



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 1

## General Information

Procurement Folder: 680862

Procurement Type: Central Contract - Fixed Amt

Vendor ID: 

Legal Name: ZONES LLC

Alias/DBA:

Total Bid: \$100,936.30

Response Date: Response Time: 

SO Doc Code: CRFQ

SO Dept: 0210

SO Doc ID: ISC2000000012

Published Date: 1/30/20

Close Date: 2/13/20

Close Time: 13:30

Status: Closed

Solicitation Description: 

Total of Header Attachments: 1

Total of All Attachments: 1



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	CNTRCT ITEM 1 & 2: Total Overall Cost Year 1 w/ Opt Renewal	1.00000	EA	\$100,936.300000	\$100,936.30

Comm Code	Manufacturer	Specification	Model #
81111812			

<b>Extended Description :</b>	<p>3.1.1 Contract Item #1: Extended Service Agreement - Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal</p> <p>3.1.1.1 The Vendor must coverage for all Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal, for the Agency-owned equipment listed on Exhibit A - Pricing Page.</p>
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**Comments:** Hi,  
Please see the comment section before proceeding. Thanks

**Exhibit A - Pricing Page**  
**SMARTNet Total Care for Core Router - OT20091**

Line Item	Model Number	Description	Serial Number	SMARTNet Number	SMARTNet Type	Alternate Part Manufacturer and Model if bidding *or Equal Products	Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
<b>Contract Item #1: Extended Service Agreement - Cisco SMARTNet Total Care 8x5x4, CON-SNTE-3945VSEC or Equal</b>													
1	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1436A1QU	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.08	\$4,690.09	No bid	No bid	\$7,103.17
2	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1436A1TT	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.08	\$4,690.09	No bid	No bid	\$7,103.17
3	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1439AJVY	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.08	\$4,690.09	No bid	No bid	\$7,103.17
4	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1443A29L	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.08	\$4,690.09	No bid	No bid	\$7,103.17
5	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1444AHKC	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.08	\$4,690.09	No bid	No bid	\$7,103.17
6	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1444AHKR	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.08	\$4,690.09	No bid	No bid	\$7,103.17
7	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1436A1TR	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.08	\$4,690.09	No bid	No bid	\$7,103.17
8	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1405AHLH	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.86	\$4,691.60	No bid	No bid	\$7,105.46
9	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1439A16R	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.08	\$4,690.09	No bid	No bid	\$7,103.17
10	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1439A13X	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.08	\$4,690.09	No bid	No bid	\$7,103.17
11	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1417AH4X	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.08	\$4,690.09	No bid	No bid	\$7,103.17
12	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1645AJY7	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.86	\$4,691.60	No bid	No bid	\$7,105.46
13	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1436A1US	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.08	\$4,690.09	No bid	No bid	\$7,103.17
14	CISCO3945-VSEC/K9	Cisco 3945 Voice Sec. Bundle PVDM3-64 UC&SEC Lic FL-CUBE25	FTX1444AHK7	CON-SNTE-3945VSEC	8x5x4 or Equal		1	EA	\$2,413.08	\$4,690.09	No bid	No bid	\$7,103.17
<b>Contract Item #1: Extended Service Agreement - Cisco SMARTNet Total Care 8x5xNBD, CON-SNT-2921VSEC or Equal</b>													
1	CISCO2921-VSEC/K9	2921 Voice Bundle w/PVDM3-32 FL-CME-SRST-25 UC Lic FL-CUBE10	FTX1824AHD1	CON-SNT-2921VSEC	8x5xNBD or Equal		1	EA	\$505.28	\$982.06	No bid	No bid	\$1,487.34

\$34,289.96    \$66,646.34    #VALUE!    #VALUE!

<b>Total Overall Cost</b>												<b>\$100,936.30</b>
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**Please note: This information is being captured for auditing purposes.**  
**Contract will be evaluated on all lines but only awarded on first year. Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the WV Purchasing Division as Change Orders for subsequent years.**  
**Any product or service not on the Agency provided Cost Sheet will not be allowable. The state cannot accept alternate pricing pages, failure to use Exhibit A Cost Sheet could lead to disqualification of vendors bid.**  
**Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.**

Vendors Signature: \_\_\_\_\_

Date: \_\_\_\_\_