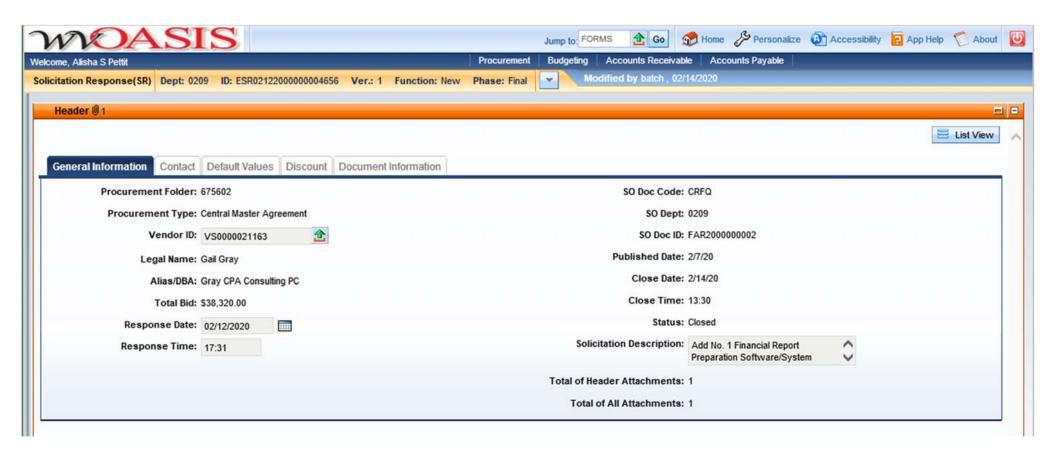


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026 Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Solicitation Response

Proc Folder: 675602

Solicitation Description: Add No. 1 Financial Report Preparation Software/System (CAFR

Proc Type: Central Master Agreement

Date issued Solicitation	n Closes Solicita	tion Response	Version
2020-02- 13:30:00	14 SR	0209 ESR02122000000004656	1

VENDOR

VS0000021163

Gail Gray

Gray CPA Consulting PC

Solicitation Number: CRFQ 0209 FAR2000000002

Total Bid: \$38,320.00 **Response Date:** 2020-02-12 **Response Time:** 17:31:33

Comments:

CaseWare has been in the hands of auditors for over 30 years. We at Gray CPA Consulting took that backbone and created the GASB Financial Template along side of CaseWare. We have worked with large organizations to produce their CAFR for over 15 years such as; State of Nevada, City of Los Angeles CA, and City of Las Vegas, NV. For these Organizations we have Fully automated their Government Wide statements, Cash Flow Statements, created Scripts to allow for automation throughout the CAFR. CaseWare is a robust tool full of automation, however, we at Gray CPA Consulting have taken the template one step further than anyone else. Within our quote PDF attached you can see that we provide an out of the box solution that allows for customization that can be completed during implementation or in future years. We have multiple types of training so that your organization can choose what style will be right for you. Our support staff stand by from 8am-6pm CST to answer any question that your team may have. We will stay along side your team to provide assistance with any problems you may run into during implementation as well for as long as you need us after the go-live phase. We pride ourselves on our dedication to a successful implementation and a continuing relationship with all our clients. We would love the opportunity to show you what CaseWare can do with solid implementation. Thank you for allowing us to quote our services.

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey (304) 558-0094 melissa.k.pettrey@wv.gov

Signature on File FEIN # DATE

All offers subject to all terms and conditions contained in this solicitation

Page: 1 FORM ID: WV-PRC-SR-001

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Implementation/Installation & First Year Maintenance/Support	1.00000	EA	\$38,320.000000	\$38,320.00

Comm Code	Manufacturer	Specification	Model #	
43231500				

Extended Description:

Implementation and Installation to Acceptance and First Year Maintenance Support Warranty/Hosting

Comments:

This quote includes the Software Cost of CaseWare, 24 Hours worth of CPE Training, 20 hours of implementation support, and implementation of our Out-of-the-Box CAFR solution. Within the Quote you will see the prices of our customization options not included in "Unit Price".











Estimate Prepared by: Jaeson Freitas, Accounts Manager | Jaeson@graycpaconsulting.com | 936-647-0427

Estimate Prepared for: c/o: Melissa Pettrey | State of West Virgina | melissa.k.pettrey@wv.gov | 304-558-0094

CaseWare CAFR Creation & Im	plementation:			Total:
Fixed Fee CaseWare Customiza	tion Including:			\$ 15,000
utomated Formatting: Table of Standard Content: Tables for MD&A, Notes, Stats, and all bete numbering, & Pagination Basic, Combining, and RSI statements		Coding: Gov Wide, Reconciliations, Cashflows, Basic Statements, Limited MD&A, Notes, & Stats	Standard Rounding Relations: Applied to all Gov Wide & Fund Statements	
No Data Entry in MD&A, Notes, & Stats	- But there will be coding and linkage ap	oplied to tie data together		
Optional Implementation Serv	ices:			Total:
Select Optional Services:		< Hourly PAYG *	< Fixed Fee	\$ -
	Custom Style sheet	40 Hours	\$ 5,000	
	Data Entry		\$ 4,500	
Cu	Custom MD&A Content with Linkage		\$ 4,000	
	Custom Note Content	TBD	TBD	
Gov	Gov-Wide Reconciliation Methodology		\$ 3,500	
	Cashflow Worksheet Consulting	8 Hours	\$ 1,600	
*Please note that for this section, the t you on follow-up documentation indica	ime and costs are precursory estimates ating finalized price structure for these		. Upon selection, we will work with	
Product Training:				Total:
Team Member	S: 8 Open Reg	Custom Web-Based	On-Site	
	Set Dates and times with 4 different opportunities a year.		Schedule a session on-site with just your organization	\$ 7,200
Kickoff (select one aka: Working Pape		\$3,600 for up to 8 people \$450 per person after 8	\$6,000 for up to 8 people \$560 per person after 8	
Handoff (select one aka: Template Autho		\$3,600 for up to 8 people \$450 per person after 8	\$6,000 for up to 8 people \$560 per person after 8	
Implementation Support: Hourly Support Contract:	i de d'Occure			Total: \$ 2,800
Support Contract With Unrestr Required minimum prepayment of \$2,8				
Required minimum prepayment of \$2,0	000 (20 Hours).			
or enter additional amount:	0			
Software Cost:				Total:
Single User License: \$ 2,76	5 User Bundle: \$ 8,325	Additional Users over 5: \$ 1,665	CW Cloud Licenses: \$ 144	\$ 13,320
2,70	1	3	0	

Project Total: \$

25,000