

Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Request for Quotation 36 — Vehicles

 Proc Folder: 635711

 Doc Description: MVTRUCK20 - 2020 OR LATEST MODEL VEHICLE

 Proc Type: Statewide MA (Open End)

 Date Issued
 Solicitation Closes
 Solicitation No
 Version

 2019-09-23
 2019-10-04
 CRFQ
 0212 SWC2000000001
 1

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

13:30:00

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV

25305

US

VENDUK					
Vendor Name, Address and Telephone Number:					

RECEIVED

2019 OCT -4 PM 12: 58

WV PUNCHASING DIVISION

-OR	INFORMATION	CONTACT	THE BUYE	R

Mark A Atkins (304) 558-2307

mark.a.atkins@wv.gov

Signature X Cuses

FEIN# 81-4882593

DATE /

10-3-19

ADDITIONAL INFORMATION:

The West Virginia Purchasing Division is soliciting bids on behalf of all state agencies and political subdivisions to establish an open-end contract for 2020, or latest model year, Motor Vehicles - Class 20 - 39, per attached documents.

INVOICE TO	2019年1月1日 1日 日本東京大学 1987年1日 1日 日本日本	SHIP TO	
ALL STATE AGENCIE VARIOUS LOCATION	ES IS AS INDICATED BY ORDER	STATE OF WEST VII VARIOUS LOCATION	RGINIA NS AS INDICATED BY ORDER
No City	WV99999	No City	WV 99999
us		us	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Vendor shall use Exhibit_A Pricing Page(s) for bid pricing.	0.00000	EA		

Comm Code	Manufacturer	Specification	Model #	
25100000				7.2.

Extended Description:

MVTRUCK20 - 2020 or latest model vehicle:

Note: Vendor shall use Exhibit_A Pricing Page(s) for bid pricing. If vendor is submitting a bid online, Vendor should enter \$0.00 in the Oasis commodity line. Vendor shall enter pricing into the Exhibit_A Excel pages and must attach with bid. See section 18 of Instructions to Bidders.

SCHEDULE OF EVENTS

Line **Event Event Date** 1 Technical Questions due by 2:00pm EDT: 2019-09-26

	Document Phase	Document Description	Page 3
SWC200000001	Final	MVTRUCK20 - 2020 OR LATEST MODEL	of 3
		VEHICLE	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia **Request for Quotation**

36 - Vehicles

	Proc Folder: 635711		
	Ooc Description: ADDEN Proc Type: Statewide MA	DUM_1: MVTRUCK20 - 2020 OR LATEST MODEL VEHICLE	
Date Issued	Solicitation Closes	Solicitation No	Version
2019-09-27	2019-10-04 13:30:00	CRFQ 0212 SWC200000001	2

BID RECEIVING LOCATION BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

VENDOR		
Vendor Name, Address and Telephone Number:		

FOR INFORMATION CONTACT THE BUYER Mark A Atkins (304) 558-2307

Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

mark.a.atkins@wv.gov

Page: 1

FORM ID: WV-PRC-CRFQ-001

ADDITIONAL INFORMATION:

ADDENDUM_1: Is issued for the following:

1. To publish the Agency's response to the questions submitted by Vendors during the Technical Questioning period.

2. To publish the Exhibit_A Pricing Pages (Revised 9/27/2019).

NO OTHER CHANGES

The West Virginia Purchasing Division is soliciting bids on behalf of all state agencies and political subdivisions to establish an open-end contract for 2020, or latest model year, Motor Vehicles - Class 20 - 39, per attached documents.

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS	S AS INDICATED BY ORDER	STATE OF WEST VI VARIOUS LOCATION	RGINIA NS AS INDICATED BY ORDER
No City	WV99999	No City	WV 99999
US		us	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Vendor shall use Exhibit_A Pricing Page(s) for bid pricing.	0.00000	EA		

Comm Code	Manufacturer	Specification	Model #	
25100000				

Extended Description:

MVTRUCK20 - 2020 or latest model vehicle:

Note: Vendor shall use Exhibit_A Pricing Page(s) for bid pricing. If vendor is submitting a bid online, Vendor should enter \$0.00 in the Oasis commodity line. Vendor shall enter pricing into the Exhibit_A Excel pages and must attach with bid.

See section 18 of Instructions to Bidders.

SCHEDULE OF EVENTS

<u>Line</u> 1	Event Technical Questions due by 2:00pm EDT:	Event Date 2019-09-26
•	recommed adoptions and by 2.00pm 251.	2010 00 20

	Document Phase	Document Description	Page 3
SWC200000001	Final	ADDENDUM_1: MVTRUCK20 - 2020 OR	of 3
		LATEST MODEL VEHICLE	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ 0212 SWC2000000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

			lumbers Received: x next to each addendum recei	ived	I)	
(]	Addendum No. 1	[]	Addendum No. 6
[)	Addendum No. 2	[]	Addendum No. 7
[]	Addendum No. 3	[]	Addendum No. 8
[]	Addendum No. 4	[]	Addendum No. 9
[]	Addendum No. 5	[]	Addendum No. 10
further u	ind on	lers hele	tand that that any verbal representation that that any verbal representations are the second control of the se	sent ativo	atio es a	denda may be cause for rejection of this bid. I n made or assumed to be made during any oral nd any state personnel is not binding. Only the fications by an official addendum is binding.
			5			Matheny FORD Company
						Authorized Signature
						Date
						Duit

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ 0212 SWC2000000001 REQUEST FOR QUOTATION MVTRUCK20 - 2020, or latest model year, Motor Vehicles

Contract Manager: Tom Casey
Telephone Number: 304-684-9623

Fax Number: 304-654-9025

Email Address: + casey @matheny motors. com

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name:Matheny Ford	
Authorized Signature: Casey Date: 10-	-2-19
State of West Virginia	
County of Pleasants, to-wit:	
Taken, subscribed, and sworn to before me this 2 day of 00000000000000000000000000000000000	019.
My Commission expires $\frac{18}{18}$, $\frac{2023}{18}$.	
AFFIX SEAL HERE	Hoom

Purchasing Affidavit (Revised 01/19/2018)

STATE OF WEST VIRGINIA

NOTARY PUBLIC
Mary R Hooper
Pleasants County Public Library
101 Lafayette Street
St. Marys WV 26170-1025

My Commission Expires Sep 16, 2023

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

The Elason Fleet Manager
(Name, Title)
Thomas E Casey Fleet Manager
(Printed Name and Title) 308 3rd St St Marys, WV 26170
(Address) 304-684-9625 304-684-9025
(Phone Number) / (Fax Number) tcasey@mathenymotors.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Matheny Ford	
(Company)	
Ether & Case	y Flut MANAGER
(Authorized Signature) (Rep	oresentative Name, Title)
Thomas E Casey	Fleet Manager
(Printed Name and Title of A	Authorized Representative)
10/2/19	
(Date)	
304-684-9625	304-684-9025
(Phone Number) (Fax Number)	per)

WV-10 Approved / Revised 06/08/18

State of West Virginia VENDOR PREFERENCE CERTIFICATE

accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing

Certification and application is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in

Division will make the determination of the Vendor Preference, if applicable. Application is made for 2.5% vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia, or bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia, for four (4) years immediately preceding the date of this certification; or, Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or, Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or, Application is made for 2.5% vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or, Application is made for 2.5% vendor preference for the reason checked: Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid: or. Application is made for 5% vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or, 1 Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or, Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years. Application is made for preference as a non-resident small, women- and minority-owned business, in accor-7. dance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules. Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, womenand minority-owned business. Application is made for reciprocal preference. Bidder is a West Virginia resident and is requesting reciprocal preference to the extent that it applies. Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order. By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential. Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately. Bidder: Matheny Ford Date: 10-3-19 Title: Manager

^{*}Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

Class 20 - Automobile Full Size Van

Vendor Name:	Matheny Ford	Vendor Contact:	Tom Casey
Manufacturer/Brand:	Ford	Phone No.:	304-684-9625
Model Name & Number:	Transit X2Y	Email:	tcasey@mathenymotors.com
Vehicle Requirements:			
Classification:	Full Size Van		
Drive:	Rear wheel	Manufacturer's S	tandard Available Colors
Passenger seating:	8 minimum (including driver)	Standard Color Code	Color Description
	E minimum: 1 Loft Front 1 Dight		

8 minimum (including driver)
5, minimum: 1 Left Front, 1 Right
Front, 1 Passenger Side Mid Body, 2
Rear Facing.
134 in., minimum
6250 lbs. min, 9930 lbs. max.
6 cylinder minimum for gasoline
engines, 4 cylinder minimum for
diesel

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	\$ 29,576.00
Flex-fuel	\$ 29,576.00
Diesel	\$ -
CNG/Bifuel	\$ _
Hybrid	\$ •

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 25.00
\$ 2.00

WHITE RED

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-350 Passenger RWD Low Roof Van 147.6" WB XL (X2Y)

Price Level: 15

As Configured Vehicle

Code	Description	MSRP	Dealer
X2Y	Base Vehicle Price (X2Y)	\$41,035.00	\$37,343.00
301A	Order Code 301A	N/C	N/C
	Includes: - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection Transmission: 10-Spd Automatic w/OD & Se Includes auxiliary transmission oil cooler: - 3.73 Axle Ratio - GVWR: 9.250 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Radio: AM/FM Stereo		
	Includes Bluetooth, dual USB ports and a 4.0 - 8 Speakers (4 Front/4 Rear)	U" multi-function display.	
998	Engine: 3.5L PFDi V6 Flex- Fuel	Included	Included
	Includes port injection.		Des Lecture 1
44U	Transmission: 10-Spd	Included	Included
	Automatic w/OD & SelectShift		
	Includes auxiliary transmission oil cooler.		
X73	3.73 Axle Ratio	Included	Included
STDGV	GVWR: 9,250 lbs	Included	Included
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included	Included
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included	Included
21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests	N/C	N/C
	Deletes driver lumbar support. Includes 2-way	Months and the control of the	passenger seat.
V	Vinyl Front Bucket Seats	N/C	N/C
PAINT	Monotone Paint Application	STD	STD
148WB	148" Wheelbase	STD	STD
153	Front License Plate Bracket	N/C	N/C
	Standard in states requiring two licens	se plates and optional in all othe	er states.
57N	Rear-Window Defroster	\$175.00	\$152.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-350 Passenger RWD Low Roof Van 147.6" WB XL (X2Y)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
60C	Cruise Control w/Adjustable Spd Limiting	\$325.00	\$283.00
	Device (ASLD)		
	The ASLD feature is great for city driving, i vehicle begins to approach the upper spee	t allows the driver to set an upper speed l d limit then audible and visual warning ard	imit for the vehicle. If the given.
58U	Radio: AM/FM Stereo	Included	Included
	Includes Bluetooth, dual USB ports and a 4 Includes: - 8 Speakers (4 Front/4 Rear)	4.0" multi-function display.	
FLADCR	Fleet Advertising Credit	\$0.00	-\$640.00
425	50-State Emissions System	STD	STD
VK_02	Dark Palazzo	N/C	N/C
YZ_01	Oxford White	N/C	N/C
SUBTOTAL	9	\$41,535.00	\$37,138.00
Destination Charge		\$1,495.00	\$1,495.00
TOTAL	7.730	\$43,030.00	\$38,633.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2

Class 21 - Automobile **Full Size Van**

Vendor Name:	Matheny Ford	Vendor Contact:	Tom Casey
Manufacturer/Brand:	Ford	Phone No.:	304-6849625
Model Name & Number:	Transit X2Y	Email:	tcasey@mathenymotors.com
Vehicle Requirements:			
Vehicle Requirements: Classification:	Full Size Van		
	Full Size Van Rear wheel	Manufacturer's S	tandard Available Colors
Classification:		Manufacturer's S Standard Color Code	tandard Available Colors Color Description

Classification:	Full Size Van
Drive:	Rear wheel
Passenger seating:	12 minimum (including driver)
Doors:	5, minimum: 1 Left Front, 1 Right Front, 1 Passenger Side Mid Body, 2 Rear Facing
Wheelbase:	134 in., minimum
GVWR:	6250 lbs. min, 9930 lbs. max.
Engine:	6 cylinder minimum for gasoline engines, 4 cylinder minimum for diesel
Additional Requirements:	

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	\$ 29,576.00
Flex-fuel	\$ 29,576.00
Diesel	\$ <u> </u>
CNG/Bifuel	\$ -
Hybrid	\$ _

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 25.00
\$ 2.00

RED

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-350 Passenger RWD Low Roof Van 147.6" WB XL (X2Y)

Price Level: 15

As Configured Vehicle

Code		Description	MSRP	Dealer
X2Y	£0	Base Vehicle Price (X2Y)	\$41,035.00	\$37,343.00
301A		Order Code 301A	N/C	N/C
		Includes: - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection Transmission: 10-Spd Automatic w/OD & Select Includes auxiliary transmission oil cooler 3.73 Axle Ratio - GVWR: 9.250 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Radio: AM/FM Stereo Includes Bluetooth, dual USB ports and a 4.0" m - 8 Speakers (4 Front/4 Rear)	nulti-function display.	
998		Engine: 3.5L PFDi V6 Flex- Fuel	Included	Included
		Includes port injection.		
44U		Transmission: 10-Spd Automatic w/OD & SelectShift	Included	Included
		Includes auxiliary transmission oil cooler.		iii
X73		3.73 Axle Ratio	Included	Included
STDGV		GVWR: 9,250 lbs	Included	Included
STDTR		Tires: 235/65R16C 121/119 R AS BSW	Included	Included
STDWL		Wheels: 16" Silver Steel w/Black Hubcap	Included	Included
21P		Dark Palazzo Gray Vinyl Bucket Seats w/Armrests	N/C	N/C
v V		Deletes driver lumbar support. Includes 2-way ma	N/C	passeriger seat. N/C
V		Vinyl Front Bucket Seats		
PAINT		Monotone Paint Application	STD	STD
148WB		148" Wheelbase	STD	STD
153		Front License Plate Bracket	N/C	N/C
		Standard in states requiring two license	plates and optional in all othe	er states.
57N		Rear-Window Defroster	\$175.00	\$152.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-350 Passenger RWD Low Roof Van 147.6" WB XL (X2Y)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
60C	Cruise Control	\$325.00	\$283.00
	w/Adjustable Spd Limiting Device (ASLD)		
	The ASLD feature is great for city driving; it vehicle begins to approach the upper speed		
58U	Radio: AM/FM Stereo	Included	Included
	Includes Bluetooth, dual USB ports and a 4- Includes: - 8 Speakers (4 Front/4 Rear)	0" multi-function display.	
FLADCR	Fleet Advertising Credit	\$0.00	-\$640.00
425	50-State Emissions System	STD	STD
VK_02	Dark Palazzo	N/C	N/C
YZ_01	Oxford White	N/C	N/C
SUBTOTAL		\$41,535.00	\$37,138.00
Destination Charge		\$1,495.00	\$1,495.00
TOTAL		\$43,030.00	\$38,633.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2

Class 22 - Automobile Full Size Van

Vendor Name:	Matheny Ford	Vendor Contact: Tom Casey
Manufacturer/Brand:	Ford	Phone No.: 304-684-9625
Model Name & Number:	Transit X2Y	Email: tcasey@mathenymotors.com
Vehicle Requirements:		
Classification:	Full Size Van	

venicie kequirements:	
Classification:	Full Size Van
Drive:	Rear Wheel
Passenger seating:	15 minimum (including driver)
Doors:	5, minimum: 1 Left Front, 1 Right Front, 1 Passenger Side Mid Body, 2 Rear Facing.
Wheelbase:	134 in., minimum
GVWR:	6250 lbs. min, 9930 lbs. max.
Engine:	6 cylinder minimum for gasoline engines, 4 cylinder minimum for diesel

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	\$ 30,801.00
Flex-fuel	\$ 30,801.00
Diesel	\$ <u>-</u>
CNG/Bifuel	\$ <u>-</u>
Hybrid	\$

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 25.00	
\$ 2.00	

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Standard Color Code	Color Description	
YZ	WHITE	
PQ	RED	



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-350 Passenger RWD Low Roof Van 147.6" WB XL (X2Y)

Price Level: 15

As Configured Vehicle

Code	Description	MSRP	Dealer
X2Y	Base Vehicle Price (X2Y)	\$41,035.00	\$37,343.00
301A	Order Code 301A	N/C	N/C
	Includes: - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection Transmission: 10-Spd Automatic w/OD & SINCLUDES Includes auxiliary transmission oil cooler 3.73 Axle Ratio - GVWR: 9.250 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Radio: AM/FM Stereo Includes Bluetooth, dual USB ports and a 4-8 Speakers (4 Front/4 Rear)		
998	Engine: 3.5L PFDi V6 Flex- Fuel	Included	Included
	Includes port injection.	la alcoda d	المماديط ما
44U	Transmission: 10-Spd	Included	Included
	Automatic w/OD & SelectShift		
	Includes auxiliary transmission oil cooler.		
X73	3.73 Axle Ratio	Included	Included
STDGV	GVWR: 9,250 lbs	Included	Included
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included	Included
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included	Included
21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests	N/C	N/C
	Deletes driver lumbar support. Includes 2-we	. 	
V	Vinyl Front Bucket Seats	N/C	N/C
PAINT	Monotone Paint Application	STD	STD
148WB	148" Wheelbase	STD	STD
153	Front License Plate Bracket	N/C	N/C
	Standard in states requiring two lice	nse plates and optional in all othe	er states.
57N	Rear-Window Defroster	\$175.00	\$152.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-350 Passenger RWD Low Roof Van 147.6" WB XL (X2Y)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD)	\$325.00	\$283.00
	The ASLD feature is great for city driving; it vehicle begins to approach the upper spee	t allows the driver to set an upper speed i d limit then audible and visual warning ar	imit for the vehicle. If the e given.
58U	Radio: AM/FM Stereo	Included	Included
	Includes Bluetooth, dual USB ports and a 4 Includes: - 8 Speakers (4 Front/4 Rear)	4.0" multi-function display.	
FLADCR	Fleet Advertising Credit	\$0.00	-\$640.00
425	50-State Emissions System	STD	STD
VK_02	Dark Palazzo	N/C	N/C
YZ_01	Oxford White	N/C	N/C
SUBTOTAL		\$41,535.00	\$37,138.00
Destination Charge		\$1,495.00	\$1,495.00
TOTAL		\$43,030.00	\$38,633.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2

Class 23 - Automobile Cargo Van

Vendor Name:	Ma	atheny Ford	Vend	or Contact	: Tom Casey
Manufacturer/Brand:	Fo	rd		Phone No.	: 304-684-9625
Model Name & Number:	Tra	nnsit E1Y		Email:	tcasey@mathenymotors.com
Vehicle Requirements: Classification:	Cargo Van				
Drive:	2 wheel, rear	wheel, or front wheel	Manu	ufacturer's S	tandard Available Colors
Passenger seating:	2 minimum (i	ncluding driver)	Standard C	olor Code	Color Description
Doors:	3, minimum		YZ		WHITE
Wheelbase:	118 in., minin	num	PQ		RED
GVWR:	6250 lbs. min,	9930 lbs. max.			
Engine:		imum for gasoline nder minimum for			
Additional Requirements:	Rear door win	dows			
The vehicle bid shall include the state section 3.1.1.1 of the specification.		equirements as required in			
Vendor Bid Response					
Vehicle fuel type		Unit Price			
Gasoline	\$	23,864.00			
Flex-fuel	\$	23,864.00			
Diesel	\$				
CNG/Bifuel	\$	<u>-</u>			
Hybrid	\$	_			

25.00

2.00

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-150 Cargo RWD Low Roof Van 129.9" WB Base (E1Y)

Price Level: 15

As Configured Vehicle

Code	Description	MSRP	Dealer
E1Y	Base Vehicle Price (E1Y)	\$34,510.00	\$31,405.00
101A	Order Code 101A	N/C	N/C
	Includes: - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection 3.73 Axle Ratio - Transmission: 10-Spd Automatic w/OD & Sele Includes auxiliary transmission oil cooler GVWR: 8,670 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Dark Palazzo Gray Vinyl Bucket Seats Includes 2-way manual driver seat, 2-way man		
	 Vinyl Front Bucket Seats Radio: AM/FM Stereo Includes Bluetooth, dual USB ports, a 4.0" mu. 	ti-function display and 4 speakers (fron	<i>t</i>)
998	Engine: 3.5L PFDi V6 Flex-	Included	Included
330	Fuel		
	Includes port injection. Includes: - 3.73 Axle Ratio		
44U	Transmission: 10-Spd	Included	Included
	Automatic w/OD &		
	SelectShift		
	Includes auxiliary transmission oil cooler.	Included	Included
X73	3.73 Axle Ratio	Included	Included
STDGV	GVWR: 8,670 lbs	Included	Included
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included	Included
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included	Included
21G	Dark Palazzo Gray Vinyl Bucket Seats Includes 2-way manual driver seat, 2-way manu	Included	Included
V		Included	Included
V	Vinyl Front Bucket Seats		CTD
PAINT	Monotone Paint Application	STD	STD
130WB	130" Wheelbase	STD	STD
153	Front License Plate Bracket	N/C	N/C
	Standard in states requiring two license	plates and optional in all other	states.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-150 Cargo RWD Low Roof Van 129.9" WB Base (E1Y)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
17A	Fixed Rear Cargo Door Glass Includes: - Rearview Mirror	\$75.00	\$65.00
57N	Rear-Window Defroster	\$175.00	\$152.00
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD) The ASLD feature is great for city driving; it vehicle begins to approach the upper speed	\$325.00 allows the driver to set an upper speed to limit then audible and visual warning ar	\$283.00
58U	Radio: AM/FM Stereo	Included	Included
FLADCR	Fleet Advertising Credit	\$0.00	-\$640.00
425	50-State Emissions System	STD	STD
VK_02	Dark Palazzo	N/C	N/C
YZ_01	Oxford White	N/C	N/C
SUBTOTAL		\$35,085.00	\$31,265.00
Destination Charge		\$1,495.00	\$1,495.00
TOTAL		\$36,580.00	\$32,760.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2

Class 24 - Automobile Large Pick Up Regular Cab

Vendor Name:	Matheny Ford	Vendor Contact:	Tom Casey
Manufacturer/Brand:	Ford	Phone No.:	: 304-684-9625
Model Name & Number:	F250 F2B	Email:	tcasey@mathenymotors.com
Vehicle Requirements:			
Classification:	Large Pick Up Reg Cab		
Drive:	4 Wheel/All wheel	Manufacturer's S	Standard Available Colors
Passenger seating:	2 minimum (including driver)	Standard Color Code	Color Description
Doors:	2, minimum	Z1	WHITE
Wheelbase:	133 in., minimum	UM	BLACK
GVWR:	8650 lbs. min, 10,000 lbs. max.	PQ	RED
Engine:	8 cylinder minimum for gasoline engines, 6 cylinder minimum for diesel engines		
Tow Package:	Installed Hitch & Wiring		
Bed Length:	Standard length meeting specifications		
Installed Drop-In Liner or Spra	y-In Liner		

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	\$ 26,999.00
Flex-fuel	\$ 26,999.00
Diesel	\$ 36,115.00
CNG/Bifuel	\$ <u>-</u>
Hybrid	\$ <u>-</u>

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 25.00 \$ 2.00

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
F2B	Base Vehicle Price (F2B)	\$36,495.00	\$33,210.00
600A	Order Code 600A	N/C	N/C
	Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Flex-Fley badge on fleet orders only Transmission: TorqShift-G 6-Spd Auto w/Sel - 3.73 Axle Ratio - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornamen - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage a - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers.	ectShift ts.	
	 SYNC Communications & Entertainment Sy Includes enhanced voice recognition with 9 charging USB-C port. 	vstem 11 Assist, 4.2" LCD center stack screen,	AppLink and 1 smart-
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex- Fuel	Included	Included
	Flex-Fuel badge on fleet orders only.		
448	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included	Included
X37	3.73 Axle Ratio	Included	Included
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included	Included
64A	Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage ar	Included	Included
142WB	142" Wheelbase	STD	STD
		STD	STD
PAINT	Monotone Paint Application		
90L	Power Equipment Group	\$915.00	\$796.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Deletes passenger-side lock cylinder. Inclu Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow I Includes power heated glass, heated conv indicators Advanced Security Pack Includes SecuriLock Passive Anti-Theft Sy - Power Locks - Power Tailgate Lock - Power Front Seat Windows Includes 1-touch up/down driver/passenger	Mirrors vex spotter mirror and integrated clearand vstem (PATS) and inclination/intrusion se	
587	Radio: AM/FM Stereo	Included	Included
	w/MP3 Player		
	Includes 4 speakers. Includes: - SYNC Communications & Entertainment Includes enhanced voice recognition with charging USB-C port.	System 911 Assist, 4.2" LCD center stack screer	n, AppLink and 1 smart-
85L	Drop-In Bedliner (Pre-	\$350.00	\$304.00
	Installed)		
525	Steering Wheel-Mounted	\$235.00	\$205.00
	Cruise Control (LPO)		
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$37,995.00	\$33,650.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$39,590.00	\$35,245.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle

Code		Description	MSRP	Dealer
F2B		Base Vehicle Price (F2B)	\$36,495.00	\$33,210.00
600A		Order Code 600A	N/C	N/C
		Includes: - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornament - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage a - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers SYNC Communications & Entertainment Sy Includes enhanced voice recognition with 91 charging USB-C port.	and driver's side manual lumbar.	AppLink and 1 smart-
99T		Engine: 6.7L 4V OHV	\$10,495.00	\$9,131.00
		Power Stroke V8 Turbo		
		Diesel B20		
		Includes manual push-button engine-exhaust b Includes: - 3.31 Axle Ratio - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 29 Gallon Fuel Tank	braking and intelligent oil-life monitor.	
44G		Transmission: TorqShift	N/C	N/C
		10-Speed Automatic		
		includes SelectShift and selectable drive mode	es: normal, tow/haul, eco and deep sand/s	snow.
X31		3.31 Axle Ratio	Included	Included
STDGV		GVWR: 10,000 lb Payload Package	Included	Included
TD8		Tires: LT245/75Rx17E BSW A/S (4)	Included	Included
64A		Wheels: 17" Argent Painted Steel ncludes painted hub covers/center ornaments.	Included	Included
Α	N.	HD Vinyl 40/20/40 Split Bench Seat ncludes center armrest, cupholder, storage an	Included	Included
4.40\4/5		90 700 M - 1994 M - 1995 M - 1994 M - 1994 M - 1994 M - 1995 M - 1	STD	STD
142WB		142" Wheelbase	010	315
PAINT	1	Monotone Paint Application	STD	STD
90L	* I	Power Equipment Group	\$915.00	\$796.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Deletes passenger-side lock cylinder. Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mincludes power heated glass, heated convindicators Advanced Security Pack Includes SecuriLock Passive Anti-Theft Sy-Power Locks - Power Tailgate Lock - Power Front Seat Windows Includes 1-touch up/down driver/passenger-Remote Keyless Entry	firrors ex spotter mirror and integrated clearan estem (PATS) and inclination/intrusion se	3.66-66664 - ** 15 655-6-46666-45666-5-5-5-6-6-6-6-6-6-6-6-
41H	Engine Block Heater	\$100.00	\$87.00
587	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	Includes 4 speakers. Includes: - SYNC Communications & Entertainment S Includes enhanced voice recognition with S charging USB-C port.		n, AppLink and 1 smart-
85L	Drop-In Bedliner (Pre-Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$48,590.00	\$42,868.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL	7-11-11-11-11-11-11-11-11-11-11-11-11-11	\$50,185.00	\$44,463.00

Class 25 - Automobile Large Pick Up Extended Cab

Vendor Name:	Ma	theny Ford	Vendor Conta	ct: Tom Casey
Manufacturer/Brand:	Ford F250 X2B		Phone N	o.: 304-684-9625
Model Name & Number:			Ema	il: tcasey@mathenymotors.com
Vehicle Requirements:				
Classification:	Large Pick Up	Extended Cab		
Drive:	4 Wheel/All w	heel with High/Low Ra	Manufacturer'	s Standard Available Colors
Passenger seating:	4 minimum (ii	ncluding driver)	Standard Color Code	Color Description
Doors:	4, minimum		Z1	WHITE
Wheelbase:	141 in., minim	um	UM	BLACK
GVWR:	8600 lbs. min,	10,000 lbs. max	PQ	RED
Engine:		mum for gasoline der minimum for		
Off Road Package:	Slip rear axle, t differential, he cooling, skid pl	avy duty engine ates, heavy duty h gas shocks, tow		
Tow Package:	Installed Hitch			
Slush/All Weather Mats	front and seco	river and passenger nd row, except where ering is present.		
Bed:	Short, with ins spray-in liner.	talled drop-in liner or		•
Sliding rear window:	Not Required			
Additional Requirements:			.(30-56)	
The vehicle bid shall include the st	andard equipment	requirements as required	specification.	
Vendor Bid Response:				
Vehicle fuel type	l u	nit Price		
Gasoline	\$	29,134.00		
Options:	\$	29,134.00		
Diesel	\$	38,214.00		
CNG/Bifuel	\$			
Hybrid	\$			
Options:				

25.00

2.00

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
X2B	Base Vehicle Price (X2B)	\$38,830.00	\$35,335.00
600A	Order Code 600A	N/C	N/C
	Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex Flex-Fuel badge on fleet orders only Transmission: TorqShift-G 6-Spd Auto w/Sel - GVWR: 10,000 lb Payload Package - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornamen - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and the covers of the c	lectShift ts. and driver's side manual lumbar.	
	Includes enhanced voice recognition with 9 charging USB-C port.	11 Assist, 4.2" LCD center stack screen	, AppLink and 1 smart-
996	Engine: 6.2L 2-Valve	Included	Included
	SOHC EFI NA V8 Flex- Fuel		
	Flex-Fuel badge on fleet orders only.	4	7
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included	Included
X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00	\$339.00
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
ТВМ	Tires: LT245/75Rx17E BSW A/T	\$165.00	\$143.00
64A	Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage ar	Included	Included
148WB	148" Wheelbase	STD	STD
90L	Power Equipment Group	\$915.00	\$796.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Deletes passenger-side lock cylinder. Includes Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirro Includes power heated glass, heated convex sindicators Advanced Security Pack Includes SecuriLock Passive Anti-Theft Syste Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger w.	ors spotter mirror and integrated clearanc m (PATS) and inclination/intrusion se	
41P	Transfer Case & Fuel Tank Skid Plates	\$100.00	\$87.00
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	Includes 4 speakers. Includes: - SYNC Communications & Entertainment Syst Includes enhanced voice recognition with 911 charging USB-C port.		, AppLink and 1 smart-
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$41,075.00	\$36,422.00
Destination Charge		\$1,595.00	\$1,595.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

2



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$42,670.00	\$38,017.00

3



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
X2B	Base Vehicle Price (X2B)	\$38,830.00	\$35,335.00
600A	Order Code 600A	N/C	N/C
	Includes: - GVWR: 10,000 lb Payload Package - Wheels: 17" Argent Painted Steel Includes painted hub covers/center orne - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, stoi - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers SYNC Communications & Entertainme Includes enhanced voice recognition v charging USB-C port.	rage and driver's side manual lumbar.	opLink and 1 smart-
99T	Engine: 6.7L 4V OHV	\$10,495.00	\$9,131.00
	Power Stroke V8 Turbo		
	Diesel B20		
	Includes manual push-button engine-exh Includes: - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 29 Gallon Fuel Tank	aust braking and intelligent oil-life monitor.	
44G	Transmission: TorqShift	N/C	N/C
	10-Speed Automatic		
		modes: normal, tow/haul, eco and deep sand/sr	now.
ХЗН	Electronic-Locking w/3.31 Axle Ratio	\$390.00	\$339.00
		lo aludo d	Included
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
ТВМ	Tires: LT245/75Rx17E BSW A/T	\$165.00	\$143.00
64A	Wheels: 17" Argent Painted Steel Includes painted hub covers/center orner	Included ments.	Included
Α	HD Vinyl 40/20/40 Split Bench Seat	Included	Included
670	Includes center armrest, cupholder, stora	ge and driver's side manual lumbar.	
148WB	148" Wheelbase	STD	STD
90L	Power Equipment Group	\$915.00	\$796.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Deletes passenger-side lock cylinder. Includes Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirro Includes power heated glass, heated convex sindicators Advanced Security Pack Includes Securitock Passive Anti-Theft System Power Locks - Power Tailgate Lock - Power Trailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger with Remote Keyless Entry	ors spotter mirror and integrated clearand m (PATS) and inclination/intrusion se	
41P	Transfer Case & Fuel Tank	\$100.00	\$87.00
	Skid Plates		
41H	Engine Block Heater	\$100.00	\$87.00
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window	\$60.00	\$52.00
	w/Defrost		
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo	Included	Included
	w/MP3 Player		
	Includes 4 speakers. Includes: - SYNC Communications & Entertainment Syst Includes enhanced voice recognition with 911 charging USB-C port.		, AppLink and 1 smart-
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$51,670.00	\$45,640.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$53,265.00	\$47,235.00

Class 26 - Automobile Large Pick Up Crew Cab

Vendor Name:	Matheny Ford	Vendor Contact:	Tom Casey
Manufacturer/Brand:	Ford	Phone No.:	304-684-9625
Model Name & Number:	F250 W2A	Email:	tcasey@mathenymotors.com
Vehicle Requirements:			
Classification:	Large Pick Up Crew Cab		
Drive:	Rear Wheel	Manufacturer's S	tandard Available Colors
Passenger seating:	5 minimum (including driver)	Standard Color Code	Color Description
Doors:	4 full doors, minimum	Z1	WHITE
Wheelbase:	148 in., minimum	ÚМ	BLACK
0.1110	8,750 lbs. min,		
GVWR:	10,000 lbs. max	PQ	RED
	8 cylinder minimum for gasoline		

Installed Drop-In Liner or Spray-In Liner

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

engines, 6 cylinder minimum for

Installed Hitch & Wiring

Vendor Bid Response:]	
Vehicle fuel type	Unit Price	
Gasoline	\$	27,382.00
Flex-fuel	\$	27,382.00
Diesel	\$	36,489.00
CNG/Bifuel	\$	<u>.</u>
Hybrid	\$	<u>.</u>

diesel

Options:

Engine:

Tow Package:

Additional Requirements:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 25.00	
\$ 2.00	

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x2 SD Crew Cab 6.75' box 160" WB SRW XL (W2A)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W2A	Base Vehicle Price (W2A)	\$37,295.00	\$33,938.00
600A	Order Code 600A	N/C	N/C
	Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel Flex-Fuel badge on fleet orders only Transmission: TorqShift-G 6-Spd Auto w/SelectSh 3.73 Axle Ratio - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and decenter armrest, cupholder, storage and decenter armrest Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 As	river's side manual lumbar.	. AppLink and 1 smart-
	charging USB-C port.		25 C* 2011 C*
996	Engine: 6.2L 2-Valve	Included	Included
	SOHC EFI NA V8 Flex- Fuel Flex-Fuel badge on fleet orders only.		
44\$	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included	Included
X37	3.73 Axle Ratio	Included	Included
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included	Included
64A	Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments.	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driv	Included	Included
160WB	160" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x2 SD Crew Cab 6.75' box 160" WB SRW XL (W2A)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Deletes passenger-side lock cylinder. Includes Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirri Includes power heated glass, heated convex indicators Advanced Security Pack Includes SecuriLock Passive Anti-Theft Syste. Power Locks - Power Tailgate Lock - Power Triligate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger w. Remote Keyless Entry	ors spotter mirror and integrated clearan em (PATS) and inclination/intrusion se	
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	Includes 4 speakers. Includes: - SYNC Communications & Entertainment Sys: Includes enhanced voice recognition with 911 charging USB-C port.		n, AppLink and 1 smart-
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$39,095.00	\$34,639.00
Destination Charge \$1,595.00		\$1,595.00	
TOTAL		\$40,690.00	\$36,234.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x2 SD Crew Cab 6.75' box 160" WB SRW XL (W2A)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W2A	Base Vehicle Price (W2A)	\$37,295.00	\$33,938.00
600A	Order Code 600A	N/C	N/C
	Includes: - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornamen - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage of Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers SYNC Communications & Entertainment Sy Includes enhanced voice recognition with 9 charging USB-C port.	and driver's side manual lumbar. vstem	, AppLink and 1 smart-
99T	Engine: 6.7L 4V OHV	\$10,495.00	\$9,131.00
	Power Stroke V8 Turbo		
	Diesel B20		
	Includes manual push-button engine-exhaust i Includes: - 3.31 Axle Ratio - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 34 Gallon Fuel Tank	braking and intelligent oil-life monitor.	
44G	Transmission: TorqShift	N/C	N/C
	10-Speed Automatic		
	Includes SelectShift and selectable drive mode	es: normal, tow/haul, eco and deep sand	d/snow.
X31	3.31 Axle Ratio	Included	Included
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included	Included
64A	Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments	Included	Included
Α	HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage an	Included	Included
160WB	160" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00



Prepared by: Mick Ward 10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x2 SD Crew Cab 6.75' box 160" WB SRW XL (W2A)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Deletes passenger-side lock cylinder. Include Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Min Includes power heated glass, heated converindicators Advanced Security Pack Includes SecuriLock Passive Anti-Theft System Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger - Remote Keyless Entry	rors s spotter mirror and integrated clearance dem (PATS) and inclination/intrusion se	
41H	Engine Block Heater	\$100.00	\$87.00
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. Includes: - SYNC Communications & Entertainment Sy. Includes enhanced voice recognition with 91 charging USB-C port.	Included stem 1 Assist, 4.2" LCD center stack screen	Included n, AppLink and 1 smart-
85L	Drop-In Bedliner (Pre-Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$49,690.00	\$43,857.00
Destination Charge \$1,595.00 \$1,5		\$1,595.00	
TOTAL	8	\$51,285.00	\$45,452.00

Class 27 - Automobile Large Pick Up Crew Cab

Vendor Name:	Matheny Ford	Vendor Contact:	Tom Casey
Manufacturer/Brand:	Ford	Phone No.:	304-684-9625
Model Name & Number:	F250 W2B	Email:	tcasey@mathenymotors.com
Vehicle Requirements:			
Classification:	Large Pick Up Crew Cab		
Drive:	4WD	Manufacturer's S	standard Available Colors
Passenger seating:	5 minimum (including driver)	Standard Color Code	Color Description
Doors:	4 full doors, minimum	Z1	WHITE
Wheelbase:	148 in., minimum	UM	BLACK
GVWR:	8,750 lbs. min, 10,000 lbs. max	PQ	RED
Engine:	8 cylinder minimum for gasoline engines, 6 cylinder minimum for diesel		
Tow Package:	Installed Hitch & Wiring		

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Minimum 8 Ft Bed.

Vendor Bid Response:		
Vehicle fuel type		Unit Price
Gasoline	\$	30,373.00
Flex-fuel	\$	30,373.00
Diesel	\$	39,483.00
CNG/Bifuel	\$	<u>- 1</u>
Hybrid	Ś	

Options:

Bed:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

Installed Drop-In Liner or Spray-In Liner

2.00

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 8' box 176" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W2B	Base Vehicle Price (W2B)	\$40,305.00	\$36,678.00
600A	Order Code 600A	N/C	N/C
	Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 F Flex-Fuel badge on fleet orders only Transmission: TorgShift-G 6-Spd Auto w GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel	/SelectShift	
	Includes painted hub covers/center ornan - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, stora - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers SYNC Communications & Entertainmen Includes enhanced voice recognition wit charging USB-C port.	ge and driver's side manual lumbar.	, AppLink and 1 smart-
000		Included	Included
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-		
16	Fuel		
	Flex-Fuel badge on fleet orders only.		
44 S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included	Included
X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00	\$339.00
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included	Included
64A	Wheels: 17" Argent Painted Steel	Included	Included
	Includes painted hub covers/center orname	ents.	
Α	HD Vinyl 40/20/40 Split Bench Seat	Included	Included
	Includes center armrest, cupholder, storag	e and driver's side manual lumbar.	
176WB	176" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward 10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 8' box 176" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealei
т 20	Deletes passenger-side lock cylinder. Includes Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirr Includes power heated glass, heated convex indicators Advanced Security Pack Includes SecuriLock Passive Anti-Theft Syste - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger was remote Keyless Entry	ors spotter mirror and integrated clearand em (PATS) and inclination/intrusion se	
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. Includes: - SYNC Communications & Entertainment Sys Includes enhanced voice recognition with 91:		Included
85L	charging USB-C port. Drop-In Bedliner (Pre-Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$42,495.00	\$37,718.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$44,090.00	\$39,313.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 8' box 176" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W2B	Base Vehicle Price (W2B)	\$40,305.00	\$36,678.00
600A	Order Code 600A	N/C	N/C
	Includes: - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments - HD Vinyl 40/20/40 Split Bench Seat		
	Includes center armrest, cupholder, storage and -Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers.		
	 SYNC Communications & Entertainment Sys Includes enhanced voice recognition with 911 charging USB-C port. 	tem ' Assist, 4.2" LCD center stack screen,	AppLink and 1 smart-
99T	Engine: 6.7L 4V OHV	\$10,495.00	\$9,131.00
	Power Stroke V8 Turbo		
	Diesel B20		
	Includes manual push-button engine-exhaust br Includes: - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 48 Gallon Fuel Tank	aking and intelligent oil-life monitor.	
44G	Transmission: TorqShift	N/C	N/C
440	10-Speed Automatic		
	Includes SelectShift and selectable drive modes	: normal tow/haul eco and deep sand	/snow.
YOU !		\$390.00	\$339.00
ХЗН	Electronic-Locking w/3.31 Axle Ratio	4 000.00	***************************************
STDGV	GVWR: 10,000 lb Payload	Included	Included
	Package		
TD8	Tires: LT245/75Rx17E	Included	Included
,	BSW A/S (4)		
64A	Wheels: 17" Argent	Included	Included
	Painted Steel		
	Includes painted hub covers/center ornaments.		
A	HD Vinyl 40/20/40 Split	Included	Included
	Bench Seat		
	Includes center armrest, cupholder, storage and	driver's side manual lumbar.	
176WB	176" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00



Prepared by: Mick Ward 10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 8' box 176" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Deletes passenger-side lock cylinder. Includes Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Min Includes power heated glass, heated convex indicators Advanced Security Pack Includes SecuriLock Passive Anti-Theft Syster Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger versions.	ors spotter mirror and integrated clearand em (PATS) and inclination/intrusion se	
41H	Engine Block Heater	\$100.00	\$87.00
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	Includes 4 speakers. Includes: - SYNC Communications & Entertainment Sys Includes enhanced voice recognition with 91 charging USB-C port.		n, AppLink and 1 smart-
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$53,090.00	\$46,936.00
Destination Charge \$1,595		\$1,595.00	\$1,595.00
TOTAL		\$54,685.00	\$48,531.00

Class 28 - Automobile Large Pick Up Crew Cab

Vendor Name:	Matheny Ford	Vendor Contact:	Tom Casey
Manufacturer/Brand:	Ford	Phone No.:	304-684-9625
Model Name & Number:	F250 W2B	Email:	tcasey@mathenymotors.com
Vehicle Requirements:			
Classification:	Large Pick Up Crew Cab 4 Wheel/All Wheel with High and Low		
Drive:	Range	Manufacturer's S	tandard Available Colors
Passenger seating:	5 minimum (including driver)	Standard Color Code	Color Description
Doors:	4 full doors, minimum	Z1	WHITE
Wheelbase:	148 in., minimum	UM	BLACK
GVWR:	8,800 lbs. min, 10,000. lbs. max	PQ	RED
Engine:	8 cylinder minimum for gasoline engines, 6 cylinder minimum for diesel		
Off Road Package:	Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.		
Bed:	Short bed, with installed drop-in liner or spray-in liner		
Tow Package:	Installed Hitch & Wiring		
Slush/All-weather mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.		
Sliding Rear Window:	Not Required		
Additional Requirements:			
The vehicle bid shall include th	e standard equipment requirements as requ	uired in section 3.1.1.1 of the specification.	
Vendor Bid Response	:		
Vehicle fuel type	Unit Price		
Gasoline	\$ 30,473.00		
Flex-fuel	\$ 30,473.00		
Options:	Diesel 39775.00		
CNG/Bifuel	\$ -		
Hybrid	\$ -		
Options:			
FOB Dealership: (Deduct)		\$ 25.00	
FOB Other than Metro Charleston	- Per Mile	\$ 2.00	_

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W2B	Base Vehicle Price (W2B	\$40,095.00	\$36,486.00
600A	Order Code 600A	N/C	N/C
A	- Radio: AM/FM Stereo w/MP3 Includes 4 speakers. - SYNC Communications & Er	rs only. Spd Auto w/SelectShift ckage teel enter ornaments. 1 Seat older, storage and driver's side manual lumbar. Player	, AppLink and 1 smart-
996	Engine: 6.2L 2-Valve	Included	Included
44 S	SOHC EFI NA V8 Flex- Fuel Flex-Fuel badge on fleet orders Transmission: TorqShift- 6-Spd Auto w/SelectShift	G Included	Included
X3E	Electronic-Locking w/3.7 Axle Ratio	#200.00	\$339.00
STDGV	GVWR: 10,000 lb Payloa Package	ad Included	Included
ТВМ	Tires: LT245/75Rx17E BSW A/T	\$165.00	\$143.00
64A	Wheels: 17" Argent Painted Steel Includes painted hub covers/cei	Included nter ornaments.	Included
Α	HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cuphol	Included , lder, storage and driver's side manual lumbar.	Included
160WB	160" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Deletes passenger-side lock cylinder. Include Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mincludes power heated glass, heated conveindicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger Remote Keyless Entry	rrors x spotter mirror and integrated clearand tem (PATS) and inclination/intrusion se	
41P	Transfer Case & Fuel Tank Skid Plates	\$100.00	\$87.00
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers.	Included	Included
	Includes: - SYNC Communications & Entertainment Sy Includes enhanced voice recognition with 9 charging USB-C port.		, AppLink and 1 smart-
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$42,550.00	\$37,756.00
Destination Charge		\$1,595.00	\$1,595.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$44,145.00	\$39,351.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W2B	Base Vehicle Price (W2B)	\$40,095.00	\$36,486.00
600A	Order Code 600A	N/C	N/C
	Includes: - GVWR: 10,000 lb Payload Package - Wheels: 17" Argent Painted Steel Includes painted hub covers/center orname HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers.	and driver's side manual lumbar.	
	 SYNC Communications & Entertainment S Includes enhanced voice recognition with S charging USB-C port. 	System 911 Assist, 4.2" LCD center stack screen,	AppLink and 1 smart-
99T	Engine: 6.7L 4V OHV	\$10,495.00	\$9,131.00
	Power Stroke V8 Turbo		
	Diesel B20		
	Includes manual push-button engine-exhaust Includes: - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 34 Gallon Fuel Tank	t braking and intelligent oil-life monitor.	
44G	Transmission: TorqShift	N/C	N/C
	10-Speed Automatic		
	Includes SelectShift and selectable drive mod	des: normal, tow/haul, eco and deep sand	l/snow.
ХЗН	Electronic-Locking w/3.31	\$390.00	\$339.00
7.011	Axle Ratio		
	, and reads		
STDGV	GVWR: 10,000 lb Payload	Included	Included
	Package		
TBM	Tires: LT245/75Rx17E	\$165.00	\$143.00
	BSW A/T		
64A	Wheels: 17" Argent	Included	Included
	Painted Steel Includes painted hub covers/center ornament	ts.	
Α	HD Vinyl 40/20/40 Split Bench Seat	Included	Included
	Includes center armrest, cupholder, storage a	and driver's side manual lumbar.	
160WB	160" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Deale
	Deletes passenger-side lock cylinder. Includes Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirro Includes power heated glass, heated convex sindicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft Syste. - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger w. - Remote Keyless Entry	ors spotter mirror and integrated clearand m (PATS) and inclination/intrusion se	
41P	Transfer Case & Fuel Tank Skid Plates	\$100.00	\$87.00
41H	Engine Block Heater	\$100.00	\$87.00
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. Includes: - SYNC Communications & Entertainment Syst. Includes enhanced voice recognition with 911 charging USB-C port.	Included em Assist, 4.2" LCD center stack screer	Included 1, AppLink and 1 smart-
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$53,145.00	\$46,974.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code Description		MSRP	Dealer
Destination Cha	arge	\$1,595.00	\$1,595.00
TOTAL		\$54,740.00	\$48,569.00

Class 29 - Automobile Large Pick Up Regular Cab

Vendor Name:	Matheny Ford	Vendor Contact	: Tom Casey
Manufacturer/Brand:	Ford	Phone No.	: 304-684-9625
Model Name & Number:	F250 F2b	Email:	tcasey@mathenymotors.com
Vehicle Requirements:			
Classification:	Large Pick Up Reg Cab		
Drive:	4 Wheel/All wheel	Manufacturer's S	Standard Available Colors
Passenger seating:	2 minimum (including driver)	Standard Color Code	Color Description
Doors:	2, minimum	Z1	WHITE
Wheelbase:	133 in., minimum	UM	BLACK
GVWR:	10,300 lbs. min,	PQ	RED
	8 cylinder minimum for gasoline		- Name - Company
Engine:	engines, 6 cylinder minimum for diesel		
	Includes but not limited to: Limited		
	Slip rear axle, traction lock		
Off Road Package:	differential, heavy duty engine		
on nous canage.	cooling, skid plates, heavy duty		
	suspension with gas shocks, tow		
	hooks and all terrain tires.		
Bed:	Long bed with installed drop-in liner		
	or spray-in liner		
Tow Package:	Installed Hitch & Wiring		
Snow plow prep package:	Installed		
Additional Requirements:			
The vehicle bid shall include th	e standard equipment requirements as required in sectio	on 3.1.1.1 of the specification.	-
		The state of the s	-
Vendor Bid Response	:		

vendor Bid Response:	İ		
Vehicle fuel type	Unit Price		
Gasoline	\$	27,786.00	
Flex-fuel	\$	27,786.00	
Diesel	\$	36,926.00	
CNG/Bifuel	\$	-	
Options:	\$		

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 25.00
\$ 2.00

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
F2B	Base Vehicle Price (F2B)	\$36,495.00	\$33,210.00
600A	Order Code 600A	N/C	N/C
	Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fue Flex-Fuel badge on fleet orders only Transmission: TorgShift-G 6-Spd Auto w/SelectS GVWR: 10,000 lb Payload Package - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers SYNC Communications & Entertainment Systel Includes enhanced voice recognition with 911 A charging USB-C port.	Shift driver's side manual lumbar. m	AppLink and 1 smart-
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex- Fuel Flex-Fuel badge on fleet orders only.	Included	Included
44\$	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included	Included
X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00	\$339.00
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
ТВМ	Tires: LT245/75Rx17E BSW A/T	\$165.00	\$143.00
64A	Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments.	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat	Included	Included
4.40.4.5	Includes center armrest, cupholder, storage and d	river's side manual lumbar. STD	STD
142WB	142" Wheelbase		
PAINT	Monotone Paint Application	STD	STD
90L	Power Equipment Group	\$915.00	\$796.00



Prepared by: Mick Ward 10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Deletes passenger-side lock cylinder. Include Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mir Includes power heated glass, heated convex indicators Advanced Security Pack Includes SecuriLock Passive Anti-Theft Syst Power Locks - Power Tailgate Lock - Power Front Seat Windows Includes 1-touch up/down driver/passenger in Remote Keyless Entry	rors spotter mirror and integrated clearance em (PATS) and inclination/intrusion sei	
473	Snow Plow Prep Package	\$250.00	\$217.00
	Requires Extra Extra Heavy-Duty Alte (66S) and 110V/400W Outlet (43C).	ernator (67E) when ordered with	n Upfitter Switches
	Includes computer selected springs for snowp Reference or Body Builders Layout Book for a vehicle is not equipped with snowplow. Includes: - 200 Amp Alternator	low application. NOTE 1: Restrictions a letails. NOTE 2: May result in deteriora	apply; see Supplemental tion of ride quality when
41P	Transfer Case & Fuel Tank	\$100.00	\$87.00
	Skid Plates		
587	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	Includes 4 speakers. Includes: - SYNC Communications & Entertainment Sys Includes enhanced voice recognition with 91 charging USB-C port.		AppLink and 1 smart-
85L	Drop-In Bedliner (Pre-Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$38,900.00	\$34,436.00
Destination Charge		\$1,595.00	\$1,595.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$40,495.00	\$36,031.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward 10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
F2B	Base Vehicle Price (F2B)	\$36,495.00	\$33,210.00
600A	Order Code 600A	N/C	N/C
4	Includes: - GVWR: 10,000 lb Payload Package - Wheels: 17" Argent Painted Steel Includes painted hub covers/center orname: - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers SYNC Communications & Entertainment S Includes enhanced voice recognition with S	and driver's side manual lumbar. System	Appliak and 1 smarts
	charging USB-C port.	711 ASSISI, 4.2 LOD CEITEI STACK SCIEETI,	Appellik and T smart-
99T	Engine: 6.7L 4V OHV	\$10,495.00	\$9,131.00
	Power Stroke V8 Turbo		
	Diesel B20		
	Includes manual push-button engine-exhaust Includes: - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 29 Gallon Fuel Tank	braking and intelligent oil-life monitor.	
44G	Transmission: TorqShift	N/C	N/C
	10-Speed Automatic		
	Includes SelectShift and selectable drive mod	des: normal, tow/haul, eco and deep sand,	snow.
хзн	Electronic Locking w/2 21	\$390.00	\$339.00
ХЭП	Electronic-Locking w/3.31 Axle Ratio	¥	
	Axie Ratio		
STDGV	GVWR: 10,000 lb Payload	Included	Included
	Package		
ТВМ	Tires: LT245/75Rx17E BSW A/T	\$165.00	\$143.00
64A	Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornament	Included s.	Included
Α	HD Vinyl 40/20/40 Split	Included	Included
	Bench Seat		
	Includes center armrest, cupholder, storage a	nd driver's side manual lumbar.	
142WB	142" Wheelbase	STD	STD
DAINE	M	STD	STD
PAINT	Monotone Paint Application	015	0.10
90L	Power Equipment Group	\$915.00	\$796.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward 10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Deale
	Deletes passenger-side lock cylinder. Includes Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirro Includes power heated glass, heated convex sindicators Advanced Security Pack Includes SecuriLock Passive Anti-Theft Syster - Power Locks - Power Tailgate Lock - Power Front Seat Windows Includes 1-touch up/down driver/passenger wire Remote Keyless Entry	rs spotter mirror and integrated clearance m (PATS) and inclination/intrusion ser	
473	Snow Plow Prep Package	\$250.00	\$217.00
	Requires Dual Alternators (67A) when 110V/400W Outlet (43C).	ordered with Upfitter Switches	(66S) and
	Includes computer selected springs for snowplo Reference or Body Builders Layout Book for de vehicle is not equipped with snowplow. Includes: - 240 Amp Alternator		
41P	Transfer Case & Fuel Tank	\$100.00	\$87.0
	Skid Plates		
41H	Engine Block Heater	\$100.00	\$87.0
587	Radio: AM/FM Stereo	Included	Include
307	w/MP3 Player		
	Includes 4 speakers. Includes: - SYNC Communications & Entertainment Syste Includes enhanced voice recognition with 911 charging USB-C port.		AppLink and 1 smart-
85L	Drop-In Bedliner (Pre-	\$350.00	\$304.0
	Installed)		
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.0
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.0
425	50-State Emissions System	STD	STI
AS_01	Medium Earth Gray	N/C	N/O
Z1_01	Oxford White	N/C	N/C
	<u> </u>		

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$51,090.00	\$45,249.00

Class 30 - Automobile 1 Ton, Dual Rear Wheel, Super Cab

Vendor Name:
Manufacturer/Brand:
Madal Nama & Number

Matheny Ford				
Ford				
F350 X3D				

Vendor Contact: Tom Casey

Phone No.: 304-684-9625

Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification:	1 Ton Dual Rear wheel super cab	
Drive:	4 Wheel Drive	
Passenger seating:	Minimum of 5(including driver)	
Doors:	4, minimum	
Wheelbase:	158" – 165"	
GVWR:	13,000 minimum	
Engine:	Minimum 6.6 Liter Turbo Diesel with Engine Block Heater; 8 cylinder Gasoline	
Torque:	Minimum of 765 lb. ft.	
Rear Axle:	Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels	
Tow Capacity:	19,000 lbs. minimum	
Tow Package:	Installed Receiver Hitch & 7-pin Wiring, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller	
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.	
Bed:	Spray-in bed liner only	
	Installed Side Step Bars, All-Season	

Standard Color Code	Color Description
71	WHITE
UM	BLACK
PQ	RED
	<u> </u>

Additional Requirements:
Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Tires, Full size spare, frame mounted

Vendor Bid Response:		
Vehicle Fuel Type	Unit Price	
Diesel	\$	41,984.00
Gasoline	\$	32,644.00

with jack

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 25.00	
\$ 2.00	

^{*}Note - The above delivery "options" above are not evaluated as part of the award.





10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 20

As Configured Vehicle

Code		Description	MSRP	Dealer
X3D		Base Vehicle Price (X3D)	\$42,040.00	\$38,257.00
620A		Order Code 620A	N/C	N/C
	. * 9	Includes: - Transmission: TorqShift 10-Speed Automa Includes SelectShift and selectable drive n - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (6) - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers SYNC Communications & Entertainment	nodes: normal, tow/haul, eco and deep san a and driver's side manual lumbar. System	
		charging USB-C port.	911 Assist, 4.2" LCD center stack screen,	AppLink and 1 smart-
99T		Engine: 6.7L 4V OHV	\$10,495.00	\$9,131.00
		Power Stroke V8 Turbo		
		Diesel B20		
(a)	9	Includes manual push-button engine-exhaus Includes: - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 34 Gallon Fuel Tank	t braking and intelligent oil-life monitor.	
44G		Transmission: TorqShift	Included	Included
,,,,		10-Speed Automatic		
		Includes SelectShift and selectable drive mo	des: normal, tow/haul, eco and deep sand.	/snow.
X4N		Limited Slip w/4.10 Axle Ratio	\$360.00	\$313.00
STDGV	8	GVWR: 14,000 lb Payload Package	Included	Included
TD8		Tires: LT245/75Rx17E	Included	Included
500000000000000000000000000000000000000		BSW A/S (6)		
64K		Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included.	Included	Included
Α		HD Vinyl 40/20/40 Split Bench Seat	Included	Included
¥8		Includes center armrest, cupholder, storage a	and driver's side manual lumbar.	
164WB		164" Wheelbase	STD	STD
90L	8	Power Equipment Group	\$915.00	\$796.00

2020 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
a v	Deletes passenger-side lock cylinder. Include Includes: - Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass Includes power heated glass, heated conversed indicators Advanced Security Pack Includes SecuriLock Passive Anti-Theft Systems - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger - Remote Keyless Entry	ex spotter mirror and integrated clearan	
41H	Engine Block Heater	\$100.00	\$87.00
18B	Platform Running Boards	N/C	N/C
85S	Tough Bed Spray-In Bedliner	\$595.00	\$518.00
	Includes tailgate-guard, black box bed tie-do	wn hooks and black bed attachment bo	lts.
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	Includes 4 speakers. Includes: - SYNC Communications & Entertainment Sy Includes enhanced voice recognition with 9 charging USB-C port.	stem 11 Assist, 4.2" LCD center stack screer	a, AppLink and 1 smart-
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$54,830.00	\$48,520.00
Destination Charge	e	\$1,595.00	\$1,595.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 20

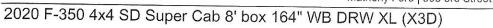
As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$56,425.00	\$50,115.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170



Price Level: 20

As Configured Vehicle

Code		Description	MSRP	Dealer
X3D		Base Vehicle Price (X3D)	\$42,040.00	\$38,257.00
620A	149)	Order Code 620A	N/C	N/C
	9 8 30	Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex Flex-Fuel badge on fleet orders only Transmission: TorqShift 10-Speed Automati Includes SelectShift and selectable drive mc - Limited Slip w/3.73 Axle Ratio - GVWR: 14,000 lb Payload Package - Tires: LT245/75Fx17E BSW A/S (6) - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included HD Vinyl 40/20/40 Split Bench Seat Includes center amrest, cupholder, storage - Radio: AM/FM Stereo w/MP3 Player	ic odes: normal, tow/haul, eco and deep sand/snow.	
		- SYNC Communications & Entertainment S		and 1 smart-
996		Engine: 6.2L 2-Valve	Included	Included
		SOHC EFI NA V8 Flex-		
		Flor-Fuel hadre on floot orders only		
44G		Flex-Fuel badge on fleet orders only.	Included	المماريط ما
446		Transmission: TorqShift 10-Speed Automatic	moladea	Included
a .			es: normal, tow/haul, eco and deep sand/snow.	
X3L		Limited Slip w/3.73 Axle Ratio	Included	Included
STDGV		GVWR: 14,000 lb Payload Package	Included	Included
TD8		Tires: LT245/75Rx17E BSW A/S (6)	Included	Included
64K		Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included.	Included	Included
Α		HD Vinyl 40/20/40 Split Bench Seat	Included	Included
164\\\D		Includes center armrest, cupholder, storage an		
164WB		164" Wheelbase	STD	STD
90L		Power Equipment Group	\$915.00	\$796.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code		Description	MSRP	Dealer
		Deletes passenger-side lock cylinder. Includes Includes: - Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass Includes power heated glass, heated convex indicators Advanced Security Pack Includes SecuriLock Passive Anti-Theft System - Power Locks - Power Tailgate Lock - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger vermote Keyless Entry	spotter mirror and integrated clearan	
18B	474	Platform Running Boards	N/C	N/C
85S	# X	Tough Bed Spray-In Bedliner	\$595.00	\$518.00
PAINT		Includes tailgate-guard, black box bed tie-down	n nooks and black bed attachment bo STD	STD
PAINT		Monotone Paint Application	310	210
43B	602	Fixed Rear-Window	\$60.00	\$52.00
	1.8	w/Defrost		
924		Privacy Glass	\$30.00	\$26.00
587		Radio: AM/FM Stereo w/MP3 Player	Included	Included
	120	Includes 4 speakers. Includes: - SYNC Communications & Entertainment Sysi Includes enhanced voice recognition with 911 charging USB-C port.	'em Assist, 4.2" LCD center stack screer	n, AppLink and 1 smart-
525		Steering Wheel-Mounted	\$235.00	\$205.00
		Cruise Control (LPO)		
**		Requires valid FIN code.		
FLADCR		Fleet Advertising Credit	\$0.00	-\$865.00
425		50-State Emissions System	STD	STD
AS_01		Medium Earth Gray	N/C	N/C
Z1_01		Oxford White	N/C	N/C
SUBTOTAL			\$43,875.00	\$38,989.00
Destination (Charge		\$1,595.00	
			Ψ1,080,00	\$1,595.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$45,470.00	\$40,584.00

Class 31 - Automobile 1 Ton, Dual Rear Wheel, Crew Cab

Vendor Name:
Manufacturer/Brand:
Model Name & Numbers

Matheny Ford			
Ford			
F350 W3D			

Vendor Contact: Tom Casey

Phone No.: 304-684-9625

Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification:	1 Ton Dual Rear wheel Crew Cab
Drive:	4 Wheel Drive
Passenger seating:	Minimum of 5(including driver)
Doors:	4, minimum
Wheelbase:	158" – 165"
GVWR:	13,000 minimum
Engine:	Minimum 6.6 Liter Turbo Diesel with Engine Block Heater; 8 cylinder Gasoline
Torque:	Minimum of 765 lb. ft.
Rear Axle:	Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels
Tow Capacity:	19,000 lbs. minimum
Tow Package:	Installed Receiver Hitch & 7-pin Wiring, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed:	Spray-in bed liner only
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted

Color Description
WHITE
BLACK
RED
֡֡֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜֜

Additional Requirements:

 $The \ vehicle \ bid \ shall \ include \ the \ standard \ equipment \ requirements \ as \ required \ in \ section \ 3.1.1.1 \ of \ the \ specification.$

Vendor Bid Response:			
Vehicle Fuel Type	Unit Price		
Diesel	\$	43,304.00	
Gasoline	\$	33,943.00	

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 25.00	
\$ 2.00	

^{*}Note - The above delivery "options" above are not evaluated as part of the award.





10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 20

As Configured Vehicle

Code		Description	MSRP	Dealer
W3D	N2 N5	Base Vehicle Price (W3D)	\$43,305.00	\$39,408.00
620A		Order Code 620A	N/C	N/C
		Includes: - Transmission: TorqShift 10-Speed Automatic Includes SelectShift and selectable drive mode - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (6) - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers SYNC Communications & Entertainment Syst Includes enhanced voice recognition with 911 charging USB-C port.	d driver's side manual lumbar. em	
99T		Engine: 6.7L 4V OHV	\$10,495.00	\$9,131.00
		Power Stroke V8 Turbo		
		Diesel B20		
		Includes manual push-button engine-exhaust bro Includes: - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 48 Gallon Fuel Tank	aking and intelligent oil-life monitor.	a
44G		Transmission: TorqShift	Included	Included
440	*	10-Speed Automatic		
		Includes SelectShift and selectable drive modes	: normal, tow/haul, eco and deep sand/	snow.
X4N		Limited Slip w/4.10 Axle Ratio	\$360.00	\$313.00
STDGV	8 2 5	GVWR: 14,000 lb Payload Package	Included	Included
TD8		Tires: LT245/75Rx17E BSW A/S (6)	Included	Included
64K		Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included.	Included	Included
Α		HD Vinyl 40/20/40 Split Bench Seat	Included	Included
		Includes center armrest, cupholder, storage and		~~~
176WB		176" Wheelbase	STD	STD
90L	m •	Power Equipment Group	\$1,125.00	\$979.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Deale
	Deletes passenger-side lock cylinder. Includes Includes: - Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass Includes power heated glass, heated convex indicators Advanced Security Pack Includes SecuriLock Passive Anti-Theft Syste - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger w	spotter mirror and integrated clearand	
	- Remote Keyless Entry		\$87.0
41H	Engine Block Heater	\$100.00	φο7.0
18B	Platform Running Boards	N/C	N/
85S	Tough Bed Spray-In Bedliner	\$595.00	\$518.0
	Includes tailgate-guard, black box bed tie-down	n hooks and black bed attachment bo	lts.
PAINT	Monotone Paint Application	STD	ST
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.0
924	Privacy Glass	\$30.00	\$26.0
587	Radio: AM/FM Stereo	Included	Include
	w/MP3 Player Includes 4 speakers. Includes: - SYNC Communications & Entertainment Sys. Includes enhanced voice recognition with 911	tem ' Assist, 4.2" LCD center stack screer	n, AppLink and 1 smart-
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.0
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.0
425	50-State Emissions System	STD	ST
AS_01	Medium Earth Gray	N/C	N
Z1_01	Oxford White	N/C	N
SUBTOTAL		\$56,305.00	\$49,854.0
Destination Charge		\$1,595.00	\$1,595.0
roomandir onargo		ψ1,000.00	ψ.,σσσ.σ

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$57,900.00	\$51,449.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.





10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 20

As Configured Vehicle

Code		Description	MSRP	Dealer	
W3D		Base Vehicle Price (W3D)	\$43,305.00	\$39,408.00	
620A		Order Code 620A	N/C	N/C	
*		Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Flex-Fuel badge on fleet orders only Transmission: TorgShift 10-Speed Automatic Includes SelectShift and selectable drive mode - Limited Slip w/3.73 Axle Ratio - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (6) - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included HD Vinyl 40/20/40 Split Bench Seat		d/snow.	
y.		Include's center armrest, cupholder, storage an - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment Sys			
996		Engine: 6.2L 2-Valve	Included	Included	
		SOHC EFI NA V8 Flex-			
		Fuel			
		Flex-Fuel badge on fleet orders only.			
44G	e P	Transmission: TorqShift 10-Speed Automatic	Included	Included	
		Includes SelectShift and selectable drive modes	: normal, tow/haul, eco and deep sand	/snow,	
X3L		Limited Slip w/3.73 Axle Ratio	Included	Included	
STDGV	3 9	GVWR: 14,000 lb Payload Package	Included	Included	
TD8		Tires: LT245/75Rx17E BSW A/S (6)	Included	Included	
64K	2 8	Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included.	Included	Included	
Α		HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and	Included	Included	
176\MD	3 9	5 J. 5 T. 5	STD	STD	
176WB		176" Wheelbase			
90L		Power Equipment Group	\$1,125.00	\$979.00	



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer	
	Includes: - Accessory Delay - Trailer Tow Mirrors w/Power Heated Includes power heated glass, heated indicators Advanced Security Pack	neated convex spotter mirror and integrated clearance lights and turn signal inti-Theft System (PATS) and inclination/intrusion sensors.		
18B	Platform Running Boards	N/C	N/C	
85S	Tough Bed Spray-In Bedliner	\$595.00 I tie-down hooks and black bed attachment bolt	\$518.00	
PAINT		STD	STD	
43B	Monotone Paint Application Fixed Rear-Window w/Defrost	\$60.00	\$52.00	
924	Privacy Glass	\$30.00	\$26.00	
587	Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers Includes:	Included	Included	
	 SYNC Communications & Entertainn Includes enhanced voice recognition charging USB-C port. 	nent System with 911 Assist, 4.2" LCD center stack screen,	AppLink and 1 smart-	
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00	
FLADOD		\$0.00	-\$865.00	
FLADCR 425	Fleet Advertising Credit 50-State Emissions System	STD	STD	
AS_01	Medium Earth Gray	N/C	N/C	
Z1_01	Oxford White	N/C	N/C	
SUBTOTAL		\$45,350.00	\$40,323.00	
Destination Cha	arge	\$1,595.00	\$1,595.00	



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$46,945.00	\$41,918.00

Class 32 - Automobile 1 Ton, Dual Rear Wheel, Cab/Chassis, Regular Cab

Vendor Name:	Matheny Ford		Vendor Contact:	Tom Casey
Manufacturer/Brand:	Ford		Phone No.:	304-684-9625
Model Name & Number:	F350 F3G		Email:	tcasey@mathenymotors.com
Vehicle Requirements:				
Classification:	1 Ton Dual Rear wheel Regular cab			
Drive:	2 Wheel Drive		Manufacturer's S	tandard Available Colors
Passenger seating:	Minimum of 3(including driver)	ſ	Standard Color Code	Color Description
Doors:	2, minimum		Z1	WHITE
Wheelbase:	135" – 145"	Ī	UM	BLACK
GVWR:	13,000 minimum	Ī	PQ	RED
Engine:	Minimum 8 cylinder gasoline engine			
Transmission:	Automatic	Γ		
Torque:	Minimum of 400 lb. ft.			
Rear Axle:	Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels			
Tow Package:	Towing Harness, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller			
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.			
Bed:	Must be able to accept bed body minimum length 9'			
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack			
Additional Requirements:	PTO Take-off Provision			
The vehicle bid shall include the s	standard equipment requirements as requ	ired in section 3.1.1.1 of the s	pecification.	
Vendor Bid Response:				
Vehicle Fuel Type	Unit Price			
Gasoline	\$ 28,411.00			
Options:				

25.00

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward 10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G)

Price Level: 20

As Configured Vehicle

Na ala	De	scription	MSRP	Dealer
ode			\$35,805.00	\$32,583.00
F3G	Ba	ase Vehicle Price (F3G)		N/C
640A	· O	rder Code 640A	N/C	14/0
J40/	- E. - T. In - G - T.	ludes: ngine: 6.2L 2-Valve SOHC EFI NA V8 (Fleransmission: TorqShift 10-Speed Automaticludes selectable drive modes: normal, tov VWR: 14,000 lb Payload Package ires: LT245/75Rx17E BSW PLUS A/S l/heels: 17" Argent Painted Steel	x-Fuel) c w/haul, eco and deep sand/snow.	
	H - H Ir - R Ir - US	ub covers/center ornaments not included. ID Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage Padio: AM/FM Stereo w/MP3 Player Includes 4 speakers. SYNC Communications & Entertainment Synctudes enhanced voice recognition, 911 SB-C port and steering wheel audio control FourdPass Connect 4G Wi-Fi Modem.	System Assist, 4.2" LCD center stack screen, AppL Is.	tary trial subscription o
	3 I att sc th or nc te	months or 3 gigabytes - whicheve tomes a Leom/ford to start complimentary trial and a heduling, lock and unlock, locate parked v e vehicle sale date as recorded by the dea by Epad Pass Connect 4G Wi-Fi modem pi	cts up to 10 devices (includes a compiner, first, wireless service plan required after fria sign up for a wireless service plan). Remote ehicle and check vehicle status services are ler. Note: Ford Telematics and data service rovides data to support telematics and data e, fuel, vehicle diagnostics and maintenanced providers. Activate at www.fleet.ford.con	e start with specific time e included for 1 year from s prep included for flee services including but
			Included	Include
996		Engine: 6.2L 2-Valve		
±		SOHC EFI NA V8 (Flex-		
		Fuel)	Local Code of	Include
44G		Transmission: TorqShift	Included	
440		10-Speed Automatic	wilhout aco and deen sand/snow.	
	II	ncludes selectable drive modes: normal, to	\$350.00	\$304.0
X4L		Limited Slip w/4.30 Axle	Ψ300.00	
		Ratio	Included	Includ
STDGV		GVWR: 14,000 lb Payload	molados	
		Package	2007.00	Includ
TD8		Tires: LT245/75Rx17E	Included	moida
100		BSW PLUS A/S		
8		470 6	Included	Includ
64K		Wheels: 17" Argent		
		Painted Steel Hub covers/center ornaments not included		Includ
Α		HD Vinyl 40/20/40 Split	Included	includ
***		Bench Seat	in the second hymbor	
		Includes center armrest, cupholder, storag	ge and driver's side manual lumbar.	S
PAINT		Monotone Paint Application	STD	
	-			



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G)

Price Level: 20

As Configured Vehicle (cont'd)

odo	Description	MSRP	Dealer
ode	•	STD	STD
45WB	145" Wheelbase	Included	Included
TDRD	Radio: AM/FM Stereo	molados	
	w/MP3 Player		
	Includes 4 speakers. Includes: - SYNC Communications & Entertainment Sys Includes enhanced voice recognition, 911 As USB-C port and steering wheel audio controls	SISI, 4.2 LOD BOTHET GLOW STATES	
	- FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects months or 3 gigabytes - whichever comes first att.com/ford to start complimentary trial and si scheduling, lock and unlock, locate parked ve the vehicle sale date as recorded by the deale only: FordPass Connect 4G Wi-Fi modem pro not limited to vehicle location, speed, idle time telematics services through Ford or authorized	up to 10 devices (includes a complimenta , wireless service plan required after trial s gn up for a wireless service plan). Remote nicle and check vehicle status services are ir. Note: Ford Telematics and data service vides data to support telematics and data	start with specific time e included for 1 year fro s prep included for flee services including but
	or 833-327-3673.		\$796.0
201	Power Equipment Group	\$915.00	Ψ, 90.0
90L	Deletes passenger side lock cylinder. Includes Includes: - Accessory Delay - Advanced Security Pack Includes SecuriLock Passive Anti-Theft Sys		ors.
	 Trailer Tow Mirrors without related Glass Includes manual telescoping, heated conve. MyKey Includes owner controls feature. 	x spotter mirror and integrated clearance la	amps/turn signals.
	 Power Front Side Windows Includes 1-touch up/down driver/passenger Power Locks Remote Keyless Entry 		\$243.0
62R	Transmission Power Take-	\$280.00	→
	Off Provision		
	Includes mobile and stationary PTO modes.	\$270.00	\$235.
52B	Trailer Brake Controller	the transmitted with electronic actuated	l drum brakes only.
	Includes smart trailer tow connector. Verified	\$320.00	\$279.
18B	Platform Running Boards		\$205.
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	Ψ200
	Requires valid FIN code.		4005
FLADCR	Fleet Advertising Credit	\$0.00	-\$865
425	50-State Emissions System	STD	\$
AS_01	Medium Earth Gray	N/C	1
AO UI	(MOGIGIN ———)	N/C	



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
SUBTOTAL		\$38,175.00	\$33,780.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$39,770.00	\$35,375.00

Class 33 - Automobile 1 Ton, Dual Rear Wheel, Cab/Chassis, Regular Cab

	1 1011, Dual Real Wileel, Cab/Cliassis, Ri	guiar Cab	
Vendor Name:	Matheny Ford	Vendor Contact:	Tom Casey
Manufacturer/Brand:	FORD	Phone No.:	: 304-684-9625
Model Name & Number:	F350 F3G	Email:	tcasey@mathenymotors.com
Vehicle Requirements: Classification:	1 Ton Dual Rear wheel Regular cab		
Drive:	2 Wheel Drive	Manufacturer's S	tandard Available Colors
Passenger seating:	Minimum of 3(including driver)	Standard Color Code	Color Description

	1 Ton Dual Rear wheel Regular cab
Drive:	2 Wheel Drive
Passenger seating:	Minimum of 3(including driver)
Doors:	2, minimum
Wheelbase:	135" – 145"
GVWR:	13,000 minimum
Engine:	Minimum 6.2 Liter Turbo Diesel with Engine Block Heater
Transmission:	Automatic
Torque:	Minimum of 765 lb. ft.
Rear Axle:	Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels
Tow Package:	Towing Harness, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed:	Must be able to accept bed body minimum length 9'
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack
Additional Requirements:	PTO Take-Off Provision

Standard Color Code Color Description Z1 WHITE UM BLACK PQ RED		Standard Available Colors
UM BLACK	Standard Color Code	Color Description
	Z1	WHITE
PQ RED	UM	BLACK
	PQ	RED

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle Fuel Type	Unit Price
Diesel	\$ 37,041.00

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 25.00 \$ 2.00

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G)

Price Level: 20

As Configured Vehicle

Code		Description	MSRP	Dealer
F3G		Base Vehicle Price (F3G)	\$35,805.00	\$32,583.00
640A		Order Code 640A	N/C	N/C
		Includes: - Transmission: TorqShift 10-Speed Automatic Includes selectable drive modes: normal, tow/h-GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage an		
•	18	- Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers.	a anver 3 side mandariambar.	
		- SYNC Communications & Entertainment Syst Includes enhanced voice recognition, 911 Ast USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects 3 months or 3 gigabytes - whichever comes first att. com/ford to start complimentary trial and sign scheduling, lock and unlock, locate parked vehic	sist, 4.2" LCD center stack screen, AppL up to 10 devices (includes a complimen , wireless service plan required after tria n up for a wireless service plan). Remote cle and check vehicle status services ar	ntary trial subscription of al subscription ends. Visit a start with specific time a included for 1 year from
*		the vehicle sale date as recorded by the dealer. only: FordPass Connect 4G Wi-Fi modern provided to the billion of the billion	des data to support telematics and data	services including but
*		not limited to vehicle location, speed, idle time, f telematics services through Ford or authorized p or 833-327-3673.		
99T		Engine: 6.7L 4V OHV	\$10,250.00	\$8,917.00
		Power Stroke V8 Turbo Diesel B20		
		Includes Diesel Exhaust Fluid (DEF) tank, intellig braking. Includes: - Dual 78-AH 750 CCA Batteries - 240 Amp Alternators	gent oil-life monitor and manual push-bu	utton engine-exhaust
44G		Transmission: TorqShift 10-Speed Automatic	Included	Included
		Includes selectable drive modes: normal, tow/ha	nul, eco and deep sand/snow.	
X4N	5023 (9	Limited Slip w/4.10 Axle Ratio	\$360.00	\$313.00
STDGV		GVWR: 14,000 lb Payload Package	Included	Included
TD8		Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K		Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included.	Included	Included
A	MT [8]	HD Vinyl 40/20/40 Split Bench Seat	Included	Included



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code		Description	MSRP	Dealer
		Includes center armrest, cupholder, storage a	ınd driver's side manual lumbar.	
PAINT		Monotone Paint Application	STD	STD
145WB	*	145" Wheelbase	STD	STD
STDRD		Radio: AM/FM Stereo	Included	Included
		w/MP3 Player		
		Includes 4 speakers. Includes: - SYNC Communications & Entertainment Sy. Includes enhanced voice recognition, 911 A: USB-C port and steering wheel audio controls - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects months or 3 gigabytes - whichever comes firs att.com/ford to start complimentary trial and si scheduling, lock and unlock, locate parked ve the vehicle sale date as recorded by the dealer	ssist, 4.2" LCD center stack screen, AppLinks. s up to 10 devices (includes a complimentar it, wireless service plan required after trial suign up for a wireless service plan). Remote shicle and check vehicle status services are. Note: Ford Telematics and dafa services	ry trial subscription of 3 ubscription ends. Visit start with specific time included for 1 year from prep included for fleet
		only: FordPass Connect 4G Wi-Fi modem pro not limited to vehicle location, speed, idle time telematics services through Ford or authorized or 833-327-3673.	e, fuel, vehicle diagnostics and maintenance	alerts. Device enables
90L		Power Equipment Group	\$915.00	\$796.00
		Deletes passenger side lock cylinder. Includes Includes: - Accessory Delay - Advanced Security Pack Includes SecuriLock Passive Anti-Theft Systems Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex	em (PATS) and inclination/intrusion sensors	
*	B 8	 MyKey Includes owner controls feature. - Power Front Side Windows Includes 1-touch up/down driver/passenger v - Power Locks - Remote Keyless Entry 		potan agraio.
41H		Engine Block Heater	\$100.00	\$87.00
62R		Transmission Power Take- Off Provision Includes mobile and stationary PTO modes.	N/C	N/C
52B		Trailer Brake Controller	\$270.00	\$235.00
020		Includes smart trailer tow connector. Verified t	to be compatible with electronic actuated dr	um brakes only.
18B		Platform Running Boards	\$320.00	\$279.00
525	160	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
		Requires valid FIN code.		
FLADCR		Fleet Advertising Credit	\$0.00	-\$865.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$48,255.00	\$42,550.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$49,850.00	\$44,145.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Class 34 - Automobile 1 Ton, Dual Rear Wheel, Cab/Chassis, Regular Cab

Vendor Name:	Matheny Ford	Vendor Contact:	Tom Casey
Manufacturer/Brand:	FORD	Phone No.:	304-684-9625
Model Name & Number:	F350 F3H	Email:	tcasey@mathenymotors.com
Vehicle Requirements:			
Classification:	1 Ton Dual Rear wheel Regular cab		
Drive:	4 Wheel Drive	Manufacturer's S	tandard Available Colors
Passenger seating:	Minimum of 3(including driver)	Standard Color Code	Color Description
Doors:	2, minimum	Z1	WHITE
Wheelbase:	135" – 145"	UM	BLACK
GVWR:	13,000 minimum	PQ	RED
Engine:	Minimum 8 cylinder gasoline engine		
Transmission:	Automatic		
Torque:	Minimum of 400 lb. ft.		
Rear Axle:	Minimum 3./3 Ratio Limited Slip/Traction Lock with Dual Rear Wheels		
Tow Package:	Towing Harness, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller		
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.		
Bed:	Must be able to accept bed body minimum length 9'		
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack		
Additional Requirements:	PTO Take-Off Provision		

Gasoline	
Options:	

FOB Dealership: (Deduct)

Vendor Bid Response:

Vehicle Fuel Type

FOB Other than Metro Charleston - Per Mile

\$ 25.00	
\$ 2.00	

^{*}Note - The above delivery "options" above are not evaluated as part of the award.

Unit Price



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
F3H	Base Vehicle Price (F3H)	\$39,280.00	\$35,744.00
640A	Order Code 640A	N/C	N/C
	Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 (FIRE - Transmission: TorqShift 10-Speed Automa: Includes selectable drive modes: normal, to: - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel - Hub covers/center ornaments not included HD Vinyl 40/20/40 Split Bench Seat - Includes center armrest, cupholder, storage - Radio: AM/FM Stereo w/MP3 Player - Includes 4 speakers.	tic ' w/haul, eco and deep sand/snow. e and driver's side manual lumbar.	
	- SYNC Communications & Entertainment S Includes enhanced voice recognition, 911 USB-C port and steering wheel audio control - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connel 3 months or 3 gigabytes - whichever comes a att.com/ford to start complimentary trial and s scheduling, lock and unlock, locate parked via the vehicle sale date as recorded by the deal only: FordPass Connect 4G Wi-Fi modem prinot limited to vehicle location, speed, idle time telematics services through Ford or authorized or 833-327-3673.	Assist, 4.2" LCD center stack screen, Appls. cts up to 10 devices (includes a complimer first, wireless service plan required after trisign up for a wireless service plan). Remot ehicle and check vehicle status services ar ler. Note: Ford Telematics and data service ovides data to support telematics and data e, fuel, vehicle diagnostics and maintenan	ntary trial subscription of al subscription ends. Visit e start with specific time re included for 1 year from es prep included for fleet e services including but ce alerts. Device enables
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex- Fuel)	Included	Included
44G	Transmission: TorqShift 10-Speed Automatic	Included	Included
	Includes selectable drive modes: normal, tow	n/haul, eco and deep sand/snow.	
X4L	Limited Slip w/4.30 Axle Ratio	\$350.00	\$304.00
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K	Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included.	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage a	Included	Included
PAINT	Monotone Paint Application	STD	STD
	monotone i ant Application		



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
145WB	145" Wheelbase	STD	STD
STDRD	Radio: AM/FM Stereo	Included	Included
	w/MP3 Player		
	USB-C port and steering wheel audio control - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connermenths or 3 giaabytes - whichever comes	Assist, 4.2" LCD center stack screen, AppLink, 1 rols. ects up to 10 devices (includes a complimentary to first, wireless service plan required after trial subs	rial subscription of 3
	scheduling, lock and unlock, locate parked the vehicle sale date as recorded by the de only: FordPass Connect 4G Wi-Fi modem not limited to vehicle location. speed. idle ti	d sign up for a wireless service plan). Remote sta vehicle and check vehicle status services are incealer. Note: Ford Telematics and data services prorovides data to support telematics and data services provides data to support telematics and data servime, fuel, vehicle diagnostics and maintenance alized providers. Activate at www.fleet.ford.com or details.	luded for 1 year from ep included for fleet ices including but exts. Device enables
90L	Power Equipment Group	\$915.00	\$796.00
	- I railer I ow Mirrors w/Power Heated Glas	ystem (PATS) and inclination/intrusion sensors. s yex spotter mirror and integrated clearance lamps	⁄turn signals.
62R	Transmission Power Take- Off Provision Includes mobile and stationary PTO modes	\$280.00	\$243.00
52B	Trailer Brake Controller	\$270.00	\$235.00
	Includes smart trailer tow connector. Verifie	d to be compatible with electronic actuated drum	brakes only.
18B	Platform Running Boards	\$320.00	\$279.00
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
SUBTOTAL		\$41,650.00	\$36,941.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$43,245.00	\$38,536.00

Class 35 - Automobile 1 Ton, Dual Rear Wheel, Cab/Chassis, Regular Cab

Vendor Name:	Matheny Ford	Vendor Contact: Tom Casey
Manufacturer/Brand:	Ford	Phone No.: 304-684-9625
Model Name & Number:	F350 F3H	Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification:	1 Ton Dual Rear wheel Regular cab		
Drive:	4 Wheel Drive		
Passenger seating:	Minimum of 3(including driver)		
Doors:	2, minimum		
Wheelbase:	135" – 145"		
GVWR:	13,000 minimum		
Engine:	Minimum 6.2 Liter Turbo Diesel with Engine Block Heater		
Transmission:	Automatic		
Torque:	Minimum of 765 lb. ft.		
Rear Axle:	Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels		
Tow Package:	Towing Harness, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller		
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.		
Bed:	Must be able to accept bed body minimum length 9'		
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack		
Additional Requirements:	PTO Take-Off Provision		

Manufacturer's Standard Available Colors Standard Color Code Color Description		
Z1	WHITE	
UM	BLACK	
PQ	RED	

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:		
Vehicle Fuel Type	Unit Price	٦
Diesel	\$ 39,998.00)

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$ 25.00	
\$ 2.00	

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 20

As Configured Vehicle

Code		Description	MSRP	Dealer
F3H		Base Vehicle Price (F3H)	\$39,280.00	\$35,744.00
640A		Order Code 640A	N/C	N/C
		Includes: - Transmission: TorqShift 10-Speed Automati- Includes selectable drive modes: normal, tov - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel	c w/haul, eco and deep sand/snow.	
e i	6 V	Hub covers/center ornaments not included HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage - Radio: AM/FM Stereo w/MP3 Player	and driver's side manual lumbar.	
		Includes 4 speakers SYNC Communications & Entertainment Sincludes enhanced voice recognition, 911 A USB-C port and steering wheel audio controls - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connec	Assist, 4.2" LCD center stack screen, Appl s.	
, "	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	3 months or 3 gigabytes - whichever comes fir att.com/ford to start complimentary trial and si scheduling, lock and unlock, locate parked ve- the vehicle sale date as recorded by the deale only: FordPass Connect 4G Wi-Fi modem pro not limited to vehicle location, speed, idle time telematics services through Ford or authorized or 833-327-3673.	rst, wireless service plan required after tria gn up for a wireless service plan). Remott hicle and check vehicle status services ar er. Note: Ford Telematics and data service vides data to support telematics and data e. fuel, vehicle diagnostics and maintenanc	al subscription ends. Visit e start with specific time e included for 1 year from es prep included for fleet services including but ce alerts. Device enables
99T		Engine: 6.7L 4V OHV	\$10,250.00	\$8,917.00
		Power Stroke V8 Turbo		
		Diesel B20		
		Includes Diesel Exhaust Fluid (DEF) tank, inte braking. Includes: - Dual 78-AH 750 CCA Batteries - 240 Amp Alternators	illigent oil-life monitor and manual push-bu	utton engine-exhaust
44G		Transmission: TorqShift	Included	Included
		10-Speed Automatic		
		Includes selectable drive modes: normal, tow/	haul, eco and deep sand/snow.	
X4N	a.	Limited Slip w/4.10 Axle Ratio	\$360.00	\$313.00
STDGV		GVWR: 14,000 lb Payload Package	Included	Included
TD8		Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K		Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included.	Included	Included
Α		HD Vinyl 40/20/40 Split Bench Seat	Included	Included



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 20

As Configured Vehicle (cont'd)

Code		Description	MSRP	Dealer
		Includes center armrest, cupholder, storage as	nd driver's side manual lumbar.	
PAINT		Monotone Paint Application	STD	STD
145WB		145" Wheelbase	STD	STD
STDRD		Radio: AM/FM Stereo	Included	Included
		w/MP3 Player		
		Includes 4 speakers. Includes: - SYNC Communications & Entertainment Sys Includes enhanced voice recognition, 911 As USB-C port and steering wheel audio controls - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects months or 3 gigabytes - whichever comes first att.com/ford to start complimentary trial and si scheduling, lock and unlock, locate parked vei the vehicle sale date as recorded by the deale only: FordPass Connect 4G Wi-Fi modem pro	sist, 4.2" LCD center stack screen, AppLin tup to 10 devices (includes a complimental t, wireless service plan required after trial si gn up for a wireless service plan). Remote hicle and check vehicle status services are tr. Note: Ford Telematics and data services	ry trial subscription of 3 ubscription ends. Visit start with specific time included for 1 year from prep included for fleet
51		not limited to vehicle location, speed, idle time telematics services through Ford or authorized or 833-327-3673.	, fuel, vehicle diagnostics and maintenance	e alerts. Device enables
90L		Power Equipment Group	\$915.00	\$796.00
		Deletes passenger side lock cylinder. Includes Includes: - Accessory Delay - Advanced Security Pack Includes SecuriLock Passive Anti-Theft Syste - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex - MyKey Includes owner controls feature Power Front Side Windows Includes 1-touch up/down driver/passenger w	em (PATS) and inclination/intrusion sensor spotter mirror and integrated clearance lar	
		- Power Locks - Remote Keyless Entry		
41H		Engine Block Heater	\$100.00	\$87.00
62R): B	Transmission Power Take- Off Provision Includes mobile and stationary PTO modes.	N/C	N/C
EOD			\$270.00	\$235.00
52B	*	Trailer Brake Controller Includes smart trailer tow connector. Verified t	■ 40 000 97 (90 000 000 000 000 000 000 000 000 000	100 € 100 100 100 100 100 100 100 100 10
400			\$320.00	\$279.00
18B		Platform Running Boards	Ψ020.00	Ψ210.00
525	*	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
		Requires valid FIN code.		
FLADCR		Fleet Advertising Credit	\$0.00	-\$865.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$51,730.00	\$45,711.00
Destination Charge	e	\$1,595.00	\$1,595.00
TOTAL	0	\$53,325.00	\$47,306.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Class 36 - Automobile 1 Ton, Dual Rear Wheel, Cab/Chassis, Crew Cab

Vendor Name:	Matheny Ford	Vendor Contact:	: Tom Casey
Manufacturer/Brand:	Ford	Phone No.	: 304-684-9625
Model Name & Number:	F350 W3G	Email:	tcasey@mathenymotors.com
Vehicle Requirements:			
Classification:	1 Ton Dual Rear wheel Crew cab		
Drive:	2 Wheel Drive	Manufacturer's S	Standard Available Colors
Passenger seating:	Minimum of 5(including driver)	Standard Color Code	Color Description
Doors:	4, minimum	Z 1	WHITE
Wheelbase:	170" – 180"	UM	BLACK
GVWR:	13,000 minimum	PQ	RED
Engine:	Minimum 8 cylinder gasoline engine		
Transmission:	Automatic		
Torque:	Minimum of 400 lb.ft.		
Rear Axle:	Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels		
Tow Package:	Towing Harnes, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller		
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.		
Bed:	Must be able to accept bed body minimum length 9'		
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack		
Additional Requirements:	PTO Take-Off Provision		
The vehicle bid shall include the	standard equipment requirements as requ	red in section 3.1.1.1 of the specification.	_
Vendor Bid Response:			
Vehicle Fuel Type	Unit Price		
Gasoline	\$ 31,555.00		
Options:			
FOB Dealership: (Deduct)		\$ 25.00	

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 20

As Configured Vehicle

Code		Description	MSRP	Dealer
W3G		Base Vehicle Price (W3G)	\$38,955.00	\$35,448.00
640A	4	Order Code 640A	N/C	N/C
		Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-F - Transmission: TorqShift 10-Speed Automatic Includes selectable drive modes: normal, tow/h - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel	The property of	
	8	Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage an - Radio: AM/FM Stereo w/MP3 Player Includes 6 speakers SYNC Communications & Entertainment Syst	tem	ink 1 amort charging
+	e e	Includes enhanced voice recognition, 911 Ass USB-C port and steering wheel audio controls FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects 3 months or 3 gigabytes - whichever comes first att.com/ford to start complimentary trial and sign scheduling, lock and unlock, locate parked vehic the vehicle sale date as recorded by the dealer. only: FordPass Connect 4G Wi-Fi modem provice not limited to vehicle location, speed, idle time, for telematics services through Ford or authorized por 833-327-3673.	up to 10 devices (includes a complimer, wireless service plan required after trian up for a wireless service plan). Remotele and check vehicle status services ar Note: Ford Telematics and data service des data to support telematics and maintenanuel, vehicle diagnostics and maintenanuel.	ntary trial subscription of al subscription ends. Visit e start with specific time e included for 1 year from es prep included for fleet services including but ce alerts. Device enables
996		Engine: 6.2L 2-Valve	Included	Included
2		SOHC EFI NA V8 (Flex- Fuel)		
44G		Transmission: TorqShift 10-Speed Automatic Includes selectable drive modes: normal, tow/ha	Included	Included
X4L	20	Limited Slip w/4.30 Axle Ratio	\$350.00	\$304.00
STDGV	a.	GVWR: 14,000 lb Payload Package	Included	Included
TD8		Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K		Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included.	Included	Included
A		HD Vinyl 40/20/40 Split Bench Seat	Included	Included
,		Includes center armrest, cupholder, storage and	driver's side manual lumbar.	
PAINT		Monotone Paint Application	STD	STD



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code		Description	MSRP	Dealer
179WB		179" Wheelbase	STD	STD
STDRD		Radio: AM/FM Stereo	Included	Included
	120	w/MP3 Player		
		Includes 6 speakers. Includes: - SYNC Communications & Entertainment Sy Includes enhanced voice recognition, 911 A USB-C port and steering wheel audio control.	ssist, 4.2" LCD center stack screen, AppLin	k, 1 smart-charging
		 FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connect months or 3 gigabytes - whichever comes firs att.com/ford to start complimentary trial and s scheduling, lock and unlock, locate parked ve the vehicle sale date as recorded by the deal only: FordPass Connect 4G Wi-Fi modem pro not limited to vehicle location, speed, idle time 	t, wireless service plan required after trial s ign up for a wireless service plan). Remote hicle and check vehicle status services are. Note: Ford Telematics and data services ovides data to support telematics and data s	ubscription ends. Visit start with specific time included for 1 year from s prep included for fleet services including but
		telematics services through Ford or authorize or 833-327-3673.	d providers. Activate at www.fleet.ford.com	or call 833-FCS-FORD
90L		Power Equipment Group	\$1,125.00	\$979.00
		Deletes passenger side lock cylinder. Include Includes: - Accessory Delay - Advanced Security Pack	s upgraded door-trim panel.	
		Includes SecuriLock Passive Anti-Theft Syst - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convey - MyKey Includes owner controls feature.		
10 to	i.	- Power Front & Rear Side Windows Includes 1-touch up/down driver/passenger - Power Locks - Remote Keyless Entry	window.	
62R		Transmission Power Take-	\$280.00	\$243.00
		Off Provision		
		Includes mobile and stationary PTO modes.		
52B		Trailer Brake Controller	\$270.00	\$235.00
		Includes smart trailer tow connector. Verified	to be compatible with electronic actuated di	rum brakes only.
18B		Platform Running Boards	\$445.00	\$388.00
43B		Fixed Rear-Window w/Backglass Defrost	\$60.00	\$52.00
924		Privacy Glass	\$30.00	\$26.00
525	•	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
		Requires valid FIN code.		
FLADCR		Fleet Advertising Credit	\$0.00	-\$865.00



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code		Description	MSRP	Dealer
425		50-State Emissions System	STD	STD
AS_01	10 N	Medium Earth Gray	N/C	N/C
Z1_01		Oxford White	N/C	N/C
SUBTOTA	AL		\$41,750.00	\$37,015.00
Destination	on Charge		\$1,595.00	\$1,595.00
TOTAL			\$43,345.00	\$38,610.00

Class 37 - Automobile 1 Ton, Dual Rear Wheel, Cab/Chassis, Crew Cab

Vendor Name:	Matheny Ford	Vendor Contact:	Tom Casey
Manufacturer/Brand:	Ford	Phone No.:	304-684-9625
Model Name & Number:	F350 W3G	Email:	tcasey@mathenymotors.com
Vehicle Requirements:			
Classification:	1 Ton Dual Rear wheel Crew cab		
Drive:	2 Wheel Drive	Manufacturer's S	tandard Available Colors
Passenger seating:	Minimum of 5(including driver) /Cloth, Leather or Vinyl Seats	Standard Color Code	Color Description
Doors:	4, minimum	Z1	WHITE
Wheelbase:	170" – 180"	UM	BLACK
GVWR:	13,000 minimum	PQ	RED
Engine:	Minimum 6.2 Liter Turbo Diesel with Engine Block Heater		
Transmission:	Automatic		
Torque:	Minimum of 765 lb. ft.		
Rear Axle:	Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels		
Tow Package:	Towing Harnes, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller		
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.		
Bed:	Must be able to accept bed body minimum length 9'		
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack PTO Take-Off Provision		
The vehicle bid shall include the	standard equipment requirements as required in se	ection 3.1.1.1 of the specification.	-
Vendor Bid Response:			
Vehicle Fuel Type	Unit Price		
Diesel	\$ 40,177.00		

2.00

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 20

As Configured Vehicle

Code		Description	MSRP	Dealer
W3G	, g., proc. 140	Base Vehicle Price (W3G)	\$38,955.00	\$35,448.00
640A		Order Code 640A	N/C	N/C
		Includes: - Transmission: TorqShift 10-Speed Automatic Includes selectable drive modes: normal, tow/ GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included.	haul, eco and deep sand/snow.	
		 - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage as - Radio: AM/FM Stereo w/MP3 Player Includes 6 speakers. 		
		- SYNC Communications & Entertainment Syl Includes enhanced voice recognition, 911 & USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects 3 months or 3 gigabytes - whichever comes firs att. com/ford to start complimentary trial and sig scheduling, lock and unlock, locate parked veh	ssist, 4.2" LCD center stack screen, App s up to 10 devices (includes a complime st, wireless service plan required after tr m up for a wireless service plan). Remo	entary trial subscription of rial subscription ends. Visit te start with specific time
		scheduling, lock and unlock, locate parked ver the vehicle sale date as recorded by the dealer only: FordPass Connect 4G Wi-Fi modem prov not limited to vehicle location, speed, idle time, telematics services through Ford or authorized or 833-327-3673.	: Note: Ford Telematics and data service ides data to support telematics and data fuel vehicle diagnostics and maintena	a services including but nce alerts. Device enables
99T		Engine: 6.7L 4V OHV	\$10,250.00	\$8,917.00
991		Power Stroke V8 Turbo		
		Diesel B20		
	- 3 - 2	Includes Diesel Exhaust Fluid (DEF) tank, intel braking. Includes: - Dual 78-AH 750 CCA Batteries - 240 Amp Alternators	ligent oil-life monitor and manual push	button engine-exhaust
44G		Transmission: TorqShift	Included	Included
		10-Speed Automatic	and and doop sand/snow	
4.1 10.1		Includes selectable drive modes: normal, tow/h		\$313.00
X4N		Limited Slip w/4.10 Axle Ratio	\$360.00	φ313.00
STDGV		GVWR: 14,000 lb Payload Package	Included	Included
TD8	2 30	Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K	¥	Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included.	Included	Included
Ä		HD Vinyl 40/20/40 Split Bench Seat	Included	Included



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code	150	Description	MSRP	Dealer
	(C)	Includes center armrest, cupholder, storage ar	nd driver's side manual lumbar.	
PAINT		Monotone Paint Application	STD	STD
179WB		179" Wheelbase	STD	STD
STDRD		Radio: AM/FM Stereo	Included	Included
		w/MP3 Player		
		Includes 6 speakers. Includes: - SYNC Communications & Entertainment Sys Includes enhanced voice recognition, 911 As USB-C port and steering wheel audio controls: - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects months or 3 gigabytes - whichever comes first att.com/ford to start complimentary trial and sis scheduling, lock and unlock, locate parked veithe vehicle sale date as recorded by the deale only: FordPass Connect 4G Wi-Fi modem pronot limited to vehicle location, speed, idle time telematics services through Ford or authorized or 833-327-3673.	sist, 4.2" LCD center stack screen, AppLi up to 10 devices (includes a compliment, wireless service plan required after trial- gri up for a wireless service plan). Remote nicle and check vehicle status services an r. Note: Ford Telematics and data service des data to support telematics and data fuel. vehicle diagnostics and maintenant	ary trial subscription of 3 subscription ends. Visit e start with specific time e included for 1 year from as prep included for fleet services including but se alerts. Device enables
			\$1,125.00	\$979.00
90L		Power Equipment Group		
		Deletes passenger side lock cylinder. Includes Includes: - Accessory Delay - Advanced Security Pack Includes Securit.ock Passive Anti-Theft Syste - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex - MyKey Includes owner controls feature Power Front & Rear Side Windows Includes 1-touch up/down driver/passenger v - Power Locks - Remote Keyless Entry	om (PATS) and inclination/intrusion sense spotter mirror and integrated clearance la	
41H		Engine Block Heater	\$100.00	\$87.00
62R		Transmission Power Take- Off Provision Includes mobile and stationary PTO modes.	N/C	N/C
			\$270.00	\$235.00
52B		Trailer Brake Controller Includes smart trailer tow connector. Verified to	***************************************	
18B		Platform Running Boards	\$445.00	\$388.00
43B		Fixed Rear-Window w/Backglass Defrost	\$60.00	\$52.00
924		Privacy Glass	\$30.00	\$26.00
525		Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward 10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$51,830.00	\$45,785.00
Destination Charge	*	\$1,595.00	\$1,595.00
TOTAL		\$53,425.00	\$47,380.00

Class 38 - Automobile 1 Ton, Dual Rear Wheel, Cab/Chassis, Crew Cab

Vendor Name:	Matheny Ford	Vendor Contact:	Tom Casey	
Manufacturer/Brand: Ford		Phone No.:	: 304-684-9625	
Model Name & Number:	F350 W3H	Email:	tcasey@mathenymotors.com	
Vehicle Requirements:				
Classification:	1 Ton Dual Rear wheel Crew cab			
Drive:	4 Wheel Drive	Manufacturer's	s Standard Available Colors	
Passenger seating:	Minimum of 5(including driver)	Standard Color Code	Color Description	
Doors:	4 Full, minimum	Z1	WHITE	
Wheelbase:	170" – 180"	UM	BLACK	
GVWR:	13,000 minimum	PQ	RED	
Engine:	Minimum 8 cylinder gasoline engine			
Transmission:	Automatic			
Torque:	Minimum of 400 lb. ft.			
Rear Axle:	Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels			
Tow Package:	Towing Harness, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller			
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.			
Bed:	Must be able to accept bed body minimum length 9'			
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack			
	PTO Take-Off Provision			
The vehicle bid shall include the	e standard equipment requirements as req	uired in section 3.1.1.1 of the specification.	<u>.</u>	
Vendor Bid Response:				
Webiele F. d.T.	II. is not			

Gasoline
Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

\$	25.00	
Ś	2.00	

34,388.00

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 20 | Quote ID: Class39r

As Configured Vehicle

Code		Description	MSRP	Dealer
W3H	10	Base Vehicle Price (W3H)	\$42,455.00	\$38,634.00
640A		Order Code 640A	N/C	N/C
		Includes: - Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex - Transmission: TorqShift 10-Speed Automatic Includes selectable drive modes: normal, tow - GVWR: 14,000 lb Payload Package		
*	a and an and an	 Tires: LT245/75Rx17E BSW PLUS A/S Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage a Radio: AM/FM Stereo w/MP3 Player Includes 6 speakers. SYNC Communications & Entertainment Sy 	vstem	
* :		Includes enhanced voice recognition, 911 A USB-C port and steering wheel audio controls - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connect 3 months or 3 gigabytes - whichever comes fir att.com/ford to start complimentary trial and sis scheduling, lock and unlock, locate parked ve the vehicle sale date as recorded by the deale only: FordPass Connect 4G Wi-Fi modem pro not limited to vehicle location, speed, idle time telematics services through Ford or authorized or 833-327-3673.	ssist, 4.2" LCD center stack screen, App is up to 10 devices (includes a complime st, wireless service plan required after tr gn up for a wireless service plan). Remoi nicle and check vehicle status services a r. Note: Ford Telematics and data servic vides data to support telematics and data fuel vehicle diagnostics and maintenar	ntary trial subscription of al subscription ends. Visit te start with specific time re included for 1 year from es prep included for fleet a services including but nce alerts. Device enables
996		Engine: 6.2L 2-Valve	Included	Included
		SOHC EFI NA V8 (Flex- Fuel)		
44G		Transmission: TorqShift 10-Speed Automatic	Included	Included
v.		Includes selectable drive modes: normal, tow/	\$350.00	\$304.00
X4L		Limited Slip w/4.30 Axle Ratio	633.02	
STDGV	*	GVWR: 14,000 lb Payload Package	Included	Included
TD8		Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K	T.	Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included.	Included	Included
A		HD Vinyl 40/20/40 Split Bench Seat	Included	Included
0	*	Includes center armrest, cupholder, storage a	nd driver's side manual lumbar.	
PAINT	51	Monotone Paint Application	STD	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 20 | Quote ID: Class39r

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
179WB	179" Wheelbase	STD	STD
STDRD	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	Includes 6 speakers. Includes: - SYNC Communications & Entertainment Syster Includes enhanced voice recognition, 911 Assis	n t, 4.2" LCD center stack screen, AppLi	ink, 1 smart-charging
	USB-C port and steering wheel audio controls FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects up months or 3 gigabytes - whichever comes first, w att.com/ford to start complimentary trial and sign scheduling, lock and unlock, locate parked vehic, the vehicle sale date as recorded by the dealer. I	ireless service plan required after trial up for a wireless service plan). Remot le and check vehicle status services ar	subscription ends. Visit e start with specific time re included for 1 year from
¥ .	only: FordPass Connect 4G Wi-Fi modem provid not limited to vehicle location, speed, idle time, fu telematics services through Ford or authorized pr or 833-327-3673.	es data to support telematics and data iel, vehicle diagnostics and maintenan	services including but ce alerts. Device enables
90L	Power Equipment Group	\$1,125.00	\$979.00
	Deletes passenger side lock cylinder. Includes up Includes: - Accessory Delay - Advanced Security Pack Includes Securit ock Passive Anti-Theft System - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex sp - MyKey	(PATS) and inclination/intrusion sense	
o	Includes owner controls feature Power Front & Rear Side Windows Includes 1-touch up/down driver/pessenger win - Power Locks - Remote Keyless Entry	dow.	
52B	Trailer Brake Controller	\$270.00	\$235.00
	Includes smart trailer tow connector. Verified to b	e compatible with electronic actuated	drum brakes only.
18B	Platform Running Boards	\$445.00	\$388.00
43B	Fixed Rear-Window w/Backglass Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	Requires valid FIN code.		
FINAL2	Fleet Final Order Date:	N/C	N/C
425	50-State Emissions System	STD	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 20 | Quote ID: Class39r

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$44,970.00	\$40,823.00
Destination Charg	ge	\$1,595.00	\$1,595.00
TOTAL		\$46,565.00	\$42,418.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Class 39 - Automobile 1 Ton, Dual Rear Wheel, Cab/Chassis, Crew Cab

Vendor Name:	Matheny Ford	Vendor Contact:	Tom Casey
Manufacturer/Brand:	Ford	Phone No.	304-684-9625
Model Name & Number:	F350 W3H	Email:	tcasey@mathenymotors.com
Vehicle Requirements:			
Classification:	1 Ton Dual Rear wheel Crew cab		
Drive:	4 Wheel Drive	Manufacture	r's Standard Available Colors
Passenger seating:	Minimum of 5(including driver)	Standard Color Code	
Doors:	4 Full, minimum	Z1	WHITE
Wheelbase:	170" – 180"	UМ	BLACK
GVWR:	13,000 minimum	PQ	RED
Engine:	Minimum 6.2 Liter Turbo Diesel with Engine Block Heater		
Transmission:	Automatic		
Torque:	Minimum of 765 lb. ft.		
Rear Axle:	Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels		
Tow Package:	Towing Harness, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller		
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.		
Bed:	Must be able to accept bed body minimum length 9'		
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack PTO Take-Off Provision		
The vehicle bid shall include the	standard equipment requirements as required in section	3.1.1.1 of the specification.	
Vendor Bid Response:			e.
Vehicle Fuel Type	Unit Price		
Diesel	\$ 43,261,00		

2.00

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

^{*}Note - The above delivery "options" above are not evaluated as part of the award.



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W3H	Base Vehicle Price (W3H)	\$42,455.00	\$38,634.00
640A	Order Code 640A	N/C	N/C
<i>></i> 1	Includes: - Transmission: TorqShift 10-Speed Automatic Includes selectable drive modes: normal, tow/r - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx1TE BSW PLUS A/S - Wheels: 17" Argent Painted Steel - Hub covers/center ornaments not included HD Vinyl 40/20/40 Split Bench Seat		
	Includes center armrest, cupholder, storage an - Radio: AM/FM Stereo w/MP3 Player Includes 6 speakers. - SYNC Communications & Entertainment Syst Includes enhanced voice recognition, 911 Ass USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem	tem sist, 4.2" LCD center stack screen, App	
	Includes 4G LTE Wi-Fi hotspot that connects 3 months or 3 gigabytes - whichever comes first, att.com/ford to start complimentary trial and sign scheduling, lock and unlock, locate parked vehic the vehicle sale date as recorded by the dealer. only: FordPass Connect 4G Wi-Fi modern provic not limited to vehicle location, speed, idle time, fit telematics services through Ford or authorized por 833-327-3673.	. Wireless service plan required after tr. up for a wireless service plan). Remoi le and check vehicle status services a Note: Ford Telematics and data servic les data to support telematics and data uel vehicle diagnostics and maintenar	ial subscription ends. Visit te start with specific time re included for 1 year from les prep included for fleet a services including but the alerts. Device anables
99T	Engine: 6.7L 4V OHV	\$10,250.00	\$8,917.00
	Power Stroke V8 Turbo		
	Diesel B20		
	Includes Diesel Exhaust Fluid (DEF) tank, intellig braking. Includes: - Dual 78-AH 750 CCA Batteries - 240 Amp Alternators	gent oil-life monitor and manual push-b	utton engine-exhaust
44G	Transmission: TorqShift	Included	Included
	10-Speed Automatic		
	Includes selectable drive modes: normal, tow/had	ul, eco and deep sand/snow.	
X4N	Limited Slip w/4.10 Axle Ratio	\$360.00	\$313.00
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K	Wheels: 17" Argent Painted Steel	Included	Included
	Hub covers/center ornaments not included.		
Α	HD Vinyl 40/20/40 Split Bench Seat	Included	Included



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer	
	Includes center armrest, cupholder, storage and driver's side manual lumbar.			
PAINT	Monotone Paint Application	STD	STD	
179WB	179" Wheelbase	STD	STD	
STDRD	Radio: AM/FM Stereo	Included	Included	
	w/MP3 Player			
*1	Includes 6 speakers. Includes: - SYNC Communications & Entertainment Syncludes: - SYNC Communications & Entertainment Syncludes enhanced voice recognition, 911 & USB-C port and steering wheel audio control FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connect months or 3 gigabytes - whichever comes fir att.com/ford to start complimentary trial and scheduling, lock and unlock, locate parked with evehicle sale date as recorded by the deal only: FordPass Connect 4G Wi-Fi modem proof limited to vehicle location, speed, idle time telematics services through Ford or authorized.	Assist, 4.2" LCD center stack screen, AppLin Is. Its up to 10 devices (includes a complimenta st, wireless service plan required after trial sign up for a wireless service plan). Remote chicle and check vehicle status services are ler. Note: Ford Telematics and data services ovides data to support telematics and maintenance fuel.	nry trial subscription of 3 subscription ends. Visit start with specific time included for 1 year from a prep included for fleet services including but a lates. Device enables	
90L	0F 833-327-3673.	\$1,125.00	\$979.00	
JUL	Power Equipment Group Deletes passenger side lock cylinder. Include		ψ373.00	
	Includes: - Accessory Delay - Advanced Security Pack Includes SecuriLock Passive Anti-Theft Sys - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convey - MyKey Includes owner controls feature Power Front & Rear Side Windows Includes 1-touch up/down driver/passenger - Power Locks - Remote Keyless Entry	tem (PATS) and inclination/intrusion sensor x spotter mirror and integrated clearance lan		
41H	Engine Block Heater	\$100.00	\$87.00	
62R	Transmission Power Take- Off Provision	N/C	N/C	
	Includes mobile and stationary PTO modes.			
52B	Trailer Brake Controller Includes smart trailer tow connector. Verified	\$270.00	\$235.00	
18B	Platform Running Boards	\$445.00	\$388.00	
43B	Fixed Rear-Window w/Backglass Defrost	\$60.00	\$52.00	
924	Privacy Glass	\$30.00	\$26.00	
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00	



10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Requires valid FIN code.		
FINAL2	Fleet Final Order Date: TBD	N/C	N/C
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$55,330.00	\$49,836.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$56,925.00	\$51,431.00