



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

[List View](#)

General Information

[Contact](#)[Default Values](#)[Discount](#)[Document Information](#)

Procurement Folder: 698219

Procurement Type: Central Contract - Fixed Amt

Vendor ID: 00000210569

Legal Name: ALPHA TECHNOLOGIES INC

Alias/DBA:

Total Bid: \$84,042.90

Response Date: 04/15/2020

Response Time: 13:11

SO Doc Code: CRFQ

SO Dept: 0210

SO Doc ID: ISC2000000020

Published Date: 4/6/20

Close Date: 4/15/20

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum 3-SMARTNet Total Care for Core Routers (OT20091)

Total of Header Attachments: 1

Total of All Attachments: 1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	CNTRCT ITEM 1 & 2: Total Overall Cost Year 1 w/ Opt Renewal	1.00000	EA	\$84,042.900000	\$84,042.90

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :	<p>3.1.1 Contract Item #1: Extended Service Agreement - Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal</p> <p>3.1.1.1 The Vendor must coverage for all Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal, for the Agency-owned equipment listed on Exhibit A - Pricing Page.</p>
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Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 21 - Info Technology

Proc Folder: 698219

Doc Description: Addendum 3-SMARTNet Total Care for Core Routers (OT20091)

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2020-04-06	2020-04-15 13:30:00	CRFQ 0210 ISC2000000020	4

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Alpha Technologies
 4003 Outlook Dr.
 Hurricane, WV 25526
 304-721-8987

FOR INFORMATION CONTACT THE BUYER

Jessica S Chambers
 (304) 558-0246
 jessica.s.chambers@wv.gov

Signature X

FEIN #

550774279

DATE

04-15-20

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

Addendum

Addendum No.03 is being issued to address all technical questions received.

No other changes

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV25305 US		IS&C - NETWORKING SUPERVISOR DEPARTMENT OF ADMINISTRATION BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV 25305 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	CNTRCT ITEM 1 & 2: Total Overall Cost Year 1 w/ Opt Renewal	1.00000	EA	# 84,042.90	# 84,042.90

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description :

3.1.1 Contract Item #1: Extended Service Agreement - Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal

3.1.1.1 The Vendor must coverage for all Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal, for the Agency-owned equipment listed on Exhibit A - Pricing Page.

3.1.2 Contract Item #2: Extended Service Agreement - Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC or Equal

3.1.2.1 The Vendor must provide a quantity of one (1) license of Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC or Equal, for the Cisco Agency-owned equipment listed on Exhibit A - Pricing Page.

For complete details see attached specifications.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Technical Question Deadline	2020-03-18

ISC2000000020	Document Phase Final	Document Description Addendum 3-SMARTNet Total Care for Core Routers (OT20091)	Page 3 of 3
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Exhibit A - Pricing Page

SMARTNet Total Care for Core Router - OT20091

Line Item	Model Number	Description	Serial Number	SMARTNet Number	SMARTNet Type	Alternate Part Manufacturer and Model if bidding * or Equal Products	Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Extended Cost
Contract Item #1: Extended Service Agreement - Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal											
1	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1436A1QU	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
2	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1436A1TT	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
3	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1439AJVY	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
4	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1443A29L	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
5	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1444AHKC	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
6	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1444AHKR	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
7	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1436A1TR	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
8	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1405AHLH	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
9	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1439A16R	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
10	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1439A13X	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
11	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1417AH4X	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
12	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1645AJY7	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
13	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1436A1US	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
14	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1444AHK7	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,694.65	\$3,170.20	\$5,864.85
Contract Item #2 Extended Service Agreement - Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC or Equal											
1	CISCO2921-VSEC/K9	2921 Voice Bundle w/PVDM3-32 FL-CME-SRST-25 UC Lic FL-CUBE30	FTX1824AHD1	CON-SNT-2921VSEC	8x5xNBD or Equal		1	EA	\$889.00	\$1,046.00	\$1,935.00

\$38,614.10 \$45,428.80

Total Overall Cost

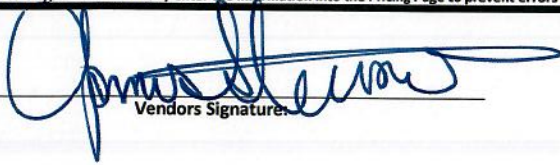
\$84,042.90

Please note: This information is being captured for auditing purposes.

Contract will be evaluated on all lines but only awarded on first year. Renewal option for year two (2) will be initiated by the Agency, agreed to by the Vendor and processed by the WV Purchasing Division as Change Orders for subsequent years.

Any product or service not on the Agency provided Cost Sheet will not be allowable. The state cannot accept alternate pricing pages, failure to use Exhibit A Cost Sheet could lead to disqualification of vendors bid.

Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.


Vendors Signature:

15-Apr-20

Date:

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: _____

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input checked="" type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Alpha Technologies
Company
James Stewart
Authorized Signature
04-15-20
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Alpha Technologies

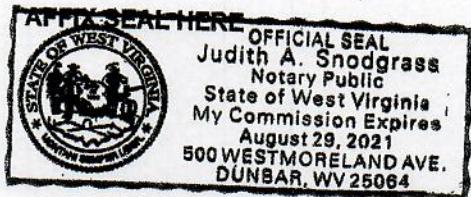
Authorized Signature: [Signature] Date: 04-15-20

State of West Virginia

County of Lincoln, to-wit:

Taken, subscribed, and sworn to before me this 15th day of April, 2020

My Commission expires Aug 29, 2021.



NOTARY PUBLIC Judith A. Snodgrass
Purchasing Affidavit (Revised 01/19/2018)

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

~~James Stewart~~ Account Executive
(Name, Title)
James Stewart, Account Executive
(Printed Name and Title)
4003 Outlook Dr. Hurricane, WV 25526
(Address)
304-721-8987 304-201-2610
(Phone Number) / (Fax Number)
jstewart@alpha-tech.us
(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through WV OASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Alpha Technologies
(Company)
~~James Stewart~~ Account Executive
(Authorized Signature) (Representative Name, Title)
James Stewart, Account Executive
(Printed Name and Title of Authorized Representative)
04-15-20
(Date)
304-721-8987 304-201-2610
(Phone Number) (Fax Number)

State of West Virginia

VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with West Virginia Code, §5A-3-37. (Does not apply to construction contracts). West Virginia Code, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the West Virginia Code. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked: Bidder is an individual resident vendor and has resided continuously in West Virginia, or bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia, for four (4) years immediately preceding the date of this certification; or,

Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; or,

Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; or,

2. Application is made for 2.5% vendor preference for the reason checked: Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; or,

3. Application is made for 2.5% vendor preference for the reason checked: Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; or,

4. Application is made for 5% vendor preference for the reason checked: Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; or,

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; or,

Application is made for 3.5% vendor preference who is a veteran for the reason checked: Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with West Virginia Code §5A-3-59 and West Virginia Code of State Rules.

Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

8. Application is made for reciprocal preference.

Bidder is a West Virginia resident and is requesting reciprocal preference to the extent that it applies.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: Alpha Technologies

Signed: [Signature]

Date: 04-15-20

Title: Account Executive

*Check any combination of preference consideration(s) indicated above, which you are entitled to receive.