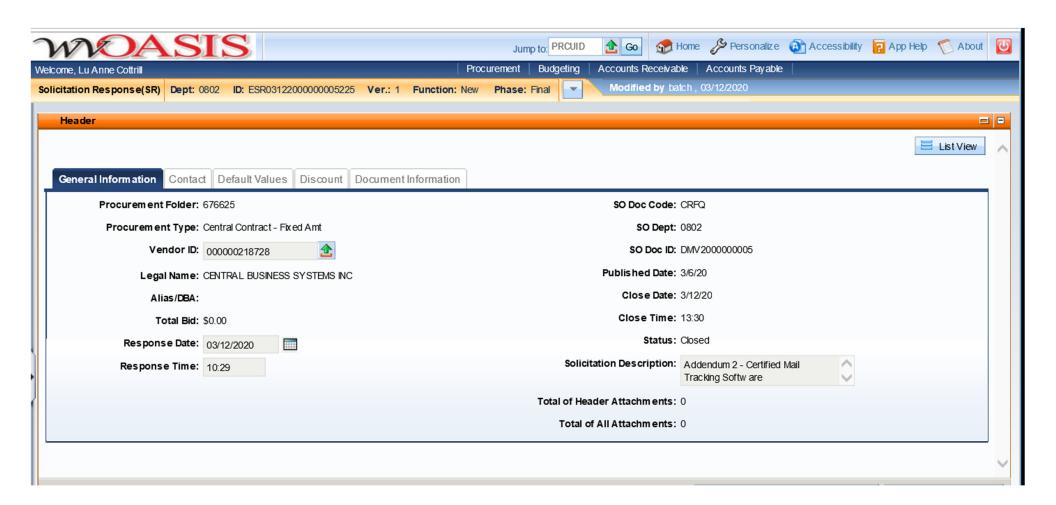


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026 Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Solicitation Response

Proc Folder: 676625

Solicitation Description: Addendum 2 - Certified Mail Tracking Software

Proc Type: Central Contract - Fixed Amt

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-03-12 13:30:00	SR 0802 ESR0312200000005225	1
	10.50.00		

VENDOR

000000218728

CENTRAL BUSINESS SYSTEMS INC

Solicitation Number: CRFQ 0802 DMV2000000005

Total Bid: \$0.00 **Response Date:** 2020-03-12 **Response Time:** 10:29:33

Comments:

Central Business Systems, Inc. is choosing not to bid because of the "30 day out" rule. This truly stifles competition. It especially hurts small businesses. A small business cannot afford to make large purchases from a business partner and then lease that purchase to the State of WV and "hope" they do not cancel. The risk does not offset the reward.

So as a result, only larger companies can take these types of chances.

We know the solution we would bid is better than the current Pitney Bowes solution in place now. We also know it would work well for the WV DMV. And, chances are the price for our product would be very competitive and may even save the State of WV money. But, because of the ability to cancel with a 30 day notice, we choose to not take that risk. And, as a result, this "30 day out" clause is stifling competition and the State of WV will not be getting the best product for their application. There needs to be some type of modification to the rules that will again open up the market. When

that happens the State of West Virginia will reap the rewards.

FOR INFORMATION CONTACT THE BUYER

Linda B Harper (304) 558-0468 linda.b.harper@wv.gov

Signature on File FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-SR-001

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Certified Mail Tracking Software	12.00000	MO		
Comm Code	Manufacturer	Specification		Model #	
43231515					
Extended Des	scription : Certified Mail Tracking Sof	huara Vaar Ona			
Extended Des	Certified Mail Tracking 301	ware real one.			
Cor	nments: Please see comments in th	e Discounts/Con	nments sectio	on.	
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Certified Mail Tracking Software Installation & Training	1.00000	EA		
Comm Code	Manufacturer	Specification		Model #	
43231515	Manuracturer	Specification		Wodel #	
10201010					
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Certified Mail Tracking Software Year Two (optional renewal)	12.00000	МО		
Comm Code	Manufacturer	Specification		Model #	
43231515	manadad	opcomodion_		model #	
Extended Des	Scription: Certified Mail Tracking Sof	tware Year Two.			
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Certified Mail Tracking Software Year Three (optional renew)	12.00000	МО		
Comm Code	Manufacturer	Specification		Model #	
43231515				-	
Extended Des	Certified Mail Tracking Sof	tware Year Three	9.		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Certified Mail Tracking Software Year Four (optional renew)	12.00000	МО		

Comm Code	Manufacturer	Specification	Model #	
43231515				
Extended Descrip	tion: Certified Mail Trad	cking Software Year Four.		