



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.


Header 1

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 949877

Procurement Type: Central Master Agreement

Vendor ID: VS0000038579 


Legal Name: Sewell Fleet Management

Alias/DBA: Sewell Fleet Management

Total Bid: \$0.00

Response Date: 11/17/2021 

Response Time: 8:32

Responded By User ID: TeamSewell 

First Name: Jay

Last Name: Warner

Email: jay.warner@teamsewell.i

Phone: 432-699-3059

SO Doc Code: CRFQ

SO Dept: 0216


SO Doc ID: FLT2200000002

Published Date: 11/16/21

Close Date: 11/18/21

Close Time: 13:30

Status: Closed

Solicitation Description: Add No. 5 Vehicle Maintenance, Fuel and Repair Management 

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 949877
Solicitation Description: Add No. 5 Vehicle Maintenance, Fuel and Repair Management
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2021-11-18 13:30	SR 0216 ESR11172100000003103	1

VENDOR
 VS0000038579
 Sewell Fleet Management

Solicitation Number: CRFQ 0216 FLT2200000002
Total Bid: 0
Response Date: 2021-11-17
Response Time: 08:32:49
Comments:

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey
 (304) 558-0094
 melissa.k.pettrey@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	fuel only credit card program	0.00000	EA	20.000000	0.00

Comm Code	Manufacturer	Specification	Model #
15100000			

Commodity Line Comments:

Extended Description:

See attached Exhibit A Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Mileage Entry and Ending Odometer	0.00000	EA	20.000000	0.00

Comm Code	Manufacturer	Specification	Model #
81111509			

Commodity Line Comments:

Extended Description:

See attached Exhibit A Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Driver Safety Program	0.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
81111509			

Commodity Line Comments:

Extended Description:

See attached Exhibit A Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Telematics	0.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
25173107			

Commodity Line Comments:

Extended Description:

See attached Exhibit A Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Express Mailing	0.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
80141800			

Commodity Line Comments:

Extended Description:

See attached Exhibit A Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	24 Hour Roadside Assistance	0.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
90121800			

Commodity Line Comments:

Extended Description:

See attached Exhibit A Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Driver Portal Log	0.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43232312			

Commodity Line Comments:

Extended Description:

See attached Exhibit A Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	MVR -Motor Vehicle Record	0.00000	EA	20.150000	0.00

Comm Code	Manufacturer	Specification	Model #
46171640			

Commodity Line Comments:

Extended Description:

See attached Exhibit A Pricing Pages

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Automotive and light truck maintenance and repair	0.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
78181507			

Commodity Line Comments:

Extended Description:

See attached Exhibit A Pricing Pages

State of West Virginia Fleet Management Office

Exhibit A - Pricing Page

MAINTENANCE AND SERVICES PROGRAM - Section A							
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure	Estimated Quantity	Extended Price 1 Year
Vehicle Maintenance Services 1 ton and under. All inclusive lump sum cost for all Services as defined in the specifications in sections 4.2.1.1	\$240.00	\$180.00	\$180.00	\$180.00	Per Vehicle Per Month	3,000	\$2,340,000.00
National Account Discount of: (Must be a negative number)	-10.000%	-10.000%	-10.000%	-10.000%	Percent	\$1,500,000.00	-\$600,000.00
Independent Vendor fee of:	0.000%	0.000%	0.000%	0.000%	Percent	\$1,500,000.00	\$0.00
Warranty Recovery	0	\$ -	\$ -	\$ -	Per Recovery	7,000	\$0.00
Subtotal Section A1							\$1,740,000.00
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure	Estimated Quantity	Extended Price
Vehicle Maintenance Services Over 1 ton. All inclusive lump sum cost for all Services as defined in the specifications in sections 4.2.1.1	\$240.00	\$180.00	\$180.00	\$180.00	Per Vehicle Per Month	1,900	\$1,482,000.00
National Account Discount of:	-10.00%	-10.00%	-10.00%	-10.00%	Percent	\$750,000.00	-\$300,000.00
Independent Vendor fee of:	0.00%	0.00%	0.00%	0.00%	Percent	\$750,000.00	\$0.00
Warranty Recovery	\$0.00	\$0.00	\$0.00	\$0.00	Per Recovery	1,000	\$0.00
Subtotal Section A2							\$1,182,000.00
FUEL-ONLY CREDIT CARD PROGRAM - Section B							
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure	Estimated Quantity	Extended Price
Fuel Only Credit Cards All inclusive lump sum cost for all Services as defined in the specifications in sections 3.2.	\$0.00	\$0.00	\$0.00	\$0.00	Per Card	10,000	\$0.00
Replacement fuel card (lost or stolen)	\$0.00	\$0.00	\$0.00	\$0.00	Per Card	500	\$0.00
	Basis point				Multiplier	Estimated Monthly Retail Transactions	Total Annual Volume Rebate
Domestic Volume Rebate	10	10	10	10	-0.0001	\$1,000,000.00	-\$48,000.00
Subtotal Section B							-\$48,000.00
Express Mailing - Section C							
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure	Estimated Quantity	Extended Price
At the request of FMD 3.4.11.5	\$0.00	\$0.00	\$0.00	\$0.00	Per Event	500	\$0.00
Subtotal Section C							\$0.00
24 Hour Roadside Assistance - Section D							
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure	Estimated Quantity	Extended Price
As defined in the specifications in sections 3.1.10.15	\$0.00	\$0.00	\$0.00	\$0.00	Per Event	1,000	\$0.00
Subtotal Section D							\$0.00
Mileage Odometer Entry - Section E							
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure	Estimated Quantity	Extended Price
Mileage Entry and Ending Odometer 3.6	\$0.00	\$0.00	\$0.00	\$0.00	Per Vehicle per Month	1,000	\$0.00
Subtotal Section E							\$0.00
Driver Portal Log - Section F							
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure	Estimated Quantity	Extended Price
As defined in the specifications in sections 3.8.	\$0.00	\$0.00	\$0.00	\$0.00	Per Driver per Month	10,000	\$0.00
Subtotal Section F							\$0.00
MVR - Section G							
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure	Estimated Quantity	Extended Price
Motor Vehicle Record as defined in section 3.9.2	\$5.00	\$5.00	\$5.00	\$5.00	Per Event	30,000	\$600,000.00
State Fee	\$12.50	\$12.50	\$12.50	\$12.50	Pass through, per event	3,000	\$150,000.00
Third Party Vendor Fee	\$3.75	\$3.75	\$3.75	\$3.75	Pass through, per event	3,000	\$45,000.00
Subtotal Section G1							\$795,000.00
Motor Vehicle Record - Continuous Monitoring as defined in section 3.9.2.	\$3.00	\$3.00	\$3.00	\$3.00	Per vehicle per month	30,000	\$4,320,000.00
State Fee	\$12.50	\$12.50	\$12.50	\$12.50	Pass through, per event	15,000	\$750,000.00
Third Party Vendor Fee	\$3.75	\$3.75	\$3.75	\$3.75	Pass through, per event	15,000	\$225,000.00
Subtotal Section G2							\$975,000.00
Telematics - Section H							
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure	Estimated Quantity	Extended Price
Telematics -3.7							
Hardware,	\$62.48	\$0.00	\$0.00	\$0.00	Per unit - one time	7000	\$437,360.00
T harness,	\$22.00	\$0.00	\$0.00	\$0.00	Per unit - one time	7000	\$154,000.00
Monthly service fee	\$20.15	\$20.15	\$20.15	\$20.15	Per unit - monthly	7000	\$564,200.00
In cab verbal notification	\$105.19	\$0.00	\$0.00	\$0.00	Per unit - monthly	7000	\$736,330.00

State of West Virginia Fleet Management Office

Exhibit A - Pricing Page

NFC Reader	\$63.25	\$0.00	\$0.00	\$0.00	Per unit - one time	7000	\$442,750.00
Fob	\$3.85	\$0.00	\$0.00	\$0.00	Per unit - as needed	7000	\$26,950.00
Subtotal Section H							\$2,361,590.00

Driver Safety Education Program - Section I							
Driver Safety Education Program - 3.9	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure	Estimated Quantity Per Year	Extended Price
Initial Assessment	\$10.00	\$10.00	\$10.00	\$10.00	Per Event	5000	\$200,000.00
Supporting Modules as defined in section 3.9.	\$10.00	\$10.00	\$10.00	\$10.00	Per Module	5000	\$200,000.00
Subtotal Section I							\$400,000.00

Data Interface - Section J							
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure	Estimated Quantity Per Month	Extended Price
Third Party Interface	\$0.00	\$0.00	\$0.00	\$0.00	Per record	3000	\$0.00
Subtotal Section J							\$0.00

Total Bid Amount (Sum of Subtotals from Section A through J) \$7,405,590.00

Notes: The quantities provided are for bid evaluation purposes only. Actual quantities may be more or less at the discretion of the Agency.

Vendor Name:	Sewell Fleet Management
Point of Contact Name:	Jay Warner
Point of Contact Phone:	972-743-8570
Point of Contact Fax:	N/A
Point of Contact Email:	jay.warner@teamsewell.com