# State of West Virginia

Request for Proposal – Technical Response

**WV Library Commission** 

LIB2000000001

April 20th, 2020





DIVISION



Submitted to: Bid Clerk

Department of Administration **Purchasing Division** 2019 Washington Street East Charleston, WV 24305

Email: guy.l.nisbet@wv.gov

Re: LIB2000000001

Submitted by:

Granite Telecommunications, LLC

Address: 100 Newport Ave. Ext.

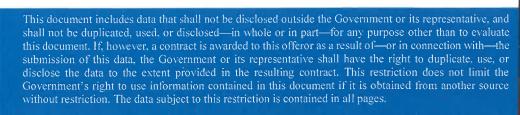
Quincy, MA 02171

POC: James Wegman Phone: (857) 344-9625

Email:

govtproposals@granitenet.com

Fax: (617) 328-0312







### Granite Telecommunications, LLC

100 Newport Avenue Ext. Quincy, MA 02171 www.granitenet.com Customer Service: (866) 847-5500

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### 1. COVER LETTER 20:GT-JTW-1022

Re: LIB2000000001

### Greetings,

Granite Telecommunications, LLC (Granite) is pleased to provide its quotation in response to the referenced RFP. Granite has the experience, capability, and resources necessary to provide the services needed by WV Library Commission (WVLC). Further information about Granite and its capabilities is included below the signature line of this letter. Please note, the following clarifications, conditions, and assumptions shall apply:

- Granite's representations and certifications have been completed electronically at https://sam.gov
- 2. Granite's SPIN: 143025539, FRN: 0006800221, TIN: 04-3643290, CAGE: 39NE4
- 3. All pricing provided is Firm-Fixed Pricing (FFP), E-rate eligible, and includes all applicable Fees and Surcharges. No amount for after-imposed federal, state or local tax, duty or rate increase was included in the contract prices as a contingency reserve or otherwise.
- 4. Please note that Granite has validated the service address provided in the RFP documents and based the quotation provided herein on the validated address. In the event there is a change to the service address or demarc location at the time of installation or at any time after proposal submittal, Granite reserves the right to validate the updated service address and adjust its proposal accordingly.
- 5. In regards to providing any diagrams: Post 9/11, many service providers made the decision to keep maps depicting their infrastructure secret for purposes of State, Local, and National Security. This prevents bad actors from potentially damaging said infrastructure and limits their ability to conduct acts of espionage. Many providers, particularly ILECs, will not release their maps without contractual agreements in place and thus Granite cannot provide them at this time. If Granite is awarded the contract, we will coordinate with WVLC and the underlying carriers to provide the detailed information requested by WVLC. In most cases, carriers will provide street level maps once an order is placed and agreements are signed.



- 6. This proposal shall remain valid for a period of 180 days from the date of this letter.
- 7. In regards to Funding: Granite is a registered reseller of telecommunication services and enters into agreements with underlying carriers for the provision of those services. In the event that the Contract is voided because funds are not appropriated or become unavailable prior to the end of the Contract term (or if the Contract is cancelled for the State's convenience pursuant to General Terms and Conditions Para.19), Granite shall waive all early termination fees it typically would assess, but respectfully reserves the right to pass through the direct and verifiable, unmarked-up cancellation fees assessed by the underlying carrier. Granite shall use its best efforts to negotiate the reduction or elimination of such fees.

If you have any questions or require additional information, please contact James Wegman at (857) 344-9625 or via email at govtproposals@granitenet.com. We look forward to working with you. Regards,

James Wegman | Government Proposal Specialist

**Granite Telecommunications, LLC** 

Jerre Hamon

The undersigned hereby certifies that he/she is a duly authorized official of their organization and has the authority to sign on behalf of the organization and assures that all statements made in the response to the Request for Proposal are true.

Name: Rand Currier

Title: COC

Signature:

Date: 3/20/2020



### 2. APPROACH TO SERVICES

#### Granite's Solution

Granite understands the necessity of WVLC to have robust, stable, and cost-effective internet service. Based on the scope of work, Granite will provide WVLC with Dedicated Internet Access (DIA) and a /29 block of IP addresses. Once installed, WVLC will have the advantage of a fully capable and efficient internet service to ensure their continued success. Granite has included separate E-rate and Excel sheets as its pricing. This pricing quote details cost breakdowns for the requested locations and terms of service.

Working with our underlying carriers, Granite will ensure that all equipment is delivered to WVLC in a timely manner. Those carriers are electronically bonded to Granite, thereby giving us a much greater insight into the status of their network. Granite will verify network metrics and monitor connectivity to enhance the customer's experiences by utilizing this integrated system.

### DIA

Granite's privately owned and managed DIA network is the perfect solution for both voice and data. Built on a redundant backbone of multi gigabit circuits and nine major Point of Presences (PoPs) located in New York, Dallas, Chicago, and Los Angeles, the DIA network provides multiple, interruption free, fail-over routes for all client locations. Elements included with this DIA solution are:

- 1. Customizable Quality of Service (QoS) profile
- 2. Specially trained in-house Network Operations Center (NOC) header
- 3. Fully managed core alleviating the necessity for client based IT support
- 4. Cross-carrier connectivity allowing for circuit redundancy



### 3. INSTALLATION TIMELINE

Granite's overall installation timeline for DIA can be up to 168 calendar days. The following table details Granite's specific implementation plan. Upon contract award, Granite will work with WVLC to finalize an implementation timeline and plan to meet its specific requirements. The following table details key milestones and overall schedule. Granite at this time does not foresee any potential delays to project implementation. Granite will make every effort to adhere to the project scheduled agreed upon and approved by WVLC.

Stage	Time	Details
Kick off Call	5-7 days	An introduction to the Granite Project Team Members. This call will outline customer expectations and place final touches on the implementation plan. A recurring call will be scheduled with the Project Manager to provide updates on the project.
Site Survey	5-7 days	A site walk through will be scheduled with a Certified Technician. Cable runs, demarcation entry and onsite equipment will be analyzed. Tech notes will be logged with Granite to ensure accuracy on the service order.
Order Placement	106-140 days	Equipment and Circuitry will be ordered. Granite will schedule an installation based on the site's availability. Installation Information will be logged and Granite will ship the configured equipment to the site.
Site Turn Up	5-7 days	Once equipment has arrived and the circuit has been confirmed active Granite will schedule a vendor tech meet to bring up the site on the new service. Depending on the carrier, this turn up call may require a technician dispatch to complete wiring and modem connection onsite.
Final Testing	5-7 days	In the final days, the Granite Project Team will be available for any questions or concerns. Industry standard testing is performed. Training sessions are offered both on and off site and are catered to all user levels.



### 4. GRANITE CAPABILITIES

### Financial Strength

Granite is a privately-held company with no outside investors and is cash flow positive. Granite makes no financial investment in marketing, instead, shifting resources towards providing our customers with the innovative benefits in partnering with Granite. These benefits include our ability to increase resources into developing customized billing solutions and superior customer service support by Granite recruited, college-educated, trained professionals. Granite's philosophy is to use our resources towards proactively enhancing our customer's experience and allowing that commitment to incentivize our potential future partnerships.

### **Rock Reports**

Granite has developed, owns, and operates its proprietary customer support system and customer service portal "Rock Reports," designed specifically to be user-friendly for our customers. Granite is electronically bonded to its customers and underlying carriers, allowing for streamlined communication, accurate consolidated billing, customized reporting, and efficient repair/trouble ticketing. Every government and commercial customer is unique and Granite's team of Electronic Data Interchange (EDI) experts is able to customize systems to optimize performance.

#### NOC

Granite's Network Operation Center (NOC) is manned 24/7/365 by well-educated staff. Additionally, our Network Engineering and Customer Service staff is on-call 24/7/265 by calling (866) 847-5500 toll free. Below, please find a list of NOC contacts.

LEVEL	POSITION	NAME	EMAIL	NUMBER
	Level 1			
1st	Escalation	NOC Team	NOC@granitenet.com	(844) 478-6621
2nd	Technical	Abdul Moallin	AMoallin@granitenet.com	(617) 837-4628
	Leads	Donald Hawkins	DHawkins@granitenet.com	(617) 837-4715
		NOC Sups	NOCSups@granitenet.com	
3rd	Companying	Lawrence Smith	LSmith3@granitenet.com	(617) 837-5093
Sru	Supervisors	Zack Milauskas	ZMilauskas@granitenet.com	(617) 837-5769
		Jason Orchant	JOrchant@granitenet.com	(617) 837-5352
4th	Manager	Benjamin Barnaby	BBarnaby@granitenet.com	(617) 837-5749



#### **Escalations**

In instances where escalations are required, Granite provides WVLC with five levels of escalation contacts for program, E-rate, natural, and contract related issues, starting with an assigned Premier Manager (Premier). The escalation contacts start with members of the Premier and Contracts teams and escalate to Granite's Chief Operating Officer. The table below outlines the escalation contacts. At this moment, Rachel Roach, Premier Project Manager, is to work with WVLC as the assigned Premier. Please find her resume on the following page.

LEVEL	NAME	TITLE	PHONE	EMAIL
1st	Rachel Roach	Premier	(617) 837-5900	rroach@granitenet.com
2nd	Jack Campbell	Government Program Manager	(678) 322-3969	jacampbell@granitenet.com
3rd	Steve Iannacone	Assistant VP of Premier Accounts	(617) 933-5518	siannacone@granitenet.com
4th	Bob Allen	Vice President, Premier Accounts	(617) 933-5508	rallen@granitenet.com
5th	Rand Currier	Chief Operating Officer	(617) 933-5550	rcurrier@granitenet.com

### STAFF RESUME

Company Name Subm	itting Proposal:	Granite Telecommunications, LLC.				
Contractor:	X	Subcontractor:				

The following info	rmation re	equested perta	ins to the indivi	dual being proposed for this proje	ect.	
Name:		Rachel R	oach	Key Personnel: (Yes/No)	Yes	
Individual's Title			Premier Pro	ect Manager		
# of Years in Classificati	on:	1	# of Years	1		

### **BRIEF SUMMARY OF PROFESSIONAL EXPERIENCE**

Ms. Roach is a motivated professional capable of building productive client relationships, and resolving complex issues to achieve optimal outcomes. She possesses two years of experience maintaining customer satisfaction and contributing to company success. She is an adept communicator and active listener with proven analytical problem-solving skills in the telecommunications industry. Ability to enhance customer experiences by understanding customer desires and providing customized solutions to maintain customer satisfaction.

#### RELEVANT EXPERIENCE

2019 - Present | Granite Telecommunications | Premier Project Manager

2017 – 2017 | Steve Madden | Sales Associate

- Worked in a fun fast paced sales job.
- Attended to customers' needs as well as maintaining a clean and organized store.
- Operated cash registers, managed financial transactions, and balanced drawers.
- Achieved established team and personal sales goals.

### 2016 - 2017 | Barnes and Noble Cafe | Barista

• Crafted delicious beverages while creating an atmosphere that kept customers coming back.

### 2014 - 2015 | Foxwoods Showroom | Usher

 Provided customer service while showing the guest to their seats and handling any problems that should arise.

### **EDUCATION**

Information required should include: institution name, city, state, degree and/or Achievement and date completed/received.

 University of Connecticut, Storrs Campus, CT, Bachelors of Art: History and African Studies, May, 2018

### **REFERENCES**

Name & Title:	Luke Owens- Sr. Account Manager SLE
Organization:	Granite Telecommunications
Phone:	(561) 475-3701
Fax:	N/A
Email:	lowens@granietnet.com
Name & Title:	Rebecca Aue- Executive Assistant
Organization:	San Antonio Independent School District
Phone:	(210) 244-2902
Fax:	N/A
Email:	raue1@saisd.net



#### 5. SCOPE OF WORK

To best address the Scope of Work set forth in Section 4.2, Project Goals and Mandatory Requirements, of the RFP, Granite has addressed each point below based on order of appearance.

4.2.1.1 Increase existing bandwidth speeds for all public libraries currently hosted on the State Library Network.

Granite will comply with this request.

4.2.1.2 Provide for continuing enhancements of Internet speeds and related applications and services.

Granite will comply with this request.

4.2.1.3 The Library Commission desires the Vendor to provide broadband services that demarcate into customer owned equipment. Electrical RJ-45 Ethernet is preferred. Please state how your company would achieve this goal.

Please see Granite's pricing sheet. Granite is providing a quote for DIA and a /29 block of IP addresses.

4.2.1.4 Vendor should provide a minimum of two static public IP addresses. Please describe your company's ability to meet this goal.

Granite's pricing sheet includes all applicable fees and costs for a /29 block of IP addresses.

4.2.1.5 Vendor should provide a solution that allows network traffic destined for the SLN to be sent via Generic Routing Encapsulation (GRE) tunnel. Please describe your company's ability to meet this goal. Please describe your company's ability to meet this goal.

Per Granite's solution, Granite will be installing regular Internet circuits and not intervening in the building of GRE tunnels.

4.2.1.6 The Commission desires a dedicated account representative for E-rate during the life of any contracts awarded as a result of this solicitation. The Vendor should provide this employee's contact information and experience with its submitted response but must provide it prior to award. The Commission reserves the right to request and have furnished a new E-rate representative for any reason. Should the Vendors E-rate designee change, the Vendor should notify the Commission with seven (7) days of the change and provide the new designee's contact information. Please describe your company's ability to meet this goal.

Granite will comply with this request. Please see Granite's Escalations Table.



4.2.1.7 The Commission desires that in the event of an E-rate audit or Program Integrity Assurance (PIA) review, the successful Vendor(s) would respond to any and all requests or question within three (3) business days. Please provide your company's plan to meet this goal.

Granite is a privately-held company and respectfully requests, in the event of an audit, that the auditor(s) enter into a mutual nondisclosure agreement prior to accessing Granite's financial or business-sensitive information.

4.2.1.8 The Vendor should have an internal audit process for determining and monitoring its compliance with E-rate program rules and regulations. Please describe your company's programs and how it can assure the Commission of its effectiveness.

Granite has several years of working with USAC and affirms its compliance with all E-rate rules and regulations. Granite's SPIN is included in the cover letter at the top of this response and copied below:

SPIN Service Provider Name		499
143025539	Granite Telecommunications, LLC	Filer Yes

4.2.1.9 The Vendor should allow for entities to select Service Provider Invoice (SPI) method upon notification by the customer. Additionally, the Vendor should describe its abilities and plan to work with E-rate eligible entities. Please describe your company's plan for this goal.

Granite will comply with this request. Granite has several years of working with USAC and affirms its ability to be able to work with E-rate eligible entities.

Further details shall be disclosed upon award.



4.2.1.10 The Commission desires that the successful Vendor ensure Lowest Corresponding Price (LCP) is provided to all eligible entities. Please describe you company's strategy for guaranteeing this outcome, including processes, notifications, and requirements of the entities.

Pricing included in this bid are in accordance with the LCP rule.

4.2.1.11 The Vendor's monthly bill should include, at minimum, the following data elements; billing month, billed entity name, customer name (if different from billed entity), service location, circuit identification, service period, cost for individual billing components, itemized cost for any one time or non-recurring charges, and total cost. The cost identified in the bill must be the correct contract rates for the specified services. A uniform description of the circuit being billed that matches the description of circuits provided on the contract should also be included. Please provide a copy of your typical bill as well as how your company can best meet this goal.

As mentioned above, Granite has developed, owns, and operates its proprietary customer support system and customer service portal, *Rock Reports*, designed specifically to be user friendly for its customers. *Rock Reports* is the foundation of Granite's BSS and Government Customer portal. The portal allows complete transparency into line inventories and usage by location, on a parent-child visibility/accessibility basis. An example of how this could be designed for an entity is as follows: *Grandparent (AF HQ) – Parent (AF Regional Offices) – Child (Local Offices)*. If set up in this fashion, WVLC main office would have login credentials with complete transparency to all the inventory at all locations. The interactive maps allow users to drill down to specific locations to view inventories, usage, open trouble tickets, view trouble tickets, etc. A dashboard allows the user the view opened and trouble tickets, or searching for an account by phone number.

Granite has included a sample billing on the following page.

### Invoice



100 Newport Ave Ext. Quincy, MA 02171 www.granitenet.com

Reebok Int 1895 J.W. Foster Blvd **ATTN: Accounts Payable** Canton, MA 02021

**Customer Service:** 

(866) 847-5500

Email: custserv@granitenet.com

Contact our 24/7 Customer Service Team for any service issues

questions, or concerns.

### Account Information

ACCOUNT NUMBER:

01406692

INVOICE DATE:

6/1/17

PAYMENT DUE UPON RECEIPT

### Savings Summary

MONTHLY SAVINGS:

\$15,971.12

ANNUAL SAVINGS:

\$546,262.09

LIFETIME SANGS:

\$1,457,443.75

### **Account Summary**

PREVIOUS RALANCE DUE:

\$50,839.90

PAYMENTS RECEIVED THRU

6/01/17

\$51,271.74

RREN HARGES, TAXES, SURCHARGES:

\$22,581.68

ADJUSTMENTS:

-\$5.24

**TOTAL AMOUNT DUE:** 

\$22,144.60

PLEASE SEE FOLLOWING PAGE(S) FOR DETAILS

## Special Message

Thank you for keeping your account current. For additional summary reports, please access your Rock Report Center at https://rockreports.granitenet.com Plead our customer Service department with any issues or questions.

Attention: WA Area Code 564 to Overlay Area e 360. For more information, please visit: www.Granitenet.com

Amount Due

Amount Enclosed

Due Date Upon Receipt

P

\$22,144.60

- Make checks payable to Granite Telecommunications
- · Please return this portion with your payment to ensure proper credit
- For address or phone changes please contact our 24/7 Customer Service Team.

YOUR ACCOUNT NUMBER:

01406692

INVOICE NUMBER:

389193128

INVOICE DATE:

Reebok Int

1895 J.W. Foster Blvd ATTN: Accounts Payable Canton, MA 02021

Remit payment to:

**Granite Telecommunications** 

Client ID #311 P.O.Box 983119

Boston, MA 02298-3119

0140669203891931280022144605



Invoice: 389193128

Invoice Date: 06/01/2017

Rranch 1	Billing Summary - I	Parent Paus							
Dianch	bining Summary - 1	archerays				TAX /			
ACCOUNT	NAME	CITY / STATE	CALLS	MIN	USAGE	SURCHRG	CHARGES	ADJUST	SUB-TOT
01406696	Reebok #005 - Marlborough (521801-6591005)	Marlborough, MA	0	0.00	\$0.00	\$37.57	\$239.30	\$0.00	\$276.87
01406698	Reebok #019 - Tannersville (521801-6591019)	Tannersville, PA	186	509.50	\$0.00	\$28.72	\$147.60	\$0.00	\$176.32
01406699	Reebok #023 - Niagra Falls (521801-6591023)	Niagara Falls, NY	209	562.00	\$0.00	\$39.30	\$176.88	\$0.00	\$216.18
01406703	Reebok #060 - Waterloo (521801-6591060)	Waterloo, NY	211	845.20	\$0.00	\$36.23	\$196.73	\$0.00	\$232.96
01406706	Reebok #070 - Lee (521801-6591070)	Lee, MA	172	537.70	\$0.2	-\$0.79	\$98.00	\$-2.87	\$94.60
01406708	Reebok #073 - Kittery (521801-6591073)	Kittery, ME	107	322.70	\$0.00	14.66	\$91.16	\$0.00	\$105.82
01406713	Reebok #129 - Hagerstown (521801-6591129)	Hagerstown, MD	127		0.00	\$15.28	\$202.63	\$0.00	\$217.91
01406719	Reebok #112 - Wrentham (521801-6591112)	Wrentham, MA	13	2000	\$0.00	\$22.54	\$145.66	\$0.00	\$168.20
01407753	Reebok #154 - Elizabeth, NJ (521801-6591154)	Elizabeth, NJ	175	922.70	\$0.75	\$22.95	\$161.24	\$0.00	\$184.94
01407754	Reebok #106 - Hershey (6591106)	Jackson, NJ	1/20	145.70	\$0.00	\$13.54	\$87.44	\$0.00	\$100.98
01407897	Reebok #071 - Williamsburg (6591071)	Williamsburg,	1	77.00	\$0.00	\$15.76	\$92.41	\$0.00	\$108.17
01409443	Reebok #088 - Gulfport (521801-6591088)	Gulfand MS	328	863.70	\$11.97	\$17.29	\$86.99	\$0.00	\$116.25
01409446	Reebok #143 - Sunrise (521801 6591143)	Sunrise	169	310.60	\$0.00	\$26.32	\$130.14	\$0.00	\$156.46
)1409457	Reebok #046 - Locust Grove, GA (521801-6591046)	Locust Grove JA	228	368.20	\$0.00	\$24.46	\$128.91	\$0.00	\$153.37
1409462	Reebok #050 - Saint Augustine (521801-6591050)	Saint Augustine, FL	203	511.20	\$0.00	\$18.25	\$87.84	\$0.00	\$106.09
1418229	Reebok #132 - Ellenton (521801-6591132)	Ellenton, FL	93	291.20	\$0.53	\$34.76	\$189.79	\$0.00	\$225.08
1424620	Reebok #139 - El Paso, TX (521801-6591139)	El Paso, TX	246	546.80	\$3.00	\$72.83	\$167.12	\$0.00	\$242.95
1436653	Reebok #020 - Vacaville (521801-6591020)	Vacaville, CA	174	505.30	\$0.00	\$41.95	\$360.24	\$0.00	\$402.19
1436658	Reebok #051 - Michigan City (521801-6591051)	Michigan City, IN	190	369.90	\$15.00	\$27.22	\$173.76	\$0.00	\$215.98
1436660	Reebok #063 - Birch Run (521801-6591063)	Birch Run, MI	122	145.40	\$0.00	\$42.36	\$215.20	\$0.00	\$257.56
1436666	Reebok #114 - Carlsbad (521801-6591114)	Carlsbad, CA	255	793.80	\$0.00	\$57.68	\$489.39	\$0.00	\$547.07
1444010	Reebok #162 - Aurora, IL (521801-6591162)	Aurora, IL	154	282.40	\$0.00	\$18.36	\$81.88	\$0.00	\$100.24
1463600	Reebok #164 - Atlantic City (521801-6591164)	Atlantic City, NJ	140	213.30	\$0.00	\$13.54	\$87.44	\$0.00	\$100.98
1549289	Reebok #462 - Commerce, CA (521801-6591462)	Commerce, CA	210	614.80	\$0.00	\$26.21	\$222.45	\$0.00	\$248.66

For usage details please log into Rock Reports - http://rockreports.granitenet.com/



Invoice: 389193128

Invoice Date: 06/01/2017

### **Branch Billing Summary - Parent Pays**

Branch	Billing Summary - 1	Parent Pays							
ACCOUNT	NAME	CITY / STATE	CALLS	MIN	USAGE	TAX / SURCHRG	CHARGES	ADJUST	SUB-TOT
01690111	Reebok #053 - Tuscola	Tuscola, IL	182	294.00	\$10.00	\$58.85	\$323.87	\$0.00	\$392.72
01690113	(521801-6591053) Reebok #056 - Fremont (521801-6591056)	Fremont, IN	0	0.00	\$0.00	\$23.52	\$139.23	\$0.00	\$162.75
01690114	Reebok #103 - Camarillo (521801-6591103)	Camarillo, CA	131	140.40	\$0.00	-\$0.26	\$0.00	\$-1.17	<b>-</b> \$1.43
01690115	Reebok #160 - Myrtle Beach (521801-6591160)	Myrtle Beach, SC	0	0.00	\$0.00	\$8.00	\$46.16	\$0.00	\$54.16
01690234	Reebok #082 - Gilroy (521801-6591082)	Gilroy, CA	122	436.50	\$0.00	\$31.65	\$184.60	\$0.00	\$216.25
01690350	Reebok #044 - Vero Beach (521801-6591044)	Vero Beach, FL	201	908.10	\$0.00	\$27.64	\$131.76	\$0.00	\$159.40
01690354	Reebok #130 - Leesburg, VA (521801-6591130)	Leesburg, VA	207	360.70	soun	\$34.09	\$234.20	\$0.00	\$268.29
01761518	Reebok #516 (521801-6591516)	New York, NY	325	576.60	\$0.05	\$5.12	\$248.73	\$0.00	\$291.90
01768186	Reebok #174 - Pottstown, PA (521801-6591174)	Pottstown, PA	178	288-49	\$0.00	\$5.11	\$49.00	\$-1.20	\$52.91
01805759	Reebok #175 - Cypress (521801-6591175)	Cypress, TX	162	251.60	\$0.00	\$21.75	\$125.34	\$0.00	\$147.09
01833382	Reebok #022 - Orlando (521801-6591022)	Orlando, FL	339	595 10	\$6.26	\$55.59	\$263.54	\$0.00	\$325.39
01887434	Reebok #170 - Deer Park (521801-6591170)	Deer Park, NY	295	6.70	\$0.00	\$53.71	\$279.92	\$0.00	\$333.63
01907199	Reebok #486 - Lebanon, TN (521801-6591486)	Lebanon, TN	120	115.80	\$0.00	\$15.77	\$86.68	\$0.00	\$102.45
01907223	Reebok #109 - Hershey, PA (521801-6591109)	Hershey, PA	224	537.10	\$0.00	\$20.99	\$92.20	\$0.00	\$113.19
01909831	Reebok #172 - Round Rock (521801-6591172)	Round Rock, TX	150	335.60	\$0.00	\$35.32	\$138.48	\$0.00	\$173.80
01909933	Reebok Store #131 521801-6591480	oin eA	25	25.00	\$6.25	\$7.78	\$62.79	\$0.00	\$76.82
01909984	Reebok #152 - Sealy (521801-6591152)	Sealy	0	0.00	\$0.00	\$14.91	\$81.16	\$0.00	\$96.07
01910899	Reebok #163 - Las Vegas (521801-6591163)	Las Vegas, NV	0	0.00	\$0.00	\$18.51	\$169.04	\$0.00	\$187.55
01910901	Reebok #47 - Destin (521801-6591047)	Miramar Beach, FL	70	250.20	\$0.00	\$16.19	\$92.32	\$0.00	\$108.51
01910907	Reebok #149 - Estero (521801-6591149)	Estero, FL	0	0.00	\$0.00	\$9.21	\$179.03	\$0.00	\$188.24
01910908	Reebok #145 - Orlando (521801-6591145)	Orlando, FL	0	0.00	\$0.00	\$9.93	\$46.16	\$0.00	\$56.09
01911035	Reebok #87 - Orlando (521801-6591087)	Orlando, FL	322	760.90	\$0.44	\$40.74	\$184.64	\$0.00	\$225.82
01911076	Reebok #91 - Mercer, PA (521801-6591291)	Mercer, PA	153	379.30	\$0.00	\$66.36	\$721.68	\$0.00	\$788.04
01911135	Reebok #128 - Smithfield, NC (521801-6591128)	Smithfield, NC	191	388.50	\$0.00	\$37.41	\$232.40	\$0.00	\$269.81
01911260	Reebok #54 - Branson (521801-6591054)	Branson, MO	27	90.50	\$0.05	\$66.01	\$285.87	\$0.00	\$351.93
01912006	Reebok #33 - San Marcos (521801-6591033)	San Marcos, TX	175	388.40	\$0.00	\$20.36	\$96.01	\$0.00	\$116.37
01915589	Reebok #077 - Seiverville, TN (521801-6591077)	Sevierville, TN	227	560.80	\$0.00	\$31.55	\$173.36	\$0.00	\$204.91



Invoice: 389193128

Invoice Date: 06/01/2017

## **Branch Billing Summary - Parent Pays**

Бганси.	Dining Summary - 1	arent rays							
ACCOUNT	NAME	CITY / STATE	CALLS	MIN	USAGE	TAX / SURCHRG	CHARGES	ADJUST	SUB-TOT
01988534	Reebok #182 - Tinton Falls	Tinton Falls, NJ	186	333.30	\$0.00	\$27.08	\$174.88	\$0.00	\$201.96
02041252	(521801-6591182) Reebok #183 - Monroe	Monroe, OH	123	216.70	\$0.33	\$15.89	\$125.54	\$0.00	\$141.76
02168070	(521801-6591183) Reebok #187 - Pleasant Prairie (521801-6591187)	Pleasant Prairie, WI	190	505.10	\$0.00	\$15.69	\$93.07	\$0.00	\$108.76
02360635	Reebok #90 - Las Vegas (6591090)	Las Vegas, NV	318	621.30	\$0.00	\$18.51	\$169.54	\$0.00	\$188.05
02372223	Reebok #168 - North Charleston, SC (521801-6591168)	North Charleston, SC	18	60.40	\$0.00	\$21.82	\$134.18	\$0.00	\$156.00
02387132	Reebok #145 - Orlando (10126696591145)	Orlando, FL	425	1,077.10	\$0.00	\$,50.18	\$305.16	\$0.00	\$355.34
02411264	Reebok #83 - Lake George (6591083)	Lake George, NY	33	16.50	\$0.00	\$56	\$309.54	\$0.00	\$365.95
02443672	Reebok #186 - Oklahoma City (6591186)	Oklahoma City, OK	134	226.50	\$0.00	\$25.84	\$126.33	\$0.00	\$152.17
02575084	Canton #521 Fit Box (6591509)	Canton, MA	0	0.00	00	\$50.80	\$413.55	\$0.00	\$464.35
02611120	Reebok #184 - Merrimack, NH (6591184)	Merrimack, NH	156	133.40	\$0.00	\$30.23	\$186.28	\$0.00	\$216.51
02637431	FitHub #520 - New York (6591520)	New York, NY	349	663.80	\$0.00	\$32.05	\$132.66	\$0.00	\$164.71
02670515	Reebok #179 - Grand Prairie, TX (6591179)	Grand Prairie, TX	200	509.10	\$0.00	\$35.03	\$125.34	\$0.00	\$160.37
02709341	Reebok #190 - San Diego (6591190)	San Diego,	198	652.50	\$0.00	\$43.40	\$266.94	\$0.00	\$310.34
02775170	Reebok #0071 (6591071)	Williamsburg, V	86	409.00	\$0.00	\$23.63	\$138.61	\$0.00	\$162.24
02781137	Reebok #16 - Barstow (6591016)	arstow, CA	278	739.50	\$1.23	\$31.43	\$309.60	\$0.00	\$342.26
02785004	Reebok #223 - Chandler, AZ (6591223)	saundler, AZ	142	431.00	\$0.00	\$10.05	\$1,168.21	\$0.00	\$1,178.26
02922657	Reebok #225 - Glendale (6591225)	Glendare, 12	190	602.90	\$0.00	\$22.85	\$134.25	\$0.00	\$157.10
02922702	Reebok #420 - Deer Park (6591420)	Deer Park, NY	0	0.00	\$0.00	\$43.26	\$221.10	\$0.00	\$264.36
02941875	Reebok #663 - White Plains (6591663)	White Plains, NY	33	33.00	\$0.00	\$61.94	\$265.32	\$0.00	\$327.26
02946544	Reebok #226 - Pearl, MS (6591226)	Pearl, MS	122	110.70	\$0.00	\$15.59	\$86.82	\$0.00	\$102.41
02953827	Reebok #664 - Garden State (6591664)	Paramus, NJ	464	844.60	\$6.05	\$27.51	\$174.88	\$0.00	\$208.44
02961958	Reebok #163 - Las Vegas (6591163)	Las Vegas, NV	131	396.70	\$0.00	\$9.25	\$84.52	\$0.00	\$93.77
02981601	Reebok #0228 - West Palm Beach (6591228)	West Palm Beach, FL	167	309.10	\$0.00	\$46.73	\$219.60	\$0.00	\$266.33
02995500	Store #233 6591233	Calexico, CA	216	578.80	\$4.39	\$27.11	\$222.63	\$0.00	\$254.13
03010061	FitHub #661 - Braintree (6591661)	Braintree, MA	284	411.00	\$0.00	\$22.54	\$140.46	\$0.00	\$163.00
03019458	(6591061) Reebok #80 - Castle Rock (6591080)	Castle Rock, CO	131	224.50	\$0.00	\$26.57	\$137.43	\$0.00	\$164.00
03048410	Reebok #229 - Somerville, MA (6591229)	Somerville, MA	104	273.20	\$2.00	\$22.66	\$140.46	\$0.00	\$165.12



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## **Branch Billing Summary - Parent Pays**

ACCOUNT	NAME	CITY / STATE	CALLS	MIN	USAGE	TAX / SURCHRG	CHARGES	ADJUST	SUB-TOT
03091938	Reebok #670 - Union Square Fit Hub (6591670)	New York, NY	319	729.30	\$0.05	\$75.17	\$406.39	\$0.00	\$481.61
03101946	Reebok #232 - Charlotte (6591232)	Charlotte, NC	142	664.80	\$0.00	\$25.26	\$172.16	\$0.00	\$197.42
03152940	Reebok #0134 - Gonzales (6591134)	Gonzales, LA	13	33.70	\$0.00	\$10.32	\$412.22	\$0.00	\$422.54
03163301	Reebok Fit Hub #687 - San Diego (6191687)	San Diego, CA	101	370.90	\$0.00	\$36.16	\$222.45	\$0.00	\$258.61
03310718	Reebok #146 - Albertville (6591146)	Albertville, MN	22	107.00	\$0.00	\$7.72	\$46.32	\$0.00	\$54.04
03383056	Reebok #194 - Texas City (6591194)	Texas City, TX	253	455.50	\$1.90	\$79.09	\$276.96	\$0.00	\$357.95
03411555	Reebok #149 - Estero (6591241)	Estero, FL	99	634.70	\$0	\$18.00	\$95.82	\$0.00	\$113.82
03417587	Reebok #236 - Blackwood (6591236)	Blackwood, NJ	242	652.50	\$46.31	.66	\$274.00	\$0.00	\$357.97
03418895	Reebok #237 - Lutz (6591237)	Lutz, FL	212	648.00	\$21.97	\$37.25	\$510.47	\$0.00	\$569.69
3449942	Reebok #023 - Nigara Falls (6591023)	Niagara Falls, NY	0	0.00	\$0.00	\$19.65	\$88.44	\$0.00	\$108.09
03453733	Reebok #146 - Albertville (6591146)	Albertville, MN	9	0.00	\$0.00	\$15.25	\$92.14	\$0.00	\$107.39
03456009	Reebok #122 - Central Valley (6591122)	Central Valley, NY	311	0.60	\$0.16	\$9.44	\$49.85	\$0.00	\$59.45
3474625	Reebok #042 - Terrel, TX (6591242)	Terrell, TX	208	661.90	\$3.99	\$48.77	\$208.90	\$0.00	\$261.66
3564497	Reebok #160 - Myrtle Beach (6591243)	Myrtle Beach,	38	276.00	\$0.00	\$24.02	\$141.76	\$0.00	\$165.78
3619478	Reebok #224 - Chesterfield (6591224)	Chestedield, MO	0	0.00	\$0.00	\$0.00	\$109.86	\$0.00	\$109.86
3691079	Reebok #497 - Orlando - New	odano, FL	359	945.10	\$0.00	\$36.47	\$175.68	\$0.00	\$212.15
3699823	Reebok #155 - Allen, TX	Allen	0	0.00	\$0.00	\$67.05	\$1,617.92	\$0.00	\$1,684.97
Subtotal			14,920	35,707.7	\$142.94	\$2,802.13	\$19,636.61	\$-5.24	\$22,576.44
Totals			14,920	35,707.7	\$142.94	\$2,802.13	\$19,636.61	\$-5.24	\$22,576.44



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### Location: Reebok #005 - Marlborough (521801-6591005), Marlborough, MA

### Services:

ees	Calls	Mins	Discount	Cost
L2 Charges	0	0.00		\$167.65
Unbundled Features	0	0.00	20%	\$5.20
Subtotal:	0	0.00		\$172.85

#### Taxes and Surcharges

1	
FCC Regulatory Fee (Wireline)	\$0.29
Fed Universal Service Fund	\$13.37
Federal Excise Tax	\$2.00
Telecom Relay Surcharge	\$1.43
E-911	\$5.00
Sales Tax (Business)	\$8.17
Telecommunications Sales Tax	\$7.31
	Fed Universal Service Fund Federal Excise Tax Telecom Relay Surcharge  E-911 Sales Tax (Business)

Taxes and Surcharges \$37.57

### Regulatory

FCC End User Common Line Charge Interstate Access Recovery Charge LNP Property Tax Recovery Charge

Subtotal:

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15.45

Summary:	
L2	\$167.65
Unbundled Features	\$5.20
Taxes and Surcharges Total	\$37.57
Regulatory	\$66.45
Total:	\$276.87

### **Breakdown - Payments and Adjustments**

<u>DESCRIPTION</u> <u>AMOUNT</u>

Subtotal

Late Fee Charges

Late Fee

\$0.00



Invoice: 389193132

Invoice Date: 06/01/2017

### **Breakdown - Service and Features**

### Monthly

Line:	5084858349		Cost	Period From	Period To
	Sei	rvice			
		*Flat Rate Business Line - Single		6/1/17	6/30/17
		FCC End User Common Line Charge	\$7.32	6/1/17	6/30/17
		Interstate Access Recovery Charge	\$2.94	6/1/17	6/30/17
		L2	\$33.53	6/1/17	6/30/17
		LNP	\$0.43	6/1/17	6/30/17
		Property Tax Recovery Charge	\$2.60	6/1/17	6/30/17
		Subtotal	<b>46.82</b>		
	Fea	ture			
		International Direct Dial Blocking		6/1/17	6/30/17
		Touch Tone Business		6/1/17	6/30/17
		Subtotal		,	
		Subtotal For Line	No.67		
į.	F0040F0000				
Line:	5084858308		Cost	Period From	Period To
	Sen	vice	7	A 11 11 =	
		*Additional Flat Rate Line		6/1/17	6/30/17
		FCC End User Common Line Charge	\$7.32	6/1/17	6/30/17
		Interstate Access Recovery Charge	\$2.94	6/1/17	6/30/17
		L2	\$33.53	6/1/17	6/30/17
		LNP	\$0.43	6/1/17	6/30/17
		Property Tax Recovery Charge	\$2.60	6/1/17	6/30/17
		Substital	\$46.82		
	Feat				
		International Direct Blocking	-	6/1/17	6/30/17
		Touch Tone Busines	-	6/1/17	6/30/17
		Subtotal	•		
		Sultional For Line	\$46.82		
Line:	5084854752		Cost	Period From	Period To
	Serv	rice			
		*Additional Line (1MB)	-	6/1/17	6/30/17
		FCC End User Common Line Charge	\$7.32	6/1/17	6/30/17
		Interstate Access Recovery Charge	\$2.94	6/1/17	6/30/17
		L2	\$33.53	6/1/17	6/30/17
		LNP	\$0.43	6/1/17	6/30/17
		Property Tax Recovery Charge	\$2.60	6/1/17	6/30/17
			\$46.82		5,55,11
	Feat	Subtotal	V 10.00		
		*69 Denial (Deny Return Call)	_	6/1/17	6/30/17
		DA Call Completion/Connect Request Block	_	6/1/17	6/30/17
		International Direct Dial Blocking	_	6/1/17	6/30/17
		Repeat Dialing Denial	-	6/1/17	6/30/17
		Toll Restriction	_	6/1/17	6/30/17
		Touch Tone Business	_	6/1/17	6/30/17
				0/1/1/	G/30/17
		Subtotal			



Invoice Date: 06/01/2017

Subtotal For Line

\$46.82

\$239.30

Invoice: 389193132

Line:	5084609302		Cost	Period From	Period To
	Ser	vice			
		*Additional Line (1MB)	-	6/1/17	6/30/17
		FCC End User Common Line Charge	\$7.32	6/1/17	6/30/17
		Interstate Access Recovery Charge	\$2.94	6/1/17	6/30/17
		L2	\$33.53	6/1/17	6/30/17
		LNP	\$0.43	6/1/17	6/30/17
		Property Tax Recovery Charge	\$2.60	6/1/17	6/30/17
		Subtotal	\$46.82		
	Fea	ture			
		*69 Denial (Deny Return Call)		6/1/17	6/30/17
		DA Call Completion/Connect Request Block	/ h	6/1/17	6/30/17
		International Direct Dial Blocking		6/1/17	6/30/17
		Repeat Dialing Denial	X /	6/1/17	6/30/17
		Toll Restriction	· V	6/1/17	6/30/17
		Touch Tone Business		6/1/17	6/30/17
		Subtotal			
		Subtotal For Line	\$46.82		
Line:	5084609006	M A	Cost	Period From	Period To
	Sen	rice			-
		*Additional Line (1MB)	-	6/1/17	6/30/17
		FCC End User Common Line Charge	\$7.32	6/1/17	6/30/17
		Interstate Access Recovery Characteristics	\$2.94	6/1/17	6/30/17
		L2	\$33.53	6/1/17	6/30/17
		LNP	\$0.43	6/1/17	6/30/17
		Property Tax Recover Charge	\$2.60	6/1/17	6/30/17
		Suptotal	\$46.82		
	Feat				
		*69 Denial (Deny Return Call)	-	6/1/17	6/30/17
		DA Call Completion/Connect-Request Block	-	6/1/17	6/30/17
		Foreign Additional Listing	\$5.20	6/1/17	6/30/17
		International Direct Dial Blocking	-	6/1/17	6/30/17
		Repeat Dialing Denial		6/1/17	6/30/17
		Toll Restriction	-	6/1/17	6/30/17
		Touch Tone Business	-	6/1/17	6/30/17
		Subtotal	5.20		
		Subtotal For Line	\$52.02		
		<u> </u>			
		Subtotal For: Monthly	\$239.30		

Service and Feature Totals:





Invoice: 389200332

Invoice Date: 06/01/2017

Location:	Canton #521	Fit Box (6591509)	, Canton, I	<u>AN</u>

				Cos
Voice				\$343.1
Subtotal:				\$343.1
	LEC	Discount	Savings	Cos
ligh Capacity Totals:	\$0.00	0%	\$0.00	\$343.1
axes and Surcharges				
Federal				
FCC Regulatory Fee (Wireline)	\$0.26			
Fed Universal Service Fund	\$12.26			
Federal Excise Tax	\$11.74			
Telecom Relay Surcharge	\$1.31	<b>S</b>		
State			/	
Sales Tax (Business)	\$20.00			
Telecommunications Sales Tax	\$5.23		1	
axes and Surcharges	950 80			
axes and Surcharges	and a			
egulatory	<i>« )</i>			
FCC End User Common Line Charge	8000			
Interstate Access Recovery Charge	700			
Local Number Portability	63			
	Φ2.15 30.45			
Subtotal:	1 .00			
ummary:				
ummary: High Capacity Total	\$343.10			
High Capacity Total				
High Capacity Total  Taxes and Surcharges Total	\$50.80			
High Capacity Total				
High Capacity Total  Taxes and Surcharges Total	\$50.80			
High Capacity Total  Taxes and Surcharges Total  Regulatory	\$50.80 \$70.45			
High Capacity Total Taxes and Surcharges Total Regulatory Total:	\$50.80 \$70.45			
High Capacity Total  Taxes and Surcharges Total  Regulatory	\$50.80 \$70.45			
High Capacity Total Taxes and Surcharges Total Regulatory  Total:  reakdown - Payments and Adjustments	\$50.80 \$70.45 \$464.35	AMOLINT.		
High Capacity Total Taxes and Surcharges Total Regulatory Total:	\$50.80 \$70.45 \$464.35	AMOUNT		
High Capacity Total Taxes and Surcharges Total Regulatory  Total:  reakdown - Payments and Adjustments	\$50.80 \$70.45 \$464.35	AMOUNT		
High Capacity Total Taxes and Surcharges Total Regulatory  Total:  reakdown - Payments and Adjustments	\$50.80 \$70.45 \$464.35	AMOUNT		
High Capacity Total Taxes and Surcharges Total Regulatory  Total:  reakdown - Payments and Adjustments  ESCRIPTION	\$50.80 \$70.45 \$464.35	AMOUNT		
High Capacity Total Taxes and Surcharges Total Regulatory  Total:  reakdown - Payments and Adjustments  ESCRIPTION	\$50.80 \$70.45 \$464.35	AMOUNT		
High Capacity Total Taxes and Surcharges Total Regulatory  Total:  reakdown - Payments and Adjustments  ESCRIPTION	\$50.80 \$70.45 \$464.35	AMOUNT		



Invoice: 389200332

Invoice Date: 06/01/2017

### **Breakdown - High Capacity Service and Features**

Monthly	
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Circuit ID:	28/HCFU/	585443/120/PUA /DS1	Cost	Period From	Period To
	High C	Capacity Service			
		Carrier Surcharge Recovery	\$22.40	6/1/17	6/30/17
		FCC End User Common Line Charge	\$60.00	6/1/17	6/30/17
		Interstate Access Recovery Charge	\$8.30	6/1/17	6/30/17
		Local Number Portability	\$2.15	6/1/17	6/30/17
		Local PRI	\$320.00	6/1/17	6/30/17
		Subtotal	\$412.85		
	High C	apacity Feature			
		DID Monthly Recurring Charge	\$0.70	6/1/17	6/30/17

Subtotal

Subtotal For Circuit

Total : High Capacity Services and Features





Invoice: 389211508

Invoice Date: 06/01/2017

### Location: FitHub #661 - Braintree (6591661), Braintree, MA

-	
Sarv	ICOC!
JCI Y	ices:

Fees	Calls	Mins	Discount	Cost
L2 Charges	0	0.00		\$100.59
Unbundled Features	0	0.00	20%	\$0.00
Subtotal:		0.00		\$100.59

### **Taxes and Surcharges**

Federa	al Silver and the second secon	
	FCC Regulatory Fee (Wireline)	\$0.17
	Fed Universal Service Fund	\$8.02
	Federal Excise Tax	\$1.20
	Telecom Relay Surcharge	\$0.86
State		
	E-911	\$3.00
	Sales Tax (Business)	\$4.90
	Telecommunications Sales Tax	\$4.39

Taxes and Surcharges \$22.54

### **Regulatory**

FCC End User Common Line Charge Interstate Access Recovery Charge LNP Property Tax Recovery Charge

\$7.80

\$163.00

Subtotal:

Total:

L2	\$100.59
Unbundled Features	\$0.00
Taxes and Surcharges Total	\$22.54
Regulatory	\$39.87

### **Breakdown - Payments and Adjustments**

<u>DESCRIPTION</u> <u>AMOUNT</u>

Subtotal

Late Fee Charges

Late Fee \$0.00



6/1/17

6/30/17

Invoice: 389211508

Invoice Date: 06/01/2017

### **Breakdown - Service and Features**

Monthly
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WOIL	···y				
Line:	7818492056		Cost	Period From	Period To
	Ser	vice			
		*Additional Line (1MB)	-	6/1/17	6/30/17
		FCC End User Common Line Charge	\$7.32	6/1/17	6/30/17
		Interstate Access Recovery Charge	\$2.94	6/1/17	6/30/17
		L2	\$33.53	6/1/17	6/30/17
		LNP	\$0.43	6/1/17	6/30/17
		Property Tax Recovery Charge	\$2.60	6/1/17	6/30/17
		Subtotal	\$46.82		
	Fea			0447	0/00/47
		Collect Call Blocking		6/1/17	6/30/17
		Hunt Group		6/1/17	6/30/17
		International Direct Dial Blocking		6/1/17	6/30/17
		Toll Restriction	A A	6/1/17	6/30/17
		Touch Tone Business		6/1/17	6/30/17
		Subtotal	\$46.82		
		Subtotal For Line	\$40.02		
		W X			
Line:	7818490957		Cost	Period From	Period To
	Sen			6/4/47	0/00/47
		*Additional Line (1MB)	\$7.32	6/1/17	6/30/17
		FCC End User Common Line Charge		6/1/17	6/30/17
		Interstate Access Recovery Change L2	\$2.94 \$33.53	6/1/17 6/1/17	6/30/17 6/30/17
		LNP	\$0.43	6/1/17	
		Property Tax Recovery Charge	\$2.60	6/1/17	6/30/17 6/30/17
			\$46.82	0/1/1/	0/30/17
	Feat	Sabtotal	¥ 1010±		
	1 000	Collect Call Blocking	_	6/1/17	6/30/17
		International Direct Dial Blocking	_	6/1/17	6/30/17
		Toll Restriction	_	6/1/17	6/30/17
		Touch Tone Business	_	6/1/17	6/30/17
			_		
		Subtotal Subtotal For Line	\$46.82		
Line:	7818490897		Cost	Period From	Period To
	Serv	ice	_	3	
		*Measured Business Line		6/1/17	6/30/17
		FCC End User Common Line Charge	\$7.32	6/1/17	6/30/17
		Interstate Access Recovery Charge	\$2.94	6/1/17	6/30/17
		L2	\$33.53	6/1/17	6/30/17
		LNP	\$0.43	6/1/17	6/30/17
		Property Tax Recovery Charge	\$2.60	6/1/17	6/30/17
		Subtotal	\$46.82		
	Featu				
		Collect Call Blocking	-	6/1/17	6/30/17
		Hunt Group	-	6/1/17	6/30/17

International Direct Dial Blocking





Invoice: 389211508

Invoice Date: 06/01/2017

Toll Restriction

6/1/17 6/1/17 6/30/17 6/30/17

Touch Tone Business

Subtotal Subtotal

Monthly

\$46.82

Subtotal For:

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Service and Feature Totals:

\$140.46

\$140.46





Location : Reebok #229 - Somerville, MA (6591229), Somerville, MA

#### Services:

ees	Calls	Mins	Discount	Cost
L2 Charges	0	0.00		\$100.59
Unbundled Features	0	0.00	20%	\$0.00
Subtotal:	0	0.00		\$100.50

### **Directory Assistance:**

Call Completion/Pay Per Use	\$2.00
Total Directory Assistance	\$2.00

### Taxes and Surcharges

Federa	ıl	
	FCC Regulatory Fee (Wireline)	\$0.17
	Fed Universal Service Fund	\$8.02
	Federal Excise Tax	\$1.20
	Telecom Relay Surcharge	\$0.86
State		
	E-911	83 0
	Sales Tax (Business)	\$4.90

### **Taxes and Surcharges**

Subtotal:

### Regulatory

FCC End User Common Line Charge Interstate Access Recovery Charge LNP Property Tax Recovery Charge

Telecommunications Sales Tax

	\$39.87	
	\$7.80	
-	\$1.29	
1	\$8.82	
	3. 96	

Sumr	nary:	THE PERSON NAMED IN
	L2	\$100.59
	Unbundled Features	\$0.00
	Directory Assistance	\$2.00
	Taxes and Surcharges Total	\$22.66
	Regulatory	\$39.87
	Total:	\$165.12

### **Breakdown - Payments and Adjustments**

DESCRIPTION	AMOUNT
Subtotal	

### Late Fee Charges

Late Fee \$0.00



Invoice: 389211722 Invoice Date: 06/01/2017

### **Breakdown - Service and Features**

### Monthly

Line:	6176231431	Cost	Period From	Period To
	Service	_		
	*Additional Flat Rate Line		6/1/17	6/30/17
	FCC End User Common Line Charge	\$7.32	6/1/17	6/30/17
	Interstate Access Recovery Charge	\$2.94	6/1/17	6/30/17
	L2	\$33.53	6/1/17	6/30/17
	LNP	\$0.43	6/1/17	6/30/17
	Property Tax Recovery Charge	\$2.60	6/1/17	6/30/17
	Subtotal	\$46.82		
	Feature			
	Collect Call Blocking		6/1/17	6/30/17
	International Direct Dial Blocking		6/1/17	6/30/17
	Toll Restriction	. \/	6/1/17	6/30/17
	Touch Tone Business	A A	6/1/17	6/30/17
	Subtotal	\$46.82		
	Subtotal For Line	\$40.02		
Line:	6176231381	Cost	Period From	Period To
	Service		8/4/47	
	*Additional Flat Rate Line	**	6/1/17	6/30/17
	FCC End User Common Line Charge	\$7.32	6/1/17	6/30/17
	Interstate Access Recovery Charge	\$2.94	6/1/17	6/30/17
	L2	\$33.53	6/1/17	6/30/17
	LNP	\$0.43	6/1/17	6/30/17
	Property Tax Recovery Charge	\$2.60	6/1/17	6/30/17
	btotal	\$46.82		
	Feature		2445	
	Collect Call Blocking	-	6/1/17	6/30/17
	International Direct Dial Blocking	-	6/1/17	6/30/17
	Toll Restriction	-	6/1/17	6/30/17
	Touch Tone Business	-	6/1/17	6/30/17
	Subtotal	-		
	Subtotal For Line	\$46.82		
Line:	6176231368	Cost	Period From	Period To
	Service			
	*Flat Rate Business Line - Single	■-	6/1/17	6/30/17
	FCC End User Common Line Charge	\$7.32	6/1/17	6/30/17
	Interstate Access Recovery Charge	\$2.94	6/1/17	6/30/17
	L2	\$33.53	6/1/17	6/30/17
	LNP	\$0.43	6/1/17	6/30/17
	Property Tax Recovery Charge	\$2.60	6/1/17	6/30/17
	Subtotal	\$46.82		
	Feature			
	Collect Call Blocking	•	6/1/17	6/30/17
	International Direct Dial Blocking	-	6/1/17	6/30/17
	Toll Restriction	-	6/1/17	6/30/17
	Touch Tone Business	w	6/1/17	6/30/17





Invoice: 389211722

Invoice Date: 06/01/2017

Subtotal Subtotal For Line \$46.82

Subtotal For: Monthly \$140.46

Service and Feature Totals:

\$140.46





Invoice: 389217149

Invoice Date: 06/01/2017

High Capacity Service:				Cos
Data				\$789.7
Subtotal:				\$789.7
ligh Capacity Totals:	LEC	Discount	Savings	Cos
	\$0.00	0%	\$0.00	\$789.7
Taxes and Surcharges				
Federal				
Federal Excise Tax	\$0.00			
State  Cost Recovery Surcharge	\$8.09			
Sales Tax	\$44.67	<b>~</b>	<b>/</b>	
City	<u> </u>	V	/	
Sales Tax	\$14.29			
axes and Surcharges	\$67.05			
Other Charges	( )			
Inside Wire Total Inside Wire	A Water			
Subtotal:	\$828.20			
oubcoun.	11			
	611			
ummary:				
High Capacity Total	\$789.72			
Taxes and Surcharges Total	\$67.05			
Other Charges	\$828.20			
Total:	\$1,684.97			
reakdown - Payments and Adjustments				
ESCRIPTION	<u> </u>	AMOUNT		
ubtotal				
ate Fee Charges				





Invoice: 389217149

Invoice Date: 06/01/2017

### **Breakdown - High Capacity Service and Features**

Monthly	
---------	--

DIA/00679807		Cost	Period From	Period To
High Capacity Service				
Carrier Surcharge Reco	very	\$49.00	6/1/17	6/30/17
FE Internet		\$700.00	6/1/17	6/30/17
	Subtotal	\$749.00		
High Capacity Feature				
/29 - 8 IP Addresses		\$25.00	6/1/17	6/30/17
Cisco 1921.A(3 YR)		\$15.72	6/1/17	6/30/17
	Subtotal	\$40.72		
		4700.70		

Subtotal For Circuit

Total: High Capacity Services and Features

### Inside Wire Detail

TICKET #152076070
-------------------

CAT5 CABLING EMERGENCY LABOR Miscellaneous Equipment RJ45 Biscuit Jack

Emergency P1 Dispatch Travel

Subtotal:

**Total Inside Wire** 

\$650,50 \$650,50 \$50 \$18,50

\$828.20

\$828.20



4.2.1.12 Vendor should provide paper billing/invoicing at no additional cost. Please describe your company's ability to meet this goal.

Granite will comply with this request.

4.2.1.13 The Vendor should provide high-speed packet transport that is based on Ethernet transmission parameters that meet current IEEE standards. Vendor should provide options for 25mbps, 50mbps, 75mbps, 100 mbps, 150mbps, 200mbps, 250mbps, 300mbps, 350mbps, 400mbps, 450mbps, 500mbps, and 1 Gbps increments. Please describe your company's offerings at the various identified locations by completing the Locations Bid and Available Speeds List. Vendor should complete the form by indicating which locations it is bidding on, and what speeds it is offering at each location bid. The Locations Bid and Available Speeds List form should be included with the Vendor's technical proposal for evaluation purposes.

Granite's pricing sheet includes all applicable fees, breakdowns, and costs for DIA.

4.2.1.14 The Vendor should provide multipoint bridging capabilities for aggregating Ethernet digital data circuits. Please describe your company's offerings.

Per Addendum 2, this requirement was removed.

4.2.1.15 The Vendor should clearly label demarcation points with the site-specific circuit identification information. Please describe your company's ability to meet this goal.

Granite will comply with this request.

- 4.2.1.16 The awarded broadband services should support the transport of the existing applications and related data currently being utilized by the Libraries (see Appendix 2). The vendor's proposed solutions(s) should allow the existing applications to function normally and perform properly. Examples of existing applications include:
- 4.2.1.15.1 H.323 video
- 4.2.1.15.2 VOIP
- 4.2.1.15.3 High Volume Database transmissions
- 4.2.1.15.4 Network Monitoring
- 4.2.1.15.5 Security Monitoring
- 4.2.1.15.6 Content Filtering
- 4.2.1.15.7 Virtual Private Networking.

Please describe your company's ability to meet this goal.

Per Addendum 2, it was stated that this RFP was for access to the Public Internet. Granite would be installing regular Internet circuits. Any content filtering shall be done by the Commission.



4.2.1.17 The Commission desires that the successful Vendor coordinate with and assist the Customer entity and its incumbent Vendor(s) in transitioning from the currently provided services to replacement services without degrading disruption to existing services. Please describe your company's ability to meet this goal, as well as any requirements for the entity to meet this goal.

Granite is able to provide quick-turnaround solutions and timely maintenance without degrading disruption to existing services.

4.2.1.18 The Vendor must acknowledge that termination points will be specified by the Library Commission. Please describe your company's ability to meet this goal.

Granite will comply with this request.

4.2.1.19 The West Virginia Library Commission desires the right to relocate or change any broadband service to an alternate speed with a 30-day notice to the vendor. Please describe your company's ability to meet this goal, as well as any requirements for the Commission.

The upgrading/downgrading/relocation of service is subject to availability and may require additional construction, equipment, and a change in the rates and charges set forth in the Proposal. Upon WVLC's request, Granite will perform an analysis and provide WVLC with detailed information regarding the availability in bandwidth/service changes.

4.2.1.20 The Commission desires that the Vendor provide telephone response to customer problems in one (l) hour or less and provide onsite support (if required) in four (4) hours or less. Please describe your company's response times and its ability to meet this goal.

Please see Granite's Escalations Table. Additionally, our Network Engineering and Customer Service staff is on-call 24/7/265 by calling (866) 847-5500 toll free.

4.2.1.21 The Vendor should provide a telephone support center(s) that is available 24 hours a day and 7 days a week and accessible via both a local number and a toll-free number. The support center must 1) provide advanced technical expertise, 2) be staffed with resources that are proficient in spoken and written English, and 3) maintain and own trouble tickets reported by the State of West Virginia customers until those troubles are resolved. Please describe your company's support structure and its ability to meet these goals.

WVLC will enjoy the comfort of working with a telecommunications provider with an executive team that will be familiar with each and every account personally. Granite's executive team, including our CEO and COO, are accessible via personal email and/or cell phone at any time if any matter requires escalation. Additionally, Granite's Network Engineering and Customer Service staff is on-call 24/7/265 by calling (866) 847-5500 toll free and WVLC will have access to the aforementioned *Rock Reports*.



4.2.1.22 The Vendor should contact the Library Commission by phone within 30 minutes of a network outage that affects multiple circuits on the State's network. This verbal notification should be followed with a written report that provides an explanation of the problem, the cause of the problem, the solution to the problem, the estimated time for recovery, and the steps taken or to be taken to attempt to prevent a reoccurrence. Please describe your company's notification methods and its abilities to meet this goal.

Granite will comply with this request. All notifications/reports shall be directed through the escalation contacts.

4.2.1.23 The Vendor should provide both verbal and written notification in advance of any planned upgrades, modifications, etc. that may affect the State customers within sixty (60) days of the event. Please describe your company's ability to meet this goal.

Granite will comply with this request. All notifications/reports shall be directed through the escalation contacts.

- 4.2.2 Mandatory Requirements The following mandatory requirements relate to the goals and objectives and must be met by the Vendor as a part of its submitted proposal. Vendor should describe how it will comply with the mandatory requirements and include any areas where its proposed solution exceeds the mandatory requirement. Failure to comply with mandatory requirements will lead to disqualification, but the approach/methodology that the vendor uses to comply, and areas where the mandatory requirements are exceeded, will be included in technical scores where appropriate. The mandatory project requirements are listed below.
- 4.2.2.1 General E-rate Requirements
- 4.2.2.1.1 The Vendor must comply with the requirements and guidelines of the Universal Service Fund (USF) program. E-rate eligible entities utilizing the contract(s) resulting from this solicitation reserve the right to proceed with orders prior to receiving any funding commitments from the USF. They also reserve the right to proceed or not to proceed regardless of the outcome of USF funding commitments.

Granite meets this requirement.

4.2.2.1.2 The Vendor must commit to meet all required E-rate participation guidelines. Guidelines can be found at <a href="https://www.usac.org/erate/service-providers/">https://www.usac.org/erate/service-providers/</a>

Granite will comply with this request.

- 4.2.2.2 Service Provider E-rate Participation Requirements
- 4.2.2.2.1 The Vendor must agree to maintain the Service Provider Annual Certification Form (FCC Form 473).

Granite will comply with this request.



4.2.2.2.2 The Red Light Rule states that the Federal Communications Commission (FCC) shall withhold action on any request for benefits made by any applicant or service provider that is delinquent in its non-tax debts owed to the Federal Communications Commission (FCC). Universal Service Administrative Company (USAC) shall dismiss any outstanding requests for funding if a service provider (or applicant) has not paid the outstanding debt, or made otherwise satisfactory arrangements, within (30) days of being notified. The Vendor must agree to notify the State of West Virginia in the event the Vendor/Service Provider has been subjected to the "Red Light Rule."

Granite will comply with this request.

4.2.2.2.3 The Vendor must commit to work with the applicant to ensure that all services for which E-rate discounts are being requested under the contracts resulting from this solicitation, are indeed eligible services as described in the Eligible Services List (ESL) which can be found at the link provided below and in Appendix 3. <a href="https://www.usac.org/e-rate/applicant-process/before-you-begin/eligible-services-list">https://www.usac.org/e-rate/applicant-process/before-you-begin/eligible-services-list</a>

Granite will comply with this request.

4.2.2.2.4 The Vendor must agree to abide by all E-rate rules, regulations, and limitations as described by the Federal Communication Commission (FCC), Universal Service Administrative Company (USAC), and Schools and Libraries Division (SLD) of USAC.

Granite will comply with this request.

### 4.2.2.3 Telecommunication Services

4.2.2.3.1 The vendor should provide a turn-key solution that provides full bandwidth for each site's use only that will be installed, tested, fully operational, and accepted by the West Virginia Library Commission within ninety (90) calendar day after issue of purchase order. This must occur to start services by July 1, 2020. Billing must only begin once a service has successfully completed testing, been accepted by the agency and turned-up, and costs must reflect that speed only and not build in costs for higher bandwidth expenses at lower speeds.

Granite will comply with this request.

4.2.2.3.2 As part of the costs quoted, the Vendor must provide a transport solution for the customer where the provider owns the problems associated with the telecommunications services from the demarcation at the customer site to the provider core equipment in its network. The vendor must be able to test and troubleshoot the circuit continuity and integrity end-to-end.

Granite will comply with this request.

### 4.2.2.4 Installation Requirements:

4.2.2.4.1 Vendor's solution must provide for installation at no additional cost.

Granite's pricing sheet includes all applicable fees and costs. If it is determined that special construction charges apply, due to unforeseen conditions that could not reasonably be anticipated



at the time of the proposal (e.g., structural changes made to the facilities where work is to be performed, Unforeseen Special Construction); additional charges may apply and shall be mutually agreed to by Granite and the WVLC at the time of identification.

4.2.2.4.2 The Vendor must agree to perform adequate testing after installation services are performed to ensure services are operating properly when tuned up for the customer. The vendor may be required to provide documentation of test results if so requested.

Granite will comply with this request.

# 4.2.2.5 Security Requirements

4.2.2.5.1 The Vendor must understand that the customer has standard security policy and access requirements and the Vendor's services, processes, or employees must comply with those standard security policy requirements.

Granite will comply with this request.

4.2.2.5.2 The Vendor must commit to support the customer and/or fund any forensics actions required that is associated with a security breach on the customer's network attributable to their action(s).

Granite will comply with this request.

# 4.2.2.6 Service Level Objectives

4.2.2.6.1 The Vendor must commit to provide the following service level objectives (SLO) for every service they are proposing in response to this RFP. The Library Commission reserves the right to negotiate SLOs if deemed necessary. If the vendor's standard SLOs exceed these requirements the vendor must provide those details.

4.2.2.6.2 Network Availability (NA) - the percentage of total minutes during a calendar month that the services are available to the customer. Services shall be deemed to be unavailable when an outage is officially recorded with the vendor because the customer does not have the ability to transmit or receive packets by means of the vendor's services. The total outage minutes shall be deemed to be the length of time during which the services are unavailable to the customer beginning with the official notification and ending upon restoration of the service and notification to the customer. Outage minutes will not apply to scheduled maintenance activities, problems caused by the customer, or for reasons of Force Majeure or other causes beyond the reasonable control of the provider. Minimum target availability must be 99.95%. When the availability SLA is not met, the customer will receive a credit equal to 1/30<sup>th</sup> of the monthly recurring charges for the affected services for each cumulative hour or portion thereof during which such services are unavailable to the customer. Vendors may exceed minimum requirements.

Granite agrees to the Service Level Objectives set forth in the RFP for NA.



4.2.2.6.3 Mean Time to Repair (MTTR) - the monthly average time over any calendar month it takes for the provider to resolve any outage problem. MTTR is calculated by dividing the total outage minutes by the total outage occurrences. Minimum target MTTR is 4 hours. This objective will be measured and reported monthly and should the objective be missed more than 3 times in any given contract year the vendor must credit the customer for 1% of the annual cost of the contract.

Granite agrees to the Service Level Objectives set forth in the RFP for MTTR.

4.2.2.6.4 Average Latency - the monthly average round-trip latency of designated portions of the provider's network. The provider must provide detail as to how they measure latency and provide diagrams that indicate where in its network they measure latency.

The objective for Average Latency is to not be greater than 27 milliseconds. For any month in which the objective is not met, the customer will receive a credit equal to 10% of the monthly recurring charges for the services. Exceptions to this SLO include performance problems caused by the customer, for reasons of Force Majeure, circumstances beyond the control of the provider, or scheduled service maintenance.

Granite agrees to the Service Level Objectives set forth in the RFP for Latency.

4.2.2.6.5 Packet Loss - the monthly average round-trip packet loss of designated portions of the provider's network. The provider must provide detail to how they measure packet loss and provide diagrams that indicate where in its network they measure packet loss. The objective for Average Packet Loss is to not be greater than 0.5%. For any month in which the objective is not met, the customer will receive a credit equal to 1/30th of the monthly recurring charges for the provided services. Exceptions to this SLO include performance problems caused by the customer, for reasons of Force Majeure, circumstances beyond the control of the provider, or scheduled service maintenance.

Granite agrees to the Service Level Objectives set forth in the RFP for Packet Loss.

- 4.3 Qualifications and Experience: Vendor should provide information and documentation regarding its qualifications and experience in providing services or solving problems similar to those requested in this RFP. Information and documentation should include, but is not limited to, copies of any staff certifications or degrees applicable to this project, proposed staffing plans, descriptions of past projects completed (descriptions should include the location of the project, project manager name and contact information, type of project, and what the project goals and objectives where and how they were met.), references for prior projects, and any other information that vendor deems relevant to the items identified as desirable or mandatory below.
- 4.3.1 Qualification and Experience Information: Vendor should describe in its proposal how it meets the desirable qualification and experience requirements listed below.

Granite provides enterprise-wide telecommunications solutions using an industry-leading support platform, including dedicated program management and support teams, and a single, customizable invoice. For the past 18 years, Granite has been providing comprehensive telecommunications solutions to the largest multi-location enterprises throughout the United States and Canada. Granite's customers include over 80 of the Fortune 100 and 18 of the top 20 largest retailers in the



United States. Granite was recently named as one of the ten awardees on GSA's 15 year, \$50 billion Enterprise Infrastructure Solutions (EIS) contract. Presently, Granite provides services for approximately 11,000 commercial and government customers across more than 500,000 locations, including the U.S. Postal Service (USPS), DISA, GSA, Walgreen's, and PNC Bank.

For information on Granite's Team assigned to WVLC, please see NOC and Escalations.

In regards to references, please see below:

### Reference #1

- Company: Gideon Hausner Jewish Day
- Rep: Daniel Kalo
- Contract Start Date: 2015
- Address: 470 San Antonio Rd Palo Alto, CA 94306
- Contact Name: Branden Frederick
- Contact Phone Number: 650.494.4413
- Contact Fax Number: N/A
- Summary: The current project we are working on with Gideon Hausner Jewish Day School
  is a one site rollout for DIA & SIP at 470 San Antonio Rd Palo Alto, CA 94306. We are
  installing 150 MB DIA to increase the speed from the current 50 MB onsite. Once the DIA
  is complete, we are porting 23 DIDs to Granite. Gideon Hausner has been with Granite for
  about 5 years.

# Reference #2

- Company: The Work INC
- Rep: Benjamin Bootey
- Address 25 Beach Street Dorchester MA 02122
- Contact Name: Glenda Clarke
- Contact Phone: 617.691.1513
- Contact Email: Gclarke@workinc.org
- Brief description of our services: DIAs, SIP trunks, POTS lines

# Reference #3

- Company: Enervest
- Rep: Benjamin Bootey
- Contact Name: Guadalupe Soria
- Contact Phone: 713.970.1857
- Contact Email: gsoria@EnerVest.net
- Brief description of our services: Few DIAs, mostly mobility

4.3.1.1 Vendor should discuss staffing levels it can devote to this contract and whether Vendor intends on hiring additional staff and/or subcontracting work related to this contract.

Granite is a reseller of telecommunication services and does not enlist the use of subcontractors in its services. Granite will utilize their own employees for the entire scope of work.

Please see NOC and Escalations.



- 4.3.1.2 The Vendor should provide a dedicated account team consisting of, but not limited to, Account Manager, E-rate Specialist, Billing Specialist, Technical Specialist, and Salesperson. Further the Vendor should provide the Commission the contact information and experience of its proposed team. The Commission reserves the right to request and have furnished a new member of the team for any reason. Please describe your company's ability to meet this goal.
- 4.3.2 Mandatory Qualification/Experience Requirements The following mandatory qualification/experience requirements must be met by the Vendor as a part of its submitted proposal. Vendor should describe how it meets the mandatory requirements and include any areas where it exceeds the mandatory requirements. Failure to comply with mandatory requirements will lead to disqualification, but areas where the mandatory requirements are exceeded will be included in technical scores where appropriate. The mandatory qualifications/experience requirements are listed below.
- 4.3.2.1 Vendor must have a minimum of five (5) years' experience in completing similar projects Granite meets this requirement.
- 4.3.2.2 Vendor must be recognized by the E-rate program as an Eligible Service Provider and should submit a copy of the Service Provider Identification Number (SPIN) and a copy of the current Service Provider Annual Certification (SPAC) with their submitted response. This information will be required prior to award of the contract

Granite has several years of working with USAC and affirms its compliance with all E-rate rules and regulations. Granite's SPIN is included in the cover letter at the top of this response and copied again below:

SPIN	Service Provider Name	499
		Filer
143025539	Granite Telecommunications, LLC	Yes

Granite has included its Service Provider Annual Certification Form 473 on the following page.

CC FORM 4/3	Do not write in this space.	OMB Control No. 3060 – 0856 Estimated time per response: 1.0 hours
lease read instructions before completing.	Universal Service for Schools and Libraries Service Provider Annual Certification Form	(To be completed by Service Provider
NOCK 1: Service Provider Information	on	
. Service Provider Name Granite Telecommunications, LL	C	
. Service Provider Identification Nu 143025539	mber (SPIN)	3. Funding Year: July 1, <u>2019</u> through June 30, <u>2020</u>
. Contact Name Cheryl Bowman	American destroyage in the planting destroying destroyi	
Complete Mailing Address of Con Street Address, P.O. Box or Route 100 Newport Ave. Extension		White date is a second of the
Quincy	1-5	MA 02171
City		State Zip Code
. Telephone Number with Area Cod 617-933-5546	e	7. Fax Number with Area Code 866-457-7009
Email Address CBOWMAN@GRANITENET.COM	A-A-A-A-A-A-A-A-A-A-A-A-A-A-A-A-A-A-A-	
lock 2: Certification		
certification Form on behalf of the aborovider Identification Number, and that at being submitted, I hereby certify the complete. I acknowledge that any	nat the data set forth in this Form has been e false statement on this Form or on the Servic	

of the United States Code, 18 U.S.C. § 1001, and that any such false statement could subject this Service Provider to liability under the False Claims Act.

- 1. I certify that the Service Provider Invoice Forms (FCC Form 4/4) that are submitted by this Service Provider contain requests or universal service support for services which have been billed to the Service Provider's customers on behalf of schools, braries, and consortia of those entities, as deemed eligible for universal service support by the fund administrator.
- 10. I certify that the Service Provider Invoice Forms (FCC Form 474) that are submitted by this Service Provider are based on bills or invoices issued by the Service Provider to the Service Provider's customers on behalf of schools, libraries, and consortia of those entities as deemed eligible for universal service support by the fund administrator, and exclude any charges previously voiced to the fund administrator for which the fund administrator has not yet issued a reimbursement decision.
- 1. I certify that the bills or invoices issued by this Service Provider to the Billed Entity are for equipment and services eligible for universal service support by the Administrator, and exclude any charges previously invoiced to the Administrator by the Service Provider.
- 2. I certify that any requests for reimbursement that are sought under a Service Provider Invoice Form (FCC Form 474) for discounts for products or services that contain both eligible and ineligible components are properly allocated as required by the Commission's rules at 47 C.F.R. § 54.504(e).
- 3. I certify that the invoices that are submitted by this Service Provider to the Billed Entity for reimbursement pursuant to Billed Intity Applicant Reimbursement Forms (FCC Form 472) are accurate and represent payments from the Billed Entity to the ervice Provider for equipment and services provided pursuant to E-rate program rules.

Page 1 of 3

FCC Form 473

July 2016

	OMB Control No. 3080 - 0856
Service Provider Name Granite T	elecommunications, LLC
SPIN 143025539	O'COOTHINGING COOTHING COOTHINGING COOTHIN
Contact Name Cheryl Bowman	
Contact Telephone Number	617-933-5546
Block 2: Certification (Continued)	
14. I certify that this Service Provider makes as assist Billed Entity Applicants in identifying the for eligible purposes.	vailable to customers, upon their request, separate prices for distinct services to portions of their bills that represent the costs of services provided to eligible entitle
Service Provider, I acknowledge that the provis	costs for eligible services will be waived, paid, or promised to be paid by this ion by any service provider of a supported service, or of free services or products onstitutes a rebate of the non-discount portion of the supported services as stated
16. I certify that no kickbacks, as defined in 41 schools and libraries universal support program	U.S.C. § 8701, were paid by this Service Provider to anyone in connection with the
In toliner use nor directly of juditectly offered of	pliance with the Commission's rule and orders regarding gifts and this Service provided any gifts, gratulties, favors, entertainment, loans, or any other thing of rtium that includes eligible schools or libraries, except as permitted by the
Provider will retain for at least 10 years (or what certification), after the latter of the last day of the (1) any and all records that I rely upon to complesubmitted by this Service Provider during the probability for reimbursement pursuant to Bille necessary to demonstrate compliance with the support program as required by 47 C.F.R. § 54. C.F.R. § 54.516(c), and that the Service Provide	Ressary, requests additional supporting information, this Service Provider will make administrator as required by 47 C.F.R. § 54.516(b). I certify that this Service deliver retention period is required by the rules in effect at the time of this explicable funding year or the service delivery deadline for the funding requests, ate this form and each Service Provider Invoice Form (FCC Form 474) that is essent funding year, (2) any and all records issued by this Service Provider to the definity Applicant Reimbursement Forms (FCC Form 472), and (3) all documents statutory or regulatory requirements for the schools and libraries universal service 516(a)(2) I acknowledge that this Service Provider may be audited pursuant to 47 or must provide such records as required by 47 C.F.R. § 54.516(b)
Abbair biomight have neen sinken st indepeld	Service Provider makes pursuant to the schools and libraries universal service ently, without, for the purpose of restricting competition, any consultation, eror or competitor relating to (i) those prices, (ii) the intention to submit an offer, or prices offered.
iabborr brodiging will not be kilowillialy disclosed	ervice Provider makes pursuant to the schools and libraries universal service by this Service Provider, directly or indirectly, to any other offeror or competitor olicitation) or contract award (in the case of a negotiated solicitation) unless
11. I certify that no attempt will be made by this sor the purpose of restricting competition.	Service Provider to induce any other concern to submit or not to submit an offer
2. I certify that this Service Provider is not susp	ended or debarred from participating in Federal programs.
3. I certify that, in addition to the foregoing, this nd libraries universal service support program, nose rules and orders may result in the denial of	Service Provider is in compliance with the rules and orders governing the schools and acknowledges that failure to be in compliance and remain in compliance with discount funding and/or cancellation of funding commitments. I acknowledge
4. Signature of authorized person Signed electronically by Cheryl Bowman	25. Date 1/22/2019

Approved by OMB OMB Control No. 3060 - 0856

- 27. Title or position of authorized person Product Development/Carrier Relations
- 28. Address of authorized person 109 Copeland Street, W Bridgewater MA 02379
- 29. Telephone number of authorized person 617-933-5546

# FCC NOTICE FOR INDIVIDUALS REQUIRED BY THE PRIVACY ACT AND THE PAPERWORK REDUCTION ACT

Part 54 of the Commission's Rules authorizes the FCC to collect the information on this form. Failure to provide all requested information will delay the processing of the application or result in the application being returned without action. Information requested by this form will be available for public inspection. Your response is required to obtain the requested authorization.

The public reporting for this collection of information is estimated to be 1 hour per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the required data, and completing and reviewing the collection of information. If you have any comments on this burden estimate, or how we can improve the collection and reduce the burden it causes you, please write to the Federal Communications Commission, AMD-PERM, Paperwork Reduction Act Project (3060-0856), Washington, DC 20554. We will also accept your comments regarding the Paperwork Reduction Act aspects of this collection via the Internet if you send them to PRA@fcc.gov. PLEASE DO NOT SEND YOUR RESPONSE TO THIS FORM TO THIS ADDRESS.

Remember – You are not required to respond to a collection of information sponsored by the Federal government, and the government may not conduct or sponsor this collection, unless it displays a currently valid OMB control number or if we fail to provide you with this notice. This collection has been assigned an OMB control number of 3060-0856.

THE FOREGOING NOTICE IS REQUIRED BY THE PRIVACY ACT OF 1974, PUBLIC LAW 93-579, DECEMBER 31, 1974, 5 U.S.C. 552a(e)(3) AND THE PAPERWORK REDUCTION ACT OF 1995, PUBLIC LAW 104-13, OCTOBER 1, 1995, 44 U.S.C. SECTION 3507.

Page 3 of 3

FCC Form 473

July 2016



- 4.3.2.3 Any Vendor of telecommunication services must meet certain qualifications to be eligible to provide the services and receive Universal Service Administrative Company (USAC) reimbursement. Proof of compliance for the mandatories below should be submitted with their bid and will be required to be submitted prior to award.
- 4.3.2.4 Contribute to the Universal Service Fund Granite will comply with this request.
- 4.3.2.5 Provide telecommunications services on a common earner basis Granite will comply with this request.
- 4.3.2.6 Provide a copy of the submitted FCC Form 498, Service Provider Information Form Granite has included its FCC Form 498 on the following page.

Save time, avoid problems. File el	ectronically at http://www.usac.org/sp/about/498/default	Laspx
FCC Form 498		Approval by OMB 3060-0824
	ation Number and General Contact Informat d Average Burden Hours Per Response: 1.5 hours	tion Form
flexibility, this form allows service providers to use the same general multiple contact and remittance information. Please report any ch disbursements. Persons willfully making false statements on this for	on for service providers that receive support from the Federal universal contact, information for all their contacts and the same remittance data anges to this information on a revised FCC Form 498 to prevent any dearm can be punished by fine or forfeiture, under the Communications Ackler Title 18 of the United States Code, 18 U.S.C. Sec. 1001.	collected for each of the four programs or elays in notification and the timeliness of
Please read instructions, located	at: http://usac.org/sp/tools/forms.aspx, before beginning this app	dication.
Please check one box below		See Instruction Section III.A
Original Application for SPIN	Revision to existing FCC Form 498 on file	e with USAC
Request for SPIN Merger/Consolidati	on Request for SPIN Deactivation	
Service Provider Identification Number (SPIN) (To be inserted by USAC for first time applicants, Ro	aquired for subsequent revisions.)	See Instruction Section III.A
499 Filer ID 8 2 2 1 7 0		
(Required if your company is required to file the F	FCC Form 499)	
Block 1: General Company Information [All	Fields REQUIRED]	
1 Granite Telecommunications, LLC		See Instruction Section III.B
Company Name		
2 same as above		
Name Company is Doing Business As (DBA) or Form	nerly Known As (FKA)	
3 Check this Box if the Company is part of or maint	ains affiliate companies and complete page 2.	
a 100 Namport Ava Evt		
4 100 Newport Ave. Ext Street Address		
5		
Address Line 2		
6 Quincy 7 MA	8 02171	
City State	Zip Code + 4	
Block 2: General Contact Information [All F	ields REQUIRED]	See Instruction Section III.C
9 First: Geoffrey Middle Initial:	Last: Cookman 10 Director	
General Contact (Company Preparer Name)	Tille	
	12 (866 ) 457-5087	
Phone Number Ext.	Fax Number	an transfer and the continue through the stands
13 100 Newport Ave. Extension		
Street Address		
14Address Line 2		
15 Quincy 16 MA	17 02171	
City State	Zip Code + 4	<del></del>
18 gcookman@granitenet.com		
E-mail Address		
Block 3: Federal EIN, DUNS and FCC Regis	tration Number [All Fields REQUIRED]	See Instruction Section III.D
19 0 4 3 6 4 3 2 9 0	20 Corporation Partnership	Other
Enter Federal Employer Identification Number (Federal EIN or Tax ID Number)	(Check applicable corporate structure.)	tund
21 1 1 1 7 7 7 9 3 9	22 0 0 0 8 6 7 6 9 7 5	
Enter Dunn and Bradstreet Number (DUNS)	FCC Registration Number (CORES ID)	

4: Affiliate Company Information	
e list all companies with which this SPIN is ntrols, is owned or controlled by, or is unde rm "own" means to own an equity interest	See Instruction Sectional Section of the Instruction Section S
Affiliate SPIN Number	Affillate Company Name

Ck 5: High Cost Support Financial Institution and Remittance Immation (ALL Fields REQUIRED)  See Instruction Section  Check this box to discontinue use of this SPIN for High Cost Support.  Check this box to discontinue use of this SPIN for High Cost Support.  Check this box if this information is required. Electronic payment of universal service support payments in analysis of the Debt Collection Improvement Act of 1996, Pub. Law 104-134, 110 Stat. 1321-338.  Check this box if this information is the same as the General Confact Information (Block 2) and complete lines 30-35,  Remittance Company Name. If different from Company Name.  First:  Middle Initial  Last:  25  City  State  Zip Code + 4  32  City  State  Zip Code + 4  32  City  State  Act Financial Institution for ACH or locked box transfer of funds (required)  Email Address of Remittance Contact (Required if participating in the High Cost Program)  Check this box if this information is the same as the General Contact information (Block 2) and continue on to Block 7.  First:  Contact Name for High Cost Program  Middle Initial:  Last:  38  Contact Name for High Cost Program  Title  Contact Name for High Cost Program  Address for High Cost Program  Title  Contact Address for High Cost Program  Address Line 2  42  43  City  State  Zip Code + 4  45  Chy  State  Zip Code + 4  Email Address of High Cost Program Contact  Fax Number  Email Address of High Cost Program Contact	For more inf	ormation about the Hig	h Cost Program.	please refer to: http://w	ww.usac.org/hc/
Check this box to discontinue use of this SPIN for High Cost Support					
Check this box to discontinue use of this SPIN for High Cost Support.  Incital Institution Information is required. Electronic payment of universal service support payments and sted by the Debt Collection Improvement Act of 1996, Pub. Law 104-134, 110 Stat. 1321-358.  Check this box if this information is the same as the General Contact Information (Block 2) and complete lines 33-35.  Remittance Company Name, if different from Company Name  First: Middle Initial Last: 25  Remittance Contact Name - Statements will be sent to Remittance Contact's attention Title  Remittance Contact Address  Address Line 2  28  30  City State Zip Code + 4  32 (  Phone Number Ext Fax Number for ACH or locked box transfer of funds (required)  E-mail Address of Remittance Contact (Required if participating in the High Cost Program)  Title  See Instruction Section    Check this box if this information is the same as the General Contact information (Block 2) and continue on to Block 7.  First: Middle Initial Last 38    Contact Name for High Cost Program (Middle Initial Last 38    Contact Name for High Cost Program (Address for High Cost Program)    Contact Address for High Cost Program (Address for High Cost Progra	rmation [ALL Fields	REQUIRED]			Saa Instruction Santiau
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Remittance Company Name, if different from Company Name  4 First: Middle Initial: Last: 25  Remittance Contact Name - Statements will be sent to Remittance Contact's attention  Title  Remittance Contact Address  Address Line 2  City State Zip Code + 4  State Zip Code + 4  Fax Number  Ext Fax Number  Remittance Financial Institution for ACH or locked box transfer of funds (required)  Financial Institution Account Number for ACH (required)  ACH Financial Institution Transit Number - must be nine digits (required)  E-mail Address of Remittance Contact (Required if participating in the High Cost Program)  Ck 6: Company Contact for High Cost Support  See Instruction Section  Check this box if this information is the same as the General Contact information (Block 2) and continue on to Block 7.  First: Middle Initial: Last: 38  Contact Name for High Cost Program  Title  (Must be a company employee or designated representative)  Contact Address for High Cost Program  Address Line 2  42  43  State Zip Code + 4  5   City State Zip Code + 4  5   Fax Number		information is the same as the	General Contact inform	nation (Block 2) and complete line	es 33-35.
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Address Line 2  City State Zip Code + 4  State Zip Code + 4  City State					
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City State Zip Code + 4  32 {					
City  State  State  Zip Code + 4  32 (  Phone Number  Ext  Fax Number  Remittance Financial Institution for ACH or locked box transfer of funds (required)  Financial Institution Account Number for ACH (required)  ACH Financial Institution Transit Number - must be nine digits (required)  E-mail Address of Remittance Contact (Required if participating in the High Cost Program)  Check this box if this information is the same as the General Contact information (Block 2) and continue on to Block 7.  First:  Middle Initial:  Last:  38  Contact Name for High Cost Program  (Must be a company employee or designated representative)  Contact Address for High Cost Program  Address Line 2  42  43  City  State  Zip Code + 4  45 (  AS (  Fax Number			20	40	
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Check this box if this information is the same as the General Contact information (Block 2) and continue on to Block 7.  First: Middle Initial: Last: 38  Contact Name for High Cost Program Title  (Must be a company employee or designated representative)  Contact Address for High Cost Program  Address Line 2  42 43  City State Zip Code + 4  (	k 6: Company Con	tact for High Cost Sup	port		
First: Middle Initial: Last: 38  Contact Name for High Cost Program Title  (Must be a company employee or designated representative)  Contact Address for High Cost Program  Address Line 2  42 43  City State Zip Code + 4  ( 45  Phone Number Ext Fax Number					See Instruction Section
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Contact Name for High Cost Program (Must be a company employee or designated representative)  Contact Address for High Cost Program  Address Line 2  42 43  City State Zip Code + 4  ( ) 45 ( )  Phone Number  Ext Fax Number	Citet	Middle Initial:	Lost	40	
(Must be a company employee or designated representative)  Contact Address for High Cost Program  Address Line 2  42 43  City State Zip Code + 4  (			Last		
Address Line 2  42 43  City State Zip Code + 4  (				. , , , ,	
Address Line 2  42 43  City State Zip Code + 4  (					
42         43           City         State         Zip Code + 4           ( )         45 ( )           Phone Number         Ext         Fax Number	Contact Address for High	Cost Program			
42         43           City         State         Zip Code + 4           ( )         45 ( )           Phone Number         Ext         Fax Number	Address I ine ?	<del></del>			
City         State         Zip Code + 4           ( )         45 ( )           Phone Number         Ext         Fax Number	Address Line 2		42	42	
( ) 45 ( ) Phone Number Ext Fax Number	City				
Phone Number Ext Fax Number	- 1				
		Ext			

For more in	formation about Lo	ow Income Suppo	rt, please refer to: http://w	/ww.usac.org/li/
k7: Low Income S	upport Financial In	nstitution and Ren	nittance	
mation [All Fields F	REQUIRED			
ling in the later of the second section is a second section of the			The same of the sa	See Instruction Section
Check this box to dis	scontinue use of this SP			
cial institution information	n is required. Electronication improvement Act t	c payment of universal of 1996, Pub. Law 104-1	I service support payments 134, 110 Stat. 1321-358.	
Check this box if this in	nformation is the same as	the General Contact in	formation (Block 2) and complete lin	nes 57-59.
Remittance Company Nan	ne if different from Comn	any Name		
Remitterice Company Nati	ile, it different from Comp	any name		
First: Remittance Contact Name	Middle Initial:	Lást:	49	
Nemittance Contact Name	- Statements will be sen	to Remittance Confact:	s attention Title	
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City		53 State	Zip Code + 4	BPP-0-BB-F-6-1-6-1-6-1-6-1-6-1-6-1-6-1-6-1-6-1-6
		56 ( )		
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Remittance Financial Instit	ution for ACH or locked b	nov transfer of funds free	uired)	
	TITLE TO THE TOTAL STATE OF THE	59	Siled)	
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E-mail Address of Remitta	nce Contact (Required if p	participating in the Lifelin	e Program).	
8: Company Cont	act for Low Income	e Support	11 23374 23 23 24 24 24 24 24 24 24 24 24 24 24 24 24	
				See Instruction Section
Check this box if this in	formation is the same as	the General Contact infi	ormation (Block 2) and continue on	to Block 9.
first: Contact address for Low In	Middle Initial:	Last:	62 Title	
Must be a company employe		ive)	Title	
Contact Address for Low in	come Program			
Address Line 2				
daless line 2		66	67	
Dity		State	Zip Code + 4	*********
ity			·	
жу	Ext	69 (		

k 9: High Cost and Low Income	Study Area/SPIN Association				
information will be used to asso Cost and Low Income Support.	oclate the Study Area Codes (SAC) to a	this SPIN for the purpo	See Instruction Section ses of		
Check this box if there is	s no change to the SAC data on file.	Check this box	if you are changing your organization's ently on file with USAC.		
Study Area Code (SAC)	\$AC Company Name	Study Area Type			
		Incumbent	Competitive		
		Incumbent	Competitive		
		Incumbent	Competitive		
		Incumbent	Competitive		
		Incumbent	Compelitive		
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		Incumbent	Competitive		
		Incumbent	Competitive		
		Incumbent	Competitive		

	This page is for Rural Health Care Support participants only.
	For more information about Rural Health Care Support, please refer to: http://www.usac.org/rhc/
Blo	ck 10: Rural Health Care Support Financial Institution and Remittance
Info	rmation [ALL Fields REQUIRED]
207	See Instruction Section III.
	Check this box to discontinue use of this SPIN for Rural Health Care Support.
Final	ncial institution information is required. Electronic payment of universal service support payments
is ma	indated by the Debt Collection improvement Act of 1996, Pub. Law 104-134, 110 Stat. 1321-358.
	Check this box if this information is the same as the General Contact information (Block 2) and complete lines 81-83.
71	Granite Telecommunications, LLC
/1	Remittance Company Name, if different from Company Name
70	Gaeffroy
12	Pamittanas Contact Name Codeman Codema
74	100 Newport Ave. Extension
	Remittance Address
75	Address Lies 0
76	Address Line 2 Quincy 77 MA 79 02171
,,,	77 MA 78 021/1  City State Zip Code + 4
79	80 ( 866 ) 457-5087
	Phone Number Ext Fax Number
81	TD Bank
	Remittance Financial Institution for ACH or locked box transfer of funds (required)
82	8 2 4 4 9 9 3 9 1 6 83 2 1 1 3 7 0 5 4 5
0.4	Financial Institution Account Number for ACH (required) gcookman@granitenet.com  ACH Financial Institution transit Number - must be nine digits (required)
64	E-mail Address of Remittance Contact (Required if participating in the Rural Health Care Program)
	the state of the s
Non	444 Campany Cantact for Dural Harlth Cana C
NUC	k 11: Company Contact for Rural Health Care Support See Instruction Section III.L.
	See manufaction section me
	Check this box if this information is the same as the General Contact information (Block 2) and continue on to Block 12.
ě	Solution (Side 2) and Continue of the Book 12.
85	Cirst: Geoffrey Middle Initial: Last: Cookman 86 Director
85	Contact Name for Rural Health Care Program Title
85	Paulandalin C. M. 111 M. A. A.
85	Contact Name for Rural Health Care Program  Title  Must be a company employee or designated representative)
85 87 88	Contact Name for Rural Health Care Program  Must be a company employee or designated representative)  100 Newport Ave. Extension  Contact Address for Rural Health Care Program
85 N	Contact Name for Rural Health Care Program  Must be a company employee or designated representative)  100 Newport Ave. Extension  Contact Address for Rural Health Care Program  Address Line 2
85   87   88   89	Contact Name for Rural Health Care Program  Must be a company employee or designated representative)  100 Newport Ave. Extension  Contact Address for Rural Health Care Program  Address Line 2  Quincy  90 MA 91 02171
85   87   88   89	Contact Name for Rural Health Care Program  Must be a company employee or designated representative)  100 Newport Ave. Extension  Contact Address for Rural Health Care Program  Address Line 2  Quincy  90 MA 91 02171  Dity  State  Zip Code + 4
85   87   88   89   92	Contact Name for Rural Health Care Program  Must be a company employee or designated representative)  100 Newport Ave. Extension  Contact Address for Rural Health Care Program  Address Line 2  Quincy  90 MA 91 02171  Dity  State  Zip Code + 4

	This page is f	or Schools and	d Libraries	Program par	ticipants only.	
	For more information about the S	chools and Li	braries Pr	ogram, please	e refer to: http:	//www.usac.org/sl/
	k 12: Schools and Libraries Suppitance Information [ALL Fields R		Institution	and		See Instruction Section III.M
25-0					Track Road	Obs. Islands of Department
Finan s mai	Check this box discontinue use of this cial institution information is required. Ele- ndated by the Debt Collection Improvement	ctronic payment o	f universal se	rvice support pa	yments 58.	nwaris majesak ya di
	Check this box if this information is the sa Granite Telecommunications, LLC	me as the General	Contact inform	nation (Block 2) ar	nd complete lines 10	5-107.
95	Remittance Company Name, if different from	Company Name				
96	First: Geoffrey Middle Initia		Cookman		97 Director	
98	Remittance Contact Name - Statements will b 100 Newport Ave. Extension Remittance Address	a sent to Remittano	ce Contact's a	mention	Title	
99						
	Address Line 2					
100	Quincy	101		102 02171		
	City (617 ) 933-5521		State	Zip Code 457-5087	+ 4	
	Phone Number Ext	104 (	ax Number	457-3067		Age and recorded and the distribution to
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106	8 2 4 4 9 9 3 9 1 6 Financial Institution Account Number F			1 3 7 0 5 nancial Institution 1		st be nine digits (required)
	Alternative Banking information for the pay	ment of Billed Ent	itv Applicant	Reimhursements		
108	Check this box if you wish to use the same TO Bank	ралкио птогталс	mas listed in	iines 105-107.		
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109	Financial Institution Account Number 6	a ACH (required)	ACH Fin	ancial institution T	ransit Number - mu	st be nine digits (required)
111	gcookman@granitenet.com					
	E-mail Address of Remittance Contact (Require	ed if participating in	the Schools	and Libraries Prog	ram)	
laci	13: Company Contact for School	le and Librario	ae Sunnar			
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	tio. Company Contact for School	is and Librari	es Suppoi			See Instruction Section III.N
	Check this box if this information is the sar	ne as the General (	Contact inform	ation (Block 2) and	d continue on to Bloo	ck 14.
112 i	First: Geoffrey Middle Initial	Last:	Cookman		113 Director	
0	Contact Name for Schools and Libraries Progr Must be a company employee or designated repre	∍m			Title	ers rains generalmentalle
_	100 Newport Ave. Extension Contact Address for Schools and Libraries Pro	aram				MARIE DATAPHEN CONTRACT CONTRA
115		•				
-	Address Line 2				· · · · · · · · · · · · · · · · · · ·	
116	Quincy	117 M		118 02171	-	
	City		tate	Zip Code - 457-5087	+ 4	
	(617 ) 933-5521  Phone Number Ext	120 Fa	( 866 ) ax Number	437-3007		
	gcookman@granitenet.com -mail Address of Schools and Libraries Progr	am Contact				<del></del>

Con		
1	or 14. Offsetting dispursement Payme	ents Against Federal Universal Service
The fo	tribution Obligations For Rural Health	·
servic paym	are 54.079 regarding Rural Health Care payments, a t contribution. A telecommunications company must ents against its Federal universal service contribution	See Instruction Section III.  ions companies participating in the Rural Health Care Program. In accordance with FCC rule elecommunications company may choose to offset its payment against its Federal universal t have an FCC Form 499 Filer ID number in order to offset its Rural Health Care Program n. In order to obtain an FCC Form 499 Filer ID number, I select FCC Form 499. You do not need an FCC Form 499 Filer ID in order to be issued a SPIN
	122 Yes, I want my Rural Health Care Program of universal service contribution obligations. T	disbursement payments to be offset against my Federal his box must be checked in order to receive offsets. The Default is "No."
Bloc	k 15: Certification to Assist Health Car	re Providers
or sen	vices that are necessary for the health care provider	See Instruction Section III.P oviders participating in the Healthcare Connect must certify, as a condition of iders, on a timely basis, all information and documents regarding supported equipment, facilities, to submit required forms or respond to FCC or USAC inquiries. USAC may withhold are after written notice from USAC, fails to comply with this requirement.
1	ricanii care providers, on a timely basis, all in	inder the Healthcare Connect Fund, that the above-named service provider will provide to information and documents regarding the supported equipment, facility(les), or service(s) are to submit required forms or respond to FCC or USAC inquiries.
Block	k 16: Offsetting Disbursement Paymen	te Against Endagel Universal Comite
Cont	ribution Obligations For Schools and I	his Against Federal Universal Service
The fol section Prograi	lowing information pertains only to telecommunication is 54.515 regarding Schools and Libraries Program part may be payment against its Federal universal service content its Schools and Libraries payments against its Fed	See Instruction Section III.Q ins companies participating in the Schools and Libraries Program. In accordance with FCC rule ayments, a telecommunications company may choose to offset its Schools and Libraries tribution. A telecommunications company must have an ECC Escand 40 Filed ID pumper in page.
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# Officer Certification Block 18: Authorized Contact Signature [All Fields REQUIRED] See Instruction Section III.S I certify that I am an officer of the above-named service provider, that I am authorized to submit this FCC Form 498 on behalf of the above named service provider, and that to the best of my knowledge, the data set forth in this form is true, accurate, and complete. Persons willfully making talse statements on this form can be punished by fine or forfeiture, under the Communications Act, as amended, 47 U.S.C. Secs. 220(e), 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. Sec. 1001. Company Officer Information Check this box if this information is the same as the General Contact information (Block 2)

Date

rcurrier@granitenet.com

E-mail address

Notice: The Federal Communications Commission (the Commission) has designated the Universal Service Administrative Company (USAC) as administrator of Federal universal service. One of the functions of USAC is to provide a mechanism for the billing, collection, and disbursement of funds for the various Federal universal service programs. In an effort to implement these requirements and obligations, the Commission has adopted this collection of information. Pursuant to the Commission rules, 47 C.F.R. §§ 54.301, 54.303, 54.307, 54.301, 54.301, 54.501, 54.601, 54.501, 54.601, 54.301, 54.501, 54.601, 54.501, 54.601, 54.501, 54.601, and 54.902, USAC must obtain information relating to service provider name and address, telephone number, and billing and collection information. Each service provider receiving Federal universal service support from the High Cost, Low Income, Rural Health Care, or Schools and Libraries Programs, should complete the FCC Form 498. USAC will use this information in administering the billing, collections, and disbursement operations of the Federal universal service programs.

Currier

Last:

Middle Initial:

Remittder: You are not required to respond to a collection of information sponsored by the Federal government, and the government may not conduct or sponsor this collection, unless it displays a currently valid Office of Management and Budget (OMB) control number. This collection has been assigned an OMB control number of 3060-0824.

The Commission is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide for the Federal universal service billing, collections, and disbursement purposes. If we believe there may be a violation or a potential violation of a state or Federal statute, or of a Commission regulation, rule, or order, your form may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation, or order. In certain cases, the information in your application may be disclosed to the Department of Justice, a court, or adjudicative body when (a) the Commission; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, consistent with the Communications Act of 1934, FCC regulations and orders, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law, information provided in or submitted with this form or in response to subsequent inquiries may be disclosed to the public.

If you owe a past due debt to the Federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies, and/or your employer to offset your salary, IRS tax refund, or other payments to collect that debt. The Commission may also provide the information to these agencies through the matching of computer records where authorized.

If you do not provide the information we request on the form, the Commission may delay processing of your application, or may return your application without action.

This Notice is required by the Paperwork Reduction Act of 1995. Pub. L. No. 104-13, 44 U.S.C. 3501 et seq. We have estimated that each response to this collection of information will take, on average, 1.5 hours. Our estimate includes the time to read the instructions, took through existing records, gather and maintain the required data, and actualty complete and review the form for response. If you have any comments on this estimate, or how we can improve the collections and reduce the burden it causes you, please write to the Federal Communications Commission, AMD-PERM, Washington D.C. 20554. Paperwork Reduction Project (3060-0824). We will also accept your comments via Internet if you send them to PRA@fcc.gov. Please DO NOT SEND COMPLETED DATA COLLECTION FORMS TO THIS ADDRESS.

Mail this signed form to

Signature of the Company Officer

Rand

Printed Name COO

First:

Title

USAC Customer Operations, Forms Processing 2000 L Street, N.W., Suite 200 Attn: FCC Form 498 Washington, DC 20036

Questions?

See the FCC Form 498 Instructions found at http://usac.org/sp/tools/forms,aspx

# Use this form for:

- New application for a Service Provider Identification Number
- Revision to existing Service Provider data currently on file with USAC
- Merger or Consolidation of Existing Service Provider Identification Number (Additional documentation is required, please see page 2 of the instructions)
- Deactivation of a Service Provider Identification Number (Please see page 2 of the instructions)



- 4.3.2. 7 Provide the Vendor's Service Provider Identification Number (SPIN) obtained through the FCC Form 498 process and the FCC Registration number tied to their BIN tax ID number SPIN: 143025539, FCC Registration Number: 0006800221, FEIN (TIN): 04-3643290
- 4.3.2.8 Provide a copy of the most recent FCC Form 473, Service Provider Annual Certification Form, on an annual basis

Granite has included its FCC Form 473 following our response to Section 4.3.2.2.

4.3.2.9 Provide a copy of the filed FCC Form 499. Provide a copy of the Red-Light Status of the Vendor

Granite has included its FCC 499 on the following page. Granite is in good standing with the FCC and is currently in Green Light status.

# Announcing a new FCC.gov

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### FCC Form 499 Filer Database Detailed Information

FCC > CGB Home > FCC Form 499 Filer Database > FCC Form 499 Filer Database Detailed Information

### FCC Form 499 Filer Database

# **DETAILED INFORMATION**

Form 499 Filer 822170 RSS Feed

Filer Identification Information:

499 Filer ID Number:

822170 Apr 1 2019 12:00AM Registration Current as of:

Legal Name of Reporting Entity: Granite Telecommunications, LLC Doing Business As: Granite Telecommunications, LLC

Principal Communications Type: CAP/LEC Universal Service Fund Contributor: Yes

(Contact USAC at 888-641-8722 if this is not correct.)

Holding Company:

Registration Number (CORESID): 0006800221

Management Company:

Headquarters Address:

City:

100 Newport Avenue Extension Ouincy

State:

ZIP Code: 02171

Customer Inquiries Address: 100 Newport Avenue Extension

City: Quincy State: ZIP Code: 02171

866-847-1500 Ext: Customer Inquiries Telephone:

Granite Telecommunications, LLC Other Trade Names:

Cornestone Communications Hale and Father Telecommunications

Agent for Service of Process: Local/Alternate Agent for Service

Telephone: Extension: E-mail:

Business Address of Agent for

Mail or Hand Service of Documents:

State: ZIP Code:

D.C. Agent for Service of Process:

Corporate Creations Network Inc.

Telephone: 202-558-5443

Extension: Fax:

E-Mail:

contactus@corpcreations.com

Business Address of D.C. Agent for Mail or Hand Service of Documents: 1629 K Street, NW, #300

City: Washington State:

ZIP Code: 20006

FCC Registration Information:

Chief Executive Officer: Robert Hale Jr

Business Address: 100 Newport Avenue Extension

City: Quincy State: ZIP Code: 02171

Chairman or Other Senior Officer: Rand Currier

Business Address: 100 Newport Avenue Extension

City: Quincy State: ZIP Code: 02171

President or Other Senior Officer: John Prinner

Business Address: 100 Newport Avenue Extension

City: Quincy State: ZIP Code: 02171

FCC site map

Jurisdictions in Which the Filing Entity Provides Telecommunications Services:

Alabama Arizona Arkansas California Colorado Connecticut Delaware District of Columbia Florida Georgia Hawaii Idaho Illinois Indiana Iowa Kansas Kentucky Louisiana Maine Maryland Massachusetts Michigan Minnesota Mississippi Missouri Montana Nebraska Nevada New Hampshire New Jersey New Mexico New York North Carolina North Dakota Ohio Oklahoma Oregon Pennsylvania Puerto Rico Rhode Island South Carolina South Dakota Tennessee Texas Utah Vermont Virginia Washington West Virginia Wisconsin Wyoming

Use browser "Back" button to return to results page.

Return to Search Form

This database reflects filings received by USAC as of May. 20, 2019

FCC Form 499 Filer Database Software Version 01.03.06 July 21, 2011

FCC Home | Search | RSS | Updates | E-Filling | Initiatives | Consumers | Find People |

Federal Communications Commission | Phone: 1-888-CALL-FCC (1-888-225-5322) | - Privacy Policy | 445 12th Street SW | TTY: 1-888-TELL-FCC (1-888-355-5322) | Website Policies & Notices | Required Browser Plug-ins | Fax: 1-866-418-0232 | Fax: 1



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 7/1/2019

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

PORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed.

	cer r J. Gallagher Risk Managemen	l Services	Inc	CONTACT NAME:		EAV		
470 <i>A</i>	r J. Gallagrier Risk Mariagemen Atlantic Avenue on MA 02210	Coervices	, шс.	PHONE (A/C, No, Ext): E-MAIL ADDRESS:	(A/C, No)	FAX (A/C, No): 617-646-0400		
٥٥٥١					SURER(S) AFFO	RDING COVERAGE		NAIC#
				INSURER A : Hartford				19682
ISURE		GRANTEL-0	1	INSURER B : Hartford Casualty Insurance Company				29424
	te Telecommunications, LLC lewport Avenue			INSURER C: Twin City Fire Insurance Company				29459
	sy MA 02171			INSURER D:	-7.4			
				INSURER E :		)		
				INSURER F :				
			NUMBER: 1186828178			REVISION NUMBER:		
INDIC CER EXCI	IS TO CERTIFY THAT THE POLICIES CATED. NOTWITHSTANDING ANY R FIFICATE MAY BE ISSUED OR MAY LUSIONS AND CONDITIONS OF SUCH	EQUIREME PERTAIN,	NT, TERM OR CONDITION THE INSURANCE AFFORD LIMITS SHOWN MAY HAVE	OF ANY CONTRACT ED BY THE POLICIE BEEN REDUCED BY	OR OTHER S DESCRIBE PAID CLAIMS	DOCUMENT WITH RESPE D HEREIN IS SUBJECT T	CT TO WH	ICH THI
R	TYPE OF INSURANCE	INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	rs	
X	COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR		08UUNBA4030	6/30/2019	6/30/2020	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000	
						MED EXP (Any one person)	\$ 15,000	
	]					PERSONAL & ADV INJURY	\$ 1,000,000	)
GE	N'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE	\$ 2,000,000	)
Х	POLICY X PRO- OTHER:					PRODUCTS - COMP/OP AGG	\$ 2,000,000	)
AL	ITOMOBILE LIABILITY		08UENBA4076 - AOS	6/30/2019	6/30/2020	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000	)
Х	1		08UENBA4392 - MA	6/30/2019	6/30/2020	BODILY INJURY (Per person)	\$	
	OWNED SCHEDULED AUTOS					BODILY INJURY (Per accident)	\$	
Х	HIRED NON-OWNED AUTOS ONLY					PROPERTY DAMAGE (Per accident)	\$	
4							\$	
Х	UMBRELLA LIAB X OCCUR		08RHUBA4008	6/30/2019	6/30/2020	EACH OCCURRENCE	\$ 5,000,000	
V	EXCESS LIAB CLAIMS-MADE					AGGREGATE	\$ 5,000,000	
X	DED X RETENTIONS SO		ORIADA DADMA	6/20/0040	C/20/0000	v PER OTH-	\$	
ANI	DEMPLOYERS' LIABILITY Y , N		08WBAD4PM3	6/30/2019	6/30/2020	X PER OTH- STATUTE ER		
OFF	PROPRIETOR/PARTNER/EXECUTIVE N	N/A				E.L. EACH ACCIDENT	\$ 1,000,000	
If ye	ndatory in NH) es, describe under SCRIPTION OF OPERATIONS below					E.L. DISEASE - EA EMPLOYEE		
DE	SOMPTION OF OPERATIONS BEIOW					E.L. DISEASE - POLICY LIMIT	\$ 1,000,000	
SCRIP	TION OF OPERATIONS / LOCATIONS / VEHICI	LES (ACORD	101, Additional Remarks Schedul	e, may be attached if more	e space is require	ed)		
RTII	FICATE HOLDER			CANCELLATION				
:RTII				SHOULD ANY OF T	DATE THE	ESCRIBED POLICIES BE CA REOF, NOTICE WILL B Y PROVISIONS.		
RTII	FICATE HOLDER  Evidence of Coverage Only	,		SHOULD ANY OF T	DATE THE	REOF, NOTICE WILL B		

# -orm W-9

(Rev. October 2018) Department of the Treasury Internal Revenue Service

# Request for Taxpayer Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

	Granite Telecommunications, LLC  2 Business name/disregarded entity name, if different from above	; do not leave this line biank.		_									
on page 3,	Check appropriate box for federal tax classification of the person whose refollowing seven boxes.  Individual/sole proprietor or C Corporation S Corporation	passeg	, process		of the	CE		ntitie	s, n	ot Ind	ividu	only to	
9 2	single-member LLC					Ex	empt p	ayee	000	de (If a	any)		
Print or type.	Other (see instructions)						s code (if any)						
Spe	5 Address (number, street, and apt. or suite no.) See instructions.		Request	er's	name :			4					_
See	100 Newport Avenue Extension												
.03	6 City, state, and ZIP code												
	Quincy, MA 02171												
	7 List account number(s) here (optional)												7
				_									_
Par		n a renaria de la Alfres	1	Par	dat as	- 12		de m m					_
	our TIN in the appropriate box. The TIN provided must match the nappropriate box. The TIN provided must match the nappropriate box. The TIN provided must match the nappropriate box.			300	ial se	ATM LE	y I HUNT	T	1	1***			╡
reside	nt alien, sole proprietor, or disregarded entity, see the instructions to	r Part I, later. For other					+		-	·			2.00
entitie:	s, it is your employer identification number (EIN). If you do not have a ter.	a number, see How to get		)T			1		1		1		لند
					er Identification number								
	Number To Give the Requester for guidelines on whose number to enter.					-3643290							
				0	4	1	3 6	4	3	2	9	0	
Part	II Certification												_
	penalties of perjury, I certify that:												
2. I am Sen	number shown on this form is my correct taxpayer identification nur not subject to backup withholding because: (a) I am exempt from b rice (IPS) that I am subject to backup withholding as a result of a fall onger subject to backup withholding; and	ackup withholding, or (b)	I have no	ot b	een n	otific	ed by	the	inte				n
	a U.S. citizen or other U.S. person (defined below); and												
4. The	FATCA code(s) entered on this form (if any) indicating that I am exer	npt from FATCA reporting	g is corre	ct.									
you ha	cation instructions. You must cross out item 2 above if you have been re failed to report all interest and dividends on your tax return. For real a tion or abandonment of secured property, cancellation of debt, contribu- nan interest and dividends, you are not required to sign the certification,	state transactions, item 2 intions to an individual retire	does not	app	oly. Fo	r mc	ortgag V), and	e inte	eres verad	t pak	d, avme	ints	е
Sign Here	Signature of U.S. person	D	ate >		14	/19							
Ger	eral Instructions	• Form 1099-DIV (div funds)	idends, i	nclu	iding	hos	e fro	n sto	ocks	sorr	nutu	al	
noted.	references are to the Internal Revenue Code unless otherwise	<ul> <li>Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)</li> </ul>											
related	developments. For the latest information about developments to Form W-9 and its instructions, such as legislation enacted ey were published, go to www.irs.gov/FormW9.	Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)											
		<ul> <li>Form 1099-S (proceeds from real estate transactions)</li> </ul>											
Purp	ose of Form	• Form 1099-K (merc											
nforme	vidual or entity (Form W-9 requester) who is required to file an ition return with the IRS must obtain your correct taxpayer	• Form 1098 (home m 1098-T (tuition)			erest),	109	18-E (	studi	ent	loan	inte	est),	
	cation number (TIN) which may be your social security number individual taxpayer identification number (ITIN), adoption	<ul> <li>Form 1099-C (cancil</li> <li>Form 1099-A (acquir</li> </ul>		,	ndos-	neni	مايد. كإياد ا	Line raid	uid un	PAR.	diΑ		
EIN), t	or identification number (ATIN), or employer identification number or report on an information return the amount paid to you, or other	Use Form W-9 only	if you a	re a	U.S.							ıt	
amount reportable on an information return. Examples of information allen), to provide your coreturns include, but are not limited to, the following.  If you do not return For				-91	o the	requester with a TIN, you might What is backup withholding,							

# REQUEST FOR PROPOSAL

# Broadband Services West Virginia Library Commission (REVISED March 30, 2020)

That percentage is then multiplied by the points attributable to the cost proposal to determine the number of points allocated to the cost proposal being evaluated.

Step 1: Lowest Cost of All Proposals / Cost of Proposal Being Evaluated = Cost Score Percentage

Step 2: Cost Score Percentage X Points Allocated to Cost Proposal = Total Cost Score

# Example:

Proposal 1 Cost is \$1,000,000 Proposal 2 Cost is \$1,100,000 Points Allocated to Cost Proposal is 30

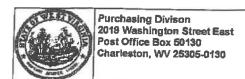
Proposal 1: Step 1-\$1,000,000/\$1,000,000 = Cost Score Percentage of 1 (100%)Step  $2-1 \times 30 = \text{Total Cost Score of } 30$ 

Proposal 2: Step 1—\$1,000,000 / \$1,100,000 = Cost Score Percentage of 0.909091 (90.9091%) Step 2 - 0.909091 X 30 = Total Cost Score of 27:27273

6.9. Availability of Information: Proposal submissions become public and are available for review immediately after opening pursuant to West Virginia Code §5A-3-11(h). All other information associated with the RFP, including but not limited to, technical scores and reasons for disqualification, will not be available until after the contract has been awarded pursuant to West Virginia Code of State Rules §148-1-6.3.d.

By signing below, I certify that I have reviewed this Request for Proposal in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that, to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Granite Telecommunications, LLC				
(Company)	coo			
(Representative Name, Title)				
(866) 847-5500				
(Contact Phone/Fax Number)				
4/16/2020				
(Date)				



State of West Virginia Request for Proposal 33 - Service - Misc

Proc Folder: 650709

Doc Description: WV Library Commission Broadband

Proc Type: Central Master Agreement

Date Issued Solicitation Closes Solicitation No Version 2020-02-06 2020-03-03 **CRFP** 0433 LIB2000000001 1 13:30:00

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

**PURCHASING DIVISION** 

2019 WASHINGTON ST E

CHARLESTON

W 25305

US

Vendor Name, Address and Telephone Number:

Granite Telecommunications, LLC 100 Newport Ave Ext Quincy, MA 02171 (866) 847-5500

FOR INFORMATION CONTACT THE BUYER

**Guy Nisbet** (304) 558-2596,

guy.l.nisbet@wv.gov

Signature X

FEIN# 04-3643290

DATE 3/20/2020

All offers subject to all terms and conditions contained in this solicitation

Page: 1

FORM ID: WV-PRC-CRFP-001



Purchasing Divisor 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Request for Proposal 33 — Service - Misc

Proc Folder: 650709

Doc Description: Addendum No. 4 - WV Library Commission Broadband SVC's

Proc Type: Central Master Agreement.

DISPERSIMENTATION ....

**BID CLERK** 

DEPARTMENT OF ADMINISTRATION

**PURCHASING DIVISION** 

2019 WASHINGTON STE

CHARLESTON

WV

25305

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Vendor Name, Address and Telephone Number:

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FOR INFORMATION CONTACT THE BUYER

Guy Nisbet (304) 558-2596

guy:l.nisbet@wv.gov

Signature X

FEIN # 04-3643290

DATE 4 16 2020

All offers subject to all terms and conditions convained in this solicitation

Page: 1

FORM ID: WV-PRC-CREP-001

Request for Proposal (Broadband Services - West Virginia Library Commission)

in accordance with WV Code 5A-3 and WV Code 5A-3-10b, The West Virginia Purchasing Division is soliciting bids on behalf of the Agency The West Virginia Library Commission to establish an open-end broadband services contract for the State Library Network (SLN) per the specifications, terms and conditions that are a part of this solicitation and reference herein.

. NOTE On-Line submission of CRFP are prohibited. Vendors please see instructions to Vendors submitting bids, item 6.

Because 10		SHUP TO		
ALL STATE AGENCIE VARIOUS LOCATION	S AS INDICATED BY ORDER	LIBRARY COMMISSION CULTURE CENTER		
		1900 KANAWHA BLVD E		
No City	WV99999	CHARLESTON	WV 25305-0620	
US		US		1

ine	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
	Broadband Services	0.00000	MO		

Comm Code	Manufacturer	Specification	Model #	
81112100			177420113	

# **Extended Description:**

Vendors are to use Attachment B and follow instructions for submitting.

Please see Granite's response for all requested information.

# STATE OF WEST VIRGINIA Purchasing Division

# PURCHASING AFFIDAVIT

**CONSTRUCTION CONTRACTS:** Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

**ALL CONTRACTS:** Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

**EXCEPTION:** The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

### **DEFINITIONS:**

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

,
WITNESS THE FOLLOWING SIGNATURE:
Vendor's Name: Rand Currier, COO
Authorized Signature: Date: 3/20/2020
State of MA
County of Norfolk, to-wit:
Taken, subscribed, and sworn to before me this <b>20</b> day of <b>March</b> , 20 <b>20</b>
My Commission expires
AFFIX SEAL HERE ASHLEY F CESARANO NOTARY PUBLIC Shlar F Cesarano Notary Public Purchasing Affidavit (Revised 01/19/2018

Commission Expires On March 28, 2025 **DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

James Wegman, Proposals	
(Name, Title)	
(Printed Name and Title)  100 Newport Ave Ext Quincy, MA (Address)	
(Phone Number) / (Fax Number) jwegman@granitenet.com (email address)	

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Granite Telecommunications, LLC

(Company)

(Authorized Signature) (Representative Name, Title)

Rand Currier, COO

(Printed Name and Title of Authorized Representative)

3/20/2020

(Date)

(866) 847-5500

(Phone Number) (Fax Number)

# ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

	-F
Addendum Numbers Received: (Check the box next to each adden	dum received)
Addendum No. 1 Addendum No. 2 Addendum No. 3 Addendum No. 4 Addendum No. 5	Addendum No. 6 Addendum No. 7 Addendum No. 8 Addendum No. 9 Addendum No. 10
discussion held between Vendor's n	the receipt of addenda may be cause for rejection of this bid representation made or assumed to be made during any oral epresentatives and any state personnel is not binding. Only d added to the specifications by an official addendum is
Granite Telecommunication	s, LLC
Authorized Signature	
3/20/2020	
Date	

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

# ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.:

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Addendum Numbers Received: (Check the box next to each adde	endum received)
discussion held herwagen Wandow's	Addendum No. 6  Addendum No. 7  Addendum No. 8  Addendum No. 9  Addendum No. 10  The receipt of addenda may be cause for rejection of this bid representation made or assumed to be made during any oral representatives and any state personnel is not binding. Only added to the specifications by an official addendum is
Granite Telecommunication	ns,-LLC
Authorized Signature  4 16 2020  Date	M
MOTOR	

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

# **REQUEST FOR PROPOSAL**

# Broadband Services West Virginia Library Commission

That percentage is then multiplied by the points attributable to the cost proposal to determine the number of points allocated to the cost proposal being evaluated.

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Step 2: Cost Score Percentage X Points Allocated to Cost Proposal = Total Cost Score

# Example:

Proposal 1 Cost is \$1,000,000 Proposal 2 Cost is \$1,100,000 Points Allocated to Cost Proposal is 30

Proposal 1: Step 1 - \$1,000,000 / \$1,000,000 = Cost Score Percentage of 1 (100%)

Step  $2-1 \times 30 = \text{Total Cost Score of } 30$ 

Proposal 2: Step 1-\$1,000,000 / \$1,100,000 = Cost Score Percentage of 0.909091 (90.9091%) Step 2-0.909091 X 30 = Total Cost Score of 27.27273

6.9. Availability of Information: Proposal submissions become public and are available for review immediately after opening pursuant to West Virginia Code §5A-3-11(h). All other information associated with the RFP, including but not limited to, technical scores and reasons for disqualification, will not be available until after the contract has been awarded pursuant to West Virginia Code of State Rules §148-1-6.3.d.

By signing below, I certify that I have reviewed this Request for Proposal in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that, to the best of my knowledge, the bidder has properly registered with any State agency that may require registration.

Granite Telecommunications, LLC
(Company)

COO
(Representative Name, Title)

(866) 847-5500
(Contact Phone/Fax Number)

3/20/2070
(Date)

SITE	ADDRESS	COUNTY	BID? YES/N	0 A	/AILABLE SPEEDS In MbPS
Paden City PL	114 S 4TH AVE PADEN CITY, WY 26159 USA				proposal
Pine Grove Library	756 ALLEY ADDITION PINE GROVE, WV 26419 USA				
Dora B. Woodyard PL, Elizabeth	411 MULBERRY ST ELIZABETH, WV 2614 USA	43 Wirt			
Parkersburg-Wood County PL	3100 EMERSON AVI PARKERSBURG, WV 26104 USA				
South Parkersburg PL	1807 BLIZZARD DR PARKERSBURG, WV 26101 USA	Wood			
Vienna PL	2300 RIVER ROAD, VIENNA, WV 26105 USA	Wood			
Waverly PL	450 VIRGINIA ST WAVERLY, WV 26184 USA	Wood			
Williamstown PL	201 W 5TH ST WILLIAMSTOWN, WV 26187 USA	Wood			
Hanover PL	5556 INTERSTATE HWY HANOVER, WV 24839 USA	₩yoming			
Mullens Area PL	102 4TH ST MULLENS, WV 25882 USA	Wyoming			
Oceana PL	1519 COOK PKWY OCEANA, WV 24870 USA	Wyoming			
Oming County PL, Pineville Library	155 PARK ST PINEVILLE, WV 24874 USA	Wyoming			

**Granite Telecommunications, LLC** Vendor Name:

Vendor Address:

100 Newport Ave Ext (866) 847-5500

Vendor Phone Number: Vendor Representative submitting response:

WV Library Comission Broadband for Library

(Cost 1 MBPS per Second per Month (+) Cost Per Static IP Address per Month (=) Extended Cost)

SITE	ADDRESS	COUNTY	BID? YES/NO	COST 1 MBPS per SECOND per MONTH	COST PER STATIC IP ADDRESS per	EXTENDED COST
Williamstown PL	201 W 5TH ST WILLIAMSTOWN, WV 26187 USA	Wood		333311	MONTH	See Proposa
Hanover PL	5556 INTERSTATE HWY HANOVER, WV 24839 USA	Wyoming				
Mullens Area PL	102 4TH ST MULLENS, WV 25882 USA	Wyoming				
Oceana PL	1519 COOK PKWY OCEANA, WV 24870 USA	Wyoming				
Vyoming County PL, Pineville Library	155 PARK ST PINEVILLE, WV 24874 USA	Wyoming				

Vendor Name:	Granite Telecommunications, LLC
--------------	---------------------------------

Vendor Address: 100 Newport Ave Ext, Quincy, MA, 02171

'endor Phone Number: (866) 847-5500

Vendor Representative submitting response: