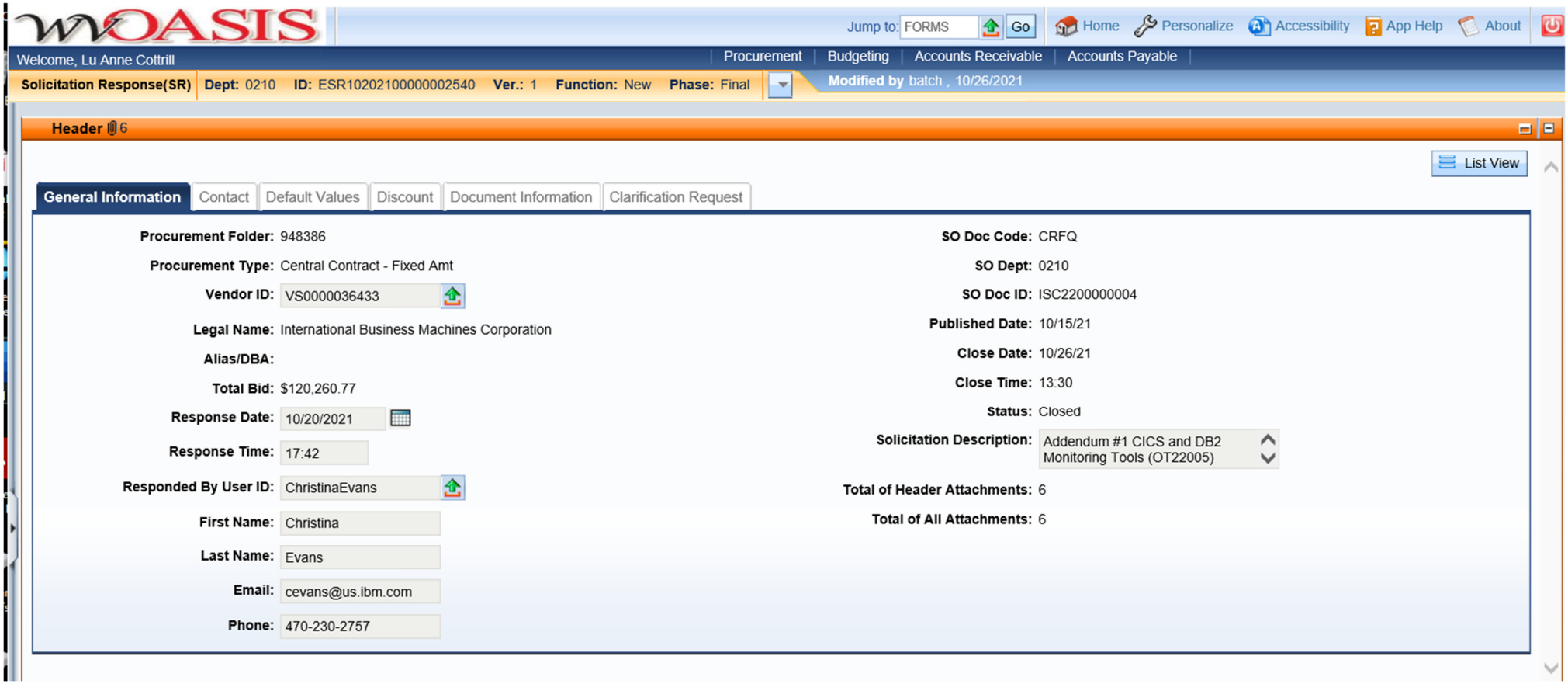
The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.


wvOASIS
Jump to: FORMS Go
Home
Personalize
Accessibility
App Help
About
Welcome, Lu Anne Cottrill
Procurement
Budgeting
Accounts Receivable
Accounts Payable
Solicitation Response(SR) Dept: 0210 ID: ESR10202100000002540 Ver.: 1 Function: New Phase: Final
Modified by batch , 10/26/2021
Header 6
List View
General Information
Contact
Default Values
Discount
Document Information
Clarification Request
Procurement Folder: 948386
Procurement Type: Central Contract - Fixed Amt
Vendor ID: VS0000036433
Legal Name: International Business Machines Corporation
Alias/DBA:
Total Bid: $120,260.77
Response Date: 10/20/2021
Response Time: 17:42
Responded By User ID: ChristinaEvans
First Name: Christina
Last Name: Evans
Email: cevans@us.ibm.com
Phone: 470-230-2757
SO Doc Code: CRFQ
SO Dept: 0210
SO Doc ID: ISC2200000004
Published Date: 10/15/21
Close Date: 10/26/21
Close Time: 13:30
Status: Closed
Solicitation Description: Addendum #1 CICS and DB2 Monitoring Tools (OT22005)
Total of Header Attachments: 6
Total of All Attachments: 6

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder:	948386
Solicitation Description:	Addendum #1 CICS and DB2 Monitoring Tools (OT22005)
Proc Type:	Central Contract - Fixed Amt

Solicitation Closes	Solicitation Response	Version
2021-10-26 13:30	SR 0210 ESR10202100000002540	1

VENDOR

VS0000036433
International Business Machines Corporation

Solicitation Number: CRFQ 0210 ISC2200000004

Total Bid: 120260.7700000000040745362639 **Response Date:** 2021-10-20 **Response Time:** 17:42:04

Comments: Discount is already included for CICS PA, Omegamon for CICS V5 & Omegamon XE for DB2 PE for all License & S&S Options

FOR INFORMATION CONTACT THE BUYER
Jessica L Hovanec
304-558-2314
jessica.l.hovanec@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Contract Item #1: CICS Monitoring Tools	1.00000	EA	13525.600000	13525.60

Comm Code	Manufacturer	Specification	Model #
43233700			

Commodity Line Comments: I will be submitting two pricing options. This is for the Subscription License Model and will attach a pdf with all information.
This is for two products CICS PA & Omegamon for CICS V5 75 MSU/33VU
License for both on Subscription License Pricing is discounted
Omegamon for CICS V5 $9,328.00

Extended Description:

The Vendor must provide a quantity of one (1) license for CICS monitoring tool and training. The monitoring tool must feature the following functionalities listed in Section 4.1.3.1.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Contract Item #2: DB2 Monitoring Tools	1.00000	EA	26934.600000	26934.60

Comm Code	Manufacturer	Specification	Model #
43233700			

Commodity Line Comments: I will be submitting two pricing options. This is for the Subscription License Model and will attach a pdf with all information.
This is for Omegamon XE for DB2 PE 75 MSU/33VU
License for the Subscription License Pricing is discounted
Omegamon XE for DB2 PE: $26,934.60

Extended Description:

The Vendor must provide a quantity of one (1) license for DB2 monitoring tool and training. The monitoring tool must feature the following functionalities listed in Section 4.1.3.1.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Contract Item #3: CICS Tool Maintenance and Support	1.00000	EA	6086.520000	6086.52

Comm Code	Manufacturer	Specification	Model #
81112200			

Commodity Line Comments: I will be submitting two pricing options. This is for the Subscription License Model and will attach a pdf with all information.
This is for two products CICS PA & Omegamon for CICS V5 75 MSU/33VU
S&S (Maintenance) for both on Subscription License Pricing is discounted
Omegamon for CICS V5 $4,197.60

Extended Description:

The Vendor must provide one (1) year of maintenance and support for the CICS monitoring tools.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Contract Item #4: DB2 Tools Maintenance and Support	1.00000	EA	14201.880000	14201.88

Comm Code	Manufacturer	Specification	Model #
81112200			

Commodity Line Comments: These are ESTIMATED LICENSE pricing options. IBM price increase is released year to year & discounts will need to be approved, since this is a Subscription Model and you will need to re-subscribe.

I will be submitting two pricing options. This is for the Subscription License Model and will attach a pdf with all information.

Extended Description:

The Vendor must provide one (1) year of maintenance and support for the CICS monitoring tools.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Contract Item #5: Single Solution Option	1.00000	EA	6390.850000	6390.85

Comm Code	Manufacturer	Specification	Model #
43233700			

Commodity Line Comments: These are ESTIMATED S&S pricing options. IBM price increase is released year to year & discounts will need to be approved since this is a Subscription Model and you will need to re-subscribe
---
I will be submitting two pricing options. This is for the Subscription License Model and will attach a pdf with all information.

Extended Description:

The Vendor must provide one (1) year of maintenance and support for the CICS monitoring tools.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Optional Renewal Year 2 for CICS/DB2 Monitoring Tools	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
81112200			

Commodity Line Comments: The Bid price for this, is covered in Line 4 & 5. More information regarding this is in the attached pdf. Thank you

Extended Description:

The Vendor must provide one (1) year of maintenance and support for the CICS monitoring tools.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Optional Renewal Year 3 for CICS/DB2 Monitoring Tools	1.00000	EA	12117.070000	12117.07

Comm Code	Manufacturer	Specification	Model #
81112200			

Commodity Line Comments: I will be submitting two pricing options. This is for the Subscription License Model and will attach a pdf with all information.
This is for Omegamon XE for DB2 PE 75 MSU/33VU
The S&S (Maintenance) for the Subscription License Pricing is discounted
Omegamon XE for DB2 PE: $12,117.07

Extended Description:

The Vendor must provide one (1) year of maintenance and support for the DB2 monitoring tools.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Optional Renewal Year 4 for CICS/DB2 Monitoring Tools	1.00000	EA	41004.250000	41004.25

Comm Code	Manufacturer	Specification	Model #
43233700			

Commodity Line Comments: These are ESTIMATED LICENSE pricing options. IBM price increase is released year to year & discounts will need to be approved since this is a Subscription Model and you will need to re-subscribe.

I will be submitting two pricing options. This is for the Subscription License Model and will attach a pdf with all information.

Extended Description:

The Vendor must provide one (1) year of maintenance and support for the DB2 monitoring tools.

International Business Machines Corporation
63 Madison Avenue
New York, NY 10016

State of West Virginia

Solicitation: CRFQ 0210 ISC2200000004
Description: CICS and DB2 Monitoring Tools (OT22005)

Below is your IBM software quote for CICS & DB2 Monitoring tools that follow section 4.1.3 of the proposal

The quote includes Subscription License Option as well as a Perpetual IPLA Pricing Option. **Omegamon XE for DB2 PE, CICS Performance Analyzer and, Omegamon for CICS V5 is included at 75 MSU/33VU**

Subscription License:
This is a Subscription Model so pricing is for the first year that you are subscribed. To subscribe for additional years, then you will need to resubscribe. In this model you do not own the license but can renew as many years as needed & wanted. These options will have a slight increase year to year, that IBM will announce.

A Subscription License Program is an IBM Program that Client has the right to use and receive IBM S&S for a specified Subscription Term and Authorized Use level. A Subscription Term is the period for which Client agrees to pay IBM for the Subscription License Program and begins after Client's order is accepted by IBM. Subscription License Programs, including the S&S charges, cannot be terminated by Client during a Subscription Term. Subscription License Program(s) and their associated Subscription Term(s), Authorized Use level(s), and associated Subscription Charges will be documented on a Supplement for IBM Z Subscription License Programs ("Supplement"). Upon completion of the Subscription Term, Client's right to use the Subscription License Program terminates.

Subscription License Pricing – License

Part #	Part description	VU	Year Total
5655W37	Omegamon XE for DB2 PE	33 VU	$26,934.60
5655Y23	CICS PA	33 VU	$4,197.60
5698T07	Omegamon for CICS V5	33 VU	$9,328.00
		TOTAL:	**$40,460.20**

Subscription License Pricing – S&S

Part #	Part description	VU	Year Total
5655R07	Omegamon XE for DB2 PE	33 VU	$12,117.07
5655G43	CICS PA	33 VU	$1,888.92
5608S74	Omegamon for CICS V5	33 VU	$4,197.60

TOTAL:		**$18,203.59**

Yearly Optional Pricing (Estimated 5% Increase. Will have to go through approval for proposed pricing as well as align with price increases that IBM announced)

ESTIMATED increase Subscription License Pricing – License Example			
Part #	***Part description***	***VU***	***Year Total***
5655W37	*Omegamon XE for DB2 PE*	*33 VU*	*$28,281.33*
5655Y23	*CICS PA*	*33 VU*	*$4,407.48*
5698T07	*Omegamon for CICS V5*	*33 VU*	*$9,794.40*
		TOTAL:	***$42,483.21***

ESTIMATED increase Subscription License Pricing – S&S Example			
Part #	***Part description***	***VU***	***Year Total***
5655W37	*Omegamon XE for DB2 PE*	*33 VU*	*$12,722.92*
5655Y23	*CICS PA*	*33 VU*	*$1,983.37*
5698T07	*Omegamon for CICS V5*	*33 VU*	*$4,407.48*
		TOTAL:	***$19,113.77***

Perpetual IPLA License:
In this model, the license is owned. To renew for another year, you will continue to pay the S&S price with a slight estimated increase.

International Program License Agreement (IPLA) programs have a one-time-charge (OTC) and an optional annual maintenance charge, called Subscription & Support. This annual charge includes access to IBM technical support and enables you to obtain version upgrades at no charge for products that generally fall under the z IPLA such as app development tools, CICS tools, data management tools, WebSphere® for Z products, Linux® on IBM Z middleware and z/VM® Version 4 and later.

Perpetual IPLA Pricing – License			
Part #	**Part description**	**VU**	**Year Total**
5655W37	Omegamon XE for DB2 PE	33 VU	$80,803.80
5655Y23	CICS PA	33 VU	$12,592.80
5698T07	Omegamon for CICS V5	33 VU	$27,984.00
		TOTAL:	**$121,380.60**

Perpetual IPLA Pricing – S&S			
Part #	**Part description**	**VU**	**Year Total**
5655R07	Omegamon XE for DB2 PE	33 VU	$12,117.07
5655G43	CICS PA	33 VU	$1,888.92
5608S74	Omegamon for CICS V5	33 VU	$4,197.60
		TOTAL:	**$18,203.59**

Yearly Optional Pricing (Estimated 5% Increase. Will have to go through approval for proposed pricing as well as align with price increases that IBM announced)

ESTIMATED increase Perpetual IPLA Pricing – S&S			
Part #	***Part description***	***VU***	***Year Total***
5655R07	*Omegamon XE for DB2 PE*	*33 VU*	*$12,722.92*
5655G43	*CICS PA*	*33 VU*	*$1,983.37*
5608S74	*Omegamon for CICS V5*	*33 VU*	*$4,407.48*
		TOTAL:	***$19,113.77***

Estimates Training Cost

The Estimated Training Cost for the detailed information in 4.1.2.1 & 4.1.2.2, and all 3 products is $20,000.

This is an estimate and will need further conversations with the Services team that provides training.

Sincerely,

Christina Evans
IBM Z Software Seller
Email: cevans@us.ibm.com