



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 3

List View

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 537739

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0802

Vendor ID: 000000219869

SO Doc ID: DMV1900000005

Legal Name: KING PRINTING SOLUTION

Published Date: 1/28/19

Alias/DBA:

Close Date: 1/31/19

Total Bid: \$128,039.70

Close Time: 13:30

Response Date: 01/30/2019

Status: Closed

Response Time: 14:40

Solicitation Description: Addendum 1 - Secure Paper Printing

Total of Header Attachments: 3

Apply Default Values to Commodity Lines

View Procurement Folder



Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Solicitation Response

Proc Folder : 537739  
 Solicitation Description : Addendum 1 - Secure Paper Printing  
 Proc Type : Central Master Agreement

Date issued	Solicitation Closes	Solicitation Response	Version
	2019-01-31 13:30:00	SR 0802 ESR01301900000003516	1

VENDOR
000000219869 KING PRINTING SOLUTION

Solicitation Number: CRFQ 0802 DMV1900000005

Total Bid : \$128,039.70      Response Date: 2019-01-30      Response Time: 14:40:08

Comments:

FOR INFORMATION CONTACT THE BUYER

Michelle L Childers  
 (304) 558-2063  
 michelle.l.childers@wv.gov

Signature on File	FEIN #	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Cut Sheet Motor Vehicle Title	200.00000	PM	\$98.390000	\$19,678.00

Comm Code	Manufacturer	Specification	Model #
82121500			

**Extended Description :** Enter unit price per 1000. Estimated quantity 200,000.  
(The estimated purchase volume for each item represents the approximate volume of anticipated purchases and is for evaluation purposes only.)

**Comments:** See the attached Exceptions and Clarifications and paper spec sheet.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Continuous Feed Motor Vehicle Title	800.00000	PM	\$93.170000	\$74,536.00

Comm Code	Manufacturer	Specification	Model #
82121500			

**Extended Description :** Enter unit price per 1000. Estimated quantity 800,000.  
(The estimated purchase volume for each item represents the approximate volume of anticipated purchases and is for evaluation purposes only.)

**Comments:** See the attached Exceptions and Clarifications and paper spec sheet.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Non-Repairable Title	5.00000	PM	\$155.140000	\$775.70

Comm Code	Manufacturer	Specification	Model #
82121500			

**Extended Description :** Enter unit price per 1000. Estimated quantity 5,000.  
(The estimated purchase volume for each item represents the approximate volume of anticipated purchases and is for evaluation purposes only.)

**Comments:** See the attached Exceptions and Clarifications and paper spec sheet.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Secure Power of Attorney	75.00000	PM	\$200.960000	\$15,072.00

Comm Code	Manufacturer	Specification	Model #
82121500			

**Extended Description :** Enter unit price per 1000. Estimated quantity 75,000.  
(The estimated purchase volume for each item represents the approximate volume of anticipated purchases and is for evaluation purposes only.)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	TM-5 Dealer Reassignment	100.00000	PM	\$36.440000	\$3,644.00

Comm Code	Manufacturer	Specification	Model #
82121500			

**Extended Description :** Enter unit price per 1000. Estimated quantity 100,000.  
(The estimated purchase volume for each item represents the approximate volume of anticipated purchases and is for evaluation purposes only.)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cut Sheet Motor Vehicle Registration	200.00000	PM	\$36.300000	\$7,260.00

Comm Code	Manufacturer	Specification	Model #
82121500			

**Extended Description :** Enter unit price per 1000. Estimated quantity 200,000.  
(The estimated purchase volume for each item represents the approximate volume of anticipated purchases and is for evaluation purposes only.)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Continuous Feed Motor Vehicle Registration	600.00000	PM	\$11.790000	\$7,074.00

Comm Code	Manufacturer	Specification	Model #
82121500			

**Extended Description :** Enter unit price per 1000. Estimated quantity 600,000.  
(The estimated purchase volume for each item represents the approximate volume of anticipated purchases and is for evaluation purposes only.)



Printing Solutions  
P.O. Box 1467  
New Tazewell, TN 37824  
Phone: (423) 626-7700 Fax: (423) 526-5225

### Exceptions and Clarifications

King Printing Solutions' Bid on Secure Paper Products-WVDMV

Solicitation No: CRFQ DMV1900000005

January 30, 2019

- |                     |   |
|---------------------|---|
| Section 3.1.1.4.1.1 | Only two US manufacturers have access to Portals Limited security papers, RR Donnelley and American Bank Note. King will use Appvion 25# DocuMark Eagle Watermark Thread with TonerFuse II paper, an equivalent to Portal's paper. (See included Appvion specification sheet explaining the security features.) |
| Section 3.1.8.1     | King's facility is secured 24 hours per day. Armed guard service will be employed 24 hours per day, 7 days a week ONLY during the time that the forms listed in this Solicitation are being manufactured.   |
| Section 6.1         | Delivery time will be 90 days from the date an order is placed. This is due to paper manufacturer's lead times.   |
| Bid Basis           | King's bid prices are based on the annual volume of each Product listed in the RFQ.   |
| Order Basis         | Orders submitted, must be for the entire annual volume of any Product listed in the RFQ. King will produce and ship that volume at one time.  |



# APPVION

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## DOCUMARK® SECURITY PAPERS

### 25# DocuMark® Eagle Watermark® Thread with TonerFuse® II\*

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#### Description

Eagle True In-Paper Watermark and printed polymer thread adds exceptional in-paper security and simplified authentication. Limited distribution of this semi-exclusive watermark ensures cost-effectiveness. In-paper security features deter counterfeiting and alteration as well as authenticate originality. Also available in 24# and 28# basis weights.

#### Applications

- ▶ Contracts
- ▶ State Auto Titles
- ▶ MCOs
- ▶ Certificates of Origin
- ▶ Titles of Origin
- ▶ Licenses
- ▶ Authentication Documents
- ▶ Warrants

#### Security Features and Benefits

##### Alteration Resistance

- ▶ Chemical sensitivity to:
  - High-polarity solvents
  - Low-polarity solvents
  - Oxidants (bleaches)
  - Acids
  - Alkalis
- ▶ TonerFuse® II coating
- ▶ Eagle True In-Paper Watermark

##### Copy/Counterfeiting Resistance

- ▶ Printed polymer thread reads "Secure Document" in English, French and Spanish
- ▶ Eagle True In-Paper Watermark

##### Authentication Features

- ▶ Eagle True In-Paper Watermark

#### Product Characteristics

##### Available Basis Weight

(17"x22"), 500 sheets bond, 24# (90 gsm), 25# (94 gsm), 28# (105 gsm)

**UV Dull:** Image and feature compatible

**MICR and MOCR compatible**

**Laser compatible bond**

**Sheffield Smoothness:** 170

**Opacity:** 91

**Caliper:** Will vary by basis weight

**Brightness:** 82

#### Test Print Area



*Subject to change without notice*

*\*Chain of Custody (COC) requirements apply. Please contact your Appvion salesperson for details.*

**Printed on 25# Bond Eagle Watermark® Thread with TonerFuse® II**

Appvion | P.O. Box 369 | Appleton, WI 54912-0369 | 1.800.533.9471 | Appvion.com | SS-569N-AA

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: DMV190000005**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

King Printing Solutions  
Company  
Donna DeWalt  
Authorized Signature  
1-30-19  
Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.  
Revised 6/8/2012



REQUEST FOR QUOTATION  
SECURE PAPER PRODUCTS WVDMV

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7.2 The following remedies shall be available to Agency upon default.

7.2.1 Immediate cancellation of the Contract.

7.2.2 Immediate cancellation of one or more release orders issued under this Contract.

7.2.3 Any other remedies available in law or equity.

**8 MISCELLANEOUS:**

**8.2 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.

**8.3 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.

**8.4 Reports:** Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.

**8.5 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

**Contract Manager:** Glen Wilson  
**Telephone Number:** 423-626-7700 ext 103  
**Fax Number:** 423-526-5225  
**Email Address:** Wilson@Kingprimaryproducts.com

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Darlene Hacker, Sales Representative  
(Name, Title)

(Printed Name and Title)

531 Straight Creek Road, New Tazewell, TN 37825  
(Address)

423-626-7700 ext 105  
(Phone Number) / (Fax Number)

(Phone Number) / (Fax Number)

darleneh@kingprinting.com  
(email address)

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

King Printing Solutions  
(Company)

Darlene Hacker, Sales and Customer Service Rep  
(Authorized Signature) (Representative Name, Title)

Grover Glen Wilson, Sales and Customer Service Rep  
(Printed Name and Title of Authorized Representative)

1-30-19  
(Date)

423-626-7700 ext 103  
(Phone Number) (Fax Number)