



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

## Header 4

## General Information

Contact

Default Values

Discount

Document Information

Procurement Folder: 557853

Procurement Type: Central Master Agreement

Vendor ID: 000000120220

Legal Name: AMERICAN SOCIETY FOR TESTING &amp; MATERIALS

Alias/DBA: ASTM INTERNATIONAL

Total Bid: \$255,475.00

Response Date: 04/01/2019

Response Time: 15:04

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT1900000090

Published Date: 4/9/19

Close Date: 4/18/19

Close Time: 13:30

Status: Closed

Solicitation Description: ADDENDUM 1 WEB SUBSCRIPTION TO AASHTO/ASTM (6319C0079)

Total of Header Attachments: 4

Total of All Attachments: 4



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Annual web access of AASHTO & ASTM Publications-Year 1				\$62,450.00

Comm Code	Manufacturer	Specification	Model #
55111500			

<b>Extended Description :</b>	Annual web access of AASHTO & ASTM Publications-Year 1
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**Comments:** Bid price includes AASHTO, ASTM, AWS, eLearning, SpecBuilder, and ASTM Standards and Digital Library.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Annual web access of AASHTO & ASTM Publications-Year 2				\$62,450.00

Comm Code	Manufacturer	Specification	Model #
55111500			

<b>Extended Description :</b>	Annual web access of AASHTO & ASTM Publications-Year 2 (Optional Renewal)
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**Comments:** No increase for year 2.  
Bid price includes AASHTO, ASTM, AWS, eLearning, SpecBuilder, and ASTM Standards and Digital Library.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Annual web access of AASHTO & ASTM Publications-Year 3				\$64,323.00

Comm Code	Manufacturer	Specification	Model #
55111500			

<b>Extended Description :</b>	Annual web access of AASHTO & ASTM Publications-Year 3 (Optional Renewal)
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**Comments:** 3% increase.  
Bid price includes AASHTO, ASTM, AWS, eLearning, SpecBuilder, and ASTM Standards and Digital Library.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Annual web access of AASHTO & ASTM Publications-Year 4				\$66,252.00

Comm Code	Manufacturer	Specification	Model #
55111500			

<b>Extended Description :</b>	Annual web access of AASHTO & ASTM Publications-Year 4 (Optional Renewal)
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**Comments:** 3% increase  
Bid price includes AASHTO, ASTM, AWS, eLearning, SpecBuilder, and ASTM Standards and Digital Library.



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Request for Quotation

Proc Folder: 557853

Doc Description: WEB SUBSCRIPTION TO AASHTO/ASTM (6319C0079)

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2019-03-25	2019-04-18 13:30:00	CRFQ 0803 DOT1900000090	1

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

Vendor Name, Address and Telephone Number:

ASTM INTERNATIONAL (610) 832-9500  
 100 BARR HARBOR DRIVE  
 PO BOX C700  
 WEST CONSHOHOCKEN, PA 19428-2959

**FOR INFORMATION CONTACT THE BUYER**

Crystal Rink  
 (304) 558-2402  
 crystal.g.rink@wv.gov

Signature X *Gwan [Signature]*

FEIN # 23-1352024

DATE 4/1/2019

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION:**

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, WEST VIRGINIA DIVISION OF HIGHWAYS, IS SOLICITING BIDS TO ESTABLISH AND OPEN-END CONTRACT FOR WEB SUBSCRIPTIONS TO AASHTO AND ASTM PER THE ATTACHED DOCUMENTS.

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Annual web access of AASHTO & ASTM Publications-Year 1				\$62,450

Comm Code	Manufacturer	Specification	Model #
55111500			

**Extended Description :**  
Annual web access of AASHTO & ASTM Publications-Year 1

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Annual web access of AASHTO & ASTM Publications-Year 2				\$62,450

Comm Code	Manufacturer	Specification	Model #
55111500			

**Extended Description :**  
Annual web access of AASHTO & ASTM Publications-Year 2 (Optional Renewal)

INVOICE TO		SHIP TO	
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV25305-0430 US		DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Annual web access of AASHTO & ASTM Publications-Year 3				\$ 64,323

Comm Code	Manufacturer	Specification	Model #
55111500			

**Extended Description :**

Annual web access of AASHTO & ASTM Publications-Year 3 (Optional Renewal)

INVOICE TO	SHIP TO
DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV/25305-0430 US	DIVISION OF HIGHWAYS INFORMATION SERVICE DIVISION 1900 KANAWHA BLVD E, BLDG 5 RM 920 CHARLESTON WV 25305-0430 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Annual web access of AASHTO & ASTM Publications-Year 4				\$ 66,252

Comm Code	Manufacturer	Specification	Model #
55111500			

**Extended Description :**

Annual web access of AASHTO & ASTM Publications-Year 4 (Optional Renewal)

**SCHEDULE OF EVENTS**

Line	Event	Event Date
1	VENDOR QUESTION DEADLINE	2019-04-01

<b>DOT1900000090</b>	<b>Document Phase</b> Final	<b>Document Description</b> WEB SUBSCRIPTION TO AASHTO/ASTM (6319C0079)	<b>Page 4</b> <b>of 4</b>
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**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

**EXHIBIT A - PRICING PAGE**

**CRFQ DOT1900000090**

Item Number	QTY	Description	YEAR ONE	**YEAR TWO (optional renewal)	**YEAR THREE (optional renewal)	**YEAR FOUR (optional renewal)	Extended Cost
3.1.1	1	Annual Subscription to Web Based Publications of AASHTO and ASTM Standards	\$ 62,450.00	\$ 62,450.00	\$ 64,323.00	\$ 66,252.00	
<b>TOTAL AMOUNT OF BID →</b>							\$ 255,475.00



Evan Rothblatt  
100 Barr Harbor Drive | PO Box C700  
West Conshohocken, PA 19428-2959  
Phone: 610.832.9598 | Fax: 610.832.9555  
  
Fed. Int. No: 23-1352024  
D-U-N-S No: 00-199-3369  
GST/HST No: R129162244

## QUOTE/PROFORMA

Quote/Proforma Date:  
**3/28/2019**  
  
Quote is valid until:  
**5/31/2019**

# ASTM DOT Package Compass Portal Proposal for:



ASTM International is pleased to offer the West Virginia Department of Transportation (WV DOT) access to our specialized package of ASTM and AASHTO content via a custom portal. This offering is intended to provide WV DOT employees with access to ASTM and AASHTO content through a unique platform designed to make sharing of relevant data easier than ever before. Below you will find the details surrounding this offering.

## ASTM Custom Collection Portal Subscription:

- ❖ Desktop delivery of all sections listed below in price chart inclusive of the following functionality:
  - Color-coded highlighting for comparing revisions (**Redlines**)
  - Superseded ASTM standards remain in portal for reference purposes (**Historical**) (**AASHTO 2013 Forward**)
  - Ability to annotate / bookmark within the documents for sharing online with others
  - ASTM Alert Service
  - Hyperlinking tool to dynamically link all referenced ASTM and AASHTO standards within documents
  - Live web based training sessions for your staff
  - Telephone / email support
  - Unlimited legal downloads and printing of documents in subscription via each user's desktop / mobile device either in PDF Format or HTML Format

*ASTM thanks you for the opportunity to present this estimate for delivery of its content to you.*

Today, some 13,000 ASTM standards are used globally to:  
Improve product quality | Enhance safety | Facilitate market access & trade | Build consumer confidence

**Complete State DOT Package with SpecBuilder**

STATEWIDE DESKTOP / DEVICE ACCESS FOR ALL CALIFORNIA DOT USERS DESCRIPTION & INCLUSIONS FOR EACH MODULE BELOW	LIST PRICE	WV DOT PRICE*
<b>ASTM Complete Sections included in the DOT PACKAGE:</b> 13,000 Active and Historical Standards <ul style="list-style-type: none"> <li>○ Section 1 Iron and Steel Products</li> <li>○ Section 2 Nonferrous Metal Products</li> <li>○ Section 3 Metals Test Methods and Analytical Procedures</li> <li>○ Section 4 Construction</li> <li>○ Section 5 Petroleum Products, Lubricants, &amp; Fossil Fuels</li> <li>○ Section 6 Paints, Related Coatings, and Aromatics</li> <li>○ Section 7 Textiles</li> <li>○ Section 8 Plastics</li> <li>○ Section 9 Rubber</li> <li>○ Section 10 Electrical Insulation and Electronics</li> <li>○ Section 11 Water and Environmental Technology</li> <li>○ Section 14 General Methods and Instrumentation</li> <li>○ Section 15 General Products, Chemical Specialties, &amp; End Use Products</li> </ul>	\$38,000	
<b>ASTM's Standards and Engineering Digital Library:</b> 42,800+ peer-reviewed technical documents from ASTM's Library	\$3,500	
<b>AASHTO Publications included in ASTM's Transportation Package:</b> <i>Active and Historical AASHTO Standards from 2013 forward</i> <ul style="list-style-type: none"> <li>○ Transportation Asset Management Guide: A Focus on Implementation</li> <li>○ Standard Specifications for Structural Supports for Highway Signs, Luminaires, and Traffic Signals</li> <li>○ Guide for the Development of Bicycle Facilities</li> <li>○ Standard Specifications for Transportation Materials and Methods of Sampling and Testing (The Materials Book) and AASHTO Provisional Standards - developed by AASHTO in 3 stages</li> <li>○ A Policy on Geometric Design of Highways and Streets (The Green Book)</li> <li>○ Roadside Design Guide</li> <li>○ Highway Safety Manual</li> <li>○ AASHTO LRFD Bridge Construction Specifications / LRFD Bridge Design Specifications, Customary U.S. Units / LRFD Specifications for Structural Supports for Highway Signs, Luminaires, and Traffic Signals</li> <li>○ Manual for Bridge Evaluation</li> </ul>	\$22,000	<b>\$62,450</b>
<b>ASTM eLearning Videos / Learning Management System:</b> <ul style="list-style-type: none"> <li>○ Learning Management System Provides Cement &amp; Concrete Training</li> <li>○ Staff trains online at their own pace; Testing to monitor progress</li> <li>○ Three concrete and aggregate modules; Includes slide presentations, videos, glossaries, and more</li> </ul>	\$12,500	
<b>ASTM SpecBuilder:</b> <ul style="list-style-type: none"> <li>○ ASTM SpecBuilder is a comprehensive collaboration tool that allows all users throughout your organization to Create, Collaborate, Manage, Vote, Reference and Publish both internal and external documents in a single comprehensive interface</li> </ul>	\$18,000	
<b>AWS Complete</b> <ul style="list-style-type: none"> <li>○ Over 250 ANSI approved documents, including the AWS Welding Handbook series, Fundamentals in Welding Metallurgy, Brazing Handbook, and associated periodicals.</li> </ul>	\$3,000	
<b>TOTAL ANNUAL COST WHEN SECTIONS ARE PURCHASE SEPARATELY</b>		<b>\$97,000</b>

\* Year 1 and year 2 fixed for WV DOT; no price increase in year 2.



Evan Rothblatt, Manager, Highway & Transportation Services  
100 Barr Harbor Drive | PO Box C700  
West Conshohocken, PA 19428-2959  
Phone: 610.832.9598 | Fax: 610.832.9555

Fed. Int. No: 23-1352024  
D-U-N-S No: 00-199-3369  
GST/HST No: R129162244

ASTM INTERNATIONAL

West Virginia Division of Highways  
Information Service Division  
1900 Kanawha Blvd E, Bldg 5 RM 920  
Charleston, WV 25305-0430

April 1, 2019

To Whom It May Concern:

ASTM is pleased to offer the West Virginia Department of Transportation this "single source letter" for access to its portal content. This program is intended to provide West Virginia Department of Transportation employees with organization wide access to electronic desktop delivery of ASTM & AASHTO content through a unique platform designed for sharing of relevant data.

Regarding the ASTM portion of the content, as the owners of the Intellectual Property, ASTM International is the single source that can provide the West Virginia Department of Transportation access to the standards required at the stated price. Although third-party re-sellers are permitted to distribute ASTM International standards, they must first come to ASTM International for approval before doing so. Due to the mark-up and royalties on the re-seller's part, ASTM International is the only source whereby access to the ASTM standards through our portal platform can be provided at a fair and discounted price. Below you will find the details surrounding this exclusive offering.

Regarding the AASHTO content, ASTM has an exclusive partnership with AASHTO to provide customers with the HTML version of their DOT collection. ASTM international is the only provider delivering an all-inclusive online delivery of HTML AASHTO and ASTM International content in a single location.

As a valued customer, the West Virginia Department of Transportation will receive the following:

**✚ ASTM Compass Portal DOT Package Online:**

- Over 13,000 Active and Historical ASTM documents
  - Version Comparison
  - Links to ASTM Membership area
  - Ability to annotate within the documents for sharing online with others
  - Ability to integrate West Virginia Department of Transportation practices and procedures into the standards
  - Standards and Test Methods available to view and print in both HTML and PDF formats
  - West Virginia Department of Transportation Wide Access to all licensed content
  - Integrated links from AASHTO's most popular transportation publications as detailed on West Virginia Department of Transportation proposal within ASTM Compass Portal.
  - Access to AWS' most popular publications and associated periodicals.
- ASTM eLearning and Learning Management System
- ASTM SpecBuilder – collaboration platform

There is not another product in the market that provides the same content or functionality as that which is being offered through ASTM International. Please feel free to contact me with questions.

Best Regards,

Evan Rothblatt, Manager, Highway & Transportation Services  
Phone: +1.610.832.9598  
Email: [erothblatt@astm.org](mailto:erothblatt@astm.org)