



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

[List View](#)

General Information

[Contact](#)[Default Values](#)[Discount](#)[Document Information](#)

Procurement Folder: 512602

Procurement Type: Central Purchase Order

Vendor ID: VS0000019582

Legal Name: Singular Grape

Alias/DBA: Singular Grape

Total Bid: \$239,043.40

Response Date: 07/29/2019

Response Time: 10:26

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2000000003

Published Date: 7/11/19

Close Date: 7/30/19

Close Time: 13:30

Status: Closed

Solicitation Description: CISCO ROUTERS & SWITCHES OR EQUAL (63190043)

Total of Header Attachments: 2

Total of All Attachments: 2



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 512602
Solicitation Description : CISCO ROUTERS & SWITCHES OR EQUAL (63190043)
Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2019-07-30 13:30:00	SR 0803 ESR07291900000000421	1

VENDOR
VS0000019582 Singular Grape Singular Grape

Solicitation Number: CRFQ 0803 DOT2000000003

Total Bid : \$239,043.40 **Response Date:** 2019-07-29 **Response Time:** 10:26:52

Comments: We can not offer anymore discounts because we are already offering a substantial wholesalers discount to these items.

FOR INFORMATION CONTACT THE BUYER
 Crystal G Hustead
 (304) 558-2402
 crystal.g.hustead@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	3.1.1 CISCO CATALYST 4321 OR EQUAL SWITCH	4.00000	EA	\$1,502.400000	\$6,009.60

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description :	3.1.1 CISCO CATALYST 4321 SWITCH OR EQUAL
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Comments: We can provide you with SMARTnet from a 3rd part as we are not authorize to sell it directly from Cisco.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	3.1.2 CISCO CATALYST 4351 OR EQUAL	5.00000	EA	\$5,340.520000	\$26,702.60

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description :	3.1.2 CISCO CATALYST 4351 NETWORK SWITCH OR EQUAL
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Comments: Same with the SMARTnet for the ISR4351-VSEC/K9

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	3.1.3 CISCO 880 SERIES ROUTER OR EQUAL	50.00000	EA	\$266.240000	\$13,312.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.3 CISCO 880 SERIES ROUTER OR EQUAL
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Comments: Same with the SMARTnet from the previous 2 items.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	3.1.4 CISCO 2960C ROUTER OR EQUAL	85.00000	EA	\$450.240000	\$38,270.40

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.4 CISCO 2960C ROUTER OR EQUAL
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	3.1.5 CISCO 2960C ROUTER OR EQUAL	65.00000	EA	\$2,192.000000	\$142,480.00

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.5 CISCO 2960C ROUTER
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	3.1.6 CISCO 2960 X 24 ROUTER OR EQUAL	12.00000	EA	\$1,022.400000	\$12,268.80

Comm Code	Manufacturer	Specification	Model #
43222609			

Extended Description :	3.1.6 CISCO 2960 X 24 ROUTER OR EQUAL WITH SMARTNET
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Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 – Info Technology

Proc Folder: 512602

Doc Description: CISCO ROUTERS & SWITCHES OR EQUAL (63190043)

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2019-07-11	2019-07-30 13:30:00	CRFQ 0803 DOT2000000003	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Singular Grape, Inc.
 7575 Kingspoint Pkwy
 STE 23
 Orlando, FL 32819

FOR INFORMATION CONTACT THE BUYER

Crystal G Husted
 (304) 558-2402
 crystal.g.husted@wv.gov

Signature X

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DIVISION OF HIGHWAYS, IS SOLICITING BIDS FOR THE ONE-TIME PURCHASE OF CISCO ROUTERS & SWITCHES OR EQUAL PER THE ATTACHED DOCUMENTS.

QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV BY THE QUESTION PERIOD DEADLINE LISTED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	3.1.1 CISCO CATALYST 4321 OR EQUAL SWITCH	4.00000	EA	1,502.40	6,009.60

Comm Code	Manufacturer	Specification	Model #
43222612	Cisco		ISR4321-VSEC/K9

Extended Description :

3.1.1 CISCO CATALYST 4321 SWITCH OR EQUAL

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	3.1.2 CISCO CATALYST 4351 OR EQUAL	5.00000	EA	53,405.18 wcc 5,340.52	26,702.59

Comm Code	Manufacturer	Specification	Model #
43222612	Cisco		ISR4351-VSEC/K9

Extended Description :

3.1.2 CISCO CATALYST 4351 NETWORK SWITCH OR EQUAL

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	3.1.3 CISCO 880 SERIES ROUTER OR EQUAL	50.00000	EA	266.24	13,312.00

Comm Code	Manufacturer	Specification	Model #
43222609	Cisco		C881-K9

Extended Description :
3.1.3 CISCO 880 SERIES ROUTER OR EQUAL

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	3.1.4 CISCO 2960C ROUTER OR EQUAL	85.00000	EA	450.24	38,270.40

Comm Code	Manufacturer	Specification	Model #
43222609	Cisco		WS-C2960C-12PC-L

Extended Description :
3.1.4 CISCO 2960C ROUTER OR EQUAL

INVOICE TO		SHIP TO	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	3.1.5 CISCO 2960C ROUTER OR EQUAL	65.00000	EA	2,192.00	142,480.00

Comm Code	Manufacturer	Specification	Model #
43222609	CISCO		WS-C2960X-48FPS-L

Extended Description :
3.1.5 CISCO 2960C ROUTER

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	3.1.6 CISCO 2960 X 24 ROUTER OR EQUAL	12.00000	EA	1,022.40	12,268.80

Comm Code	Manufacturer	Specification	Model #
43222609	CISCO		WS-C2960X-24PS-L

Extended Description :
3.1.6 CISCO 2960 X 24 ROUTER OR EQUAL WITH SMARTNET

SCHEDULE OF EVENTS

Line	Event	Event Date
1	VENDOR QUESTION DEADLINE	2019-07-18

DOT2000000003	Document Phase Final	Document Description CISCO ROUTERS & SWITCHES OR EQUAL (63190043)	Page 5 of 5
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 – Info Technology

Proc Folder: 512602

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Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2019-07-11	2019-07-30 13:30:00	CRFQ 0803 DOT2000000003	1

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 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Singular Grape, Inc.
 7575 Kingspoint Pkwy
 STE 23
 Orlando, FL 32819

FOR INFORMATION CONTACT THE BUYER

Crystal G Husted
 (304) 558-2402
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Signature X

FEIN #

DATE

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INVOICE TO		SHIP TO	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	3.1.1 CISCO CATALYST 4321 OR EQUAL SWITCH	4.00000	EA	1,502.40	6,009.60

Comm Code	Manufacturer	Specification	Model #
43222612	Cisco		ISR4321-VSEC/K9

Extended Description :

3.1.1 CISCO CATALYST 4321 SWITCH OR EQUAL

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	3.1.2 CISCO CATALYST 4351 OR EQUAL	5.00000	EA	53,405.18 wcc 5,340.52	26,702.59

Comm Code	Manufacturer	Specification	Model #
43222612	Cisco		ISR4351-VSEC/K9

Extended Description :

3.1.2 CISCO CATALYST 4351 NETWORK SWITCH OR EQUAL

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	3.1.3 CISCO 880 SERIES ROUTER OR EQUAL	50.00000	EA	266.24	13,312.00

Comm Code	Manufacturer	Specification	Model #
43222609	Cisco		C881-K9

Extended Description :
3.1.3 CISCO 880 SERIES ROUTER OR EQUAL

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Comm Code	Manufacturer	Specification	Model #
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Extended Description :
3.1.4 CISCO 2960C ROUTER OR EQUAL

INVOICE TO		SHIP TO	
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	3.1.5 CISCO 2960C ROUTER OR EQUAL	65.00000	EA	2,192.00	142,480.00

Comm Code	Manufacturer	Specification	Model #
43222609	CISCO		WS-C2960X-48FPS-L

Extended Description :
3.1.5 CISCO 2960C ROUTER

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	3.1.6 CISCO 2960 X 24 ROUTER OR EQUAL	12.00000	EA	1,022.40	12,268.80

Comm Code	Manufacturer	Specification	Model #
43222609	CISCO		WS-C2960X-24PS-L

Extended Description :
3.1.6 CISCO 2960 X 24 ROUTER OR EQUAL WITH SMARTNET

SCHEDULE OF EVENTS

Line	Event	Event Date
1	VENDOR QUESTION DEADLINE	2019-07-18

DOT2000000003	Document Phase Final	Document Description CISCO ROUTERS & SWITCHES OR EQUAL (63190043)	Page 5 of 5
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ADDITIONAL TERMS AND CONDITIONS

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