Meyercord Revenue Inc.

A SICPA company **SICPA**

November 26, 2019

Brittany Ingraham, Senior Buyer
State of West Virginia
Department of Administration
Purchasing Division
2019 Washington Street, East
Charleston, West Virginia 25305-0130

REF: Paper Stock Sample for CIGARETTE TAX STAMPS, Request for Quotation (RFQ) No. TAX2000000010

Dear Ms. Ingraham,

In response to Section 3.1.6.4 of the above-referenced RFQ, please find enclosed a sample of Meyercord Revenue's paper stock for use in the production of our FUSON® tax stamp products.

We will furnish our FUSON® tax stamps on this unique, safety-tinted, mill-controlled, colored super calendar paper furnished by Strategic Paper Group in Appleton, Wisconsin, and sourced through Bulkley-Dunton Publishing Group (or a qualified secondary source, should the need arise.) The paper is compatible with all United Silicone, Inc. (USI) and R.E.D. Stamp equipment currently used by distributors applying West Virginia's heat-applied tax stamps and has been certified as such by the equipment manufacturers.

The choice of paper is a critical step in manufacturing FUSON® tax stamps and forms the basis for ensuring overall reliability during the stamp-application process. Certain papers may test well in limited runs or even in initial production, but it is very difficult to determine if unproven papers will show sustained performance during practical stamp applications without any impact to distributor throughput. A testament to the success of Meyercord Revenue's commitment to continuous improvement is that the FUSON® stamp is applied more than 12 billion times annually and less than 0.00001 percent of the rolls are returned due to quality issues.
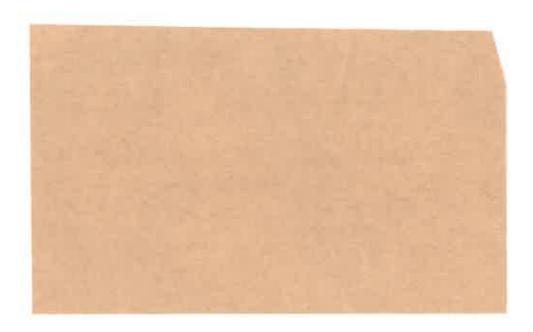
Regards,

Theresa A. McGinn
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SAMPLE OF PAPER STOCK FOR HEAT APPLIED STAMPS