



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 608684

Procurement Type: Central Contract - Fixed Amt

Vendor ID: 000000181088

Legal Name: ROLTA ADVIZEX TECHNOLOGIES LLC

Alias/DBA:

Total Bid: \$2,017,276.53

Response Date: 08/28/2019

Response Time: 11:38

SO Doc Code: CRFQ

SO Dept: 0947

SO Doc ID: ERP2000000002

Published Date: 8/21/19

Close Date: 8/28/19

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No. 1 Production and Disaster Recovery Infrastructu

Total of Header Attachments: 1

Total of All Attachments: 1



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 608684

Solicitation Description : Addendum No. 1 Production and Disaster Recovery Infrastructu

Proc Type : Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2019-08-28 13:30:00	SR 0947 ESR08281900000001278	1

VENDOR
000000181088 ROLTA ADVIZEX TECHNOLOGIES LLC

Solicitation Number: CRFQ 0947 ERP2000000002

Total Bid : \$2,017,276.53 **Response Date:** 2019-08-28 **Response Time:** 11:38:29

Comments: Please contact Mika Munoz at mmunoz@advizex.com with any questions. Thank you.

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey
 (304) 558-0094
 melissa.k.pettrey@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Storage Array Solution - Production Site	1.00000	EA	\$488,923.000000	\$488,923.00

Comm Code	Manufacturer	Specification	Model #
43201802			

Extended Description : Exact specifications can be found on the attached specifications sheet.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Storage Array Solution - Disaster Recovery Site	1.00000	EA	\$488,872.000000	\$488,872.00

Comm Code	Manufacturer	Specification	Model #
43201802			

Extended Description : Exact specifications can be found on the attached specifications sheet.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Compute/Networking Solution - Production Site (with VMware)	1.00000	EA	\$554,415.630000	\$554,415.63

Comm Code	Manufacturer	Specification	Model #
43232907			

Extended Description : Exact specifications can be found on the attached specifications sheet.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Compute/Networking Solution - Disaster Rec Site (w. VMware)	1.00000	EA	\$261,524.840000	\$261,524.84

Comm Code	Manufacturer	Specification	Model #
43232907			

Extended Description : Exact specifications can be found on the attached specifications sheet.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Implementation and Migration Services				\$0.00

Comm Code	Manufacturer	Specification	Model #
81112309			

Extended Description : Exact specifications can be found on the attached specifications sheet.

Comments: Included in above pricing.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cabinet - Production Site	1.00000	EA	\$3,411.000000	\$3,411.00

Comm Code	Manufacturer	Specification	Model #
43223306			

Extended Description : Exact specifications can be found on the attached specifications sheet.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cabinet - Disaster Recovery Site	1.00000	EA	\$3,134.010000	\$3,134.01

Comm Code	Manufacturer	Specification	Model #
43223306			

Extended Description : Exact specifications can be found on the attached specifications sheet.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Firewalls (with Subscription Services)	1.00000	EA	\$216,996.050000	\$216,996.05

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description : Exact specifications can be found on the attached specifications sheet.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Knowledge Transfer and Training				\$0.00

Comm Code	Manufacturer	Specification	Model #
86000000			

Extended Description : Exact specifications can be found on the attached specifications sheet.

Comments: Included in above pricing.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 - Info Technology

Proc Folder: 608684

Doc Description: Addendum No. 1 Production and Disaster Recovery Infrastructu

Proc Type: Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation No	Version
2019-08-21	2019-08-28 13:30:00	CRFQ 0947 ERP2000000002	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Rotta Adurex Technologies LLC
 4480 Rockside woods Blvd, Suite 190
 Independence, OH 44131
 216-901-1818

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey
 (304) 558-0094
 melissa.k.pettrey@wv.gov

Signature X

Mike Murray

FEIN # 371504931

DATE

8/28/19

All offers subject to all terms and conditions contained in this solicitation

Addendum No. 1

Addendum No. 1 is issued to publish and distribute the attached information to the vendor community.

REQUEST FOR QUOTATION

The West Virginia Purchasing Division is soliciting bids on behalf of the Agency, the West Virginia Enterprise Resource Planning Board (wvOASIS) to establish a contract for the replacement of its current Production and Disaster Recovery Infrastructure and obtain Services to assist in the installation and configuration of the new hardware per the bid requirements, specifications, terms and conditions attached to this solicitation.

The primary Production Site is in Charleston, WV with a Disaster Recovery Site located in Morgantown, WV.

INVOICE TO		SHIP TO	
CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV25301 US		CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Storage Array Solution - Production Site	1.00000	EA		\$488,923.00

Comm Code	Manufacturer	Specification	Model #
43201802	Dell EMC		

Extended Description :
 Exact specifications can be found on the attached specifications sheet.

INVOICE TO		SHIP TO	
CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV25301 US		CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Storage Array Solution - Disaster Recovery Site	1.00000	EA		\$488,872.00

Comm Code	Manufacturer	Specification	Model #
43201802	Dell EMC		

Extended Description :
 Exact specifications can be found on the attached specifications sheet.

INVOICE TO		SHIP TO	
CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV25301 US		CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Compute/Networking Solution - Production Site (with VMware)	1.00000	EA		\$554,415.03

Comm Code	Manufacturer	Specification	Model #
43232907	Dell		

Extended Description :
 Exact specifications can be found on the attached specifications sheet.

INVOICE TO		SHIP TO	
CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV25301 US		CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Compute/Networking Solution - Disaster Rec Site (w. VMware)	1.00000	EA		\$201,524.84

Comm Code	Manufacturer	Specification	Model #
43232907	Dell		

Extended Description :
 Exact specifications can be found on the attached specifications sheet.

INVOICE TO		SHIP TO	
CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV25301 US		CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Implementation and Migration Services	0.00000			Included in 3+4

Comm Code	Manufacturer	Specification	Model #
81112309	Dell		

Extended Description :

Exact specifications can be found on the attached specifications sheet.

INVOICE TO	SHIP TO
CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV25301 US	CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Cabinet - Production Site	1.00000	EA		\$3,411.00

Comm Code	Manufacturer	Specification	Model #
43223306	Dell		

Extended Description :

Exact specifications can be found on the attached specifications sheet.

INVOICE TO	SHIP TO
CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV25301 US	CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV 25301 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Cabinet - Disaster Recovery Site	1.00000	EA		\$3,134.01

Comm Code	Manufacturer	Specification	Model #
43223306	Dell		

Extended Description :

Exact specifications can be found on the attached specifications sheet.

INVOICE TO		SHIP TO	
CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV25301 US		CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Firewalls (with Subscription Services)	1.00000	EA		\$216,996.05

Comm Code	Manufacturer	Specification	Model #
43222501	Palo Alto		

Extended Description :
 Exact specifications can be found on the attached specifications sheet.

INVOICE TO		SHIP TO	
CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV25301 US		CONTROLLER ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Knowledge Transfer and Training	0.00000			Included above

Comm Code	Manufacturer	Specification	Model #
86000000	Dell		

Extended Description :
 Exact specifications can be found on the attached specifications sheet.

SOLICITATION NUMBER: ERP2000000002

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ERP2000000002("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

1. To publish Vendor questions and Agency responses.
2. Bid opening remains 08/28/2019 @ 1:30 P.M. EST

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

Q1. RFP States 5 years base term with 3, 1 year extensions.

Question. 5 years base term with 3 , 1 year extensions (8 years total) of what? Maintenance? Pricing? Typically maintenance is not available on products beyond 6-7 years. Can this specification be removed/reduced?

A1. The 1-year extensions are optional and must be agreed to by both parties. This extension would be for maintenance and support for as long as both parties agree, but not to exceed 8 total years. If at any time, both parties do not agree to an renewal or extension, the Contract must be bid back out to all vendors.

Q2. Based on the above, this translates into a Price hold for duration of contract (8 years) (see page 17 "...pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/ Contract by the State.")

Question – Does that mean that the State of WV is asking responders to hold the same pricing for a period of 8 years? Product refreshes are typically 18 months to 2 years, so this would not even be possible. Can this specification be removed?

A2. The 1-year extensions are optional and must be agreed to by both parties. This extension would be primarily for the maintenance and support aspect of the Contract after the initial 5-year term expires. If no renewal is agreed to, a new Contract must be placed out for bid.

Q3. The pricing sheet asks only for five years except for VMware which is three years

A3. That is correct. There is the expectation of a 5-year warranty, maintenance, and support on all hardware, equipment, software and support/licensing upgrade of software with the exception of VMware, which we are aware is a 3-year term.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: ERP2000000002

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Polta Adulizex Technologies LLC
Company

Mike Murray
Authorized Signature

8/28/19
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.