

augmented identity

**West Virginia Department of Administration
Purchasing Division**

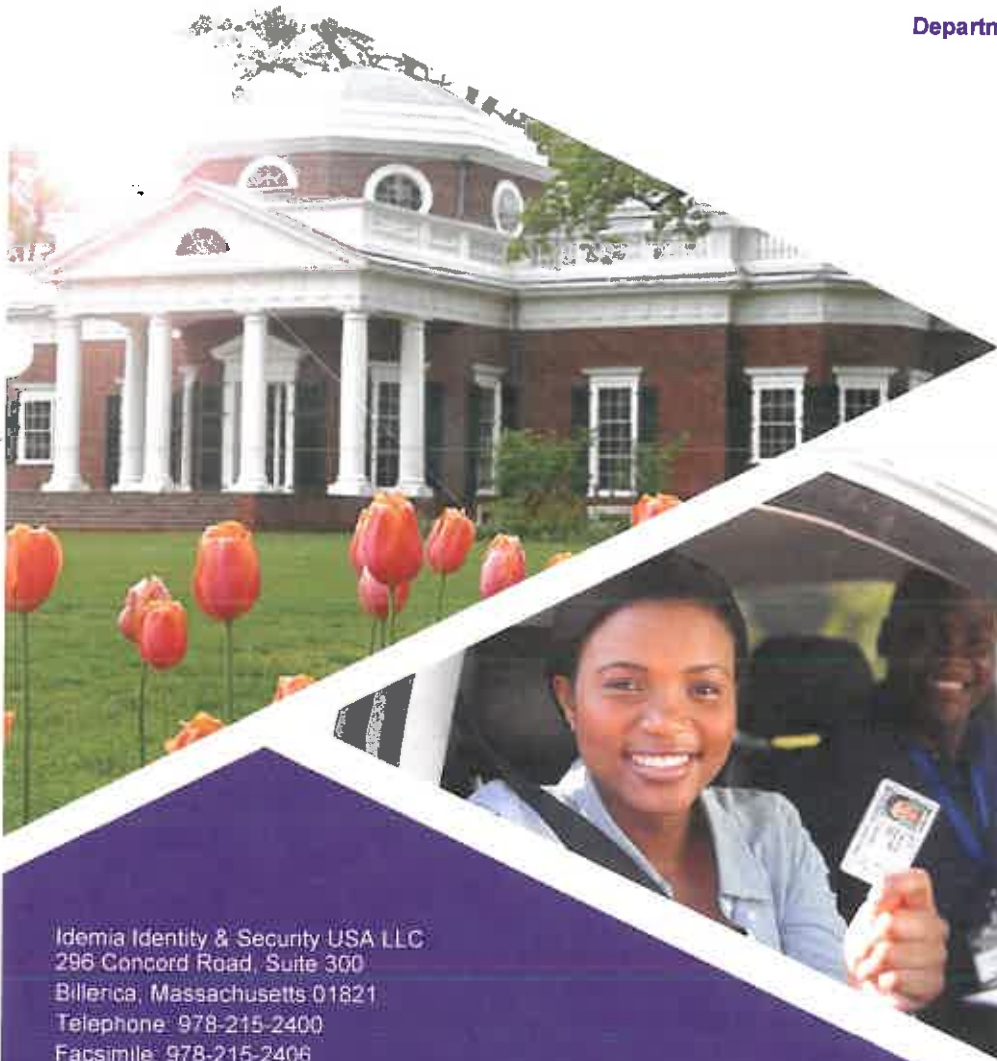
COST PROPOSAL

In Response to:
**WDMV Driver's License and Credential Issuance System
CRFP 0802 DMV1800000001**

TITLE PAGE
ORIGINAL

Submission Date:
July 2, 2018 @ 1.30 P.M. EDT

Melissa Pettrey
Senior Buyer
Department of Administration, Purchasing Division
2019 Washington Street, East
P.O. Box 50130
Charleston, West Virginia, 25305-0130



Stephen Malone
Vendor Signature
July 2, 2018

Idemia Identity & Security USA LLC
296 Concord Road, Suite 300
Billerica, Massachusetts 01821
Telephone: 978-215-2400
Facsimile: 978-215-2406

Contact:
Stephen Malone, Principal Proposal Manager
Telephone: 978-215-2707
Mobile: 781-856-1898
Email: Stephen.Malone@US.Idemia.com



Attachment C: Cost Sheet

Item		Unit Cost	Unit of Measure	Estimated Quantity	Extended Cost
1	Central Issuance, Cost Per Card	2.39	Cost Per Card	5,000,000	\$11,950,000.00
Hourly Programming Rate					
2	Year One	154.00	Per Hour	100	\$15,400.00
3	Year Two	159.00	Per Hour	100	\$15,900.00
4	Year Three	164.00	Per Hour	100	\$16,400.00
5	Year Four	168.00	Per Hour	100	\$16,800.00
6	Year Five	173.00	Per Hour	100	\$17,300.00
7	Year Six	179.00	Per Hour	100	\$17,900.00
8	Year Seven	184.00	Per Hour	100	\$18,400.00
9	Year Eight	190.00	Per Hour	100	\$19,000.00
10	Year Nine	195.00	Per Hour	100	\$19,500.00
11	Year Ten	201.00	Per Hour	100	\$20,100.00
Total Bid Amount					\$12,126,700.00

The Estimated Quantity for item one (1) is based on estimated usage over ten (10) years. Cost for item one (1) is to be a firm and fixed price for the length of the contract. Vendor should not alter pricing page and should fill out pricing page in its entirety. The addition of alterations to the pricing page and/or addition of commodities other than those listed on the pricing page online or as an attachment may result in disqualification of bid submittal.



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Proposal
 33 - Service - Misc

Proc Folder: 435033

Doc Description: RFP to provide Drivers License and ID Cards

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2018-05-18	2018-06-19 13:30:00	CRFP 0802 DMV1800000001	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Idemia Identity & Security USA LLC
 296 Concord Road, Suite 300
 Billerica, Massachusetts 01821
 (978) 215-2400

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey
 (304) 558-0094
 melissa.k.pettrey@wv.gov

Signature X

FEIN #

04-3320515

DATE

June 25, 2018

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION:

The West Virginia Purchasing Division is soliciting proposals for the agency, the West Virginia Division of Motor Vehicles, (WVDMV) to provide the secure production and distribution of driver license and identification cards ("DL/ID") per the attached specifications, terms and conditions, and documentation.

VOICE TO		SHIP TO	
MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV25301 US		MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Driver's license / ID card	0.00000	EA		See Cost Proposal

Comm Code	Manufacturer	Specification	Model #
55121802			

Extended Description :

Driver's license & ID card production

INVOICE TO		SHIP TO	
MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV25301 US		MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Year one hourly programming	0.00000	HOUR		See Cost Proposal

Comm Code	Manufacturer	Specification	Model #
81111504			

Extended Description :

Year one hourly programming

INVOICE TO		SHIP TO	
MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV25301 US		MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Year two hourly programming	0.00000	HOUR		See Cost Proposal

Comm Code	Manufacturer	Specification	Model #
8111504			

Extended Description :
Year two hourly programming

INVOICE TO		SHIP TO	
MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV25301 US		MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Year three hourly programming	0.00000	HOUR		See Cost Proposal

Comm Code	Manufacturer	Specification	Model #
8111504			

Extended Description :
Year three hourly programming

INVOICE TO		SHIP TO	
MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV25301 US		MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Year four hourly programming	0.00000	HOUR		See Cost Proposal

Comm Code	Manufacturer	Specification	Model #
8111504			

Extended Description :
Year four hourly programming

INVOICE TO		SHIP TO	
MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV25301 US		MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Year five hourly programming	0.00000	HOUR		See Cost Proposal

Comm Code	Manufacturer	Specification	Model #
81111504			

Extended Description :

Year five hourly programming

INVOICE TO		SHIP TO	
MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV25301 US		MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Year six hourly programming	0.00000	HOUR		See Cost Proposal

Comm Code	Manufacturer	Specification	Model #
81111504			

Extended Description :

Year six hourly programming

INVOICE TO		SHIP TO	
MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV25301 US		MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Year seven hourly programming	0.00000	HOUR		See Cost Proposal

Comm Code	Manufacturer	Specification	Model #
81111504			

Extended Description :

Year seven hourly programming

INVOICE TO		SHIP TO	
MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV25301 US		MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Year eight hourly programming	0.00000	HOUR		See Cost Proposal

Comm Code	Manufacturer	Specification	Model #
81111504			

Extended Description :

Year eight hourly programming

INVOICE TO		SHIP TO	
MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV25301 US		MANAGER DIVISION OF MOTOR VEHICLES PURCHASING/ACCOUNTS PAYABLE 1317 HANSFORD ST CHARLESTON WV 25301 US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Year nine hourly programming	0.00000	HOUR		See Cost Proposal

Comm Code	Manufacturer	Specification	Model #
81111504			

Extended Description :

Year nine hourly programming

INVOICE TO		SHIP TO	
MANAGER		MANAGER	
DIVISION OF MOTOR VEHICLES		DIVISION OF MOTOR VEHICLES	
PURCHASING/ACCOUNTS PAYABLE		PURCHASING/ACCOUNTS PAYABLE	
1317 HANSFORD ST		1317 HANSFORD ST	
CHARLESTON	WV25301	CHARLESTON	WV 25301
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Year ten hourly programming	0.00000	HOUR		See Cost Proposal

Comm Code	Manufacturer	Specification	Model #
81111504			

Extended Description :

Year ten hourly programming

DMV1800000001	Document Phase Final	Document Description RFP to provide Drivers License and ID Cards	Page 7 of 7
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ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions