



Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Request for Quotation
13 - Equipment

RECEIVED

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WV PURCHASING
DIVISION

Proc Folder: 754152

Doc Description: Articulated Boom with Jib for MCA-North (20MCA-548)

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2020-07-15	2020-07-27 13:30:00	CRFQ 0603 ADJ2100000009	1

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Name, Address and Telephone Number:

Burns Industrial Equipment
156 Mesa Drive
St. Albans, WV 25177
304-755-9333



Todd Lipford
Operations Manager

156 Mesa Drive
St. Albans, WV 25177
www.burnslift.com

Phone: 304.755.9333
Fax: 304.755.9326
Mobile: 304.549.1959
tlipford@burnslift.com

FOR INFORMATION CONTACT THE BUYER

John W Estep
(304) 558-7839
john.w.estep@wv.gov

Signature X

FEIN #

25-1232695

DATE

7/24/20

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Request for Quotation: The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Adjutant General's Office to establish a contract for the one-time purchase of a Genie Z 45 XC RT Diesel Powered Articulated Boom or equal for Mountaineer Challenge Academy - North. Per the bid requirements, specifications, terms and conditions attached to this solicitation.

INVOICE TO		SHIP TO	
STATE FINANCE ADJUTANT GENERALS OFFICE 1703 COONSKIN DR		MOUNTAINEER CHALLENGE PROGRAM ADJUTANT GENERALS OFFICE 1001 ARMY RD	
CHARLESTON	WV25311-1085	KINGWOOD	WV 26537
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Articulated Boom with Jib	1.00000	LS	\$78,619.00	\$78,619.00

Comm Code	Manufacturer	Specification	Model #
22101801	Genie	Articulating Boom with Jib	Z-45 XC

Extended Description :

Please see Exhibit "A" pricing page- Genie Z45-ZC Articulated Boom with Job or Equal

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2020-07-21

ADJ2100000009	Document Phase Final	Document Description Articulated Boom with Jib for MCA-North (20MCA-548)	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

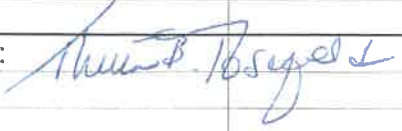
See attached document(s) for additional Terms and Conditions

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

T. Lipford Manager
(Name, Title)
Todd Lipford, Branch Manager
(Printed Name and Title)
156 Mesa Drive, St. Albans, WV 25177
(Address)
304-755-9333, 304-755-9326
(Phone Number) / (Fax Number)
tlipford@burnslift.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Burns Industrial Equipment
(Company)
Therese B. Rosenfeld
(Authorized Signature) (Representative Name, Title)
Therese B. Rosenfeld, Corporate Secretary
(Printed Name and Title of Authorized Representative)
July 24, 2020
(Date)
412-856-9253, 412-372-2941
(Phone Number) (Fax Number)

Exhibit A Pricing Page		Articulated Boom for MCA North - CRFQ ADJ2100000009				
Item	Item Description	Manufacturer for "or equal bids"	Manufacturer's Item Number for "or equal bids"	Quantity	Unit Price	Extended Price
3.1.1	Genie® Z®-45 ZC™ Articulated Boom with Jib	Genie	Z-45 XC	1	\$78,619.00	\$78,619.00 -
					Total Cost	\$78,619.00 -
Bidder / Vendor Information:						
Name:	Burns Industrial Equipment					
Address:	156 Mesa Drive					
	St. Albans, WV 25177					
Phone:	304-755-9333					
Fax:	304-755-9326					
E-mail Address:	tlipford@burnslift.com					
Authorized Signature:				Date:	7/24/20	

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Burns Industrial Equipment

Authorized Signature: *Theresa B. Karsay* Date: 7/24/20

State of Pennsylvania

County of Butler, to-wit:

Taken, subscribed, and sworn to before me this 24th day of July, 2020

My Commission expires July 13, 2024

AFFIX SEAL HERE

Commonwealth of Pennsylvania - Notary Seal
Thomas M. Joos Jr., Notary Public
Allegheny County
My commission expires July 13, 2024
Commission number 1080510
Member, Pennsylvania Association of Notaries

NOTARY PUBLIC

Thomas M. Joos Jr.

Purchasing Affidavit (Revised 01/19/2018)

Specifications

Models Z-45 XC

Measurements	US	Metric
Working height maximum*	51 ft 6 in	15.86 m
Platform height maximum	45 ft 6 in	13.86 m
Horizontal reach maximum	24 ft 9 in	7.55 m
Up and over clearance maximum	24 ft 5 in	7.44 m
▲ Platform length	2 ft 6 in	0.76 m
▲ Platform width	6 ft	1.83 m
▲ Height - stowed	7 ft 4 in	2.25 m
▲ Length - stowed	21 ft 10 in	6.65 m
▲ Width	7 ft 6 in	2.29 m
▲ Wheelbase	6 ft 8 in	2.03 m
▲ Ground clearance - center	14.8 in	0.37 m

Productivity

Maximum lift capacity - unrestricted	660 lb	300 kg
- restricted	1,000 lb	454 kg
Platform rotation	160°	
Vertical Jib rotation	133°	
Turntable rotation	355° non-continuous	
Turntable tailswing	zero	
Drive speed - stowed	4.5 mph	7.24 km/h
Drive speed - raised **	0.61 mph	0.98 km/h
Gradeability - 4WD - stowed***	45%	
Turning radius - inside	5 ft 6 in	1.68 m
Turning radius - outside	14 ft 9 in	4.50 m
Controls	12 V DC proportional	
Tires	315/55 D20	

Power

Power source	49 hp (36.5 kW) Deutz D2.9L4 diesel T4f	
	60 hp (44.7 kW) Ford MSG425 Gas/LPG Dual Fuel	
	48 hp (35.8 kW) Perkins 404F-E22T diesel T4f	
Auxiliary power unit	12 V DC	
Hydraulic tank capacity	22 gal	83 L
Fuel tank capacity	17 gal	64.4 L

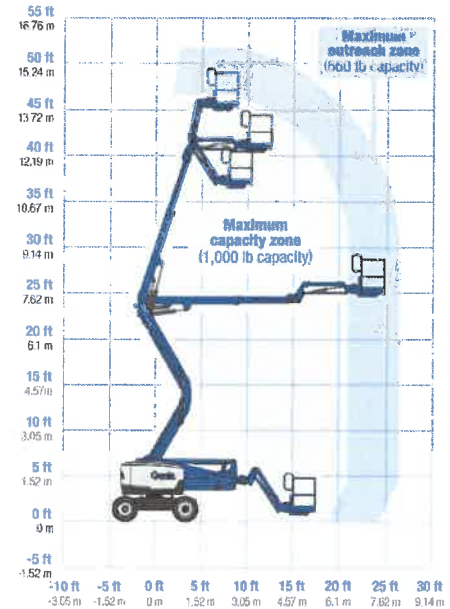
Weight****

4WD	16,360 lb	7,421 kg
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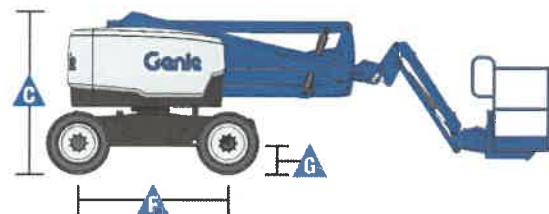
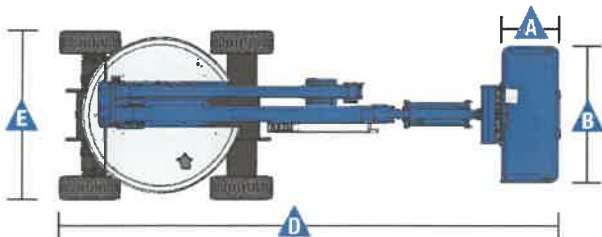
Standards Compliance

ANSI A92.2, CSA B354.6

Range Of Motion Z-45 XC



* The metric equivalent of working height adds 2 m to platform height. U.S. adds 6 ft to platform height.
 ** In lift mode (platform raised), the machine is designed to operate on firm, level surfaces only.
 *** Gradeability applies to driving on slopes. See operator's manual for details regarding slope ratings.
 **** Weight will vary depending on options and/or country standards.



Features

Standard Features

Measurements

Z-45 XC

- 51 ft 6 in (15.86 m) working height
- 24 ft 9 in (7.55 m) horizontal reach
- 24 ft 5 in (7.44 m) up and over clearance
- 660 lb (300 kg) unrestricted and 1,000 lb (454 kg) restricted lift capacity

Productivity

- 5 ft (1.52 m) jib boom
- 4WD
- Active oscillation
- Self-leveling platform
- 160° Hydraulic platform rotation
- Proportional joystick controls
- Drive enable
- AC power cord to platform
- Alarm package: Flashing beacon and travel alarm
- Horn
- Hour meter
- Tilt alarm
- Descent alarm
- Flashing beacons and travel alarm
- 355° non-continuous turntable rotation
- Positive traction drive
- Two speed wheel motors
- Work tray
- Platform entry toeboard
- Lift Guard[™] Contact Alarm
- Dual parallelogram for vertical wall tracking
- Load Sense

Power

- 12 V DC auxiliary power
- Swing out engine tray
- Intake air heater (Deutz engine only)

Easily Configured To Meet Your Needs

Platform Options

- Steel 6 ft (1.83 m) dual entry with side swing gate (standard)

Engine Options

- 49 hp (36.5 kW) Deutz T4f diesel (standard)
- 60 hp (44.7 kW) Ford MSG425 Gas/LP Dual Fuel
- 48 hp (35.8 kW) Perkins 404F-E22T T4f diesel

Tire Options

- Rough terrain foam-filled (standard)
- Rough terrain non-marking (foam-filled)

Options & Accessories

Productivity

- Lift Power[™]
 - 3 kW AC Generator
 - 12 kW 240 V / 60 Hz Welder Ready package
 - 12 kW Welder Equipped, Select Lincoln or Miller (12 kW options include a fire extinguisher and fireproof sleeves)
- Lift Guard Platform Mesh - Half
- Lift Guard Platform Mesh - Full
- Platform top auxiliary rail
- Air line to platform
- Thumb rocker steer
- Specialty hydraulic oil (Cold weather, fire resistant or biodegradable)
- Aircraft protection package*
- Hostile environment kit
- Panel cradle package
- Light package
- Lockable platform control box cover
- Tow package
- Operator Protective Structure**
- Fall Arrest Bar
- Florescent tube caddy**
- Pipe cradle (pair)**
- Lift Tools Expo Installer**

Power

- Engine gauge package (Ford engine only)
- Cold Weather Packages
- LPG tank 33.5 lb (15.19 kg) capacity
- Positive air shut off system (Deutz engine only)



* Reduces platform capacity to 600 lb (max outreach zone) and 940 lb (max capacity zone)

** Available through aftermarket parts only

Genie United States

6464 185th Ave. NE
Redmond, WA 98052
Telephone +1 (425) 881-1800
Toll Free in USA/Canada +1 (800)-536-1800
Fax +1 (425) 883-3475

Distributed By:

Effective Date: January, 2019. Product specifications and prices are subject to change without notice or obligation. The photographs and/or drawings in this document are for illustrative purposes only. Refer to the appropriate Operator's Manual for instructions on the proper use of this equipment. Failure to follow the appropriate Operator's Manual when using our equipment or to otherwise act irresponsibly may result in serious injury or death. The only warranty applicable to our equipment is the standard written warranty applicable to the particular product and sale and we make no other warranty, express or implied. Products and services listed may be trademarks, service marks or trade names of Terex Corporation and/or their subsidiaries in the USA and many other countries. Terex, Genie and AWP are registered trademarks of Terex Corporation or its subsidiaries. © 2019 Terex Corporation.



State of West Virginia
2019 Washington Street East
Charleston, WV 25305

Proposal No. 34877

July 24, 2020

Attention: Mr. John Estep
Ref: Solicitation No. CRFQ 0603 ADJ2100000009

We propose to furnish the equipment described herein and in accordance with the specifications, terms, and conditions outlined hereinafter.

One (1) New **GENIE Model Z-45 XC ARTICULATING BOOM with JIB**

- With Jib
- 4 Wheel Drive
- Diesel Engine, T4 Final, Deutz
- Fall Arrest Bar, 6'
- Lockable Platform and Ground Control Box Covers
- Lift Guard Half Mesh Panels
- Rough Terrain Non-Marking Foam Filled Tires
- Working Height, Maximum: 51' 6"
- Platform Height, Maximum: 45' 6"
- Horizontal Reach Maximum: 24' 9"
- Up and Over Clearance Maximum: 24' 5"
- Maximum Lift Capacity (unrestricted): 660 lb.
- Maximum Lift Capacity (restricted): 1,000 lb.
- Platform Rotation: 160°
- Vertical Jib Rotation: 133°
- Turntable Rotation: 355° non-continuous
- Machine Weight: 16,360 lb.

Additional Specifications per Attached Bulletin.

DELIVERED PRICE (to Kingwood, WV):

\$78,619.00

LEAD TIME: 8 WEEKS

No Applicable Taxes Included.

Accepted: Date _____

By _____
(Customer)

By Todd Lipford/tbr
(Sales Office)



210 Thorn Hill Road
Warrendale, PA 15086
(412) 856-9253

8155 Roll and Hold Pkwy
Macedonia, OH 44056
(330) 468-4900

156 Mesa Drive
St. Albans, WV 25177
(304) 755-9333

