



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 10[List View](#)**General Information** [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)**Procurement Folder:** 903921**Procurement Type:** Statewide MA (Open End)**Vendor ID:** 000000227716 **Legal Name:** LAWSON PRODUCTS INC**Alias/DBA:****Total Bid:** \$0.00**Response Date:** 07/15/2021 **Response Time:** 12:25**Responded By User ID:** tstillio **First Name:** Gladys**Last Name:** Cruz**Email:** gladys.cruz@lawsonproc**Phone:** 773-304-5364**SO Doc Code:** CRFQ**SO Dept:** 0212**SO Doc ID:** SWC2200000001**Published Date:** 7/6/21**Close Date:** 7/15/21**Close Time:** 13:30**Status:** Closed**Solicitation Description:** SWC - Miscellaneous Fasteners & Fastening Devices **Total of Header Attachments:** 10**Total of All Attachments:** 10



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 903921
Solicitation Description: SWC - Miscellaneous Fasteners & Fastening Devices
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2021-07-15 13:30	SR 0212 ESR07152100000000274	1

VENDOR
 000000227716
 LAWSON PRODUCTS INC

Solicitation Number: CRFQ 0212 SWC2200000001
Total Bid: 0
Response Date: 2021-07-15
Response Time: 12:25:47
Comments:

FOR INFORMATION CONTACT THE BUYER

Mark A Atkins
 (304) 558-2307
 mark.a.atkins@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Miscellaneous Fasteners (See Exhibit_A Pricing Pages	0.00000	EA	1811.430000	0.00

Comm Code	Manufacturer	Specification	Model #
31162400			

Commodity Line Comments:

Extended Description:

Note: Vendor shall complete the Exhibit_A Pricing Pages for bid pricing and must attach with bid.
 If vendor is submitting a bid online via wvOasis, Vendor should enter \$0.00 in the wvOasis commodity line and attach the Exhibit_A Pricing Pages to their bid.
 See Section #6 BID SUBMISSION in the Instructions to Bidders document for additional information.

West Virginia Ethics Commission



Disclosure of Interested Parties to Contracts

Pursuant to *W. Va. Code* § 6D-1-2, a state agency may not enter into a contract, or a series of related contracts, that has/have an actual or estimated value of \$1 million or more until the business entity submits to the contracting state agency a Disclosure of Interested Parties to the applicable contract. In addition, the business entity awarded a contract is obligated to submit a supplemental Disclosure of Interested Parties reflecting any new or differing interested parties to the contract within 30 days following the completion or termination of the applicable contract.

For purposes of complying with these requirements, the following definitions apply:

"Business entity" means any entity recognized by law through which business is conducted, including a sole proprietorship, partnership or corporation, but does not include publicly traded companies listed on a national or international stock exchange.

"Interested party" or *"Interested parties"* means:

- (1) A business entity performing work or service pursuant to, or in furtherance of, the applicable contract, including specifically sub-contractors;
- (2) the person(s) who have an ownership interest equal to or greater than 25% in the business entity performing work or service pursuant to, or in furtherance of, the applicable contract. (This subdivision does not apply to a publicly traded company); and
- (3) the person or business entity, if any, that served as a compensated broker or intermediary to actively facilitate the applicable contract or negotiated the terms of the applicable contract with the state agency. (This subdivision does not apply to persons or business entities performing legal services related to the negotiation or drafting of the applicable contract.)

"State agency" means a board, commission, office, department or other agency in the executive, judicial or legislative branch of state government, including publicly funded institutions of higher education: Provided, that for purposes of *W. Va. Code* § 6D-1-2, the West Virginia Investment Management Board shall not be deemed a state agency nor subject to the requirements of that provision.

The contracting business entity must complete this form and submit it to the contracting state agency prior to contract award and to complete another form within 30 days of contract completion or termination.

This form was created by the State of West Virginia Ethics Commission, 210 Brooks Street, Suite 300, Charleston, WV 25301-1804. Telephone: (304)558-0664; fax: (304)558-2169; e-mail: ethics@wv.gov; website: www.ethics.wv.gov.

West Virginia Ethics Commission
Disclosure of Interested Parties to Contracts

(Required by W. Va. Code § 6D-1-2)

Name of Contracting Business Entity: Lawson Products, Inc. Address: 8770 W. Bryn Mawr Ave., Suite 900

Name of Authorized Agent: Rick Pufpaf Address: 8770 W. Bryn Mawr Ave., Suite 900

Contract Number: CRFQ SWC22*01 Contract Description: Miscellaneous Fasteners

Governmental agency awarding contract: WV Purchasing Division

~~Check here if this is a Supplemental Disclosure~~

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below (attach additional pages if necessary):

1. Subcontractors or other entities performing work or service under the Contract

Check here if none, otherwise list entity/individual names below.

2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)

Check here if none, otherwise list entity/individual names below.

3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)

Check here if none, otherwise list entity/individual names below.

Signature: *Richard D. Pufpaf* Date Signed: 7.12.2021

Notary Verification

State of Illinois, County of Cook:

I, Rick Pufpaf, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 12th day of July, 2021.

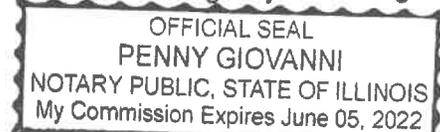
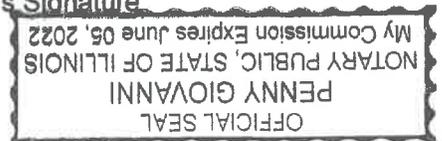
Penny Giovanni
Notary Public's Signature

To be completed by State Agency:

Date Received by State Agency: _____

Date submitted to Ethics Commission: _____

Governmental agency submitting Disclosure: Purchasing Division



Revised June 8, 2018

EXHIBIT_A Pricing Pages

CRFQ 0212 SWC220000001

(FASTEN21)

-

Vendors Should Complete All Columns

Pricing Page Eligible Item Description						Discounted Unit Price Calculation					Bid Total Calculation			
All references to Brand Names are for illustration purposes only and Vendor's may bid the Brand listed or an Equal product.														
Item #	Description	Manufacturer	Mfg. #	Size/Wt		Catalog List Price	Units Provided (pieces per package) for Catalog List Price	Unit Price (per piece)	Discount Percentage	Discounted Unit Price	Unit (For Calculation Purposes)	Estimated Unit Qty	Discounted Unit Price (per piece)	Item Total Cost (per piece)
1	1/4" 20 Grade 8 Yellow Zinc Hex Head Full Nut	FHN 1/4-20 YZ 8	Falcon	FA68400	100	\$ 0.06	100	\$0.0006	75.0%	\$0.0002	1 - Nut	5,000	\$0.0002	0.765
2	5/16" - 18 Grade 8 Yellow Zinc Hex Full Nut	FHN 5/16 - 18 YZ 8	Falcon	FA68401	100	\$ 0.10	100	\$0.0010	75.0%	\$0.0003	1 - Nut	5,000	\$0.0003	1.250
3	3/8" - 16 Grade 8 Yellow Zinc Full Hex Nut	FHN 3/8 - 16 YZ 8	Falcon	FA68402	100	\$ 0.13	100	\$0.0013	75.0%	\$0.0003	1 - Nut	5,000	\$0.0003	1.650
4	1/2" - 13 Grade 8 Yellow Zinc Full Hex Nut	FHN 1/2 - 13 YZ 8	Falcon	FA68404	50	\$ 0.40	50	\$0.0081	75.0%	\$0.0020	1 - Nut	2,500	\$0.0020	5.035
5	5/8" - 11 Grade 8 Yellow Zinc Hex Full Nut	FHN 5/8 - 11 YZ 8	Falcon	FA68406	25	\$ 0.80	25	\$0.0320	75.0%	\$0.0080	1 - Nut	2,500	\$0.0080	20.000
6	3/4" - 10 Grade 8 Yellow Zinc Hex Full Nut	FHN 3/4 - 10 YZ 8	Falcon	FA68407	25	\$ 1.04	25	\$0.0416	75.0%	\$0.0104	1 - Nut	2,500	\$0.0104	26.000
7	1/4" - High Alloy Yellow Zinc Split Lock Washer	1/4 Hi-Alloy L/W YZ	Falcon	FA528A	250	\$ 0.03	250	\$0.0001	75.0%	\$0.0000	1 - Washer	5,000	\$0.0000	0.172
8	5/16" - High Alloy Yellow Zinc Split Lock Washer	5/16 Hi-Alloy L/W YZ	Falcon	FA529A	250	\$ 0.06	250	\$0.0002	75.0%	\$0.0001	1 - Washer	5,000	\$0.0001	0.280
9	3/8" - High Alloy Yellow Zinc Split Lock Washer	3/8 Hi-Alloy L/W YZ	Falcon	FA530A	100	\$ 0.09	100	\$0.0009	75.0%	\$0.0002	1 - Washer	2,500	\$0.0002	0.533
10	1/2" - High Alloy Yellow Zinc Split Lock Washer	1/2 Hi-Alloy L/W YZ	Falcon	FA532A	100	\$ 0.17	100	\$0.0017	75.0%	\$0.0004	1 - Washer	2,500	\$0.0004	1.088
11	5/8" - High Alloy Yellow Zinc Split Lock Washer	5/8 Hi-Alloy L/W YZ	Falcon	FA534A	100	\$ 0.34	100	\$0.0034	75.0%	\$0.0008	1 - Washer	2,500	\$0.0008	2.123
12	3/4" - High Alloy Yellow Zinc Split Lock Washer	3/4 Hi-Alloy L/W YZ	Falcon	FA535A	100	\$ 0.60	100	\$0.0060	75.0%	\$0.0015	1 - Washer	5,000	\$0.0015	7.500

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13	1/4" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD	1/4 YZ KG	Falcon	FA88445	100	\$ 0.12	75.0%	\$0.0012	1 - Washer	5,000	\$0.0003	1.465	
14	5/16" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD	5/16 YZ KG	Falcon	FA88446	100	\$ 0.16	75.0%	\$0.0016	1 - Washer	5,000	\$0.0004	1.970	
15	3/8" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD	3/8 YZ KG	Falcon	FA88447	100	\$ 0.21	75.0%	\$0.0021	1 - Washer	5,000	\$0.0005	2.675	
16	1/2" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD	1/2 YZ KG	Falcon	FA88449	100	\$ 0.48	75.0%	\$0.0048	1 - Washer	2,500	\$0.0012	3.030	
17	5/8" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD	5/8 YZ KG	Falcon	FA88451	50	\$ 0.88	75.0%	\$0.0176	1 - Washer	2,500	\$0.0044	11.000	
18	3/4" - Hard High Strength Yellow Zinc Flat Washer	SAE THR HD	3/4 YZ KG	Falcon	FA88452	50	\$ 1.24	75.0%	\$0.0248	1 - Washer	2,500	\$0.0062	15.500	
19	1/4" - 20 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 1 YZ8	QPACK	Falcon	FA68002	100	\$ 0.17	75.0%	\$0.0017	1 - Screw	5,000	\$0.0004	2.110	
20	1/2" - 20 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 20 x 1.5 YZ8	QPACK	Falcon	FA68262	50	\$ 1.00	75.0%	\$0.0200	1 - Screw	5,000	\$0.0050	25.000	
21	1/4" - 20 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 2 YZ8		Falcon	FA68006	100	\$ 0.30	75.0%	\$0.0030	1 - Screw	5,000	\$0.0008	3.760	
22	1/4" - 20 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 2.5 YZ8		Falcon	FA68008	50	\$ 0.39	75.0%	\$0.0078	1 - Screw	5,000	\$0.0019	9.720	
23	1/4" - 20 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/4 - 20 x 3 YZ8		Falcon	FA68010	50	\$ 0.52	75.0%	\$0.0103	1 - Screw	5,000	\$0.0026	12.890	
24	3/8" - 16 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 1 YZ8		Falcon	FA68032	100	\$ 0.34	75.0%	\$0.0034	1 - Screw	5,000	\$0.0008	\$4.220	
25	3/8" - 16 x 1.25 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 1.25 YZ8		Falcon	FA68033	50	\$ 0.38	75.0%	\$0.0076	1 - Screw	5,000	\$0.0019	\$9.470	

EXHIBIT_A Pricing Pages

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26	3/8" - 16 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 1.5 YZ8	Falcon	FA68034	50	\$ 0.42	50	\$0.0084	75.0%	\$0.0021	1 - Screw	5,000	\$0.0021	\$10.500
27	3/8" - 16 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 2 YZ8	Falcon	FA68036	50	\$ 0.55	50	\$0.0110	75.0%	\$0.0027	1 - Screw	5,000	\$0.0027	\$13.720
28	3/8" - 16 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 2.5 YZ8	Falcon	FA68038	50	\$ 0.72	50	\$0.0144	75.0%	\$0.0036	1 - Screw	5,000	\$0.0036	\$18.000
29	3/8" - 16 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 3 YZ8	Falcon	FA68040	50	\$ 0.88	50	\$0.0176	75.0%	\$0.0044	1 - Screw	5,000	\$0.0044	\$22.000
30	3/8" - 16 x 3.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/8 - 16 x 3.5 YZ8	Falcon	FA68042	50	\$ 1.04	50	\$0.0208	75.0%	\$0.0052	1 - Screw	5,000	\$0.0052	\$26.000
31	5/16" - 18 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 1 YZ8	Falcon	FA68017	100	\$ 0.26	100	\$0.0026	75.0%	\$0.0006	1 - Screw	5,000	\$0.0006	\$3.230
32	5/16" - 18 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 1.5 YZ8	Falcon	FA68019	100	\$ 0.31	100	\$0.0031	75.0%	\$0.0008	1 - Screw	5,000	\$0.0008	\$3.895
33	5/16" - 18 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 2 YZ8	Falcon	FA68021	100	\$ 0.42	100	\$0.0042	75.0%	\$0.0010	1 - Screw	5,000	\$0.0010	\$5.245
34	5/16" - 18 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 2.5 YZ8	Falcon	FA68023	50	\$ 0.52	50	\$0.0103	75.0%	\$0.0026	1 - Screw	2,500	\$0.0026	\$6.460
35	5/16" - 18 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/16 - 18 x 3 YZ8	Falcon	FA68025	50	\$ 0.69	50	\$0.0137	75.0%	\$0.0034	1 - Screw	5,000	\$0.0034	\$17.180
36	1/2" - 13 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 1 YZ8	Falcon	FA68060	50	\$ 0.72	50	\$0.0144	75.0%	\$0.0036	1 - Screw	2,500	\$0.0036	\$9.000
37	1/2" - 13 x 1.25 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 1.25 YZ8	Falcon	FA68061	50	\$ 0.76	50	\$0.0152	75.0%	\$0.0038	1 - Screw	2,500	\$0.0038	\$9.500
38	1/2" - 13 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 1.5 YZ8	Falcon	FA68062	50	\$ 0.84	50	\$0.0168	75.0%	\$0.0042	1 - Screw	2,500	\$0.0042	\$10.500
39	1/2" - 13 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 2 YZ8	Falcon	FA68064	50	\$ 1.04	50	\$0.0208	75.0%	\$0.0052	1 - Screw	5,000	\$0.0052	\$26.000
40	1/2" - 13 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 2.5 YZ8	Falcon	FA68066	50	\$ 1.28	50	\$0.0256	75.0%	\$0.0064	1 - Screw	5,000	\$0.0064	\$32.000

EXHIBIT_A Pricing Pages

CRFQ 0212 SWC220000001

(FASTEN21) -

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41	1/2" - 13 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 3 YZ8	Falcon	FA68068	50	\$ 1.60	50	\$0.0320	75.0%	\$0.0080	1 - Screw	5,000	\$0.0080	\$40.000
42	1/2" - 13 x 3.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 3.5 YZ8	Falcon	FA68070	25	\$ 2.04	25	\$0.0816	75.0%	\$0.0204	1 - Screw	5,000	\$0.0204	\$102.000
43	1/2" - 13 x 4 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 1/2 - 13 x 4 YZ8	Falcon	FA68072	25	\$ 2.32	25	\$0.0928	75.0%	\$0.0232	1 - Screw	5,000	\$0.0232	\$116.000
44	5/8" - 11 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 1 YZ8	Falcon	FA68094	25	\$ 1.28	25	\$0.0512	75.0%	\$0.0128	1 - Screw	5,000	\$0.0128	\$64.000
45	5/8" - 11 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 1.5 YZ8	Falcon	FA68096	25	\$ 1.48	25	\$0.0592	75.0%	\$0.0148	1 - Screw	2,500	\$0.0148	\$37.000
46	5/8" - 11 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 2 YZ8	Falcon	FA68098	25	\$ 1.76	25	\$0.0704	75.0%	\$0.0176	1 - Screw	2,500	\$0.0176	\$44.000
47	5/8" - 11 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 2.5 YZ8	Falcon	FA68100	25	\$ 2.16	25	\$0.0864	75.0%	\$0.0216	1 - Screw	2,500	\$0.0216	\$54.000
48	5/8" - 11 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 5/8 - 11 x 3 YZ8	Falcon	FA68102	25	\$ 2.60	25	\$0.1040	75.0%	\$0.0260	1 - Screw	2,500	\$0.0260	\$65.000
49	3/4" - 10 x 1 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 1 YZ8	Falcon	FA68111	25	\$ 2.24	25	\$0.0896	75.0%	\$0.0224	1 - Screw	2,500	\$0.0224	\$56.000
50	3/4" - 10 x 1.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 1.5 YZ8	Falcon	FA68113	25	\$ 2.32	25	\$0.0928	75.0%	\$0.0232	1 - Screw	2,500	\$0.0232	\$58.000

Vendors Should Complete All Columns

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51	3/4" - 10 x 2 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 2 YZ8	Falcon	FA68115	25	\$ 2.60	25	\$0.1040	75.0%	\$0.0260	1 - Screw	2,500	\$0.0260	\$65.000
52	3/4" - 10 x 2.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 2.5 YZ8	Falcon	FA68117	25	\$ 3.08	25	\$0.1232	75.0%	\$0.0308	1 - Screw	2,500	\$0.0308	\$77.000
53	3/4" - 10 x 3 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 3 YZ8	Falcon	FA68119	25	\$ 3.64	25	\$0.1456	75.0%	\$0.0364	1 - Screw	2,500	\$0.0364	\$91.000
54	3/4" - 10 x 3.5 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 3.5 YZ8	Falcon	FA68121	10	\$ 4.20	10	\$0.4200	75.0%	\$0.1050	1 - Screw	2,500	\$0.1050	\$262.500
55	3/4" - 10 x 4 Grade 8 Yellow Zinc Hex Head Cap Screw	HCS 3/4 - 10 x 4 YZ8	Falcon	FA68123	10	\$ 4.76	10	\$0.4760	75.0%	\$0.1190	1 - Screw	2,500	\$0.1190	\$297.500

Total Bid Cost	\$ 1,811.43
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*List Single Discount Percentage:			
* Discount Percentage entered will populate spreadsheet for all itmes above			
			CONTRACT SINGLE DISCOUNT PERCENTAGE
	Single Discount Percentage for All catalog Items		75.00%

Vendor Company Name:	Lawson Products, Inc.
Contract Manager:	Christina Nielsen
Phone:	800-890-8192
Email:	government.sales@lawsonproducts.com



LAWSON Products

Maintenance And Repair Solutions **FOR STATE AND LOCAL GOVERNMENT OPERATIONS**



USA: 866.LAWSON4U (866.529.7664) | Canada: 800.563.1717 | lawsonproducts.com



**Request for Bid
Lawson Products, Inc.**

ORIGINAL

Prepared For:
State of West Virginia

Solicitation Number: CRFQ 0212 SWC2200000001 (FASTEN21)
Miscellaneous Fasteners & Fastening Devices

Bid Due Date: 1:30 pm ET, Thursday, July 15, 2021

Prepared By:
Lawson Products Government Sales
government.sales@lawsonproducts.com
800-890-8198



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Cover Letter

To the State of West Virginia:

I'm pleased to present the following proposal for Fasteners and Fastening Devices for the State of West Virginia. By choosing Lawson Products, you'll benefit from industry-leading maintenance engineered products, cost savings, expert technical support, and visibility into spend on a strategic level. What's more, you'll have a dedicated, single point of contact for your day-to-day questions and needs.

We work to make your operations more efficient and productive so your end-users stay focused on the tasks that are most critical to your operational success.

Our proposal offers a comprehensive approach by integrating the following elements into a cohesive, cost-reducing procurement program:

- A complete line of maintenance engineered fasteners and related hardware
- Specialized pricing for your unique items including free freight
- A single point of contact to answer all questions and take care of any needs
- Customer Managed Inventory (CMI) services
- Proven strategies that reduce product and process costs
- Superior distribution capabilities through our low-cost, strategic network
- Flexible reporting and billing options to meet your needs
- A relentless focus on continuous improvement and quality assurance
- Optional on-site inventory management services if requested by the State

Lawson is more than a supplier: our goal is to be a true business partner. We are committed to developing innovative solutions that will result in long-term benefits for you.

Thank you for giving Lawson the opportunity to demonstrate our capabilities. If you have any additional questions, please do not hesitate to contact me directly.

Best regards,

Christina Nielsen
Director, Government Accounts
North America
Lawson Products
630-631-9516
christina.nielsen@lawsonproducts.com



About Lawson Products

History

Lawson Products, Inc., headquartered in Chicago, IL, sells and distributes specialty products to the industrial, commercial, and institutional and government maintenance, repair and operations market (MRO).

Lawson helps keep fleet and facility maintenance operations up and running by ensuring you have the right product for the job at the right time.

Sidney L. Port founded Lawson Products in 1952. After early careers as a publisher and an attorney, Mr. Port joined his father-in-law's company, Lion Auto Parts. During his rise to executive vice president there, he recognized an opportunity and confirmed its potential by first selling fasteners out of the trunk of his car.



The Company's second location on North Wilmot Ave. in Chicago 1958-1963

At the age of 40, with a \$25,000 loan, Sid Port opened Lawson Products in a storefront on South Indiana Avenue in May of 1952. Lawson Products went public in 1970, but Sid Port retained a very active role until his death in 2007.

Today, Lawson continues to value the entrepreneurial spirit, results-driven attitude and integrity of its employees and customers. At the same time, the Company continues to evolve, recognizing that now more than ever, success depends on teamwork and being progressive in response to meeting customers' needs.

Lawson Products in North America:

- is a wholly-owned subsidiary of Lawson Products, Inc. with other divisions of Kent Automotive, a Delaware Corporation ("Lawson Delaware"), Bolt Supply (Canada only), and Screw Products Inc.
- is a publicly held company traded on the NASDAQ as LAWS
- carries consumable MRO products like fasteners, electrical supplies, fluid power fittings and hoses, cutting tools, safety supplies, maintenance chemicals and more
- serves over 80,000 public and private sector customers in the areas of vehicle and automotive repair, manufacturing equipment repair, facility maintenance, food processing, construction, oil and gas, mining and others
- maintains a 98-99% fill rate and ships 99% of all products within 24 hours from 6 strategically located distribution centers in North America and 13 branch locations in Canada via its subsidiary Bolt Supply



Vision, Mission, Values

We aspire to be our customers’ first choice for MRO solutions that improve their operating performance. Lawson continues to evolve and recognizes that, now more than ever, success depends on teamwork and a progressive response to meet the needs of our customers.

VISION
What we aspire to be

We aspire to be our customers’ first choice for maintenance, repair and operational solutions that improve their operating performance.

MISSION
What we do to achieve our vision

We work closely with our customers to maintain and enhance their operations through products, service and innovative solutions.

VALUES
Operating philosophies or principles that guide our internal conduct and relationships with external stakeholders.

INTEGRITY	PROGRESSIVE	RESULTS DRIVEN	TEAM ORIENTED
We act with integrity in every aspect of our business	We are open to change, focused on the future and continuously learning and improving.	We are focused on delivering value and results	We share ideas, talents and solutions to achieve maximum results.

Longevity

Lawson has been continuously in business since its founding in 1952. Even during 2020, navigating the COVID-19 pandemic, Lawson remains positioned for growth and success. Recent annual sales include:

- 2016 - \$276,573,000
- 2017 - \$305,907,000
- 2018 - \$349,637,000
- 2019 - \$370,785,000
- 2020 - \$351,600,000

Government Business

Lawson has more than 250 direct contracts with government agencies, including the Federal Government, USPS and the Department of Defense, in addition to contracts at the state, city, or county level in every U.S. state.

Lawson’s government sector garnered \$35,097,293 in 2020 and \$39,799,455 in 2019, an average of approximately 10% of total company sales. Lawson is currently on track to surpass 2021 growth goals despite a challenging year due to the COVID-19 pandemic.



In the state, local government and education sectors (SLED) Lawson does business in the U.S. and Canada directly with entities and via cooperative agreements. The SLED sectors comprise 75% of our total government business.

Some examples of government agencies and departments that partner with Lawson Products at the state, county, city, and education levels include:

- Departments of Transportation
- Departments of Corrections
- Transit Authorities
- Departments of Public Works
- Fleet Management Departments
- Parks Departments
- K-12 schools
- Higher education institutions
- Vocational and technical schools and more

Lawson currently has contracts with 6 cooperatives serving the U.S. and Canada, which have grown 364% during the last 2 years. Our largest cooperative, OMNIA Partners, was awarded in 2015 (as TCPN) and was recently renewed in 2020. Within the first 2 years of the contract, it grew from zero sales to more than 25,000 publicly funded sites around the U.S. with annual sales hitting nearly \$10M in 2019.

Some of Lawson’s contracts include:

Contract	Approximate Annual Value	Held Since
The Federal Government through General Services Administration	\$5,000,000	2001 (second 20-year contract term)
The United States Postal Service	\$1,100,000	2011
The State of Alabama	\$1,200,00	2019
The State of California	\$625,000	2016 (3rd contract)
The State of Idaho	\$2,000,000	2019
The State of Louisiana	\$383,000	2004 (4th contract)
The State of New Jersey	\$1,000,000	2016

Please note that the pricing schedule included with this proposal is for Customer Managed Inventory (CMI) only, and therefore, reflects different pricing discounts. In general, VMI services have different price points than those locations with CMI. This pricing does not reflect on-site inventory management services.



Breadth of Product Line

The majority of our product offering and sales percentages by category are:

- Fastening Systems (nuts, bolts, screws) – 22%
- Cutting Tools and Abrasives (drill bits, saw blades, grinding discs) – 14%
- Fluid Power (hoses and fittings) – 13%
- Chemicals (adhesives, coatings, paints, drain maintenance) – 11%
- Electrical (adapters, wire, connectors, battery maintenance) – 10%
- Aftermarket Automotive Accessories (repair clips, wheel weights, bulbs) – 7%
- Safety (personal protective equipment, apparel, signs, logout tag-out) – 6%
- Welding and Metal Repair (welding tools, helmets and accessories) – 2%
- Other (shop supplies and hand tools) – 15%

Lawson offers a wide variety of fastener systems—from production grade to maintenance engineered.



FASTENING SYSTEMS

Maintenance Engineered

- Fatigue/vibration-resistant UNJ thread design
- 20% higher-than-normal wrenching surface for increased safety and even distribution of torque forces
- Heat-treated, quenched and tempered
- Perma Plated for superior corrosion protection

- Proprietary head marking for improved traceability
- Trailing thread does not enter the extrusion angle
- Increased length of chamfer allows easier alignment and assembly
- Matched strength nuts, flat washers and lock nuts available

Tru-Torq® Grade 8

- Designed for the most demanding maintenance requirements
- For use in critical applications
- Ultra-high-strength matched component fastening system
- 20% stronger than Grade 8
- Minimum 180,000 PSI tensile strength
- Exceeds SAE, ASTM and Military Grade 8 strength requirements
- Diameter marked on head for easy identification



Tuff-Torq®

- Most versatile, best value for standard maintenance operations
- High-strength matched component fastening system
- Manufactured to meet or exceed Grade 8 strength requirements
- Minimum 150,000 PSI tensile strength and even distribution of torque forces



Industry Standard

FalconGrip® Grade 8

- High-strength production grade fastening system
- Minimum 150,000 PSI tensile strength
- Heat-treated, quenched and tempered
- Yellow zinc-plated for corrosion resistance
- Matched strength nuts, flat washers and lock nuts available



FalconGrip® Grade 5

- Medium-strength production grade fastening system
- Minimum 120,000 PSI tensile strength
- Heat-treated, quenched and tempered
- Zinc-plated for corrosion resistance
- Matched strength nuts, flat washers and lock nuts available





**MAINTENANCE
ENGINEERED®**



Designed For Your Maintenance Applications

Tru-Torq® and Tuff-Torq® Matched Strength Fastening Systems

Whether you maintain a small shop, a large manufacturing facility, or anything in between, these fastening systems are designed to reduce your overall downtime and keep your facility running smoothly.

- Designed to outperform standard fastening systems
- Consistent and reliable performance in all applications
- Quality you can depend on





PROBLEM SOLVER

Tru-Torq® Fastening System



PROBLEM: Ordinary Bolts and Mismatched Fastening Systems

- Bolts break, strip, bend, twist and elongate
- Bolts don't have to break to fail
- Hex nuts strip or seize
- Flat washers bend, dish or warp
- Ordinary and mismatched fasteners fail in a maintenance application
- A fastening system is only as strong as its weakest link

SOLUTION:

Lawson Tru-Torq® Fastening System

- Maintenance engineered with matched strength components
- Highest grade alloy steel cap screws
- High-strength, extra thick hex nuts
- Thru-hardened flat washers
- Cap screw and flat washer are size-marked

“Let me show you how it works”



Scan QR Code
to View Video



CAP SCREW FEATURES:

- 180,000 average PSI tensile strength
- Higher hex head – size marked on the head
- Vibration-resistant maintenance engineered UNJ thread design
- Chamfered point

CAP SCREW BENEFITS:

- Reduced possibility of bolts breaking or stripping
- Easier wrenching
- Greater resistance to thread fatigue
- More efficient assembly

HEX NUT FEATURES:

- Heat-treated hex nut
- Extra thick hex nut
- Polymer-coated threads

HEX NUT BENEFITS:

- Higher wrench pads mean less wrench slippage
- Reduced chance of hex nut stripping
- Requires less torque to generate consistent clamp loads

FLAT WASHER FEATURES:

- Thru-hardened
- Size marked on washer face
- Exceeds SAE and ASTM specifications

FLAT WASHER BENEFITS:

- Maximum clamping load without dishing or warping
- Provides a smooth bearing surface for load distribution
- Fully-formed washer face for maximum seating ability

PROBLEM SOLVER

Tuff-Torq® Fastening System



PROBLEM: Ordinary production-grade fasteners in a maintenance application

- Wrenches slipping off hex head
- Bolts breaking or threads stripping
- Mismatched components
- Hex nuts stripping or seizing
- Flat washers bending, dishing and warping
- Bolts don't have to break to fail in an assembly
- Production-grade fasteners often fail in a maintenance application

SOLUTION:

Lawson Tuff-Torq® Grade 8 Maintenance Engineered Fastening System

- Higher head for better and safer wrenching
- Vibration-resistant maintenance engineered UNJ thread design
- Maximum clamping load without dishing or warping
- Wax coated hex nut delivers consistent clamp loads
- Chamfered end for easier assembly

“Let me show you how it works”



FEATURES:

- Higher hex head for better wrenching during installation and removal
- Heat-treated hex nut that reduces the possibility of stripping
- Vibration-resistant, maintenance engineered UNJ thread design
- Lubricated hex nut delivers consistent clamp loads
- Hardened flat washer helps to avoid bending, dishing and warping
- Chamfered end for faster, easier assembly
- All components matched for maintenance applications

BENEFITS:

- Reduced wrench slippage and rounded-off hex head flats
- Safer, more secure connections with all matched components
- Greater resistance to thread fatigue
- Quicker, easier assembly increases productivity
- Time and cost savings from fewer repetitive maintenance repairs



Lawson also provides a variety of product offerings for specific needs.

- **Lawson Assortment Selection** Custom parts and supplies to meet your specific needs.
- **Mix Assortments to Fit Your Needs** Pre-packaged drawers accommodate commonly used product sizes and styles, or customized assortments can be built to suit your operations.
- **Pre-Stocked Storage Systems Built for Use & Abuse** Constructed of heavy gauge steel and designed to assemble easily and use a minimum amount of floor space.
- **Easy to Identify Parts** Back-plates conveniently identify parts and bins are clearly marked with easy to read labels.





Benefits of Working with Lawson

Ability to Service Locally

Lawson's distribution centers are located strategically throughout North America to help support all of North America, including Alaska, Hawaii and Puerto Rico. This allows Lawson the ability to always ensure there is ready, available stock on hand at all times. Each distribution center has will call windows that allow customers to pick up product should they need it however, with Lawson's policy of 24-hour shipping and having the right product when you need it, we can ensure product gets in the hand of all members within a 24-hour period and allows the end user customer to simply focus on their mission.

Extensive Experience

Lawson has been in business since 1952. Our ability to service our customers with just in time CMI inventory sets us apart for our competitors. Customers have access to our full distribution centers, our dedicated customer service staff, a fully supported engineering staff, and training staff at the ready to service your specific needs.

Customer Managed Inventory Capabilities

The goal of Customer Managed Inventory (CMI) is to provide a mutually beneficial relationship where both sides will be able to consistently and accurately control the availability and inventory of goods for one or more locations. In CMI, Lawson assists in the role of inventory planning for the customer through information obtained from inventory scanners and customer feedback. Extensive information sharing between both companies is required so that the Lawson can maintain a high degree of visibility of goods and inventory requirements at each location.

CMI's goal is to reduce uncertainty that arises when the supplier is blind to the customer's inventory status. Locations will benefit when Lawson can identify low inventory and replenish stock according to production and distribution schedules. Locations reduce and even eliminate out-of-stocks with Lawson CMI since locations no longer have to reorder parts without knowing whether Lawson has the ability to restock without interrupting operations.

CMI Service Model

Based on information provided to Lawson, we help maintain an agreed upon inventory of the material, based off of each location's consumption min/max levels each location. Through continuous communication with a dedicated inside sales representative, Michelle Pudder, locations will never unintentionally become out of stock of products needed and it will reduce inventory in the supply chain.

Based on demand information obtained through self-administered inventorying and electronic scanners and through scheduled calls with your single point of contact, Michelle, Pudder Lawson recommends inventory levels, fill rates and costs. This arrangement can improve supply chain performance but reducing inventories and eliminating stock-out situations. All while agencies and entities approved to use the contract remain in control of their ultimate spending and stocking levels.



Michelle Pudder has over 23 years of industrial MRO experience with extensive knowledge & background for products, sourcing and customer service. She resides in West Virginia and will be your single point of contact for CMI services.



Benefits of CMI

One of the benefits of CMI is that Lawson is responsible for supplying locations the items that are needed. This removes the need for locations to have significant “[safety stock](#).” Lower inventories can lead to significant cost savings. To ensure that locations have the right product at the right time, Lawson provides a dedicated inside sales representative that will help monitor your inventory needs on a pre-determined basis.



“

“The overall quality of Lawson’s products is just superior to anybody else.”

— Mike Murphy,
Parts Manager,
RSD Leasing, Inc.

“

“The services Lawson provides are above and beyond...now we are ordering the appropriate type and quantity of products”

— Dennis Zhuk,
Shop Manager,
Vitek Transportation

“

“Prior to Lawson we were spending hundreds of dollars a month on rush delivery and maybe 20 or so man-hours a week sending someone to pick-up parts.”

— Chet Greblowski,
City of Elizabeth Department
of Public Works
Maintenance Facility



Customer Supply Stocking Capabilities

Lawson's distribution and customer managed programs minimizes any capital investment in inventory while providing "package friendly" quantities that assure maximum productivity to the customer locations. To do this, Lawson first establishes acceptable min/max service levels at each customer location. Lawson then uses current best practices and ensure they are followed; this provides a minimum inventory investment and improved inventory turns and will provide a reduction in cost of ownership for the customer.

How Lawson Ensures CMI Works

- 1. Clarify expectations.** Lawson ensures the objectives are clear and that there is constant communication between Lawson and locations. When our two parties work in conjunction we can be assured that the planning function, for both sides, will be successful for both short and long term.
- 2. Agree on how to share information.** When Lawson and the locations agree to share information vital to restocking in a timely manner, the odds of a synchronized system dramatically improve. Proprietary information does not have to be shared, but enough information to maintain a steady flow of goods is necessary.
- 3. Keep communication channels open.** When our two parties set out to implement CMI, we need to set monthly and quarterly goals and agree how to proceed in order to realize those goals. By having open and weekly/monthly communication, any miscues that may happen can be studied as opportunities for learning to avoid repetitive problems in the future.



Lawson Spend Management

Business Objectives

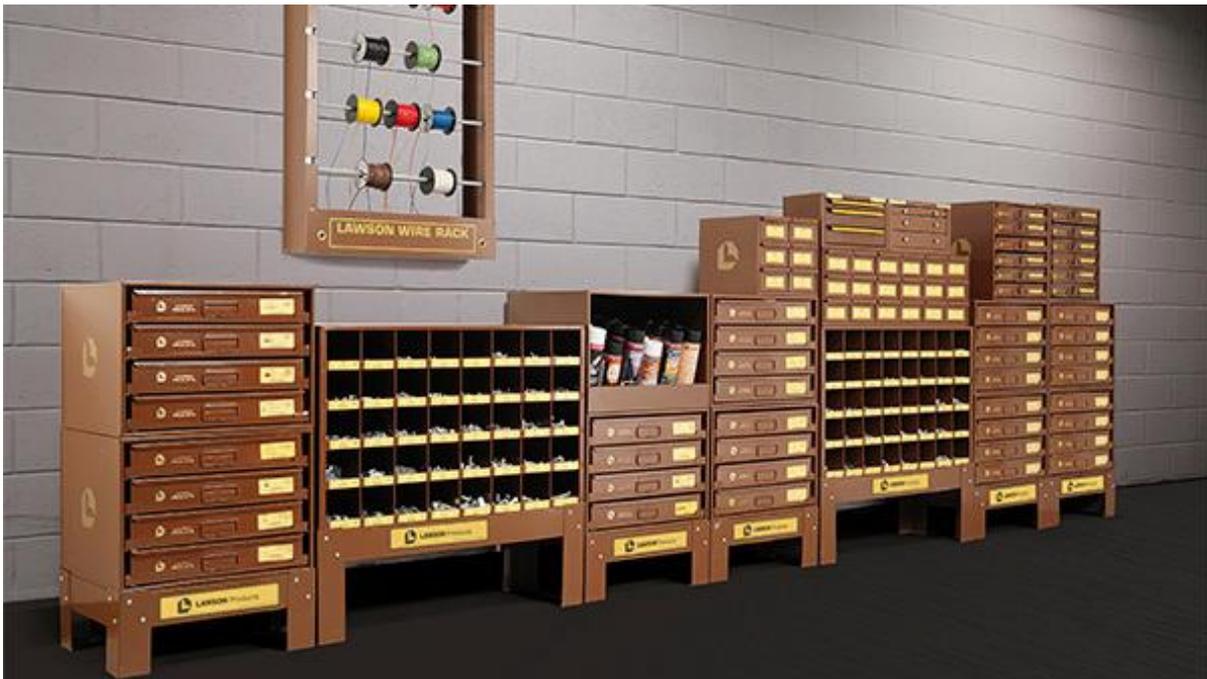
When you partner with Lawson Products, we will provide:

1. Overall cost savings
2. Vendor consolidation – single point of contact
3. Custom and standardized inventory
4. Increased productivity
5. Transparent MRO reporting
6. Long-term MRO solutions
7. Application-matched fastening systems that reduce down time

Lawson’s proven track record of business credibility, reputation and decade-long international commerce experiences with key suppliers is an important strength. Our philosophy is to provide “the right part, in the right place, at the right time.” Service and cost effectiveness are one of our primary considerations.

We work at increasing customer productivity in several ways including:

- Reducing the amount of time searching for and purchasing parts by providing neatly labeled organization systems.
- Avoiding emergency off-site trips for a part by insuring adequate inventory is available at all times.
- Assigning a knowledgeable inside sales rep who will discuss your inventory needs, review current stock, and place orders as requested by authorized users.





Lawson offers more than 350,000 standard products in our current offering and more than 60,000 products within our automotive group (Kent Automotive). As we strive to meet all our customers' needs, we continue to add new lines to our offerings. In addition, our Special Product Sourcing Group supports any product needs outside of our current offering, if needed. This group is able to source any and all products.

In general, Lawson Products strategic product sourcing involves the following phases:

- Current usage requirements.
- General evaluation of the needs for product sourcing, their feasibility and related industrial intelligence.
- General research on product availability, technological achievability, cost feasibility and potential operation issues.
- Facilitating communications with selected suppliers or the manufacturers regarding technical specifications, engineering plan if needed, cost estimation, contract or agreement term negotiation, production and logistic arrangements and other import/export issues.
- Developing and implementing new and improved product sourcing solutions, including purchasing plan, production plan, quality control measures, supply chain monitoring and management, and logistic solutions.

Demand-Based Planning

Lawson will use Customer Demand Planning (CDP) to develop demand forecasts for service-planning processes, production, inventory planning and revenue planning. Combined with our CMI program, CDP ensures product availability for the usage history at each location and customer satisfaction with product assortment and service.

First, we will forecast product demand based on your past and present usage history using up to 26 different algorithms. If the business is new to Lawson and not part of our current history, we control demand planning through communication/forecasting data provided the account and the sales rep.

After 60 days, the system will detect sales trends and automatically start to increase the raw forecast. Communication with your locations/sales representative and the government team will continue to identify the items in demand and future forecast needs.

Lawson will also examine brand preference for your locations to determine preference shares for each brand. Lawson will then plan, forecast and provide those items to each location.

We also have the flexibility to adjust or hard key safety stock levels to protect or control inventory levels, and we have found a combination of forecast and stock level adjustments work best.



Cost Reduction

A company's ability to reduce transaction cost and control spend have become increasingly important in today's economy. Lawson helps manage spend with our E-Business solutions:

- A dedicated E-Procurement website that offers one of the fastest integrations in the industry
- A standards-based E-Procurement Solutions for hassle free integration
- E-invoicing capabilities
- Ariba-ready certification for Catalog and “punch-out” options
- Customized catalog
- Customer-specific pricing
- A knowledgeable team of seasoned professionals for supporting implementations

We use a four-step process to help reduce costs within the supply chain.

1. Identify value-added services
2. Determine the total cost of ownership
3. Determine the impact on the customer's bottom line
4. Report the results

Lawson manages these four steps with several focus areas:

- **Revenue Focused:** Lawson helps customers get back on-line quicker
 - Reduce turnaround time
 - Provide efficiencies in output
 - Provide new products to each customer market
- **Asset Focused:** Lawson provides system optimization
 - Overstock reduction
 - Obsolete inventory removal
 - Re-allocation of space
- **Process focused:** Lawson provides CMI options
 - Self-service inventory monitoring systems
 - EDI & EFT efficiencies
- **Expenditure Focused:** Lawson offers integrated purchasing
 - Price protection
 - Product substitution options
- **Service Focused:** Lawson offers 24/7 service
 - Technical and product support
 - Seminar & training options for all our customers
 - Unique customer requests for any seminar or training your facilities need
- **Customer Focused:** Lawson offers additional cost savings opportunities
 - Safety cost reduction
 - Environmental cost reduction
 - Equipment cost reduction and exchanges



Organized and Ready Support

Distribution

Lawson has six state-of-the-art distribution centers across the U.S. and Canada that:

- Ship 99% of all lines complete within 24 hours
- Offer will-call services at each center
- Ship FOB Destination for standard shipping methods
- Guarantee next day delivery in an emergency utilizing air freight service, if necessary
- Offer customer emergency pick-up service for necessary parts through will-call

USA

Lawson McCook – USA

Size: 420,000 SF
8801 W. 47th St.
McCook, Illinois 60525
708-225-0100

Lawson Suwanee – USA

Size: 101,800 SF
1197 Satellite Blvd
Suwanee, GA 30024

Lawson Reno – USA

Size: 111,248 SF
1381 Capital Boulevard
Reno, Nevada 89502

Canada

Lawson Mississauga – Canada

Size: 79,980 SF
7315 Rapistan Court
Mississauga, Ontario

Lawson Calgary – Canada

Size: 15,000 SF
Calgary, Alberta
Canada T1X0L3

Lawson Surrey – Canada

Size: 5,300 SF
Surrey, British Columbia
Canada V1M3G5



In Canada, Lawson acquired three MRO hardware distributors in the last few years, further enhancing the ability to serve Canadian locations. One notable acquisition, Bolt Supply, is known as the leading supplier of fasteners and related industrial products in Canada. The majority of Bolt sales are made from its 13 branch locations. Bolt offers over 35,000 different core products for sale of which over 19,000



products are maintained in the Calgary distribution center. The majority of inventory is kept in the Calgary distribution center, with each retail branch maintaining appropriate inventory levels for their business needs.

In addition, Lawson acquired Screw Products in 2018. Screw Products is a leading regional distributor of bulk industrial products to national manufacturers and job shops that provides customized fastener and components packaging, plating, sub-assembly, and kitting services from its McCook, Illinois and Dayton, Ohio warehouses.

Customer Support

While agencies and entities eligible to use this contract will have a dedicated, single point of contact for your day-to-day needs, Lawson’s Government Customer Support Team is also available to help answer specialized contract and compliance questions, and ensure the requirements of the contract are met by both Lawson and customer entities.

Lawson’s Government Customer Support Team is available 6:00 AM to 5:30 PM, CST; Monday-Friday at 1-800-890-8198 or via email and fax.

Technical and Engineering Support Team

Lawson’s Technical and Engineering Support Team is available to answer any product application or usage questions. They can also address safety requirements and concerns.

Lawson offers product application and safety training to all customers. Training can be offered on-site in an interactive, hands-on format or virtually depending on each customer’s unique needs. Some popular topics for product application and safety training are:

Fastener Safety Seminar	Pneumatic Safety Seminar
Cutting Tool Safety Seminar	Electrical Safety Seminar
Hydraulic Safety Seminar	Custom Requests

In addition, Lawson offers safety documentation and reference materials, including SDS, product brochures and wall charts, and how-to videos.

Lawson’s Technical and Engineering Support Team is available 7:00 AM to 7:00 PM, CST; Monday-Friday at 1-866-Lawson-4U (866-529-7664) or via email and fax.



Dedicated to Best Practices

Commitment to Quality

Lawson has developed a quality management system to better satisfy the needs of our customers and to improve management of our operations. Lawson incorporates the 5S process into our site assessments which minimizes inventory cost and provides a consistent, efficient and organized environment for our customers.

ISO 9001 Certified

Lawson is also ISO certified. The International Organization for Standardization establishes processes and practices intended to ensure compliance with the requirements of ISO 9001:2015. ISO 9001:2015 is an important piece of Lawson’s Quality Management System which also includes Lean and Six Sigma methodologies. One of the key functions in scope of our ISO registration is quality control.

<p>Business Process Excellence:</p> <ul style="list-style-type: none"> • Culture of process improvement • Methodology / Structure • Communication protocol 	<p>Lean:</p> <ul style="list-style-type: none"> • Generalist approach • Learning to “See Differently” • Waste is the enemy • Embracing our innate nature of reducing “non-value added” steps in a process 	<p>Six Sigma:</p> <ul style="list-style-type: none"> • Structured approach (DMAIC) • Measure of quality that strives for near perfection • “variation” is the enemy • Project Management toolkit • Statistical analysis toolkit 	<p>ISO 9001:</p> <ul style="list-style-type: none"> • Quality management system (QMS) audited by third party • Sustains the gains • Discipline

Although Lawson is not a manufacturer, we understand the importance of validating products against set specifications. To ensure that procedures developed from our Lean and Six Sigma methodologies are being followed correctly, internal and external audits are performed at regular intervals. Lawson has a trained staff of internal auditors that perform monthly audits on all quality-related procedures. External audits are performed by our registration company (UL/DQS) twice a year.

In addition to ISO certification, Lawson Products has trained over 100 employees to meet black and green belt levels of Six Sigma certification in order to improve our processes and affect better efficiencies and outcomes. It has streamlined and reduced process variation leading to improved customer experiences and customer retention.



Information and Cybersecurity

Recent, high-profile ransomware attacks are a stark reminder to us all that the threat of a cybersecurity breach can be detrimental to our organization. According to reporting from NPR, U.S. companies were subject to 65,000 ransomware attacks last year—more than seven attacks per hour. To keep the company secure against ongoing threats, Lawson has invested in cybersecurity. Most notably:

- **NIST Cybersecurity Framework.** Lawson is adopting the NIST Cybersecurity Framework, which is a comprehensive set of industry standards and best practices geared towards keeping our systems safe.
- **New IT Security Manager.** We've created a new role in the organization dedicated to our system security to manage our cybersecurity program and ensure compliance with our standards.
- **New MSSP Vendor.** We're partnering with a Managed Security Service Provider (MSSP) who will monitor our network 24/7. They will help us identify a security breach and evict the cybercriminals from our systems.
- **New CMMC Vendor.** Lawson is actively pursuing CMMC status (Cybersecurity Maturity Model Certification) as required by the U.S. Department of Defense when conducting business with the U.S military. These stringent and exacting requirements for cybersecurity and security "hygiene" will ensure the utmost safety and confidentiality of data for any customers, including the State of West Virginia, that do business with Lawson.

Pricing and Invoicing

It is Lawson's policy to invoice orders within 24-48 hours of the complete shipment of the order. In the event of an incomplete order shipment, Lawson offers a combined invoice solution that consolidates invoices. In these cases, an invoice will be generated when the final items of the order ship within 10 days after the order is processed.

In instances where a backorder takes longer than the holding period, a unique invoice will be generated for that backorder. Invoices can be mailed or sent electronically via email to any and all locations. Payments can be remitted electronically and the customer can benefit with a 1% discount if payment is made within 10 days; otherwise, net due in 30 days.

Return Policy

Lawson has a standardized return policy. Returns must have a Return Material Authorization (RMA), which can be obtained through email, Customer Service, or your local Sales Rep. RMA's and pre-paid shipping labels will be provided to the customer. Once the products are returned, Lawson will credit the customer immediately.

Warranty

Limited warranty: all products sold are warranted by Lawson only to customers for: (i) resale; or (ii) use in business, government or original equipment manufacturer. Lawson warrants products against defects in materials and workmanship under normal use for a period of one (1) year after the date of purchase from Lawson, unless otherwise stated. Provided that Lawson accepts the product for return during the limited warranty period, Lawson may, at its option: (i) repair; (ii) replace; or (iii) refund the amount paid by customer. Customer must return the product to the appropriate Lawson location, as designated by Lawson, shipping costs prepaid. Lawson's repair, replacement, or refund of amounts paid by customer for the product, shall be customer's sole and exclusive remedy.



Warranty disclaimer: (a) no warranty or affirmation of fact, express or implied, other than as set forth in the limited warranty statement above, is made or authorized by Lawson. Lawson disclaims any liability for claims arising out of product misuse, improper product selection, improper installation, product modification, misrepair or misapplication. Lawson expressly disclaims any warranty that the products: (i) are merchantable; (ii) fit for a particular purpose; or (iii) do not and will not infringe upon other's intellectual property rights. (b) Lawson makes no warranties to those defined as consumers in the magnuson-moss warranty-federal trade commission improvement act.

Limitation of liability: Lawson expressly disclaims any liability for consequential, incidental, special, exemplary, or punitive damages. Lawson’s liability in all circumstances is limited to, and shall not exceed, the purchase price paid for the product that gives rise to any liability.

Reporting

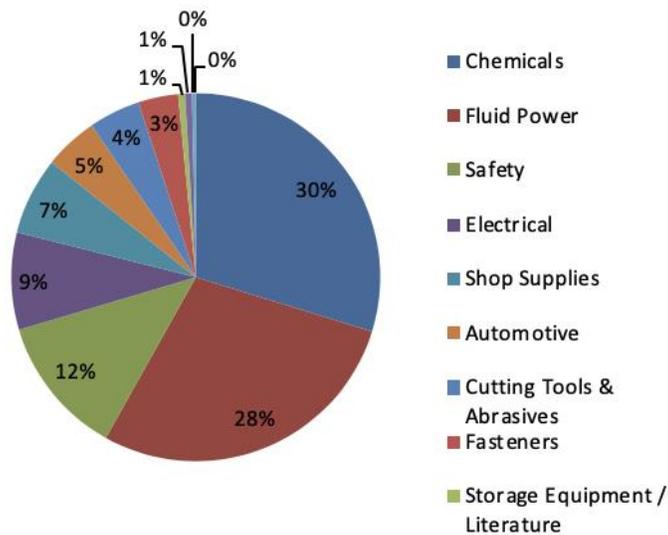
Lawson has the ability to create any kind of report. Reporting can include the following:

1. Cost Savings Reports (monthly & quarterly)
2. Performance by Product Class (monthly & quarterly)
3. Year-Over-Year / Month-Over- Month (monthly, quarterly & annually)
4. Fill Rate Report

Lawson has multiple abilities to provide reporting at the high level and drill down into a local level/line item level reporting.

Sample Report – Sales by Product Category

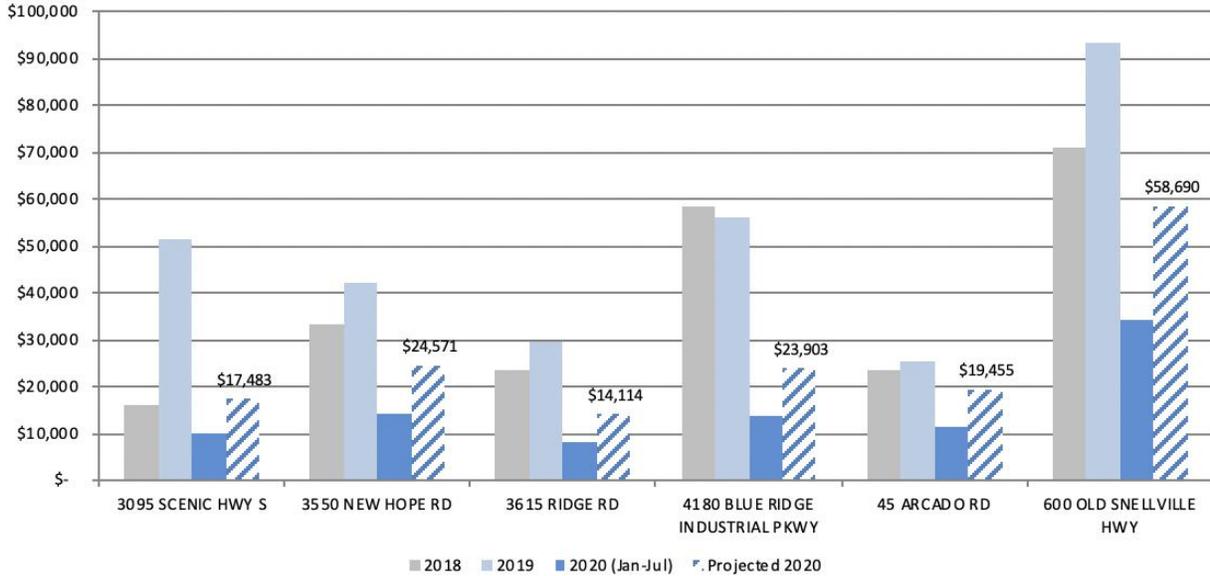
- Chemicals: \$27,472
- Fluid Power: \$26,156
- Safety: \$11,340
- Electrical: \$7,881
- Shop Supplies: \$6,278





Sample Report – Year-Over-Year By Location

- 2018-2019 \$72K or 52% growth between 6 locations
- 2019-Projected 2020 trending down to \$140K or -46%
- Rebate: On track to receive \$7,911 on projected 2020 spend



Sample Report – Sales By Location

CITY	STATE	PURCHASES
WATERBURY VMF	CT	\$ 18,551
CAROL STREAM P&DC	IL	\$ 22,437
RALEIGH VMF	NC	\$ 32,221
BELLMAWR P&DC	NJ	\$ 18,524
LAS VEGAS P&DC & VMF	NV	\$ 14,700
MANHATTAN P&DC & VMF	NY	\$ 38,350
WHITEPLAINS VMF	NY	\$ 30,471
CLEVELAND CARRIER ANNEX	OH	\$ 19,360
PORTLAND VMF	OR	\$ 16,178
NASHVILLE VMF	TN	\$ 33,122
STERLING VMF	VA	\$ 16,037
SEATTLE VMF/PKG GARAGE	WA	\$ 20,127
TACOMA P&DC	WA	\$ 16,014
PHILADELPHIA VMF	PA	\$ 14,269
AKRON P&DC	OH	\$ 13,864
MILWAUKEE VMF	WI	\$ 13,779
MINNEAPOLIS VMF**	MN	\$ 11,478
HARTFORD VMF	CT	\$ 11,403
OAKLAND VMF	CA	\$ 11,358
HUNTINGTON BEACH VMF	CA	\$ 10,590
ROYAL OAK VMF	MI	\$ 10,138
OMAHA P&DC	NE	\$ 9,946
FOREST PARK NDC**	IL	\$ 9,657
CEDAR RAPIDS P&DC	IA	\$ 8,582
SAINT PAUL VMF**	MN	\$ 8,273
Total of Top 25 Locations		\$429,430



Value-Added Services That Make Doing Business Easy

E-Procurement Solutions

A company's ability to reduce transaction costs and control spend have become increasingly important in today's economy. Let Lawson help with your spend management initiatives by using one of our e-business solutions.

We connect with virtually every e-procurement and punch out system, including Jaggaer, SAP Ariba, Coupa, Oracle, and more. Obtain easy access to products, pricing and personalized E-Quotes from your procurement system.

- Dedicated e-procurement website offers one of the fastest integrations in the industry
- Standards-based e-procurement solutions for hassle free integration
- E-invoicing capabilities
- Ariba Ready certified for catalog and punchout
- Customized catalogs and customer-specific pricing
- Knowledgeable team of seasoned professionals supporting implementations
- Advanced features such as on the fly spot buy and instant quotes complement the CMI services offered by our experienced sales representatives
- E-Procurement Solutions
- Punchout catalogs with support for "edit" and "inspect" carts
- Level 2 punchout with support for "store", "isle", "shelf" and "item" level connection
- CIF 2.0 and 3.0 catalogs
- Custom catalogs using CSV or other delimiters
- UNSPSC coding standards
- EDI
- cXML
- XML

Lawson Products standards-based e-procurement solutions allow us to easily connect to third party e-procurement systems. Here is a partial list:

- Ariba
- Birch Street Systems
- BuyEfficient
- Coupa
- Direct EDI
- eBuy2
- eVA
- Exostar
- FedMall
- GSAAAdvantage
- Infor / Datastream
- JAGGAER (SciQuest)
- NEXEMO
- NC E-Procurement
- Oracle Exchange



E-Procurement Solutions

- Connect through SAP Ariba, Coupa, Oracle, and more
- Easy access to products, pricing and personalized E-Quotes from your procurement system
- Ask your Lawson Representative for details



- Peoplesoft
- SAP
- Taulia
- Tradeshift
- Yardi (SiteStuff)
- Many more standards-based marketplaces

Scanning Solutions

Our solutions help you save time by scanning, uploading and placing replenishment orders efficiently online. A scalable and supported scanning technology is a component of our inventory management solutions. This provides you the control and flexibility to maintain your ideal inventory levels and reduce paperwork and out-of-stocks.

Scanning Solutions

- Achieve faster ordering with a hand-held bar code scanning device
- Put inventory control in your hands and eliminate manual keying errors and paper transactions

Online Ordering

Ordering is easy with LawsonProducts.com. Immediately upon award, Lawson will update our existing website for all locations on the contract to offer each location access to their own Online Customer Catalog. Each location will be able to log onto www.lawsonproducts.com sign in with their account number and see all items awarded on this contract, specific price points offered on this contract, and all other necessary requirements needed to successfully fulfill all terms of this contract with each location.

Lawson also offers a full virtual catalog that replicates our print-based catalog and lists all of our products. Lawson’s web capabilities allow users to develop personal lists and save their own profiles. Lawson has a true B2B/B2G website where multiple users can be associated with the same account number if requested.

ON-SITE SERVICE
+
Anywhere **ACCESS**



Through the use of Workflow Management System (WfMS), a system that defines, creates and manages the execution of workflows through the use of software, users can build carts, hold carts, and approve online shopping carts by designated users.

Lawson’s website provides status for orders placed online, as well as order tracking and history for all orders placed online. Order history may also be tracked by working with your Lawson Sales Rep who has state-of-the-art Order Pad tracking capabilities for each



customer through Lawson’s full and comprehensive SAP System.

Our Web Customer Care team is available during extended working hours of 6 AM – 7 PM central standard time to answer and questions pertaining to registrations, on-line ordering and more.

Catalog Information

- The catalog is available in print, online or digital formats.
- The updated online catalog includes sections for updated Body Hardware products, New Products and Product Information Reports.
- You can browse products, including proprietary brands, core-stock items and select core non-stock products for Safety and Material Handling.
- Includes complete product descriptions, technical specifications and Safety Data Sheets (SDS) Download a digital copy to your PC, Mac or mobile device.

IN PRINT - on your desk

- Quickly find the products you use most by marking them with the convenient adhesive flags located at the back of the book.
- Add it to your order from the product page. Contact us with any questions or comments.



ONLINE - interactive flipbook

- Search for products by category, keyword or page number and click to the website to order.
- Browse by clicking “View Catalog” on the homepage and footer of the website, or by selecting the catalog page number links on the product detail pages.



DIGITAL – download to your laptop or mobile device

- Access our catalog anytime, anywhere, on the device of your choice – no internet connection necessary to search and browse.
- Download to your PC or Mac by clicking “View Catalog” on the website home page, then selecting the download button from the catalog menu.



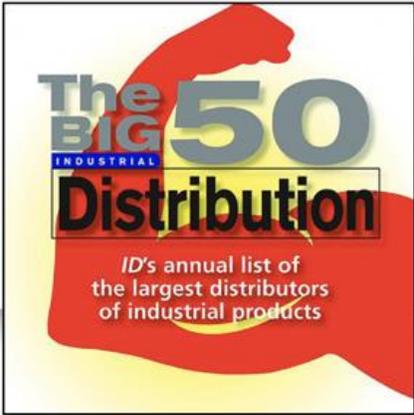
Lawson will maintain the contract system consistently to reflect any changes in our product line, or within the awarded terms of the proposal. Lawson’s printed catalog is revised annually, and can be provided to locations anytime upon request. However, for the most up-to-date catalog information, look towards our website, www.lawsonproducts.com.

Lawson can provide an electronic catalog to your specifications (excel, CSV, etc.) via FTP (File Transfer Protocol) or other methods. Updates can be provided in a timely manner. Along with Lawson’s overall state-of-the-art ability to offer a full custom catalog to each customer and each contract that includes contract pricing for those registered customers, we also have the ability to block items and/or categories for each customer as needed at the site level request to meet that customer’s contractual, state and local obligations.



Conclusion

With nearly \$40 million dollars in government sales spend annually and over 250 contracts within the U.S. and with several cooperatives in North America, Lawson looks forward to a long-term partnership with you. By working with Lawson, you can be assured a real partnership - grounded in organization, satisfaction and service.



Industrial Distribution 2020
The Big Top 50



Selling Power 2021
50 Best Companies to
Sell For



Modern Distribution
Management 2020
40 Top Distributors



Attachments

Catalog Pages

W-9

Certificate of Insurance

ISO Certificate

Warranty Policy

FALCONGRIP® GRADE 8 and GRADE 5 FASTENERS



FALCONGRIP®

Grade 8

System =	Cap Screw	+ Hex Nut	+ Washer
FalconGrip® 8	FA68000 Series	FA68400 Series	FA88445 Series



The Cap Screw

- 150,000 PSI minimum tensile strength (SAE Grade 8)
- Conforms to SAE J429 material and mechanical properties
- Available in coarse (UNC) and fine (UNF) thread types
- Product dimensions to ANSI B18.2.1
- Yellow zinc-plated

The Nut

- Meets SAE J995 Grade 8 nut requirements
- Full finished nut dimensions
- Designed to be used with the Grade 8 Cap Screws for a matched strength fastening system
- Marked for material identification
- Yellow zinc-plated



The Washer

- Thru-hardened – to resist dishing, belying or cracking
- Marked with size for positive identification
- ANSI B18.22.1
- Yellow zinc-plated



The Alloy Lock Washer

- Manufactured to meet SAE J489 and ANSI B27.1 mechanical and dimensional specifications
- 25% higher springback stays tightly locked in load condition



The Lock Nut

- Grade 8 nylon insert lock nut
- Provides an additional margin of safety against loosening in high vibration applications
- Meets IFI standard 100/107
- Nylon insert locking collar exerts uniform pressure over cap screw threads
- Reusable



FALCONGRIP®

Grade 5

System =	Cap Screw	+ Hex Nut	+ Washer
FalconGrip® 5	FA65000 Series	FA95677 Series	FA501 Series



The Cap Screw

- 120,000 PSI minimum tensile strength (SAE Grade 5)
- High quality
- Conforms to SAE J429 material and mechanical properties
- Available in coarse (UNC) and fine (UNF) thread types
- Product dimensions to ANSI B18.2.1



The Nut

- Meets SAE Grade 5 nut requirements
- Full finished nut dimensions
- Designed for use with Grade 5 Cap Screws for a matched strength fastening system
- Conforms to SAE Specification J995 for quality of workmanship
- Marked for material identification



The Washer

- Conforms to ANSI B18.22.1



The Alloy Lock Washer

- Conforms to SAE Specification J489A
- Positive spring action assures tighter assemblies with greater holding power



The Lock Nut

- Grade 5 nylon insert lock nut
- Provides an additional margin of safety against loosening in high vibration applications
- Meets IFI standard 100/107
- Nylon insert locking collar exerts uniform pressure over cap screw threads
- Reusable





FALCONGRIP® GRADE 8 FASTENERS

FALCONGRIP®

Grade 8 Hex Head Cap Screws



Size	Length (Inches)	Finish	Item No.	Pkg. Qty.	
1/4-20 UNC Across Flats 7/16"	1/2	Yellow Zinc	FA68000	100	
	5/8	Yellow Zinc	FA68358	100	
	3/4	Yellow Zinc	FA68001	100	
	1	Yellow Zinc	FA68002	100	
	1-1/4	Yellow Zinc	FA68003	100	
	1-1/2	Yellow Zinc	FA68004	100	
	1-3/4	Yellow Zinc	FA68005	100	
	2	Yellow Zinc	FA68006	100	
	2-1/4	Yellow Zinc	FA68007	50	
	2-1/2	Yellow Zinc	FA68008	50	
	2-3/4	Yellow Zinc	FA68009	50	
	3	Yellow Zinc	FA68010	50	
	3-1/4	Yellow Zinc	FA68011	50	
	3-1/2	Yellow Zinc	FA68012	50	
	4	Yellow Zinc	FA68014	50	
	4-1/2	Yellow Zinc	FA68014A	50	
	5	Yellow Zinc	FA68014B	50	
	5-1/2	Yellow Zinc	FA68014C	50	
	6	Yellow Zinc	FA68014D	50	
	6-1/2	Yellow Zinc	FA21100A	25	
	7	Yellow Zinc	FA21101A	25	
	7-1/2	Yellow Zinc	FA21102A	25	
	8	Yellow Zinc	FA21103A	25	
	1/4-28 UNF Across Flats 7/16"	1/2	Yellow Zinc	FA68200	100
		3/4	Yellow Zinc	FA68201	100
		1	Yellow Zinc	FA68202	100
		1-1/4	Yellow Zinc	FA68203	100
		1-1/2	Yellow Zinc	FA68204	100
1-3/4		Yellow Zinc	FA68205	100	
2		Yellow Zinc	FA68206	100	
2-1/4		Yellow Zinc	FA68207	50	
2-1/2		Yellow Zinc	FA68208	50	
2-3/4		Yellow Zinc	FA68209	50	
3		Yellow Zinc	FA68210	50	
3-1/4		Yellow Zinc	FA68211	50	
3-1/2		Yellow Zinc	FA68212	50	
4		Yellow Zinc	FA68214	50	
4-1/2		Yellow Zinc	FA68214A	50	
5		Yellow Zinc	FA68214B	50	
6		Yellow Zinc	FA68214D	50	
5/16-18 UNC Across Flats 1/2"		1/2	Yellow Zinc	FA68015	100
		5/8	Yellow Zinc	FA68359	100
		3/4	Yellow Zinc	FA68016	100
		1	Yellow Zinc	FA68017	100
		1-1/4	Yellow Zinc	FA68018	100
		1-1/2	Yellow Zinc	FA68019	100
		1-3/4	Yellow Zinc	FA68020	100
		2	Yellow Zinc	FA68021	100
		2-1/4	Yellow Zinc	FA68022	50
		2-1/2	Yellow Zinc	FA68023	50
		2-3/4	Yellow Zinc	FA68024	50
	3	Yellow Zinc	FA68025	50	
	3-1/4	Yellow Zinc	FA68026	50	
	3-1/2	Yellow Zinc	FA68027	50	
	4	Yellow Zinc	FA68029	50	
	4-1/2	Yellow Zinc	FA68029A	50	
	5	Yellow Zinc	FA68029B	50	
	5-1/2	Yellow Zinc	FA68029C	50	
	6	Yellow Zinc	FA68029D	50	
	6-1/2	Yellow Zinc	FA21104A	25	
	7	Yellow Zinc	FA21105A	25	
	7-1/2	Yellow Zinc	FA21106A	25	
	8	Yellow Zinc	FA21107A	25	

Size	Length (Inches)	Finish	Item No.	Pkg. Qty.	
5/16-24 UNF Across Flats 1/2"	1/2	Yellow Zinc	FA68215	100	
	3/4	Yellow Zinc	FA68216	100	
	1	Yellow Zinc	FA68217	100	
	1-1/4	Yellow Zinc	FA68218	100	
	1-1/2	Yellow Zinc	FA68219	100	
	1-3/4	Yellow Zinc	FA68220	100	
	2	Yellow Zinc	FA68221	100	
	2-1/4	Yellow Zinc	FA68222	50	
	2-1/2	Yellow Zinc	FA68223	50	
	2-3/4	Yellow Zinc	FA68224	50	
	3	Yellow Zinc	FA68225	50	
	3-1/4	Yellow Zinc	FA68226	50	
	3-1/2	Yellow Zinc	FA68227	50	
	4	Yellow Zinc	FA68229	50	
	4-1/2	Yellow Zinc	FA68229A	50	
	5	Yellow Zinc	FA68229B	50	
	6	Yellow Zinc	FA68229D	50	
	3/8-16 UNC Across Flats 9/16"	1/2	Yellow Zinc	FA68030	100
		5/8	Yellow Zinc	FA68360	100
		3/4	Yellow Zinc	FA68031	100
		1	Yellow Zinc	FA68032	100
		1-1/4	Yellow Zinc	FA68033	50
		1-1/2	Yellow Zinc	FA68034	50
		1-3/4	Yellow Zinc	FA68035	50
		2	Yellow Zinc	FA68036	50
		2-1/4	Yellow Zinc	FA68037	50
		2-1/2	Yellow Zinc	FA68038	50
		2-3/4	Yellow Zinc	FA68039	50
3		Yellow Zinc	FA68040	50	
3-1/4		Yellow Zinc	FA68041	50	
3-1/2		Yellow Zinc	FA68042	50	
3-3/4		Yellow Zinc	FA68043	25	
4		Yellow Zinc	FA68044	25	
4-1/2		Yellow Zinc	FA68044A	25	
5		Yellow Zinc	FA68044B	25	
5-1/2		Yellow Zinc	FA68044C	25	
6		Yellow Zinc	FA68044D	25	
6-1/2		Yellow Zinc	FA21108A	10	
7		Yellow Zinc	FA21109A	10	
7-1/2		Yellow Zinc	FA21110A	10	
8		Yellow Zinc	FA21111A	10	
3/8-24 UNF Across Flats 9/16"		1/2	Yellow Zinc	FA68230	100
		3/4	Yellow Zinc	FA68231	100
		1	Yellow Zinc	FA68232	100
		1-1/4	Yellow Zinc	FA68233	100
	1-1/2	Yellow Zinc	FA68234	50	
	1-3/4	Yellow Zinc	FA68235	50	
	2	Yellow Zinc	FA68236	50	
	2-1/4	Yellow Zinc	FA68237	50	
	2-1/2	Yellow Zinc	FA68238	50	
	2-3/4	Yellow Zinc	FA68239	50	
	3	Yellow Zinc	FA68240	50	
	3-1/4	Yellow Zinc	FA68241	50	
	3-1/2	Yellow Zinc	FA68242	50	
	4	Yellow Zinc	FA68244	25	
	4-1/2	Yellow Zinc	FA68244A	25	
	5	Yellow Zinc	FA68244B	25	
	5-1/2	Yellow Zinc	FA68244C	25	
	6	Yellow Zinc	FA68244D	25	
	7	Yellow Zinc	FA21209A	10	
	8	Yellow Zinc	FA21211A	10	

WARNING: Cancer and Reproductive Harm – www.P65Warnings.ca.gov.

Available In Assortment

-  **LP795** (8 items, 950 pieces)
-  **LP796** (8 items, 750 pieces)
See page 1-34
-  **LP797** (8 items, 500 pieces)
-  **LP798** (8 items, 425 pieces)
See page 1-35
-  **LP799** (8 items, 425 pieces)
See page 1-36



FALCONGRIP® GRADE 8 FASTENERS



FALCONGRIP®

Grade 8 Hex Head Cap Screws



Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
7/16-14 UNC Across Flats 5/8"	3/4	Yellow Zinc	FA68045	50
	1	Yellow Zinc	FA68046	50
	1-1/4	Yellow Zinc	FA68047	50
	1-1/2	Yellow Zinc	FA68048	50
	1-3/4	Yellow Zinc	FA68049	50
	2	Yellow Zinc	FA68050	50
	2-1/4	Yellow Zinc	FA68051	50
	2-1/2	Yellow Zinc	FA68052	50
	2-3/4	Yellow Zinc	FA68053	50
	3	Yellow Zinc	FA68054	50
	3-1/4	Yellow Zinc	FA68055	25
	3-1/2	Yellow Zinc	FA68056	25
	4	Yellow Zinc	FA68058	25
	4-1/2	Yellow Zinc	FA68058A	25
	5	Yellow Zinc	FA68058B	25
	5-1/2	Yellow Zinc	FA68058C	25
	6	Yellow Zinc	FA68058D	25
	6-1/2	Yellow Zinc	FA21112A	10
	7	Yellow Zinc	FA21113A	10
	7/16-20 UNF Across Flats 5/8"	3/4	Yellow Zinc	FA68245
1		Yellow Zinc	FA68246	50
1-1/4		Yellow Zinc	FA68247	50
1-1/2		Yellow Zinc	FA68248	50
1-3/4		Yellow Zinc	FA68249	50
2		Yellow Zinc	FA68250	50
2-1/4		Yellow Zinc	FA68251	50
2-1/2		Yellow Zinc	FA68252	50
2-3/4		Yellow Zinc	FA68253	50
3		Yellow Zinc	FA68254	50
3-1/4		Yellow Zinc	FA68255	25
3-1/2		Yellow Zinc	FA68256	25
4		Yellow Zinc	FA68258	25
4-1/2		Yellow Zinc	FA68258A	25
5		Yellow Zinc	FA68258B	25
5-1/2		Yellow Zinc	FA68258C	25
6		Yellow Zinc	FA68258D	25
6-1/2		Yellow Zinc	FA21212A	10
7		Yellow Zinc	FA21213A	10
1/2-13 UNC Across Flats 3/4"		3/4	Yellow Zinc	FA68059
	1	Yellow Zinc	FA68060	50
	1-1/4	Yellow Zinc	FA68061	50
	1-1/2	Yellow Zinc	FA68062	50
	1-3/4	Yellow Zinc	FA68063	50
	2	Yellow Zinc	FA68064	50
	2-1/4	Yellow Zinc	FA68065	50
	2-1/2	Yellow Zinc	FA68066	50
	2-3/4	Yellow Zinc	FA68067	50
	3	Yellow Zinc	FA68068	50
	3-1/4	Yellow Zinc	FA68069	25
	3-1/2	Yellow Zinc	FA68070	25
	3-3/4	Yellow Zinc	FA68071	25
	4	Yellow Zinc	FA68072	25
	4-1/2	Yellow Zinc	FA68073	25
	5	Yellow Zinc	FA68074	25
	5-1/2	Yellow Zinc	FA68075	25
	6	Yellow Zinc	FA68076	25
	6-1/2	Yellow Zinc	FA21116A	10
	7	Yellow Zinc	FA68076A	10
7-1/2	Yellow Zinc	FA21118A	10	
8	Yellow Zinc	FA68076B	10	
8-1/2	Plain	A21300	5	
9	Plain	A21301	5	
9-1/2	Plain	A21302	2	
10	Plain	A21303	2	
10-1/2	Plain	A21304 ²	1	
11	Plain	A21305 ²	1	
11-1/2	Plain	A21306 ²	1	
12	Plain	A21307 ²	1	
12-1/2	Plain	A21308 ²	1	
13	Plain	A21309 ²	1	
13-1/2	Plain	A21310 ²	1	
14	Plain	A21311 ²	1	

²Usually ships in 3 to 7 days

Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
1/2-20 UNF Across Flats 3/4"	3/4	Yellow Zinc	FA68259	50
	1	Yellow Zinc	FA68260	50
	1-1/4	Yellow Zinc	FA68261	50
	1-1/2	Yellow Zinc	FA68262	50
	1-3/4	Yellow Zinc	FA68263	50
	2	Yellow Zinc	FA68264	50
	2-1/4	Yellow Zinc	FA68265	50
	2-1/2	Yellow Zinc	FA68266	50
	2-3/4	Yellow Zinc	FA68267	50
	3	Yellow Zinc	FA68268	50
	3-1/4	Yellow Zinc	FA68269	25
	3-1/2	Yellow Zinc	FA68270	25
	4	Yellow Zinc	FA68272	25
	4-1/2	Yellow Zinc	FA68273	25
	5	Yellow Zinc	FA68274	25
	5-1/2	Yellow Zinc	FA68275	25
	6	Yellow Zinc	FA68276	25
	6-1/2	Yellow Zinc	FA21216A	10
	7	Yellow Zinc	FA21217A	10
	7-1/2	Yellow Zinc	FA21218A	10
8	Yellow Zinc	FA21219A	10	
9/16-12 UNC Across Flats 13/16"	1	Yellow Zinc	FA68077	25
	1-1/4	Yellow Zinc	FA68078	25
	1-1/2	Yellow Zinc	FA68079	25
	1-3/4	Yellow Zinc	FA68080	10
	2	Yellow Zinc	FA68081	10
	2-1/4	Yellow Zinc	FA68082	10
	2-1/2	Yellow Zinc	FA68083	10
	3	Yellow Zinc	FA68085	10
	3-1/2	Yellow Zinc	FA68087	10
	4	Yellow Zinc	FA68089	10
	4-1/2	Yellow Zinc	FA68090	10
	5	Yellow Zinc	FA68091	10
	5-1/2	Yellow Zinc	FA68092	10
	6	Yellow Zinc	FA68093	10
	1	Yellow Zinc	FA68277	25
	1-1/4	Yellow Zinc	FA68278	25
	1-1/2	Yellow Zinc	FA68279	25
	1-3/4	Yellow Zinc	FA68280	10
	2	Yellow Zinc	FA68281	10
	2-1/2	Yellow Zinc	FA68283	10
3	Yellow Zinc	FA68285	10	
3-1/2	Yellow Zinc	FA68287	10	
4	Yellow Zinc	FA68289	10	
4-1/2	Yellow Zinc	FA68290	10	
5	Yellow Zinc	FA68291	10	
6	Yellow Zinc	FA68293	10	
9/16-18 UNF Across Flats 13/16"	2-1/2	Yellow Zinc	FA68283	10
	3	Yellow Zinc	FA68285	10
	3-1/2	Yellow Zinc	FA68287	10
	4	Yellow Zinc	FA68289	10
	4-1/2	Yellow Zinc	FA68290	10
	5	Yellow Zinc	FA68291	10

WARNING: Cancer and Reproductive Harm - www.P65Warnings.ca.gov.

Available In Assortment

-  **LP795** (8 items, 950 pieces)
-  **LP796** (8 items, 750 pieces)
See page 1-34
-  **LP797** (8 items, 500 pieces)
-  **LP798** (8 items, 425 pieces)
See page 1-35
-  **LP799** (8 items, 425 pieces)
See page 1-36



FALCONGRIP® GRADE 8 FASTENERS

FALCONGRIP®

Grade 8 Hex Head Cap Screws



Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
	1	Yellow Zinc	FA68094	25
	1-1/4	Yellow Zinc	FA68095	25
	1-1/2	Yellow Zinc	FA68096	25
	1-3/4	Yellow Zinc	FA68097	25
	2	Yellow Zinc	FA68098	25
	2-1/4	Yellow Zinc	FA68099	25
	2-1/2	Yellow Zinc	FA68100	25
	2-3/4	Yellow Zinc	FA68101	25
	3	Yellow Zinc	FA68102	25
	3-1/4	Yellow Zinc	FA68103	25
	3-1/2	Yellow Zinc	FA68104	25
	3-3/4	Yellow Zinc	FA68105	10
	4	Yellow Zinc	FA68106	10
	4-1/2	Yellow Zinc	FA68107	10
	5	Yellow Zinc	FA68108	10
	5-1/2	Yellow Zinc	FA68109	10
	6	Yellow Zinc	FA68110	10
	6-1/2	Yellow Zinc	FA21120A	10
	7	Yellow Zinc	FA68110A	10
	7-1/2	Yellow Zinc	FA21122A	10
	8	Yellow Zinc	FA68110B	10
	8-1/2	Yellow Zinc	FA21136A	2
5/8-11 UNC Across Flats 15/16"	9	Yellow Zinc	FA21137A	2
	9-1/2	Yellow Zinc	FA21138A	2
	10	Yellow Zinc	FA21139A	2
	10-1/2	Plain	A21312 ²	1
	11	Plain	A21313 ²	1
	11-1/2	Plain	A21314 ²	1
	12	Plain	A21315 ²	1
	12-1/2	Plain	A21316 ²	1
	13	Plain	A21317 ²	1
	13-1/2	Plain	A21318 ²	1
	14	Plain	A21319 ²	1
	14-1/2	Plain	A21320 ²	1
	15	Plain	A21321 ²	1
	15-1/2	Plain	A21322 ²	1
	16	Plain	A21323 ²	1
	16-1/2	Plain	A21324 ²	1
	17	Plain	A21325 ²	1
	17-1/2	Plain	A21326 ²	1
	18	Plain	A21327 ²	1
	18-1/2	Plain	A21328 ²	1
	19	Plain	A21329 ²	1
	19-1/2	Plain	A21330 ²	1
	20	Plain	A21331 ²	1

²Usually ships in 3 to 7 days

Available In Assortment

-  **LP795** (8 items, 950 pieces)
-  **LP796** (8 items, 750 pieces)
See page 1-34
-  **LP797** (8 items, 500 pieces)
- LP798** (8 items, 425 pieces)
See page 1-35
- LP799** (8 items, 425 pieces)
See page 1-36

Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
	1	Yellow Zinc	FA68294	25
	1-1/4	Yellow Zinc	FA68295	25
	1-1/2	Yellow Zinc	FA68296	25
	1-3/4	Yellow Zinc	FA68297	25
	2	Yellow Zinc	FA68298	25
	2-1/4	Yellow Zinc	FA68299	25
	2-1/2	Yellow Zinc	FA68300	25
	2-3/4	Yellow Zinc	FA68301	25
	3	Yellow Zinc	FA68302	25
	3-1/2	Yellow Zinc	FA68304	25
5/8-18 UNF Across Flats 15/16"	4	Yellow Zinc	FA68306	10
	4-1/2	Yellow Zinc	FA68307	10
	5	Yellow Zinc	FA68308	10
	5-1/2	Yellow Zinc	FA68309	10
	6	Yellow Zinc	FA68310	10
	6-1/2	Yellow Zinc	FA21220A	10
	7	Yellow Zinc	FA21221A	10
	7-1/2	Yellow Zinc	FA21222A	10
	8	Yellow Zinc	FA21223A	10
	8-1/2	Yellow Zinc	FA21236A	2
	9	Yellow Zinc	FA21237A	2
	10	Yellow Zinc	FA21239A	2
	1	Yellow Zinc	FA68111	25
	1-1/4	Yellow Zinc	FA68112	25
	1-1/2	Yellow Zinc	FA68113	25
	1-3/4	Yellow Zinc	FA68114	25
	2	Yellow Zinc	FA68115	25
	2-1/4	Yellow Zinc	FA68116	25
	2-1/2	Yellow Zinc	FA68117	25
	2-3/4	Yellow Zinc	FA68118	25
	3	Yellow Zinc	FA68119	25
	3-1/4	Yellow Zinc	FA68120	10
	3-1/2	Yellow Zinc	FA68121	10
	3-3/4	Yellow Zinc	FA68122	10
	4	Yellow Zinc	FA68123	10
	4-1/2	Yellow Zinc	FA68124	10
	5	Yellow Zinc	FA68125	10
	5-1/2	Yellow Zinc	FA68126	10
	6	Yellow Zinc	FA68127	10
	6-1/2	Yellow Zinc	FA68128	2
	7	Yellow Zinc	FA68129	3
	7-1/2	Yellow Zinc	FA21126A	2
	8	Yellow Zinc	FA68129A	3
	8-1/2	Yellow Zinc	FA21140A	2
	9	Yellow Zinc	FA21141A	2
3/4-10 UNC Across Flats 1-1/8"	9-1/2	Yellow Zinc	FA21142A	2
	10	Yellow Zinc	FA21143A	2
	10-1/2	Plain	A21332 ²	1
	11	Plain	A21333 ²	1
	11-1/2	Plain	A21334 ²	1
	12	Plain	A21335 ²	1
	12-1/2	Plain	A21336 ²	1
	13	Plain	A21337 ²	1
	13-1/2	Plain	A21338 ²	1
	14	Plain	A21339 ²	1
	14-1/2	Plain	A21340 ²	1
	15	Plain	A21341 ²	1
	15-1/2	Plain	A21342 ²	1
	16	Plain	A21343 ²	1
	16-1/2	Plain	A21344 ²	1
	17	Plain	A21345 ²	1
	17-1/2	Plain	A21346 ²	1
	18	Plain	A21347 ²	1
	18-1/2	Plain	A21348 ²	1
	19	Plain	A21349 ²	1
	19-1/2	Plain	A21350 ²	1
	20	Plain	A21351 ²	1

²Usually ships in 3 to 7 days

WARNING: Cancer and Reproductive Harm - www.P65Warnings.ca.gov.



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FALCONGRIP® GRADE 8 FASTENERS



FALCONGRIP®

Grade 8 Hex Head Cap Screws



Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
3/4-16 UNF Across Flats 1-1/8"	1	Yellow Zinc	FA68311	25
	1-1/4	Yellow Zinc	FA68312	25
	1-1/2	Yellow Zinc	FA68313	25
	1-3/4	Yellow Zinc	FA68314	25
	2	Yellow Zinc	FA68315	25
	2-1/4	Yellow Zinc	FA68316	25
	2-1/2	Yellow Zinc	FA68317	25
	2-3/4	Yellow Zinc	FA68318	25
	3	Yellow Zinc	FA68319	25
	3-1/2	Yellow Zinc	FA68321	10
	4	Yellow Zinc	FA68323	10
	4-1/2	Yellow Zinc	FA68324	10
	5	Yellow Zinc	FA68325	10
	5-1/2	Yellow Zinc	FA68326	10
	6	Yellow Zinc	FA68327	10
	6-1/2	Yellow Zinc	FA21224A	2
	7	Yellow Zinc	FA21225A	2
	7-1/2	Yellow Zinc	FA21226A	2
	8	Yellow Zinc	FA21227A	2
	8-1/2	Yellow Zinc	FA21240A	2
	9	Yellow Zinc	FA21241A	2
	9-1/2	Yellow Zinc	FA21242A	2
	10	Yellow Zinc	FA21243A	2
	2	Yellow Zinc	FA68130	10
	2-1/4	Yellow Zinc	FA68131	10
	2-1/2	Yellow Zinc	FA68132	10
	2-3/4	Yellow Zinc	FA68133	10
	3	Yellow Zinc	FA68134	10
	3-1/2	Yellow Zinc	FA68136	10
	4	Yellow Zinc	FA68138	10
	4-1/2	Yellow Zinc	FA68139	10
	5	Yellow Zinc	FA68140	10
	5-1/2	Yellow Zinc	FA68141	10
	6	Yellow Zinc	FA68142	10
6-1/2	Yellow Zinc	FA68143	2	
7	Yellow Zinc	FA68144	2	
7-1/2	Yellow Zinc	FA21130A	2	
8	Yellow Zinc	FA68144A	2	
8-1/2	Yellow Zinc	FA21144A	2	
9	Yellow Zinc	FA21145A	2	
9-1/2	Yellow Zinc	FA21146A	1	
10	Yellow Zinc	FA21147A	1	
10-1/2	Plain	A21352 ²	1	
11	Plain	A21353 ²	1	
11-1/2	Plain	A21354 ²	1	
12	Plain	A21355 ²	1	
12-1/2	Plain	A21356 ²	1	
13	Plain	A21357 ²	1	
13-1/2	Plain	A21358 ²	1	
14	Plain	A21359 ²	1	
14-1/2	Plain	A21360 ²	1	
15	Plain	A21361 ²	1	
15-1/2	Plain	A21362 ²	1	
16	Plain	A21363 ²	1	
16-1/2	Plain	A21364 ²	1	
17	Plain	A21365 ²	1	
17-1/2	Plain	A21366 ²	1	
18	Plain	A21367 ²	1	
18-1/2	Plain	A21368 ²	1	
19	Plain	A21369 ²	1	
19-1/2	Plain	A21370 ²	1	
20	Plain	A21371 ²	1	

²Usually ships in 3 to 7 days

Available In Assortment



LP795 (8 items, 950 pieces)

LP796 (8 items, 750 pieces)

See page 1-34

LP797 (8 items, 500 pieces)

LP798 (8 items, 425 pieces)

See page 1-35

LP799 (8 items, 425 pieces)

See page 1-36

Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
7/8-14 UNF Across Flats 1-5/16"	2	Yellow Zinc	FA68330	10
	2-1/4	Yellow Zinc	FA68331	10
	2-1/2	Yellow Zinc	FA68332	10
	2-3/4	Yellow Zinc	FA68333	10
	3	Yellow Zinc	FA68334	10
	3-1/2	Yellow Zinc	FA68336	10
	4	Yellow Zinc	FA68338	10
	4-1/2	Yellow Zinc	FA68339	10
	5	Yellow Zinc	FA68340	10
	5-1/2	Yellow Zinc	FA68341	10
	6	Yellow Zinc	FA68342	10
	6-1/2	Yellow Zinc	FA21228A	1
	7	Yellow Zinc	FA21229A	1
	7-1/2	Yellow Zinc	FA21230A	1
	8	Yellow Zinc	FA21231A	1
	9	Yellow Zinc	FA21245A	1
	9-1/2	Yellow Zinc	FA21246A	1
	10	Yellow Zinc	FA21247A	1
	2	Yellow Zinc	FA68145	10
	2-1/2	Yellow Zinc	FA68147	10
	3	Yellow Zinc	FA68149	10
	3-1/2	Yellow Zinc	FA68151	10
	4	Yellow Zinc	FA68153	10
	4-1/2	Yellow Zinc	FA68154	5
	5	Yellow Zinc	FA68155	5
	5-1/2	Yellow Zinc	FA68156	2
	6	Yellow Zinc	FA68157	5
	6-1/2	Yellow Zinc	FA68158	1
	7	Yellow Zinc	FA68159	1
	7-1/2	Yellow Zinc	FA21134A	1
	8	Yellow Zinc	FA68160	1
	8-1/2	Yellow Zinc	FA21148A	1
	9	Yellow Zinc	FA21149A	1
	9-1/2	Yellow Zinc	FA21150A	1
10	Yellow Zinc	FA21151A	1	
10-1/2	Plain	A21372 ²	1	
11	Plain	A21373 ²	1	
11-1/2	Plain	A21374 ²	1	
12	Plain	A21375 ²	1	
12-1/2	Plain	A21376 ²	1	
13	Plain	A21377 ²	1	
14	Plain	A21378 ²	1	
14-1/2	Plain	A21379 ²	1	
15	Plain	A21380 ²	1	
15-1/2	Plain	A21381 ²	1	
16	Plain	A21382 ²	1	
16-1/2	Plain	A21383 ²	1	
17	Plain	A21384 ²	1	
17-1/2	Plain	A21385 ²	1	
18	Plain	A21386 ²	1	
18-1/2	Plain	A21387 ²	1	
19	Plain	A21388 ²	1	
19-1/2	Plain	A21389 ²	1	
20	Plain	A21390 ²	1	
2	Yellow Zinc	FA68345	10	
2-1/2	Yellow Zinc	FA68347	10	
3	Yellow Zinc	FA68349	10	
3-1/2	Yellow Zinc	FA68351	10	
4	Yellow Zinc	FA68353	10	
4-1/2	Yellow Zinc	FA68354	2	
5	Yellow Zinc	FA68355	2	
5-1/2	Yellow Zinc	FA68356	2	
6	Yellow Zinc	FA68357	2	
6-1/2	Yellow Zinc	FA21232A	1	
7	Yellow Zinc	FA21233A	1	
7-1/2	Yellow Zinc	FA21234A	1	
8	Yellow Zinc	FA21235A	1	
8-1/2	Yellow Zinc	FA21248A	1	
9	Yellow Zinc	FA21249A	1	
9-1/2	Yellow Zinc	FA21250A	1	
10	Yellow Zinc	FA21251A	1	

²Usually ships in 3 to 7 days

WARNING: Cancer and Reproductive Harm - www.P65Warnings.ca.gov.



FALCONGRIP® GRADE 8 FASTENERS

FALCONGRIP®

Grade 8 Hex Head Cap Screws



Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
1-1/8-7 UNC Across Flats 1-11/16"	3	Yellow Zinc	FA21152A	1
	3-1/2	Yellow Zinc	FA21153A	1
	4	Yellow Zinc	FA21154A	1
	4-1/2	Yellow Zinc	FA21155A	1
	5	Yellow Zinc	FA21156A	1
	5-1/2	Yellow Zinc	FA21157A	1
	6	Yellow Zinc	FA21158A	1
	6-1/2	Yellow Zinc	FA21159A	1
	7	Yellow Zinc	FA21160A	1
	7-1/2	Yellow Zinc	FA21161A	1
	8	Yellow Zinc	FA21162A	1
	8-1/2	Yellow Zinc	FA21163A	1
	9	Yellow Zinc	FA21164A	1
	9-1/2	Yellow Zinc	FA21165A	1
	10	Yellow Zinc	FA21166A	1
	10-1/2	Plain	A21391 ²	1
	11	Plain	A21392 ²	1
	11-1/2	Plain	A21393 ²	1
	12	Plain	A21394 ²	1
	12-1/2	Plain	A21395 ²	1
13	Plain	A21396 ²	1	
13-1/2	Plain	A21397 ²	1	
14	Plain	A21398 ²	1	
14-1/2	Plain	A21399 ²	1	
15	Plain	A21400 ²	1	
15-1/2	Plain	A21401 ²	1	
16	Plain	A21402 ²	1	
16-1/2	Plain	A21403 ²	1	
17	Plain	A21404 ²	1	
17-1/2	Plain	A21405 ²	1	
18	Plain	A21406 ²	1	
18-1/2	Plain	A21407 ²	1	
19	Plain	A21408 ²	1	
19-1/2	Plain	A21409 ²	1	
20	Plain	A21410 ²	1	
1-1/8-12 UNF Across Flats 1-11/16"	3	Yellow Zinc	FA21252A	1
	3-1/2	Yellow Zinc	FA21253A	1
	4	Yellow Zinc	FA21254A	1
	4-1/2	Yellow Zinc	FA21255A	1
	5	Yellow Zinc	FA21256A	1
	5-1/2	Yellow Zinc	FA21257A	1
	6	Yellow Zinc	FA21258A	1
	6-1/2	Yellow Zinc	FA21259A	1
	7	Yellow Zinc	FA21260A	1
	7-1/2	Yellow Zinc	FA21261A	1
8	Yellow Zinc	FA21262A	1	
8-1/2	Yellow Zinc	FA21263A	1	
9	Yellow Zinc	FA21264A	1	
9-1/2	Yellow Zinc	FA21265A	1	
10	Yellow Zinc	FA21266A	1	

²Usually ships in 3 to 7 days

Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
1-1/4-7 UNC Across Flats 1-7/8"	3	Yellow Zinc	FA21167A	1
	3-1/2	Yellow Zinc	FA21168A	1
	4	Yellow Zinc	FA21169A	1
	4-1/2	Yellow Zinc	FA21170A	1
	5	Yellow Zinc	FA21171A	1
	5-1/2	Yellow Zinc	FA21172A	1
	6	Yellow Zinc	FA21173A	1
	6-1/2	Yellow Zinc	FA21174A	1
	7	Yellow Zinc	FA21175A	1
	7-1/2	Yellow Zinc	FA21176A	1
	8	Yellow Zinc	FA21177A	1
	8-1/2	Yellow Zinc	FA21178A	1
	9	Yellow Zinc	FA21179A	1
	9-1/2	Yellow Zinc	FA21180A	1
	10	Yellow Zinc	FA21181A	1
	10-1/2	Plain	A21411 ²	1
	11	Plain	A21412 ²	1
	11-1/2	Plain	A21413 ²	1
	12	Plain	A21414 ²	1
	12-1/2	Plain	A21415 ²	1
13	Plain	A21416 ²	1	
13-1/2	Plain	A21417 ²	1	
14	Plain	A21418 ²	1	
14-1/2	Plain	A21419 ²	1	
15	Plain	A21420 ²	1	
15-1/2	Plain	A21421 ²	1	
16	Plain	A21422 ²	1	
16-1/2	Plain	A21423 ²	1	
17	Plain	A21424 ²	1	
17-1/2	Plain	A21425 ²	1	
18	Plain	A21426 ²	1	
18-1/2	Plain	A21427 ²	1	
19	Plain	A21428 ²	1	
19-1/2	Plain	A21429 ²	1	
20	Plain	A21430 ²	1	
1-1/4-12 UNF Across Flats 1-7/8"	3	Yellow Zinc	FA21267A	1
	3-1/2	Yellow Zinc	FA21268A	1
	4	Yellow Zinc	FA21269A	1
	4-1/2	Yellow Zinc	FA21270A	1
	5	Yellow Zinc	FA21271A	1
	5-1/2	Yellow Zinc	FA21272A	1
	6	Yellow Zinc	FA21273A	1
	6-1/2	Yellow Zinc	FA21274A	1
	7	Yellow Zinc	FA21275A	1
	7-1/2	Yellow Zinc	FA21276A	1
8	Yellow Zinc	FA21277A	1	
8-1/2	Yellow Zinc	FA21278A	1	
9	Yellow Zinc	FA21279A	1	
9-1/2	Yellow Zinc	FA21280A	1	
10	Yellow Zinc	FA21281A	1	

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Available In Assortment

-  **LP795** (8 items, 950 pieces)
-  **LP796** (8 items, 750 pieces)
See page 1-34
-  **LP797** (8 items, 500 pieces)
- LP798** (8 items, 425 pieces)
See page 1-35
- LP799** (8 items, 425 pieces)
See page 1-36



FALCONGRIP® GRADE 8 FASTENERS



FALCONGRIP®

Grade 8 Hex Head Cap Screws



Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
1-3/8-6 UNC Across Flats 2-1/16"	4	Plain	A21431 ²	1
	4-1/2	Plain	A21432 ²	1
	4-3/4	Plain	A21433 ²	1
	5	Plain	A21434 ²	1
	5-1/2	Plain	A21435 ²	1
	6	Plain	A21436 ²	1
	6-1/2	Plain	A21437 ²	1
	7	Plain	A21438 ²	1
	7-1/2	Plain	A21439 ²	1
	8	Plain	A21440 ²	1
	8-1/2	Plain	A21441 ²	1
	9	Plain	A21442 ²	1
	9-1/2	Plain	A21443 ²	1
	10	Plain	A21444 ²	1
	10-1/2	Plain	A21445 ²	1
	11	Plain	A21446 ²	1
	11-1/2	Plain	A21447 ²	1
	12	Plain	A21448 ²	1
	12-1/2	Plain	A21449 ²	1
	13	Plain	A21450 ²	1
13-1/2	Plain	A21451 ²	1	
14	Plain	A21452 ²	1	
14-1/2	Plain	A21453 ²	1	
15	Plain	A21454 ²	1	
15-1/2	Plain	A21455 ²	1	
16	Plain	A21456 ²	1	
16-1/2	Plain	A21457 ²	1	
17	Plain	A21458 ²	1	
17-1/2	Plain	A21459 ²	1	
18	Plain	A21460 ²	1	
18-1/2	Plain	A21461 ²	1	
19	Plain	A21462 ²	1	
19-1/2	Plain	A21463 ²	1	
20	Plain	A21464 ²	1	
1-1/2-6 UNC Across Flats 2-1/4"	4	Plain	A21465 ²	1
	4-1/2	Plain	A21466 ²	1
	4-3/4	Plain	A21467 ²	1
	5	Plain	A21468 ²	1
	5-1/2	Plain	A21469 ²	1
	6	Plain	A21470 ²	1
	6-1/2	Plain	A21471 ²	1
	7	Plain	A21472 ²	1
	7-1/2	Plain	A21473 ²	1
	8	Plain	A21474 ²	1
	8-1/2	Plain	A21475 ²	1
	9	Plain	A21476 ²	1
	9-1/2	Plain	A21477 ²	1
	10	Plain	A21478 ²	1
	10-1/2	Plain	A21479 ²	1
	11	Plain	A21480 ²	1
	11-1/2	Plain	A21481 ²	1
	12	Plain	A21482 ²	1
	12-1/2	Plain	A21483 ²	1
	13	Plain	A21484 ²	1
13-1/2	Plain	A21485 ²	1	
14	Plain	A21486 ²	1	
14-1/2	Plain	A21487 ²	1	
15	Plain	A21488 ²	1	
15-1/2	Plain	A21489 ²	1	
16	Plain	A21490 ²	1	
16-1/2	Plain	A21491 ²	1	
17	Plain	A21492 ²	1	
17-1/2	Plain	A21493 ²	1	
18	Plain	A21494 ²	1	
18-1/2	Plain	A21495 ²	1	
19	Plain	A21496 ²	1	
19-1/2	Plain	A21497 ²	1	
20	Plain	A21498 ²	1	

²Usually ships in 3 to 7 days

Size	Length (Inches)	Finish	Item No.	Pkg. Qty.
1-3/4-5 UNC Across Flats 2-5/8"	4	Plain	A21499 ²	1
	4-1/2	Plain	A21500 ²	1
	4-3/4	Plain	A21501 ²	1
	5	Plain	A21502 ²	1
	5-1/2	Plain	A21503 ²	1
	6	Plain	A21504 ²	1
	6-1/2	Plain	A21505 ²	1
	7	Plain	A21506 ²	1
	7-1/2	Plain	A21507 ²	1
	8	Plain	A21508 ²	1
	8-1/2	Plain	A21509 ²	1
	9	Plain	A21510 ²	1
	9-1/2	Plain	A21511 ²	1
	10	Plain	A21512 ²	1
	10-1/2	Plain	A21513 ²	1
	11	Plain	A21514 ²	1
	11-1/2	Plain	A21515 ²	1
	12	Plain	A21516 ²	1
	12-1/2	Plain	A21517 ²	1
	13	Plain	A21518 ²	1
13-1/2	Plain	A21519 ²	1	
14	Plain	A21520 ²	1	
14-1/2	Plain	A21521 ²	1	
15	Plain	A21522 ²	1	
15-1/2	Plain	A21523 ²	1	
16	Plain	A21524 ²	1	
16-1/2	Plain	A21525 ²	1	
17	Plain	A21526 ²	1	
17-1/2	Plain	A21527 ²	1	
18	Plain	A21528 ²	1	
18-1/2	Plain	A21529 ²	1	
19	Plain	A21530 ²	1	
19-1/2	Plain	A21531 ²	1	
20	Plain	A21532 ²	1	
2-4-1/2 UNC Across Flats 3"	4	Plain	A21533 ²	1
	4-1/2	Plain	A21534 ²	1
	4-3/4	Plain	A21535 ²	1
	5	Plain	A21536 ²	1
	5-1/2	Plain	A21537 ²	1
	6	Plain	A21538 ²	1
	6-1/2	Plain	A21539 ²	1
	7	Plain	A21540 ²	1
	7-1/2	Plain	A21541 ²	1
	8	Plain	A21542 ²	1
	8-1/2	Plain	A21543 ²	1
	9	Plain	A21544 ²	1
	9-1/2	Plain	A21545 ²	1
	10	Plain	A21546 ²	1
	10-1/2	Plain	A21547 ²	1
	11	Plain	A21548 ²	1
	11-1/2	Plain	A21549 ²	1
	12	Plain	A21550 ²	1
	12-1/2	Plain	A21551 ²	1
	13	Plain	A21552 ²	1
13-1/2	Plain	A21553 ²	1	
14	Plain	A21554 ²	1	
14-1/2	Plain	A21555 ²	1	
15	Plain	A21556 ²	1	
15-1/2	Plain	A21557 ²	1	
16	Plain	A21558 ²	1	
16-1/2	Plain	A21559 ²	1	
17	Plain	A21560 ²	1	
17-1/2	Plain	A21561 ²	1	
18	Plain	A21562 ²	1	
18-1/2	Plain	A21563 ²	1	
19	Plain	A21564 ²	1	
19-1/2	Plain	A21565 ²	1	
20	Plain	A21566 ²	1	

²Usually ships in 3 to 7 days

⚠ WARNING: Cancer and Reproductive Harm - www.P65Warnings.ca.gov.



HEX NUTS

Hex and Slotted Hex Nuts

- Zinc-plated unless noted
- Washer-faced
- Conform to ANSI B18.2.2 and SAE J995 specifications
- Controlled hardness
- Burr-free Class 2B threads

Grade 8



Size	Item No.	Pkg. Qty.
1/4-20 UNC	FA68400	100
1/4-28 UNF	FA68410	100
5/16-18 UNC	FA68401	100
5/16-24 UNF	FA68411	100
3/8-16 UNC	FA68402	100
3/8-24 UNF	FA68412	100
7/16-14 UNC	FA68403	50
7/16-14 UNC	FA68403A*	50
7/16-20 UNF	FA68413	50
7/16-20 UNF	FA68413A*	50
1/2-13 UNC	FA68404	50
1/2-20 UNF	FA68414	50
9/16-12 UNC	FA68405	50
9/16-18 UNF	FA68415	50
5/8-11 UNC	FA68406	25
5/8-18 UNF	FA68416	25
3/4-10 UNC	FA68407	25
3/4-16 UNF	FA68417	25
7/8-9 UNC	FA68408	25
7/8-14 UNF	FA68418	25
1-8 UNC	FA68409	10
1-14 UNF	FA68419	10
1-1/8-7 UNC	FA124A	10
1-1/8-12 UNF	FA120A	10
1-1/4-7 UNC	FA125A	10
1-1/4-12 UNF	FA121A	10
1-1/2-6 UNC	FA126A	10
1-1/2-12 UNF	FA122A	10

*Old standard 5/8" across the flats

Available In Assortment

Grade 8



- LP795** (8 items, 950 pieces)
- LP796** (8 items, 750 pieces)
See page 1-34
- LP797** (8 items, 500 pieces)
- LP798** (8 items, 425 pieces)
See page 1-35
- LP799** (8 items, 425 pieces)
See page 1-36

Grade 8 – Plain Finish



Size	Item No.	Pkg. Qty.
1/4-20 UNC	BC68400	100
1/4-28 UNF	BC68410	100
5/16-18 UNC	BC68401	100
5/16-24 UNF	BC68411	100
3/8-16 UNC	BC68402	100
3/8-24 UNF	BC68412	100
7/16-14 UNC	BC68403	50
7/16-20 UNF	BC68413	50
1/2-13 UNC	BC68404	50
1/2-20 UNF	BC68414	50
9/16-12 UNC	BC68405	50
5/8-11 UNC	BC68406	25
5/8-18 UNF	BC68416	25
3/4-10 UNC	BC68407	25
3/4-16 UNF	BC68417	25
7/8-9 UNC	BC68408	25
7/8-14 UNC	BC68418	25
1-8 UNC	BC68409	10
1-14 UNF	BC68419	10

Grade 5



Size	Item No.	Pkg. Qty.
1/4-20 UNC	FA95677	100
1/4-28 UNF	FA95687	100
5/16-18 UNC	FA95678	100
5/16-24 UNF	FA95688	100
3/8-16 UNC	FA95679	100
3/8-24 UNF	FA95689	100
7/16-14 UNC	FA95680	50
7/16-20 UNF	FA95690	50
1/2-13 UNC	FA95681	50
1/2-20 UNF	FA95691	50
9/16-12 UNC	FA95682	50
9/16-18 UNF	FA28177	25
5/8-11 UNC	FA95683	25
5/8-18 UNF	FA95692	25
3/4-10 UNC	FA95684	25
3/4-16 UNF	FA95693	25
7/8-9 UNC	FA95685	25
7/8-14 UNC	FA95694	25
1-8 UNC	FA95686	10
1-14 UNF	FA95695	10
1-1/8-7 UNC	FA61246	10
1-1/8-12 UNF	FA61247	10
1-1/4-7 UNC	FA61248	10
1-1/4-12 UNF	FA61249	10

Available In Assortment

Grade 5



- LP790** (8 items, 1,100 pieces)
- LP791** (8 items, 950 pieces)
See page 1-41
- LP792** (8 items, 650 pieces)
- LP793** (8 items, 425 pieces)
See page 1-42
- LP794** (8 items, 425 pieces)
See page 1-43

Grade 2



Size	Item No.	Pkg. Qty.
1/4-20 UNC	100	100
1/4-20 UNC	100M01	250
1/4-28 UNF	110	100
5/16-18 UNC	101	100
5/16-18 UNC	101M01	250
5/16-24 UNF	111	100
3/8-16 UNC	102	100
3/8-16 UNC	102M01	250
3/8-24 UNF	112	100
7/16-14 UNC	103	50
7/16-14 UNC	103M01	100
7/16-14 UNC	103A*	50
7/16-20 UNF	113	50
1/2-13 UNC	104	50
1/2-13 UNC	104M01	100
1/2-20 UNF	114	50

*Old standard 5/8" across the flats

Size	Item No.	Pkg. Qty.
9/16-12 UNC	105	50
9/16-18 UNF	115	50
5/8-11 UNC	106	25
5/8-11 UNC	106M01	50
5/8-18 UNF	116	25
3/4-10 UNC	107	25
3/4-16 UNF	117	25
7/8-9 UNC	108	25
1-8 UNC	109	25
1-14 UNF	119	25
1-1/8-7 UNC	109A	10
1-1/4-7 UNC	109B	10
1-1/2-6 UNC	109C	10

Slotted Hex Grade 2



Size	Item No.	Pkg. Qty.
1/4-20 UNC	52550	100
1/4-28 UNF	85148	100
5/16-18 UNC	52551	100
5/16-24 UNF	85149	100
3/8-16 UNC	52552	100
3/8-24 UNF	85150	100
7/16-14 UNC	52553	50
7/16-20 UNF	85151	50
1/2-13 UNC	52554	50
1/2-20 UNF	85152	50
9/16-12 UNC	52555	50
9/16-18 UNF	85153	50
5/8-11 UNC	52556	25
5/8-18 UNF	85154	25
3/4-10 UNC	52557	25
3/4-16 UNF	85155	25
7/8-9 UNC	52558	25
7/8-14 UNF	85156	25
1-8 UNC	52559	25
1-14 UNF	85157	25
1-1/8-7 UNC	58936	5
1-1/8-12 UNF	58937	5
1-1/4-7 UNC	58938	5
1-1/4-12 UNF	58939	5
1-1/2-6 UNC	58940	5
1-1/2-12 UNF	58941	5

Available In Assortment



- Grade 2 Slotted Hex**
- LP609** (10 items, 190 pieces)
See page 1-44





WASHERS

FALCONGRIP®

FalconGrip® Thru-Hardened Flat Washers

- 1050 annealed HRPO*
- Hardened and drawn to Rc 38/45
- Zinc-plated to 0.0002" minimum thickness with yellow chromate finish
- Thru-hardened – to resist dishing, bellying or cracking

*Hot rolled, pickled and oiled steel

Available In Assortment

- LP795** (8 items, 950 pieces)
- LP796** (8 items, 750 pieces)
See page 1-34
- LP797** (8 items, 500 pieces)
- LP798** (8 items, 425 pieces)
See page 1-35
- LP799** (8 items, 425 pieces)
See page 1-36



USS

Nominal Size (Inches)	I.D. (Inches)	O.D. (Inches)	Thickness (Inches)	Item No.	Pkg. Qty.
1/4	0.312	0.734	0.051 - 0.080	FA88445	100
5/16	0.375	0.875	0.064 - 0.104	FA88446	100
3/8	0.438	1.000	0.064 - 0.104	FA88447	100
7/16	0.500	1.250	0.064 - 0.104	FA88448	100
1/2	0.562	1.375	0.086 - 0.132	FA88449	100
9/16	0.625	1.469	0.086 - 0.132	FA88450	50
5/8	0.688	1.750	0.108 - 0.160	FA88451	50
3/4	0.812	2.000	0.122 - 0.177	FA88452	50
7/8	0.938	2.250	0.136 - 0.192	FA88453	25
1	1.062	2.500	0.136 - 0.192	FA88454	25
1-1/8	1.250	2.750	0.136 - 0.192	FA57124	10
1-1/4	1.375	3.000	0.136 - 0.192	FA57125	10

SAE

Nominal Size (Inches)	I.D. (Inches)	O.D. (Inches)	Thickness (Inches)	Item No.	Pkg. Qty.
1/4	0.281	0.625	0.051 - 0.080	FA88435	100
5/16	0.344	0.688	0.051 - 0.080	FA88436	100
3/8	0.406	0.812	0.051 - 0.080	FA88437	100
7/16	0.469	0.922	0.051 - 0.080	FA88438	100
1/2	0.531	1.062	0.074 - 0.121	FA88439	100
9/16	0.594	1.156	0.074 - 0.121	FA88440	50
5/8	0.656	1.312	0.074 - 0.121	FA88441	50
3/4	0.812	1.469	0.108 - 0.160	FA88442	50
7/8	0.938	1.750	0.108 - 0.160	FA88443	25
1	1.062	2.000	0.108 - 0.160	FA88444	25
1-1/8	1.250	2.250	0.108 - 0.160	FA57126	10
1-1/4	1.375	2.500	0.136 - 0.192	FA57127	10

Flat Washers – Low Carbon

- Smooth finish
- Burr-free
- Uniform gauge
- Zinc-plated
- Conforms to SAE Specification J488, ANSI Specification B18.22.1 and Federal Specification FF-W-92

Available In Assortment

- LP790** (8 items, 1,100 pieces)
- LP791** (8 items, 950 pieces)
See page 1-41
- LP792** (8 items, 650 pieces)
- LP793** (8 items, 425 pieces)
See page 1-42
- LP794** (8 items, 425 pieces)
See page 1-43



USS

Nominal Size (Inches)	I.D. (Inches)	O.D. (Inches)	Thickness (Inches)	Item No.	Pkg. Qty.
3/16	0.250	0.562	0.046	500*	500
1/4	0.312	0.734	0.065	FA501	250
5/16	0.375	0.875	0.083	FA502	250
3/8	0.438	1.000	0.083	FA503	250
7/16	0.500	1.250	0.083	FA504	100
1/2	0.562	1.375	0.109	FA505	100
9/16	0.625	1.469	0.109	FA506	100
5/8	0.688	1.750	0.134	FA507	50
3/4	0.812	2.000	0.148	FA508	50
7/8	0.938	2.250	0.165	FA509	25
1	1.062	2.500	0.165	FA510	25
1-1/8	1.250	2.750	0.165	FA510A	10
1-1/4	1.375	3.000	0.165	FA510B	10
1-1/2	1.625	3.500	0.187	FA510C	10

*Since the dimensional properties of a 3/16 USS and No. 12 washer are similar, 3/16 USS Flat Washer No. 500 can be used with a No. 12 screw.

SAE

Nominal Size	I.D. (Inches)	O.D. (Inches)	Thickness (Inches)	Item No.	Pkg. Qty.
#2	0.094	0.219	0.020	94268	100
#3	0.109	0.250	0.031	94269	100
#4	0.125	0.314	0.031	94270	100
#6	0.156	0.375	0.047	522	500
#8	0.187	0.437	0.047	523	500
#10	0.219	0.500	0.047	511	500
1/4"	0.281	0.625	0.062	FA512	250
5/16"	0.344	0.687	0.062	FA513	250
3/8"	0.406	0.812	0.062	FA514	250
7/16"	0.469	0.922	0.062	FA515	100
1/2"	0.531	1.062	0.094	FA516	100
9/16"	0.594	1.168	0.094	FA517	100
5/8"	0.656	1.312	0.094	FA518	50
3/4"	0.812	1.4805	0.141	FA519	50
7/8"	0.937	1.750	0.141	FA520	25
1"	1.062	2.000	0.141	FA521	25





Hardened Flat Washers

- USS
- Plain finish
- Meets Specification ANSI B18.22.1 Type A wide series



Nominal Size (Inches)	I.D. (Inches)	O.D. (Inches)	Thickness (Inches)	Item No.	Pkg. Qty.
1/4	0.312	0.734	0.065	BC501B	250
5/16	0.375	0.875	0.083	BC502B	250
3/8	0.438	1.000	0.083	BC503B	250
7/16	0.500	1.250	0.083	BC504B	100
1/2	0.562	1.375	0.109	BC505B	100
9/16	0.625	1.469	0.109	BC506B	100
5/8	0.688	1.750	0.134	BC507B	50
3/4	0.812	2.000	0.148	BC508B	50
7/8	0.938	2.250	0.165	BC509B	25
1	1.062	2.500	0.165	BC510B01	25

Nylon Flat Washers

Nominal Size	Item No.	Pkg. Qty.
#2	94230	250
#4	94231	250
#6	94232	250
#8	94233	250
#10	94234	100
1/4"	94235	100



Large High-Strength Flat Washers

- Medium carbon steel
- Heat-treated, quenched and tempered
- Zinc-plated
- Designed for use with Grade 5 and Grade 8 Cap Screws



USS

- USS manufactured to ANSI specifications

Nominal Size (Inches)	I.D. (Inches)	O.D. (Inches)	Minimum Thickness (Inches)	Maximum Thickness (Inches)	Item No.	Pkg. Qty.
1-1/8	1-1/4	2-3/4	0.136	0.177	58866	25
1-1/4	1-3/8	3	0.136	0.177	58867	25
1-3/8	1-1/2	3-1/4	0.136	0.177	58868	10
1-1/2	1-5/8	3-1/2	0.136	0.177	58869	5

SAE

- SAE manufactured to ASTM Specification F436

Nominal Size (Inches)	I.D. (Inches)	O.D. (Inches)	Minimum Thickness (Inches)	Maximum Thickness (Inches)	Item No.	Pkg. Qty.
1-1/8	1-1/4	2-1/4	0.136	0.177	82037	25
1-1/4	1-3/8	2-1/2	0.136	0.177	82038	25
1-3/8	1-1/2	2-3/4	0.136	0.177	58870	10
1-1/2	1-5/8	3	0.136	0.177	88688	5
1-3/4	1-7/8	3-3/8	0.178	0.280	58871	5
2	2-1/8	3-3/4	0.178	0.280	58872	5

Structural Flat Washers

Nominal Size (Inches)	I.D. (Inches)	O.D. (Inches)	Thickness (Inches)	Item No.	Pkg. Qty.
1/2	17/32	1-1/16	5/32	21578²	10
5/8	11/16	1-5/16	5/32	21579²	10
3/4	13/16	1-15/32	5/32	21580²	10
7/8	15/16	1-3/4	5/32	21581²	10
1	1-1/8	2	5/32	21582²	10
1-1/8	1-1/4	2-1/4	5/32	21583²	10
1-1/4	1-3/8	2-1/2	5/32	21584²	10
1-3/8	1-1/2	2-3/4	5/32	21585²	10
1-1/2	1-5/8	3	5/32	21586²	5
1-3/4	1-7/8	3-3/8	3/16	21587²	5
2	2-1/8	3-3/4	3/16	21588²	5

²Usually ships in 3 to 7 days

- Medium carbon steel
- Quenched and tempered
- Black finish
- Meets ASTM Specification F436



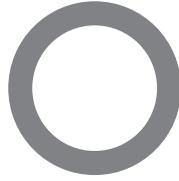
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WASHERS

Fiber Washers

I.D. (Inches)	O.D. (Inches)	Thickness (Inches)	Item No.	Pkg. Qty.
3/32	1/4	1/32	571	50
1/8	1/4	1/32	572	50
3/16	3/8	1/32	575	50
3/16	5/16	1/16	574	50
1/4	1/2	1/32	577	50
1/4	3/8	1/16	576	50
5/16	7/16	1/16	578	50
5/16	9/16	1/16	579	50
3/8	5/8	1/32	581	50
3/8	1/2	1/16	580	50
7/16	11/16	1/32	582	50
1/2	5/8	1/32	583	50
1/2	3/4	1/16	584	50
9/16	13/16	1/32	585	50
5/8	7/8	1/32	587	50
5/8	3/4	1/16	586	50
11/16	15/16	1/32	588	50
3/4	1-1/16	1/32	590	50
3/4	1	1/16	589	50
13/16	1-1/8	1/32	591	50
7/8	1-3/16	1/16	592	50
15/16	1-1/4	1/32	593	50
1	1-5/16	1/16	594	50



Available In Assortment

LP89
(23 items, 530 pieces)
See page 1-50



Bonded Sealing Washers

- Avoid leaks under screw heads
- Rubber is bonded to washer to prevent separation
- Available in 18-8 Stainless Steel and galvanized steel
- Cross-linked 70 Durometer EPDM base material
- Temperature range: -67°F to +212°F (-55°C to +100°C)
- Approximately 0.106" thick



Nominal Size	O.D. (Inches)	Steel Item No.	Pkg. Qty.	Stainless Steel Item No.	Pkg. Qty.
#6	3/8	63190	100	63201	100
#8	1/2	63191	100	63202	100
#10	1/2	63192	100	63203	100
	9/16	63193	100	63204	100
#10	5/8	63194	100	63205	100
	1/2	63195	100	63206	100
#12	9/16	63196	100	63207	100
	5/8	63197	100	63208	100
#14	9/16	63198	100	63209	100
	5/8	63199	100	63210	100
5/16"	3/4	63200	100	63211	100

WARNING: Cancer and Reproductive Harm - www.P65Warnings.ca.gov.

Available In Assortment

LP706
(22 items, 1,100 pieces)
See page 1-50



Fender Washers

- Smooth finish
- Burr-free
- Uniform gauge
- Zinc-plated

Standard (0.060" Thickness)

Nominal Size (Inches)	O.D. (Inches)	Item No.	Pkg. Qty.
3/16	3/4	58816	100
	1	544	100
	1-1/4	58817	100
	1-1/2	58818	100
1/4	3/4	58819	100
	1	58820	100
	1-1/4	540	100
	1-1/2	83996	100
5/16	1-3/4	58821	100
	2	58822	100
	1	58823	100
	1-1/4	541	100
3/8	1-1/2	542	100
	1-3/4	58824	100
	2	58825	100
	1-1/4	58826	100
1/2	1-1/2	543	100
	1-3/4	58827	100
	2	58828	100
	1-1/4	58829	50
1/2	1-1/2	58830	50
	1-3/4	88686	50
	2	58831	50

Extra Thick (0.120" Thickness)

Nominal Size (Inches)	O.D. (Inches)	Item No.	Pkg. Qty.
3/4	3/4	55346	50
	1	55347	50
	1-1/4	55348	50
1/4	1-1/2	55349	50
	1-3/4	55350	50
	2	55351	50
5/16	1	55352	50
	1-1/4	55353	50
	1-1/2	55354	50
3/8	1-3/4	55355	50
	2	55356	50
	1-1/4	55357	50
1/2	1-1/2	55358	50
	1-3/4	55359	50
	2	55360	50
1/2	1-1/4	55361	50
	1-1/2	55362	50
	1-3/4	55363	50
1/2	2	55364	50



Available In Assortment

LP385
(7 items, 650 pieces)

LP649
(12 items, 300 pieces)
See page 1-49



WARNING: Cancer - www.P65Warnings.ca.gov.





Nord-Lock® Self-Locking Washers

Nord-Lock® washers are available in either a Standard O.D. or a Large O.D. series. The Standard O.D. series is designed for counter-bore holes according to DIN 974. The Large O.D. series washers are designed for use on large/slotted holes, painted/sensitive surfaces or soft materials. They can also be used with flanged bolts or nuts for optimum load distribution.

- Resists loosening caused by vibration
- Ease of assembly and disassembly
- Locking function not affected by lubrication
- Positive locking – low or high preload levels
- Minimum surface marring or scratching



Steel

- Zinc flake coated with Delta Protekt® for superior corrosion resistance – up to 6 times longer than standard zinc plating
- Thru-hardened: Minimum 44 HRC, Maximum 51 HRC

Nominal Size	I.D. (Inches)	O.D. (Inches)	Standard Pack Item No.	Pkg. Qty.	Bulk Pack Item No.	Pkg. Qty.
#6	0.15	0.30	1473009	20	1462196	100
	0.15	0.35	1473010*	20	1462197*	100
#8 (M4)	0.17	0.30	1473011	20	1462198	100
	0.17	0.35	1473012*	20	1462199*	100
#10 (M5)	0.21	0.35	1473013	20	58091	100
	0.21	0.43	1473014*	20	1462173*	100
M6	0.26	0.43	1473015	20	1462174	100
	0.26	0.53	1473016*	20	1462175*	100
1/4"	0.28	0.45	1473017	20	58092	100
	0.28	0.53	1473018*	20	1462176*	100
5/16" (M8)	0.34	0.53	1473019	20	58093	100
	0.34	0.65	1473020*	20	1462177*	100
3/8"	0.41	0.65	1473021	20	58094	100
	0.41	0.83	1473022*	20	1462178*	100
M10	0.42	0.65	1473023	10	1462179	20
	0.42	0.83	1473024*	10	1462180*	20
7/16" (M11)	0.45	0.73	1473025	10	58095	20
M12	0.51	0.77	1473026	10	1462181	20
	0.51	1.00	1473027*	10	1462182*	20
1/2"	0.53	0.77	1473028	10	58096	20
	0.53	1.00	1473029*	10	1462183*	20
9/16" (M14)	0.60	0.91	1473030	4	58097	10
	0.60	1.21	1473031*	4	1462184*	10
5/8" (M16)	0.67	1.00	1473032	4	58098	10
	0.67	1.21	1473033*	4	1462185*	10
3/4"	0.79	1.21	1473034	4	58099	10
	0.79	1.54	1473035*	4	1462186*	10
M20	0.84	1.21	1473036	4	1462187	10
	0.84	1.54	1473037*	4	1462188*	10
7/8" (M22)	0.92	1.36	1473038	4	58100	10
	0.92	1.65	1473039*	4	1462189*	10
1"	1.10	1.54	1473040	4	58101	10
	1.10	1.91	1473041*	4	1462190*	10

*Large O.D. series

Stainless Steel

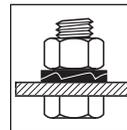
- 316L Stainless Steel

Nominal Size	I.D. (Inches)	O.D. (Inches)	Standard Pack Item No.	Pkg. Qty.	Bulk Pack Item No.	Pkg. Qty.
#6	0.15	0.30	1473042	10	1462191	25
#8 (M4)	0.17	0.30	1473043	10	1462200	25
#10 (M5)	0.21	0.35	1473044	10	1462192	25
M6	0.26	0.43	1473045	10	1462194	25
1/4"	0.28	0.45	1473046	10	1462193	25
5/16" (M8)	0.34	0.53	1473047	10	1462201	25
M10	0.42	0.83	1473048*	4	1462195*	25

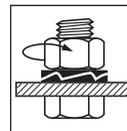
*Large O.D. series

⚠ **WARNING:** Cancer and Reproductive Harm – www.P65Warnings.ca.gov.

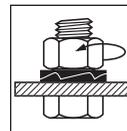
What makes NORD-LOCK® work



The NORD-LOCK® principle requires two washer-shaped pieces that have inclined cams on one side and a series of ridges on the other. When the inclined cams are mated and installed as shown in the illustration, one washer seizes to the joint material and the other to the nut or cap screw.



When a bolt or stud elongates due to vibration or shock, the nut or cap screw starts to rotate loose. NORD-LOCK® prevents this since the cam rise angle is greater than the lead angle of the thread. As one piece of the NORD-LOCK® attempts to rotate with the nut or cap screw, the preload is actually increased, further locking the nut.



When the bolt contracts, the inclined planes of the cams cause the nut or cap screw to rotate back to its original position. This creates a fastening system that is vibration-proof according to military specifications. The NORD-LOCK® fastening system may be loosened by exerting approximately 50% more torque than required for tightening.

Available In Assortment

	1473049 (7 items, 88 pieces)
	1473050 (6 items, 78 pieces)
	See page 1-52
	1473051 (6 items, 68 pieces)
	1473052 (6 items, 68 pieces)
	See page 1-53

High Collar Lock Washers for Socket Head Cap Screws

Nominal Size	Item No.	Pkg. Qty.
#8	560	100
#10	561	100
1/4"	562	100
5/16"	563	100
3/8"	564	100
7/16"	565	100
1/2"	566	100
5/8"	567	50
3/4"	568	50
7/8"	569	25
1"	570	25

- Manufactured from spring-tempered steel
- Positive spring action assures tighter assemblies with greater holding power
- Zinc-plated
- Conforms to SAE Specification J489A





LOCK WASHERS

FALCONGRIP®

FalconGrip® Alloy High-Strength Lock Washers

Nominal Size (Inches)	Item No.	Pkg. Qty.
1/4	FA528A	250
5/16	FA529A	250
3/8	FA530A	100
7/16	FA531A	100
1/2	FA532A	100
9/16	FA533A	100
5/8	FA534A	100
3/4	FA535A	100
7/8	FA536A	50
1	FA537A	25
1-1/8	FA538A	10
1-1/4	FA539A	10
1-1/2	FA540A	10



Available In Assortment

	LP795 (8 items, 950 pieces)
	LP796 (8 items, 750 pieces) See page 1-34
	LP797 (8 items, 500 pieces)
	LP798 (8 items, 425 pieces) See page 1-35
	LP799 (8 items, 425 pieces) See page 1-36

Lock Washers Non-Linking

- Manufactured from spring-tempered steel
- Positive spring action assures tighter assemblies with greater holding power
- Zinc-plated
- Conforms to SAE Specification J489A



Nominal Size	Item No.	Pkg. Qty.
#4	95880	250
#6	525	500
#8	526	500
#10	527	500
#12	85401	250
1/4"	FA528	250
5/16"	FA529	250
3/8"	FA530	100
3/8"	FA530M01	250
7/16"	FA531	100
7/16"	FA531M01	250
1/2"	FA532	100
1/2"	FA532M01	250
9/16"	FA533	100
5/8"	FA534	100
3/4"	FA535	100
7/8"	FA536	50
1"	FA537	25
1-1/8"	FA538	10
1-1/4"	FA539	10
1-1/2"	FA540	10

Available In Assortment

	LP790 (8 items, 1,100 pieces)
	LP791 (8 items, 950 pieces) See page 1-41
	LP792 (8 items, 650 pieces)
	LP793 (8 items, 425 pieces) See page 1-42
	LP794 (8 items, 425 pieces) See page 1-43

Shakeproof Lock Washers

Internal Flat



Nominal Size	Item No.	Pkg. Qty.
#4	94276	100
#6	1100	100
#8	1101	100
#10	1102	100
#12	1103	100
#14	1104	100
5/16"	1105	100
3/8"	1106	100
7/16"	1107	100
1/2"	1108	100
9/16"	1108A	100
5/8"	1109	50
3/4"	1110	50

External Flat



Nominal Size	Item No.	Pkg. Qty.
#2	94271	100
#3	94272	100
#4	94273	100
#6	1125	100
#8	1126	100
#10	1127	100
#12	1128	100
#14	1129	100
5/16"	1130	100
3/8"	1131	100
7/16"	1132	100
1/2"	1133	100
9/16"	1133A	100
5/8"	1134	50
3/4"	1135	50

External Countersunk



Nominal Size	Item No.	Pkg. Qty.
#6	1150	100
#8	1151	100
#10	1152	100
#12	1153	100
#14	1154	100

Available In Assortment

	LP75
	(21 items, 1,225 pieces)
	LP426
	(24 items, 1,100 pieces) See page 1-51





CERTIFICATE



This is to certify that

Lawson Products, Inc.

Kent Automotive

8770 W. Bryn Mawr
Suite 900
Chicago, IL 60631
United States of America

with the organizational units/sites as listed in the annex

has implemented and maintains a **Quality Management System**.

Scope:

The distribution of hardware and industrial supplies to orders specified by field sales.

Through an audit, documented in a report, it was verified that the management system fulfills the requirements of the following standard:

ISO 9001 : 2015

Certificate registration no.	10000865 QM15
Date of original certification	1996-01-05
Date of certification	2018-08-31
Valid until	2021-08-30



DQS Inc.

Brad McGuire
Managing Director

Accredited Body: DQS Inc., 1130 West Lake Cook Road, Suite 340, Buffalo Grove, IL 60089 USA





**Annex to certificate
Registration No. 10000865 QM15**

Lawson Products, Inc.

Kent Automotive

8770 W. Bryn Mawr
Suite 900
Chicago, IL 60631
United States of America

Location

Scope

**10003649
Lawson Products, Inc.
Kent Automotive
1381 Capital Boulevard
Reno, NV 89502
United States of America**

Warehouse Distribution.

**10009745
Lawson Products, Inc.
Kent Automotive
1197 Satellite Blvd NW
Suwanee, GA 30024
United States of America**

Warehouse Distribution.

**10011461
Lawson Products, Inc.
Kent Automotive
7315 Rapistan Court
Mississauga, ON L5N 5Z4
Canada**

Warehouse Distribution.

Remote Location

Scope

**10004219
Lawson Products, Inc.
Kent Automotive
8801 W 47th Street
Mc Cook, IL 60525
United States of America**

The remote location at McCook, IL performs the following functions: warehouse.



Lawson Warranty Policy

LIMITED WARRANTY: ALL PRODUCTS SOLD ARE WARRANTED BY LAWSON ONLY TO CUSTOMERS FOR: (i) RESALE; OR (ii) USE IN BUSINESS, GOVERNMENT OR ORIGINAL EQUIPMENT MANUFACTURE. LAWSON WARRANTS PRODUCTS AGAINST DEFECTS IN MATERIALS AND WORKMANSHIP UNDER NORMAL USE FOR A PERIOD OF ONE (1) YEAR AFTER THE DATE OF PURCHASE FROM LAWSON, UNLESS OTHERWISE STATED. PROVIDED THAT LAWSON ACCEPTS THE PRODUCT FOR RETURN DURING THE LIMITED WARRANTY PERIOD, LAWSON MAY, AT ITS OPTION: (i) REPAIR; (ii) REPLACE; OR (iii) REFUND THE AMOUNT PAID BY CUSTOMER. CUSTOMER MUST RETURN THE PRODUCT TO THE APPROPRIATE LAWSON LOCATION, AS DESIGNATED BY LAWSON, SHIPPING COSTS PREPAID. LAWSON'S REPAIR, REPLACEMENT, OR REFUND OF AMOUNTS PAID BY CUSTOMER FOR THE PRODUCT, SHALL BE CUSTOMER'S SOLE AND EXCLUSIVE REMEDY.

WARRANTY DISCLAIMER (A) NO WARRANTY OR AFFIRMATION OF FACT, EXPRESS OR IMPLIED, OTHER THAN AS SET FORTH IN THE LIMITED WARRANTY STATEMENT ABOVE, IS MADE OR AUTHORIZED BY LAWSON. LAWSON DISCLAIMS ANY LIABILITY FOR CLAIMS ARISING OUT OF PRODUCT MISUSE, IMPROPER PRODUCT SELECTION, IMPROPER INSTALLATION, PRODUCT MODIFICATION, MISREPAIR OR MISAPPLICATION. LAWSON EXPRESSLY DISCLAIMS ANY WARRANTY THAT THE PRODUCTS: (i) ARE MERCHANTABILITY; (ii) FIT FOR A PARTICULAR PURPOSE; OR (iii) DO NOT AND WILL NOT INFRINGE UPON OTHER'S INTELLECTUAL PROPERTY RIGHTS. (B) LAWSON MAKES NO WARRANTIES TO THOSE DEFINED AS CONSUMERS IN THE MAGNUSON-MOSS WARRANTY-FEDERAL TRADE COMMISSION IMPROVEMENT ACT.

LIMITATION OF LIABILITY: LAWSON EXPRESSLY DISCLAIMS ANY LIABILITY FOR CONSEQUENTIAL, INCIDENTAL, SPECIAL, EXEMPLARY, OR PUNITIVE DAMAGES. LAWSON'S LIABILITY IN ALL CIRCUMSTANCES IS LIMITED TO, AND SHALL NOT EXCEED, THE PURCHASE PRICE PAID FOR THE PRODUCT THAT GIVES RISE TO ANY LIABILITY.

REQUEST FOR QUOTATION
CRFQ 0212 SWC2200000001
(FASTEN21)
Miscellaneous Fasteners & Fastening Devices

SPECIFICATIONS

- 1. PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of the State of West Virginia to establish an Open-end, Statewide Contract for Miscellaneous Fasteners and Fastening Devices. The Contract awarded from this Solicitation shall cover Eligible Items from the Vendor's Catalog. The Contract may be utilized by all West Virginia State Agencies and Political Subdivisions in the State's fifty-five (55) counties.

State agencies are exempt from using this Contract for orders totaling \$200.00 or less per month. No agency shall issue a series of requisitions to circumvent the \$25,000 threshold. Violation of the \$25,000 threshold is commonly referred to as "stringing," and is prohibited by law.

- 2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.

2.1 "ANSI" means American National Standards Institute.

2.2 "AMSE" means Accredited Standards Developing Organization.

2.3 "ASTM" means American Society for Testing and Material.

2.4 "Catalog" means the price list or sales catalog that includes all items that Vendor can and will sell under this Contract.

2.5 "Catalog Price" means the lowest price listed for an Eligible Item in Vendor's Catalog. (Ex. A box of 200 tissues priced at \$4.00 per box has a catalog price of \$4.00. A crate of tissue boxes priced at \$400.00 has a catalog price of \$400.00).

2.6 "Discount Percentage" means the percentage discount that Vendor will apply to all Agency purchases of Eligible Items in a given product category.

2.7 "Discounted Price" means the price that the Vendor will charge Agencies for the purchase of Eligible Items under this Contract. The Discounted Price is the Catalog Price reduced by the Discount Percentage.

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Miscellaneous Fasteners & Fastening Devices

- 2.8 “Discounted Unit Price”** means the discounted price of one Unit of an Eligible Item purchased under this Contract. The Discounted Unit Price will only be used for evaluation purposes.
- 2.9 “Eligible Item”** means any item contained in Vendor’s catalog that Vendor can and will sell to the State under this Contract and includes generally Fastening devices include but are not limited to, bolts, screws, nuts, washers, threaded rods, cotter pins, etc.
- 2.10 “IFI”** means Industrial Fasteners Institute.
- 2.11 “ISO”** means the International Organization for Standardization.
- 2.12 “Pricing Page” or “Pricing Pages”** means the schedule of prices, Discount Percentage, estimated usage, and totals contained in wvOASIS or attached hereto as Exhibit A and used to evaluate the Solicitation responses.
- 2.13 “SAE”** means Society of Automotive Engineers.
- 2.14 “Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
- 2.15 “Total Bid Cost”** means the sum of the bid total column on the Pricing Pages shown below the bid total column and identified as the total bid cost.
- 2.16 “Unit”** means the smallest measurable amount of an Eligible Item and is identified on the Pricing Pages in the Unit column. The Unit will only be utilized for bid evaluation purposes.
- 2.17 “Unit Price”** means the price of an individual unit of an Eligible Item as shown on the Pricing Pages.
- 2.18 “Units Provided for Catalog Price”** means the total number of units of an Eligible Item contained in the package advertised for sale in Vendor’s Catalog that corresponds with the Catalog Price. (Ex. A box of 200 nuts advertised in vendor’s catalog for \$4.00 has a Units Provided for Catalog Price of 200. A crate of nuts advertised in Vendor’s catalog for \$400.00, each containing 100 boxes with 200 nuts per box, yields Units Provided for Catalog Price of 20,000.)

REQUEST FOR QUOTATION
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(FASTEN21)
Miscellaneous Fasteners & Fastening Devices

3. GENERAL REQUIREMENTS:

3.1 Mandatory Eligible Item Requirements: Eligible Items must meet or exceed the mandatory requirements listed below.

3.1.1 Eligible Items must conform to the latest edition of fastener standards as complied by:

The Industrial Fasteners Institute
6363 Oak Tree Blvd.
Independence, Ohio 44131-2500
<http://www.indfast.org>

3.1.2 Eligible Items must be new and unused, easily identifiable, and have traceable markings where appropriate.

3.1.3 Eligible Items shall be rated as Commercial and/or Industrial Grade.

3.1.4 All Eligible Items must have markings that identify the grade and must comply with their respective ANSI, ASME, ASTM, IFI, ISO SAE, or other appropriate specifications for that grade.

3.1.5 Vendor must provide certification for Eligible Item specifications upon request.

3.2 REPORTS: The Vendor shall provide quarterly utilization reports containing at a minimum the following information pertaining to the State of West Virginia agencies, boards, commissions, and political subdivisions:

3.3 Ordering Entity;

3.4 Purchase order number;

3.5 Description;

3.6 Quantity;

3.7 Price.

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(FASTEN21)
Miscellaneous Fasteners & Fastening Devices

These reports will be provided in Excel format and sent via email to Mark.A.Atkins@wv.gov on a quarterly basis as follows:

<u>PERIOD END</u>	<u>REPORT DUE</u>
December 31	January 31
March 31	April 30
June 30	July 31
September 30	October 31

4. CONTRACT AWARD, PERCENTAGE DISCOUNT, CATALOG:

4.1 Contract Award: This Contract is intended to provide the Agency with a discounted price on all Eligible Items. The Contract shall be awarded to the Vendor that meets the Solicitation specifications and provides the lowest Total Bid Cost for the Eligible Items listed on the Pricing Pages.

4.2 Discount Percentage: Vendor shall quote a Single Discount Percentage that will reduce the lowest list price shown in the Catalog for every Eligible Item. The resulting Discounted Price shall be the price Agencies pay for purchases of that Eligible Item under this Contract.

Vendor shall not incorporate Discount Percentages into its Catalog unless the Vendor clearly shows the Catalog List Price and then separately lists the applicable Discount Percentage and the Discounted Price for each Eligible Item.

The Discount Percentage and subsequent Discounted Price derived from that discount must include all fees, charges, or other miscellaneous costs that Vendor may require, including delivery charges as indicated below, because any additional fees, charges, or other miscellaneous costs will not be paid separately. The Agency shall only pay the appropriate Discounted Unit Price for items purchased under this Contract.

4.3 Pricing Pages: Vendor should complete the Exhibit_A Pricing Pages by filling in any blank spaces (shaded areas) with the information requested. The information requested on the Pricing Pages for each frequently purchased Eligible Item includes the Vendor's Eligible Item manufacturer, the manufacturer's number for each Eligible Item, Catalog Prices, Units Provided

REQUEST FOR QUOTATION
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(FASTEN21)
Miscellaneous Fasteners & Fastening Devices

(pieces per package) for Catalog Price, Unit Prices, Discount Percentage, Discounted Unit Prices, Item Total Costs, and Total Bid Cost. The **Exhibit_A Pricing Pages** have been provided in Excel and formatted to automatically calculate the bid cost requirements. It is the vendors responsibility to ensure the calculations for their bid is correct before submitting. In the event of an error in the calculations, the Unit Price shall prevail. Vendor should complete all columns (shaded areas) as failure to complete the Pricing Pages in their entirety may result in Vendor's bid being disqualified.

The Pricing Pages contain a list of frequently purchased items and estimated unit quantity that will be purchased. The estimated unit quantity for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendors are **strongly encouraged** to complete the **Exhibit_A Pricing Pages** provide electronically in Microsoft Excel. Doing so will reduce the number of, and the possibility for, calculation errors. The Pricing Pages were created as a Microsoft Excel document and Vendor can request an electronic copy for bid purposes by sending an email request to the following address: Mark.A.Atkins@wv.gov

The Purchasing Division reserves the right to take Vendor's Pricing Pages and insert the appropriate numbers into the Microsoft Excel spreadsheet if Vendor chooses to complete the Pricing Pages in any other way.

4.3.1 Pricing Page Calculations. The Pricing Pages require Vendor to insert its Catalog Price, Units Provided for Catalogue Price, and Discount Percentage for each Eligible Item listed thereon. That information, along with information that is already included on the Pricing Pages will be used to calculate the Unit Price, Discounted Unit Price, Item Total Cost, and Total Bid Cost. If Vendor completes the Pricing Pages electronically using the Microsoft Excel version from the Purchasing Division, these calculations will be automatically completed. However, it is the Vendor's responsibility to ensure the calculation for their bid is correct before submitting. In the event of an error, the Unit Price shall prevail.

4.3.1.1 Unit Price Calculation – The Unit Price is calculated by dividing the Catalog List Price by the Units Provided (pieces per package) for Catalog List Price.

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(FASTEN21)
Miscellaneous Fasteners & Fastening Devices

Example: \$10 per box divided by 10 nuts per box equals a Unit Price of \$1.

4.3.1.2 Discounted Unit Price – The Discounted Unit Price is calculated by applying the Discount Percentage to the Unit Price

Example: \$1 Unit Price reduced by a 10% Discount Percentage equals a \$0.90 Discounted Unit Price.

4.3.1.3 Item Total Cost – The item total cost is calculated by multiplying the estimated unit quantity (per piece) by the Discounted Unit Price.

Example: An estimated unit quantity of 10,000 nuts multiplied by a Discounted Unit Price of \$0.90 equals a \$9,000 item total cost (per piece) for that item.

4.3.1.4 Total Bid Cost – The Total Bid Cost is calculated by adding the item total cost for every item listed on the Pricing Pages.

Example: Item total costs of \$9,000 and \$1,000 would equal a Total Bid Cost of \$10,000 (assuming that the Pricing Pages contained only two items).

4.3.2 Estimated Quantities Only. The Pricing Pages contain a list of frequently purchased items and estimated unit quantity that will be purchased. The estimated unit quantity for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

REQUEST FOR QUOTATION
CRFQ 0212 SWC2200000001
(FASTEN21)
Miscellaneous Fasteners & Fastening Devices

5. Catalog:

5.1 Submission. Vendor must submit its Catalog prior to award of this Contract for evaluation purposes. Vendor shall also mail the Catalog free of charge to any Agency desiring to use this Contract if the Catalog is not electronically entered into wvOASIS. Vendor may be required to input its Catalog data into wvOASIS utilizing the format required by wvOASIS. Copies of the Catalog may also be requested in an electronic format. Vendor's Catalog, or data from the Catalog entered into wvOASIS will be used by Agencies to order Eligible Items under this Contract.

Vendor should identify all items listed on the Pricing Pages by circling or highlighting those items in its Catalog and earmarking, tabbing, or listing the pages for those items, to assist in the evaluation and verification of the bids and pricing. If any discrepancies exist between the Pricing Pages and the actual price listed in the Catalog, the actual price shall prevail, and the Pricing Pages may be corrected by the Purchasing Division buyer for evaluation purposes.

5.2 Catalog Modification. The Purchasing Division may permit Vendor to update its Catalog at each renewal date. Determination of whether to allow a Catalog update is at the sole discretion of the Purchasing Division. Any request by Vendor to update its Catalog must include a detailed listing of the following: (1) any Eligible Items being removed, Discounted Unit Prices for those items, Agencies quantity usage of those items, and total spent by Agencies on those items; (2) any Eligible Items being added to the Catalog and the Discounted Unit Price of those items; (3) all changes in the Discounted Unit Price to Eligible Items, estimated usage relating to items that have changed in price, and the total impact of the price change on the State; and (4) justification for updating its Catalog. The Purchasing Division may waive the detailed listing requirement if it finds that doing so is in the best interest of the State. Unless an updated catalog is approved, the Eligible Items available under this Contract and prices for those items shall remain unchanged during the term of this Contract.

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6. ORDERING AND PAYMENT:

6.1 Ordering: Vendor shall accept orders through wvOASIS, regular mail, facsimile, e-mail, or any other written forms of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Any on-line ordering system must have the capability to restrict prices and available items to conform to the Catalog originally submitted with this Solicitation. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.

Vendor shall provide the Purchasing Division with access to its internet ordering portal/website, if one will be used under this Contract, to allow the Purchasing Division to ensure that the requirements of this Contract are being met.

6.2 Invoicing and Payment: Vendor shall indicate the discount received on each invoice submitted for payment. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia. Methods of acceptable payment must include the West Virginia Purchasing Card. Payment in advance is not permitted under this Contract.

7. DELIVERY AND RETURN:

7.1 Delivery Time and Place: Vendor shall deliver standard orders within five (5) calendar days after orders are received. Vendor shall deliver emergency orders within one (1) calendar day after orders are received. Vendor shall ship all orders in accordance with the above schedule and shall not hold orders until a minimum delivery quantity is met. Eligible Items must be delivered to Agency at various locations within the State of West Virginia.

7.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

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Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

- 7.3 Delivery Payment/Risk of Loss:** Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.
- 7.4 Return of Unacceptable Items:** Items that Agency deems unacceptable shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.
- 7.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

8. VENDOR DEFAULT:

8.1 The following shall be considered a vendor default under this Contract.

- 8.1.1** Failure to provide Eligible Items in accordance with the requirements contained herein.
- 8.1.2** Failure to comply with other specifications and requirements contained herein.

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8.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

8.1.4 Failure to remedy deficient performance upon request.

8.2 The following remedies shall be available to Agency upon default.

8.2.1 Immediate cancellation of the Contract.

8.2.2 Immediate cancellation of one or more release orders issued under this Contract.

8.2.3 Any other remedies available in law or equity.

9. MISCELLANEOUS:

9.1 No Substitutions: Vendor shall supply only Eligible Items contained in its Catalog submitted in response to the Solicitation or an updated Catalog approved by the Purchasing Division as described above. Vendor shall not supply substitute items.

9.2 Vendor Supply: Vendor must carry sufficient inventory of the Eligible Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Eligible Items contained in its bid response.

9.3 Reports: Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.

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9.4 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: [Lisa Castanon](#)

Telephone Number: [\(800\) 890-8198](#)

Fax Number: [\(312\) 267-1734](#)

Email Address: government.sales@lawsonproducts.com



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Miscellaneous

Proc Folder: 903921			Reason for Modification:
Doc Description: SWC - Miscellaneous Fasteners & Fastening Devices			
Proc Type: Statewide MA (Open End)			
Date Issued	Solicitation Closes	Solicitation No	Version
2021-07-06	2021-07-15 13:30	CRFQ 0212 SWC2200000001	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 JS

VENDOR

Vendor Customer Code:

Vendor Name : Lawson Products, Inc.

Address : 8770 W. Bryn Mawr Ave., Suite 900

Street :

City : Chicago

State : IL

Country : USA

Zip : 60631

Principal Contact : Lisa Castanon

Vendor Contact Phone: (800) 890-8198

Extension:

FOR INFORMATION CONTACT THE BUYER

Mark A Atkins
 (304) 558-2307
 mark.a.atkins@wv.gov

Vendor Signature X 

FEIN# 80-0496603

DATE 7/12/2021

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of the State of West Virginia to establish an Open-End, Statewide Contract for Miscellaneous Fasteners and Fastening Devices, per the attached documents.

The Contract awarded from this Solicitation shall cover all Eligible Items from Vendor's Catalog. The Contract may be utilized by all West Virginia State Agencies and Political Subdivisions in the State's fifty-five (55) counties.

INVOICE TO**SHIP TO**

ALL STATE AGENCIES
VARIOUS LOCATIONS AS
INDICATED BY ORDER

STATE OF WEST VIRGINIA
VARIOUS LOCATIONS AS
INDICATED BY ORDER

No City WV
US

No City WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Miscellaneous Fasteners (See Exhibit_A Pricing Pages)	0.00000	EA		\$1,811.43

Comm Code	Manufacturer	Specification	Model #
31162400			

Extended Description:

Note: Vendor shall complete the Exhibit_A Pricing Pages for bid pricing and must attach with bid.

If vendor is submitting a bid online via wvOasis, Vendor should enter \$0.00 in the wvOasis commodity line and attach the Exhibit_A Pricing Pages to their bid.

See Section #6 BID SUBMISSION in the Instructions to Bidders document for additional information.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Technical Questions due by 10:00am EDT:	2021-07-09

	Document Phase	Document Description	Page
SWC2200000001	Final	SWC - Miscellaneous Fasteners & Fastening Devices	3

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Lawson Products, Inc.

Authorized Signature: *Richard R. Pappas* Date: 7/12/2021

State of Illinois

County of Cook, to-wit:

Taken, subscribed, and sworn to before me this 12th day of July, 2021.

My Commission expires 6/05/2022, 20 .

AFFIX SEAL HERE

NOTARY PUBLIC *Penny Giovanni*
Purchasing Affidavit (Revised 01/19/2018)

