



The West Virginia Department of Administration
West Virginia Office of Technology
Request for Proposal

Provided to:

Jessica Chambers
Department of Administration, Purchasing Division
2019 Washington St E
Charleston, WV 25305-0130

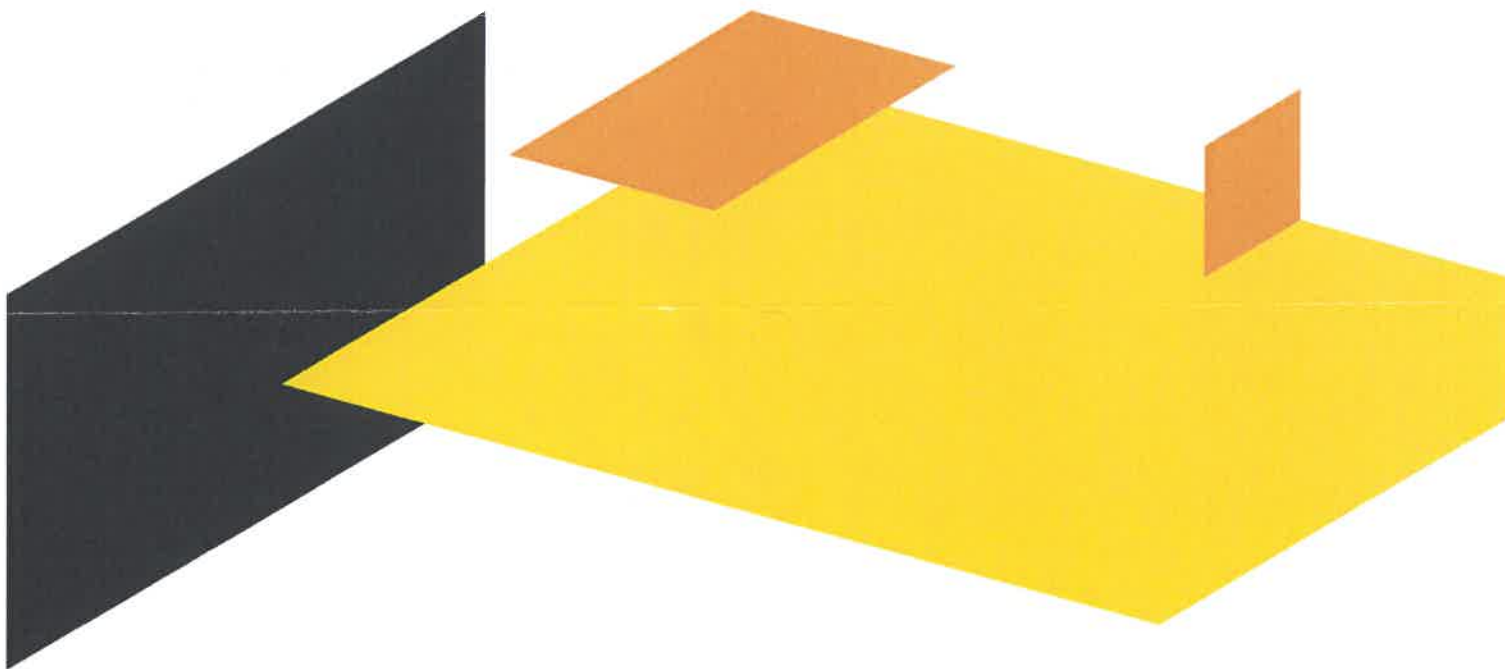
Cyber Security Risk Program

Provided by:

Guidehouse LLP (formerly PricewaterhouseCoopers Public Sector LLP)
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Response to RFP
August 29, 2019

Taxpayer Identification Number (TIN): 82-4596065
Data Universal Numbering System (DUNS): 079529872
Commercial and Government Entity (CAGE) Code: 783T6



This proposal includes data that shall not be disclosed outside of the WV Office of Technology and shall not be duplicated, used, or disclosed in-whole or in-part for any purpose other than to evaluate this proposal. If, however, a contract is awarded to this Contractor as a result of, or in connection with, the submission of this data, the WV Office of Technology shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the WV Office of Technology's right to use information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are contained in all pages/sheets herein.

This proposal does not constitute a contract to perform services. Final acceptance of this engagement by Guidehouse is contingent upon successful completion of Guidehouse's acceptance procedures. Any engagement arising out of this proposal will be subject to the execution of our formal engagement contract, including our standard terms and conditions and fees and billing rates established therein.



August 29, 2019

Jessica Chambers
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Charleston, WV 25305-0130

Dear Ms. Chambers,

Guidehouse, formerly known as PwC Public Sector LLP, is pleased to present this response to the West Virginia Department of Administration for the West Virginia Office of Technology (WVOT) Cyber Security Program RFP.

Our response is comprised of a Cover Letter, Technical Proposal, and Cost Proposal. We have provided the Cover Letter and Technical Proposal under separate cover. Included in the Cost Proposal is our firm's fixed price cost and estimated milestone payments for this engagement.

We appreciate the opportunity to submit our response. If you have any questions about this proposal or our qualifications, please contact:

*Nini Donovan, Managing Director
Phone: (617) 596-7633
Email: ndonovan@guidehouse.com*

Sincerely,

A handwritten signature in black ink that reads "Chris O'Brien".

Christopher O'Brien
Partner | Guidehouse's State and Local Government Practice
COBrien@guidehouse.com

Cost Proposal

In alignment with the RFR requirements, our fixed price cost proposal is outlined in attachment A below.

Cyber Security Risk Program

CRFP ISC2000000001 Cost Sheet - Attachment A

Item	Description	Unit Cost	Unit of Measure	Estimated Quantity	Extended Cost
1	Cyber Security Risk Program		LS	1	\$3,190,990.00
2	Post Implementation Hourly Consultant Rate	\$210	HR	1000	\$210,000
				Total Bid Amount	\$3,400,990

In addition, we estimate milestone deliverable payments within the following table:

Payment Milestone	Milestone Description	Total Cost
A.2.2.1 Developed information security framework	Phase 2: Developed cyber risk program refined through pilot implementations that adopts NIST risk management framework (RMF) and outlines risk profiling procedures and questionnaire, risk prioritization, and overall program structure and materials	\$510,558.40
A.2.2.2 Reporting templates	Phase 2: Reporting documentation and templates supporting operations of the cyber risk program and RMF adoption.	\$319,099.00
A.2.2.3 Program roadmap	Phase 2: Comprehensive plan that outlines key activities, milestones, roles and responsibilities, and supporting documentation to establish cyber risk program.	\$414,828.70
A.2.2.4 Third-party procurement solicitations quantity two (2)	Phase 3: Development of a compliance audit solicitation and GRC tool solicitation prepared for entry into WV procurement process. This would include requirements and evaluation criteria.	\$319,099.00
A.2.2.5 Implementation of governance tool	Phase 3: Documentation and configuration of selected GRC tool to align with cyber risk program policies, procedures, and business processes.	\$542,468.30
A.2.2.6 Agency roll-out plan	Phase 3: Comprehensive plan documenting schedule, key activities, and supporting materials to roll out cyber risk program incrementally to all WV executive agencies.	\$319,099.00
A.2.2.7 Policies and operations procedures	Phase 2: Defined policies and procedures based on NIST risk management framework, relevant WV laws and regulations, and industry best practices to establish the cyber risk program.	\$382,918.80
A.2.2.8 Assessment results	Phase 2: Results of cyber risk profiling activities.	\$382,918.80
Fixed Price Total		\$3,190,990.00