Welcome, Lu Anne Cottrill | Procurement | Budgeting | Accounts Receivable | Accounts Payable

Solicitation Response(SR) | **Dept:** 0803 | **ID:** ESR04212100000007188 | **Ver.:** 1 | **Function:** New | **Phase:** Final | ▼ | Modified by batch , 04/22/2021

Header 📎 2   ☐ ☐

List View

| **General Information** | Contact | Default Values | Discount | Document Information | Clarification Request |

Procurement Folder: 854389	**SO Doc Code:** CRFQ
Procurement Type: Central Master Agreement	**SO Dept:** 0803
Vendor ID: VS0000005409 ⬆	**SO Doc ID:** DOT2100000114
Legal Name: Beacon Systems Inc	**Published Date:** 4/14/21
Alias/DBA:	**Close Date:** 4/22/21
Total Bid: $0.00	**Close Time:** 13:30
Response Date: 04/21/2021 📅	**Status:** Closed
Response Time: 7:20	**Solicitation Description:** ADDENDUM NO_2 PROGRAMMER ANALYST
Responded By User ID: Beacongov ⬆	**Total of Header Attachments:** 2
First Name: Ritu	**Total of All Attachments:** 2
Last Name: Singh	
Email: ritu@beacongov.com	
Phone: 9544261171	

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder:	854389
Solicitation Description:	ADDENDUM NO_2 PROGRAMMER ANALYST
Proc Type:	Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2021-04-22 13:30	SR 0803 ESR04212100000007188	1

VENDOR
VS0000005409 Beacon Systems Inc

Solicitation Number: CRFQ 0803 DOT2100000114

Total Bid: 0   **Response Date:**   2021-04-21   **Response Time:**   07:20:05

Comments: BeaconGov proposed candidate will be available within 5 working days from the date of Award.

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor
Signature X   **FEIN#**   **DATE**
All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	APPLICATION PROGRAMMER ANALYST	0.00000	EA	62.000000	0.00

Comm Code	Manufacturer	Specification	Model #
81111600			

Commodity Line Comments: BeaconGov Proposed candidate Hourly rate,

Extended Description:

APPLICATION PROGRAMMER ANALYST

ISO 9001/27000 CERTIFIED
NIST 800-171 COMPLIANT

b★ beacongov
Transforming Technology Solutions

Submitted to:
Attn: John Estep, Buyer
Department of Administration Purchasing Division
2019 Washington Street East
Charleston WV 25305-0130

Offer due Date / Local Time:
April 22, 2021 /01:30 P.M.

POC: Lucy A Garcia, BD Manager

3928 Coral Ridge Drive

Coral Springs, FL 33065

contracts@BeaconGov.com

(954) 426-1171

(954) 426-1181 Fax

www.BeaconGov.com

Submitted by:

BEACON SYSTEMS, INC.

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Cover Letter

April 21, 2021

John Estep, Buyer
Department of Administration Purchasing Division
2019 Washington Street East
Charleston WV 25305-0130

Subject: Response to Solicitation No: CRFQ 0803 DOT2100000114 to provide **"Programmer Analyst"**.

Dear Mr. Estep,

Beacon Systems Inc., (BeaconGov) is pleased to submit this proposal to the **West Virginia Department of Transportation (DOT)** through the **Department of Administration Purchasing Division, State Of West Virginia (Purchasing Division)** to provide **a Programmer Analyst**.

BeaconGov is a proven **ISO 9001/27000 certified, Women-Owned Company (WOSB) and Disadvantaged Business Enterprise (DBE)** graduated from the 8(a) Small Business Administration program. BeaconGov has a demonstrated history of quality performance in the Federal, State, and Local Sectors. We have provided similar on-site professional and support staff services for the State of Florida Master Prime Contract, 17th Judicial Circuit of Florida, and Supreme Court of Florida, Civilian, Virginia Department of Health, State of Rhode Island, State of Oregon, State of Virginia military and major DOD contractors. We diligently conduct background investigations on all of our employees to ensure client confidence and to safeguard the integrity of our company.

Founded in 2005, BeaconGov has proven to its clients that it provides the best value, timely, and most professional services. BeaconGov has a Temporary IT Staffing Contract i.e., **CMA 0511 MIS776701A** with the State of West Virginia.

List of BeaconGov State Master Contracts
• **State of West Virginia** - Temporary IT Staffing Services
• **State of Florida** – Prime STC Contractor for Staff Augmentation Services
• **State of Oregon** - Master Prime Contractor for Staffing Services
• **State of West Virginia**- Master Prime Contractor for Staffing Services
• **State of Texas**- Master Prime Contractor for ITSC - Staff Augmentation.
• **State of Delaware** - Information Technology Project Staffing
• **State of South Carolina** - Temp Staff Augmentation Services
• **State of North Dakota** - Professional Services Contract Pool.
• **State of Rhode Island**- Professional Services Contract Pool.
• **State of Mississippi** - Information Technology Professional Services Contract Pool.

Programmer Analyst
Solicitation No: CRFQ 0803 DOT2100000114

BeaconGov proposed candidate **Robert Saunders has 25 years of experience** with the analysis, design, development, testing, installation, configuration, maintenance and management of applications in Mainframe environments/technologies such as **COBOL, CICS, VSAM, JCL, and DB2**. Has **13 years of experience** with designing and maintaining enterprise-level complex **CICS/DB2** applications. Has **23 years of experience** with programming with **JCL in an enterprise mainframe environment.**

We acknowledge and agree to all the Terms, and Conditions described in the RFQ.

General Information

Item	Details
Legal Name	**Beacon Systems, Inc.**
CCR Registration:	Active
Federal employer identification number:	20-3600514
DUNS Number:	60-759-7064
Cage Code No:	484V6
Primary Contact Name	**Lucy A Garcia, BD Manager** contracts@BeaconGov.com
Secondary Contact Name	**Marada Reddi, President** mreddi@BeaconGov.com
Address	3928 Coral Ridge Drive Coral Springs, FL 33065 Telephone # (954) 426-1171 Fax # (954) 426-1181 www.BeaconGov.com
Other Qualifications	SB, WOSB, DBE
Geographic Coverage	CONUS & OCONUS (Offices in Florida, NCR, and California)

MISSION: To deliver qualified personnel and cost-effective Service that offers Productivity, efficiency, and value to the **DOT**.

GOAL: Our goal is to enable **DOT's** Mission by providing qualified candidates, on time, fully screened, and with a Comprehensive On-boarding process

BeaconGov appreciates the opportunity to submit our response to the **DOT** for consideration. Should you have any questions in this regard, please do not hesitate to contact me at **(954) 426-1171.**

Sincerely,

Madhu Reddi

Marada M Reddi
President

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

1   Acknowledgements and Forms

1.1   Addendum Acknowledgement Form

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DOT2100000114

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing th[...] addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

[X]   Addendum No. 1   [ ]   Addendum No. 6

[X]   Addendum No. 2   [ ]   Addendum No. 7

[ ]   Addendum No. 3   [ ]   Addendum No. 8

[ ]   Addendum No. 4   [ ]   Addendum No. 9

[ ]   Addendum No. 5   [ ]   Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Beacon Systems, Inc.
_____
Company

Madhu Reddi
_____
Authorized Signature

04/14/2021
_____
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

1.2 Disclosure of Interested Parties to Contract

West Virginia Ethics Commission
Disclosure of Interested Parties to Contracts
(Required by *W. Va. Code* § 6D-1-2)

Name of Contracting Business Entity: Beacon Systems, Inc Address: 3928 Coral Ridge Drive
Coral Springs, FL 33065

Name of Authorized Agent: _____ Address: _____

Contract Number: _____ Contract Description: _____

Governmental agency awarding contract: _____

☐ Check here if this is a Supplemental Disclosure

List the Names of Interested Parties to the contract which are known or reasonably anticipated by the contracting business entity for each category below *(attach additional pages if necessary)*:

1. Subcontractors or other entities performing work or service under the Contract
   ☑ Check here if none, otherwise list entity/individual names below.

2. Any person or entity who owns 25% or more of contracting entity (not applicable to publicly traded entities)
   ☑ Check here if none, otherwise list entity/individual names below.

3. Any person or entity that facilitated, or negotiated the terms of, the applicable contract (excluding legal services related to the negotiation or drafting of the applicable contract)
   ☑ Check here if none, otherwise list entity/individual names below.

Signature: Madhu Reddi   Date Signed: 4/2/2021

Notary Verification

State of FLORIDA, County of BROWARD:

I, RAMINDER MAKHIJA, the authorized agent of the contracting business entity listed above, being duly sworn, acknowledge that the Disclosure herein is being made under oath and under the penalty of perjury.

Taken, sworn to and subscribed before me this 2 day of APRIL, 2021.
_____ Notary Public's Signature

To be completed by State Agency:
Date Received by State Agency: _____
Date submitted to Ethics Commission: _____
Governmental agency submitting Disclosure: _____

RAMINDER MAKHIJA
MY COMMISSION # GG 348480
EXPIRES: August 26, 2023
Bonded Thru Notary Public Underwriters

Revised June 8, 2018

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

1.3 Purchasing Affidavit

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code §61-5-3*) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: _Beacon Systems, Inc._

Authorized Signature: _Madhu Redde_ Date: _4/2/2021_

State of _FLORIDA_

County of _BROWARD_, to-wit:

Taken, subscribed, and sworn to before me this _02_ day of _APRIL_, 20 _21_

My Commission expires _08/26_, 20 _23_.

AFFIX SEAL HERE

RAMINDER MAKHIJA
MY COMMISSION # GG 348480
EXPIRES: August 26, 2023
Bonded Thru Notary Public Underwriters

NOTARY PUBLIC _Raindu Makhija_

Purchasing Affidavit (Revised 01/19/2018)

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

1.4 BeaconGov Designated Contract Administrator

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Ms. Ritu Singh, Contracts Administrator
(Name, Title)
Ms. Ritu Singh, Contracts Administrator
(Printed Name and Title)
3928 Coral Ridge Drive, Coral Springs, FL 33065
(Address)
(954) 426-1171 / (954) 426-1181
(Phone Number) / (Fax Number)
ritu@beacongov.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Beacon Systems, Inc.
(Company)

Madhu Reddi　　Marada M Reddi / President
(Authorized Signature) (Representative Name, Title)

Marada M Reddi / President
(Printed Name and Title of Authorized Representative)

04/07/2021
(Date)

(954) 426-1171 / (954) 426-1181
(Phone Number) (Fax Number)

Revised 03/15/2021

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

1.5 Miscellaneous

11. MISCELLANEOUS:

11.1. **Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: _Ritu Singh_

Telephone Number: _(954) 426-1171_

Fax Number: _(954) 426-1181_

Email Address: _ritu@BeaconGov.com_

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1.6 Acknowledgement of Version 1 of RFQ

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Info Technology	

		Reason for Modification:
Proc Folder: 854389		
Doc Description: PROGRAMMER ANALYST		
Proc Type: Central Master Agreement		

Date Issued	Solicitation Closes	Solicitation No	Version
2021-03-25	2021-04-08 13:30	CRFQ 0803 DOT2100000114	1

BID RECEIVING LOCATION

VENDOR

Vendor Customer Code: VS0000005409

Vendor Name : Beacon Systems, Inc.

Address : 3928 Coral Ridge Drive, Coral Springs, FL 33065

Street : 3928 Coral Ridge Drive

City : Coral Springs

State : FL   **Country :** USA   **Zip :** 33065

Principal Contact : Marada M Reddi

Vendor Contact Phone: (954) 426-1171   **Extension:**

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X _Madhu Reddi_   **FEIN#** 20-3600514   **DATE** 04/07/2021

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Mar 25, 2021	Page: 1	FORM ID: WV-PRC-CRFQ-002 2020/05

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

1.7 Acknowledgement of Version 2 of RFQ

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	**State of West Virginia** **Centralized Request for Quote** **Info Technology**	

Proc Folder:	854389		**Reason for Modification:**
Doc Description:	ADDENDUM NO_1 PROGRAMMER ANALYST		ADDENDUM NO_1 TO MOVE BID OPEING DATE TO 04/22/2021 @ 1:30pm
Proc Type:	Central Master Agreement		

Date Issued	**Solicitation Closes**	**Solicitation No**	**Version**
2021-04-08	2021-04-22 13:30	CRFQ 0803 DOT2100000114	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON   WV   25305
US

VENDOR

Vendor Customer Code: VS0000005409

Vendor Name : Beacon Systems, Inc.

Address : 3928 Coral Ridge Drive, Coral Springs, FL 33065

Street : 3928 Coral Ridge Drive

City : Coral Springs

State : FL   **Country :** USA   **Zip :** 33065

Principal Contact : Marada M Reddi

Vendor Contact Phone: (954) 426-1171   **Extension:**

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X _Madhu Reddi_   **FEIN#** 20-3600514   **DATE** 04/09/2021

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Apr 8, 2021	Page: 1	FORM ID: WV-PRC-CRFQ-002 2020/05

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

beacongov
Transforming Technology Solutions

1.8 Acknowledgement of Version 3 of RFQ

Department of Administration **Purchasing Division** 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	**State of West Virginia** **Centralized Request for Quote** **Info Technology**

Proc Folder: 854389		**Reason for Modification:**
Doc Description: ADDENDUM NO_2 PROGRAMMER ANALYST		ADDENDUM NO_2 Vendor Questions and Responses
Proc Type: Central Master Agreement		

Date Issued	**Solicitation Closes**	**Solicitation No**	**Version**
2021-04-14	2021-04-22 13:30	CRFQ 0803 DOT2100000114	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000005409

Vendor Name : Beacon Systems, Inc.

Address : 3928 Coral Ridge Drive, Coral Springs, FL 33065

Street : 3928 Coral Ridge Drive

City : Coral Springs

State : FL	**Country :** USA	**Zip :** 33065

Principal Contact : Marada M Reddi

Vendor Contact Phone: (954) 426-1171 **Extension:**

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor
Signature X *Madhu Reddi* **FEIN#** 20-3600514 **DATE** 04/15/2021

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Apr 14, 2021 Page: 1 FORM ID: WV-PRC-CRFQ-002 2020/05

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

2 BeaconGov Proposed Candidate Resume

Robert Saunders

Professional Summary:

Has 25 years of experience with the analysis, design, development, testing, installation, configuration, maintenance, and management of applications in Mainframe environments/technologies such as COBOL, CICS, VSAM, JCL, and DB2.

Technical Skills:

ETL - Data Warehouse	- Informatica PowerCenter - versions - 8.6, 9.1 - DataStage - version 8.1 - WebFocus - Autosys - Unix Shell Scripts
Business Intelligence	- Oracle Hyperion Interactive Reporting versions 8.5, 9.3, EPM 11.1, and SQR Reporting - Oracle Essbase, Hyperion Financial Data Quality Management (FDM) - Oracle Hyperion Profitability and Cost Management (HPCM) - Smartview - JavaScript/SQL - Dashboard creation for all Hyperion Reporting - SSIS/SSRS - SQL Server Reporting Services (2008) - DATABASES - DB2, ORACLE, SQL SERVER,
Mainframe	- Insurance, Banking, Financial, and Retail applications - Cobol, DB2, SQL, CICS, VSAM, IMS DB/DC, ADABAS/NATURAL, OS/JCL, SAS, FILE AID, Endevor, Panvalet, Changeman, Documerge, TCP/IP, FTP, CA-7, - Stored Procedures, RACF - Control-M, REXX Scripting, CLIST, Xpediter, Intertest, CEDF - JAVA Front-End Applications interacting with mainframe

Education
- **Westfield State University** - 2010 to 2011. Java, MySQL, PHP
- **New Hampshire Technical College** - Concord, NH – 1994, C++ Programming
- **Computer Processing Institute**-East Hartford, CT 1980 to 1981
- **University Of Delaware** - Newark, DE 1976 to 1980 BSAG
- **Colorado State University**-Fort Collins, CO 1978

Professional Experience
Rehired by Following Six Companies for Subsequent Projects on Mainframe
- Fidelity Investments
- The New England Life Insurance Company (now MetLife)
- Commercial Union Insurance Company (now One Beacon)

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

- Chubb Life Insurance Company
- National Grange Mutual Insurance Company
- The Hartford Insurance Group

IT Consultant   **July 2015 – Present**
Responsibilities:
- Analyze existing systems and provide recommendations.
- Analyze client data and create in-state documents.
- Provide future state recommendations.
- Web Design - HTML, CSS, PYTHON, PHP

DXC Technology - Norwich, CT   **July 2015 – 2019**
Sr. Analyst - Mainframe

Responsibilities:
- Created and ran complex SQL queries using DB2 Query, SPUFI, and QMF for testing, Adhoc reporting, and production issues.
- Analyzed source and target data and worked on data models and data mapping documents.
- Analyzed data from source systems using SQL queries
- Created new reports using SAS and using information from Orders and Parts IMS database segments and DB2 tables.
- Electronic Desktop - JAVA front-end application interacting with mainframe, maintenance, new development
- Provided production support for nightly batch jobs. Used CA-7 to set up and monitor jobs on the scheduler.
- Supported various technologies like Cobol, SQL, IMS DB/DC, DB2, MQSeries, JAVA, SAS

Hartford Financial Services - Hartford, CT   **July 2014 to November 2014**
Sr. Informatica /Systems Analyst

Responsibilities:
- Created Business specifications for new Informatica Power Center jobs and workflows for HR (Human Resources), EFR (Enterprise Financial Reporting), and PeopleSoft applications.
- Created new reports and made changes to existing reports using Web focus Developer Studio and Data Stage.
- Modified existing SQL and wrote complex SQL queries using TOAD to resolve production issues and generate new code for Informatica workflows.
- Monitored all production jobs on a daily basis using Autosys/Unix.
- Generated FOCUS and Cobol/DB2, extract files on mainframe and XML files that were imported to Informatica Source Analyzer.
- Tracked and assigned incidents to other team members including the offshore team using Remedy and PPM (Project and Portfolio Management Center).

CIGNA Corporation - Bloomfield, CT   **October, 2011 - March, 2014**
Sr. Application Developer - BI, ETL

Responsibilities:
- Hyperion, Informatica Developer assigned to work on various Healthcare applications.
- JavaScript object-based scripting language used for Dashboard creation
- Converted all Hyperion BQY documents from version 9.3 to EPM 11.1 for five different applications. Coordinated all testing and production release with users.
- Created complex SQL queries, JavaScript for Hyperion BQY documents interacting with DB2, SQL SERVER, and Oracle databases.
- Created Informatica extracts including XML to load to Hyperion Financial Data Quality Management (FDM) and Essbase multi-dimensional cubes. Compared Informatica extracts to source files and modified Informatica code where necessary. Verified data on Essbase using SmartView and compared results to initial source files and Informatica extracts.
- Verified data on Essbase using SmartView. Created Informatica extracts including XML to load to Oracle Hyperion Financial Data Quality Management (FDM) and Oracle Essbase cubes.
- Unix Shell Scripting - Set up new scripts for Informatica transformation scheduling

Bank of America - Windsor, CT   **March 2011 to August 2011**
Sr. Systems Analyst - Mainframe

Responsibilities:
- Assigned to work on CAPS (Comprehensive Analysis and Profitability System) Northwest Transformation Project
- Worked on COBOL, DB2, CICS, VSAM, OS/JCL related data and technologies

United States Department of Agriculture - St. Louis, MO   **June 2008 to August 2010**
Business Intelligence Analyst

Responsibilities:
- Part of Data Warehouse/Oracle Business Intelligence Team,
- Converted all Hyperion BQY documents from version 8.6 to 9.3 for three different applications. Coordinated all testing and production release with users.
- Analyzed critical business needs and created business requirements, specifications, and new data model for new reports for Rural Development applications including Single-Family Housing Direct (Hyperion Interactive Reporting) and Rural Utilities Loan Servicing Systems.
- Supported applications and set up Informatica Power Center, created DB2 extracts as part of the conversion
- Databases accessed for Hyperion and Web focus reporting, Oracle, DB2, Teradata, SQL Server.

Fidelity Investments - Boston, MA   **August 2005 to May 2008**
Senior Technical Lead - Mainframe

Programmer Analyst
Solicitation No: CRFQ 0803 DOT2100000114

Responsibilities:
- Project Lead/Developer for 2+ year Multi-Company project. Developed a new CICS region for online Brokerage in order for outside companies could use the Fidelity platform. Worked closely with the off-shore team conducting daily meetings assigning defects to all developers on a project using ClearQuest
- Retirement Systems - Development project for Required Minimum Distribution Mailings.
- Formatted letter sent to account holders who were 70 years of age stating IRS requirements for Required Minimum Distribution amounts for the current year.
- Ran DB2 SQL Load/Unload Utilities for testing prior to production release.

Citizens Bank - Cranston, RI   **November 2004 to August 2005**
Senior Programmer Analyst - Mainframe

Responsibilities:
- Completed analysis, coding, and testing for tasks related to Citizen's Bank's acquisition of Charter One Bank.
- Completed analysis and testing for all performance issues related to large data conversion files.
- Provided on-call support for numerous batch cycles in various test regions prior to production release, and provided on-call production support as each phase of the project was implemented.

Fidelity Investments - Boston, MA   **September 1999 to November 2004**
Senior Programmer Analyst - Mainframe

Responsibilities:
- As a member of the Conversions team, converted data for multiple correspondents onto the Fidelity platform, both batch and online.
- Conversion of DB2 (with complex SQL and stored procedures)
- Created New User Setup Files and Reports using Microsoft Access.
- Created file extract and Electronic Data Interchange (EDI) transmission jobs for many different correspondents, including File Transfer Protocol (FTP)
- Provided on-call production support for hundreds of different file extract and EDI transmission jobs.

Commercial Union - Fox borough, MA   **September 1997 to September 1999**
Documerge Business Analyst/Consultant

Responsibilities:
- Programming Consultant assigned to work on Group Disability and Workmen's Compensation enhancement and development projects.
- Completed major enhancements for Year 2000 compatibility.

1997 and Prior, approximately 15 years worked at the below companies primarily on IBM Mainframe:

- **The New England Life Insurance Company** - Boston, MA
  IMS DB/DC, DB2, VSAM, CLIST, DOCUMERGE - 2 yrs.
- **Commerce Insurance Company** –Webster, MA – 1 yr.
   COBOL, DB2, SQL
- **Allmerica Financial** - Worcester, MA – 1 yr.
   COBOL, DB2, SQL, SYNCSORT Reporting
- **Commercial Union** - Fox borough, MA – 7 yrs.
  ADABAS/NATURAL, DOCUMERGE, COBOL, MICROFOCUS COBOL
- **Hartford Insurance Group** - Hartford, CT -1 yr.
  COBOL, IMS DB/DC, DB2, FOCUS, RPG, OS/JCL
- **National Grange Mutual Insurance CO** - Keene, NH – 4 yrs.
  COBOL, CICS, VSAM, OS/JCL

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3   Pricing – Exhibit A

Exhibit A – Pricing is attached as a separate Annexure with the proposal and uploaded on WVOASIS Portal.

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3.1 Additional Information RFQ

ADDITIONAL INFORMATION

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of WV Department of Transportation to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of a Mainframe Application Programmer Analyst on an hourly rate basis.
Per the Bid Requirements, Specifications, Terms and Conditions attached to this Solicitation.

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS	DIVISION OF HIGHWAYS
INFORMATION SERVICE DIVISION	INFORMATION SERVICE DIVISION
1900 KANAWHA BLVD E, BLDG 5 RM 920	1900 KANAWHA BLVD E, BLDG 5 RM 920
CHARLESTON WV 25305-0430	CHARLESTON WV 25305-0430
US	US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	APPLICATION PROGRAMMER ANALYST	0.00000	EA	$62.00	$62.00

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:
APPLICATION PROGRAMMER ANALYST

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Tech Questions due by 10:00am	2021-04-02

Date Printed: Mar 25, 2021	Page: 2	FORM ID: WV-PRC-CRFQ-002 2020/05

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

3.2   Additional Information Addendum 1

ADDITIONAL INFORMATION
ADDENDUM NO_1
Addendum No_1 issued to publish and distribute the attached information to the Vendor community
REQUEST FOR QUOTATION:
The West Virginia Purchasing Division is soliciting bids on behalf of WV Department of Transportation to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of a Mainframe Application Programmer Analyst on an hourly rate basis. Per the Bid Requirements, Specifications, Terms and Conditions attached to this Solicitation.

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS	DIVISION OF HIGHWAYS
INFORMATION SERVICE DIVISION	INFORMATION SERVICE DIVISION
1900 KANAWHA BLVD E, BLDG 5 RM 920	1900 KANAWHA BLVD E, BLDG 5 RM 920
CHARLESTON WV	CHARLESTON WV
US	US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	APPLICATION PROGRAMMER ANALYST	0.00000	EA	$62.00	$62.00

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:
APPLICATION PROGRAMMER ANALYST

SCHEDULE OF EVENTS		
Line	Event	Event Date
1	Tech Questions due by 10:00am	2021-04-02

Use or disclosure of data contained on this sheet is subject to the restriction on the title page of this proposal.

3.3 Additional Information Addendum 2

ADDITIONAL INFORMATION
ADDENDUM NO_2
Addendum No_2 issued to publish and distribute the attached information to the Vendor community
REQUEST FOR QUOTATION:
The West Virginia Purchasing Division is soliciting bids on behalf of WV Department of Transportation to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of a Mainframe Application Programmer Analyst on an hourly rate basis. Per the Bid Requirements, Specifications, Terms and Conditions attached to this Solicitation.

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS		DIVISION OF HIGHWAYS	
INFORMATION SERVICE DIVISION		INFORMATION SERVICE DIVISION	
1900 KANAWHA BLVD E, BLDG 5 RM 920		1900 KANAWHA BLVD E, BLDG 5 RM 920	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	APPLICATION PROGRAMMER ANALYST	0.00000	EA	$62.00	$62.00

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:
APPLICATION PROGRAMMER ANALYST

SCHEDULE OF EVENTS		
Line	Event	Event Date
1	Tech Questions due by 10:00am	2021-04-02

4   About BeaconGov

BeaconGov is a proven **ISO 9001/27000 certified, Women-Owned Company (WOSB) and Disadvantaged Business Enterprise (DBE)** graduated from the 8(a) Small Business Administration program. BeaconGov's technical knowledge and breadth of expertise in providing IT Staffing and consulting services have earned appreciation from many of our customers and paved the way for long-term engagements. Our core competencies are Project Management, Business Analysis, Systems Analysis, Technical Solutions and Architecture, Mainframe Services, Network Infrastructure, Information Security, Integration of Systems, Application Development, and Maintenance.

We take pride in producing advanced technology solutions for our clients by utilizing the collective industry and technical management expertise of our **qualified professionals** to integrate proven methods, Innovation, and Industry Best Practices. BeaconGov has delivered Science and Technology solutions along with staffing to **NASA** including instrument design, fabrication, engineering, and launch applications for some of the most complex launches including **MAVEN, MOMA, InFOCuS Balloon,** and **LADEE** missions.

BeaconGov is proud of our accomplishments. Our team has partnered with some of the leading universities around the world to deliver quality solutions to NASA and in support of the European Space Agency (ESA). In addition, our team has developed a model enterprise Court Management System (eBench) for the **17th Judicial Circuit of Florida** that integrates technology, mobile applications, and real-time data visualization to over 35,000 Lawyers and Judges.

Our Stats
- **16-years**-old proven firm
- **ISO 9001:2015, 27001:2013** Certified
- NIST 800-171 Complaint
- **DCAA** Audited Accounting System
- BeaconGov has a **Mentor-Protege Program** relationship with **JPL**. As per this MOU, BeaconGov will absorb JPL's technical and business expertise to assist in developing its technical and business capabilities
- Successfully served several Federal Agencies such as DOD, NASA, VA, CDC, IRS, FDA, and USDA
- **Schedule 70 GSA** and **Seaport-e Prime** Contract Holder
- SBA 8 (m) Certified Women-Owned and Minority Business
- Disadvantaged Business Enterprise **(DBE)**
- Outstanding **CPARS** and **Top 20%** in PPE by **Dun & Bradstreet**

Our Technology Partners

4.1 BeaconGov Core Offerings

The Best Value Solution: *A Cut Above the Rest*

IT & ITES	Advanced Technology
• Provide on-site and off-site personnel to support Technology, Engineering • IT Security Consulting Services • Software Development and Systems Integration support • Mission Support • Test Facility Support • Web Services **Science and Technology Engineering** • Missions and Operations Support • Engineering Services • Instrument Design and Fabrication Support • Adaptive Manufacturing and 3D Printing • Transportation Technology Solutions	• Enterprise Application Development • System Design, Integration, and Maintenance • Mobile App Development • Data Visualization Services • Emerging Technologies Support

4.2 Contract Vehicles

• **GSFC/NASA** - Engineering Support Services • **IT Schedule 70** – GSA • **Health SIN** – IT Schedule 70 – GSA • **Professional Services Schedule (PSS) 00CORP -** GSA • **Access to Several GWAC Vehicles** • **8a STARS II** - GSA • **SeaPort e (8a)** – Department of Navy • **WOSB –** Women-Owned Business	• **JPL - Mentor Protégé** MOU • **Master contracts** with the State of California, Florida, Georgia, North Dakota, Oregon, **Rhode Island**, Texas, and Virginia. • **Support contracts** with Broward County, Broward Sheriff, and Miami Dade County

Our competencies include:

Systems Administration	System Engineer, Database Administrator, Linux Administrator, Software Administrator, UNIX Administrator, Web Administrator, Windows Administrator

Analysis and Design	Business Analyst, Technical Architect
Applications Development and Integration	.NET Developer, Business Intelligence, C# Developer, Database Developer, Data Mining, Data Warehouse, E-Commerce, EAI Developer, ETL, Java Developer, J2EE Developer, Mainframe Developer, Middleware Developer, QA Analyst/QA Tester, Technical Writer, Web Designer, Web Developer.
ERP	JD Edwards, Oracle Applications, PeopleSoft, SAP
Management	Development Manager, Project Manager, Quality Assurance Manager, Team Leader
Administrative, Accounting & Clerical	Administrative Assistant, Clerk, Data Entry Operator, Receptionist, Financial Analyst, Accountant, Communication Specialists, Customer service Representative, Graphic Designer, Human Resource Specialists, Marketing Assistant, Technical Writer, Program Administrator, Accounts Payable Clerk, Operation Support Clerk, Purchasing assistant, Front/Back Office Assistant.

Technical Competence & Expertise in Staffing Services

Operating Technologies	Windows 3x, Windows 9x, Windows NT 3.51, 4.0, Windows 3E, Windows2000, Windows XP, Linux, OS/400, IBM OS/2, HP-UX, AIX, Sun Solaris, IBM Mainframe, AS400
Microsoft Web Programming Systems & Tools	MS VisualStudio.NET, MS Visual C++4.x, 5.x, 6.0, Boroland C++ Builder, IBM VisualAge C++, MVisualJ++1.0, 6.0, MS Visual InterDev1.0, 6.0, MS Visual Basic, MS Visual Basic for Applications - UNIX, Red Hat
Tools Used in Web Programming Application Development	HTML 3.2/4.0, MS .NET Framework SDK, Assembler, Cold Fusion, Delphi, C / C++, ABAP, Visual Basic, Java/Java Script, DHTML, PERL, ASP, ASP.NET, PHP, XML, CGI, Flash, Dreamweaver, Photoshop, Share point
Web and E-commerce	ASP.NET, C#, HTML, DHTML, XML, ADO, Java, JavaScript, JavaBeans, EJB, WebLogic, Websphere, VBScript, ActiveX, IIS, MTS, SOAP, Web Services.
Java Web Programming Systems & Tools	Eclipse, Visual Age for Java, BroadVision, Visual Café, Web Sphere Application Development Studio, Sun JDK, Java, J2EE, EJB, JSP, Rational Developer, Swing, Struts.
Application Database Design & Development	Oracle, Sybase, IBM DB2, Informix, MS SQL Server, MS Access, MySQL
Oracle Tools	Oracle 10G, 9i, Oracle DBA, PL/SQL, PERL, Pro*C, ETL, Oracle Discoverer, PSP, JavaScript, Java, JDeveloper, Oracle Applications Server, Oracle Developer Suite
ERP/CRM Technologies	SAP, Siebel, PeopleSoft, Oracle Applications, Clarify
Business Intelligence/DW	Ab Initio, Informatica, Business Objects, Datastage

Mainframe	Micro Focus COBOL, DB2, VSAM, CICS, COBOL, JCL, IMS DB/DC, IDMS, ADSO, Assembler
Servers	IIS 4.0/5.0/6.0, Commerce Server, Tomcat, BizTalk Server, Application Server, SQL Server, Apache, Linux, Cold Fusion
Technology Staff Augmentation	Desktop Deployment Services, Help Desk/Desktop Remote Support Staff Augmentation, Computer Operations Staff Augmentation, Telecommunications Specialist Staff Augmentation, Computer Associates Clarity Project Management System, Project Management Staff Augmentation.

4.3   BeaconGov Partial Client List

Below is the demonstration of our contracts with various clients across the US.

State & Local			
State of Florida	State of Delaware	State of Georgia	State of West Virginia
State of North Carolina	State of South Carolina	State of Arkansas	State of Texas
State of Virginia	State of West Virginia	State of Michigan	State of Rhode Island
State of North Dakota	State of Iowa	State of Georgia	State of Maine
State of Arizona	State of Oregon	State of Minnesota	State of Mississippi
Universal Service Administrative Co. (USAC) - DC	District of Columbia	City of Phoenix, Arizona	San Antonio Water System (SAWS)
State of South Dakota	Houston Galveston Area Council of Government (HGAC)	City of Richmond, Virginia	City of Coral Gables, Florida
Cleveland Metro parks – OH			
Federal			
US Department of Army	US Department of Navy	US Air force	US Marine Corps
Department of Army, Watervliet Arsenal	Department of Veteran Affairs	US Army Contracting Command	Navy Medicine Operational Training Center
National Aeronautics and Space Administration (NASA)	Goddard Space Flight Center	Kennedy Space Center	Jet Propulsion Laboratory (JPL)
Department of Commerce	US Army Corps of Engrs. Finance Center	Internal Revenue Service	Department of State · Global Financial Center

			· Foreign Service Institute Office of Acquisitions
General Service Administration (GSA)	US Postal Service	US Department of Agriculture	US Department of Energy
US Department of Transportation	Food and Drug Administration (FDA)	Bureau of Engraving and Printing	Defense Logistics Agency (DLA)
Defense Language Institute (DLI)	Department of Justice	Library of Congress (LOC)	Federal Aviation Administration (FAA)
National Oceanic and Atmospheric Administration	US Fish and Wildlife	U.S. Agency for Global Media (formerly BBG)	Voice of America
DHHS-National Institute of Health	Centers for Disease Control and Prevention (CDC)	Bureau of Medicine & Surgery	US Army/Walter Reed Army Medical Center
Armed Forces Institute of Pathology	Tripler Army Medical Center	Dwight D. Eisenhower Army Medical Center	National Aeronautics and Space Administration, Goddard Space Flight Center (GSFC) - MD

County

County of Fresno, CA	Miami Dade County	San Diego County, California	Broward County
Palm Beach County, Florida (Sub)	Arlington County		

University and Schools

University of Oklahoma	California Institute of Technology - JPL	Fort Bend Independent School District (FBISD)	Seattle School District No. 1
Arizona State University	Jefferson County Public Schools	The School Board of Broward County	University of Maryland
University of Massachusetts	University of Osaka	Shelby County Schools	Pennsylvania's State System of Higher Education
School District of Greenville County (SDGC) - SC			

End of Document

EXHIBIT A - PRICING PAGE

Item Number	Quantity	Description	Unit Price	YEAR 1 TOTAL	OPTIONAL YEAR 2 TOTAL	OPITONAL YEAR 3 TOTAL
TOTAL INSTALLATION & DELIVERY COST						
LOCATION - BUILDING 5, ROOM A-715 CHARLESTON, WV 25305						
1	2184	Application Programmer Analyst Contract Cost for 1 year based on hourly rate	$ 62.00	$ 135,408.00	$ 140,147.28	$ 145,052.43
Total				$ 135,408.00	$ 140,147.28	$ 145,052.43

This amount is for evaluationn purposes only