



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 9

[List View](#)

General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 686609

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0203

Vendor ID: VS0000022041

SO Doc ID: CPR2000000004

Legal Name: Genius Business Solutions, Inc.

Published Date: 5/7/20

Alias/DBA: Genius Business Solutions, Inc.

Close Date: 5/13/20

Total Bid: \$64.00

Close Time: 13:30

Response Date: 05/13/2020

Status: Closed

Response Time: 12:21

Solicitation Description: Addendum No.1 Professional Application Developers for COMPAS

Total of Header Attachments: 9

Total of All Attachments: 9



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder : 686609

Solicitation Description : Addendum No.1 Professional Application Developers for COMPAS

Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2020-05-13 13:30:00	SR 0203 ESR0430200000006353	1

VENDOR

VS0000022041

Genius Business Solutions, Inc.

Genius Business Solutions, Inc.

Solicitation Number: CRFQ 0203 CPR2000000004

Total Bid : \$64.00

Response Date: 2020-05-13

Response Time: 12:21:15

Comments: Please see Attachment GBSI RFP response for more details

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey
 (304) 558-0094
 melissa.k.pettrey@wv.gov

Signature on File

FEIN #

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Temporary information technology software developers				\$64.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Extended Description :	Temporary information technology software developers
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Comments: Contractor all inclusive HourlyBillable Rate in USD. Also I have included additional contract signature pages in order to confirm that GBSI agree with all terms and conditions of the agreement.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CPR2000000004

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Genius Business Solutions, Inc

Company



Authorized Signature

May 12, 2020

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.



Genius Business Solutions RFP Response

**Purchasing Division WV RFQ 34- Service Prof
Application Developers for COMPASS –CRFQ 0203 CPR2000000004**

This document summarizes Genius Business Solution's RFP response for WV Procurement Department's solicitation for Application Developers for COMPASS.



Genius Business Solutions Inc RFP Response – CRFQ 0203 CPR2000000004 Application Developers for COMPASS

Statement of Understanding of the Scope and Purpose of the Project:

Purchasing Division of West Virginia , **on behalf of Consolidated Public Retirement Board (CPRB)** is working to establish contract for 2 Professional Application Developers to Enhance, Upgrade and maintain , in-house system COMPASS.

The primary goal of CPRB CRFQ 0203 CPR2000000004 is to get Staff Augmentation support of 2 Application Developers. The top objectives of CPRB buyer team for this RFP are:

- Obtain a significant cost leverage by partnering with top IT staffing providers to support the IT Staffing needs of CPRB
- Ensure that Controlled, Personal, Unclassified Information is properly identified, marked, protected, stored, and destroyed in accordance with applicable CPRB and WV State policy
- Create a team of strategic business partners for mutual growth
- Reduce complexities and cut costs involved in initiating and maintaining individual contracts by centralizing efforts

GBSI understands that all billable hours completed during each calendar month shall be submitted in a valid and complete invoice. Additionally, GBSI understands that it will be our responsibility to complete thorough background checks for all candidates selected.

Genius Business Solutions



In the 16 years that we have been in business, we learned that organizations are unable to maximize on their growth potential as they do not have the expertise and resources to go through thousands of profiles to find the right fit candidates needed for optimal business operations and growth. This inability stops them from fully achieving their business purpose and delivering their best to their customers. At GBSI, our purpose is to source, filter and deliver the best fit candidates for your technical requirements so that you can access the best talent in the market, at the best rates – hassle free. We strive to enable you with your talent needs so that you can focusing on running, growing and innovating your business.



Section 1 Executive Summary:

For the last 16 years, Genius Business Solutions has been serving large Fortune 500 & Fortune 100 enterprise organizations with high quality IT staff augmentation services.

We have been consistently delivering contract placements for IT roles including:

- ✓ IT Business Analysts
- ✓ Project & Program Managers
- ✓ Java/.Net developers
- ✓ Salesforce Admin & Developers
- ✓ Sharepoint Developers
- ✓ Mobile – iOS/Android Developers
- ✓ ERP Consultants & Developers
- ✓ Microsoft ETL / BI / Tableau / Data Visualization Experts
- ✓ IT Security experts
- ✓ AWS Cloud Developers
- ✓ Identity & Access Management Consultants
- ✓ Quality Assurance Analysts

With headquarters in Moline, IL we have clients and consultants located all over the USA. We also have presence in Canada and India.

Our long-term client relationships, stellar client ratings and a high client and employee retention rate speak volumes about our service reliability and quality assurance. We are a debt free, certified minority owned business ranked and rated as one of the top 5 suppliers with our large customers.

GBSI Credentials- Why Choose us as your Strategic Business Partner:

- ✓ We have 16 years of in-depth industry experience in sourcing, filtering and delivering top notch IT talent at market best rates. We have our teams, tools, systems, processes ready to deliver results.
- ✓ GBSI is a debt free, stable organization growing each year successfully driving business growth since the inception of the business. We have strong financial resources, technology tools, processes and equipment needed to attract and retain a strong workforce, fulfill payroll and drive operational excellence
- ✓ We have demonstrated our expertise and service excellence in IT staff augmentation since 2004 -we have been serving some of the top Fortune 500 & Fortune 100 enterprise orgs with high quality IT staffing services. Our staffing services clientele includes Fortune 100 Automotive Client, HNI Corporation, Brooks Brothers Group, Cognizant Technology Solutions, Atos- Syntel, etc (GBSI Confidential information)
- ✓ Market proven capability to reduce client's IT staffing operational costs through leveraging technological tools, process automation, differentiating talent pool access and implementing creative solutions



- ✓ Year after year – GBSI has been earning stellar service ratings and reviews from all our clients resulting into repeat business for years. This highlights our service reliability & quality assurance.
- ✓ We are NMSDC certified minority owned business along with BBB (Better Business Bureau) verified business status.
- ✓ We have a fully operating, staffed office in Moline, IL and are able to serve clients throughout the United States including Washington with highest quality and customer service. With growing partnership, we have the capabilities to set up shop in New York closer to CPRB locations as need arises
- ✓ We are a technology company with IT staff Augmentation and technical services as the primary pillar of our business.
- ✓ Founded in 2004, we have 16 years of experience serving diverse industry sectors including manufacturing, retail, healthcare, services, etc.

Section 2: Qualifications Statement:

2.1 GBSI Differentiators **I] GBSI Staffing Process**

Our differentiators lie in our process for handling and delivering requirements. Each client including CPRB is assigned with a dedicated account manager who is also a domain expert. GBSI Domain experts have strong industry experience in IT along with a deep understanding of the IT talent pool. This helps the clients have only 1 point of contact and plus the domain expert can understand the client requirement in detail and deliver the requirements to our TAG team.

1. Domain Expertise

At our core, we believe we can serve better because we understand your requirements with our domain expertise. We have senior domain leaders in Technology, Accounting/admin, Marketing and Engineering who study each requirement and create an ideal candidate profile. Sometimes we must read between the lines to figure out what the candidate needs to have which is not mentioned in the client job description.

2. Talent Sourcing and Acquisition

Our team of senior recruiting experts is given the ideal candidate profiles along with specific clientele information including the location, duration, rate considerations and position details. Each recruiter has the access to more than 10 different job boards, LinkedIn accounts, recruiter groups, google groups and vendor network to reach out and source talent.

Moreover, our internal database has more than 11,000 prescreened resumes ready for submission. We have strategically partnered with more than 20 universities, student bodies and employment orgs to source and find talent.

3. Filtering and Screening



The relevant candidates go through multiple rounds of HR and technical screening to ensure that they have the right soft and hard skills along with the cultural fit required to fit in and deliver results on the assignment.

4. Candidate Submission

For the clients who do not have an established contingent workforce management platform we have seen that submission management can be complex. We have an external workforce management platform available for our clients to easily manage the submission where they can review resumes, comment, approve, reject and schedule interviews with the click of a button.

Each client is assigned with a dedicated account manager to ensure your needs are addressed immediately and so that we can provide any assistance or information that you need.

5. Interview Coordination

We understand that the evaluation and selection process can take time. Our team is always in touch with the submitted candidates to keep them warm and interested in the position and we manage the interview scheduling and can provide a virtual platform for audio/video interviews as needed.

6. Background checks

A thorough background check of the selected candidates enables us to ensure the compliance and safety in hiring the candidates. BG check includes drug screen, Identity checks, employment reference checks, education and credential check and criminal background check.

7. Candidate On boarding

Our team is constantly present in the process and ensures that we enable a smooth on boarding process including communication of the start date, reporting instructions and time, dress code, parking instructions, etc.

8. Candidate Evaluation and Feedback

We understand that the onboarding is not the end but the start of the process. Our customer success teams touch base with our clients on 30-60-90-day periods to get candidate evaluation to understand the candidate performance and take necessary steps to enable the candidate if needed.

||| GBSI Cloud Based ATS (Applicant Tracking System):

GBSI's high end cloud-based applicant tracking system houses our database of more than 11,000

GBSI Cloud Based ATS SYSTEM



GBSI candidate database of more than 11,000 prescreened prequalified candidates is managed by a high-end cloud based ATS system.

Enhanced Candidate Experience | High Quality Assurance | Streamlined Feedback and Performance Management



 **Faster**
Response Rate

 **Cloud Based**
Omni Channel presence for Flexibility



prescreened, prequalified IT profiles. Our expertise in leveraging and customizing technological solutions for business process optimization gives us an edge over our competition. Following are the leverage points of GBSI's optimized ATS:

1. **Streamlined, automatized recruitment process** by providing a powerful software interface that helps manage the recruiting process and ensure best practices. Once we have a requirement from the client, we can publish the requirement on more than 20 different job boards at the click of a button. Similarly, any candidates that apply to our postings on job boards and our website are pulled automatically into our system in front of the respective job owners handling the requirement.
2. **Improved Turnaround time -Reduced Time to hire** by automating many admin processes and reducing repetitive tasks our teams can focus on sourcing and reaching out to candidates dramatically improving our resume submission time.
3. **Centralized single source talent database** through the ability to easily manage candidate profiles and update them periodically. With capabilities to search, filter, comment on, tag and maintain updates on each candidate profile we can easily find any candidate within our huge database based on various strings like name, skills, location, employer, tags etc to find the right candidate in seconds.
4. **Enhanced candidate experience & automated communication** by allowing GBSI recruitment team to create automated email templates and promptly respond in real time to candidates informing them about important recruitment decisions based on certain criterions.
5. **Optimized recruitment team collaboration & management** by allocating different roles & responsibilities to each member and providing the possibility of rating candidates and adding feedback for other team members. Recruiters can update each candidate profile with comments, interview updates, expectations, etc.
6. **Complete Operational Flexibility with no downtime** – Cloud based hosting of the ATS allows us to access the database, add candidate profiles, comment on candidates, coordinate interviews and make submissions from any part of the world with only internet access required. Multi-platform access gives our team the flexibility required to deliver strong results either working from an office location or from home as required.

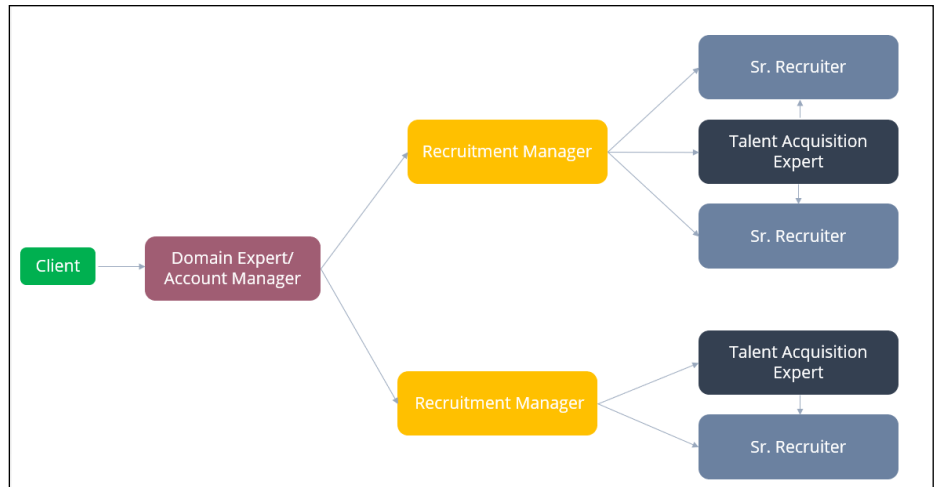
2.2 Team Assigned to CPRB:

- Account Manager/Domain Expert – 1 (Amit Parab)
- Recruiting Manager – 1 (Harish Bhatt)
- Recruiters – 3 (Rizwan Shaikh, Santosh Kumar, Abid Rizwi)
- TAG Experts – 2 (Sharon Immanuel, Bhushan Ahirao)
- Total Team Size Assigned: 7 FTE
- Back up – We have a total team of 15 cross trained senior experts and our streamlined process allows us to easily assign and reassign team members for flexibility and work spikes



Domain Expert – Amit Parab

Global operations head with a strong hands-on experience of more than 22+ years in managing large clients and driving business initiatives. Experience in managing large engagements and leading cross functional multi location teams through the complete project lifecycles.



Recruiting Manager -Harish Bhatt

Sr., Customer Recruitment Manager with more than 10 years of IT recruitment & staff augmentation delivery experience. Skilled in Business Process optimization Relationship Management (CRM), people & team management, and client delivery. Strong sales professional with a Master of Business Administration (M.B.A.) focused in Project Management from Indian School of Business Management & Administration.

Recruiter – Rizwan Shaikh

Experienced Sr. HR Executive with 6 + years of experience focused in technical IT recruitment with a demonstrated history of working in the Information Technology and Services Industry. Highly skilled in technical Recruiting, interviewing, leadership and benefits negotiation. Strong human resources professional with a Master of Business Administration (MBA).

Recruiter – Santosh Kumar

Senior IT Recruitment professional with 7+ years of experience in IT industry with 4+ years of experience in HR management and business development. Hands-on experience in recruiting and hiring professionals in executive management and Information Technology (from Executive level to Project & Delivery management level) with technical proficiency in major IT Technologies.

Recruiter - Abid Rizwi

Extensive experience in end to end cycle contract recruitment serving high profile clients including HNI, General Motors, Atos, Apple, Google, Facebook, Microsoft, Altruista,



Eversana and Tech Mahindra. Strong player with talent market knowledge and expertise in candidate reach out, rapport building, interviewing and rate negotiations.

TAG Expert – Sharon Immanuel

Dynamic, result oriented talent sourcing expert with over 8 years of proven global talent recruitment experience in countries like UK, US, Canada, India etc. Possess excellent knowledge of skill sourcing, recruiting and hiring processes including sourcing, interviewing, reference checking, tracking, salary negotiations, and closing. A resourceful solution focused professional with excellent interpersonal and rapport building skills.

TAG Expert – Bhushan Ahirao

MBA Graduate with 8+ years of hands on experience connecting technical experts to rewarding opportunities across US and Canada. Strong expertise in talent sourcing with thorough understanding of various HR Functions such as Recruitment, Training & Development, Performance Management, Operations, Grievance handling, employee engagement, Compensation, Attendance & Leave Management, Administration, etc. Ability to align focus and efforts towards strategic objectives of the organization

2.3 GBSI Employee Retention Initiatives

At GBSI, we are proud to have employee retention rates of more than 92% over the long term. We understand fully that today's employees are not just seeking employment but are seeking a life experience of learning, growing and sharing through a job. We have an established employee engagement and retention guideline for all team managers. Managers are evaluated on a bi yearly basis to ensure the guideline is implemented through employee feedback and surveys. Some quick headliners of our employee retention and engagement strategy are as follows:

- ✓ Encouraging Employee Creativity
- ✓ Positive Feedback and Employee Performance Celebration
- ✓ Encouraging and Fostering Employee Growth Opportunities (*trainings, certifications, seminars, etc*)
- ✓ Developing a culture of Mutual Respect in the Workplace
- ✓ Encouraging Candid Employee feedback
- ✓ Employee inclusion for strategic growth initiatives
- ✓ Developing a healthy work life balance
- ✓ Offering a competitive salary/hourly wage
- ✓ Empowering Employees with the Tools needed to Perform and Grow
- ✓ Team Connection through Celebration and Encouragement

2.4 GBSI Team Morale & Motivation Building Initiatives

Our TAG and recruitment teams are working round the clock to source the right talent, build a rapport, interview and submit candidates daily to our clients. IT Staffing and recruitment is job



of patience and never-ending tenacity as one must often go through hundreds of resume screenings, phone calls, interviews and screening rounds before finally making the right submission. We understand the importance of keeping the team morale up and motivating the team for peak performance.

Following are some quick headliners for our motivation initiatives:

- ✓ Setting Daily, Weekly & Monthly Goals and a vision (*clarity is power*)
- ✓ Setting a team purpose and individual purpose to goals (addressing the 'WHY?')
- ✓ Breaking strategies into executable chunks (*Complexity is the enemy of execution*)
- ✓ Celebrating small wins and individual achievements
- ✓ Including teams in goal setting exercises for higher ownership & accountability
- ✓ Asking team members in how they would like to be managed
- ✓ Connecting Org milestones to individual achievements & rewards
- ✓ Letting individuals pick their rewards
- ✓ Offering amazing rewards
- ✓ Fostering a culture of collaboration

2.5 GBSI Technology COE & Partnership Initiatives:

AT GBSI we understand that IT is an ever-changing landscape and it is very strategic to stay abreast of the technological advances and create internal pillars of growth. Our IT COE teams are always working to create internal environments, training schedules, KT documents to help us stay updated. As a part of the same initiative, we are heavily invested in ERP technologies – **we have our own licenses of SAP S/4 HANA system and SAP ECC system** for clients to train, collaborate, test and develop new ideas and POC's. We are **official SAP & PTC Partners** enabling us to access technical documents, training seminars, videos and courses for helping our consultants in upgrading their knowledge base. We are **currently working towards being AWS certified** to enable our team with Amazon's resources to learn and grow in cloud technologies.

2.6 IT Contract Staffing Quality Assurance:

There's a certain amount trust involved every time a company onboards a contract employee. They hope they've hired the right candidate, and trust that they've chosen an individual who will be up to the demands of the job. Sometimes things work out great. But sometimes they don't. And companies pay for the wrong move. We want to ensure that this never happens with our clients.

- ✓ **We are Details Zealots-** Our focus on quality assurance starts the moment you engage us. We don't simply identify the best fit candidates; we carefully evaluate them across a spectrum of criteria that includes education, work authorization compliance, training, skills, experience, industry specialization and cultural compatibility. By doing so, we identify the best-fit candidate technically, culturally and compliance wise. We never miss on the details.
- ✓ **We Evaluate – Screen – Interview EVERY Candidate-** We personally screen and interview every candidate. Our thorough screening process includes eVerify to ensure all GBSI



employees have the legal right to work in the United States. We also conduct background checks as required and verify previous employment, experience and references. The screening and filtering rounds also check the candidates for technical skills, communication skills and attitude. This meticulous attention to detail ensures we match exceptional people with exceptional opportunities.

- ✓ **We provide you with OPTIONS** –For all the positions we handle, we strive to provide you with a minimum of 3 of our top candidates. This enables you to have options and go through your own selection rounds when needed to evaluate the best fit and onboard the right candidate for your needs.

2.7 Candidate Work Location:

AT GBSI, we have clients and consultants located throughout the United States. Most of our customer engagements involve our candidates working onsite at customer locations with a few instances of flexibility where the candidate can travel to the locations or work remotely. Our candidate sourcing and filtering process ensures that any submitted candidate has a clear understanding of the location requirements and they are ready for the same.

We understand and assure that majority of the work will be performed onsite.

2.8 Payment Terms:

GBSI payment terms – as per Contract terms

2.9 KPI's of IT Staffing Performance Measurement:

GBSI Provides its clients with results that can be measured - & what can be measured can always be further optimized and improved. GBSI's ability to track performance, using a set of KPI's, and to share this data readily upon request is what really sets us apart from the competition and ensures our clients that they get the best value for their investment.

From Contract staffing point of view, for one of our existing customers, we measure following KPIs

- ✓ Request Acknowledgement
- ✓ CV Turnaround time
- ✓ Time to fill requirement
- ✓ Position Response Rate
- ✓ Resume Shortlist Rate
- ✓ Interview Rate
- ✓ Position closure rate

2.10 Confidentiality



We understand the vitality of computer information and sensitive data. As a part of GBSI's security measure and compliance with the RFP clauses we assure that all GBSI employees will be signing and adhering to the CPRB's confidentiality clause that information in the system will remain confidential under penalty of law.

2.11 GBSI Comprehensive IT Services Portfolio

Following is a comprehensive list of services provided by Genius Business Solutions:

1. STRATEGIC IT STAFFING

Many organizations understand the benefits of a longer-term approach to contract staffing: reduced turnover and hiring costs, improved efficiency and morale, and ultimately greater profits. Unfortunately, traditional approaches to strategic staffing are often more effective on paper than in the workplace.

GBSI boasts a differentiating talent acquisition process that makes experienced and motivated resources in niche areas available easily at the best value.

2. ERP/CRM/PLM IMPLEMENTATION SERVICES:

- ✓ ERP/CRM/PLM implementation project planning
- ✓ System design and business blueprint
- ✓ ERP/CRM/PLM implementation project management and program management
- ✓ Business process redesign and definition
- ✓ Gap analysis between industry pre-configurations and client business requirements
- ✓ Organizational change management and employee communications
- ✓ ERP/CRM/PLM training for end-users
- ✓ Form and report definition
- ✓ Data migration strategy and mapping
- ✓ Technical infrastructure upgrades
- ✓ Business process, NetWeaver, and systems integration
- ✓ Functional expertise in key ERP modules, including FICO, SD, MM, PP, CRM, and others

3. CUSTOM APPLICATION DEVELOPMENT

- ✓ ERP Custom Programming
- ✓ ERP User Exits/ Badi enhancements
- ✓ Interfaces with Legacy Applications with ERP PI middleware, Smart-forms, ERP Scripts development
- ✓ Mobile Application Developments
- ✓ Embedded application development
- ✓ Unit Testing and Integration testing of the development objects
- ✓ On-site Off-shore model
- ✓ Following is the sample list of our areas of expertise:
 - Service Oriented Architecture (SOA)
 - JAVA / .Net Back end, Front End &Fullstack Development



- Mobile- iOS & Android
- UI5, Webdynpro, SAP Personas
- SAP PI, Middleware, MQ, XML
- SAP/ Oracle Standard techniques, such as BAPI, ALE, LSMW, and Business Connector
- Industry-wide formats, such as XML and Web Services
- Non-SAP techniques using Middleware components, such as EDI, Mercator

4. DATA & CYBER SECURITY SERVICES WITH PRIVACY GOVERNANCE

- ✓ Expertise in enterprise data security tools and methodologies
- ✓ Secure Data (Capture to Use) seamlessly and enable New Customer Journeys
- ✓ Solutions include Security control frameworks, record inventory catalogues, risk mapped to data assets, policies, processes and reporting
- ✓ Enterprise Governance Risk and Compliance capability to help you consolidate, modernize
- ✓ and transform the management of risks and controls end to end
- ✓ Identity and Access Management Capabilities to simplify identity architecture, streamline Access management

5. 24X7 APPLICATION MANAGEMET & SUPPORT SERVICES

- ✓ Onsite-Offshore model
- ✓ Complete visibility of Production support activity to customer as per predetermined Service Level Agreement (SLA)
- ✓ Performance optimization and Background job monitoring for optimal system performance
- ✓ Includes Proactive continuous improvement suggestion

6. ENTERPRISE SOFTWARE TESTING SOLUTIONS

- ✓ Technical and Functional upgrade & Testing of ERP , SCM and CRM systems
- ✓ Continuous Improvement projects, Data Archiving, Complete Data Migration services including data mapping, development of data load programs and data cleansing reports.
- ✓ End to End testing of processes spanning different systems and technologies
- ✓ Regression Testing of Implemented Business Processes
- ✓ Automated Test Tool

7. CORPORATE TRAINING

- ✓ A well-trained end user will help you realize the return on investment in your business applications and processes. We understand that the proper solution training is an important part of your business transformation. Our experienced consultants help you take on new initiatives more seamlessly by empowering you with a more productive workforce.

8. CLOUD SERVICES

- ✓ Cloud networking solutions to help accelerate applications, reduce bandwidth costs and successfully bring the Internet and public clouds into the private WAN
- ✓ Cloud-based application delivery controller solutions to deliver web-based applications to users on any device, anywhere in the world



- ✓ Cloud apps monitoring to provide the enterprise executives, the critical insight they need to extract
- ✓ business value from cloud-based applications or applications currently migrating to the cloud

9. IMPLEMENTATION CONSULTING

- ✓ Managed services/Augmentation for your internal Implementation teams with our experienced consultants reduce risk of implementation and enables you to build the internal center of excellence (COE)

10. DATA ANALYTICS SERVICES

- ✓ Building predictive algorithms in SAS, R, and HANA using PALs, SQL Script, and R. Our predictive analytics offerings support a comprehensive enterprise-wide strategy around customer, marketing, pricing, risk, and supply chain analytics.
- ✓ Big Data experts in capabilities of Hadoop development and administration as well as HANA modeling and administration
- ✓ Development of rich data vizualizations for easy consumption and analysis using advanced Analytics tools like Qlik, Tableau, Zoho, etc
- ✓ Installing and Configuring Hadoop on new environment Developing applications using MapReduce Programming

Section 3: Pricing

Please find the spreadsheet – Attachment (A) Pricing Page to find more details pricing breakdown. We would like to highlight the fact that our clients have always rated us as the top supplier for value delivery – we always beat marketing pricing WITHOUT compromising on quality. Our relentless drive on operational cost reduction and marketing optimization helps us save top dollars which can be passed on to our clients for better rate competitiveness.

EXHIBIT A - Pricing Page

Contract Item	Description	Unit of Measure	Estimated Quantity	Unit Cost	Extended Cost
5.1.1.1	Contract Services #1 – Professional Application Developers	Hourly	2080	64	\$ 133,120.00 -
5.1.1.1	Optional Renewal Year 2 for Contract Services #1 – Professional Application Developers	Hourly	2080	67	\$ 139,360.00 -
5.1.1.1	Optional Renewal Year 3 for Contract Services #1 – Professional Application Developers	Hourly	2080	70	\$ 145,600.00 -
5.1.1.1	Optional Renewal Year 4 for Contract Services #1 – Professional Application Developers	Hourly	2080	70	\$ 145,600.00 -
				Total Cost	\$ 563,680.00 -

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Genius Business Solutions, Inc.

(Name, Title)
Shivaji Patil, Director IT Business Development

(Printed Name and Title)
1711 5TH AVE , Suite#2, Moline, IL, 61265


(Address)
309 269 2551

(Phone Number) / (Fax Number)
Shivaji@GeniusBsi.com

(email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Genius Business Solutions, Inc

(Company)


(Authorized Signature) (Representative Name, Title)
Shivaji Patil, Director - IT Business Development

(Printed Name and Title of Authorized Representative)
May 12, 2020

(Date)
309 269 2551

(Phone Number) (Fax Number)

Documentation of Work Experience

As per section 4: mandatory qualifications; the vendor must provide documentation to validate the following requirements. Exhibit B – Required Documentation Verification Form must be completed in its entirety and should be submitted with vendor's bid response, and must be submitted prior to award.

Skillsets

4.1.1 The Vendor must provide a Senior Applications Developer contractor with prior experience in the following applied knowledge and skillsets.

- Microsoft Visual Studio 2013
- VB.NET
- XML
- ASP.NET
- CSS
- HTML
- JavaScript
- SQL Server 2012
- SQL Server Reporting Services (SSRS)

Project and Work Experience

4.1.2 The Vendor must provide a Senior Applications Developer Contractor with a minimum of two (2) years of paid experience working on projects in each of the following applications:

- Debugging Code and coding for existing systems within Microsoft Visual Studio 2013.
- Documenting in code an explanation of the code changes made throughout the development process
- Working on a team with business analysts to define new features that the contractor must then code and integrate with existing systems
- Working on a team with developers to upgrade and configure existing Code
- Software testing, including system integration and regression testing, to ensure application changes continue to meet the business needs

Concurrent experience is acceptable and must be documented on the applicable Required Documentation Verification Forms (Exhibit B).

EXHIBIT B – Required Documentation Verification Form: Hemanth Opputuri

The Applications Developer Contractor must provide project information, their role, the utilized skillsets from section 4.1.1 and experience as described in section 4.1.2.

Please complete your information. Do not handwrite the information below.

Project 1:	USDA-RD, St Louis, MO
Duration:	June 2019- Current (One Year)
Role performed on Project:	.Net application developer
Explanation of work performed using Skillsets in 4.1.1	Mange the applications of rural development. Validate and deploy the code. Enhance the application with specific requirement from business. Resolve the production issues. Worked with Visual studio 2017. Database is SQL 2018. Modified the stored procedures. Worked on the enhancing the dashboards for internal web application that shows all the details from various vendors. Application is classic ASP and HTML5. Added the new styling components.
Project 2:	CDK Global, Destin, FL
Duration:	Feb2019 – May 2019 (04 Months)
Role performed on Project:	Developer/Tester
Explanation of work performed using Skillsets in 4.1.1	Developed and Modified the dashboard application that is primarily used by major automotive dealers. Added the React components, completely modified the user interface. Changed the API call, utilized web api for this. Primarily worked on the UI with React and modifying the SQL stored procedures to reduce the loading time. Also worked with Selenium for automation testing alongside with NUnit developer testing. Development is in Visual studio 2014. Generated the reports by consuming the data from excel to user specified reports . Customization and styling the reports. Had developed the drill down reports using SSRS for the differentiation based on the region and divisions.
Project 3:	Florida Blue, Jacksonville, Florida
Duration:	June 2018 – Jan 2019 (08 Months)
Role performed on Project:	.Net Developer
Explanation of work performed using Skillsets in 4.1.1	Development using Visual studio 2017. The framework used is Core 2.0. Developed the internal application that merges two different applications and removing the redundant columns. Used Angular 6 and Web API for back end calls. Wrote stored procedures to merge the data and performed the sql tuning to reduce the load time. Made use of material angular for styling. Dapper to retrieve the data from database.
Project 4:	Anthem, Norfolk, VA
Duration:	Aug 2017- May 2018 (09 Months)
Role performed on Project:	.Net Developer

EXHIBIT B – Required Documentation Verification Form: Hemanth Opputuri

Explanation of work performed using Skillsets in 4.1.1	Developed the desktop application in Visual studio 2015. Framework used is WPF- DevExpress. Worked on the security primarily log4net framework. Developed the UI using DevExpress. The database worked on is SQL 2014. Wrote stored procedures to get the effective data. Developed the crystal reports from the data consumed from different states for the statistical analysis based on the regions. Developed the reports using complex formulas and to query the database to generate different types of ad-hoc reports using SSRS.
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Note: If more room is needed then attach remaining information on a separate sheet.

EXHIBIT B – Required Documentation Verification Form: Hemanth Opputuri

Section 4.1.2 - Debugging Code for existing systems within Microsoft Visual Studio 2013. Documenting code changes consistently throughout the development process

Previous Project: CDK Global

ProjectStartDate: February 2019

DateCompleted: June 2019

Project Description: Developing the dashboard web application that displays all the product details from various zones, locations. It needs to get the data from two different internal applications and show it without redundancy. Proper filters needed to be added for the enhanced display. Business preferred styling is needed with as many filters as possible to display the accurate and large data with the images in very less time.

Contractor's Role: .Net Developer

Skillsets Utilized: React JS, C#, Entity Framework, SQL, Web API, TFS, Confluence, Agile Methodology. Selenium, NUnit.

Location: Destin, Florida

Project URL:

(if applicable)

Project Manager / Supervisor:

Sathish Balusha

PhoneNumber:

EmailAddress: Sathish.balusha@cdkglobal.com

EXHIBIT B – Required Documentation Verification Form: Hemanth Opputuri

Note: If more room is needed then attach remaining information on a separate sheet.

EXHIBIT B – Required Documentation Verification Form: Hemanth Opputuri

Section 4.1.2 -Working on a team with business analysts to define new features that the contractor must then code and integrate for existing systems

Previous Project: Anthem

ProjectStartDate: August 2017

DateCompleted: May 2018

Project Description: Developed the Health service delivery application that gets data from different states, provided as tool for business users. It needs to have multiple criteria to get data in easier format. It was a desktop application which should be having minimal screens and high resolutions. Initially decided to go with WPF. But later on, have suggested the Devexpress which comes with the WPF and more expressive. This had made work bit easier and quick. Mostly utilized the Devexpress functionality,

Contractor’s Role: .Net Developer

Skillsets Utilized: C#, WPF, Entity framework, SQL, GIT, Scrum .

Location: Norfolk, VA

Project URL:

(if applicable)

Project Manager /

Supervisor:Dylan Ryan

PhoneNumber:757-434-5558

EmailAddress:ryan.dylan@anthem.com

EXHIBIT B – Required Documentation Verification Form: Hemanth Opputuri

EXHIBIT B – Required Documentation Verification Form: Hemanth Opputuri

Section 4.1.2 -Working on a team with developers to upgrade and configure existing code

Previous Project: Florida Blue

ProjectStartDate: June 2018

DateCompleted: February 2019

Project Description: Develop new branch in the existing application, the data from different campaigns needs to be go into single application, having the executive users to perform their roles smoothly. It should have all the information for the third party vendors to remind the customers about their halth care plans and there by providing substantial service. For this we have worked with Angular components and Core 2.0 framework. It also should have less screens and minimal clicks. Backend services are done with Web API

Contractor’s Role: .Net Developer

Skillsets Utilized: C#, Angular, Material Angular, Web API, Core 2.0 ,nUnit, TFS, Agile, Confluence, Jira.

Location:Jacksonville ,FL

Project URL:

(if applicable)

Project Manager / Supervisor:

Madhavi Reddy

PhoneNumber:

EmailAddress:reddy.madhavi@bcbsfl.com

EXHIBIT B – Required Documentation Verification Form

Section 4.1.2 -Software testing, including system integration and regression testing, to ensure application changes continue to meet the business needs

Previous Project: Stifel Financial

ProjectStartDate: November 2016 DateCompleted: July 2017

Project Description: This is anClickOnce application. Merger has happened and all the applications needed to be tested and migrated to single repository. There has been conflict with SVN and TFS. All the applications needed to be in TFS even with reposition history as well. For this I had used native git commands and was able to get the work done with the revision history. Had got some issues with the legacy applications, VB applications. Migrated them to C# and tested with NUnit. Also used selenium test cases to verify the working scenarios. Worked extensively with testing team in writing the unit test cases for the applications.

Contractor’s Role: .Net Developer

Skillsets Utilized: C#, VB, ASP.Net, SQL, Web API, Angular ,nUnit, Selenium, TFS, GIT.

Location: St louis ,MO

Project URL: _____
(if applicable)

Project Manager / Supervisor:

Neimmo Mathews

PhoneNumber:

EmailAddress: Mathews.neimmo@stifel.com

EXHIBIT B – Required Documentation Verification Form

Note: If more room is needed then attach remaining information on a separate sheet.

Documentation of Work Experience

As per section 4: mandatory qualifications; the vendor must provide documentation to validate the following requirements. Exhibit B – Required Documentation Verification Form must be completed in its entirety and should be submitted with vendor's bid response, and must be submitted prior to award.

Skillsets

4.1.1 The Vendor must provide a Senior Applications Developer contractor with prior experience in the following applied knowledge and skillsets.

- Microsoft Visual Studio 2013
- VB.NET
- XML
- ASP.NET
- CSS
- HTML
- JavaScript
- SQL Server 2012
- SQL Server Reporting Services (SSRS)

Project and Work Experience

4.1.2 The Vendor must provide a Senior Applications Developer Contractor with a minimum of two (2) years of paid experience working on projects in each of the following applications:

- Debugging Code and coding for existing systems within Microsoft Visual Studio 2013.
- Documenting in code an explanation of the code changes made throughout the development process
- Working on a team with business analysts to define new features that the contractor must then code and integrate with existing systems
- Working on a team with developers to upgrade and configure existing Code
- Software testing, including system integration and regression testing, to ensure application changes continue to meet the business needs

Concurrent experience is acceptable and must be documented on the applicable Required Documentation Verification Forms (Exhibit B).

EXHIBIT B – Required Documentation Verification Form: Prathyusha Padi

The Applications Developer Contractor must provide project information, their role, the utilized skillsets from section 4.1.1 and experience as described in section 4.1.2.

Please complete your information. Do not handwrite the information below.

Project 1:	HCA Healthcare, Nashville, TN
Duration:	March 2020 - Present
Role performed on Project:	.Net Developer
Explanation of work performed using Skillsets in 4.1.1	<ul style="list-style-type: none"> • Developed Web Application and Migration of Application to Angular 7 Application. • Worked on .NET Security features such as Authentication & Authorization, Forms-based Authentication, Authorizing Users, Roles and User Account Impersonation. • Created a RESTful Web API service using ASP.NET Web API generate data for the EMS which was then consumed in the front end by Angular 7. • .Net technologies used: Visual Studio 2019, ASP.NET, .net core 3.0, SQL Server, Web Services, ADO.NET, AJAX, JavaScript, HTML, CSS, Java Script, Angular7, GITLAB.
Project 2:	Educational Funding Company Inc. Dallas, Texas
Duration:	July 2018 – Feb 2020
Role performed on Project:	Web Application Development Team (https://efcmartialartsbilling.com/) .Net Developer
Explanation of work performed using Skillsets in 4.1.1	<ul style="list-style-type: none"> • Involved in development of application and enhancement of existing applications to provide additional functionality. • Designed and developed the Application using C#.NET, ASP.Net MVC and deployed into App Service in Azure. • Developed and assisted in migration of web application to Angular 4 Application. I took the responsibility of Architecture of the standalone module for the complete migration of the module. • Worked on Data Access layer with dataset and data adapter which interacts with SQL Database. Also Worked with SQL Server Reporting Services (SSRS) for providing comprehensive reporting functionality for variety of data sources. • Net technologies used: Visual Studio, ASP.NET, C#, SQL Server, Web Services, ADO.NET, AJAX, JavaScript, HTML, CSS, JavaScript, Angular4, Azure Portal.
Project 3:	Educational Funding Company Inc. (Dallas, Texas)

EXHIBIT B – Required Documentation Verification Form: Prathyusha Padi

Duration:	Jul 2017-July2018
Role performed on Project:	Mobile Application Development Team (https://kinapptech.com/) Xamarin and .Net Developer
Explanation of work performed using Skillsets in 4.1.1	<ul style="list-style-type: none"> • Developed application on both android and IOS using SDK i.e. as Xamarin studio. (Xamarin Forms). • Developed applications for IOS and Android using Xamarin forms to share average code of 80 -90% between the platforms. • Designed and Developed Twilio based SMS phone verification and messaging system. • Developed Check-in feature, Chat, Push Notifications in all platforms using the Silver light platform and C# and using JSON as the data -source. • Created Top Level View for Xamarin. IOS and Xamarin. Android. Maintained a unique look and feel across the Application. • Mobile Technologies used: Xamarin. IOS, Xamarin Android, C#, .Net, ADO.Net, WCF REST Service, MVC, .Net Framework, Visual Studio Community, Xamarin Studio, HTML, CSS, Angular, SQL Server.
Project 4:	Tata Consultancy Services(Chennai, India)
Duration:	Oct 2015- Jun 2016
Role performed on Project:	GenRe(Web Application Development Team) .Net Developer
Explanation of work performed using Skillsets in 4.1.1	<ul style="list-style-type: none"> • Involved in Full Software Development Life Cycle (SDLC) and identifying the requirements and defining the business rules to user requirements. • Developed components in C# using ADO.NET to provide the functionality for the Data Access Layer and give access to the database for Inserting, Updating, Deleting and getting the information from the database through Business Logic Layer. • .Net Technologies used: ASP.NET, jQuery, WEB API, CSS3, Java Script, Angular, AJAX, WCF, SQL Server, Visual Studio IDE 2013, MSTFS.
Project 5:	Tata Consultancy Services(Chennai, India)

EXHIBIT B – Required Documentation Verification Form: Prathyusha Padi

Duration:	Jun 2014 – Sep2015
Role performed on Project:	Legacy (Development and Support Team) .Net Developer
Explanation of work performed using Skillsets in 4.1.1	<ul style="list-style-type: none">● Developed the data access layer with C# and ADO.NET.● Used Master Pages for achieving uniformity throughout the application.● Used ASP.NET AJAX Controls, Custom User Controls wherever required in the application.● Used AngularJS filters for search, sorting, pagination and custom filters.● Extensively involved in Unit testing for each module.● Documentation for the modules is prepared for further reference like Document of Understanding and Program specs.● Net Technologies: Visual Studio2013, SQL Server, ASP.NET, WSDL, Entity Framework, Web API, .NET 2.0, C#, ADO .NET, Web Services, Java Script, Angular.

Note: If more room is needed then attach remaining information on a separate sheet.

EXHIBIT B – Required Documentation Verification Form: Prathyusha Padi

Section 4.1.2 - Debugging Code for existing systems within Microsoft Visual Studio 2013. Documenting code changes consistently throughout the development process

Previous Project:

Educational Funding Company Inc. Dallas, Texas

ProjectStartDate: July 2018

DateCompleted: Feb 2020

Project Description:

- Involved in development of application and enhancement of existing applications to provide additional functionality.
 - Developing and researching new and efficient means of application development.

Contractor’s Role: .net Developer

Skillssets Utilized: Visual Studio 2015, ASP.NET, C#, SQL Server, Web Services, ADO.NET, AJAX, Java Script, HTML, CSS, Angular7, GITLAB

Location: Dallas,TX

Project URL: <https://efcmartialartsbilling.com/>

(if applicable)

Project Manager / Supervisor:

Pooja Naidu

EmailAddress:pooja@efconline.com

EXHIBIT B – Required Documentation Verification Form: Prathyusha Padi

Note: If more room is needed then attach remaining information on a separate sheet.

EXHIBIT B – Required Documentation Verification Form: Prathyusha Padi

Section 4.1.2 -Working on a team with business analysts to define new features that the contractor must then code and integrate for existing systems

Previous Project:

Educational Funding Company Inc. Dallas, Texas

ProjectStartDate: July 2018

DateCompleted: Feb 2020

Project Description:

- Worked on Data Access layer with dataset and data adapter which interacts with SQL Database. Also Worked with **SQL Server Reporting Services (SSRS)** for providing comprehensive reporting functionality for variety of data sources
 - Worked on .NET Security features such as Authentication & Authorization, Forms-based Authentication, Authorizing Users, Roles and User Account Impersonation.
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Contractor’s Role: .Net Developer

Skillssets Utilized: Visual Studio 2015, ASP.NET, C#, SQL Server, Web Services, ADO.NET, AJAX, Java Script, HTML, CSS, Angular7, GITLAB

Location: Dallas, TX

Project URL:<https://efcmartialartsbilling.com/>

(if applicable)

Project Manager / Supervisor:

Pooja Naidu

EmailAddress: pooja@efconline.com

EXHIBIT B – Required Documentation Verification Form: Prathyusha Padi

EXHIBIT B – Required Documentation Verification Form: Prathyusha Padi

Section 4.1.2 -Working on a team with developers to upgrade and configure existing code

Previous Project:

HCA Healthcare

ProjectStartDate: March 2020

DateCompleted: Till Date

Project Description:

- Designed and developed the Application using **C#.NET, ASP.Net MVC** and deployed into App Service in **Azure**.
- Made changes as required in the existing SQL functions, stored procedures and packages and refined the data model.

Contractor’s Role: .net Developer

Skillssets Utilized: Visual Studio 2015, ASP.NET, C#, SQL Server, Web Services, ADO.NET, AJAX, Java Script, HTML, CSS, Angular7, GITLAB

Location:**Nashville , Tennessee**

Project URL:

(if applicable)

Project Manager / Supervisor:

Srinivas Munagala

EmailAddress:srinivas.munagala@hcahealthcare.com

EXHIBIT B – Required Documentation Verification Form

Section 4.1.2 -Software testing, including system integration and regression testing, to ensure application changes continue to meet the business needs

Previous Project:

Educational Funding Company Inc. Dallas, Texas

ProjectStartDate: July 2018

DateCompleted: Feb 2020

Project Description:

- Performed multithreading programming to improve the application performance.
 - Developed Unit Test Scenarios and tested Test Scenarios in Web methods using NUnit.
 - Used **GITLAB** for repository/Code version Management.
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Contractor’s Role: .Net Developer

Skillssets Utilized: Visual Studio 2015, ASP.NET, C#, SQL Server, Web Services, ADO.NET, AJAX, Java Script, HTML, CSS, Angular7, GITLAB

Location: Dallas, TX

Project URL: <https://efcmartialartsbilling.com/>

(if applicable)

Project Manager / Supervisor:

Pooja Naidu

EmailAddress: pooja@efconline.com

EXHIBIT B – Required Documentation Verification Form

Note: If more room is needed then attach remaining information on a separate sheet.

Documentation of Work Experience

As per section 4: mandatory qualifications; the vendor must provide documentation to validate the following requirements. Exhibit B – Required Documentation Verification Form must be completed in its entirety and should be submitted with vendor's bid response and must be submitted prior to award.

Skillsets

4.1.1 The Vendor must provide a Senior Applications Developer contractor with prior experience in the following applied knowledge and skillsets.

- Microsoft Visual Studio 2013
- VB.NET
- XML
- ASP.NET
- CSS
- HTML
- JavaScript
- SQL Server 2012
- SQL Server Reporting Services (SSRS)

Project and Work Experience

4.1.2 The Vendor must provide a Senior Applications Developer Contractor with a minimum of two (2) years of paid experience working on projects in each of the following applications:

- Debugging Code and coding for existing systems within Microsoft Visual Studio 2013.
- Documenting in code an explanation of the code changes made throughout the development process
- Working on a team with business analysts to define new features that the contractor must then code and integrate with existing systems
- Working on a team with developers to upgrade and configure existing Code
- Software testing, including system integration and regression testing, to ensure application changes continue to meet the business needs

Concurrent experience is acceptable and must be documented on the applicable Required Documentation Verification Forms (Exhibit B).

EXHIBIT B – Required Documentation Verification Form: Sailaja Anne

The Applications Developer Contractor must provide project information, their role, the utilized skillsets from section 4.1.1 and experience as described in section 4.1.2.

Please complete your information. Do not handwrite the information below.

Project 1:	Goldman Sachs, NYC, NY
Duration:	Jan 2018- Present
Role performed on Project:	Senior .NET Developer
Explanation of work performed using Skillsets in 4.1.1	Develop modules for windows, web applications and integration tiers using .NET technologies like .Net Framework 4.5, Visual Basic, C#, VBA, MS Excel Macros, JavaScript, JQuery, HTML5/CSS3, XML and third-party objects.
Project 2:	Charter Communications, St.Louis, MO
Duration:	Feb 2016 - Dec 2017
Role performed on Project:	.NET Developer
Explanation of work performed using Skillsets in 4.1.1	<ul style="list-style-type: none"> • Developed validation rules both client side and server side using JavaScript and validation controls. • Web application using ASP.NET, C#, VB.NET, JavaScript, JSON, HTML and CSS. • Participated in development of a well responsive single page application using AngularJS framework, JavaScript, and jQuery in conjunction with HTML5, CSS3 standards, with front-end UI team. • Used SQL Server as backend database and worked in modifying, writing new stored procedures, views and user defined functions.
Project 3:	BCBS, Chicago, IL
Duration:	Jan 2015 -Feb 2016
Role performed on Project:	.Net Developer
Explanation of work performed using Skillsets in 4.1.1	<ul style="list-style-type: none"> • Create and unit test intricate client-side interactions with JQuery and JavaScript. • Worked in ASP.NET security mechanism such as Impersonation, Authentication and Authorization • Optimizing, debugging and creating T-SQL stored procedures in SQL 2012 R2 • Implemented new designs, porting and styling legacy pages, integrating JQuery plugins. • Used the latest Bootstrap CSS to provide consistent styling for mobile applications.

EXHIBIT B – Required Documentation Verification Form: Sailaja Anne

	<ul style="list-style-type: none"> Created the reports required for multiple projects using SSRS reporting services. Created the required jobs using SSIS services. Collaborated with other developers, business analysts, and cross department teams in conceptualizing and developing new reports, actionable data and insights, and enhancements.
Project 4:	Serco Pvt. Limited, Hyderabad, India.
Duration:	Programmer Analyst
Role performed on Project:	Dec 2013 – Dec 2014
Explanation of work performed using Skillsets in 4.1.1	<ul style="list-style-type: none"> Designed pages using HTML, CSS and used JavaScript to change design at runtime. Created Web pages with ASP.NET using master pages with C# and VB.NET as programming languages Developed validation rules both client side and server side using JavaScript and validation controls. Used ASP.NET, AJAX to improve the performance of the application. Written Stored Procedures, Views, User defined functions in SQL Server and used ADO.NET classes extensively for performing CRUD operations. Worked on other modules with Oracle as database and Toad for SQL development. Created reports using Crystal Reports and SSRS.

Note: If more room is needed then attach remaining information on a separate sheet.

Project 5:	Gem Soft Tech Solutions, Hyderabad, India
Duration:	Software Intern & Software Developer
Role performed on Project:	Feb 2012 – Dec 2013
Explanation of work performed using Skillsets in 4.1.1	<ul style="list-style-type: none"> Worked on all layers like presentation, business and data layers with C# as programming language. Used client-side technologies like HTML, CSS and JavaScript for designing pages and validations as per business requirements. Implemented server caching techniques,

EXHIBIT B – Required Documentation Verification Form: Sailaja Anne

	<p>state management, forms authentication, multiple master pages.</p> <ul style="list-style-type: none">• Developed UI for various Modules like Payroll, Marketing etc., using .NET rich web server controls like Data grid, data list etc., and used extensively ADO.NET.• Integrated newly built components with existing systems.• Developed user controls and wrote JavaScript to accommodate client-side validations.
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EXHIBIT B – Required Documentation Verification Form: Sailaja Anne

Section 4.1.2 - Debugging Code for existing systems within Microsoft Visual Studio 2013. Documenting code changes consistently throughout the development process

Previous Project:Goldman Sachs

ProjectStartDate: Jan 2018

DateCompleted:Present

Project Description: Work within multiple software development life cycle (SDLC) models including Waterfall and Agile.Build micro services for the delivery of software products across the enterprise.Utilize third-party software development kits and APIs to rapidly develop solutions.Creating and maintaining the ASP.NET based websites and their web applications as per the initial guidelines of the client and providing Level 3 Production Support.

•

Skillsets Utilized:ASP.NET, C#, Vb.net, Macros, Javascript, CSS, HTML, jQuery,Visual Studio 2015, TFS, SVN, Oracle 11g, PL/SQL.

.

Location: NYC, NY

Contractor's Role: Senior .Net developer

Project URL:

(if applicable)

Project Manager / Supervisor:Kushal Reddy

PhoneNumber:2488212902

EmailAddress:kanmantkushal@gmail.com

Note: If more room is needed then attach remaining information on a separate sheet

EXHIBIT B – Required Documentation Verification Form: Sailaja Anne

Section 4.1.2 -Working on a team with business analysts to define new features that the contractor must then code and integrate for existing systems

Previous Project:Charter Communications

ProjectStartDate: Feb 2016

DateCompleted: Dec 2017

Project Description: Created knockout.js widget subsystem within a .NET jdash dashboard using typescript and inheritance. Created several knockout custom bindings and components to keep UI component modularity and DOM manipulation separate from business logic. Created client/server-side converters to map Knockout models with ASP.NET. Consuming and creating new services using Windows Communication Foundation (WCF). Used SQL Server as backend database and worked in modifying, writing new stored procedures, views and user defined functions.

Contractor’s Role: .Net developer

Skillsets Utilized: ASP.NET, C#, JavaScript, Angular 2, Typescript 2.6 ,Knockout Js , CSS, HTML, jQuery, NUnit, Debugging, Visual Studio 2015, PL/SQL, TFS, GitHub, Bootstrap, Entity Framework (EF), Team Foundation Server (TFS), Teamwork, Agile, Scrum.

Location:St.Louis, MO

Project URL:

(if applicable)

Project Manager: Sri Raghav

PhoneNumber:(401)999-0761

EmailAddress:C-Sriraghav.Sira@charter.com

EXHIBIT B – Required Documentation Verification Form: Sailaja Anne

Section 4.1.2 -Working on a team with developers to upgrade and configure existing code

Previous Project:BCBS

ProjectStartDate:Jan 2015

DateCompleted:Feb 2016

Project Description: BCBS Insurance is one of the largest insurers in the nation and since several years it has been developing applications for processing financial business. Policy Manager Project is mainly used by the customers and the financial staff for maintaining the details of various personal information and different insurance policies, payment history, and billing cycle. It also allows searching policies depending upon various search criteria.

Contractor's Role: .Net Developer

Skillsets Utilized: Net Framework 4.0, C#.Net, MVC, Visual Studio 2013, JavaScript, AJAX, JQuery, Entity Framework, WCF, IIS, XML, SQL Server 2012, LINQ, TFS.

Location: Chicago, IL

Project URL:

(if applicable)

Project Manager: Sai Prakash

PhoneNumber: 9139994156

EmailAddress:prakash99@gmail.com

EXHIBIT B – Required Documentation Verification Form

Section 4.1.2 -Software testing, including system integration and regression testing, to ensure application changes continue to meet the business needs

Previous Project:Serco Pvt. Limited

ProjectStartDate:Dec 2013

DateCompleted: Dec 2014

Project Description:As part of a statewide Highway Safety Grant project, a Web based application was designed to collect and transmit various forms of data. It provides officers with all of the functionality needed to record and retrieve incident information wherever and whenever an incident occurs. The application provides organizations with a state-of-the-art information management to streamline and automate the capture and transfer of incident data in the field.

Contractor’s Role: Programmer Analyst

Skillsets Utilized: ASP.NET, C#, VB.NET, .NET Framework 3.5, WCF, ADO.NET, SQL Server, Oracle 9i, Toad, MS Access, ReactJS, Crystal Reports, Team Foundation Server

Location: Hyderabad, India

Project URL:

(if applicable)

Project Manager: Harshath

PhoneNumber:+918790264200

EmailAddress: harshath.p@gmail.com

EXHIBIT B – Required Documentation Verification Form

Note: If more room is needed then attach remaining information on a separate sheet.

Documentation of Work Experience

As per section 4: mandatory qualifications; the vendor must provide documentation to validate the following requirements. Exhibit B – Required Documentation Verification Form must be completed in its entirety and should be submitted with vendor's bid response, and must be submitted prior to award.

Skillsets

4.1.1 The Vendor must provide a Senior Applications Developer contractor with prior experience in the following applied knowledge and skillsets.

- Microsoft Visual Studio 2013
- VB.NET
- XML
- ASP.NET
- CSS
- HTML
- JavaScript
- SQL Server 2012
- SQL Server Reporting Services (SSRS)

Project and Work Experience

4.1.2 The Vendor must provide a Senior Applications Developer Contractor with a minimum of two (2) years of paid experience working on projects in each of the following applications:

- Debugging Code and coding for existing systems within Microsoft Visual Studio 2013.
- Documenting in code an explanation of the code changes made throughout the development process
- Working on a team with business analysts to define new features that the contractor must then code and integrate with existing systems
- Working on a team with developers to upgrade and configure existing Code
- Software testing, including system integration and regression testing, to ensure application changes continue to meet the business needs

Concurrent experience is acceptable and must be documented on the applicable Required Documentation Verification Forms (Exhibit B).

EXHIBIT B – Required Documentation Verification Form : Ram Bhagawaty

The Applications Developer Contractor must provide project information, their role, the utilized skillsets from section 4.1.1 and experience as described in section 4.1.2. Please complete your information. Do not handwrite the information below.

Project 1:	<u>CARESTREAM HEALTH</u>
Duration:	<u>MARCH 2018- CURRENT</u>
Role performed on Project:	Sr Software Engineer
Explanation of work performed using Skillsets in 4.1.1	MS.NET Framework 4.5, C#, ASP.NET MVC. Sql Server 2018, NHibernate, Powershell, Windows Registry, Inno Installer, Automapper, Castle Windsor(Dependency Injection), AngularJS(1.5), NUnit, Resharper, ESLint, GIT, Jenkins
Project 2:	<u>VIGON INTERNATIONAL, INC</u>
Duration:	<u>SEP 2017- FEB2018</u>
Role performed on Project:	Sr .Net Developer
Explanation of work performed using Skillsets in 4.1.1	MS.NET Framework 4.5,Newtonsoft JSON,ABAS ERP, C#, ASP.NET, Web API , SQL Server 2017, ADO .Net, WinForms, SSRS, Microsoft Reports, Visual Studio Online(VSO), TFS, Java.
Project 3:	<u>MUSEUM OF NATURAL HISTORY, NEW YORK CITY</u>
Duration:	<u>DEC 2016 –JULY 2017</u>
Role performed on Project:	Sr .Net Developer
Explanation of work performed using Skillsets in 4.1.1	MS.NET Framework 4.5, AngularJS -1.5, C#, ASP.NET,MVC 5, Web API , SQL Server 2012, Entity Framework, Visual Studio Online(VSO), TFS, SendGrid.
Project 4:	<u>CONSERVICE LLC, LOGAN, UT</u>
Duration:	<u>JUN 2012 – NOV 2016</u>
Role performed on Project:	.Net Developer
Explanation of work performed using Skillsets in 4.1.1	MS.NET Framework 4.5, C#, AngularJS, LINQ, ADO .NET, HTML 5, SQL Server 2014, Scrum, TFS.

Note: If more room is needed then attach remaining information on a separate sheet.

EXHIBIT B – Required Documentation Verification Form : Ram Bhagawaty

Section 4.1.2 - Debugging Code for existing systems within Microsoft Visual Studio 2013. Documenting code changes consistently throughout the development process

Previous Project:CARESTREAM HEALTH

ProjectStartDate:March 2018

DateCompleted: Till Date

Project Description:

Carestream Health ,formerly Eastman Kodak’s health Group is an independent subsidiary of Onex Corporation, Toronto, Ontario, Canada. It is a worldwide provider of medical imaging systems and IT solutions; X-ray imaging systems for non-destructive testing; and precision contract coating services for a wide range of industrial, medical, electronic and other applications

Contractor’s Role:**Sr Software Engineer**

Skillsets Utilized:MS.NET Framework 4.5, C#, ASP.NET MVC. Sql Server 2018, NHibernate, Powershell, Windows Registry, Inno Installer, Automapper, Castle Windsor(Dependency Injection), AngularJS(1.5), NUnit, Resharper, ESLint, GIT, Jenkins

Location:.,ROCHESTER, NY

Project URL:

(if applicable)

Project Manager / Supervisor:

Frank West , Manager

Component Software

PhoneNumber:

EmailAddress:Frank.West1@carestream.com

EXHIBIT B – Required Documentation Verification Form : Ram Bhagawaty

Note: If more room is needed then attach remaining information on a separate sheet.

EXHIBIT B – Required Documentation Verification Form : Ram Bhagawaty

Section 4.1.2 -Working on a team with business analysts to define new features that the contractor must then code and integrate for existing systems

Previous Project:VIGON INTERNATIONAL, INC., EAST STROUDSBURG, PA

ProjectStartDate:SEP 2017- DateCompleted:FEB2018

Project Description:

Vigon International, Inc. is a manufacturer and supplier of high quality specialty ingredients. Vigon develops and maintains unique strategic partnerships with major global ingredient manufacturers, providing over 2,000 different products and servicing customers in select flavor, fragrance, cosmetic, and specialty ingredient market segments.

Contractor’s Role:Sr. Net Developer

Skillsets Utilized:

MS.NET Framework 4.5, Newtonsoft JSON, ABAS ERP, C#, ASP.NET, Web API , SQL Server 2017, ADO .Net, WinForms, SSRS, Microsoft Reports, Visual Studio Online(VSO), TFS, Java.

Location:EAST STROUDSBURG, PA

Project URL:

(if applicable)

Project Manager / Supervisor: Peter Crimi

PhoneNumber:1.570.422.601

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EmailAddress: pcrimi@vigon.com

EXHIBIT B – Required Documentation Verification Form : Ram Bhagawaty

EXHIBIT B – Required Documentation Verification Form : Ram Bhagawaty

Section 4.1.2 -Working on a team with developers to upgrade and configure existing code

Previous Project:MUSEUM OF NATURAL HISTORY, NEW YORK CITY,

ProjectStartDate:DEC 2016

DateCompleted:–JULY 2017

Project Description:

Urban Advantage(UA) is a standards-based partnership program designed to improve school student’s understanding of scientific enquiry through collaborations between urban public-school systems and cultural institutions such as zoos, botanical gardens, museums and science centers. It was started in 2004 in New York City by the American Museum of Natural History(AMNH) in collaboration with other cultural institutions such as the Brooklyn Botanical Garden (BBG), with leadership funding from the New York City Council.

Contractor’s Role:**Sr .Net Developer**

Skillsets Utilized:

MS.NET Framework 4.5, AngularJS -1.5, C#, ASP.NET,MVC 5, Web API , SQL Server 2012, Entity Framework, Visual Studio Online(VSO), TFS, SendGrid.

Location:NEW YORK CITY,

Project URL:

(if applicable)

Project Manager / Supervisor: **Ashish George**

Phone Number: (212) 313-7362

Email Address: **ageorge@amnh.org**

EXHIBIT B – Required Documentation Verification Form

Section 4.1.2 -Software testing, including system integration and regression testing, to ensure application changes continue to meet the business needs

Previous Project:CONSERVICE LLC, LOGAN, UT

ProjectStartDate:June 2012

DateCompleted: Nov 2016

Project Description:

Conservice is an industry leader in Utility Billing and property management. Its solutions include billing individual residents on behalf of real estate renting firms, contract management, Military property utility solutions and metered billing solutions for real estate firmsContractor's

Role: .Net Developer

Skillsets Utilized:

MS.NET Framework 4.5, C#, AngularJS, LINQ, ADO .NET, HTML 5, SQL Server 2014, Scrum, TFS.

Location:LOGAN, UT

Project URL:

(if applicable)

Project Manager / Supervisor: Naga Jasthi

Phone Number: 435-757-8775

Email Address: njasthi@conservice.com

EXHIBIT B – Required Documentation Verification Form

Note: If more room is needed then attach remaining information on a separate sheet.

STATE OF WEST VIRGINIA
Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

WITNESS THE FOLLOWING SIGNATURE:

Vendor's Name: Genius Business Solutions, Inc

Authorized Signature:  Date: May 12, 2020

State of Illinois

County of Rock Island, to-wit:

Taken, subscribed, and sworn to before me this ___ day of _____, 20__.

My Commission expires _____, 20__.

AFFIX SEAL HERE

NOTARY PUBLIC _____