

Title Page


Cost Proposal	
RFP Subject:	West Virginia Department of Health and Human Resources (DHHR) for an Electronic Visit Verification (EVV) Solution
RFP Number:	CRFP 0511 BMS200000001
Vendor Name:	FDGS Government Solutions, LP
Business Address:	5565 Glenridge Connector NE Atlanta, GA, 30342
Telephone Number:	(513) 878-8123
Fax Number:	(402) 315-5105
Contact Person:	Mr. Grant McKay 11311 Cornell Park Drive, Suite 300 Cincinnati, OH 45242
Email:	grant.mckay@fiserv.com
Vendor Signature:	
Date:	March 5, 2020

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1.0 Attachment 2: Cost Sheets

RFP Section 1.1, p. 82-84

The Vendor's response should provide sufficient detailed information to allow the Department of Health and Human Resources (DHHR) to assess the reasonableness of the Vendor's cost for each defined component of the project as detailed in Table 13: Total Cost in this RFP section. The Vendor's Cost Proposal should be inclusive and complete for each area identified in the Cost Sheet.

First Data Government Solutions, LP (FDGS) has examined the extensive list of RFP requirements for your Electronic Visit Verification (EVV) solution. We believe that the Department will see AuthentiCare as the most cost-effective solution proposed as a completely hosted solution. With FDGS and AuthentiCare, the Department can be confident that the EVV solution will maintain the highest levels of availability, scalability, and security.

Attachment 7: Business Specifications Approach asks that, if the Vendor is proposing a phased implementation, the Vendor should indicate how that approach may or may not affect functionality. Addendum 6 of this RFP, Q133, indicates that DHHR will consider vendors who propose a phased implementation approach.

FDGS maintains EVV and CMS program and policy experts. Our subject matter experts have examined the RFP to develop our solution and assess the requirements included in this RFP. With an aggressive implementation period of only six months, FDGS has determined that a focused approach to Go Live is necessary. Our approach focuses on the necessary requirements, features, and functions of the AuthentiCare EVV implementation to:

1. Verify and validate all EVV capabilities are included to fully comply with the 21st Century Cures Act
2. Include all requirements and capabilities needed to certify West Virginia's EVV solution for CMS according to their Outcomes Based Certification guidelines and processes

With this focused approach to the initial implementation period, FDGS will work with the Department to validate all requirements necessary for Go Live, iteratively complete the design and configuration specific to West Virginia's program policy, and deploy a fully functional EVV solution.

Upon award, FDGS will lay out an initial plan for proposed future releases to include the additional features and functions necessary to support the remaining requirements noted as "Will Meet" in Appendix 1 – Detailed Specifications. As noted in Q133, FDGS has included the costs for the entire project within our cost tables provided on the following pages.

1.1 Table 13: Total Cost

FDGS has verified that our individual line items are correctly represented in Table 13: Total Cost. While we understand from Addendum 6, Q133, that DHHR will consider a phased implementation approach, we have entered the costs for the entire project based on our detailed technical proposal including Appendix 1.

Table 13: Total Cost is included on the next page. It includes the calculated Implementation Cost (All Inclusive) and the Operations Cost by year.

Following Table 13 are the Total Cost Notes from the RFP with a short response from FDGS on our understanding and clarification of each note, if appropriate. At the end of the Total Cost Notes, you will find the required signature to submit this Cost Proposal.

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Table 13: Total Cost			
Implementation Cost (All Inclusive) - 6 Months			
Expense			Cost
1. Payment Milestone Total (see Table 14)	1)	\$	1,582,200
2. Project Management Recurring Deliverables Total (see Table 15)	2)	\$	175,800
3. Training and Meeting Facility	3)	\$	30,000
Total Not to Exceed 6-Month Implementation Cost^{1,2} <i>(Sum of Expense Costs.)</i>		\$	1,788,000
Operations Cost			
Contract Year	Monthly Operations Cost^{4,5}		Annual Cost <i>(Sum of Monthly Operational Cost and Cost of all Enhancement hours for each year.)</i>
	Enhancement Cost⁶ <i>(Use Tables 16 and 17 to calculate)</i>		
Base Contract Period:			
Base 1 st year (excluding 6 month implementation): ² <i>(See Instruction 1.6)^{3,5,6}</i>	\$ 50,000	x 6	\$ 628,000
	\$ 328,000	(2,000 hours)	
Base Year 2: <i>(See Instruction 1.6)^{5,6}</i>	\$ 60,417	x 12	\$ 1,381,000
	\$ 656,000	(4,000 hours)	
Base Year 3: <i>(See Instruction 1.6)^{5,6}</i>	\$ 60,417	x 12	\$ 1,381,000
	\$ 656,000	(4,000 hours)	
Base Year 4: <i>(See Instruction 1.6)^{5,6}</i>	\$ 60,417	x 12	\$ 1,401,600
	\$ 676,600	(4,000 hours)	
Base Year 5: <i>(See Instruction 1.6)^{5,6}</i>	\$ 60,417	x 12	\$ 1,401,600
	\$ 676,600	(4,000 hours)	
Optional Renewal Year 1: <i>(See Instruction 1.6)^{5,6}</i>	\$ 62,500	x 12	\$ 1,447,200
	\$ 697,200	(4,000 hours)	
Optional Renewal Year 2: <i>(See Instruction 1.6)^{5,6}</i>	\$ 62,500	x 12	\$ 1,447,200
	\$ 697,200	(4,000 hours)	
Optional Renewal Year 3: <i>(See Instruction 1.6)^{5,6}</i>	\$ 62,500	x 12	\$ 1,447,200
	\$ 697,200	(4,000 hours)	
Total Operations Cost⁴ <i>(Sum of Operations Costs for all Contract Years.)</i>			\$ 10,534,800
Total Vendor Cost			\$ 12,322,800

Table 13

1.2 Total Cost Notes

1. The Vendor shall be paid an Implementation Cost of the amount specified in the Vendor's proposal set forth in Table 13: Total Cost. Payment of the implementation cost of the contract shall be made by DHHR in accordance with Table 14: Implementation - Payment Milestones and Table 15: Implementation - Project Management Recurring Deliverables during the implementation phase of the contract. The amount paid for implementation costs shall not exceed the amount bid in this section. No one Task Group may exceed 35% of the total implementation cost.

FDGS has provided Table 13 with the Cost Sheets provided with Addendum 6. We have verified that the detailed inputs to Table 14 and Table 15 are properly calculated into our total cost to the Department for the EVV solution.

2. The implementation period must not exceed six (6) months. The number of months in the operational Base 1st Year has been determined to be six (6) months to allow for a 6-month implementation.

FDGS has provided its costs based on a 6-month implementation period. As noted in our Technical Proposal, we will work with the Department to prioritize the initial requirements to be included in Phase 1 that provides an EVV solution complying with the 21st Century Cures Act and supporting all CMS certification requirements. FDGS will support the Department with its communication with CMS and the required Operational Readiness Review (ORR) now required under the CMS Outcomes-Based Certification guidelines.

3. All activities related to implementation must be completed prior to the operational start date.

The FDGS project plan will be finalized following the Project Kickoff meetings to establish an agreed to baseline of tasks and activities related to implementation that will be completed prior to the operational start date.

4. During the Operations Phase of the Contract, the Vendor will be paid on a monthly basis in accordance with the Vendor's bid proposals as set forth in Table 13: Total Cost, which shall be firm and fixed for the period of the Contract. No specific or lump sum payment shall be made by DHHR for Closeout and Turnover activities, whether the Vendor performs those activities before or after the date of Contract termination.

Once the AuthentiCare EVV solution moves to production and the contract moves to the Operations Phase, FDGS will invoice a monthly firm and fixed price as set forth in Table 13. Our monthly price is based on approximately 17,000 members and 3 million annual visits to be verified.

5. Calculate Operations Costs for each contract year, divide the annual cost by the number of months, and enter monthly cost into Table 13: Total Cost, column: Operations Cost -Monthly Operations Cost/Enhancement Cost. Use the top cost line for each year.

FDGS confirms that monthly costs were appropriately entered into Table 13 for the 5 base years and 3 optional years of Maintenance and Operations. We have assumed a 1% increase in visits to be verified each year.

6. Complete Table 16: Operations - Software Modifications and Enhancements Pool Cost (by Staff Role and Rate) for all years, calculate Total Cost per year, and enter into Table I 7:

Operations - Software Modifications and Enhancement Pool Total Cost (by Contract Year). Divide Total Cost from Table 17: Operations - Software Modifications and Enhancement Pool Total Cost (by Contract Year) by the number of months in the contract year and enter the monthly cost into Table 13: Total Cost column: Operations Cost -Monthly Operations Cost/Enhancement Cost. Use the bottom cost line for each year.

FDGS looks forward to working with the Department on planning for the future modifications and enhancements. We have provided unique rates for each of the roles designated in Table 16. As future phases are planned with the additional requirements and change requests to be included in each release, FDGS will provide an estimate of hours by role to determine the overall level of effort for each phase.

FDGS has included a minor cost of living allowance of 3% starting in Year 4. An additional 3% cost of living allowance is also applied for the optional contract years.

- DHHR reserves the right to use more or less than the 4,000-hour budgeted allocation for enhancements. The rates provided by the Vendor shall apply regardless of the total number of hours used in any given year. The estimated hours by position in Table 16: Operations - Software Modifications and Enhancements Pool Cost (by Staff Role and Rate) and summarized in Table 17: Operations - Software Modifications and Enhancement Pool Total Cost (by Contract Year) are for cost proposal evaluation only, and all future charges will be based on the type of work and skillset needed for any enhancement or change request.

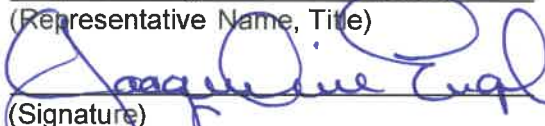
FDGS understands that DHHR may use more or less than the 4,000-hour budgeted allocation for enhancements and future phases. We will work with the Department to plan and finalize all future phases to include additional features and functions as well as approved changes requests and the associated level of effort in hours by role.

- The cost proposal will be evaluated based on the Total Cost of Contract. The cost bid should include all Hosting and Disaster Recovery, Training and Meeting Facilities, Taxes, Licensing, Vendor's Training, Travel, and related expenses, including supplies and general administrative expenses.

FDGS confirms that the cost proposal contains all associated costs necessary to deploy, host, and maintain the AuthentiCare EVV solution according to the FDGS Technical Proposal.

First Data Government Solutions, LP (513) 878-8123 / (402) 315-5105
(Company) (Contact Phone / Fax Number)

Jacqueline Engle, Vice President
(Representative Name, Title)

 March 5, 2020
(Signature) (Date)

If applicable, sign and submit the attached Resident Vendor Preference Certificate with the proposal.

1.3 Table 14: Implementation – Payment Milestones

FDGS has provided Table 14: Implementation – Payment Milestones to include our price broken down by implementation deliverables and payment milestones.

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Table 14: Implementation - Payment Milestones		
Payment Milestones		
Description <i>Draft versions and maintenance of Deliverables are to be included in cost. All deliverables (other than D001 Project Kickoff Meeting) are listed alphabetically within milestone. No sequence expectations are implied.</i>	Payment Milestone Cost	Individual Deliverable Cost
Task Group 1 - Project Initiation and Project Management Plan		
<i>Payment Milestone 1: Project Initiation Complete</i>	\$ 298,860	
D001 Project Kickoff Meeting		\$ 35,160
D002 Change Management Plan		\$ 17,580
D003 Communication Management Plan		\$ 17,580
D004 Cost Management Plan		\$ 17,580
D005 Documentation Management Plan		\$ 17,580
D006 Modularity and Reusability Plan		\$ 17,580
D007 Project Work Plan		\$ 70,320
D008 Quality Management Plan		\$ 17,580
D009 Risk and Issue Management Plan		\$ 17,580
D010 Schedule Management Plan		\$ 17,580
D011 Scope Management Plan		\$ 17,580
D012 Staffing Management Plan		\$ 17,580
D013 Stakeholder Management Plan		\$ 17,580
Task Group 2 - Solution Planning		
<i>Payment Milestone 2: Solution Planning 1</i>	\$ 246,120	
D014 Data Management Plan (including Governance and Quality)		\$ 35,160
D015 Data Security, Privacy, and Confidentiality Plan		\$ 35,160
D016 Incident Management Plan		\$ 35,160
D017 Master Test Plan (Testing Management Plan)		\$ 35,160
D018 Privacy Impact Analysis		\$ 35,160
D019 Requirements Gap Analysis Document		\$ 35,160
D020 Requirements Management Plan		\$ 35,160
<i>Payment Milestone 3: Solution Planning 2</i>	\$ 210,960	
D021 Requirements Specification Document		\$ 35,160
D022 Requirements Traceability Matrix		\$ 35,160
D023 Safeguard Procedures Report		\$ 35,160
D024 Security Plan		\$ 35,160
D025 System Backup and Record Retention Plan		\$ 35,160
D026 System Requirement Document/Backlog User Stories or Use Cases		\$ 35,160
Task Group 3 - Solution Design, Testing, and Operational Readiness		
<i>Payment Milestone 4: Solution Design, Testing, and Operational Readiness 1</i>	\$ 228,540	
D027 Capacity Plan		\$ 35,160
D028 Configuration Management Plan		\$ 35,160
D029 Data Conversion Plan		\$ 17,580
D030 Data Conversion Test Cases		\$ 17,580
D031 Data Conversion Test Results		\$ 17,580
D032 Database Design Document and Data Models		\$ 35,160
D033 Detailed System Design Document		\$ 35,160
D034 Disaster Recovery and Business Continuity Plan		\$ 35,160
<i>Payment Milestone 5: Solution Design, Testing, and Operational Readiness 2</i>	\$ 140,640	
D035 Federal Certification and Review Management Plan		\$ 17,580
D036 Interface Inventory		\$ 35,160
D037 Load and Stress Test Cases		\$ 17,580
D038 Load and Stress Test Results		\$ 17,580

Table 14

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Table 14: Implementation - Payment Milestones		
Payment Milestones		
Description	Payment Milestone Cost	Individual Deliverable Cost
<i>Draft versions and maintenance of Deliverables are to be included in cost. All deliverables (other than D001 Project Kickoff Meeting) are listed alphabetically within milestone. No sequence expectations are implied.</i>		
D039	Operational Readiness Plan	\$ 17,580
D040	Operational Readiness Test Scripts	\$ 17,580
D041	Operational Readiness Test Results	\$ 17,580
Payment Milestone 6: Solution Design, Testing, and Operational Readiness 3		\$ 175,800
D042	Regression Test Cases	\$ 17,580
D043	Regression Test Results	\$ 17,580
D044	Reports and Forms Inventory	\$ 17,580
D045	System Integration Plan	\$ 17,580
D046	System Integration Test Cases	\$ 17,580
D047	System Integration Test Results	\$ 17,580
D048	Training Management Plan	\$ 17,580
D049	User Acceptance Test Cases	\$ 17,580
D050	User Acceptance Test Results and Letter of Completion	\$ 35,160
Task Group 4 - Solution Deployment		
Payment Milestone 7: Deployment 1		\$ 87,900
D051	Cutover Play Book	\$ 17,580
D052	Federal Review Supporting Documentation	\$ 17,580
D053	Implementation Certification Letter	\$ 17,580
D054	Implementation Plan (Rollout Plan)	\$ 17,580
D055	Operations Change Management Plan	\$ 17,580
Payment Milestone 8: Deployment 2		\$ 87,900
D056	Operational Milestone Review	\$ 17,580
D057	Product Screenshots, Reports, and Data Certification	\$ 17,580
D058	Report Distribution Schedule	\$ 17,580
D059	Solution Health Monitoring Plan	\$ 17,580
D060	System Operations Plan	\$ 17,580
Payment Milestone 9: Deployment 3		\$ 105,480
D061	System and User Documentation	\$ 35,160
D062	Training Materials	\$ 17,580
D063	Training Report	\$ 17,580
D064	Training Schedule	\$ 17,580
D065	Turnover and Closeout Management Plan	\$ 17,580
Total Payment Milestone Costs		\$ 1,582,200

Table 14

1.4 Table 15: Implementation – Project Management Recurring Deliverables

FDGS has provided Table 15: Implementation – Project Management Recurring Deliverables to include our price broken down by recurring deliverables throughout the implementation period.

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Table 15: Implementation - Project Management Recurring Deliverables		
Project Management: Recurring Deliverables		
Description <i>This table includes recurring status reports and the deliverables mandating updates throughout Implementation.</i>	Total Cost <i>Total Cost will be broken into a DDI PM Monthly Invoice.</i>	Recurring Deliverable Cost
Task Group 5- Project Monitor & Control		
<i>Payment - Monthly Implementation Project Management Invoice</i>	\$ 175,800	
D066 Project Schedule		\$ 35,160
D067 Project Status Reporting (Weekly and Monthly)		\$ 35,160
D068 Risk Register/Exception Plan		\$ 17,580
D069 Updated Project Management Components		\$ 35,160
D070 Updated Requirements Traceability Matrix		\$ 35,160
D071 Updated Training Management Plan		\$ 17,580

Table 15

1.5 Table 16: Operations – Software Modifications and Enhancements Pool Cost (by Staff Role and Rate)

FDGS has provided Table 16: Operations – Software Modifications and Enhancements Pool Cost (by Staff Role and Rate) to include our staff rates by role for each contract year. As change requests and enhancements are planned, FDGS will provide an estimate to the department by role and hours to calculate the total cost of enhancements based on these rates.

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Table 16: Operations - Software Modifications and Enhancements Pool Cost (by Staff Role and Rate)

Contract Year	Account Manager			Project Manager			Quality Assurance Manager			Developer			Project Coordinator		
	Hours	Rate	Cost (Hours x Rate)	Hours	Rate	Cost (Hours x Rate)	Hours	Rate	Cost (Hours x Rate)	Hours	Rate	Cost (Hours x Rate)	Hours	Rate	Cost (Hours x Rate)
Base Contract Period:															
Base 1st year	100	\$200	\$ 20,000	300	\$180	\$ 54,000	200	\$160	\$ 32,000	1300	\$160	\$ 208,000	100	\$140	\$ 14,000
Base Year 2:	200	\$200	\$ 40,000	600	\$180	\$ 108,000	400	\$160	\$ 64,000	2600	\$160	\$ 416,000	200	\$140	\$ 28,000
Base Year 3:	200	\$200	\$ 40,000	600	\$180	\$ 108,000	400	\$160	\$ 64,000	2600	\$160	\$ 416,000	200	\$140	\$ 28,000
Base Year 4:	200	\$206	\$ 41,200	600	\$186	\$ 111,600	400	\$165	\$ 66,000	2600	\$165	\$ 429,000	200	\$144	\$ 28,800
Base Year 5:	200	\$206	\$ 41,200	600	\$186	\$ 111,600	400	\$165	\$ 66,000	2600	\$165	\$ 429,000	200	\$144	\$ 28,800
Optional Renewal Year 1:	200	\$212	\$ 42,400	600	\$192	\$ 115,200	400	\$170	\$ 68,000	2600	\$170	\$ 442,000	200	\$148	\$ 29,600
Optional Renewal Year 2:	200	\$212	\$ 42,400	600	\$192	\$ 115,200	400	\$170	\$ 68,000	2600	\$170	\$ 442,000	200	\$148	\$ 29,600
Optional Renewal Year 3:	200	\$212	\$ 42,400	600	\$192	\$ 115,200	400	\$170	\$ 68,000	2600	\$170	\$ 442,000	200	\$148	\$ 29,600
Totals			\$ 309,600			\$ 838,800			\$ 496,000			\$ 3,224,000			\$ 216,400

Table 16

1.6 Table 17: Operations – Software Modifications and Enhancement Pool Total Cost (by Contract Year)

FDGS has provided Table 17: Operations – Software Modifications and Enhancements Pool Cost (by Contract Year) to show the calculated total by contract year. FDGS has validated that the totals calculated in the Cost Sheets provided with Addendum 6 are accurate.

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Table 17: Operations - Software Modifications and Enhancement Pool Total Cost (by Contract Year)		
Contract Year	Total Enhancement Cost	
	Total Hours	Total Cost
Base Contract Period:		
Base 1st year	2000	\$ 328,000
Base Year 2:	4000	\$ 656,000
Base Year 3:	4000	\$ 656,000
Base Year 4:	4000	\$ 676,600
Base Year 5:	4000	\$ 676,600
Optional Renewal Year 1:	4000	\$ 697,200
Optional Renewal Year 2:	4000	\$ 697,200
Optional Renewal Year 3:	4000	\$ 697,200
Totals		\$ 5,084,800

Table 17

Table 13: Total Cost			
Implementation Cost (All Inclusive) - 6 Months			
Expense			Cost
1. Payment Milestone Total (see Table 14)		1)	\$ 1,582,200
2. Project Management Recurring Deliverables Total (see Table 15)		2)	\$ 175,800
3. Training and Meeting Facility		3)	\$ 30,000
Total Not to Exceed 6-Month Implementation Cost^{1,2} <i>(Sum of Expense Costs.)</i>			\$ 1,788,000
Operations Cost			
Contract Year	Monthly Operations Cost^{4,5}		Annual Cost <i>(Sum of Monthly Operational Cost and Cost of all Enhancement hours for each year.)</i>
	Enhancement Cost⁶ <i>(Use Tables 16 and 17 to calculate)</i>		
Base Contract Period: Base 1 st year (excluding 6 month implementation): ² <i>(See Instruction 1.6)^{3,5,6}</i>	\$ 50,000	x 6	\$ 628,000
	\$ 328,000	(2,000 hours)	
Base Year 2: <i>(See Instruction 1.6)^{5,6}</i>	\$ 60,417	x 12	\$ 1,381,000
	\$ 656,000	(4,000 hours)	
Base Year 3: <i>(See Instruction 1.6)^{5,6}</i>	\$ 60,417	x 12	\$ 1,381,000
	\$ 656,000	(4,000 hours)	
Base Year 4: <i>(See Instruction 1.6)^{5,6}</i>	\$ 60,417	x 12	\$ 1,401,600
	\$ 676,600	(4,000 hours)	
Base Year 5: <i>(See Instruction 1.6)^{5,6}</i>	\$ 60,417	x 12	\$ 1,401,600
	\$ 676,600	(4,000 hours)	
Optional Renewal Year 1: <i>(See Instruction 1.6)^{5,6}</i>	\$ 62,500	x 12	\$ 1,447,200
	\$ 697,200	(4,000 hours)	
Optional Renewal Year 2: <i>(See Instruction 1.6)^{5,6}</i>	\$ 62,500	x 12	\$ 1,447,200
	\$ 697,200	(4,000 hours)	
Optional Renewal Year 3: <i>(See Instruction 1.6)^{5,6}</i>	\$ 62,500	x 12	\$ 1,447,200
	\$ 697,200	(4,000 hours)	
Total Operations Cost⁴ <i>(Sum of Operations Costs for all Contract Years.)</i>			\$ 10,534,800
Total Vendor Cost			\$ 12,322,800

Table 14: Implementation - Payment Milestones		
Payment Milestones		
Description <i>Draft versions and maintenance of Deliverables are to be included in cost. All deliverables (other than D001 Project Kickoff Meeting) are listed alphabetically within milestone. No sequence expectations are implied.</i>	Payment Milestone Cost	Individual Deliverable Cost
Task Group 1 - Project Initiation and Project Management Plan		
<i>Payment Milestone 1: Project Initiation Complete</i>		\$ 298,860
D001	Project Kickoff Meeting	\$ 35,160
D002	Change Management Plan	\$ 17,580
D003	Communication Management Plan	\$ 17,580
D004	Cost Management Plan	\$ 17,580
D005	Documentation Management Plan	\$ 17,580
D006	Modularity and Reusability Plan	\$ 17,580
D007	Project Work Plan	\$ 70,320
D008	Quality Management Plan	\$ 17,580
D009	Risk and Issue Management Plan	\$ 17,580
D010	Schedule Management Plan	\$ 17,580
D011	Scope Management Plan	\$ 17,580
D012	Staffing Management Plan	\$ 17,580
D013	Stakeholder Management Plan	\$ 17,580
Task Group 2 - Solution Planning		
<i>Payment Milestone 2: Solution Planning 1</i>		\$ 246,120
D014	Data Management Plan (including Governance and Quality)	\$ 35,160
D015	Data Security, Privacy, and Confidentiality Plan	\$ 35,160
D016	Incident Management Plan	\$ 35,160
D017	Master Test Plan (Testing Management Plan)	\$ 35,160
D018	Privacy Impact Analysis	\$ 35,160
D019	Requirements Gap Analysis Document	\$ 35,160
D020	Requirements Management Plan	\$ 35,160
<i>Payment Milestone 3: Solution Planning 2</i>		\$ 210,960
D021	Requirements Specification Document	\$ 35,160
D022	Requirements Traceability Matrix	\$ 35,160
D023	Safeguard Procedures Report	\$ 35,160
D024	Security Plan	\$ 35,160
D025	System Backup and Record Retention Plan	\$ 35,160
D026	System Requirement Document/Backlog User Stories or Use Cases	\$ 35,160
Task Group 3 - Solution Design, Testing, and Operational Readiness		
<i>Payment Milestone 4: Solution Design, Testing, and Operational Readiness 1</i>		\$ 228,540
D027	Capacity Plan	\$ 35,160
D028	Configuration Management Plan	\$ 35,160
D029	Data Conversion Plan	\$ 17,580
D030	Data Conversion Test Cases	\$ 17,580
D031	Data Conversion Test Results	\$ 17,580
D032	Database Design Document and Data Models	\$ 35,160
D033	Detailed System Design Document	\$ 35,160
D034	Disaster Recovery and Business Continuity Plan	\$ 35,160
<i>Payment Milestone 5: Solution Design, Testing, and Operational Readiness 2</i>		\$ 140,640
D035	Federal Certification and Review Management Plan	\$ 17,580
D036	Interface Inventory	\$ 35,160

Table 14: Implementation - Payment Milestones			
Payment Milestones			
Description		Payment Milestone Cost	Individual Deliverable Cost
<i>Draft versions and maintenance of Deliverables are to be included in cost. All deliverables (other than D001 Project Kickoff Meeting) are listed alphabetically within milestone. No sequence expectations are implied.</i>			
D037	Load and Stress Test Cases		\$ 17,580
D038	Load and Stress Test Results		\$ 17,580
D039	Operational Readiness Plan		\$ 17,580
D040	Operational Readiness Test Scripts		\$ 17,580
D041	Operational Readiness Test Results		\$ 17,580
Payment Milestone 6: Solution Design, Testing, and Operational Readiness 3		\$ 175,800	
D042	Regression Test Cases		\$ 17,580
D043	Regression Test Results		\$ 17,580
D044	Reports and Forms Inventory		\$ 17,580
D045	System Integration Plan		\$ 17,580
D046	System Integration Test Cases		\$ 17,580
D047	System Integration Test Results		\$ 17,580
D048	Training Management Plan		\$ 17,580
D049	User Acceptance Test Cases		\$ 17,580
D050	User Acceptance Test Results and Letter of Completion		\$ 35,160
Task Group 4 - Solution Deployment			
Payment Milestone 7: Deployment 1		\$ 87,900	
D051	Cutover Play Book		\$ 17,580
D052	Federal Review Supporting Documentation		\$ 17,580
D053	Implementation Certification Letter		\$ 17,580
D054	Implementation Plan (Rollout Plan)		\$ 17,580
D055	Operations Change Management Plan		\$ 17,580
Payment Milestone 8: Deployment 2		\$ 87,900	
D056	Operational Milestone Review		\$ 17,580
D057	Product Screenshots, Reports, and Data Certification		\$ 17,580
D058	Report Distribution Schedule		\$ 17,580
D059	Solution Health Monitoring Plan		\$ 17,580
D060	System Operations Plan		\$ 17,580
Payment Milestone 9: Deployment 3		\$ 105,480	
D061	System and User Documentation		\$ 35,160
D062	Training Materials		\$ 17,580
D063	Training Report		\$ 17,580
D064	Training Schedule		\$ 17,580
D065	Turnover and Closeout Management Plan		\$ 17,580
Total Payment Milestone Costs		\$ 1,582,200	

Table 15: Implementation - Project Management Recurring Deliverables		
Project Management: Recurring Deliverables		
Description <i>This table includes recurring status reports and the deliverables mandating updates throughout Implementation.</i>	Total Cost <i>Total Cost will be broken into a DDI PM Monthly Invoice.</i>	Recurring Deliverable Cost
Task Group 5- Project Monitor & Control		
<i>Payment - Monthly Implementation Project Management Invoice</i>	\$ 175,800	
D066 Project Schedule		\$ 35,160
D067 Project Status Reporting (Weekly and Monthly)		\$ 35,160
D068 Risk Register/Exception Plan		\$ 17,580
D069 Updated Project Management Components		\$ 35,160
D070 Updated Requirements Traceability Matrix		\$ 35,160
D071 Updated Training Management Plan		\$ 17,580

Table 15

Table 16: Operations - Software Modifications and Enhancements Pool Cost (by Staff Role and Rate)															
Contract Year	Account Manager			Project Manager			Quality Assurance Manager			Developer			Project Coordinator		
	Hours	Rate	Cost <i>(Hours x Rate)</i>	Hours	Rate	Cost <i>(Hours x Rate)</i>	Hours	Rate	Cost <i>(Hours x Rate)</i>	Hours	Rate	Cost <i>(Hours x Rate)</i>	Hours	Rate	Cost <i>(Hours x Rate)</i>
Base Contract Period:															
Base 1st year	100	\$200	\$ 20,000	300	\$180	\$ 54,000	200	\$160	\$ 32,000	1300	\$160	\$ 208,000	100	\$140	\$ 14,000
Base Year 2:	200	\$200	\$ 40,000	600	\$180	\$ 108,000	400	\$160	\$ 64,000	2600	\$160	\$ 416,000	200	\$140	\$ 28,000
Base Year 3:	200	\$200	\$ 40,000	600	\$180	\$ 108,000	400	\$160	\$ 64,000	2600	\$160	\$ 416,000	200	\$140	\$ 28,000
Base Year 4:	200	\$206	\$ 41,200	600	\$186	\$ 111,600	400	\$165	\$ 66,000	2600	\$165	\$ 429,000	200	\$144	\$ 28,800
Base Year 5:	200	\$206	\$ 41,200	600	\$186	\$ 111,600	400	\$165	\$ 66,000	2600	\$165	\$ 429,000	200	\$144	\$ 28,800
Optional Renewal Year 1:	200	\$212	\$ 42,400	600	\$192	\$ 115,200	400	\$170	\$ 68,000	2600	\$170	\$ 442,000	200	\$148	\$ 29,600
Optional Renewal Year 2:	200	\$212	\$ 42,400	600	\$192	\$ 115,200	400	\$170	\$ 68,000	2600	\$170	\$ 442,000	200	\$148	\$ 29,600
Optional Renewal Year 3:	200	\$212	\$ 42,400	600	\$192	\$ 115,200	400	\$170	\$ 68,000	2600	\$170	\$ 442,000	200	\$148	\$ 29,600
Totals			\$ 309,600			\$ 838,800			\$ 496,000			\$ 3,224,000			\$ 216,400

Table 17: Operations - Software Modifications and Enhancement Pool Total Cost (by Contract Year)

Contract Year	Total Enhancement Cost	
	Total Hours	Total Cost
Base Contract Period:		
Base 1st year	2000	\$ 328,000
Base Year 2:	4000	\$ 656,000
Base Year 3:	4000	\$ 656,000
Base Year 4:	4000	\$ 676,600
Base Year 5:	4000	\$ 676,600
Optional Renewal Year 1:	4000	\$ 697,200
Optional Renewal Year 2:	4000	\$ 697,200
Optional Renewal Year 3:	4000	\$ 697,200
Totals		\$ 5,084,800