



11000 Optum Circle | Eden Prairie, MN 55344 | phone: (888) 445-8745 | fax: (952) 917-7878 | www.optum.com

Brittany Ingraham
Senior Buyer
WV Department of Administration
Purchasing Division
2019 Washington Street, East
Charleston, WV 25305

RECEIVED
2020 AUG 11 PM 3: 55
WV PURCHASING
DIVISION

RE: Request for Best and Final Offer for RFP EDS HHR2000000001

Dear Ms. Ingraham:

Pursuant to Section 6.8 Best and Final Offers within Request for Proposal HHR2000000001, Medicaid Enterprise Data Solution (EDS), the West Virginia Department of Health and Human Resources please see the Optum Government Solutions, Inc. Best and Final Offer (BAFO) regarding the pricing of hours for system enhancement and modification services. Please see the attached BAFO pricing page document.

Per the BAFO price page document instructions the document has been filled out and signed by an authorized representative, Mr. Paul Miller VP, Finance Optum Government Solutions, Inc.

Sincerely,

A handwritten signature in blue ink that reads "Mike Miller".

Mike Miller
VP, Business Development
Optum Government Solutions
T: (508) 308-2085
mike.miller@optum.com

Attachment: RFP EDS HHR2000000001 BAFO pricing document

RFP EDS HHR200000001

Modification and Enhancement Services

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8
Hours	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
Hourly Rate	\$ 119.00	\$ 121.98	\$ 125.02	\$ 128.15	\$ 131.35	\$ 134.64	\$ 138.00	\$ 141.45
Total Cost Per Year	\$ 2,975,000.00	\$ 3,049,500.00	\$ 3,125,500.00	\$ 3,203,750.00	\$ 3,283,750.00	\$ 3,366,000.00	\$ 3,450,000.00	\$ 3,536,250.00

Total Modification and Enhancement Services Cost for Life of Contract	\$ 25,989,750.00
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1. The vendor shall provide an hourly rate for modifications and enhancement services for each contract year.
2. The vendor shall calculate the total cost per year in cells B5 through I5, by multiplying the hourly rate for each respective year by 25,000.
3. The vendor shall provide in cell B7 the sum of cells B5 through I5 to provide the total contract cost associated with modifications and enhancements.
4. The total modification and enhancement cost shall be added to the vendor's originally submitted cost bid to arrive at the total cost.
5. Hours provided are for cost estimate purposes only.

Vendor: Optum Government Solutions, Inc.

Signature: 

Date: 8-10-20