



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.



Header 4

[List View](#)

General Information

[Contact](#)[Default Values](#)[Discount](#)[Document Information](#)

Procurement Folder: 743632

Procurement Type: Central Purchase Order

Vendor ID: VS0000020308

Legal Name: WORLD WIDE TECHNOLOGY LLC

Alias/DBA:

Total Bid: \$2,957,267.71

Response Date: 07/30/2020

Response Time: 12:38

SO Doc Code: CRFQ

SO Dept: 0313

SO Doc ID: DEP2100000001

Published Date: 7/22/20

Close Date: 7/30/20

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum 1 Router, Sw itch,
Support/Agency Segra Phone

Total of Header Attachments: 4

Total of All Attachments: 4



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 743632

Solicitation Description : Addendum 1 Router, Switch, Support/Agency Segra Phone System

Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-07-30 13:30:00	SR 0313 ESR07302000000000544	1

VENDOR
VS0000020308 WORLD WIDE TECHNOLOGY LLC

Solicitation Number: CRFQ 0313 DEP2100000001

Total Bid : \$2,957,267.71 **Response Date:** 2020-07-30 **Response Time:** 12:38:35

Comments:

FOR INFORMATION CONTACT THE BUYER
 Guy Nisbet
 (304) 558-2596
 guy.l.nisbet@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Extreme Networks 48 Port POE Switch or equal	26.00000	EA	\$71,697.080000	\$1,864,124.08

Comm Code	Manufacturer	Specification	Model #
43232908			

Extended Description :	X440-G2 X440-G248p-10GE4 or equal
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Comments: delivery dates can vary depending on vendor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Extreme Networks 1M SFP+ Twinaxial Cable 10304 or equal	26.00000	EA	\$1,775.800000	\$46,170.80

Comm Code	Manufacturer	Specification	Model #
43232908			

Extended Description :	Twinaxial Cable item # 10304 or equal
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Comments: delivery dates can vary depending on vendor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Extreme Networks 1000BSX SFP mini-GBIC Trans Modul or equal	52.00000	EA	\$13,233.600000	\$688,147.20

Comm Code	Manufacturer	Specification	Model #
43232908			

Extended Description :	Part number 10051H or equal
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Comments: delivery dates can vary depending on vendor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Power Cord-13 A Current Rating	26.00000	EA	\$347.880000	\$9,044.88

Comm Code	Manufacturer	Specification	Model #
43232908			

Extended Description : Power Cord-13 A Current Rating

Comments: delivery dates can vary depending on vendor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Cisco Router 4331 or equal	11.00000	EA	\$21,643.710000	\$238,080.81

Comm Code	Manufacturer	Specification	Model #
43232908			

Extended Description : Cisco Router 4331 (3GE, 2NIM, 1SM, 4G Flash, 4G Dram, IPB) Part number ISR4331/K9 or equal

Comments: delivery dates can vary depending on vendor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cisco Service Support or equal	1.00000	EA	\$3,735.270000	\$3,735.27

Comm Code	Manufacturer	Specification	Model #
81112200			

Extended Description : One year support with 8 hours a day 5 days a week next business day on all items ordered.

Comments: delivery dates can vary depending on vendor

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cisco Performance on Demand - license 100 to 300 Mb or equal	11.00000	EA	\$9,814.970000	\$107,964.67

Comm Code	Manufacturer	Specification	Model #
43231512			

Extended Description :	Part number FL-4330-PERF-K9 or equal
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Comments: delivery dates can vary depending on vendor



Sales Quotation

Quote # 5348750.4
 Quote Date JUL-30-2020
 Expiration Date AUG-29-2020

Submitted By

ISR Thomas R. Barela
 (314) 656-1987
 Thomas.Barela@wwt.com
 AM Amy Lynn (Amy) Knelly
 Amy.Knelly@wwt.com

Submitted To

STATE OF WEST VIRGINIA
 Larry McDonnell
 3045585472
 larry.d.mcdonnell@wv.gov

Issue PO To

World Wide Technology, LLC.
 1 World Wide Way
 Saint Louis, MO 63146 US

LINE #	MANUFACTURER PART #	MANUFACTURER	QTY	CUST. PRICE	EXT. PRICE
1	ISR4331/K9	CISCO SYSTEMS (CISCOPRO)	11	\$1,967.61	\$21,643.71
	Description: Cisco ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)				
2	CON-SNT-ISR4331K	CISCO SYSTEMS (CISCOPRO)	11	\$339.57	\$3,735.27
	Description: SNTC-8X5XNBD Cisco ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G Service Duration: 12 Months)				
3	SL-4330-IPB-K9	CISCO SYSTEMS (CISCOPRO)	11	\$0.00	\$0.00
	Description: IP Base License for Cisco ISR 4330 Series				
4	FL-4330-PERF-K9	CISCO SYSTEMS (CISCOPRO)	11	\$892.27	\$9,814.97
	Description: Performance on Demand License for 4330 Series				
5	PWR-4330-AC	CISCO SYSTEMS (CISCOPRO)	11	\$0.00	\$0.00
	Description: AC Power Supply for Cisco ISR 4330				
6	CAB-AC	CISCO SYSTEMS (CISCOPRO)	11	\$0.00	\$0.00
	Description: AC Power Cord (North America), C13, NEMA 5-15P, 2.1m				
7	MEM-FLSH-4G	CISCO SYSTEMS (CISCOPRO)	11	\$0.00	\$0.00
	Description: 4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)				
8	NIM-BLANK	CISCO SYSTEMS (CISCOPRO)	22	\$0.00	\$0.00
	Description: Blank faceplate for NIM slot on Cisco ISR 4400				
9	MEM-43-4G	CISCO SYSTEMS (CISCOPRO)	11	\$0.00	\$0.00
	Description: 4G DRAM (1 x 4G) for Cisco ISR 4300				
10	SM-S-BLANK	CISCO SYSTEMS (CISCOPRO)	11	\$0.00	\$0.00
	Description: Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR				

LINE #	MANUFACTURER PART #	MANUFACTURER	QTY	CUST. PRICE	EXT. PRICE
11	SISR4300UK9-166	CISCO SYSTEMS (CISCOPRO)	11	\$0.00	\$0.00
	Description: Cisco ISR 4300 Series IOS XE Universal				
12	16535	EXTREME NETWORKS	26	\$2,757.58	\$71,697.08
	Description: Extreme Networks X440-G2-48p-10GE4 Ethernet Switch				
13	10099	EXTREME NETWORKS	26	\$13.38	\$347.88
	Description: Extreme Networks Standard Power Cord				
14	10051H	EXTREME NETWORKS	52	\$254.30	\$13,223.60
	Description: Extreme Networks 1000BASE-SX SFP, Hi				
15	10304	EXTREME NETWORKS	26	\$68.30	\$1,775.80
	Description: Extreme Networks Network Cable				

TOTALS

Subtotal	\$122,238.31
Estimated Shipping	TBD
Estimated Tax	TBD
Total Price	\$122,238.31

This quote is WWT Confidential Information.

Seller provides all products and original manufacturer services to Buyer only in accordance with any applicable original manufacturer terms and conditions within the applicable end user license agreement, terms of service, or similar legal instrument.

Unless expressly stated herein, price quotes are valid for 30 days and are subject to change thereafter.

Due to recent trade tensions between the US and China, increasing tariffs have been levied on goods manufactured in each country that are imported into the other. As a result, prices quoted are subject to adjustment for changes in the tariff rates.

Unless expressly stated herein, prices do not include, and Buyer is responsible for, any and all taxes, handling, shipping, transportation, duties or other charges or fees relating to the sale and delivery of products.

Products may only be returned in accordance with the original manufacturer's RMA policy.

Items returned after 30 days of receipt may not be returnable due to vendor restrictions.

All delivery dates are approximate and not guaranteed.

Products will be shipped in accordance with FCA WWT's shipping point (Incoterms 2010), unless otherwise stated herein or agreed to by both parties in writing in a contract. Title and risk of loss will transfer to Buyer at WWT's shipping point.

Payment terms are net 30, unless otherwise agreed to by both parties in writing.

All products and services are provided to Buyer in accordance with Seller's terms of sale at <https://www.wwt.com/TermsAndConditions/TermsAndConditions.doc> ; provided that, if Buyer has a master agreement in place with WWT, the master agreement will apply in lieu thereof.

State Fees include Electronic Waste Fees specific to each state that fund recycling programs for Electronic Waste such as computers, monitors, televisions, audio equipment, printers, and other electronic devices as required by law. CA charges an Electronic Waste Fee for Monitor disposal.

As you may be aware, global supply chains across all industries are facing uncertain impacts from the Coronavirus. WWT is monitoring the situation closely and is in constant contact with our suppliers and partners so that quoted lead times are as accurate as possible. Due to the quickly evolving nature of this situation, please be advised that it is possible that quoted lead times and delivery dates may change with little or no notice.

WWT will continue to work with customers and suppliers/partners to evaluate options to minimize any impact.

Within the 30 day quote validity period WWT reserves the right to revise the quote due to exchange rate fluctuations.

Due to the uncertainty of the upcoming Brexit outcome, WWT reserves the right to revise the quote due to imposed tariffs, currency fluctuations, or export/import licensing fees

**WWT LIST OF EXCEPTIONS:
State of West Virginia Request for Quotation
Router, Switch and Support for Agency Segra Phone System
Solicitation No. CRFQ 0313 DEP210000001**

WWT provides to the State of West Virginia (the “State”) the following List of Exceptions to the General Terms and Conditions of Solicitation No. CRFQ 0313 DEP210000001 (Router, Switch and Support for Agency Segra Phone System).

WWT’s response is submitted subject to the State’s acceptance of any and all assumptions, conditions, exceptions, provisions, disclaimers, milestones, clarifications, or similar terms contained throughout this proposal, including, but not limited to, those noted below. If WWT is down selected, WWT reserves its right to review and negotiate terms and conditions to come to a mutually agreeable set of terms to govern a final award.

The products and/or services as described in this response are the only ones in scope for this project and collectively constitute the “turnkey” solution. For all purposes under the contract, acceptance of products and/or services shall be deemed to occur as follows: for products, upon delivery at the designated location unless rejected within five (5) days due to non-conformance; and for services, upon completion in a manner consistent with the proposal. All timelines provided in this response are estimates. Any OEM products and services provided in this response are solely subject to standard OEM warranties. As a reseller, WWT will pass through to the State the warranties extended by the OEM for such products and services. WWT does not require and shall not have visible access to or control over personally identifiable, protected health, customer, cardholder, or other protected information as defined by applicable laws outside of the State’s controlled environment under this contract and, accordingly, takes exception and does not agree to any terms and conditions to the extent the same suggest otherwise. Given the commercial nature of this offering, WWT takes exception to any limitation of liability greater than one time the aggregate amount payable to WWT. Any OEM software provided under this Agreement is subject to and governed by applicable OEM license agreements. WWT reserves the right to conduct an Information Security review of the State’s policies and practices, provided to WWT in writing prior to the commencement of work.

RFP Section #	RFP Section Name	Requirement	Proposed Language	Notes
28 (Page 18)	WARRANTY	The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.	The Vendor <u>will pass through to the Agency any warranty extended to the Vendor by the Original Equipment Manufacturer (“OEM”) and expressly further</u> warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship. <u>THE FOREGOING ARE</u>	Customer understands that WWT is not the manufacturer of the OEM Products or the provider of any OEM Support or OEM PS. WWT will pass through to Customer any warranty extended to WWT by the OEM.

**WWT LIST OF EXCEPTIONS:
State of West Virginia Request for Quotation
Router, Switch and Support for Agency Segra Phone System
Solicitation No. CRFQ 0313 DEP2100000001**

			<p><u>THE SOLE AND EXCLUSIVE WARRANTIES GIVEN BY THE VENDOR AND ARE IN LIEU OF AND EXCLUDE ALL OTHER EXPRESS OR IMPLIED WARRANTIES OR CONDITIONS ARISING BY OPERATION OF LAW OR OTHERWISE, INCLUDING WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, AND NON-INFRINGEMENT.</u></p>	
<p>36 (Page 20)</p>	<p>INDEMNIFICATION</p>	<p>The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or</p>	<p>The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against <u>all claims, losses, liabilities and damages, and to pay all claims, judgments, awards, costs and expenses, including attorneys' fees, to the extent arising out of or related to any third party claims of death, personal injury or property damage resulting from the gross negligence or willful misconduct of the Vendor, its officers, employees, or subcontractors: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the</u></p>	<p>WWT proposes indemnification of third party claims resulting from gross negligence or willful misconduct.</p> <p>WWT proposes insertion of Limitation of Liability language. Having predictable exposure allows us to predict the extent of our liability and better manage our costs to our customers. WWT is willing to negotiate in good faith mutually agreeable limitation of liability terms.</p>

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Amy Knelly / Client Manager
(Name, Title)

Amy Knelly / Client Manager
(Printed Name and Title)

412-525-0449
(Address)

amy.knelly@wwt.com
(Phone Number) / (Fax Number)

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

WWT
(Company)

Amy Knelly
(Authorized Signature) (Representative Name, Title)

Amy Knelly / Client manager
(Printed Name and Title of Authorized Representative)

7/30/2020
(Date)

412-525-0449
(Phone Number) (Fax Number)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- Addendum No. 1
- Addendum No. 2
- Addendum No. 3
- Addendum No. 4
- Addendum No. 5

- Addendum No. 6
- Addendum No. 7
- Addendum No. 8
- Addendum No. 9
- Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

World Wide Technology
Company

Amy Smiley
Authorized Signature

7/30/2020
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.