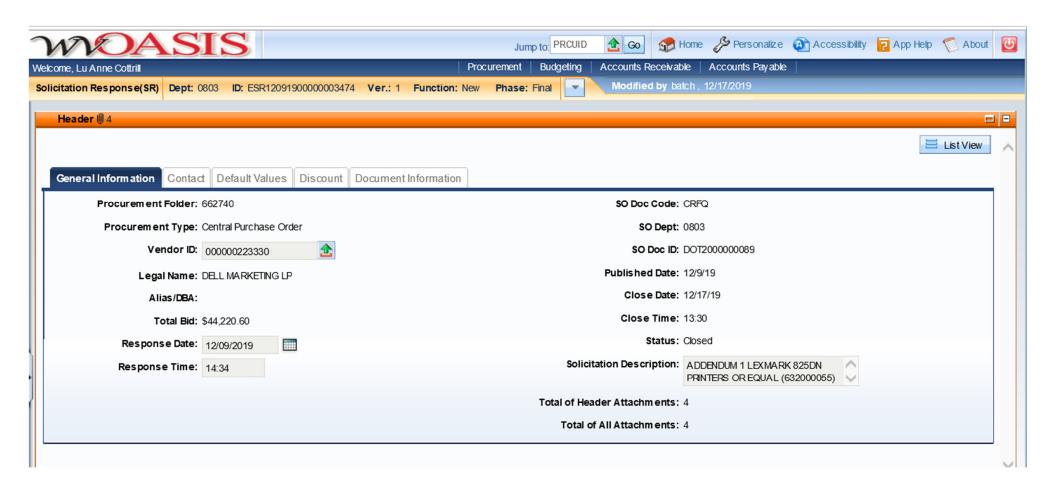
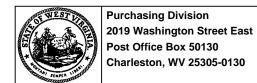


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





# State of West Virginia Solicitation Response

Proc Folder: 662740

Solicitation Description: ADDENDUM 1 LEXMARK 825DN PRINTERS OR EQUAL (632000055)

Proc Type: Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2019-12-17 13:30:00	SR 0803 ESR12091900000003474	1

VENDOR

000000223330

**DELL MARKETING LP** 

Solicitation Number: CRFQ 0803 DOT2000000089

**Total Bid :** \$44,220.60 **Response Date:** 2019-12-09 **Response Time:** 14:34:31

**Comments:** 

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead (304) 558-2402 crystal.g.hustead@wv.gov

Signature on File FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-SR-001

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	(20) Lexmark 825 DN Printers or Equal	20.00000	EA	\$1,421.210000	\$28,424.20

Comm Code	Manufacturer	Specification	Model #	
43212100				

**Extended Description:** 

(20) Lexmark 825 DN Printers or Equal

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	(20) IDPS Network Printing Card installed in printer	20.00000	EA	\$463.300000	\$9,266.00

Comm Code	Manufacturer	Specification	Model #	
44101700				

**Extended Description:** 

(20) IDPS Network Printing Card installed in printer

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Next Business Day Onsite Warranty Uplift	20.00000	EA	\$326.520000	\$6,530.40

Comm Code	Manufacturer	Specification	Model #	
81111818				

**Extended Description:** 

Next Business Day Onsite Warranty Uplift

**Comments:** The printer comes standard with a 1 year warranty. The upgrade to onsite is for that first year and then there is an additional 2 year for a total of 3 year onsite warranty.

## **Exhibit A Pricing Page**

CRFQ DOT200000076						
Item Number	Quantity	Description	Unit Price	r	Γotal Cost	
1	20	Lexmark 825DN Printer or Equvialent	\$1,421.21	\$	28,424.20	
2	20	IDPS Network Printing Card	\$463.30	\$	9,266.00	
3	20	Three Year Next Business Day Onsite Warranty with Defective Media Retention	\$326.52	\$	6,530.40	
Total Bid	Amount		$\rightarrow$	\$	44,220.60	

Vendor Information
Company Name: Dell EMC
Contract Manager: Cyndi Radel
Address: 1 Dell Pkwy Round Rock, TX 78682
Phone: 1-(231)-747-9294
Fax: N/A
Email: Cyndi_Radel@Dell.com
Signature:



## A quote for your consideration.

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your Premier page, or, if you do not have Premier, use this Quote to Order.

Quote No. 3000051138019.1 Total \$15,796.40

Customer # 75129550 Nov. 27, 2019 Quoted On Jan. 14, 2020 Expires by

Sales Rep Zachary Garner Phone (800) 456-3355, 5130587

Email Zach\_Garner@Dell.com Billing To

MARK WAID

WV DIV OF HIGHWAYS 1900 KANAWHA BLVD E

BLDG 5. RM 920

CHARLESTON, WV 25305

#### Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards, Zachary Garner

## **Shipping Group**

**Shipping To** MARK WAID

WV DIV OF HIGHWAYS 1900 KANAWHA BLVD E BLDG 5 - RM 920 CHARLESTON, WV 25305 (304) 558-9236

**Shipping Method** Standard Delivery

**Product Unit Price** Subtotal Qty **Lexmark On-Site Repair - extended** \$30.56 20 \$611.20 service agreement - on-site Lexmark IPDS Card ROM (page \$463.30 20 \$9,266.00 description language) Lexmark On-Site Repair - extended service agreement - 2 years - 2nd and \$295.96 20 \$5,919.20 3rd year - on-site

Subtotal: \$15,796.40
Shipping: \$0.00
Non-Taxable Amount: \$15,796.40
Taxable Amount: \$0.00
Estimated Tax: \$0.00

Total: \$15,796.40

Special lease pricing may be available for qualified customers and offers. Please contact your DFS Sales

Representative for details.

## **Shipping Group Details**

**Shipping To** 

**Shipping Method** 

MARK WAID WV DIV OF HIGHWAYS 1900 KANAWHA BLVD E BLDG 5 - RM 920 CHARLESTON, WV 25305 (304) 558-9236

Standard Delivery

	_	S	Subtotal: hipping: ted Tax:	\$15,796.40 \$0.00 \$0.00
Lexmark On-Site Repair - extended service agreement - 2 years - 2nd and 3rd year - on-site	AA292745	-	20	-
Description	SKU	Unit Price	Qty	Subtotal
Lexmark On-Site Repair - extended service agreement - 2 year and 3rd year - on-site Estimated delivery if purchased today: Dec. 12, 2019 Contract # 94AHN Customer Agreement # IP19	ars - 2nd	\$295.96	20	\$5,919.20
Lexmark IPDS Card ROM (page description language)	A9799342	-	20 <b>Qty</b>	- Subtotal
Contract # 94AHN Customer Agreement # IP19  Description	SKU	Unit Price	Qty	Subtotal
Lexmark IPDS Card ROM (page description language) Estimated delivery if purchased today: Dec. 12, 2019		\$463.30	Qty 20	Subtotal \$9,266.00
Lexmark On-Site Repair - extended service agreement - on-site	AA292743	-	20	-
Lexmark On-Site Repair - extended service agreement - on-s Estimated delivery if purchased today: Dec. 12, 2019 Contract # 94AHN Customer Agreement # IP19 Description	ite SKU	\$30.56 Unit Price	Qty 20 Qty	Subtotal \$611.20
				0.14.4.1

Total: \$15,796.40

## **Important Notes**

#### **Terms of Sale**

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at <a href="http://www.dell.com/terms">http://www.dell.com/terms</a> or <a href="http://www.dell.com/oemterms">www.dell.com/oemterms</a>); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringspecificterms.

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the enduser and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

### ^Dell Business Credit (DBC):

OFFER VARIES BY CREDITWORTHINESS AS DETERMINED BY LENDER. Offered by WebBank to Small and Medium Business customers with approved credit. Taxes, shipping and other charges are extra and vary. Minimum monthly payments are the greater of \$15 or 3% of account balance. Dell Business Credit is not offered to government or public entities, or business entities located and organized outside of the United States.



## A quote for your consideration.

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your **Premier page**, or, if you do not have Premier, use this **Quote to Order**.

Quote No. 3000051137998.1

 Total
 \$28,424.20

 Customer #
 75129550

 Quoted On
 Nov. 27, 2019

 Expires by
 Jan. 14, 2020

Sales Rep Phone Email

Billing To

Zachary Garner (800) 456-3355, 5130587 Zach\_Garner@Dell.com MARK WAID

WV DIV OF HIGHWAYS 1900 KANAWHA BLVD E BLDG 5, RM 920 CHARLESTON, WV 25305

#### Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards, Zachary Garner

## **Shipping Group**

Shipping To MARK WAID WV DIV OF HIGHWAYS 1321 HANSFORD ST CHARLESTON, WV 25301 (304) 558-9236 Shipping Method Standard Delivery

Product Unit Price Qty Subtotal
Lexmark MS825dn Laser Printer \$1,421.21 20 \$28,424.20

 Subtotal:
 \$28,424.20

 Shipping:
 \$0.00

 Non-Taxable Amount:
 \$28,424.20

 Taxable Amount:
 \$0.00

 Estimated Tax:
 \$0.00

Total: \$28,424.20

Special lease pricing may be available for qualified customers and offers. Please contact your DFS Sales

Representative for details.

## **Shipping Group Details**

**Shipping To** 

**Shipping Method** 

MARK WAID WV DIV OF HIGHWAYS 1321 HANSFORD ST CHARLESTON, WV 25301 (304) 558-9236

Standard Delivery

Lexmark MS825dn Laser Printer

Qty Subtotal \$1,421.21 20 \$28,424.20

Estimated delivery if purchased today:

Dec. 12, 2019 Contract # 94AHN

Customer Agreement # IP19

Description SKU Unit Price Qty Subtotal

Lexmark MS825dn Laser Printer AA261647 - 20

Subtotal: \$28,424.20

Shipping: \$0.00 Estimated Tax: \$0.00

Total: \$28,424.20

## **Important Notes**

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# MS820 Series

Reliability. Security. Productivity.



MS823dn













ENERGY STAR® certification is dn models only

This is a Class A device according to international electromagnetic emissions standards (i.e. FCC Rules, EN 55022/EN 55032, etc.). Class A products are intended for use in non-residential/non-domestic environments. Use of a Class A product in residential/domestic environments may cause interference to radio communications and require corrective measures.

## Lexmark MS820 Series

Satisfy large-workgroup requirements for performance, reliability and security with the Lexmark MS820 Series. They deliver a first page in as little as 4 seconds and print up to 70 pages per minute\*. Robust paper handling, Ultra High Yield replacement toner\*\* and flexible input and output options add up to uninterrupted productivity.



#### Get more done

- Powerful 1-GHz dual-core processor and up to 4.5 GB of memory drives printing at up to 70 ppm.\*
- Robust paper handling includes reliable feeding of a wide range of media types and sizes, up to 4400 sheets of standard input and optional finishing.
- Connect via Ethernet, USB, or simple mobile printing options.

#### Interact with ease

- 2.4-inch/6-cm color LCD lets you configure, interact and monitor vital system information.
- Front access to the paper path and power button means you'll virtually never have to access the back of the device, allowing placement in or on cabinets.
- Innovative serviceability features, starting with singledoor access to parts and supplies, help you resolve problems quickly.

## Ready when you are

- Long-life fuser and imaging components extend uptime.
- Unison™ Toner replacement cartridges deliver up to 55,000 pages\*\* of high-quality printing (see specifications per model).
- Steel frame and durable design stands up to heavy use and harsh environments.

## **Full-spectrum security**

- Lexmark's full-spectrum security architecture helps keep your information safe-in the document, on the device and over the network.
- Keypoint Intelligence Buyers Lab honored Lexmark with a prestigious BLI PaceSetter award for Document Imaging Security\*\*\*.



## **Built for planet earth**

- Energy management features reduce power consumption in active use or sleep mode.
- Models with standard two-sided printing save paper.
- All models with two-sided printing are rated EPEAT® Silver and ENERGY STAR® certified.
- Recycle cartridges through the award-winning Lexmark Cartridge Collection Program (LCCP).



<sup>\*</sup>Print and copy speeds measured in accordance with ISO/IEC 24734 and ISO/IEC 24735 respectively (ESAT). For more information see: www.lexmark.com/ISOspeeds.
\*\*Average standard page yield value declared in accordance with ISO/IEC 19752. Ultra High Yield cartridge not available for all models.
\*\*\*Award based on North America and/or Western Europe data

#### Lexmark MS820 Series





- Printer with 2.4-inch (6 cm) display 17.5 x 16.85 x 20.1 inches 445 x 428 x 510 mm
- 2 100-sheet multipurpose feeder Dimensions included as part of base model
- 3 550-sheet tray
  Dimensions included as part of base model
- 4 550-sheet tray 4.3 x 16.85 x 20.1 inches 110 x 428 x 510 mm
- 5 2100-sheet tray 13.8 x 16.85 x 20.1 inches 350 x 428 x 510 mm
- 6 Caster base 5 x 20.5 x 27.3 inches 126 x 521 x 693 mm

- 7 Staple, hole punch finisher 10.3 x 18.2 x 20.0 inches 263 x 462 x 507 mm
- 8 Staple finisher 9.7 x 17.1 x 16.3 inches 246 x 435 x 414 mm
- 9 Output expander 6.5 x 16.6 x 15.0 inches 165 x 421 x 380 mm
- 10 4-Bin mailbox 10.7 x 16.6 x 15.1 inches 272 x 421 x 384 mm
- 11 High capacity output expander 12.2 x 16.6 x 13.2 inches 310 x 421 x 335 mm
- 12 250-sheet tray 3.2 x 16.85 x 20.1 inches 80 x 428 x 510 mm

- 13 550-sheet lockable tray 4.3 x 16.85 x 20.1 inches 110 x 428 x 510 mm
- 14 250-sheet lockable tray 3.2 x 16.85 x 20.1 inches 80 x 428 x 510 mm
- 15 Swivel cabinet 10.4 x 18.7 x 23.6 inches 263 x 476 x 600 mm
- 16 Adjustable printer stand 23 x 23.5 x 23.5 584.2 x 596.9 x 596.9
- 17 Spacer to add additional height 4.3 x 16.85 x 20.1 inches 110 x 428 x 510 mm



Note 1: Supports up to 4 optional trays. For maximum paper input capacity, install 3 optional 550-sheet trays and one optional 2100-sheet tray. When a 2100-sheet tray is installed, it must be the bottom tray, and a caster base is required.

Note 2: Supports many output configurations, including: any combination of up to three output expanders and 4-bin mailboxes; OR staple finisher with 4-bin mailbox; OR staple finisher with output expander; OR output expander with high capacity output expander; OR the staple, hole punch finisher; OR any single output option by itself. When installing the optional stapler, it must always be on top. When installing the optional high capacity output expander, it must always be on the bottom.

Note 3: All measurements are shown as height x width x depth. For more information about supported configurations, refer to the Printer, Option and Stand Compatibility Guide at http://www.lexmark.com/publications/furniture\_safety/

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This product includes software developed by the OpenSSL Project for use in the Open SSL Toolkit (http://www.openssl.org/).



Product specifications	Lexmark MS821dn	Lexmark MS823dn	Lexmark MS825dn				
Printing							
Display		2.4-inch (60 mm) Color LCD display					
Print Speed: Up to <sup>6</sup>	Black: 55 ppm	Black: 65 ppm	Black: 70 ppm				
Time to First Page: As fast as	Black: 4.5 seconds	Black: 4.2 seconds	Black: 4.0 seconds				
Print Resolution	Black: 1200 Image Quality, 1200 x 1200 dpi, 2	.400 Image Quality, 300 x 300 dpi, 600 x 600 pi	Black: 1200 Image Quality, 1200 x 1200 dpi, 300 x 300 dpi, 600 x 600 dpi, 2400 Enhanced Mode				
Memory / Processor	Standar	d: 512 MB / Maximum: 4608 MB / Dual Core, 10	00 MHz				
Hard Disk		Option available					
Recommended Monthly Page Volume <sup>2</sup>	3000 - 50000 pages	5000 - 75000 pages	5000 - 100000 pages				
Maximum Monthly Duty Cycle: Up to <sup>3</sup>	250000 pages per month	300000 pages per month	350000 pages per month				
Supplies <sup>7</sup>							
Laser Cartridge Yields (up to) <sup>1</sup>	7,500-page Cartridge, 15,000-page Black High Yield Cartridge	7,500-page Cartridge, 15,000-page High Yi Cartridge, 55,000-page L	eld Cartridge, 35,000-page Extra High Yield Jltra High Yield Cartridge				
Imaging Unit Estimated Yield: Up to	150000 pages, based	l on 3 average letter/A4-size pages per print jo	b and ~ 5% coverage				
Cartridge(s) Shipping with Product <sup>1</sup>	11,	000-page Starter Return Program Toner Cartrid	ge				
Paper Handling							
Included Paper Handling	550-Sheet Input, 100-	Sheet Multipurpose Feeder, 550-Sheet Output E	Bin, Integrated Duplex				
Optional Paper Handling	250-Sheet Tray, 550-Sheet Tray, 2100-Shee Lockable Tray, 4-Bin Mailbox, Staple Finisher Expander, Ou	et Tray, 250-Sheet Lockable Tray, 550-Sheet , Staple Punch Finisher, High Capacity Output tput Expander	550-Sheet Tray, 2100-Sheet Tray, 550-Sheet Lockable Tray, 4-Bin Mailbox, Staple Finisher, Staple Punch Finisher, High Capacity Output Expander, Output Expander				
Paper Input Capacity: Up to	Standard: 650 pages	20 lb or 75 gsm bond / Maximum: 4400 pages	20 lb or 75 gsm bond				
Paper Output Capacity: Up to	Standard: 550 pages	20 lb or 75 gsm bond / Maximum: 2550 pages	20 lb or 75 gsm bond				
Media Types Supported	Card Stock, Dual Web Labels, Envelopes, In	tegrated Labels, Paper Labels, Plain Paper, Trar Guide.	nsparencies, Refer to the Card Stock & Label				
Media Sizes Supported	10 Envelope, 7 3/4 Envelope, 9 Envelope, A4,	A5, B5 Envelope, C5 Envelope, DL Envelope, Exe Universal, Oficio, A6	cutive, Folio, JIS-B5, Legal, Letter, Statement,				
General Information⁴							
Standard Ports	One Internal Card Slot, USB 2.0 Specification	Hi-Speed Certified (Type B), Gigabit Ethernet (1 Speed Certified port (Type A)	0/100/1000), Front USB 2.0 Specification Hi-				
Optional Network Ports / Optional Local Ports	Marknet N8370 WiFi Option, MarkNet N82	30 Fiber Ethernet Print Server / Internal RS-232C	serial, Internal 1284-B Bidirectional Parallel				
Noise Level: Operating	Print: 57 dBA	Print: 5	8 dBA				
Specified Operating Environment	Humidity: 8 to 80% Relative Hum	idity, Temperature: 10 to 32°C (50 to 90°F), Altit	ude: 0 - 2896 Meters (9,500 Feet)				
Limited Warranty - See Statement of Limited Warranty		1-Year Advanced Exchange, Next Business Day					
Size (in H x W x D) / Weight (lb.)	17.5 x 16.85 x 20.1 in. / 56.0 lb.						

All information in this brochure is subject to change without notice. Lexmark is not liable for any errors or omissions. Some models may be available without duplex.

This is a Class A device according to international electromagnetic emissions standards (i.e. FCC Rules, EN 55022/EN 55032, etc.). Class A products are intended for use in non-residential/non-domestic environments. Use of a Class A product in residential/domestic environments may cause interference to radio communications and require corrective measures.

'Average standard page yield value declared in accordance with ISO/IEC 19752. 2"Recommended Monthly Page Volume" is a range of pages that helps customers evaluate Lexmark's product offerings based on the average number of pages customers plan to print on the device each month. Lexmark recommends that the number of pages per month be within the stated range for optimum device performance, based on factors including: supplies replacement intervals, paper loading intervals, speed, and typical customer usage. 3"Maximum Monthly Duty Cycle" is defined as the maximum number of pages a device could deliver in a month using a multishift operation. This metric provides a comparison of robustness in relation to other Lexmark printers and MFPs. 4Printers are sold subject to certain license/agreement conditions. See www.lexmark.com/printerlicense for details. 3Actual Yield may vary based on other factors such as device speed, paper size and feed orientation, toner coverage, tray source, percentage of black-only printing and average print job complexity. 4Print and copy speeds measured in accordance with ISO/IEC 24734 and ISO/IEC 24735 respectively (ESAT). For more information see: www. lexmark.com/regions for more details.

