



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 - Info Technology

RECEIVED

2020 APR 30 AM 9:44

WV PURCHASING
 DIVISION

Proc Folder: 691866

Doc Description: CISCO ROUTERS & SWITCHES OR EQUAL (63200125)

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2020-04-07	2020-05-13 13:30:00	CRFQ 0803 DOT2000000157	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead
 (304) 558-2402
 crystal.g.hustead@wv.gov

Signature X

FEIN #

82-3534139

DATE

4-27-20

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DIVISION OF HIGHWAYS, IS SOLICITING BIDS TO ESTABLISH A CONTRACT FOR THE PURCHASE OF CISCO ROUTERS AND SWITCHES OR EQUAL PER THE ATTACHED DOCUMENTS.

QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 1	10.00000	EA	950	3300

Comm Code	Manufacturer	Specification	Model #
43222612	CISCO	SMARTnet	2990

Extended Description :

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 1 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 2	10.00000	EA	950	3300

Comm Code	Manufacturer	Specification	Model #
43222612	CISCO	SMARTnet	5990

Extended Description :

3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 2 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 3	10.00000	EA	950	3300

Comm Code	Manufacturer	Specification	Model #
43222609	CISCO	SMARTNET	8750

Extended Description :
 3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 3 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	3.1.1 Cisco ISR 4321 Series Chassis Bundle or Equal-Year 4	10.00000	EA	950	3300

Comm Code	Manufacturer	Specification	Model #
43222609	CISCO	SMARTNET	11990

Extended Description :
 3.1.1 CISCO ISR 4321 Series Chassis Bundle or equal with Year 4 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 1	6.00000	EA	1600	9600

Comm Code	Manufacturer	Specification	Model #
43222609	CISCO	SMARTNET	2550

Extended Description :

3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 1 Smart Net Coverage.

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 2	6.00000	EA	1600	9600

Comm Code	Manufacturer	Specification	Model #
43222609	SMARTNET	CISCO	2550

Extended Description :

3.1.2 CISCO ISR 4331 Series Chassis Bundle or Equal with Year 2 Smart Net Coverage.

5100

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 3	6.00000	EA	1600	9600

Comm Code	Manufacturer	Specification	Model #
43222612	CISCO	SMARTNET	5650

Extended Description :

3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 3 Smart Net coverage

~~5650~~
5100
7650

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	3.1.2 Cisco ISR 4331 Series Chassis Bundle or Equal-Year 4	6.00000	EA	1600	9600

Comm Code	Manufacturer	Specification	Model #
43222612	CISCO	SMARTNET	10194

Extended Description :
 3.1.2 CISCO ISR 4331 Series Chassis Bundle or equal with Year 4 Smart Net coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 1	55.00000	EA	600	33000

Comm Code	Manufacturer	Specification	Model #
43222609	SMARTNET		4950

Extended Description :
 3.1.3 Cisco ISR 1101 4 port router or equal with Year 1 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 2	55.00000	EA	600	3300

Comm Code	Manufacturer	Specification	Model #
43222609	CISCO	Smartnet	4458 9845

Extended Description :

3.1.3 Cisco ISR 1101 4 port router or equal with Year 2 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 3	55.00000	EA	600	3300

Comm Code	Manufacturer	Specification	Model #
43222609	CISCO	Smartnet	14520

Extended Description :

3.1.3 Cisco ISR 1101 4 port router or equal with Year 3 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	3.1.3 Cisco ISR 1101 Series Port Router or Equal-Year 4	55.00000	EA	600	3300

Comm Code	Manufacturer	Specification	Model #
43222609	CISCO	Smartnet	20350

Extended Description :

3.1.3 Cisco ISR 1101 4 port router or equal with Year 4 Smart Net Coverage

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	3.1.4 Cisco Extreme Networks 12 Port Switch or Equal	90.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :
 3.1.4 Cisco Extreme Networks 12 Port Switch or Equal

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
17	3.1.5 Cisco Extreme Networks 48 Port Switch or Equal	70.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :
 3.1.5 Cisco Extreme Networks 48 Port Switch or Equal

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
21	3.1.6 Cisco Extreme Networks 24 Port Switch or Equal	15.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :

3.1.6 Cisco Extreme Networks 24 Port Switch or Equal

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2020-04-24

DOT2000000157	Document Phase Final	Document Description CISCO ROUTERS & SWITCHES OR EQUAL (63200125)	Page 9 of 9
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Trifecta Networks, LLC
 4027 Tampa Road, Suite 3800
 Oldsmar, FL 34677
 1(866)-771-9785 Office

Sales Quote
SQ-627676
4/27/2020

Customer		Contact		Ship To		
GovernmentBids.com 15 British American Blvd, Latham, NY 12110 US 1-866-432-0296		Stulmaker, Steven 15 British American Blvd, Latham, NY 12110 US 1-866-432-0296		State of West Virginia 2019 Washington street PO Box 50130 25305, WV 25305-0130 US 1-866-432-0296		
Account	Terms	Expected Delivery Date	Account Manager		Ship VIA	P.O. #
259074	Net 30	4/27/2020	Doug Daru Ph# (813) 676-8210	ddaru@trifectanetworks.com Fax #(813) 818-2900	UPS Ground	

Line #	Manufacturer / Model / Description	Product Condition	Qty	Unit Price	Extended Amount
1	Cisco / ISR4331/K9 / Cisco ISR 4331 - Router - GigE - rack-mountable	New	10	950.00	9,500.00
2	Cisco / CON-SNT-ISR4321K / Cisco SMARTne Extended Service Agreement; Replacement; 8x5 - Response Time: NBD; for P/N: ISR4321/K9, ISR4321/K9-RF, ISR4321/K9-WS, ISR4321R/K9	Support/License	10	299.00	2,990.00
3	Cisco / CON-SNT-ISR4321K / Cisco SMARTne Extended Service Agreement; Replacement; 8x5 - Response Time: NBD; for P/N: ISR4321/K9, ISR4321/K9-RF, ISR4321/K9-WS, ISR4321R/K9	Support/License	10	599.00	5,990.00
4	Cisco / CON-3SNT-ISR4321K / Cisco SMARTnet - Extended service agreement - replacement - 3 years - 8x5 - response time: NBD - for P/N: ISR4321/K9, ISR4321/K9-RF, ISR4321/K9-WS, ISR4321R/K9	Support/License	10	900.00	9,000.00
5	Cisco / CON-SNT-ISR4321K / Cisco SMARTne Extended Service Agreement; Replacement; 8x5 - Response Time: NBD; for P/N: ISR4321/K9, ISR4321/K9-RF, ISR4321/K9-WS, ISR4321R/K9	Support/License	10	1,200.00	12,000.00
6	-----				
7	Cisco / ISR4331/K9 / Cisco ISR 4331 - Router - GigE - rack-mountable	New	6	1,600.00	9,600.00
8	Cisco / CON-SNT-ISR4331K / Cisco SMARTnet - Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: ISR4331/K9, ISR4331/K9-RF, ISR4331/K9-WS, ISR4331R/K9	Support/License	6	425.00	2,550.00
9	Cisco / CON-SNT-ISR4331K / Cisco SMARTnet - Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: ISR4331/K9, ISR4331/K9-RF, ISR4331/K9-WS, ISR4331R/K9	Support/License	6	850.00	5,100.00
10	Cisco / CON-SNT-ISR4331K / Cisco SMARTnet - Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: ISR4331/K9, ISR4331/K9-RF, ISR4331/K9-WS, ISR4331R/K9	Support/License	6	1,275.00	7,650.00
11	Cisco / CON-SNT-ISR4331K / Cisco SMARTnet - Extended service agreement - replacement - 8x5 - response time: NBD - for P/N: ISR4331/K9, ISR4331/K9-RF, ISR4331/K9-WS, ISR4331R/K9	Support/License	6	1,699.00	10,194.00
12	-----				

Line #	Manufacturer / Model / Description	Product Condition	Qty	Unit Price	Extended Amount
13	Cisco / C1101-4P / Cisco Integrated Services Router 1101 - router - rack-mountable	New	55	600.00	33,000.00
14	Cisco / CON-SNT-CISR1K4P / Cisco Smart Net Total Care - Service - 8 x 5 Next Business Day	Support/License	55	90.00	4,950.00
15	Cisco / CON-SNT-CISR1K4P / Cisco Smart Net Total Care - Service - 8 x 5 Next Business Day	Support/License	55	179.00	9,845.00
16	Cisco / CON-SNT-CISR1K4P / Cisco Smart Net Total Care - Service - 8 x 5 Next Business Day	Support/License	55	264.00	14,520.00
17	Cisco / CON-SNT-CISR1K4P / Cisco Smart Net Total Care - Service - 8 x 5 Next Business Day	Support/License	55	370.00	20,350.00
				SubTotal:	\$157,239.00
				Est. Freight	\$0.00
Memo :				Total Amount	\$157,239.00

All certified pre-owned products have passed our 5 star certification process and is backed by our lifetime warranty (End-User Customers Only). For Detailed information regarding our lifetime warranty, 5 star certified process and returns please visit our website at <http://www.trifactanetworks.com>. For all other products, Trifacta makes no claim as to the warranty of any products or services in this quotation. Only the written warranty offered by the equipment manufacturer or service provider will apply. This agreement will expire 7 days from the quote date above. Prices are subject to change without notice. Unless noted, this quote does not include shipping charges or taxes.

**DON'T FORGET We stock a full line of CABLES, OPTICS and ACCESSORIES
INCLUDE with this ORDER & SAVE!**

Accept this quote - Signature: _____

Purchase Order #: _____