

## Cost Proposal Supplemental Information

### ***Aetna Better Health of West Virginia***

Per Attachment 2, "The Vendor's response should provide sufficient information to allow the Department to assess the reasonableness of the Vendor's cost for the project as detailed in the Cost Workbook". Below is the supplemental information supporting Aetna Better Health of West Virginia ("Aetna")'s cost proposal as provided in spreadsheet ***MHT\_Attachment 2\_Cost\_Proposal.xlsx***:

Aetna's bid rates are set at the lower bound of the rate range provided in the cost proposal template.

Based on the Q&A, it is Aetna's understanding that:

- The cost proposal bid rates are for the bid purpose only; and
- An annual ratesetting process will take place to set the actuarially sound rates for Year 1 as well as for each optional renewal year. Aetna relies on the annual ratesetting process to ensure compliance with federal requirements regarding actuarially sound rates.

RECEIVED

2020 FEB 18 AM 8:29

WV PURCHASING  
DIVISION

**Instructions:** Vendors shall populate the highlighted cells within each table with a value within the defined lower and upper bounds for each populations. The annual total amount by population and total project cost will auto-calculate. Should the information not auto-calculate, the vendor shall multiple the member months value for a given population by the proposed rate for that population and then multiple by 12 to establish a total annual rate. The total project cost is the sum of each annual cost amount within Column F.

Year 1	Lower Bound	Upper Bound	Member Months	Proposed Rate	Annual Total
<b>Population</b>					
Traditional	\$ 192.92	\$ 192.97	191,617	\$ 192.92	\$ 443,601,019.68
Pregnant Women	\$ 324.59	\$ 324.64	5,609	\$ 324.59	\$ 21,847,503.72
SSI	\$ 565.14	\$ 565.19	42,848	\$ 565.14	\$ 290,581,424.64
ACA Expansion	\$ 322.03	\$ 322.08	147,305	\$ 322.03	\$ 569,239,549.80
CHIP	\$ 155.00	\$ 155.05	21,603	\$ 155.00	\$ 40,181,580.00

Optional Year 1	Lower Bound	Upper Bound	Member Months	Proposed Rate	Annual Total
<b>Population</b>					
Traditional	\$ 192.92	\$ 192.97	191,617	\$ 192.92	\$ 443,601,019.68
Pregnant Women	\$ 324.59	\$ 324.64	5,609	\$ 324.59	\$ 21,847,503.72
SSI	\$ 565.14	\$ 565.19	42,848	\$ 565.14	\$ 290,581,424.64
ACA Expansion	\$ 322.03	\$ 322.08	147,305	\$ 322.03	\$ 569,239,549.80
CHIP	\$ 155.00	\$ 155.05	21,603	\$ 155.00	\$ 40,181,580.00

Optional Year 2	Lower Bound	Upper Bound	Member Months	Proposed Rate	Annual Total
<b>Population</b>					
Traditional	\$ 192.92	\$ 192.97	191,617	\$ 192.92	\$ 443,601,019.68
Pregnant Women	\$ 324.59	\$ 324.64	5,609	\$ 324.59	\$ 21,847,503.72
SSI	\$ 565.14	\$ 565.19	42,848	\$ 565.14	\$ 290,581,424.64
ACA Expansion	\$ 322.03	\$ 322.08	147,305	\$ 322.03	\$ 569,239,549.80
CHIP	\$ 155.00	\$ 155.05	21,603	\$ 155.00	\$ 40,181,580.00

Optional Year 3	Lower Bound	Upper Bound	Member Months	Proposed Rate	Annual Total
<b>Population</b>					
Traditional	\$ 192.92	\$ 192.97	191,617	\$ 192.92	\$ 443,601,019.68
Pregnant Women	\$ 324.59	\$ 324.64	5,609	\$ 324.59	\$ 21,847,503.72
SSI	\$ 565.14	\$ 565.19	42,848	\$ 565.14	\$ 290,581,424.64
ACA Expansion	\$ 322.03	\$ 322.08	147,305	\$ 322.03	\$ 569,239,549.80
CHIP	\$ 155.00	\$ 155.05	21,603	\$ 155.00	\$ 40,181,580.00

Total Project Cost
\$ 5,461,804,311.36

- 1) All member month estimates are as of July 1, 2019 and subject to change.
- 2) CSHCN members will be reimbursed separately under their own rate cohort, but are not uniquely identified for pricing.
- 3) Rates submitted are for bid purposes only and are subject to change to ensure compliance with 42 CFR 438.4.