






The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header   List View **General Information** | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 807402

Procurement Type: Central Contract - Fixed Amt

Vendor ID: 

Legal Name: CBTS LLC

Alias/DBA:

Total Bid: \$525,850.13

Response Date: Response Time: Responded By User ID: First Name:

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2100000062

Published Date: 12/7/20

Close Date: 12/10/20

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 1

Total of All Attachments: 1 



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 807402
Solicitation Description: ADDENDUM NO_1 CISCO ROUTERS & SWITCHES OR EQUAL
Proc Type: Central Contract - Fixed Amt

Solicitation Closes	Solicitation Response	Version
2020-12-10 13:30	SR 0803 ESR12102000000004164	1

VENDOR
 VC0000072397
 CBTS LLC

Solicitation Number: CRFQ 0803 DOT2100000062
Total Bid: 525850.1300000000046566128730 **Response Date:** 2020-12-10 **Response Time:** 10:05:30
Comments: Was unable to load alternate part numbers for Extreme items. Please see attached quote for product and service details including part numbers. All ship time are <21 days.

FOR INFORMATION CONTACT THE BUYER

John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 1	11.00000	EA	1009.630000	11105.93

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments:

Extended Description:

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 1 Smart Net Coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 2	11.00000	EA	1242.980000	13672.78

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments:

Extended Description:

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 2 Smart Net Coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 3	11.00000	EA	1476.330000	16239.63

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments:

Extended Description:

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 3 Smart Net Coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 4	11.00000	EA	1709.680000	18806.48

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments:

Extended Description:

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 4 Smart Net Coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 1	7.00000	EA	1597.540000	11182.78

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments:

Extended Description:

3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 1 Smart Net Coverage.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 2	7.00000	EA	1938.410000	13568.87

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments:

Extended Description:

3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 2 Smart Net Coverage.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 3	7.00000	EA	2279.280000	15954.96

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments:

Extended Description:

3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 3 Smart Net coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 4	7.00000	EA	2620.150000	18341.05

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments:

Extended Description:

3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 4 Smart Net coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 1	60.00000	EA	484.910000	29094.60

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments:

Extended Description:

3.1.3 Cisco ISR 1101 4 port router or equal with Year 1 Smart Net Coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 2	60.00000	EA	546.580000	32794.80

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments:

Extended Description:

3.1.3 Cisco ISR 1101 4 port router or equal with Year 2 Smart Net Coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 3	60.00000	EA	608.250000	36495.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments:

Extended Description:

3.1.3 Cisco ISR 1101 4 port router or equal with Year 3 Smart Net Coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 4	60.00000	EA	669.920000	40195.20

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments:

Extended Description:

3.1.3 Cisco ISR 1101 4 port router or equal with Year 4 Smart Net Coverage

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	3.1.4 Extreme Networks 12 Port Switch or Equal	95.00000	EA	911.200000	86564.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments: 12 month support = 105.68

Extended Description:

3.1.4 Extreme Networks 12 Port Switch or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	3.1.5 Extreme Networks 48 Port Switch or Equal	75.00000	EA	2056.150000	154211.25

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments: 3 Year Support = 1,042.65
3 Year Term License = 366.99

Extended Description:

3.1.5 Extreme Networks 48 Port Switch or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	3.1.6 Extreme Networks 24 Port Switch or Equal	20.00000	EA	1381.140000	27622.80

Comm Code	Manufacturer	Specification	Model #
43222609			

Commodity Line Comments: 3 Year Support = 602.91
3 Year term License = 199.88

Extended Description:

3.1.6 Extreme Networks 24 Port Switch or Equal



QUOTE : Q-00051070 for State of West Virginia

Please reference this Quote# on your Purchase Order

Created On: 12/10/2020

Expiration Date: 01/07/2021

Project Name: WV RFQ, Department of Highways: CRFQ 0803 DOT2100000062

Client: State of West Virginia

Primary Rep: Kristee Blanciak

Address:

Phone: +1 4129990044

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E-mail: kristee.blanciak@cbts.com

Contact: John Estep

Inside Rep: Stan Volgershteyn

Phone: 304-558-2566

Phone: (440) 569-2368

E-mail: john.w.estep@wv.gov

E-mail: stan.volgershteyn@cbts.com

For updated W9 information, please click the following link: [CBTS System Updates](#)

Line	QTY	Part Description	Unit Price	Ext. Price
1	11	ISR4321/K9 Cisco ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM,IPB)	776.28	8,539.08
2	11	CON-SNT-ISR4321K SNTC-8X5XNBD Cisco ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM,IPB) Service Duration 12 Month	233.35	2,566.85
3	11	SL-4320-IPB-K9 IP Base License for Cisco ISR 4320 Series	0.00	0.00
4	11	PWR-4320-AC AC Power Supply for Cisco ISR 4320	0.00	0.00
5	11	CAB-AC-C5 AC Power Cord, Type C5, US, Canada	0.00	0.00
6	11	MEM-FLSH-4G 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	0.00	0.00
7	11	MEM-4320-4G 4G DRAM for Cisco ISR 4320 (Soldered on motherboard)	0.00	0.00
8	22	NIM-BLANK Blank faceplate for NIM slot on Cisco ISR 4400	0.00	0.00
9	11	SISR4300UK9-166 Cisco ISR 4300 Series IOS XE Universal	0.00	0.00
10	7	ISR4331/K9 Cisco ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)	1,256.67	8,796.69
11	7	CON-SNT-ISR4331K SNTC-8X5XNBD Cisco ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G Service Duration 12 Month	340.87	2,386.09
12	7	SL-4330-IPB-K9 IP Base License for Cisco ISR 4330 Series	0.00	0.00



Line	QTY	Part Description	Unit Price	Ext. Price
13	7	PWR-4330-AC AC Power Supply for Cisco ISR 4330	0.00	0.00
14	7	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	0.00	0.00
15	7	MEM-FLSH-4G 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	0.00	0.00
16	14	NIM-BLANK Blank faceplate for NIM slot on Cisco ISR 4400	0.00	0.00
17	7	MEM-43-4G 4G DRAM (1 x 4G) for Cisco ISR 4300	0.00	0.00
18	7	SM-S-BLANK Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR	0.00	0.00
19	7	SISR4300UK9-166 Cisco ISR 4300 Series IOS XE Universal	0.00	0.00
20	60	C1101-4P ISR 1101 4 Ports GE Ethernet WAN Router	423.24	25,394.40
21	60	CON-SNT-CISR1K4P SNTC-8X5XNBD ISR 1101 4 Ports GE Ethernet WAN Router Service Duration 12 month	61.67	3,700.20
22	60	PWR-30W-I-AC 1109 M2M Power Supply iTemp 30 Watt AC	0.00	0.00
23	60	SL-1100-4P-IPB IP Base License for Cisco ISR 1100 4P Series	0.00	0.00
24	60	SISR1100UK9-1612 UNIVERSAL	0.00	0.00
25	60	CAB-AC AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	0.00	0.00
26	95	WS-C3560CX-12PD-S Cisco Catalyst 3560-CX 12 Port PoE, 10G Uplinks IP Base	911.20	86,564.00
27	95	CON-SNT-WSC312PD SNTC-8X5XNBD Cisco Catalyst 3560-CX 12 Port PoE, 10G Service Duration 12 Month	105.68	10,039.60
28	95	CAB-TA-NA North America AC Type A Power Cable	0.00	0.00
29	75	C9200L-48PL-4X-E Catalyst 9200L 48-port Partial PoE+, 4 x 10G, NW Essentials	2,056.15	154,211.25
30	75	CON-SNT-C9200XXE SNTC-8X5XNBD Catalyst 9200L 48-port Partial PoE+, 4 x Service Duration 36 Month	1,042.65	78,198.75
31	75	C9200L-NW-E-48 C9200L Network Essentials, 48-port license	0.00	0.00



Line	QTY	Part Description	Unit Price	Ext. Price
32	75	CAB-TA-NA North America AC Type A Power Cable	0.00	0.00
33	75	PWR-C5-BLANK Config 5 Power Supply Blank	0.00	0.00
34	150	C9200-STACK-BLANK Catalyst 9200 Blank Stack Module	0.00	0.00
35	75	C9200L-DNA-E-48 C9200L Cisco DNA Essentials, 48-port Term license	0.00	0.00
36	75	C9200L-DNA-E-48-3Y C9200L Cisco DNA Essentials, 48-port, 3 Year Term license	366.99	27,524.25
37	75	NETWORK-PNP-LIC Network Plug-n-Play Connect for zero-touch device deployment	0.00	0.00
38	20	C9200L-24P-4X-E Catalyst 9200L 24-port PoE+, 4 x 10G, Network Essentials	1,381.14	27,622.80
39	20	CON-SNT-C920024X SNTC-8X5XNBD Catalyst 9200L 24-port PoE+, 4 x 10G, Ne Service Duration 36 Month	602.91	12,058.20
40	20	C9200L-NW-E-24 C9200L Network Essentials, 24-port license	0.00	0.00
41	20	CAB-TA-NA North America AC Type A Power Cable	0.00	0.00
42	20	PWR-C5-BLANK Config 5 Power Supply Blank	0.00	0.00
43	40	C9200-STACK-BLANK Catalyst 9200 Blank Stack Module	0.00	0.00
44	20	C9200L-DNA-E-24 C9200L Cisco DNA Essentials, 24-port Term license	0.00	0.00
45	20	C9200L-DNA-E-24-3Y C9200L Cisco DNA Essentials, 24-port, 3 Year Term license	199.88	3,997.60
46	20	NETWORK-PNP-LIC Network Plug-n-Play Connect for zero-touch device deployment	0.00	0.00
SUBTOTAL			USD	451,599.76

QUOTE TOTAL	USD	451,599.76
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** Taxes Not Included In Total **



CBTS Technology Solutions LLC
221 East Fourth Street
Cincinnati, OH, 45202

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