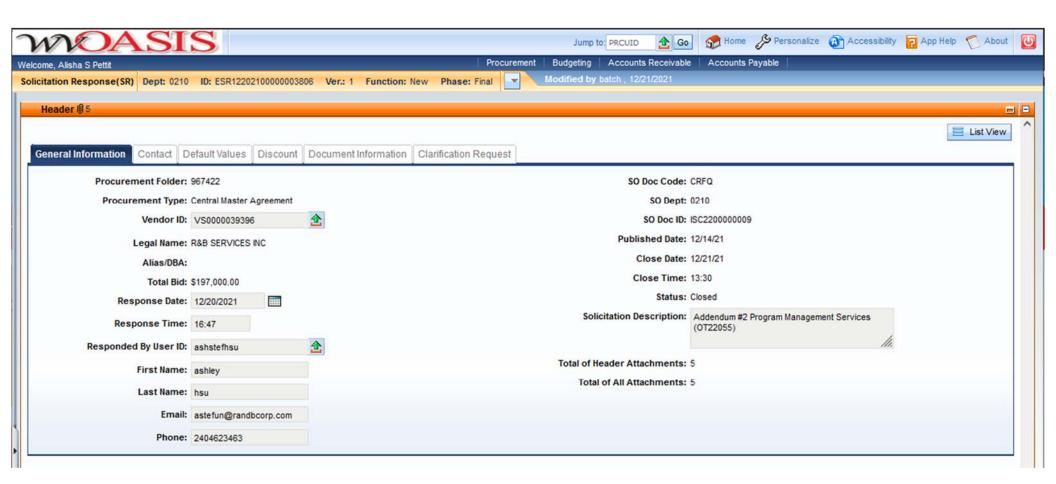


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder: 967422

Solicitation Description: Addendum #2 Program Management Services (OT22055)

Proc Type: Central Master Agreement

 Solicitation Closes
 Solicitation Response
 Version

 2021-12-21 13:30
 SR 0210 ESR12202100000003806
 1

VENDOR

VS0000039396 R&B SERVICES INC

Solicitation Number: CRFQ 0210 ISC2200000009

Total Bid: 197000 **Response Date:** 2021-12-20 **Response Time:** 16:47:28

Comments:

FOR INFORMATION CONTACT THE BUYER

Jessica L Hovanec 304-558-2314 jessica.l.hovanec@wv.gov

Vendor Signature X

FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Dec 22, 2021 Page: 1 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	4.1.1.1 Program Manager	500.00000	HOUR	126.000000	63000.00

Comm Code	Manufacturer	Specification	Model #	
80101600				

Commodity Line Comments:

Extended Description:

4.1.1.1 Program Manager

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	4.1.1.2 Engagement Manager	500.00000	HOUR	105.000000	52500.00

Comm Code	Manufacturer	Specification	Model #	
80101600				

Commodity Line Comments:

Extended Description:

4.1.1.2 Engagement Manager

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	4.1.1.3 Project Manager	500.0000	HOUR	85.000000	42500.00

Comm Code	Manufacturer	Specification	Model #	
80101600				

Commodity Line Comments:

Extended Description:

4.1.1.3 Project Manager

Date Printed: Dec 22, 2021 Page: 2 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	4.1.1.4 Support Staff	500.00000	HOUR	78.000000	39000.00

Comm Code	Manufacturer	Specification	Model #	
80101600				

Commodity Line Comments:

Extended Description:

4.1.1.4 Support Staff

 Date Printed:
 Dec 22, 2021
 Page: 3
 FORM ID: WV-PRC-SR-001 2020/05

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ ISC2200000009

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

(Cnec	k the bo	ox next to each addendum i	received	1)	
	[X]	Addendum No. 1	[]	Addendum No. 6
	[X]	Addendum No. 2	[]	Addendum No. 7
	[]	Addendum No. 3	[]	Addendum No. 8
	[]	Addendum No. 4	[]	Addendum No. 9

Addendum No. 5 [] Addendum No. 10

Addendum Numbers Received:

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

R&B Services
Company
Authorized Signature
12-20-2021
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Joan Stetun, Accountant	
(Name, Title) Joan Stefun, Accountant	
(Printed Name and Title) 7333 Hanover Parkway Greenbelt, MD 20770	
(Address) 240-602-1668	
(Phone Number) / (Fax Number) jstefun@randbcorp.com	
(email address)	

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

R&B Services	
(Company)	
XDan Stefen	
(Authorized Signature) (Representative Name, Title)	
Joan Stefun, Accountant	
(Printed Name and Title of Authorized Representative)	
12-20-2021	
(Date)	
240-602-1668	
(Phone Number) (Fax Number)	

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:	
Vendor's Name: R&B Services, Inc.	
Authorized Signature:	Date: 12-20-2021
State of Maryland	
County of Prince George's to-wit:	
Taken, subscribed, and sworn to before me this 20 day of	<u>center</u> , 2021.
My Commission expires 9 29 2025, 20_	
AFFIX SEAL HERES NOTARY	PUBLIC Purchasing Affidavit (Revised 01/19/2018
NOTARY PUBLIC	ELIZABETH LAGRANGE SMITH NOTARY PUBLIC PRINCE GEORGE'S COUNTY

MARYLAND MY COMMISSION EXPIRES SEPTEMBER 29, 2025

References for West Virginia Program Management Services (OT22055)

Reference 1

Maryland Insurance Administration: Customized Staffing Solution for Enterprise Complaint Tracking System			
Contract Number:	CATS+ TORFP # -15-002		
Contract Value	\$ 258,334.00		
Contracting Officer/Prime:	Radhika Mulpuri		
Phone:	(301)356-2925		
Email:	radhika@issi-software.com		
Place of Performance:	90 St Paul Place, Suite 2700		
	Baltimore, Maryland 21202		
Period of Performance:	June 2015 – June 2019		
Type of Contract:	Firm Fixed Price (FFP)/ Time and Material (T&M)		
Prime/Sub	Sub		
· · · · · · · · · · · · · · · · · · ·	·		

Project Description:

In partnership with ISSI, R&B Services was tasked to provide an experienced Systems Engineer who could execute a project exceptionally well and on time and within the proposed budget. In addition to various other agency requirements, the Systems Engineer needed to have experience overseeing the entire infrastructure of over 100 users and possess excellent qualifications.

R&B Services as a subcontractor helped our Prime accomplish the project tasks by conducting a search for candidates, interviewing them, and selecting them through a structured process of several interviews, which included a panel interview to simultaneously assess the candidate's technical knowledge and soft skills.

Through a rigorous research and selection process, R&B Services provided a Systems Engineer, as well as a seasoned Project Manager, who managed the project and the resources, monitored, tracked team and system performance, oversaw compliance, quality assurance and supported the implementation of the system. She also provided post implementation support.

Notable Results:

- A judicious selection of the resource for the Systems Engineer and Project Manager position helped in deploying the current ECTS system in use by over 2,000 internal and external users.
- Due to experienced leadership of the development process, it was completed on schedule and within budget.

Reference 2

Maryland Department of Environment: Customized Staffing Solution for Electronic Permit Tracking System Project				
Please Note: The EPTS has been renamed to ET	TS as it currently tracks items other than permits			
Contract Number: U00B7400001				
Contract Value	\$584,825.00			
Contracting Officer/Prime:	Anantha Mantrala			
Phone:	(631) 524-1646			
Email:	amantrala@issi-software.com			
Place of Performance:	1800 Washington Blvd.			
	Baltimore, MD 21230			
Period of Performance:	Nov 2017 – Present			
Type of Contract:	Time and Material			
Prime/Sub	Sub			

Project Description:

In partnership with ISSI, R&B Services was tasked to resource various staffing solutions for the MDE project. Specifically, utilizing a proven staffing procurement approach, R&B Services successfully provided 4 staffing resources who were integral to the project's success.

The QA Automation Engineer, Database Administrator, Senior Software Engineer and Project Manager all required considerable experience and expertise, including experience redesigning an existing user interface (UI) and developing a functionally robust, user-friendly front-end application, as well extensive software knowledge and exceptional communication skills.

By means of thorough research and an extensive candidate vetting process, R&B Services provided exemplary resources within the requested timeframe. Our selection of suitable staffing resources for the project ensured a successful, on-time delivery of our software solution to MDE.

R&B Services provided a Database Administrator, a QA Automation Engineer, and an experienced Project Manager for this initiative. We also provided a Senior Software Engineer for QA post implementation.

Notable Results:

- Through carefully selecting and providing **a diverse set of labor categories**, R&B Services streamlined the TEMPO UI/UX experience
- R&B Services' talented staffing resources provided seamless workflow between MDE and 12 programs using the TEMPO system.

- Our team provided a new functionality, including integrating with a payment module for online permit application and renewal capability.
- Our choice of the right resources significantly impacted the success of the project resulting in the project being ahead of schedule and within budget; the system is now in production.

Reference 3

West Palm Beach County: Sheriff's Office: Software Development Staffing Solution			
Contract Number:	627131		
Contract Value	\$ 335,750.00		
Place of Performance:	3228 Gun Club Road West Palm Beach, FL 33406-3001		
Period of Performance:	November 2016 – June 2018		
Type of Contract:	Time and Material		
Prime/Sub	Prime		

Project Description:

As Prime Contractor to the West Palm Beach County Sheriff's Office, R&B Services was tasked to source a qualified software developer who could accomplish two projects through time and cost-effective Services.

Leveraging our excellent Professional Services department, R&B Services provided a knowledgeable and experienced resource who was able to complete the project for Palm Beach County on time and within budget and to the satisfaction of the agency. The details of the two projects can be found below.

Project 1:

The goal of this project was to improve previously developed web-based testing software for the enterprise. The software was designed and managed to update employees' data across multiple districts/locations. The application was created so that users with administrative access were able to easily cancel or reschedule, as well as add any additional comments or notes to the system.

Project 2

R&B Services built an inventive tool called the Field Interview Report for Florida's Palm Beach's Sheriff's Office. Our tool improved ways to gather information on suspicious subjects and/or activity, using it in conjunction with wide ranging evidence for the purpose of developing leads or patterns on a variety of criminal activity.

R&B Services provided 1 Cold Fusion/.NET Developer for these 2 projects.

Notable Results:

- Through carefully selecting and providing **the key personnel for the project,** R&B Services ensured that both software solutions met the needs of Palm Beach County and optimized their business processes.
- Our detail-oriented staff augmentation process guaranteed R&B Services' providing the perfect candidate, resulting in an on-time and within budget delivery.



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia **Centralized Request for Quote** Info Technology

Proc Folder:

967422

Reason for Modification:

Doc Description: Addendum #2 Program Management Services (OT22055)

Addendum #2 is published to move bid opening date from

12/14/2021 to 12/21/2021.

Proc Type:

Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2021-12-13	2021-12-21 13:30	CRFQ 0210 ISC2200000009	3

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Customer Code: VS0000039396

Vendor Name: R&B Services, Inc.

Address:

7333, Suite B

Street: Hanover Parkway

City:

Greenbelt

State: MD

Principal Contact: Joan Stefun

Vendor Contact Phone: 240-602-1668

Country: USA

Zip:

20770

FOR INFORMATION CONTACT THE BUYER

Jessica L Hovanec 304-558-2314

jessica.l.hovanec@wv.gov

Vendor Signature X

FEIN#

36-4767858

Extension:

DATE

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Dec 13, 2021

Page: 1

FORM ID: WV-PRC-CRFQ-002 2020/05

ADDITIONAL INFORMATION

Addendum #2 is published to move bid opening date from December 14, 2021 to December 21, 2021. Bid opening time remains the same at 1:30 PM EST.

The WV Purchasing Division is soliciting bids on behalf of the WV Office of Technology to establish an open-end contract for Program Management Services per the Terms & Conditions as attached hereto.

INVOICE TO		SHIP TO
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY
OFFICE OF TECHNOLOG	GY	BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E BLDG 5 10TH FLOOR	,	1900 KANAWHA BLVD E
CHARLESTON	WV	CHARLESTON WV
US		US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	4.1.1.1 Program Manager	500.00000	HOUR	\$126.00	\$63,000.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:

4.1.1.1 Program Manager

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	4.1.1.2 Engagement Manager	500.00000	HOUR	\$105.00	\$52,500.00

Comm Code	Manufacturer	Specification	Model #	
80101600				

Extended Description:

4.1.1.2 Engagement Manager

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	4.1.1.3 Project Manager	500.00000	HOUR	\$85.00	\$42,500.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:

4.1.1.3 Project Manager

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	4.1.1.4 Support Staff	500.00000	HOUR	\$78.00	\$39,000.00

Comm Code	Manufacturer	Specification	Model #
80101600			

Extended Description:

4.1.1.4 Support Staff

SCHEDULE OF EVENTS

<u>Line</u>	Event	Event Date
1	Technical Questions due by December 3, 2021 at 10:00 AM EST	2021-12-03

	Document Phase	Document Description	Page 4
ISC2200000009		Addendum #2 Program Management Services (OT22055)	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions