

The following documentation is an electronicallysubmitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

WOASI	S			Jump to: FORMS	술 Go	😭 Home	& Personalize	Accessibility	P App Help	🐔 About	t 【
Velcome, Lu Anne Cottrill			Procurer			Accounts	Payable				
Solicitation Response(SR) Dept: 0210	ID: ESR102021000000	02539 Ver.: 1 Function	n: New Phase: Final		20/2021						
Header 🛛 1											
										List View	
General Information Contact De	efault Values Discount	Document Information	Clarification Request								
Procurement Folder:	948386			SO Do	oc Code: C	RFQ					
Procurement Type:	Central Contract - Fixed A	mt		s	SO Dept: 0	210					
Vendor ID:	VS0000036433			so	Doc ID: 18	SC220000000	4				
Legal Name:	International Business Ma	chines Corporation		Publish	ed Date: 1	0/15/21					
Alias/DBA:				Clo	se Date: 1	0/26/21					
Total Bid:	\$158,697.96			Clos	se Time: 1	3:30					
Response Date:	10/20/2021				Status: C	losed					
Response Time:	17:41			Solicitation Des	cription: /	Addendum #1 Monitoring To	CICS and DB2 ols (OT22005)	\Diamond			
Responded By User ID:	ChristinaEvans	2		Total of Header Attac	hments: 1						
First Name:	Christina			Total of All Attac	hments: 1						
Last Name:	Evans										
Email:	cevans@us.ibm.com										
Phone:	470-230-2757										
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Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Solicitation Response

Proc Folder:	948386	948386						
Solicitation Description:	Addendum #1 Cl	Addendum #1 CICS and DB2 Monitoring Tools (OT22005)						
Proc Type:	Central Contract	- Fixed Amt						
Solicitation Closes	Solicitation Response Version							
2021-10-26 13:30		SR 0210 ESR10202100000002539	1					

VENDOR	
VS0000036433 International Business M	achines Corporation
Solicitation Number:	CRFQ 0210 ISC220000004
Total Bid:	158697.9599999999918509274721 Response Date: 2021-10-20 Response Time: 17:41:26
Comments:	Discount is already included for CICS PA, Omegamon for CICS V5 & Omegamon XE for DB2 PE for all License & S&S Options

FOR INFORMATION CONTACT THE BUYER Jessica L Hovanec 304-558-2314 jessica.l.hovanec@wv.gov

Vendor Signature X

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Contract Item #1: CICS Monitoring Tools	1.00000	EA	40576.800000	40576.80
Comm	Code Manufacturer		Specificatio	on	Model #

43233700

Commodity Line Comments: I will be submitting two pricing options. This is for the Perpetual License Model and will attach a pdf with all information. This is for two products CICS PA & Omegamon for CICS V5 75 MSU/33VU License for both on Subscription License Pricing is discounted Omegamon for CICS V5 \$27,984 CICS PA: \$12,592.80

Extended Description:

The Vendor must provide a quantity of one (1) license for CICS monitoring tool and training. The monitoring tool must feature the following functionalities listed in Section 4.1.3.1.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Contract Item #2: DB2 Monitoring Tools	1.00000	EA	80803.800000	80803.80

Comm Code	Manufacturer	Specification	Model #	
43233700				
Commodity Line Comm	ents: I will be submitting two pricing	options. This is for the Perpetual Lic	ense Model and will attach a pdf	with all

Commodity Line Comments: I will be submitting two pricing options. This is for the Perpetual License Model and will attach a pdf with all information. This is for Omegamon XE for DB2 PE 75 MSU/33VU License for the Subscription License Pricing is discounted Omegamon XE for DB2 PE: \$80,803.80

Extended Description:

The Vendor must provide a quantity of one (1) license for DB2 monitoring tool and training. The monitoring tool must feature the following functionalities listed in Section 4.1.3.1.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Contract Item #3: CICS Tool Maintenance and Support	1.00000	EA	6086.520000	6086.52
Comm	Code Manufacturer		Specificati	on	Model #

81112200

Commodity Line Comments: I will be submitting two pricing options. This is for the Perpetual License Model and will attach a pdf with all information. This is for two products CICS PA & Omegamon for CICS V5 75 MSU/33VU S&S (Maintenance) for both on Subscription License Pricing is discounted Omegamon for CICS V5 \$4,197.60 CICS PA: \$1,888.92

Extended Description:

The Vendor must provide one (1) year of maintenance and support for the CICS monitoring tools.

Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Contract Item #4: DB and Support	2 Tools Maintenance	1.00000	EA	6390.850000	6390.85
Comm	Code	Manufacturer		Specifica	ation	Model #
811122	00					
Commodity Line Comments: These are ESTIMATE be approved. With the I will be sub		Perpetual L nitting two p for two prod	icense, only the ricing options. The lucts CICS PA &	S&S will have to be in his is for the Perpetua Omegamon for CICS	renewed al License Model and will attach a pdf witl S V5 75 MSU/33VU S&S (Maintenance)	

Extended Description:

The Vendor must provide one (1) year of maintenance and support for the CICS monitoring tools.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Contract Item #5: Single Solution Option	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #	
43233700				

Commodity Line Comments: This is covered in Line item 4. Since this is the Perpetual Model only S&S will need to be renewed year to year for as long as you have the products

Extended Description:

The Vendor must provide one (1) year of maintenance and support for the CICS monitoring tools.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Optional Renewal Year 2 for CICS/D Monitoring Tools	B2 1.00000	EA	0.000000	0.00
Comm	Code Manufact	urer	Specific	ation	Model #

81112200

Commodity Line Comments: This is covered in Line item 4. Since this is the Perpetual Model only S&S will need to be renewed year to year for as long as you have the products

Extended Description:

The Vendor must provide one (1) year of maintenance and support for the CICS monitoring tools.

Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Optional Renewa Monitoring Tools	I Year 3 for CICS/DB2	1.00000	EA	12117.070000	12117.07
Comm	Code	Manufacturer		Specifica	ation	Model #
811122	00					

Commodity Line Comments: I will be submitting two pricing options. This is for the Perpetual License Model and will attach a pdf with all information. This is for Omegamon XE for DB2 PE 75 MSU/33VU The S&S (Maintenance) for the Perpetual License Pricing is discounted Omegamon XE for DB2 PE: \$12,117.07

Extended Description:

The Vendor must provide one (1) year of maintenance and support for the DB2 monitoring tools.

Line	Comm Ln Desc		Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Optional Renewal Ye Monitoring Tools	ar 4 for CICS/DB2	1.00000	EA	12722.920000	12722.92
Comm	Code	Manufacturer		Specifica	ation	Model #
432337	700					
Commo	odity Line Comments:	These are ESTIMATE License, only the S&S			price increase is relea	sed year to year. With the Perpetual
	I will be submitting two pricing options. This is for the Perpetual License Model and will attach a pdf with all information. This is for Omegamon XE for DB2 PE 75 MSU/33VU \$12,722.92					
Extend	led Description:					

The Vendor must provide one (1) year of maintenance and support for the DB2 monitoring tools.



State of West Virginia

Solicitation: CRFQ 0210 ISC220000004 Description: CICS and DB2 Monitoring Tools (OT22005)

Below is your IBM software quote for CICS & DB2 Monitoring tools that follow section 4.1.3 of the proposal

The quote includes Subscription License Option as well as a Perpetual IPLA Pricing Option. Omegamon XE for DB2 PE, CICS Performance Analyzer and, Omegamon for CICS V5 is included at 75 MSU/33VU

Subscription License:

This is a Subscription Model so pricing is for the first year that you are subscribed. To subscribe for additional years, then you will need to resubscribe. In this model you do not own the license but can renew as many years as needed & wanted. These options will have a slight increase year to year, that IBM will announce.

A Subscription License Program is an IBM Program that Client has the right to use and receive IBM S&S for a specified Subscription Term and Authorized Use level. A Subscription Term is the period for which Client agrees to pay IBM for the Subscription License Program and begins after Client's order is accepted by IBM. Subscription License Programs, including the S&S charges, cannot be terminated by Client during a Subscription Term. Subscription License Program(s) and their associated Subscription Term(s), Authorized Use level(s), and associated Subscription Charges will be documented on a Supplement for IBM Z Subscription License Programs ("Supplement"). Upon completion of the Subscription Term, Client's right to use the Subscription License Program terminates.

Subscription License Pricing – License				
Part #	Part description	VU	Year Total	
5655W37	Omegamon XE for DB2 PE	33 VU	\$26,934.60	
5655Y23	CICS PA	33 VU	\$4,197.60	
5698T07	Omegamon for CICS V5	33 VU	\$9,328.00	

TOTAL: \$40,460.20

Subscription License Pricing – S&S				
Part #	Part description	VU	Year Total	
5655R07	Omegamon XE for DB2 PE	33 VU	\$12,117.07	
5655G43	CICS PA	33 VU	\$1,888.92	
5608\$74	Omegamon for CICS V5	33 VU	\$4,197.60	



	ESTIMATED increase Subscription Licens	e Pricing – License Example			
Part #	Part description	VU	Year Total		
5655W37	Omegamon XE for DB2 PE	33 VU	\$28,281.33		
5655Y23	CICS PA	33 VU	\$4,407.48		
5698T07	Omegamon for CICS V5	33 VU	\$9,794.40		
		ΤΟΤΑΙ	L: \$42,483.21		
ESTIMATED increase Subscription License Pricing – S&S Example					
Part #	Dart description				
	Part description	VU	Year Total		
5655W37	Omegamon XE for DB2 PE	33 VU	<i>Year Total</i> \$12,722.92		
5655W37 5655Y23	•				
	Omegamon XE for DB2 PE	33 VU	\$12,722.92		

Yearly Optional Pricing (Estimated 5% Increase. Will have to go through approval for proposed pricing as well as align with price increases that IBM announced)

Perpetual IPLA License:

In this model, the license is owned. To renew for another year, you will continue to pay the S&S price with a slight estimated increase.

International Program License Agreement (IPLA) programs have a one-time-charge (OTC) and an optional annual maintenance charge, called Subscription & Support. This annual charge includes access to IBM technical support and enables you to obtain version upgrades at no charge for products that generally fall under the z IPLA such as app development tools, CICS tools, data management tools, WebSphere® for Z products, Linux® on IBM Z middleware and z/VM® Version 4 and later.

Perpetual IPLA Pricing – License				
Part #	Part description	VU	Year Total	
5655W37	Omegamon XE for DB2 PE	33 VU	\$80,803.80	
5655Y23	CICS PA	33 VU	\$12,592.80	
5698T07	Omegamon for CICS V5	33 VU	\$27,984.00	

TOTAL: \$121,380.60



Perpetual IPLA Pricing – S&S				
Part #	Part description	VU	Year Total	
5655R07	Omegamon XE for DB2 PE	33 VU	\$12,117.07	
5655G43	CICS PA	33 VU	\$1,888.92	
5608S74	Omegamon for CICS V5	33 VU	\$4,197.60	
		ΤΟΤΑ	L: \$18,203.59	

Yearly Optional Pricing (Estimated 5% Increase. Will have to go through approval for proposed pricing as well as align with price increases that IBM announced)

ESTIMATED increase Perpetual IPLA Pricing – S&S				
Part #	Part description	VU	Year Total	
5655R07	Omegamon XE for DB2 PE	33 VU	\$12,722.92	
5655G43	CICS PA	33 VU	\$1,983.37	
5608574	Omegamon for CICS V5	33 VU	\$4,407.48	
		TOTAL	: \$19,113.77	

Estimates Training Cost

The Estimated Training Cost for the detailed information in 4.1.2.1 & 4.1.2.2, and all 3 products is \$20,000.

This is an estimate and will need further conversations with the Services team that provides training.

Sincerely,

Christina Evans IBM Z Software Seller Email: cevans@us.ibm.com

