

NOTICE

Please note that this bid from POMEROY TECHNOLOGIES for the solicitation OOT2200000001 was received at the Purchasing Division office prior to the established bid-opening date and time on August 31, 2021, but did not load properly at the public bid opening. This response has since been loaded and is now posted.



Guy Nisbet

Assistant Purchasing Director



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 4

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 920610

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 0231

Vendor ID: VC0000098899

SO Doc ID: OOT2200000001

Legal Name: POMEROY TECHNOLOGIES LLC

Published Date: 8/30/21

Alias/DBA:

Close Date: 8/31/21

Total Bid: \$654,036.72

Close Time: 13:30

Response Date: 08/31/2021

Status: Closed

Response Time: 13:06

Solicitation Description: Networking Infrastructure Equipment for Bldg 6 (OT22016)

Responded By User ID: AMassman2

Total of Header Attachments: 4

Total of All Attachments: 4

First Name: Allison

Last Name: Massman

Email: allison.massman@pome

Phone: 859-982-7351



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 920610
Solicitation Description: Networking Infrastructure Equipment for Bldg 6 (OT22016)
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2021-08-31 13:30	SR 0231 ESR08312100000001499	1

VENDOR
 VC0000098899
 POMEROY TECHNOLOGIES LLC

Solicitation Number: CRFQ 0231 OOT2200000001
Total Bid: 654036.7199999999720603227615 **Response Date:** 2021-08-31 **Response Time:** 13:06:34
Comments:

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Network Infrastructure Equipment - see attached Pricing Page	1.00000	EA	654036.720000	654036.72

Comm Code	Manufacturer	Specification	Model #
43221700			

Commodity Line Comments:

Extended Description:

Overall Total Cost for Networking Infrastructure Equipment

Vendor Part Number	Product Description	Terms (Months)	Qty	Total Price
N9K-C9336C-FX2	Nexus 9300 Series, 36p 40/100G QSFP28	-	2	\$22,330.49
CON-5SNT-N9336FX2	5Y SNTC 8X5XNBD Nexus 9300 Series, 36p 40	60	2	\$11,321.00
MODE-NXOS	Dummy PID for mode selection	-	2	\$0.00
NXK-AF-PE	Dummy PID for Airflow Selection Port-side Ex	-	2	\$0.00
NXOS-9.3.3	Nexus 9500, 9300, 3000 Base NX-OS Software	-	2	\$0.00
NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front a	-	2	\$0.00
NXA-PAC-750W-PE	Nexus AC 750W PSU - Port Side Exhaust	-	4	\$0.00
NXA-FAN-65CFM-PE	Nexus Fan, 65CFM, port side exhaust airflow	-	6	\$0.00
C1E1TN9300XF-3Y	Data Center Networking Essentials Term N930	36	2	\$10,782.88
SVS-B-N9K-ESS-XF	EMBEDDED SOLN SUPPORT SWSS FOR ACI NE	36	2	\$0.00
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, Nc	-	4	\$0.00
N9K-C93180YC-EX	Nexus 9300 with 48p 10/25G SFP+ and 6p 10G	-	2	\$22,602.59
CON-SNT-93180YCX	SNTC-8X5XNBD Nexus 9300 with 48p	60	2	\$7,995.69
MODE-NXOS	Dummy PID for mode selection	-	2	\$0.00
NXK-AF-PE	Dummy PID for Airflow Selection Port-side Ex	-	2	\$0.00
NXOS-9.3.3	Nexus 9500, 9300, 3000 Base NX-OS Software	-	2	\$0.00
NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front a	-	2	\$0.00
NXA-PAC-650W-PE	Nexus NEBs AC 650W PSU - Port Side Exhaust	-	4	\$0.00
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, Nc	-	4	\$0.00
NXA-FAN-30CFM-F	Nexus Fan, 30CFM, port side exhaust airflow	-	8	\$0.00
C1E1TN9300XF-3Y	Data Center Networking Essentials Term N930	36	2	\$10,782.88
SVS-B-N9K-ESS-XF	EMBEDDED SOLN SUPPORT SWSS FOR ACI NE	36	2	\$0.00
N9K-C93108-EX-B24C	2xNexus 93108TC-EX w/ 8x 100G Optics	-	10	\$243,780.20
CON-SNT-93108B24	SNTC-8X5XNBD 2xNexus 93108TC-EX w/ 4x Q	60	10	\$0.00
MODE-NXOS	Dummy PID for mode selection	-	20	\$0.00
NXK-AF-PE	Dummy PID for Airflow Selection Port-side Ex	-	20	\$0.00
N9K-C93108TC-EX-B	Nexus 93108TC-EX bundle PID	-	10	\$0.00
CON-SNT-93108TBN	SNTC-8X5XNBD Nexus 93108TC-EX bun	60	10	\$43,422.96
NXOS-9.3.3	Nexus 9500, 9300, 3000 Base NX-OS Software	-	10	\$0.00
NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front a	-	10	\$0.00
NXA-FAN-30CFM-F	Nexus Fan, 30CFM, port side exhaust airflow	-	40	\$0.00
NXA-PAC-650W-PE	Nexus NEBs AC 650W PSU - Port Side Exhaust	-	20	\$0.00
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, Nc	-	20	\$0.00

NXK-PICK-BIDI	PID to select QSFP-40/100-SRBD Optic in the	-	10	\$0.00
QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver,	-	40	\$0.00
N9K-C93108TC-EX-B	Nexus 93108TC-EX bundle PID	-	10	\$0.00
CON-SNT-93108TBN	SNTC-8X5XNBD Nexus 93108TC-EX bun	60	10	\$43,422.96
NXOS-9.3.3	Nexus 9500, 9300, 3000 Base NX-OS Software	-	10	\$0.00
NXK-ACC-KIT-1RU	Nexus 3K/9K Fixed Accessory Kit, 1RU front a	-	10	\$0.00
NXA-FAN-30CFM-F	Nexus Fan, 30CFM, port side exhaust airflow	-	40	\$0.00
NXA-PAC-650W-PE	Nexus NEBs AC 650W PSU - Port Side Exhaust	-	20	\$0.00
CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, Nd	-	20	\$0.00
NXK-PICK-BIDI	PID to select QSFP-40/100-SRBD Optic in the	-	10	\$0.00
QSFP-40/100-SRBD	100G and 40GBASE SR-BiDi QSFP Transceiver,	-	40	\$0.00
C1A1TN9300XF-3Y	DCN Advantage Term N9300 XF, 3Y	36	20	\$128,045.31
SVS-B-N9K-ADV-XF	EMBEDDED SOLN SUPPORT SWSS FOR ACI NE	36	20	\$0.00
QSFP-40/100-SRBD=	100G and 40GBASE SR-BiDi QSFP Transceiver,	-	96	\$75,607.84
SFP-10G-SR=	10GBASE-SR SFP Module	-	72	\$25,522.53
QSFP-100G-CU1M=	100GBASE-CR4 Passive Copper Cable, 1m	-	2	\$256.12
TRN-CLC-004	1 Training credit. Expires in 1 yr. Team Captai	12	160	\$8,163.27

\$654,036.72



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Info Technology

Proc Folder: 920610
Doc Description: Networking Infrastructure Equipment for Bldg 6 (OT22016)
Proc Type: Central Purchase Order
Reason for Modification:

Date Issued	Solicitation Closes	Solicitation No	Version
2021-08-11	2021-08-31 13:30	CRFQ 0231 OOT2200000001	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: VC0000098899
Vendor Name : Pomeroy Technologies, LLC
Address : 1020
Street : Petersburg Rd
City : Hebron
State : KY **Country :** US **Zip :** 41048
Principal Contact : Allison Massman
Vendor Contact Phone: 859-657-2012 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Vendor Signature X *Gerald Willett* **FEIN#** 850862996 **DATE** 8/31/2021

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**INVOICE TO**

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR
CHARLESTON WV
US

WV

SHIP TO

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY
908 BULLITT ST
CHARLESTON WV
US

WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Network Infrastructure Equipment - see attached Pricing Page	1.00000	EA		\$654,036.72

Comm Code	Manufacturer	Specification	Model #
43221700	See attached pricing sheet		

Extended Description:

Overall Total Cost for Networking Infrastructure Equipment

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Technical Question Deadline at 9 AM (ET)	2021-08-23

	Document Phase	Document Description	Page
OOT220000001	Final	Networking Infrastructure Equipment for Bldg 6 (OT22016)	3

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

**EXHIBIT A – Pricing Page and Equipment List
Networking Infrastructure for Bldg. 6 (OT22016)**

Section	Part Number	Description	Manufacturer and Model if bidding "or Equal" products	Unit of Measure	Quantity	Unit Cost	Extended Cost
Equipment							
3.1.1	N9K-C9336C-FX2	Contract Item #1 - Cisco Nexus Core Switches 9336C-FX2, or Equal		EA	2	\$ 16,556.68	\$ 33,113.36
3.1.2	N9K-C93180-EX	Contract Item #2 - Cisco Nexus Top of Rack SFP+ Switches, Cisco 93180YC-EX, or Equal		EA	2	\$ 16,692.73	\$ 33,385.46
3.1.3	N9K-C93108-EX-B24C	Contract Item #3 - Cisco 2xNexus Top of Rack 10GBase-T Switch, Cisco 93108TC-EX, or Equal		EA	10	\$ 37,182.55	\$ 371,825.50
3.1.4	QSFP-40/100-SRBD=	Contract Item #4 - Cisco QSFP Transceiver Module 40 Gigabit LAN, or Equal		EA	96	\$ 787.58	\$ 75,607.68
3.1.5	SFP-10G-SR=	Contract Item #5 - Cisco SFP Transceiver Module - 10 Gigabit LAN, or equal		EA	72	\$ 354.48	\$ 25,522.56
3.1.6	QSFP-100G-CU1M	Contract Item #6 - Cisco SFP Transceiver Module - 10 Gigabit LAN, or equal		EA	2	\$ 128.06	\$ 256.12
Overall Total for Equipment							\$ 539,710.68
Hardware Support							
3.1.7	SNTC 8X5XNBD	Contract Item #7- Cisco SMARTNet Total Care Service 8x5xNBD Duration of 60 Months, or Equal. For all switches identified for Contract Item #1, Contract Item #2, and Contract Item #3.		EA	1	\$ 106,162.84	\$ 106,162.84
Overall Total for Hardware Support							\$ 106,162.84
Professional Services							
3.1.8		Contract Item #8 - Training Services - Learning Credits (TRN-CLC-004) or Equal.		EA	160	\$ 51.02	\$ 8,163.20
Overall Total for Professional Services							\$ 8,163.20
Overall Total Cost						\$ 654,036.72	

Any product or service not on the Agency-provided Cost Sheet will not be allowable. The State cannot accept alternate pricing pages. Failure to use Exhibit A Cost Sheet could lead to disqualification of vendor's bid.

Allison Massman
Vendor Signature:

8/31/2021

Date:

Explanation of Pomeroy Cost Sheet

Based on requirements set in the RFQ, Pomeroy Bill of Materials did include part numbers not included in the WVA cost sheet.

1. N9K C9336C-FX2,

Part # C1E!TN9300XF-3Y is required to be included in the bill of materials for part number
Pomeroy has included this cost into the part # N9K C9336C -FX2.

2. N9K-C93180YC-EX,

Part # C1E!TN9300XF-3Y is required to be included in the bill of materials for part number
Pomeroy has included this cost into the part # N9K C93180YC-EX

3. N9K-C93108-EX-B24C

Part # C1E!TN9300XF-3Y is required to be included in the bill of materials for part number N9K-
C931080-EX -B24C

Pomeroy has included this cost into the part # N9K-C93108-EX-B24C

Pomeroy has also provided a detailed Bill of Materials for further breakout of parts and associated costs.