



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Vehicles

Proc Folder: 939839		Reason for Modification:	
Doc Description: MV22 - 2022 OR LATEST MODEL VEHICLE			
Proc Type: Statewide MA (Open End)			
Date Issued	Solicitation Closes	Solicitation No	Version
2021-09-28	2021-10-12 13:30	CRFQ 0212 SWC2200000005	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code:
Vendor Name : THORNHILL FORD
Address : 500 FORD FAIRLANE
Street :
City : CHAPMANVILLE
State : WV **Country :** LOGAN **Zip :** 25508
Principal Contact : CHARLES ELLIS
Vendor Contact Phone: 304-855-8300 **Extension:** 2244

FOR INFORMATION CONTACT THE BUYER

Mark A Atkins
 (304) 558-2307
 mark.a.atkins@wv.gov

10/12/21 12:59:45
 WV Purchasing Division

Vendor Signature X *Charles Ellis*

FEIN# 20-3146880

DATE 10/12/2021

All offers subject to all terms and conditions contained in this solicitation

West Virginia Ethics Commission
Disclosure of Interested Parties to Contracts

(Required by W. Va. Code § 6D-1-2)

Name of Contracting Business Entity: THORNHILL FORD Address: 500 FORD FAIRLANE
CHAPMANVILLE WV 25508

Name of Authorized Agent: CHARLES ELLIS Address: 500 FORD FAIRLANE CHAPMANVILLE

Contract Number: CRFQ SWC22*05 (MV22) Contract Description: Statewide contract for motor vehicles (Class 01-18)

Governmental agency awarding contract: WV Purchasing Division

Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

1. Subcontractors or other entities performing work or service under the Contract

Check here if none, otherwise list entity/individual names below.

2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)

Check here if none, otherwise list entity/individual names below.

3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)

Check here if none, otherwise list entity/individual names below.

Signature: 

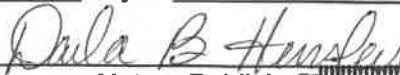
Date Signed: 10/12/2021

Notary Verification

State of WV, County of LOGAN:

I, CHARLES ELLIS, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 12 day of OCTOBER, 2021.



Notary Public's Signature



Official Seal
Notary Public, State of West Virginia
Daria B Hensley
520 Pitt Branch Rd
Chapmanville WV 25508
My Commission Expires February 4, 2026
Revised June 8, 2018

To be completed by State Agency:

Date Received by State Agency: _____

Date submitted to Ethics Commission: _____

Governmental agency submitting Disclosure: Purchasing Division

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: THORNHILL FORD

Authorized Signature: *Charles Ellis* Date: 10/12/2021

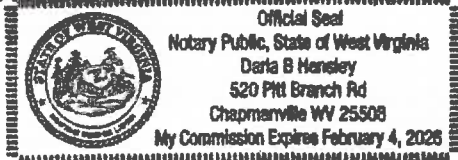
State of WV

County of LOGAN, to-wit:

Taken, subscribed, and sworn to before me this 12 day of OCTOBER, 2021.

My Commission expires February 4th, 2022.

AFFIX SEAL HERE



NOTARY PUBLIC *Daria B Hensley*

Purchasing Affidavit (Revised 01/19/2018)

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of all state agencies and political subdivisions to establish an open-end contract for 2022, or latest model year, Motor Vehicles - Classes 1- 18, per attached documents.

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV	No City	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Vendor shall use Exhibit_A Pricing Page(s) for bid pricing.	0.00000	EA		

Comm Code	Manufacturer	Specification	Model #
25100000			

Extended Description:

MV22 - 2022 or latest model vehicle:

Note: Vendor shall use Exhibit_A Pricing Pages for bid pricing.

If vendor is submitting a bid online, Vendor should enter \$0.00 in the Oasis commodity line.

Vendor shall enter pricing into the Exhibit_A Excel pages and must attach with bid.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Technical Questions due by 11:00am EDT:	2021-10-01

	Document Phase	Document Description	Page 3
SWC2200000005	Final	MV22 - 2022 OR LATEST MODEL VEHICLE	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

West Virginia Ethics Commission



Disclosure of Interested Parties to Contracts

Pursuant to *W. Va. Code* § 6D-1-2, a state agency may not enter into a contract, or a series of related contracts, that has/have an actual or estimated value of \$1 million or more until the business entity submits to the contracting state agency a Disclosure of Interested Parties to the applicable contract. In addition, the business entity awarded a contract is obligated to submit a supplemental Disclosure of Interested Parties reflecting any new or differing interested parties to the contract within 30 days following the completion or termination of the applicable contract.

For purposes of complying with these requirements, the following definitions apply:

"Business entity" means any entity recognized by law through which business is conducted, including a sole proprietorship, partnership or corporation, but does not include publicly traded companies listed on a national or international stock exchange.

"Interested party" or *"Interested parties"* means:

- (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors;
- (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract. (This subdivision does not apply to a publicly traded company); and
- (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency. (This subdivision does not apply to persons or business entities performing legal services related to the negotiation or drafting of the applicable contract.)

"State agency" means a board, commission, office, department or other agency in the executive, judicial or legislative branch of state government, including publicly funded institutions of higher education: Provided, that for purposes of *W. Va. Code* § 6D-1-2, the West Virginia Investment Management Board shall not be deemed a state agency nor subject to the requirements of that provision.

The contracting business entity must complete this form and submit it to the contracting state agency prior to contract award and to complete another form within 30 days of contract completion or termination.

This form was created by the State of West Virginia Ethics Commission, 210 Brooks Street, Suite 300, Charleston, WV 25301-1804. Telephone: (304)558-0664; fax: (304)558-2169; e-mail: ethics@wv.gov; website: www.ethics.wv.gov.

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of all state agencies and political subdivisions to establish an open-end contract for 2022, or latest model year, motor vehicles – Class 1-18.

2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 **“CNG/ Bi-fuel motor vehicle”** means a motor vehicle that can operate on either an alternative - Certified Natural Gas or conventional fuel based on driver selection.
 - 2.2 **“Contract Item”** or **“Contract Items”** means the list of items identified in Section 3.1 below and on the Pricing Pages.
 - 2.3 **“E85”** means an alternative fuel that is a high-level gasoline-ethanol blend containing 51% to 83% ethanol, depending on geography and season.
 - 2.4 **“EPA City MPG Rating”** means the Environmental Protection Agency’s official Mile Per Gallon evaluation of a vehicles’ city fuel economy for a given fuel type.
 - 2.5 **“EPA Highway MPG Rating”** means the Environmental Protection Agency’s official Mile Per Gallon evaluation of a vehicles’ highway fuel economy for a given fuel type. Vendors must use the *2022 Fuel Economy Guide*, for vehicle specific ratings which can be found at <http://www.fueleconomy.gov/feg/printC>
 - 2.6 **“EPA”** means Environmental Protection Agency.
 - 2.7 **“Flexible fuel motor vehicle”** means a vehicle that can operate on a combination of alternative and conventional fuels concurrently.
 - 2.8 **“Gross Vehicle Weight Rating (GVWR)”** means the maximum loaded weight (including curb weight, operator & passenger weight, and payload) in pounds (lbs.) of a single vehicle. Vehicle manufacturers specify the maximum GVWR on the vehicle certification label.
 - 2.9 **“Hybrid”** means Hybrid-electric vehicle which uses a combination of a gasoline engine and electric motor(s). (See Section 3.1.1.3)

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

- 2.10 “Manufacturer/Brand”** means the name of the maker of the contract item which will be supplied by the vendor.
- 2.11 “Model & Number”** means the model name and model number associated with the contract item as defined by the manufacturer.
- 2.12 “MPG”** means miles per gallon rating of a vehicles’ fuel economy for a given fuel type as defined by the Environment Protection Agency in the *2022 Fuel Economy Guide*, for vehicle specific ratings which can be found at <http://www.fueleconomy.gov/feg/printGuides.shtml>.
- 2.13 “OEM”** means Original Equipment Manufacturer.
- 2.14 “Powertrain”** means the group of components used to transmit engine power to the wheels. The powertrain includes the engine, clutch, transmission, universal joints, drive shaft, and rear-axle gears.
- 2.15 “Pricing Pages”** means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as **Exhibit_A** and used to evaluate the Solicitation responses.
- 2.16 “QVM”** means Qualified Vehicle Modifier.
- 2.17 “Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
- 2.18 “Total life-cycle cost”** means the complete cycle of a motor vehicle, from initial acquisition, through operation using the formula provided below for anticipated mileage.
- 2.19 “Vehicle class”** means the designation of motor vehicle types that include sedans, sport utility vehicles, and trucks, or different categories of vehicles according to requirements specified herein.
- 2.20 “Vendor Name”** means the company name of the vendor (Dealership) who will be supplying the contract item(s) to the State of West Virginia.
- 2.21 “Warranty”** means the written guarantee issued with new motor vehicles or related equipment. It defines the manufacturer's responsibility for the repair or replacement of defective parts and other services provided as part of the purchase price. A

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

warranty can be nullified if the user does not follow certain stipulations of the manufacturer, such as preventive maintenance.

3. GENERAL REQUIREMENTS:

3.1 Contract Items and Mandatory Requirements: Vendor shall provide Agency with the Contract Items listed below on an open-end and continuing basis. Contract Items must meet or exceed the mandatory requirements as shown below.

3.1.1 Vehicle Class 1 thru 18:

3.1.1.1 Standard Equipment Requirements – The following are mandatory as related to the standard equipment requirements of each vehicle class. Each vehicle class must contain the following unless otherwise noted.

- A. Automatic Transmission
- B. Power Steering
- C. Power/ABS Brakes
- D. Minimum AM/FM Radio, Hands free/Bluetooth compatible, installed
- E. Manufacturer's Standard Tint Glass
- F. Exterior power, left and right mirrors
- G. License plate mounts located on the front and rear bumpers.
 - I. Prior to delivery, all vehicles must be pre-drilled, with hardware installed, to meet specifications that require both front and rear license plates.
 - II. Any vehicle delivered without such plate mounts will be rejected.
- H. All-season tires

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

- I. Manufacturer's standard spare tire with jack when available as standard equipment.
- J. Installed rear window defogger for all vehicles except trucks and cargo vans
- K. Front bucket seats for all vehicles except trucks
- L. Installed air conditioning. The following vehicle class must include rear air conditioning – Class 9.
- M. Installed floor mats, except where vinyl floor covering is present. The following vehicle classes require slush, all weather mats – Class 6, 7, 8, 9, 17, and 18.
- N. Installed front driver and passenger air bags
- O. Installed power windows and locks on all doors except for Vans where power windows and locks on all doors are not available as an option from the manufacturer. Van vendors will provide power windows and locks where applicable.
- P. Factory installed tilt wheel and cruise control
- Q. Factory installed keyless entry
- R. Installed "fleetside" bed for trucks.
- S. Factory Reverse backup camera.

3.1.1.2 Unspecified Accessories & Features: All parts, equipment, accessories, material, design and performance characteristics not specified herein, but which are necessary to provide a complete unit, must be furnished with each unit and required to conform to strength, quality of material, and quality of workmanship to those which are advertised and provided to the market in general by the unit industry.

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

3.1.1.2.1 All parts and accessories advertised and regularly supplied as standard shall be included except those which would represent duplication of parts and accessories specified and except those which, by specification, are not to be furnished.

3.1.1.2.2 All standard safety features, required by Federal and State law, shall be included.

3.1.1.2.3 Vehicles must have all equipment found on the manufacturer's base model plus other equipment requirements, packages, items, etc. needed to meet the specifications for each order vehicle class placed against the contract.

3.1.1.2.3.1 Vehicles must not have manufacturer's base model equipment deleted unless specifically required within the specifications for that vehicle.

3.1.1.2.3.2 Packages that are designated for police use or special service vehicles (non-civilian) use will not be accepted.

3.1.1.3 Fuel Type: All vehicles shall be gasoline powered unless otherwise stated. Flex Fuel (E85), Diesel, CNG/Bifuel, and Hybrid should also be quoted if available.

A. All alternative vehicles must have the capacity to travel a minimum of 150 miles without refueling/recharging.

B. All-natural gas devices must be OEM or QVM Certified and EPA approved.

C. Hybrid Vehicles must meet the following requirements -

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

- a. Hybrid Vehicles must have both an internal combustion engine and an electric motor.
- b. Hybrid Vehicles bid must be capable of driving on only electric power.

3.1.1.4 Pre-delivery inspection: Prior to delivery, all vehicles must be thoroughly inspected and serviced in compliance with the manufacturer's proscribed procedures which includes but is not limited to:

- A. Complete vehicle lubrication;
- B. Confirm oil level, fill crank case as needed, top off all fluids;
- C. Adjust engine to proper operating condition;
- D. Verify tire pressure and corrected as necessary;
- E. Check front end alignment or four-wheel alignment if applicable, perform alignment if needed, and balance all tires;
- F. Wash/Clean interior and exterior of vehicle. Remove all unnecessary tags, stickers (including window stickers), papers, tags etc.; Window stickers need to be removed and placed inside the vehicle.
- G. Include a minimum of one owner's manual;
- H. Upon delivery, the vehicles fuel tanks shall be full of fuel;
- I. Include temporary license plate and registration;
- J. Affix a valid West Virginia Inspection Sticker to the windshield. The vehicle must be inspected in the month delivered;
- K. No dealer insignia or other advertising shall be affixed to the vehicle or appear on any accessory such as mud flaps, bumpers, deck lids, etc. Vehicles delivered with such advertising will be rejected;

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

L. Perform operational checks which will cover all controls, systems, and devices, doors, windows, accessories, and road testing of the completed vehicle. Vehicle shall be driven at various speeds; brakes tested for dependability, vehicle checked for rattles, squeaks and must be in compliance with pre-delivery inspection/servicing procedures and make adjustments as necessary.

3.1.1.5 Workmanship: Vehicles shall be free from defects that may impair their operation, safety, emissions, and serviceability, or detract from appearance.

3.1.1.6 Operator's Manuals: The manufacturer shall furnish with the vehicle at least one copy of all warranty information and handbooks for the vehicle and any special equipment furnished with, or as a part of, the vehicle. This information shall be in hard copy form. The handbooks shall include as a minimum the vehicles operator's manual, vehicle maintenance handbook, and special equipment handbook.

3.1.1.7 Statement of Origin or Bill of Sale: Unless otherwise specified, manufacturer's Statement of Origin or Bill of Sale showing the applicable purchase order number for each vehicle procured shall be provided. The document shall be forwarded to the agency's address shown on the equipment contract order prior to shipment. Vehicle safety/emission tests are the responsibility of the requisition agency.

A. All vehicle identification numbers (VIN) must be supplied to the Fleet Management Division by email, referencing the purchase order, release order, or other procurement acquisition, or leasing agreement number, the year, make, model, and color of each vehicle to the following email address: fleet@wv.gov. This information must be received within ten (10) working days prior to the delivery of each vehicle.

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

- B.** Upon delivery of the vehicle, All documentation (Title Application, Statement of Origin, Delivery/Odometer Statement, Lease Agreement, etc.) in original form must be mailed or hand carried to:

Department of Administration
Fleet Management Division
Capitol Complex, Bldg 17
2101 Washington Street, East
P.O. Box 50121
Charleston, WV 25305-0121

- 3.1.1.8 Warranty:** The following are mandatory requirements as related to the warranty:

- A. Basic Comprehensive Warranty Coverage** - The vendor shall provide the vehicle manufacturer's basic whole vehicle warranty. The minimum length of warranty shall be 3 years/36,000 miles and shall cover the entire vehicle (bumper to bumper).
- B. Basic Corrosion and Powertrain Warranty Coverage** - the vendor shall provide the manufacturers' standard Basic Corrosion and Powertrain Warranty.
- C.** The warranty shall include furnishing, without cost to the agency, (FOB vendors' nearest dealer or branch to vehicle's location), of new parts and assemblies to replace any that failed or malfunctioned within the warranty period. The State may elect to have the corrective work performed at the vendor's location, branch, or dealership, or a manufacturer's factory authorized repair facility, or upon the vendor's approval, at a commercial or Government repair facility. The cost of labor involved in the replacement of the failed or malfunctioned part(s) or assemblies shall be borne by the vendor.

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

D. Warranty Extensions - If the vendor receives from any supplier, manufacturer, or subcontractor additional warranty coverage on the whole or any component of the vehicle, in the form of time and/or mileage including any pro rata arrangements, or the vendor generally extends to its commercial customers a greater or extended warranty coverage, the agency shall receive corresponding warranty benefits.

3.1.1.9 Product Conformance: the products provided shall meet the salient characteristics of this specification, conform to the manufacturer's own drawings, specifications, standards and quality assurance practices, and be the same product offered for sale in the commercial market.

3.1.1.10 REPORTS: The Vendor shall provide to the State of West Virginia's primary contact person quarterly utilization reports by vehicle class containing at a minimum the following information pertaining to the State of West Virginia agencies, boards, commissions, and political subdivisions:

- 3.1.1.10.1** Class Number;
- 3.1.1.10.2** Ordering Entity;
- 3.1.1.10.3** Purchase Order Number;
- 3.1.1.10.4** Description;
- 3.1.1.10.5** Quantity.

These reports must be provided in Excel format and sent via email to the Purchasing Division Buyer (mark.a.atkins@wv.gov) on a quarterly basis as follows:

<u>PERIOD END</u>	<u>REPORT DUE</u>
December 31	January 31
March 31	April 30
June 30	July 31
September 30	October 31

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

NOTE: Failure to provide the required reports may result in cancellation of contract and exclusion from future bid participation.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price on all Contract Items. The Contract shall be awarded to the vendors that provide the Contract Items meeting the required specifications for the lowest Total Life Cycle Cost per fuel type vehicle class as shown on the Pricing Pages.

Each vehicle fuel type (Gasoline, Flex-fuel, Diesel, CNG/Bifuel, and Hybrid) contained in a given class, represents an opportunity for a separate bid response. Each of these vehicle fuel types shall be evaluated independently and awarded to the lowest responsible bidder meeting the specifications of the given vehicle fuel type in that vehicle class.

4.2 Life of Contract: This contract shall become effective upon award and extends for one year or until such time as the vendor notifies the Purchasing Division that the model year build-out date has been reached, unless the vendor chooses to supply next model year vehicles at the price quoted, or until contracts are issued for the next model year.

4.3 Pricing Pages: Vendor should complete the Pricing Pages by responding to the information requested in the “Vendor Name”, “Manufacturer/Brand”, “Model & Number”, “EPA HIGHWAY MPG Rating”, “EPA CITY MPG Rating”, “Vendor Contact”, “Phone Number”, “Email Address”, “Standard Color Code”, “Color Description”, and “Unit Price” fields for each vehicle class. Utilizing the provided excel files will self-tabulate the “Total Life Cycle Cost” fields.

Vendor Bid Response Section: The vendor must use the EPA mileage ratings from the Official 2022 Fuel Economy Guide for Highway and City MPG ratings for each vehicle class. If the vehicle is not present in the 2022 Fuel Economy Guide, vendors must utilize the EPA Mileage rating provided in the 2021 EPA Fuel Economy Guide for the 2022 model vehicles provided as the basis for the life cycle Cost calculations.

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

*******IMPORTANT*******

Vendor **SHOULD SUBMIT** with their bid, a copy of the Official 2022/2021 EPA Fuel Economy Guide (<https://www.fueleconomy.gov/feg/printGuides.shtml>) as verification of MPG rating for each vehicle bid. Vendor should clearly mark by circling or highlighting the CITY and HIGHWAY MPG ratings and the Fuel Type for each vehicle in each class bid and should type or write in the corresponding Vehicle Class, Engine Fuel Type, and Transmission Speed (i.e., 4, 5, 6, 8, 10) on the EPA MPG submitted sheet. See EXHIBIT_B for an example of the requested information. This information must be provided upon request if not submitted with bid.

In the event a vehicle being bid is not listed in either the 2022 or 2021 Official EPA Fuel Economy Guide, the EPA Mileage Rating for City and Highway MPG provided from the manufacturer for the bid vehicle should be submitted and clearly marked on the provided document(s). Any vehicle class that contains a vehicle evaluated on the basis of the EPA Mileage rating provided by the manufacturer instead of the Official 2021/2022 Fuel Economy Guide may be re-evaluated at the sole discretion of the Purchasing Division if the subsequently published Official 2022 Fuel Economy Guide would result in a change to the Total Life Cycle Cost of 5% (.05) or more.
Example:

Manufacturer utilized EPA Mileage rating resulting in a Total Life Cycle Cost of \$45000.00 for vehicle class bid. If the EPA Official 2021 Fuel Economy Guide published mileage rating differs from the manufacturer mileage rating and results in a Total Life Cycle Cost change exceeding \$2,250.00 for the vehicle class bid [$\$45,000.00 \times .05$ (5%) = \$2,250.00], a re-evaluation of vehicle class bid may result.

Any re-evaluation will utilize the EPA mileage ratings from the Official 2022 Fuel Economy Guide in place of the EPA Mileage rating from the manufacturer. In the event the two EPA mileage ratings differ and exceed a 5% change in the overall Total Life Cycle Cost, the re-evaluation may result in cancellation of the existing award and re-awarding of a vehicle class to another vendor. Orders placed with an awarded vendor prior to a contract re-award will remain valid. Once a re-award is made and officially becomes effective, all new orders for that vehicle class will be placed with the re-awarded vendor.

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

4.3.1 “Vehicle Fuel Type” segment:

- A. Vendors bidding vehicle fuel type “Gasoline” shall use the MPG ratings for gasoline.
- B. Vendors bidding vehicle fuel type “Flex-fuel” shall use the MPG ratings for E85.
- C. Vendors bidding vehicle fuel type “Diesel” shall use the MPG ratings for diesel.
- D. Vendors bidding vehicle fuel type “CNG/Bifuel” shall use the MPG ratings for gasoline.
- E. Vendors bidding vehicle fuel type “Hybrid” shall use the MPG ratings for gasoline.

4.3.2 “EPA HIGHWAY MPG Rating” & “EPA CITY MPG Rating” segments: The EPA mileage ratings for Highway and City MPG are supplied by the US Environmental Protection Agency at the following website: <https://www.fueleconomy.gov/feg/printGuides.shtml> Vendor shall provide each corresponding EPA MPG rating in the cell provided and should submit proof from the guide with their bid.

4.3.3 “Unit Price” segment: The Unit Price is the base vehicle price including standard equipment requirements, vehicle requirements and any additional requirements for the given vehicle class.

4.3.4 “Total Life Cycle Cost” segment:

The Total Life Cycle Cost is tabulated using the following formula for all fuel types *except* diesel:

$75,000/\text{EPA Highway MPG Rating} + 25,000/\text{EPA City MPG Rating}] \times 2.75) + \text{Unit Price}$

The above formula is derived from an estimated vehicle life of 100,000 miles; where an estimated 75,000 miles will be highway use and an estimated 25,000 miles will be city use. The combined averages of the two MPG ratings are then multiplied by an estimated gasoline price of \$2.75 per gallon.

The Total Life Cycle Cost tabulation formula for diesel is as follows:

$75,000/\text{EPA Highway MPG Rating} + 25,000/\text{EPA City MPG Rating}] \times 3.05) + \text{Unit Price}$

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

The above formula is derived from an estimated vehicle life of 100,000 miles; where an estimated 75,000 miles will be highway use and an estimated 25,000 miles will be city use. The combined averages of the two MPG ratings are then multiplied by an estimated diesel price of \$3.05 per gallon.

For example, if a gasoline vehicle were to have an EPA MPG rating of 22 MPG Highway and 18 MPG City with a Unit Price of \$22,000.00, the Total Life Cycle cost would equal \$35,194.44. (First find the product of 75,000 miles divided by the EPA Highway MPG Rating, and then find the product of 25,000 miles divided by the EPA City MPG Rating. Next, add the two products together and multiply by the fuel type cost of 2.75 per gallon (for gasoline). Lastly add the product of the preceding calculation to the Unit Price of the vehicle being bid.)

NOTE: The pricing pages have been formatted to calculate the Total Life Cycle Cost when the cells for “EPA HIGHWAY MPG Rating”, “EPA CITY MPG Rating”, and “UNIT PRICE” are entered.

4.3.5 “Options”

Mileage charges for delivery should be listed under the “Options” section of each vehicle class pricing page. FOB Dealership (Deduct) and FOB Other than Metro Charleston refers the delivery charges, that, at time of order, the vendor will add to or deduct from their final bid amount for each vehicle class awarded. If no response is received in either the FOB Dealership (deduct) or FOB Other than Metro Charleston fields, it will be assumed the vendor will not be charging delivery. These options will not be evaluated as part of the award.

General: Vendors should complete the Pricing Pages in their entirety as failure to do so may result in Vendor’s bids being disqualified.

The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor should electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. In most cases, the Vendor can request an electronic copy of the Pricing Pages for bid purposes by sending an email request to the following address: Mark.A.Atkins@wv.gov

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

5. ORDERING AND PAYMENT:

5.1 Ordering: Vendor shall accept orders through wvOASIS, regular mail, facsimile, e-mail, or any other written form of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.

5.2 Agency Ordering Procedure: WV State Agencies shall issue a CDO (Central Delivery Order.) The CDO and following corresponding form: DOA-FM-59 for vehicle replacement or Fleet Increase shall be submitted to the Department of Administration Fleet Management Division for approval. Then shall be forwarded to the Purchasing Division for processing.

The purchase requisition must be thoroughly completed and must contain the following: the contract number from which the vehicle is being procured and must be properly signed by all appropriate parties. Additionally, emergency orders must clearly be stated on the purchase requisition.

Failure to meet the above requirements will result in the requisition being returned to the issuing agency for correction. Please refer to Appendix_Q of the Purchasing Division Handbook for additional instructions and examples of delivery order information required.

5.3 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

Vehicles may be purchased from this contract by any West Virginia State agency. West Virginia state agencies will either remit payment directly or use a third-party financing company on contract with the State of West Virginia. The Department of Administration, Fleet Management Division (FMD) arranges third-party financing.

The time required for third party financing does not differ from the time required for payment directly from the state as both are normally made within 30 business days from delivery of vehicle and corresponding invoice. Actual time required to process payment may vary.

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

6. DELIVERY AND RETURN:

- 6.1 Delivery Time:** Vendor shall deliver standard orders within 120 working days after orders are received. Vendor shall deliver emergency orders 60 working day(s) after orders are received. Vendor shall ship all orders in accordance with the above schedule and shall not hold orders until a minimum delivery quantity is met.

Standard order delivery shall be F.O.B. destination to West Virginia Surplus Property located at 2700 Charles Avenue Dunbar, WV 26064 or to agencies located in the Charleston Metro Area only.

For deliveries made to West Virginia Surplus Property; the vendor must receive prior approval from Surplus Property to deliver vehicles. The delivery request must be made at least five (5) working days in advance. Surplus Property will accept a maximum amount of twenty (20) vehicles per day and no deliveries will be accepted after 3:30 PM, EST. The Surplus Property Vehicles Coordinator can be contacted at 304-766-2626.

For deliveries not made to the West Virginia Surplus Property; all vehicles must be delivered to the “ship to” section indicated on the purchase requisition form. Vendors must contact the Fleet Management Division at 1-855-817-1910 prior to delivery.

The following State Agencies require twenty-four (24) hour advance notice prior to delivery:

Division of Highways	West Virginia State Police
Division of Natural Resources	Higher Education (Colleges)
Division of Forestry	Elected Officials

- 6.2 Late Delivery:** The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Vendor shall pay liquidated damages in the amount of .5% (.005) of the agency’s purchase requisition amount for delivery delays beyond 120 calendar days. This amount will be assessed daily until order is completed in full. The liquidated damages only apply when the vendor does not notify the agency to arrange shipping prior to the 120 days required.

Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division

- 6.3 Delivery Payment/Risk of Loss:** Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice. The Vendor may add a supplementary per mile charge for delivery to locations other than West Virginia Surplus Property and should provide this information in the "Options" section of each vehicle class pricing page.
- 6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified those items are unacceptable or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

7. VENDOR DEFAULT:

7.1 The following shall be considered a vendor default under this Contract.

- 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
- 7.1.2 Failure to comply with other specifications and requirements contained herein.
- 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4 Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to Agency upon default.

- 7.2.1 Immediate cancellation of the Contract.
- 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.
- 7.2.3 Any other remedies available in law or equity.

8. MISCELLANEOUS:

- 8.1 **No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 8.2 **Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.

CRFQ 0212 SWC2100000005
REQUEST FOR QUOTATION
MV22 – 2022, or latest model year, Motor Vehicles

8.3 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: CHARLES ELLIS

Telephone Number: 304-855-8300

Fax Number: 304-855-1451

Email Address: CEELLIS@MAIL.COM

**Class 5 - Automobile
Compact Utility**

Vendor Name: THORNHILL FORD
Manufacturer/Brand: FORD
Model Name & Number: ESCAPE U9F

Vendor Contact: CHARLES ELLIS
Phone No.: 3048558300
Email: ceellis@mail.com

Vehicle Requirements:

Classification: Compact Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 (including driver)
Doors: 4, minimum
Wheelbase: 100 in., minimum
GVWR: 4350 lbs. min, 5600 lbs. max.
Engine: 4 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
B3	ATLAS BLUE
M7	GRAY
GP	ICE BLUE
UM	BLACK
JS	SILVER
YZ	WHITE

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	31	26	\$23839.00	\$33136.45
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ 1.50

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 6 - Automobile
Compact Utility**

Vendor Name: THORNHILL FORD
Manufacturer/Brand: FORD
Model Name & Number: BRONCO SPORT R9B

Vendor Contact: CHARLES ELLIS
Phone No.: 3048558300
Email: ceellis@mail.com

Vehicle Requirements:

Classification: Compact Utility
Drive: 4 Wheel/All Wheel with High & Low Range
Passenger seating: 5 (Including driver)
Doors: 4, minimum
Wheelbase: 102 in., minimum
GVWR: 4350 lbs. min, 5600 lbs. max.
Engine: 4 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
G1	BLACK
L3	ATLAS BLUE
SB	CYBER ORANGE
EA	RED
JS	SILVER
YZ	WHITE
M7	GRAY

Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.

Tow Package: Installed Hitch & Wiring

Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	28	25	\$26821.00	\$36937.07
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct)

\$ _____

FOB Other than Metro Charleston - Per Mile

\$ 1.50

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 7 - Automobile
Mid Size Utility**

Vendor Name: THORNHILL FORD
Manufacturer/Brand: FORD
Model Name & Number: EXPLORER K8B

Vendor Contact: CHARLES ELLIS
Phone No.: 304-855-3300
Email: ceellis@rrail.com

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min, 7300 lbs. max.
Engine: 6 cylinder minimum

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
B3	ATLAS BLUE
M7	GRAY
JS	SILVER
UM	BLACK
L9	GREEN
YZ	WHITE

Additional Requirements:
Tow Package: Installed Hitch and Wiring
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo area

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	23	16	\$29782.00	\$43046.27
Flex-fuel	15	11	\$29782.00	\$49782.01
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ 1.50

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 10 - Automobile
Mid-Size Pick Up Extended Cab**

Vendor Name: THORNHILL FORD
Manufacturer/Brand: FORD
Model Name & Number: RANGER R1F

Vendor Contact: CHARLES ELLIS
Phone No.: 304-855-8300
Email: ceellis@mail.com

Vehicle Requirements:

Classification: Mid-Size Pick Up Extended Cab
Drive: 4 Wheel/All wheel with Hi/Lo Range
Passenger seating: 4 minimum (including driver)
Doors: 4, minimum
Wheelbase: 120in., minimum
GVWR: 5400 lbs. min, 6250 lbs. max.
Engine: Minimum acceptable Engines:
 Gas: Non-Turbo- 6 cylinder minimum
 Gas: Turbo - 4 cylinder minimum
 Diesel: 4 cylinder minimum
Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package: Installed Hitch & Wiring
Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed: Short, with installed spray-in liner.
Sliding rear window: Not required.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
YZ	WHITE
G1	BLACK
M7	GRAY
PQ	RACE RED
E7	VELOCITY BLUE
JS	SILVER

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	24	20	\$28625.00	\$40656.25
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct)

\$ _____

FOB Other than Metro Charleston - Per Mile

\$ 1.50

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 11 - Automobile
Mid-Size Pick Up Crew Cab**

Vendor Name: THORNHILL FORD
Manufacturer/Brand: FORD
Model Name & Number: RANGER R4F

Vendor Contact: CHARLES ELLIS
Phone No.: 304-855-8300
Email: ceellis@mail.com

Vehicle Requirements:

Classification:	Mid-Size Pick Up Crew Cab	Manufacturer's Standard Available Colors	
Drive:	4 Wheel/All Wheel with High & Low Range	Standard Color Code	Color Description
Passenger seating:	4 minimum (including driver)	YZ	WHITE
Doors:	4 full doors, minimum	G1	BLACK
Wheelbase:	120 in., minimum	M7	GRAY
GVWR:	5400 lbs. min, 6250 lbs. max.		
Engine:	Minimum acceptable Engines: Gas: Non-Turbo - 6 cylinder minimum Gas: Turbo - 4 cylinder minimum Diesel: 4 cylinder minimum	PQ	RACE RED
Off Road Package:	Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.	E7	VELOCITY BLUE
Tow Package:	Installed Hitch & Wiring	JS	SILVER
Slush/ all-Weather mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.		
Bed (Short):	Bed: Length 60" minimum, 65" maximum, with installed spray-in bedliner		
Sliding Rear Window:	Not Required		

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	24	20	\$30803.00	\$42834.25
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct)

\$

FOB Other than Metro Charleston - Per Mile

\$

1.50

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 13 - Automobile
Standard Pick Up Reg Cab**

Vendor Name: THORNHILL FORD
Manufacturer/Brand: FORD
Model Name & Number: F150 F1C

Vendor Contact: CHARLES ELLIS
Phone No.: 304-855-8300
Email: ceellis@mail.com

Vehicle Requirements:

Classification: Standard Pick Up Reg Cab
Drive: Rear Wheel
Passenger seating: 2 minimum (including driver)
Doors: 2, minimum
Wheelbase: 119 in., minimum
GVWR: 6000 lbs. min, 6650 lbs. max.
Engine: 6 cylinder minimum
Tow Package: Factory Complete: Includes integrated electric trailer brake controller, hitch, and wiring

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
UM	BLACK
M7	GRAY
PQ	RACE RED
JS	SILVER
B3	ATLAS BLUE
YZ	WHITE
HX	ANTIMATTER BLUE
D1	STONE GRAY

Additional Requirements:
 Installed Spray-in bedliner
 Factory Running Boards/Step Bars, Cab Length
 The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	24	20	\$25215.00	\$37246.25
Flex-fuel	19	14	\$25215.00	\$40980.97
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ 1.50

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 14 - Automobile
Standard Pick Up Reg Cab**

Vendor Name: THORNHILL FORD
Manufacturer/Brand: FORD
Model Name & Number: F150 F1E

Vendor Contact: CHARLES ELLIS
Phone No.: 304-855-8300
Email: ceellis@mail.com

Vehicle Requirements:

Classification: Standard Pick Up Reg Cab
Drive: 4 Wheel/All wheel with Hi/Lo Range
Passenger seating: 2 minimum (including driver)
Doors: 2, minimum
Wheelbase: 119 in., minimum
GVWR: 6000 lbs. min, 6650 lbs. max.
Engine: 6 cylinder minimum
Tow Package: Factory Complete: Includes integrated electric trailer brake controller, hitch, and wiring
Additional Requirements:
 Installed Spray-in bedliner
 Factory Running Boards/Step Bars, Cab Length
 The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
UM	BLACK
M7	GRAY
PQ	RACE RED
JS	SILVER
B3	ATLAS BLUE
YZ	WHITE
HX	ANTIMATTER BLUE
D1	STONE GRAY

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	22	19	\$28760.00	\$41753.42
Flex-fuel	18	14	\$28760.00	45129.05
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct) \$ _____
 FOB Other than Metro Charleston - Per Mile \$ 1.50

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 15 - Automobile
Standard Pick Up Extended Cab**

Vendor Name: THORNHILL FORD
Manufacturer/Brand: FORD
Model Name & Number: F150 X1E

Vendor Contact: CHARLES ELLIS
Phone No.: 304-855-8300
Email: ceellis@mail.com

Vehicle Requirements:

Classification: Standard Pick Up Extended Cab
Drive: 4 Wheel/All wheel with HI/Lo Range
Passenger seating: 4 minimum (including driver)
Doors: 4, minimum
Wheelbase: 140In., minimum
GVWR: 6275 lbs. min, 7350 lbs. max.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
UM	BLACK
M7	GRAY
PQ	RACE RED
JS	SILVER
B3	ATLAS BLUE
YZ	WHITE
D1	STONE GRAY

Engine: Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel
Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package: Factory Complete: Includes integrated electric trailer brake controller, hitch, and wiring
Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.

Bed: Short, with installed Spray-in liner.

Sliding rear window: Not required.

Additional Requirements:

Factory Running Boards/Step Bars, Cab Length

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	22	16	\$31198.00	\$44869.87
Flex-fuel	17	11	\$31198.00	\$49580.35
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct)

\$ _____

FOB Other than Metro Charleston - Per Mile

\$ 1.50

*Note - The above delivery "options" above are not evaluated as part of the award.

**Class 16 - Automobile
Standard Pick Up Crew Cab**

Vendor Name: THORNHILL FORD
Manufacturer/Brand: FORD
Model Name & Number: F150 W1E

Vendor Contact: CHARLES ELLIS
Phone No.: 304-855-8300
Email: ceellis@mail.com

Vehicle Requirements:

Classification: Standard Pick Up Crew Cab
Drive: 4 Wheel/All Wheel with High & Low Range
Passenger seating: 4 minimum (including driver)
Doors: 4 full doors, minimum
Wheelbase: 149 in., minimum
GVWR: 6800 lbs. min, 7350 lbs. max.

Engine: Minimum 8 Cylinder for gasoline and Minimum 6 cylinder for diesel

Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.

Tow Package: Factory Complete: Includes integrated electric trailer brake controller, hitch, and wiring

Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.

Bed: Long bed with installed Spray-in bedliner

Sliding Rear Window: Not Required

Additional Requirements:

Factory Running Boards/Step Bars, Cab Length

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
UM	BLACK
M7	GRAY
PQ	RACE RED
JS	SILVER
B3	ATLAS BLUE
YZ	WHITE
D1	STONE GRAY

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	22	16	\$34720.00	\$48391.87
Flex-fuel	17	11	\$34720.00	\$53102.35
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct)
 FOB Other than Metro Charleston - Per Mile

\$
 \$ 1.50

*Note - The above delivery "options" above are not evaluated as part of the award.

Vehicle	EPA Fuel Economy ↓	Driver MPG	Annual Fuel Cost
Compare	<p>22 MPG 20 26 combined city hwy city/hwy 4.5 gal/100 mi</p>	NA	\$2,150
<input type="checkbox"/> 2021 Ford F150 Pickup 2WD FFV 3.3 L, 6 cyl, Automatic (S10), Regular Gasoline or E85			
Compare	<p>Reg. Gas</p> <p>21 MPG 20 24 combined city hwy city/hwy 4.8 gal/100 mi</p> <p>E85</p> <p>16 MPG 14 19 combined city hwy city/hwy 6.2 gal/100 mi</p>	NA	\$2,250
<input type="checkbox"/> 2021 Ford F150 Pickup 4WD 2.7 L, 6 cyl, Automatic (S10), Turbo, Regular Gasoline			
Compare	<p>21 MPG 19 24 combined city hwy city/hwy 4.8 gal/100 mi</p>	NA	\$2,250
<input type="checkbox"/> 2021 Ford F150 Pickup 4WD FFV 3.3 L, 6 cyl, Automatic (S10), Regular Gasoline or E85			
Compare	<p>Reg. Gas</p> <p>20 MPG 19 22 combined city hwy city/hwy 5.0 gal/100 mi</p>	NA	\$2,400

Vehicle	EPA Fuel Economy ↓	Driver MPG	Annual Fuel Cost
<input type="checkbox"/> 2021 Ford F150 Pickup 2WD 3.5 L, 6 cyl, Automatic (S10), Turbo, Regular Gasoline	E85 <div style="border: 1px solid black; border-radius: 50%; padding: 10px; display: inline-block;"> 15 MPG 14 18 combined city hwy city/hwy 6.7 gal/100 mi </div>		\$2,400
<input type="checkbox"/> 2021 Ford F150 Pickup 2WD 3.5 L, 6 cyl, Automatic (S10), Turbo, Regular Gasoline	<div style="border: 1px solid gray; padding: 5px;">Compare</div> 20 MPG 18 24 combined city hwy city/hwy 5 gal/100 mi	NA	\$2,400
<input type="checkbox"/> 2021 Ford F150 Pickup 4WD 2.7 L, 6 cyl, Automatic (S10), Turbo, Regular Gasoline	<div style="border: 1px solid gray; padding: 5px;">Compare</div> 20 MPG 18 24 combined city hwy city/hwy 5 gal/100 mi	NA	\$2,400
<input type="checkbox"/> 2021 Ford F150 Pickup 4WD 3.5 L, 6 cyl, Automatic (S10), Turbo, Regular Gasoline	<div style="border: 1px solid gray; padding: 5px;">Compare</div> 20 MPG 18 23 combined city hwy city/hwy 5 gal/100 mi	<u>20.8</u>	\$2,400
<input type="checkbox"/> 2021 Ford F150 Pickup 2WD 3.5 L, 6 cyl, Automatic (S10), Turbo, Regular Gasoline	<div style="border: 1px solid gray; padding: 5px;">Compare</div> 20 MPG 17 24 combined city hwy city/hwy 5 gal/100 mi	NA	\$2,400

Vehicle	EPA Fuel Economy ↓	Driver MPG	Annual Fuel Cost
<input type="checkbox"/> 2021 Ford F150 Pickup 4WD FFV 5.0 L, 8 cyl, Automatic (S10), Regular Gasoline or E85	<div data-bbox="71 575 120 751" style="writing-mode: vertical-rl; transform: rotate(180deg); border: 1px solid gray; padding: 2px;">Compare</div> <div style="border: 1px solid gray; padding: 5px;"> <p>Reg. Gas</p> <p>19 MPG combined city hwy city/hwy</p> <p>5.3 gal/100 mi</p> </div> <div style="border: 1px solid gray; padding: 5px; margin-top: 5px;"> <p>E85</p> <p>13 MPG combined city hwy city/hwy</p> <p>7.7 gal/100 mi</p> </div>	<u>19.8</u>	\$2,500
<input type="checkbox"/> 2021 Ford F150 Pickup 4WD FFV 5.0 L, 8 cyl, Automatic (S10), Regular Gasoline or E85	<div data-bbox="71 1180 120 1356" style="writing-mode: vertical-rl; transform: rotate(180deg); border: 1px solid gray; padding: 2px;">Compare</div> <div style="border: 1px solid gray; padding: 5px;"> <p>Reg. Gas</p> <p>18 MPG combined city hwy city/hwy</p> <p>5.6 gal/100 mi</p> </div> <div style="border: 1px solid gray; padding: 5px; margin-top: 5px;"> <p>E85</p> <p>14 MPG combined city hwy city/hwy</p> <p>7.1 gal/100 mi</p> </div>	NA	\$2,650
<input type="checkbox"/> 2021 Ford F150 Pickup Tremor 4WD 3.5 L, 6 cyl, Automatic (S10), Turbo, Regular Gasoline	<div data-bbox="71 1642 120 1818" style="writing-mode: vertical-rl; transform: rotate(180deg); border: 1px solid gray; padding: 2px;">Compare</div> <div style="border: 1px solid gray; padding: 5px;"> <p>18 MPG combined city hwy city/hwy</p> <p>5.6 gal/100 mi</p> </div>	NA	\$2,650

Vehicle	EPA Fuel Economy ↓	Driver MPG	Annual Fuel Cost
<input type="checkbox"/> 2021 Ford EcoSport FWD 1.0 L, 3 cyl, Automatic (S6), Turbo, Regular Gasoline	<div style="border: 1px solid #ccc; padding: 5px;"> <p style="text-align: center;">MPG</p> <p style="font-size: 24pt; font-weight: bold;">30</p> <p>combined city hwy city/hwy</p> <p style="text-align: center;">28 34</p> <p style="text-align: center;">3.3 gal/100 mi</p> </div>	NA	\$1,600
<input type="checkbox"/> 2021 Ford EcoSport FWD 1.0 L, 3 cyl, Automatic (S6), Turbo, Regular Gasoline	<div style="border: 1px solid #ccc; padding: 5px;"> <p style="text-align: center;">MPG</p> <p style="font-size: 24pt; font-weight: bold;">28</p> <p>combined city hwy city/hwy</p> <p style="text-align: center;">27 29</p> <p style="text-align: center;">3.6 gal/100 mi</p> </div>	NA	\$1,700
<input type="checkbox"/> 2021 Ford Escape AWD 1.5 L, 3 cyl, Automatic 8-spd, Turbo, Regular Gasoline	<div style="border: 1px solid #ccc; padding: 5px;"> <p style="text-align: center;">MPG</p> <p style="font-size: 24pt; font-weight: bold;">28</p> <p>combined city hwy city/hwy</p> <p style="text-align: center;">26 31</p> <p style="text-align: center;">3.6 gal/100 mi</p> </div>	NA	\$1,700
<input type="checkbox"/> 2021 Ford Explorer HEV RWD 3.3 L, 6 cyl, Automatic (S10), Regular Gasoline	<div style="border: 1px solid #ccc; padding: 5px;"> <p style="text-align: center;">MPG</p> <p style="font-size: 24pt; font-weight: bold;">27</p> <p>combined city hwy city/hwy</p> <p style="text-align: center;">27 28</p> <p style="text-align: center;">3.7 gal/100 mi</p> </div>	NA	\$1,750
<input type="checkbox"/> 2021 Ford Bronco Sport 4WD 1.5 L, 3 cyl, Automatic 8-spd, Turbo, Regular Gasoline	<div style="border: 1px solid #ccc; padding: 5px;"> <p style="text-align: center;">MPG</p> <p style="font-size: 24pt; font-weight: bold;">26</p> <p>combined city hwy city/hwy</p> <p style="text-align: center;">25 28</p> <p style="text-align: center;">3.8 gal/100 mi</p> </div>	<u>31.4</u>	\$1,850
<input type="checkbox"/> 2021 Ford Transit Connect Wagon LWB FFV 2.0 L, 4 cyl, Automatic (S8), Regular Gasoline or E85			

Vehicle	EPA Fuel Economy ↓	Driver MPG	Annual Fuel Cost
Compare	22 MPG combined city hwy city/hwy 4.5 gal/100 mi	NA	\$2,150
<input type="checkbox"/> 2021 Ford F150 Pickup 2WD 2.7 L, 6 cyl, Automatic (S10), Turbo, Regular Gasoline			
Compare	22 MPG combined city hwy city/hwy 4.5 gal/100 mi	NA	\$2,150
<input type="checkbox"/> 2021 Ford Transit Connect Wagon LWB FWD 2.5 L, 4 cyl, Automatic (S6), Regular Gasoline			
Compare	22 MPG combined city hwy city/hwy 4.5 gal/100 mi	NA	\$2,150
<input type="checkbox"/> 2021 Ford Ranger 4WD 2.3 L, 4 cyl, Automatic (S10), Turbo, Regular Gasoline			
Compare	22 MPG combined city hwy city/hwy 4.5 gal/100 mi	<u>22.1</u>	\$2,150
<input type="checkbox"/> 2021 Ford Mustang HO Convertible 2.3 L, 4 cyl, Automatic (S10), Turbo, Regular Gasoline			
Compare	22 MPG combined city hwy city/hwy 4.5 gal/100 mi	NA	\$2,150
<input type="checkbox"/> 2021 Ford F150 Pickup 2WD FFV 3.3 L, 6 cyl, Automatic (S10), Regular Gasoline or E85			

Vehicle	EPA Fuel Economy ↓	Driver MPG	Annual Fuel Cost
<input type="checkbox"/> Compare	Reg. Gas 21 MPG combined city hwy city/hwy 4.8 gal/100 mi	NA	\$2,250
	E85 16 MPG combined city hwy city/hwy 6.2 gal/100 mi		
<input type="checkbox"/>	2021 Ford Bronco 4WD 2.3 L, 4 cyl, Automatic (S10), Turbo, Regular Gasoline		
<input type="checkbox"/> Compare	21 MPG combined city hwy city/hwy 4.8 gal/100 mi	NA	\$2,250
<input type="checkbox"/>	2021 Ford Bronco 4WD 2.3 L, 4 cyl, Manual 7-spd, Turbo, Regular Gasoline		
<input type="checkbox"/> Compare	21 MPG combined city hwy city/hwy 4.8 gal/100 mi	NA	\$2,250
<input type="checkbox"/>	2021 Ford Edge AWD 2.7 L, 6 cyl, Automatic (S8), Turbo, Regular Gasoline		
<input type="checkbox"/> Compare	21 MPG combined city hwy city/hwy 4.8 gal/100 mi	NA	\$2,250

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Vehicle	EPA Fuel Economy ↓	Driver MPG	Annual Fuel Cost
<input type="checkbox"/> 2021 Ford Explorer FFV AWD 3.3 L, 6 cyl, Automatic (S10), Regular Gasoline or E85	<div style="border: 1px solid gray; padding: 5px;"> <p>Reg. Gas</p> <p>19 MPG combined city hwy city/hwy</p> <p>5.3 gal/100 mi</p> <hr/> <p>E85</p> <p>13 MPG combined city hwy city/hwy</p> <p>7.7 gal/100 mi</p> </div>	NA	\$2,500
			\$2,750

Compare

Showing 1 to 10 of 10 vehicles

My Selections

Years: 2021-2022

Make: Ford

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