roles during the Powell-Duffyn tank farm explosion in April 1995, the Atlanta Olympic Detail in July 1996, the G-8 Summit Meeting in June 2004, and the port fire and tire clean-up involving virgin rubber in February 2014. As a Principal Consultant with the PENTA Consortium, Jason has been involved in a wide array of projects including service as an Assistant Project Manager for the Harris County (Texas) Multi-Agency Gap Analysis. Captain Waterfield also serves as Corporal Waterfield with the Chatham County Sheriff's Office Training Division. In this role, he oversees hazardous materials training and on-scene command and interoperability training for law enforcement personnel.

- **Battalion Chief Hank Dupont, (OPFD, ret.)** – Hank DuPont recently retired from a second career as Chief of the Emergency Response Division for the Kansas Office of the State Fire Marshal. In that capacity, he was responsible for the nine contract hazardous materials teams and seven rescue task forces in the state of Kansas. He retired from the City of Overland Park Kansas Fire Department in 2012, where he was a Battalion Chief and Special Operations Chief in-charge of HazMat, Technical Rescue, and Homeland Security. Chief DuPont has over 38 years of fire service experience and has taught Hazardous Materials Operating Site Practices for the National Fire Academy (NFA). He recently was involved in the Jack Rabbit II project for large-scale chlorine release and was an SME for the development of the NFA Advanced Science of Hazardous Materials Response course. Chief Dupont was involved in a wide array of projects including service as a Senior Project Officer for the Harris County (Texas) Multi-Agency Gap Analysis. Chief DuPont has also been an adjunct instructor for the Johnson County Community College hazardous materials program and a field instructor for the University of Kansas Fire Rescue Training Institute and the University of Missouri. He holds an Associate Degree in Fire Protection and a bachelor's degree in Management of Public Safety.
- **Chief Pete Greco** – Pete Greco is a Senior Consultant with Emergency Management Solutions. He is a dedicated HSSE and emergency response professional with forty years industrial and twenty-five years municipal experience in firefighting, fire protection

engineering, risk management, process safety, safety, health and security. He has leadership experience as a retired Emergency & Security Services Manager/Fire Chief with LyondellBasell Houston Refining LP, as a municipal Fire Chief and former Chairman of Channel Industries Mutual Aid (CIMA). Pete has extensive experience in industrial firefighting and emergency response in the largest refining and petrochemical complexes in the U.S. Pete has amassed hands on-experience ranging from responses to significant refining, petrochemical, warehouse, land transportation and marine transportation incidents where he provided technical and incident management assistance. He is a highly recognized professional incident manager, leader and instructor. Pete is an Agency Instructor for the Texas A&M Engineering Extension Service, Emergency Services Training Institute's Emergency Preparedness Division, where he delivers training/education programs and facilitates incident management drills/exercises for industrial clients. As a former active member of the nation's largest industrial mutual aid organization, CIMA, he served as Chairman and Emergency Response Specialist for over twenty-five years. Pete is a retired member of the nation's largest single city volunteer fire department, the City of Pasadena Fire Department, where he held positions as District Chief and Chief Safety Officer. He also served as Fire Chief of a rural fire department in Chambers County. Additionally, he is a former member of the USCG Houston Galveston Marine Firefighting Task Force and Board Member of the State Fireman's and Fire Marshall's Association, Industrial Fire Services Board. Pete is a fifteen-year instructor at the Texas Industrial Fire Training School at Texas A&M where he developed fire/incident management virtual reality training and exercise programs. He is a recognized CIMA subject matter expert/instructor in storage tank firefighting and incident management where he received multiple leadership awards. Pete was the incident commander in several notable events to include the largest crane collapse in U.S. history. Pete was the initial Planning Section Chief at the FEMA designated Area Command Houston Area Mega-Shelter in September of 2005. Additionally, he has been the incident commander or operations section chief for major process unit fires, barge oil spills, ship fires and storage tank fires. Pete Greco was involved in a wide array of projects including service as a Senior Project Officer for the Harris County (Texas) Multi-Agency Gap Analysis. Pete holds a Bachelor of Science in Industrial Hygiene and Safety from the University of Houston Clear Lake, and an Associates of Applied Science in Occupational Safety and Health from San Jacinto College. He is a Board-Certified Safety Professional (CSP), and a Texas certified Emergency Medical Technician (EMT-B). He holds Pro-Board Certifications for Fire Service Instructor I and Advanced Interior and Exterior Industrial Firefighting. Pete also has training in oil spill response and prevention from Texas A&M and advanced marine firefighting from Delgado College.

4.0 CLIENT SUPPORT

Emergency Management Solutions requires the following from the West Virginia Department of Environmental Protection to support this proposal:

- A designated Point of Contact (POC) empowered to represent the interests of the client.
- Updates on current COVID-19 restrictions, will be provided to the Project Manager 48 hours prior to the commencement of each training delivery.

5.0 ASSUMPTIONS

- Emergency Management Solutions President Gregory Socks will be assigned as the Project Manager for the HAZWOPER Project.
- 40-hour HAZWOPER Training Course will be conducted over five consecutive days for eight hours each day.
- 8-hour HAZWOPER Refresher Training Course will be conducted during a single day.
- Books and handouts listed in the Technical Scope of Work are selected based on current availability. Most current edition available will be used. If unavailable, suitable replacements will be utilized.
- Emergency Management Solutions will submit bills for services rendered following completion of each course. Payment shall be by electronic funds transfer.

6.0 COMMERCIAL MODEL

40-Hour HAZWOPER and 8-Hour Refresher HAZWOPER Courses		
Item	Description	Cost
1	40-Hour HAZWOPER Course (per course) Minimum class size will be five (5) employees, Maximum class size will be twenty-five (25) employees.	\$36,510.02
2	8-Hour HAZWOPER Refresher Course (per course) Minimum class size will be five (5) employees, Maximum class size will be twenty-five (25) employees.	\$7,199.01
Total Not to Exceed		\$43,709.03

Prices indicated above are valid for acceptance through 30 September 2022.

References are available upon request.

If you have any questions regarding this proposal, do not hesitate to contact me at (240) 876-9137 or gregory.socks@em-solutionsinc.com.

Upon acceptance of this proposal you will receive a contract provided by our Business Administrator linda.socks@em-solutionsinc.com for signature or authorization. Please provide a Purchase Order Number when returning the contract.

We look forward to working with you.

Respectfully submitted on 14 February 2022.

Emergency Management Solutions, Inc.	State of West Virginia
Signature: <i>Gregory L. Socks</i>	Signature:
Gregory L. Socks	Joseph E. Hager III
Title: President/CEO	Title: POC
Date: Tuesday, February 15, 2022	Date:
Email: gregory.socks@em-solutionsinc.com	Email: joseph.e.hageriii@wv.gov
Phone: 240-876-9137	Phone: (304)558-2306