



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 36 - Vehicles

Proc Folder: 635711

Doc Description: MVTRUCK20 - 2020 OR LATEST MODEL VEHICLE

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2019-09-23	2019-10-04 13:30:00	CRFQ 0212 SWC2000000001	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

RECEIVED

2019 OCT -4 PM 12: 58

WV PURCHASING
 DIVISION

FOR INFORMATION CONTACT THE BUYER

Mark A Atkins
 (304) 558-2307
 mark.a.atkins@wv.gov

Signature X

John E. Casey

FEIN #

81-4882593

DATE

10-3-19

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

The West Virginia Purchasing Division is soliciting bids on behalf of all state agencies and political subdivisions to establish an open-end contract for 2020, or latest model year, Motor Vehicles - Class 20 - 39, per attached documents.

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Vendor shall use Exhibit_A Pricing Page(s) for bid pricing.	0.00000	EA		

Comm Code	Manufacturer	Specification	Model #
25100000			

Extended Description :

MVTRUCK20 - 2020 or latest model vehicle:

Note: Vendor shall use Exhibit_A Pricing Page(s) for bid pricing.
 If vendor is submitting a bid online, Vendor should enter \$0.00 in the Oasis commodity line.
 Vendor shall enter pricing into the Exhibit_A Excel pages and must attach with bid.
 See section 18 of Instructions to Bidders.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Technical Questions due by 2:00pm EDT:	2019-09-26

SWC2000000001	Document Phase Final	Document Description MVTRUCK20 - 2020 OR LATEST MODEL VEHICLE	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 36 - Vehicles

Proc Folder: 635711

Doc Description: ADDENDUM_1: MVTRUCK20 - 2020 OR LATEST MODEL VEHICLE

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2019-09-27	2019-10-04 13:30:00	CRFQ 0212 SWC2000000001	2

BID RECEIVING LOCATION


BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

FOR INFORMATION CONTACT THE BUYER

Mark A Atkins
 (304) 558-2307
 mark.a.atkins@wv.gov

Signature X  FEIN # DATE 10-3-19

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

ADDENDUM_1: Is issued for the following:

1. To publish the Agency's response to the questions submitted by Vendors during the Technical Questioning period.
2. To publish the Exhibit_A Pricing Pages (Revised 9/27/2019).

NO OTHER CHANGES

The West Virginia Purchasing Division is soliciting bids on behalf of all state agencies and political subdivisions to establish an open-end contract for 2020, or latest model year, Motor Vehicles - Class 20 - 39, per attached documents.

INVOICE TO		SHIP TO	
ALL STATE AGENCIES VARIOUS LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV99999	No City	WV 99999
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Vendor shall use Exhibit_A Pricing Page(s) for bid pricing.	0.00000	EA		

Comm Code	Manufacturer	Specification	Model #
25100000			

Extended Description :

MVTRUCK20 - 2020 or latest model vehicle:

Note: Vendor shall use Exhibit_A Pricing Page(s) for bid pricing.
 If vendor is submitting a bid online, Vendor should enter \$0.00 in the Oasis commodity line.
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 See section 18 of Instructions to Bidders.

SCHEDULE OF EVENTS

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1	Technical Questions due by 2:00pm EDT:	2019-09-26

SWC2000000001	Document Phase Final	Document Description ADDENDUM_1: MVTRUCK20 - 2020 OR LATEST MODEL VEHICLE	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ 0212 SWC2000000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Matheny FORD
Company

Th E Cooney
Authorized Signature

10-3-19
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

CRFQ 0212 SWC2000000001
REQUEST FOR QUOTATION
MVTRUCK20 – 2020, or latest model year, Motor Vehicles

Contract Manager: Tom Casey
Telephone Number: 304-684-9623
Fax Number: 304-684-9025
Email Address: tcasey@mathenymotors.com

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code §61-5-3*) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Matheny Ford

Authorized Signature: *Tom E Casey* Date: 10-2-19

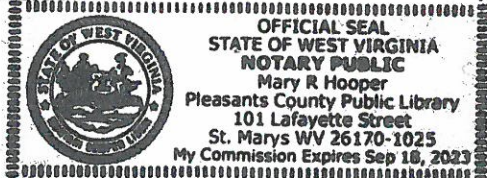
State of West Virginia

County of Pleasants, to-wit:

Taken, subscribed, and sworn to before me this 2 day of October, 2019.

My Commission expires Sep 18, 2023.

AFFIX SEAL HERE



NOTARY PUBLIC

Mary R Hooper
Purchasing Affidavit (Revised 01/19/2018)

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Thomas E Casey Fleet Manager
(Name, Title)
Thomas E Casey Fleet Manager
(Printed Name and Title)
308 3rd St St Marys, WV 26170
(Address)
304-684-9625 304-684-9025
(Phone Number) / (Fax Number)
tcasey@mathenymotors.com
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Matheny Ford
(Company)

Thomas E Casey Fleet Manager
(Authorized Signature) (Representative Name, Title)

Thomas E Casey Fleet Manager
(Printed Name and Title of Authorized Representative)

10/2/19
(Date)

304-684-9625 304-684-9025
(Phone Number) (Fax Number)

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

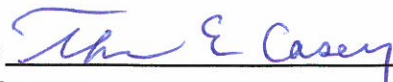
1. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is an individual resident vendor and has resided continuously in West Virginia, or bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia, for four (4) years immediately preceding the date of this certification; **or**,
 Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or**,
 Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,
2. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,
3. **Application is made for 2.5% vendor preference for the reason checked:**
 Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or**,
4. **Application is made for 5% vendor preference for the reason checked:**
 Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,
5. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,
6. **Application is made for 3.5% vendor preference who is a veteran for the reason checked:**
 Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.
7. **Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.**
 Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.
8. **Application is made for reciprocal preference.**
 Bidder is a West Virginia resident and is requesting reciprocal preference to the extent that it applies.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Matheny Ford

Signed: 

Date: 10-3-19

Title: Manager

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.

**Class 20 - Automobile
Full Size Van**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: Transit X2Y

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: Full Size Van
Drive: Rear wheel
Passenger seating: 8 minimum (including driver)
5, minimum: 1 Left Front, 1 Right Front, 1 Passenger Side Mid Body, 2 Rear Facing.
Doors: 134 in., minimum
Wheelbase: 6250 lbs. min, 9930 lbs. max.
GVWR: 6 cylinder minimum for gasoline engines, 4 cylinder minimum for diesel
Engine:

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
YZ	WHITE
PQ	RED

Vendor Bid Response:

Vehicle fuel type	Unit Price
Gasoline	\$ 29,576.00
Flex-fuel	\$ 29,576.00
Diesel	\$ -
CNG/Bifuel	\$ -
Hybrid	\$ -

Options:

FOB Dealership: (Deduct) \$ 25.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-350 Passenger RWD Low Roof Van 147.6" WB XL (X2Y)

Price Level: 15

As Configured Vehicle

Code	Description	MSRP	Dealer
X2Y	Base Vehicle Price (X2Y)	\$41,035.00	\$37,343.00
301A	Order Code 301A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection. - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - 3.73 Axle Ratio - GVWR: 9,250 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Radio: AM/FM Stereo Includes Bluetooth, dual USB ports and a 4.0" multi-function display. - 8 Speakers (4 Front/4 Rear)	N/C	N/C
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i>	Included	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included	Included
X73	3.73 Axle Ratio	Included	Included
STDGV	GVWR: 9,250 lbs	Included	Included
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included	Included
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included	Included
21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests <i>Deletes driver lumbar support. Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	N/C	N/C
V	Vinyl Front Bucket Seats	N/C	N/C
PAINT	Monotone Paint Application	STD	STD
148WB	148" Wheelbase	STD	STD
153	Front License Plate Bracket Standard in states requiring two license plates and optional in all other states.	N/C	N/C
57N	Rear-Window Defroster	\$175.00	\$152.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-350 Passenger RWD Low Roof Van 147.6" WB XL (X2Y)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$325.00	\$283.00
58U	Radio: AM/FM Stereo <i>Includes Bluetooth, dual USB ports and a 4.0" multi-function display. Includes: - 8 Speakers (4 Front/4 Rear)</i>	Included	Included
FLADCR	Fleet Advertising Credit	\$0.00	-\$640.00
425	50-State Emissions System	STD	STD
VK_02	Dark Palazzo	N/C	N/C
YZ_01	Oxford White	N/C	N/C
SUBTOTAL		\$41,535.00	\$37,138.00
Destination Charge		\$1,495.00	\$1,495.00
TOTAL		\$43,030.00	\$38,633.00

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**Class 21 - Automobile
Full Size Van**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: Transit X2Y

Vendor Contact: Tom Casey
Phone No.: 304-6849625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: Full Size Van
Drive: Rear wheel
Passenger seating: 12 minimum (including driver)
Doors: 5, minimum: 1 Left Front, 1 Right Front, 1 Passenger Side Mid Body, 2 Rear Facing
Wheelbase: 134 in., minimum
GVWR: 6250 lbs. min, 9930 lbs. max.
Engine: 6 cylinder minimum for gasoline engines, 4 cylinder minimum for diesel

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
YZ	WHITE
PQ	RED

Vendor Bid Response:

Vehicle fuel type	Unit Price
Gasoline	\$ 29,576.00
Flex-fuel	\$ 29,576.00
Diesel	\$ -
CNG/Bifuel	\$ -
Hybrid	\$ -

Options:

FOB Dealership: (Deduct) \$ 25.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-350 Passenger RWD Low Roof Van 147.6" WB XL (X2Y)

Price Level: 15

As Configured Vehicle

Code	Description	MSRP	Dealer
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998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i>	Included	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included	Included
X73	3.73 Axle Ratio	Included	Included
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V	Vinyl Front Bucket Seats	N/C	N/C
PAINT	Monotone Paint Application	STD	STD
148WB	148" Wheelbase	STD	STD
153	Front License Plate Bracket Standard in states requiring two license plates and optional in all other states.	N/C	N/C
57N	Rear-Window Defroster	\$175.00	\$152.00

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Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

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VK_02	Dark Palazzo	N/C	N/C
YZ_01	Oxford White	N/C	N/C
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Destination Charge		\$1,495.00	\$1,495.00
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**Class 22 - Automobile
Full Size Van**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: Transit X2Y

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: Full Size Van
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Doors: 5, minimum: 1 Left Front, 1 Right Front, 1 Passenger Side Mid Body, 2 Rear Facing.
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Additional Requirements:

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Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
YZ	WHITE
PQ	RED

Vendor Bid Response:

Vehicle fuel type	Unit Price
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Flex-fuel	\$ 30,801.00
Diesel	\$ -
CNG/Bifuel	\$ -
Hybrid	\$ -

Options:

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10/03/2019

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2020 Transit-350 Passenger RWD Low Roof Van 147.6" WB XL (X2Y)

Price Level: 15

As Configured Vehicle

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X2Y	Base Vehicle Price (X2Y)	\$41,035.00	\$37,343.00
301A	Order Code 301A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel - Includes port injection. - Transmission: 10-Spd Automatic w/OD & SelectShift - Includes auxiliary transmission oil cooler. - 3.73 Axle Ratio - GVWR: 9,250 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Radio: AM/FM Stereo - Includes Bluetooth, dual USB ports and a 4.0" multi-function display. - 8 Speakers (4 Front/4 Rear)	N/C	N/C
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i>	Included	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included	Included
X73	3.73 Axle Ratio	Included	Included
STDGV	GVWR: 9,250 lbs	Included	Included
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included	Included
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included	Included
21P	Dark Palazzo Gray Vinyl Bucket Seats w/Armrests <i>Deletes driver lumbar support. Includes 2-way manual driver seat and 2-way manual passenger seat.</i>	N/C	N/C
V	Vinyl Front Bucket Seats	N/C	N/C
PAINT	Monotone Paint Application	STD	STD
148WB	148" Wheelbase	STD	STD
153	Front License Plate Bracket	N/C	N/C
Standard in states requiring two license plates and optional in all other states.			
57N	Rear-Window Defroster	\$175.00	\$152.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-350 Passenger RWD Low Roof Van 147.6" WB XL (X2Y)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$325.00	\$283.00
58U	Radio: AM/FM Stereo <i>Includes Bluetooth, dual USB ports and a 4.0" multi-function display. Includes: - 8 Speakers (4 Front/4 Rear)</i>	Included	Included
FLADCR	Fleet Advertising Credit	\$0.00	-\$640.00
425	50-State Emissions System	STD	STD
VK_02	Dark Palazzo	N/C	N/C
YZ_01	Oxford White	N/C	N/C
SUBTOTAL		\$41,535.00	\$37,138.00
Destination Charge		\$1,495.00	\$1,495.00
TOTAL		\$43,030.00	\$38,633.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Class 23 - Automobile
Cargo Van**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: Transit E1Y

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: Cargo Van
Drive: 2 wheel, rear wheel, or front wheel
Passenger seating: 2 minimum (including driver)
Doors: 3, minimum
Wheelbase: 118 in., minimum
GVWR: 6250 lbs. min, 9930 lbs. max.
Engine: 6 cylinder minimum for gasoline engines, 4 cylinder minimum for diesel
Additional Requirements: Rear door windows

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
YZ	WHITE
PQ	RED

Vendor Bid Response:

Vehicle fuel type	Unit Price
Gasoline	\$ 23,864.00
Flex-fuel	\$ 23,864.00
Diesel	\$ -
CNG/Bifuel	\$ -
Hybrid	\$ -

Options:

FOB Dealership: (Deduct) \$ 25.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-150 Cargo RWD Low Roof Van 129.9" WB Base (E1Y)

Price Level: 15

As Configured Vehicle

Code	Description	MSRP	Dealer
E1Y	Base Vehicle Price (E1Y)	\$34,510.00	\$31,405.00
101A	Order Code 101A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection. - 3.73 Axle Ratio - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - GVWR: 8,670 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Dark Palazzo Gray Vinyl Bucket Seats Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest. - Vinyl Front Bucket Seats - Radio: AM/FM Stereo Includes Bluetooth, dual USB ports, a 4.0" multi-function display and 4 speakers (front).	N/C	N/C
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i> <i>Includes:</i> - 3.73 Axle Ratio	Included	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included	Included
X73	3.73 Axle Ratio	Included	Included
STDGV	GVWR: 8,670 lbs	Included	Included
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included	Included
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included	Included
21G	Dark Palazzo Gray Vinyl Bucket Seats <i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest.</i>	Included	Included
V	Vinyl Front Bucket Seats	Included	Included
PAINT	Monotone Paint Application	STD	STD
130WB	130" Wheelbase	STD	STD
153	Front License Plate Bracket	N/C	N/C

Standard in states requiring two license plates and optional in all other states.

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 Transit-150 Cargo RWD Low Roof Van 129.9" WB Base (E1Y)

Price Level: 15

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
17A	Fixed Rear Cargo Door Glass <i>Includes:</i> <i>- Rearview Mirror</i>	\$75.00	\$65.00
57N	Rear-Window Defroster	\$175.00	\$152.00
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$325.00	\$283.00
58U	Radio: AM/FM Stereo <i>Includes Bluetooth, dual USB ports, a 4.0" multi-function display and 4 speakers (front).</i>	Included	Included
FLADCR	Fleet Advertising Credit	\$0.00	-\$640.00
425	50-State Emissions System	STD	STD
VK_02	Dark Palazzo	N/C	N/C
YZ_01	Oxford White	N/C	N/C
SUBTOTAL		\$35,085.00	\$31,265.00
Destination Charge		\$1,495.00	\$1,495.00
TOTAL		\$36,580.00	\$32,760.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Class 24 - Automobile
Large Pick Up Regular Cab**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F250 F2B

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: Large Pick Up Reg Cab
Drive: 4 Wheel/All wheel
Passenger seating: 2 minimum (including driver)
Doors: 2, minimum
Wheelbase: 133 in., minimum
GVWR: 8650 lbs. min, 10,000 lbs. max.
Engine: 8 cylinder minimum for gasoline engines, 6 cylinder minimum for diesel engines
Tow Package: Installed Hitch & Wiring
Bed Length: Standard length meeting specifications

Installed Drop-In Liner or Spray-In Liner

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	\$ 26,999.00
Flex-fuel	\$ 26,999.00
Diesel	\$ 36,115.00
CNG/Bifuel	\$ -
Hybrid	\$ -

Options:

FOB Dealership: (Deduct) \$ 25.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
F2B	Base Vehicle Price (F2B)	\$36,495.00	\$33,210.00
600A	Order Code 600A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel Flex-Fuel badge on fleet orders only. - Transmission: TorqShift-G 6-Spd Auto w/SelectShift - 3.73 Axle Ratio - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel <i>Flex-Fuel badge on fleet orders only.</i>	Included	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included	Included
X37	3.73 Axle Ratio	Included	Included
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included	Included
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
142WB	142" Wheelbase	STD	STD
PAINT	Monotone Paint Application	STD	STD
90L	Power Equipment Group	\$915.00	\$796.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry</i>		
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	Included	Included
85L	Drop-In Bedliner (Pre-Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$37,995.00	\$33,650.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$39,590.00	\$35,245.00

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Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
F2B	Base Vehicle Price (F2B)	\$36,495.00	\$33,210.00
600A	Order Code 600A <i>Includes:</i> - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i> - HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> - Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	N/C	N/C
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes manual push-button engine-exhaust braking and intelligent oil-life monitor.</i> <i>Includes:</i> - 3.31 Axle Ratio - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 29 Gallon Fuel Tank	\$10,495.00	\$9,131.00
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	N/C	N/C
X31	3.31 Axle Ratio	Included	Included
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included	Included
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
142WB	142" Wheelbase	STD	STD
PAINT	Monotone Paint Application	STD	STD
90L	Power Equipment Group	\$915.00	\$796.00

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Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry</i>		
41H	Engine Block Heater	\$100.00	\$87.00
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	Included	Included
85L	Drop-In Bedliner (Pre-Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$48,590.00	\$42,868.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$50,185.00	\$44,463.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Class 25 - Automobile
Large Pick Up Extended Cab**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F250 X2B

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: Large Pick Up Extended Cab
Drive: 4 Wheel/All wheel with High/Low Range
Passenger seating: 4 minimum (including driver)
Doors: 4, minimum
Wheelbase: 141 in., minimum
GVWR: 8600 lbs. min, 10,000 lbs. max
Engine: 8 cylinder minimum for gasoline engines, 6 cylinder minimum for diesel engines
Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Tow Package: Installed Hitch & Wiring
Slush/All Weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed: Short, with installed drop-in liner or spray-in liner.
Sliding rear window: Not Required

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	\$ 29,134.00
Options:	\$ 29,134.00
Diesel	\$ 38,214.00
CNG/Bifuel	\$ -
Hybrid	\$ -

Options:

FOB Dealership: (Deduct) \$ 25.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
X2B	Base Vehicle Price (X2B)	\$38,830.00	\$35,335.00
600A	Order Code 600A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel Flex-Fuel badge on fleet orders only. - Transmission: TorqShift-G 6-Spd Auto w/SelectShift - GVWR: 10,000 lb Payload Package - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel <i>Flex-Fuel badge on fleet orders only.</i>	Included	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included	Included
X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00	\$339.00
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TBM	Tires: LT245/75R17E BSW A/T	\$165.00	\$143.00
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
148WB	148" Wheelbase	STD	STD
90L	Power Equipment Group	\$915.00	\$796.00

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Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel.</i> <i>Includes:</i> - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors - Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack - Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows - Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry		
41P	Transfer Case & Fuel Tank Skid Plates	\$100.00	\$87.00
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> <i>Includes:</i> - SYNC Communications & Entertainment System - Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	Included	Included
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$41,075.00	\$36,422.00
Destination Charge		\$1,595.00	\$1,595.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$42,670.00	\$38,017.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
X2B	Base Vehicle Price (X2B)	\$38,830.00	\$35,335.00
600A	Order Code 600A <i>Includes:</i> - GVWR: 10,000 lb Payload Package - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes manual push-button engine-exhaust braking and intelligent oil-life monitor.</i> <i>Includes:</i> - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 29 Gallon Fuel Tank	\$10,495.00	\$9,131.00
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	N/C	N/C
X3H	Electronic-Locking w/3.31 Axle Ratio	\$390.00	\$339.00
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TBM	Tires: LT245/75R17E BSW A/T	\$165.00	\$143.00
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
148WB	148" Wheelbase	STD	STD
90L	Power Equipment Group	\$915.00	\$796.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry</i>		
41P	Transfer Case & Fuel Tank Skid Plates	\$100.00	\$87.00
41H	Engine Block Heater	\$100.00	\$87.00
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	Included	Included
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$51,670.00	\$45,640.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Destination Charge	\$1,595.00	\$1,595.00
	TOTAL	\$53,265.00	\$47,235.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Class 26 - Automobile
Large Pick Up Crew Cab**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F250 W2A

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: Large Pick Up Crew Cab
Drive: Rear Wheel
Passenger seating: 5 minimum (including driver)
Doors: 4 full doors, minimum
Wheelbase: 148 in., minimum
GVWR: 8,750 lbs. min,
10,000 lbs. max
Engine: 8 cylinder minimum for gasoline
engines, 6 cylinder minimum for
diesel
Tow Package: Installed Hitch & Wiring

Additional Requirements:

Installed Drop-In Liner or Spray-In Liner

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	Unit Price
Gasoline	\$ 27,382.00
Flex-fuel	\$ 27,382.00
Diesel	\$ 36,489.00
CNG/Bifuel	\$ -
Hybrid	\$ -

Options:

FOB Dealership: (Deduct) \$ 25.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x2 SD Crew Cab 6.75' box 160" WB SRW XL (W2A)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W2A	Base Vehicle Price (W2A)	\$37,295.00	\$33,938.00
600A	Order Code 600A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel Flex-Fuel badge on fleet orders only. - Transmission: TorqShift-G 6-Spd Auto w/SelectShift - 3.73 Axle Ratio - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel <i>Flex-Fuel badge on fleet orders only.</i>	Included	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included	Included
X37	3.73 Axle Ratio	Included	Included
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included	Included
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
160WB	160" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x2 SD Crew Cab 6.75' box 160" WB SRW XL (W2A)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel.</i> <i>Includes:</i> - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors <i>Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators.</i> - Advanced Security Pack <i>Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.</i> - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows <i>Includes 1-touch up/down driver/passenger window.</i> - Remote Keyless Entry		
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> <i>Includes:</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	Included	Included
85L	Drop-In Bedliner (Pre-Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$39,095.00	\$34,639.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$40,690.00	\$36,234.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x2 SD Crew Cab 6.75' box 160" WB SRW XL (W2A)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W2A	Base Vehicle Price (W2A)	\$37,295.00	\$33,938.00
600A	Order Code 600A <i>Includes:</i> - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i> - HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> - Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	N/C	N/C
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes manual push-button engine-exhaust braking and intelligent oil-life monitor.</i> <i>Includes:</i> - 3.31 Axle Ratio - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 34 Gallon Fuel Tank	\$10,495.00	\$9,131.00
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	N/C	N/C
X31	3.31 Axle Ratio	Included	Included
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included	Included
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
160WB	160" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x2 SD Crew Cab 6.75' box 160" WB SRW XL (W2A)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry</i>		
41H	Engine Block Heater	\$100.00	\$87.00
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	Included	Included
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$49,690.00	\$43,857.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$51,285.00	\$45,452.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Class 27 - Automobile
Large Pick Up Crew Cab**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F250 W2B

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: Large Pick Up Crew Cab
Drive: 4WD
Passenger seating: 5 minimum (including driver)
Doors: 4 full doors, minimum
Wheelbase: 148 in., minimum
GVWR: 8,750 lbs. min,
10,000 lbs. max
Engine: 8 cylinder minimum for gasoline
engines, 6 cylinder minimum for
diesel
Tow Package: Installed Hitch & Wiring
Bed: Minimum 8 Ft Bed.
Installed Drop-In Liner or Spray-In Liner

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	\$ 30,373.00
Flex-fuel	\$ 30,373.00
Diesel	\$ 39,483.00
CNG/Bifuel	\$ -
Hybrid	\$ -

Options:

FOB Dealership: (Deduct) \$ 25.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 8' box 176" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W2B	Base Vehicle Price (W2B)	\$40,305.00	\$36,678.00
600A	Order Code 600A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel Flex-Fuel badge on fleet orders only. - Transmission: TorqShift-G 6-Spd Auto w/SelectShift - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel <i>Flex-Fuel badge on fleet orders only.</i>	Included	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included	Included
X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00	\$339.00
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included	Included
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
176WB	176" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 8' box 176" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry</i>		
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	Included	Included
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$42,495.00	\$37,718.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$44,090.00	\$39,313.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 8' box 176" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W2B	Base Vehicle Price (W2B)	\$40,305.00	\$36,678.00
600A	Order Code 600A <i>Includes:</i> - GVWR: 10,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes manual push-button engine-exhaust braking and intelligent oil-life monitor.</i> <i>Includes:</i> - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 48 Gallon Fuel Tank	\$10,495.00	\$9,131.00
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	N/C	N/C
X3H	Electronic-Locking w/3.31 Axle Ratio	\$390.00	\$339.00
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (4)	Included	Included
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
176WB	176" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 8' box 176" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry</i>		
41H	Engine Block Heater	\$100.00	\$87.00
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	Included	Included
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$53,090.00	\$46,936.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$54,685.00	\$48,531.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Class 28 - Automobile
Large Pick Up Crew Cab**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F250 W2B

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: Large Pick Up Crew Cab
Drive: 4 Wheel/All Wheel with High and Low Range
Passenger seating: 5 minimum (including driver)
Doors: 4 full doors, minimum
Wheelbase: 148 in., minimum
GVWR: 8,800 lbs. min, 10,000. lbs. max
Engine: 8 cylinder minimum for gasoline engines, 6 cylinder minimum for diesel
Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Bed: Short bed, with installed drop-in liner or spray-in liner
Tow Package: Installed Hitch & Wiring
Slush/All-weather mats: Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Sliding Rear Window: Not Required

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	\$ 30,473.00
Flex-fuel	\$ 30,473.00
Options:	Diesel 39775.00
CNG/Bifuel	\$ -
Hybrid	\$ -

Options:

FOB Dealership: (Deduct) \$ 25.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W2B	Base Vehicle Price (W2B)	\$40,095.00	\$36,486.00
600A	Order Code 600A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel Flex-Fuel badge on fleet orders only. - Transmission: TorqShift-G 6-Spd Auto w/SelectShift - GVWR: 10,000 lb Payload Package - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel <i>Flex-Fuel badge on fleet orders only.</i>	Included	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included	Included
X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00	\$339.00
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TBM	Tires: LT245/75Rx17E BSW A/T	\$165.00	\$143.00
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
160WB	160" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry</i>		
41P	Transfer Case & Fuel Tank Skid Plates	\$100.00	\$87.00
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	Included	Included
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$42,550.00	\$37,756.00
Destination Charge		\$1,595.00	\$1,595.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$44,145.00	\$39,351.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W2B	Base Vehicle Price (W2B)	\$40,095.00	\$36,486.00
600A	Order Code 600A <i>Includes:</i> - GVWR: 10,000 lb Payload Package - Wheels: 17" Argent Painted Steel - Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat - Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player - Includes 4 speakers. - SYNC Communications & Entertainment System - Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes manual push-button engine-exhaust braking and intelligent oil-life monitor.</i> <i>Includes:</i> - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 34 Gallon Fuel Tank	\$10,495.00	\$9,131.00
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	N/C	N/C
X3H	Electronic-Locking w/3.31 Axle Ratio	\$390.00	\$339.00
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TBM	Tires: LT245/75R17E BSW A/T	\$165.00	\$143.00
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
160WB	160" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry</i>		
41P	Transfer Case & Fuel Tank Skid Plates	\$100.00	\$87.00
41H	Engine Block Heater	\$100.00	\$87.00
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	Included	Included
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$53,145.00	\$46,974.00

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Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Crew Cab 6.75' box 160" WB SRW XL (W2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Destination Charge	\$1,595.00	\$1,595.00
	TOTAL	\$54,740.00	\$48,569.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Class 29 - Automobile
Large Pick Up Regular Cab**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F250 F2b

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: Large Pick Up Reg Cab
Drive: 4 Wheel/All wheel
Passenger seating: 2 minimum (including driver)
Doors: 2, minimum
Wheelbase: 133 in., minimum
GVWR: 10,300 lbs. min,
8 cylinder minimum for gasoline engines, 6 cylinder minimum for diesel
Engine: _____
Off Road Package: Includes but not limited to: Limited Slip rear axle, traction lock differential, heavy duty engine cooling, skid plates, heavy duty suspension with gas shocks, tow hooks and all terrain tires.
Bed: Long bed with installed drop-in liner or spray-in liner
Tow Package: Installed Hitch & Wiring
Snow plow prep package: Installed

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle fuel type	Unit Price
Gasoline	\$ 27,786.00
Flex-fuel	\$ 27,786.00
Diesel	\$ 36,926.00
CNG/Bifuel	\$ -
Options:	\$ -

Options:

FOB Dealership: (Deduct) \$ 25.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
F2B	Base Vehicle Price (F2B)	\$36,495.00	\$33,210.00
600A	Order Code 600A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel Flex-Fuel badge on fleet orders only. - Transmission: TorqShift-G 6-Spd Auto w/SelectShift - GVWR: 10,000 lb Payload Package - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel <i>Flex-Fuel badge on fleet orders only.</i>	Included	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included	Included
X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00	\$339.00
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TBM	Tires: LT245/75R17E BSW A/T	\$165.00	\$143.00
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
142WB	142" Wheelbase	STD	STD
PAINT	Monotone Paint Application	STD	STD
90L	Power Equipment Group	\$915.00	\$796.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry</i>		
473	Snow Plow Prep Package	\$250.00	\$217.00
	Requires Extra Extra Heavy-Duty Alternator (67E) when ordered with Upfitter Switches (66S) and 110V/400W Outlet (43C).		
	<i>Includes computer selected springs for snowplow application. NOTE 1: Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. NOTE 2: May result in deterioration of ride quality when vehicle is not equipped with snowplow. Includes: - 200 Amp Alternator</i>		
41P	Transfer Case & Fuel Tank Skid Plates	\$100.00	\$87.00
587	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	<i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>		
85L	Drop-In Bedliner (Pre- Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$38,900.00	\$34,436.00
Destination Charge		\$1,595.00	\$1,595.00

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Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$40,495.00	\$36,031.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
F2B	Base Vehicle Price (F2B)	\$36,495.00	\$33,210.00
600A	Order Code 600A <i>Includes:</i> - GVWR: 10,000 lb Payload Package - Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i> - HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> - Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	N/C	N/C
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes manual push-button engine-exhaust braking and intelligent oil-life monitor.</i> <i>Includes:</i> - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 29 Gallon Fuel Tank	\$10,495.00	\$9,131.00
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	N/C	N/C
X3H	Electronic-Locking w/3.31 Axle Ratio	\$390.00	\$339.00
STDGV	GVWR: 10,000 lb Payload Package	Included	Included
TBM	Tires: LT245/75Rx17E BSW A/T	\$165.00	\$143.00
64A	Wheels: 17" Argent Painted Steel <i>Includes painted hub covers/center ornaments.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
142WB	142" Wheelbase	STD	STD
PAINT	Monotone Paint Application	STD	STD
90L	Power Equipment Group	\$915.00	\$796.00

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Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel.</i> <i>Includes:</i> - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors <i>Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators.</i> - Advanced Security Pack <i>Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.</i> - Power Locks - Power Tailgate Lock - Power Front Seat Windows <i>Includes 1-touch up/down driver/passenger window.</i> - Remote Keyless Entry		
473	Snow Plow Prep Package Requires Dual Alternators (67A) when ordered with Upfitter Switches (66S) and 110V/400W Outlet (43C). <i>Includes computer selected springs for snowplow application. NOTE 1: Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. NOTE 2: May result in deterioration of ride quality when vehicle is not equipped with snowplow.</i> <i>Includes:</i> - 240 Amp Alternator	\$250.00	\$217.00
41P	Transfer Case & Fuel Tank Skid Plates	\$100.00	\$87.00
41H	Engine Block Heater	\$100.00	\$87.00
587	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> <i>Includes:</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>	Included	Included
85L	Drop-In Bedliner (Pre-Installed)	\$350.00	\$304.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$49,495.00	\$43,654.00

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Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Destination Charge	\$1,595.00	\$1,595.00
	TOTAL	\$51,090.00	\$45,249.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Class 30 - Automobile
1 Ton, Dual Rear Wheel, Super Cab**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F350 X3D

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification:	1 Ton Dual Rear wheel super cab
Drive:	4 Wheel Drive
Passenger seating:	Minimum of 5(including driver)
Doors:	4, minimum
Wheelbase:	158" – 165"
GVWR:	13,000 minimum
Engine:	Minimum 6.6 Liter Turbo Diesel with Engine Block Heater; 8 cylinder Gasoline
Torque:	Minimum of 765 lb. ft. Minimum 3.73 Ratio Limited
Rear Axle:	Slip/Traction Lock with Dual Rear Wheels
Tow Capacity:	19,000 lbs. minimum
Tow Package:	Installed Receiver Hitch & 7-pin Wiring, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed:	Spray-in bed liner only
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle Fuel Type	Unit Price
Diesel	\$ 41,984.00
Gasoline	\$ 32,644.00

Options:

FOB Dealership: (Deduct)	\$ 25.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

Diesel



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
X3D	Base Vehicle Price (X3D)	\$42,040.00	\$38,257.00
620A	Order Code 620A <i>Includes:</i> - Transmission: TorqShift 10-Speed Automatic Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow. - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (6) - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes manual push-button engine-exhaust braking and intelligent oil-life monitor.</i> <i>Includes:</i> - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 34 Gallon Fuel Tank	\$10,495.00	\$9,131.00
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	Included	Included
X4N	Limited Slip w/4.10 Axle Ratio	\$360.00	\$313.00
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (6)	Included	Included
64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
164WB	164" Wheelbase	STD	STD
90L	Power Equipment Group	\$915.00	\$796.00

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Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry</i>		
41H	Engine Block Heater	\$100.00	\$87.00
18B	Platform Running Boards	N/C	N/C
85S	Tough Bed Spray-In Bedliner	\$595.00	\$518.00
	<i>Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.</i>		
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	<i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>		
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$54,830.00	\$48,520.00
Destination Charge		\$1,595.00	\$1,595.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$56,425.00	\$50,115.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Gas



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
X3D	Base Vehicle Price (X3D)	\$42,040.00	\$38,257.00
620A	Order Code 620A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel Flex-Fuel badge on fleet orders only. - Transmission: TorqShift 10-Speed Automatic Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow. - Limited Slip w/3.73 Axle Ratio - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (6) - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel <i>Flex-Fuel badge on fleet orders only.</i>	Included	Included
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	Included	Included
X3L	Limited Slip w/3.73 Axle Ratio	Included	Included
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (6)	Included	Included
64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
164WB	164" Wheelbase	STD	STD
90L	Power Equipment Group	\$915.00	\$796.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel.</i> <i>Includes:</i> - Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass <i>Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators.</i> - Advanced Security Pack <i>Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.</i> - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows <i>Includes 1-touch up/down driver/passenger window.</i> - Remote Keyless Entry		
18B	Platform Running Boards	N/C	N/C
85S	Tough Bed Spray-In Bedliner	\$595.00	\$518.00
	<i>Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.</i>		
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	<i>Includes 4 speakers.</i> <i>Includes:</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>		
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$43,875.00	\$38,989.00
Destination Charge		\$1,595.00	\$1,595.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$45,470.00	\$40,584.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Class 31 - Automobile
1 Ton, Dual Rear Wheel, Crew Cab**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F350 W3D

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification:	1 Ton Dual Rear wheel Crew Cab
Drive:	4 Wheel Drive
Passenger seating:	Minimum of 5(including driver)
Doors:	4, minimum
Wheelbase:	158" – 165"
GVWR:	13,000 minimum
Engine:	Minimum 6.6 Liter Turbo Diesel with Engine Block Heater; 8 cylinder Gasoline
Torque:	Minimum of 765 lb. ft. Minimum 3.73 Ratio Limited
Rear Axle:	Slip/Traction Lock with Dual Rear Wheels
Tow Capacity:	19,000 lbs. minimum
Tow Package:	Installed Receiver Hitch & 7-pin Wiring, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed:	Spray-in bed liner only
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle Fuel Type	Unit Price
Diesel	\$ 43,304.00
Gasoline	\$ 33,943.00

Options:

FOB Dealership: (Deduct)	\$ 25.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

Diesel



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W3D	Base Vehicle Price (W3D)	\$43,305.00	\$39,408.00
620A	Order Code 620A <i>Includes:</i> - Transmission: TorqShift 10-Speed Automatic Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow. - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (6) - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes manual push-button engine-exhaust braking and intelligent oil-life monitor.</i> <i>Includes:</i> - 175 Amp Heavy Duty Alternator - Dual 78-AH 750 CCA Batteries - 48 Gallon Fuel Tank	\$10,495.00	\$9,131.00
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	Included	Included
X4N	Limited Slip w/4.10 Axle Ratio	\$360.00	\$313.00
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (6)	Included	Included
64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
176WB	176" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry</i>		
41H	Engine Block Heater	\$100.00	\$87.00
18B	Platform Running Boards	N/C	N/C
85S	Tough Bed Spray-In Bedliner	\$595.00	\$518.00
	<i>Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.</i>		
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	<i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>		
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$56,305.00	\$49,854.00
Destination Charge		\$1,595.00	\$1,595.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$57,900.00	\$51,449.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Gas



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W3D	Base Vehicle Price (W3D)	\$43,305.00	\$39,408.00
620A	Order Code 620A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel Flex-Fuel badge on fleet orders only. - Transmission: TorqShift 10-Speed Automatic Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow. - Limited Slip w/3.73 Axle Ratio - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (6) - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	N/C	N/C
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex- Fuel <i>Flex-Fuel badge on fleet orders only.</i>	Included	Included
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	Included	Included
X3L	Limited Slip w/3.73 Axle Ratio	Included	Included
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW A/S (6)	Included	Included
64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
176WB	176" Wheelbase	STD	STD
90L	Power Equipment Group	\$1,125.00	\$979.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Power Locks - Power Tailgate Lock - Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Entry</i>		
18B	Platform Running Boards	N/C	N/C
85S	Tough Bed Spray-In Bedliner	\$595.00	\$518.00
	<i>Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.</i>		
PAINT	Monotone Paint Application	STD	STD
43B	Fixed Rear-Window w/Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
587	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	<i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.</i>		
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$45,350.00	\$40,323.00
Destination Charge		\$1,595.00	\$1,595.00

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Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 4x4 SD Crew Cab 8' box 176" WB DRW XL (W3D)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
TOTAL		\$46,945.00	\$41,918.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Class 32 - Automobile
1 Ton, Dual Rear Wheel, Cab/Chassis, Regular Cab

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F350 F3G

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: 1 Ton Dual Rear wheel Regular cab
Drive: 2 Wheel Drive
Passenger seating: Minimum of 3(including driver)
Doors: 2, minimum
Wheelbase: 135" – 145"
GVWR: 13,000 minimum
Engine: Minimum 8 cylinder gasoline engine
Transmission: Automatic
Torque: Minimum of 400 lb. ft.
Rear Axle: Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels
Tow Package: Towing Harness, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller
Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed: Must be able to accept bed body minimum length 9'
Additional Requirements: Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack
Additional Requirements: PTO Take-off Provision

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle Fuel Type	Unit Price
Gasoline	\$ 28,411.00

Options:

FOB Dealership: (Deduct) \$ 25.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
F3G	Base Vehicle Price (F3G)	\$35,805.00	\$32,583.00
640A	Order Code 640A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel) - Transmission: TorqShift 10-Speed Automatic - Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow. - GVWR: 14,000 lb Payload Package - Tires: LT245/75R17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel - Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat - Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player - Includes 4 speakers. - SYNC Communications & Entertainment System - Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem - Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.	N/C	N/C
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	Included	Included
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	Included	Included
X4L	Limited Slip w/4.30 Axle Ratio	\$350.00	\$304.00
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75R17E BSW PLUS A/S	Included	Included
64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
PAINT	Monotone Paint Application	STD	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
		STD	STD
145WB	145" Wheelbase	Included	Included
STDRD	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> <i>Includes:</i> <i>- SYNC Communications & Entertainment System</i> <i>Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls.</i> <i>- FordPass Connect 4G Wi-Fi Modem</i> <i>Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only; FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.</i>		
90L	Power Equipment Group <i>Deletes passenger side lock cylinder. Includes upgraded door-trim panel.</i> <i>Includes:</i> <i>- Accessory Delay</i> <i>- Advanced Security Pack</i> <i>Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.</i> <i>- Trailer Tow Mirrors w/Power Heated Glass</i> <i>Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals.</i> <i>- MyKey</i> <i>Includes owner controls feature.</i> <i>- Power Front Side Windows</i> <i>Includes 1-touch up/down driver/passenger window.</i> <i>- Power Locks</i> <i>- Remote Keyless Entry</i>	\$915.00	\$796.00
62R	Transmission Power Take-Off Provision <i>Includes mobile and stationary PTO modes.</i>	\$280.00	\$243.00
52B	Trailer Brake Controller <i>Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.</i>	\$270.00	\$235.00
18B	Platform Running Boards	\$320.00	\$279.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
SUBTOTAL		\$38,175.00	\$33,780.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$39,770.00	\$35,375.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Class 33 - Automobile
1 Ton, Dual Rear Wheel, Cab/Chassis, Regular Cab

Vendor Name: Matheny Ford
Manufacturer/Brand: FORD
Model Name & Number: F350 F3G

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: 1 Ton Dual Rear wheel Regular cab

Drive: 2 Wheel Drive

Passenger seating: Minimum of 3(including driver)

Doors: 2, minimum

Wheelbase: 135" – 145"

GVWR: 13,000 minimum

Engine: Minimum 6.2 Liter Turbo Diesel with Engine Block Heater

Transmission: Automatic

Torque: Minimum of 765 lb. ft.

Rear Axle: Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels

Tow Package: Towing Harness, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller

Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.

Bed: Must be able to accept bed body minimum length 9'

Additional Requirements: Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack

Additional Requirements: PTO Take-Off Provision

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle Fuel Type	Unit Price
Diesel	\$ 37,041.00

Options:

FOB Dealership: (Deduct)	\$	25.00
FOB Other than Metro Charleston - Per Mile	\$	2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
F3G	Base Vehicle Price (F3G)	\$35,805.00	\$32,583.00
640A	Order Code 640A <i>Includes:</i> - Transmission: TorqShift 10-Speed Automatic Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow. - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 4 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.	N/C	N/C
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes Diesel Exhaust Fluid (DEF) tank, intelligent oil-life monitor and manual push-button engine-exhaust braking.</i> <i>Includes:</i> - Dual 78-AH 750 CCA Batteries - 240 Amp Alternators	\$10,250.00	\$8,917.00
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	Included	Included
X4N	Limited Slip w/4.10 Axle Ratio	\$360.00	\$313.00
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat	Included	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>		
PAINT	Monotone Paint Application	STD	STD
145WB	145" Wheelbase	STD	STD
STDRD	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only. FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.</i>	Included	Included
90L	Power Equipment Group <i>Deletes passenger side lock cylinder. Includes upgraded door-trim panel. Includes: - Accessory Delay - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals. - MyKey Includes owner controls feature. - Power Front Side Windows Includes 1-touch up/down driver/passenger window. - Power Locks - Remote Keyless Entry</i>	\$915.00	\$796.00
41H	Engine Block Heater	\$100.00	\$87.00
62R	Transmission Power Take-Off Provision <i>Includes mobile and stationary PTO modes.</i>	N/C	N/C
52B	Trailer Brake Controller <i>Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.</i>	\$270.00	\$235.00
18B	Platform Running Boards	\$320.00	\$279.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$48,255.00	\$42,550.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$49,850.00	\$44,145.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Class 34 - Automobile
1 Ton, Dual Rear Wheel, Cab/Chassis, Regular Cab

Vendor Name: Matheny Ford
Manufacturer/Brand: FORD
Model Name & Number: F350 F3H

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: 1 Ton Dual Rear wheel Regular cab
Drive: 4 Wheel Drive
Passenger seating: Minimum of 3(including driver)
Doors: 2, minimum
Wheelbase: 135" – 145"
GVWR: 13,000 minimum
Engine: Minimum 8 cylinder gasoline engine
Transmission: Automatic
Torque: Minimum of 400 lb. ft.
Rear Axle: Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels
Tow Package: Towing Harness, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller
Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed: Must be able to accept bed body minimum length 9'
Additional Requirements: Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack
Additional Requirements: PTO Take-Off Provision

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle Fuel Type	Unit Price
Gasoline	\$ 31,511.00

Options:

FOB Dealership: (Deduct) \$ 25.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
F3H	Base Vehicle Price (F3H)	\$39,280.00	\$35,744.00
640A	Order Code 640A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel) - Transmission: TorqShift 10-Speed Automatic <i>Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i> - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i> - HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i> - Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers.</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls.</i> - FordPass Connect 4G Wi-Fi Modem <i>Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.</i>	N/C	N/C
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	Included	Included
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	Included	Included
X4L	Limited Slip w/4.30 Axle Ratio	\$350.00	\$304.00
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
PAINT	Monotone Paint Application	STD	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
145WB	145" Wheelbase	STD	STD
STDRD	Radio: AM/FM Stereo w/MP3 Player <i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only. FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.</i>	Included	Included
90L	Power Equipment Group <i>Deletes passenger side lock cylinder. Includes upgraded door-trim panel. Includes: - Accessory Delay - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals. - MyKey Includes owner controls feature. - Power Front Side Windows Includes 1-touch up/down driver/passenger window. - Power Locks - Remote Keyless Entry</i>	\$915.00	\$796.00
62R	Transmission Power Take-Off Provision <i>Includes mobile and stationary PTO modes.</i>	\$280.00	\$243.00
52B	Trailer Brake Controller <i>Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.</i>	\$270.00	\$235.00
18B	Platform Running Boards	\$320.00	\$279.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	SUBTOTAL	\$41,650.00	\$36,941.00
	Destination Charge	\$1,595.00	\$1,595.00
	TOTAL	\$43,245.00	\$38,536.00

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**Class 35 - Automobile
1 Ton, Dual Rear Wheel, Cab/Chassis, Regular Cab**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F350 F3H

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification:	1 Ton Dual Rear wheel Regular cab
Drive:	4 Wheel Drive
Passenger seating:	Minimum of 3(including driver)
Doors:	2, minimum
Wheelbase:	135" – 145"
GVWR:	13,000 minimum
Engine:	Minimum 6.2 Liter Turbo Diesel with Engine Block Heater
Transmission:	Automatic
Torque:	Minimum of 765 lb. ft. Minimum 3.73 Ratio Limited
Rear Axle:	Slip/Traction Lock with Dual Rear Wheels
Tow Package:	Towing Harness, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed:	Must be able to accept bed body minimum length 9'
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack
Additional Requirements:	PTO Take-Off Provision

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:		
Vehicle Fuel Type	Unit Price	
Diesel	\$	39,998.00

Options:

FOB Dealership: (Deduct)	\$	25.00
FOB Other than Metro Charleston - Per Mile	\$	2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
F3H	Base Vehicle Price (F3H)	\$39,280.00	\$35,744.00
640A	Order Code 640A <i>Includes:</i> - Transmission: TorqShift 10-Speed Automatic - Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow. - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel - Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat - Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player - Includes 4 speakers. - SYNC Communications & Entertainment System - Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem - Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit at.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.	N/C	N/C
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes Diesel Exhaust Fluid (DEF) tank, intelligent oil-life monitor and manual push-button engine-exhaust braking.</i> <i>Includes:</i> - Dual 78-AH 750 CCA Batteries - 240 Amp Alternators	\$10,250.00	\$8,917.00
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	Included	Included
X4N	Limited Slip w/4.10 Axle Ratio	\$360.00	\$313.00
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat	Included	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>		
PAINT	Monotone Paint Application	STD	STD
145WB	145" Wheelbase	STD	STD
STDRD	Radio: AM/FM Stereo w/MP3 Player	Included	Included
	<i>Includes 4 speakers.</i>		
	<i>Includes:</i>		
	<i>- SYNC Communications & Entertainment System</i>		
	<i>- Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls.</i>		
	<i>- FordPass Connect 4G Wi-Fi Modem</i>		
	<i>- Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.</i>		
90L	Power Equipment Group	\$915.00	\$796.00
	<i>Deletes passenger side lock cylinder. Includes upgraded door-trim panel.</i>		
	<i>Includes:</i>		
	<i>- Accessory Delay</i>		
	<i>- Advanced Security Pack</i>		
	<i>- Includes SecurILock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.</i>		
	<i>- Trailer Tow Mirrors w/Power Heated Glass</i>		
	<i>- Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals.</i>		
	<i>- MyKey</i>		
	<i>- Includes owner controls feature.</i>		
	<i>- Power Front Side Windows</i>		
	<i>- Includes 1-touch up/down driver/passenger window.</i>		
	<i>- Power Locks</i>		
	<i>- Remote Keyless Entry</i>		
41H	Engine Block Heater	\$100.00	\$87.00
62R	Transmission Power Take-Off Provision	N/C	N/C
	<i>Includes mobile and stationary PTO modes.</i>		
52B	Trailer Brake Controller	\$270.00	\$235.00
	<i>Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.</i>		
18B	Platform Running Boards	\$320.00	\$279.00
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00
	<i>Requires valid FIN code.</i>		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00

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Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F3H)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$51,730.00	\$45,711.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$53,325.00	\$47,306.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Class 36 - Automobile
1 Ton, Dual Rear Wheel, Cab/Chassis, Crew Cab**

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F350 W3G

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: 1 Ton Dual Rear wheel Crew cab
Drive: 2 Wheel Drive
Passenger seating: Minimum of 5(including driver)
Doors: 4, minimum
Wheelbase: 170" – 180"
GVWR: 13,000 minimum
Engine: Minimum 8 cylinder gasoline engine
Transmission: Automatic
Torque: Minimum of 400 lb.ft.
Rear Axle: Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels
Tow Package: Towing Harnes, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller
Slush/All weather Mats Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed: Must be able to accept bed body minimum length 9'
Additional Requirements: Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack
Additional Requirements: PTO Take-Off Provision

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle Fuel Type	Unit Price
Gasoline	\$ 31,555.00

Options:

FOB Dealership: (Deduct) \$ 25.00
 FOB Other than Metro Charleston - Per Mile \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W3G	Base Vehicle Price (W3G)	\$38,955.00	\$35,448.00
640A	Order Code 640A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel) - Transmission: TorqShift 10-Speed Automatic Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow. - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 6 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.	N/C	N/C
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	Included	Included
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	Included	Included
X4L	Limited Slip w/4.30 Axle Ratio	\$350.00	\$304.00
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
PAINT	Monotone Paint Application	STD	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
179WB	179" Wheelbase	STD	STD
STDRD	Radio: AM/FM Stereo w/MP3 Player <i>Includes 6 speakers. Includes:</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls.</i> - FordPass Connect 4G Wi-Fi Modem <i>Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.</i>	Included	Included
90L	Power Equipment Group <i>Deletes passenger side lock cylinder. Includes upgraded door-trim panel. Includes:</i> - Accessory Delay - Advanced Security Pack <i>Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.</i> - Trailer Tow Mirrors w/Power Heated Glass <i>Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals.</i> - MyKey <i>Includes owner controls feature.</i> - Power Front & Rear Side Windows <i>Includes 1-touch up/down driver/passenger window.</i> - Power Locks - Remote Keyless Entry	\$1,125.00	\$979.00
62R	Transmission Power Take-Off Provision <i>Includes mobile and stationary PTO modes.</i>	\$280.00	\$243.00
52B	Trailer Brake Controller <i>Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.</i>	\$270.00	\$235.00
18B	Platform Running Boards	\$445.00	\$388.00
43B	Fixed Rear-Window w/Backglass Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$41,750.00	\$37,015.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$43,345.00	\$38,610.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Class 37 - Automobile
1 Ton, Dual Rear Wheel, Cab/Chassis, Crew Cab

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F350 W3G

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification: 1 Ton Dual Rear wheel Crew cab

Drive: 2 Wheel Drive

Passenger seating: Minimum of 5(including driver)
/Cloth, Leather or Vinyl Seats

Doors: 4, minimum

Wheelbase: 170" – 180"

GVWR: 13,000 minimum

Engine: Minimum 6.2 Liter Turbo Diesel with
Engine Block Heater

Transmission: Automatic

Torque: Minimum of 765 lb. ft.
Minimum 3.73 Ratio Limited

Rear Axle: Slip/Traction Lock with Dual Rear
Wheels

Tow Package: Towing Harnes, Trailer Tow Side
Electric Mirrors, Factory Installed
Electric Trailer Brake Controller

Slush/All weather Mats Installed on driver and passenger
front and second row, except where
vinyl floor covering is present.

Bed: Must be able to accept bed body
minimum length 9'

Additional Requirements: Installed Side Step Bars, All-Season
Tires, Full size spare, frame mounted
with jack
PTO Take-Off Provision

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle Fuel Type	Unit Price
Diesel	\$ 40,177.00

Options:

FOB Dealership: (Deduct)	\$ 25.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward
10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W3G	Base Vehicle Price (W3G)	\$38,955.00	\$35,448.00
640A	Order Code 640A <i>Includes:</i> - Transmission: TorqShift 10-Speed Automatic Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow. - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 6 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit ait.ford.com to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.	N/C	N/C
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes Diesel Exhaust Fluid (DEF) tank, intelligent oil-life monitor and manual push-button engine-exhaust braking.</i> <i>Includes:</i> - Dual 78-AH 750 CCA Batteries - 240 Amp Alternators	\$10,250.00	\$8,917.00
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	Included	Included
X4N	Limited Slip w/4.10 Axle Ratio	\$360.00	\$313.00
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat	Included	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>		
PAINT	Monotone Paint Application	STD	STD
179WB	179" Wheelbase	STD	STD
STDRD	Radio: AM/FM Stereo w/MP3 Player <i>Includes 6 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only; FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.</i>	Included	Included
90L	Power Equipment Group <i>Deletes passenger side lock cylinder. Includes upgraded door-trim panel. Includes: - Accessory Delay - Advanced Security Pack Includes SecurILock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals. - MyKey Includes owner controls feature. - Power Front & Rear Side Windows Includes 1-touch up/down driver/passenger window. - Power Locks - Remote Keyless Entry</i>	\$1,125.00	\$979.00
41H	Engine Block Heater	\$100.00	\$87.00
62R	Transmission Power Take-Off Provision <i>Includes mobile and stationary PTO modes.</i>	N/C	N/C
52B	Trailer Brake Controller <i>Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.</i>	\$270.00	\$235.00
18B	Platform Running Boards	\$445.00	\$388.00
43B	Fixed Rear-Window w/Backglass Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W3G)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Requires valid FIN code.		
FLADCR	Fleet Advertising Credit	\$0.00	-\$865.00
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$51,830.00	\$45,785.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$53,425.00	\$47,380.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Class 38 - Automobile
1 Ton, Dual Rear Wheel, Cab/Chassis, Crew Cab

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F350 W3H

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification:	1 Ton Dual Rear wheel Crew cab
Drive:	4 Wheel Drive
Passenger seating:	Minimum of 5(including driver)
Doors:	4 Full, minimum
Wheelbase:	170" – 180"
GVWR:	13,000 minimum
Engine:	Minimum 8 cylinder gasoline engine
Transmission:	Automatic
Torque:	Minimum of 400 lb. ft.
Rear Axle:	Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels
Tow Package:	Towing Harness, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed:	Must be able to accept bed body minimum length 9'
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack PTO Take-Off Provision

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle Fuel Type	Unit Price
Gasoline	\$ 34,388.00

Options:

FOB Dealership: (Deduct)	\$ 25.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



Prepared by: Mick Ward

10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 20 | Quote ID: Class39r

As Configured Vehicle

Code	Description	MSRP	Dealer
W3H	Base Vehicle Price (W3H)	\$42,455.00	\$38,634.00
640A	Order Code 640A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel) - Transmission: TorqShift 10-Speed Automatic Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow. - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 6 speakers. - SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only; FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.	N/C	N/C
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	Included	Included
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	Included	Included
X4L	Limited Slip w/4.30 Axle Ratio	\$350.00	\$304.00
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included	Included
PAINT	Monotone Paint Application	STD	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 20 | Quote ID: Class39r

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
179WB	179" Wheelbase	STD	STD
STDRD	Radio: AM/FM Stereo w/MP3 Player <i>Includes 6 speakers.</i> <i>Includes:</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls.</i> - FordPass Connect 4G Wi-Fi Modem <i>Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.</i>	Included	Included
90L	Power Equipment Group <i>Deletes passenger side lock cylinder. Includes upgraded door-trim panel.</i> <i>Includes:</i> - Accessory Delay - Advanced Security Pack <i>Includes SecurILock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.</i> - Trailer Tow Mirrors w/Power Heated Glass <i>Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals.</i> - MyKey <i>Includes owner controls feature.</i> - Power Front & Rear Side Windows <i>Includes 1-touch up/down driver/passenger window.</i> - Power Locks - Remote Keyless Entry	\$1,125.00	\$979.00
52B	Trailer Brake Controller <i>Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.</i>	\$270.00	\$235.00
18B	Platform Running Boards	\$445.00	\$388.00
43B	Fixed Rear-Window w/Backglass Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
525	Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code.	\$235.00	\$205.00
FINAL2	Fleet Final Order Date: TBD	N/C	N/C
425	50-State Emissions System	STD	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 20 | Quote ID: Class39r

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$44,970.00	\$40,823.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$46,565.00	\$42,418.00

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Class 39 - Automobile
1 Ton, Dual Rear Wheel, Cab/Chassis, Crew Cab

Vendor Name: Matheny Ford
Manufacturer/Brand: Ford
Model Name & Number: F350 W3H

Vendor Contact: Tom Casey
Phone No.: 304-684-9625
Email: tcasey@mathenymotors.com

Vehicle Requirements:

Classification:	1 Ton Dual Rear wheel Crew cab
Drive:	4 Wheel Drive
Passenger seating:	Minimum of 5(including driver)
Doors:	4 Full, minimum
Wheelbase:	170" – 180"
GVWR:	13,000 minimum
Engine:	Minimum 6.2 Liter Turbo Diesel with Engine Block Heater
Transmission:	Automatic
Torque:	Minimum of 765 lb. ft.
Rear Axle:	Minimum 3.73 Ratio Limited Slip/Traction Lock with Dual Rear Wheels
Tow Package:	Towing Harness, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed:	Must be able to accept bed body minimum length 9'
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack PTO Take-Off Provision

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
Z1	WHITE
UM	BLACK
PQ	RED

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle Fuel Type	Unit Price
Diesel	\$ 43,261.00

Options:

FOB Dealership: (Deduct)	\$ 25.00
FOB Other than Metro Charleston - Per Mile	\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.



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10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 20

As Configured Vehicle

Code	Description	MSRP	Dealer
W3H	Base Vehicle Price (W3H)	\$42,455.00	\$38,634.00
640A	Order Code 640A <i>Includes:</i> - Transmission: TorqShift 10-Speed Automatic - Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow. - GVWR: 14,000 lb Payload Package - Tires: LT245/75Rx17E BSW PLUS A/S - Wheels: 17" Argent Painted Steel - Hub covers/center ornaments not included. - HD Vinyl 40/20/40 Split Bench Seat - Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player - Includes 6 speakers. - SYNC Communications & Entertainment System - Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem - Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.	N/C	N/C
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20 <i>Includes Diesel Exhaust Fluid (DEF) tank, intelligent oil-life monitor and manual push-button engine-exhaust braking.</i> <i>Includes:</i> - Dual 78-AH 750 CCA Batteries - 240 Amp Alternators	\$10,250.00	\$8,917.00
44G	Transmission: TorqShift 10-Speed Automatic <i>Includes selectable drive modes: normal, tow/haul, eco and deep sand/snow.</i>	Included	Included
X4N	Limited Slip w/4.10 Axle Ratio	\$360.00	\$313.00
STDGV	GVWR: 14,000 lb Payload Package	Included	Included
TD8	Tires: LT245/75Rx17E BSW PLUS A/S	Included	Included
64K	Wheels: 17" Argent Painted Steel <i>Hub covers/center ornaments not included.</i>	Included	Included
A	HD Vinyl 40/20/40 Split Bench Seat	Included	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	<i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>		
PAINT	Monotone Paint Application	STD	STD
179WB	179" Wheelbase	STD	STD
STDRD	Radio: AM/FM Stereo w/MP3 Player <i>Includes 6 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB-C port and steering wheel audio controls. - FordPass Connect 4G Wi-Fi Modem Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a complimentary trial subscription of 3 months or 3 gigabytes - whichever comes first, wireless service plan required after trial subscription ends. Visit att.com/ford to start complimentary trial and sign up for a wireless service plan). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status services are included for 1 year from the vehicle sale date as recorded by the dealer. Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts. Device enables telematics services through Ford or authorized providers. Activate at www.fleet.ford.com or call 833-FCS-FORD or 833-327-3673.</i>	Included	Included
90L	Power Equipment Group <i>Deletes passenger side lock cylinder. Includes upgraded door-trim panel. Includes: - Accessory Delay - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals. - MyKey Includes owner controls feature. - Power Front & Rear Side Windows Includes 1-touch up/down driver/passenger window. - Power Locks - Remote Keyless Entry</i>	\$1,125.00	\$979.00
41H	Engine Block Heater	\$100.00	\$87.00
62R	Transmission Power Take-Off Provision <i>Includes mobile and stationary PTO modes.</i>	N/C	N/C
52B	Trailer Brake Controller <i>Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.</i>	\$270.00	\$235.00
18B	Platform Running Boards	\$445.00	\$388.00
43B	Fixed Rear-Window w/Backglass Defrost	\$60.00	\$52.00
924	Privacy Glass	\$30.00	\$26.00
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00	\$205.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



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10/03/2019

Matheny Ford | 308 3rd Street Saint Marys West Virginia | 26170

2020 F-350 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W3H)

Price Level: 20

As Configured Vehicle (cont'd)

Code	Description	MSRP	Dealer
	Requires valid FIN code.		
FINAL2	Fleet Final Order Date: TBD	N/C	N/C
425	50-State Emissions System	STD	STD
AS_01	Medium Earth Gray	N/C	N/C
Z1_01	Oxford White	N/C	N/C
SUBTOTAL		\$55,330.00	\$49,836.00
Destination Charge		\$1,595.00	\$1,595.00
TOTAL		\$56,925.00	\$51,431.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.