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Header 1

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Procurement Folder: 847014

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 1500

Vendor ID: VC0000072397

SO Doc ID: AGO2100000002

Legal Name: CBTS LLC

Published Date: 3/12/21

Alias/DBA:

Close Date: 3/22/21

Total Bid: \$60,257.59

Close Time: 13:30

Response Date: 03/18/2021

Status: Closed

Response Time: 14:58

Solicitation Description: BLDG 6 Switches and Wireless Access Points

Responded By User ID: kblanciak

Total of Header Attachments: 1

First Name: Kristee

Total of All Attachments: 1

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Email: kristee.blanciak@cbts.co

Phone: 412-999-0044



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 847014
Solicitation Description: BLDG 6 Switches and Wireless Access Points
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2021-03-22 13:30	SR 1500 ESR03182100000006392	1

VENDOR
VC0000072397
CBTS LLC

Solicitation Number: CRFQ 1500 AGO2100000002
Total Bid: 60257.58999999999650754034519 **Response Date:** 2021-03-18 **Response Time:** 14:58:51

Comments: 36 month duration. Power supplies were not included on the pricing sheet but are on the attached quote. Additionally it appears that an extra 3 year support was added to the wireless pricing in the spreadsheet which I think is duplicative.

FOR INFORMATION CONTACT THE BUYER
Melissa Pettrey
(304) 558-0094
melissa.k.pettrey@wv.gov

Vendor Signature X	FEIN#	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Please see the attached Exhibit A Pricing Page	1.00000	LS	36208.170000	36208.17

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments: Official quote attached.

Extended Description:

BLDG 6 Switches and Wireless Access Points

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Please see the attached Exhibit A Pricing Page	1.00000	LS	24049.420000	24049.42

Comm Code	Manufacturer	Specification	Model #
43222640			

Commodity Line Comments: Official quote attached.

Extended Description:

Please see the attached Exhibit A Pricing Page



CBTS Technology Solutions LLC
221 East Fourth Street
Cincinnati, OH, 45202

QUOTE : Q-00059007 for State of West Virginia

Please reference this Quote# on your Purchase Order

Created On: 03/12/2021

Expiration Date: 04/08/2021

Client: State Of West Virginia
Address: 1900 KANAWHA BLVD E
BLDG 6 ROOM B-110
CHARLESTON, WV, United States
25305

Primary Rep: Kristee Blanciak
Phone: +1 4129990044
E-mail: kristee.blanciak@cbts.com

Contact: Melissa Pettrey
Phone: 304-558-0094
E-mail: melissa.k.pettrey@wv.gov

Inside Rep: Stan Volgershteyn
Phone: (440) 569-2368
E-mail: stan.volgershteyn@cbts.com

For updated W9 information, please click the following link: [CBTS System Updates](#)

Line	QTY	Part Description	Unit Price	Ext. Price
1	2	CISCO C9300-48P-E Catalyst 9300 48-port PoE+, Network Essentials	4,543.61	9,087.22
2	2	CISCO CON-3SNT-C93004PE 3YR SNTC 8X5XNBD Catalyst 9300 48-port PoE+, Network Esse	1,628.34	3,256.68
3	2	CISCO C9300-NW-E-48 C9300 Network Essentials, 48-port license	0.00	0.00
4	2	CISCO S9300UK9-1612 Cisco Catalyst 9300 XE 16.12 UNIVERSAL	0.00	0.00
5	2	CISCO PWR-C1-715WAC-P 715W AC 80+ platinum Config 1 Power Supply	0.00	0.00
6	2	CISCO PWR-C1-715WAC-P/2 715W AC 80+ platinum Config 1 SecondaryPower Supply	567.77	1,135.54
7	4	CISCO CAB-TA-NA North America AC Type A Power Cable	0.00	0.00
8	2	CISCO C9300-SSD-NONE No SSD Card Selected	0.00	0.00
9	2	CISCO STACK-T1-50CM 50CM Type 1 Stacking Cable	45.42	90.84
10	2	CISCO CAB-SPWR-30CM	43.15	86.30



Line	QTY	Part Description	Unit Price	Ext. Price
		Catalyst Stack Power Cable 30 CM		
11	2	CISCO C9300-DNA-E-48 C9300 DNA Essentials, 48-Port Term Licenses	0.00	0.00
12	2	CISCO C9300-DNA-E-48-3Y C9300 DNA Essentials, 48-port - 3 Year Term License	508.73	1,017.46
13	2	CISCO C9300-NM-8X Catalyst 9300 8 x 10GE Network Module	1,158.25	2,316.50
14	2	CISCO NETWORK-PNP-LIC Network Plug-n-Play Connect for zero-touch device deployment	0.00	0.00
15	2	CISCO C9300-48P-E Catalyst 9300 48-port PoE+, Network Essentials	4,543.61	9,087.22
16	2	CISCO CON-3SNT-C93004PE 3YR SNTC 8X5XNBD Catalyst 9300 48-port PoE+, Network Esse	1,628.34	3,256.68
17	2	CISCO C9300-NW-E-48 C9300 Network Essentials, 48-port license	0.00	0.00
18	2	CISCO S9300UK9-1612 Cisco Catalyst 9300 XE 16.12 UNIVERSAL	0.00	0.00
19	2	CISCO PWR-C1-715WAC-P 715W AC 80+ platinum Config 1 Power Supply	0.00	0.00
20	2	CISCO PWR-C1-715WAC-P/2 715W AC 80+ platinum Config 1 SecondaryPower Supply	567.77	1,135.54
21	4	CISCO CAB-TA-NA North America AC Type A Power Cable	0.00	0.00
22	2	CISCO C9300-SSD-NONE No SSD Card Selected	0.00	0.00
23	2	CISCO STACK-T1-50CM 50CM Type 1 Stacking Cable	45.42	90.84
24	2	CISCO CAB-SPWR-30CM Catalyst Stack Power Cable 30 CM	43.15	86.30



Line	QTY	Part Description	Unit Price	Ext. Price
25	2	CISCO C9300-DNA-E-48 C9300 DNA Essentials, 48-Port Term Licenses	0.00	0.00
26	2	CISCO C9300-DNA-E-48-3Y C9300 DNA Essentials, 48-port - 3 Year Term License	508.73	1,017.46
27	2	CISCO NETWORK-PNP-LIC Network Plug-n-Play Connect for zero-touch device deployment	0.00	0.00
28	2	CISCO NM-BLANK-T1 Cisco Catalyst Type 1 Network Module Blank	0.00	0.00
29	2	CISCO C9300-NM-NONE No Network Module Selected	0.00	0.00
30	1	CISCO C9300-48P-E Catalyst 9300 48-port PoE+, Network Essentials	4,543.61	4,543.61
31	1	CISCO CON-3SNT-C93004PE 3YR SNTC 8X5XNBD Catalyst 9300 48-port PoE+, Network Esse	1,628.34	1,628.34
32	1	CISCO C9300-NW-E-48 C9300 Network Essentials, 48-port license	0.00	0.00
33	1	CISCO S9300UK9-1612 Cisco Catalyst 9300 XE 16.12 UNIVERSAL	0.00	0.00
34	1	CISCO PWR-C1-715WAC-P 715W AC 80+ platinum Config 1 Power Supply	0.00	0.00
35	1	CISCO PWR-C1-715WAC-P/2 715W AC 80+ platinum Config 1 SecondaryPower Supply	567.77	567.77
36	2	CISCO CAB-TA-NA North America AC Type A Power Cable	0.00	0.00
37	1	CISCO C9300-SSD-NONE No SSD Card Selected	0.00	0.00
38	1	CISCO CAB-SPWR-30CM Catalyst Stack Power Cable 30 CM	43.15	43.15
39	1	CISCO	0.00	0.00



Line	QTY	Part Description	Unit Price	Ext. Price
		C9300-DNA-E-48 C9300 DNA Essentials, 48-Port Term Licenses		
40	1	CISCO C9300-DNA-E-48-3Y C9300 DNA Essentials, 48-port - 3 Year Term License	508.73	508.73
41	1	CISCO NETWORK-PNP-LIC Network Plug-n-Play Connect for zero-touch device deployment	0.00	0.00
42	1	CISCO NM-BLANK-T1 Cisco Catalyst Type 1 Network Module Blank	0.00	0.00
43	1	CISCO C9300-NM-NONE No Network Module Selected	0.00	0.00
44	1	CISCO STACK-T1-1M 1M Type 1 Stacking Cable	90.84	90.84
45	16	CISCO AIR-AP2802I-B-K9 802.11ac W2 AP w/CA; 4x4:3; Int Ant; 2xGbE B	724.77	11,596.32
46	16	CISCO AIR-AP-T-RAIL-R Ceiling Grid Clip for APs & Cellular Gateways-Recessed	0.00	0.00
47	16	CISCO AIR-AP-BRACKET-1 802.11 AP Low Profile Mounting Bracket (Default)	0.00	0.00
48	16	CISCO SW2802-CAPWAP-K9 Cisco Aironet 2800 Series CAPWAP Software Image	0.00	0.00
49	16	CISCO AIR-DNA-E Wireless Cisco DNA On-Prem Essential, Term Lic	0.00	0.00
50	16	CISCO AIR-DNA-E-3Y Wireless Cisco DNA On-Prem Essential, 3Y Term Lic	102.20	1,635.20
51	16	CISCO PI-LFAS-AP-T Prime AP Term Licenses	0.00	0.00
52	16	CISCO PI-LFAS-AP-T-3Y PI Dev Lic for Lifecycle & Assurance Term 3Y	0.00	0.00
53	16	CISCO AIR-DNA-NWSTACK-E	0.00	0.00



Line	QTY	Part Description	Unit Price	Ext. Price
		AIR CISCO DNA Perpetual Network Stack		
54	16	CISCO AIR-DNA-E-T Wireless Cisco DNA On-Prem Essential, Term, Tracker Lic	0.00	0.00
55	16	CISCO AIR-DNA-E-T-3Y Wireless Cisco DNA On-Prem Essential, 3Y Term, Tracker Lic	0.00	0.00
56	1	CISCO C9800-L-C-K9 Cisco Catalyst 9800-L Wireless Controller_Copper Uplink	4,542.16	4,542.16
57	1	CISCO CON-3SNT-C9800LCL 3YR SNTC 8X5XNBD Cisco Catalyst 9800-L Wireless Controlle	3,086.77	3,086.77
58	1	CISCO SC9800LK9-1612 C9800L UNIVERSAL (NETWORK ESSENTIALS)	0.00	0.00
59	1	CISCO C9800L-RMNT C9800 Wireless Controller Rack Mount Tray	102.20	102.20
60	1	CISCO C9800-AC-110W Cisco Catalyst 9800 L Wireless Controller Power Supply	0.00	0.00
61	1	CISCO CAB-AC-C5 AC Power Cord, Type C5, US, Canada	0.00	0.00
62	1	CISCO NETWORK-PNP-LIC Network Plug-n-Play Connect for zero-touch device deployment	0.00	0.00
SUBTOTAL			USD	60,009.67

FREIGHT (FOB Origin)	USD	950.03
QUOTE TOTAL	USD	60,959.70

** Taxes Not Included In Total **
Freight cost is an estimate and is subject to change.

Comments
Service Duration: 36 Month



CBTS Technology Solutions LLC
221 East Fourth Street
Cincinnati, OH, 45202

The information and pricing in this proposal shall not be disclosed outside of the opportunity this quote is being offered and shall not be duplicated, used or disclosed in whole or in part for any purpose other than to evaluate this proposal. If a contract is awarded to CBTS as a result of or in connection with the submission of this proposal, the client shall have the right to duplicate, based upon the license rights held by CBTS. This restriction does not limit the right of the client to use information contained in the data if it is obtained from another source without restriction.