

**Original**

**Cost  
Proposal**



**Electronic Vital Records System (EVRS)  
Implementation**

**West Virginia Department of Health and Human  
Resources**

**CRFP EHP 1900000002**

24 Madison Avenue Extension, Albany, NY 12203  
42 Broadway, 12<sup>th</sup> Floor, New York NY 10004  
1580 Waldo Palmer Lane 2-A, Tallahassee, FL 32308  
[www.gcomsoft.com](http://www.gcomsoft.com)

**Attachment E - Cost Proposal**  
**RFP EHP190000002**

**COST PROPOSAL INSTRUCTIONS**

1. Respondents must provide proposed costs by populating all yellow-shaded cells in this workbook.
2. The Cost Proposal must be submitted on paper in a separate sealed envelope. Any attempts to manipulate the format of the Cost Proposal template, attach caveats to pricing, or submit pricing that deviates from the current format will put the Respondent's proposal at risk.
3. The proposed costs, detailed in this workbook shall indicate the proposed price for all software and services defined in the Scope of Work of the RFP (application and services) for the total contract period. Please include all costs directly associated with each deliverable. This includes travel, staffing, office supplies, and incidentals incurred as a direct result of satisfying the deliverable.
4. The proposed cost and the submitted technical proposal associated with this cost shall remain valid for at least 180 days subsequent to the date of the Cost Proposal opening and thereafter in accordance with any resulting contract between the Offeror and the State. All monetary amounts shall be in U.S. currency and limited to two (2) places to the right of the decimal point.

**Attachment E - Cost Proposal**  
**Software Application Module Sheet**  
**RFP EHP1900000002**

Please provide the software application module cost in the table below

<b>Offeror Legal Entity Name:</b>	GCOM Software LLC
<b>Software Application Module</b>	<b>Proposed Cost</b>
Electronic Death Registration (EDRS)	\$ 131,250.00
Point of Sale (POS)	\$ 105,000.00
<b>Sub Total Phase 1</b>	<b>\$ 236,250.00</b>
Electronic Birth Registration (EBRS)	\$ 131,250.00
Fetal Death	\$ 78,750.00
<b>Sub Total Phase 2</b>	<b>\$ 210,000.00</b>
Induced Termination of Pregnancy (ITOP)	\$ 78,750.00
<b>Sub Total Phase 3</b>	<b>\$ 78,750.00</b>
<b>Total Software Application Costs</b>	<b>\$ 525,000.00</b>

**The deliverable payment schedule below will be repeated for each phase:**

5% Upon completion and state acceptance of the Project Plan and Schedule for the phase

10% Upon completion and state acceptance of phase gap analysis

10% Upon completion and state acceptance of demonstration of phase configured solution

5% Upon completion and state acceptance of conversion of phase legacy data files, and reference tables

20% Upon completion and state acceptance of final phase module(s) after phase UAT

10% Upon completion and state acceptance of phase application training for state users

10% Upon completion and state acceptance of user and technical documentation for the phase

15% Upon completion and state acceptance of successful phase pilot

15% Upon completion and state acceptance of successful phase go live

**Attachment E - Cost Proposal**  
**Consulting Services Sheet**  
**' EHP1900000002**

Please provide the cost of consulting services as they pertain to each milestone in **PHASE 1**, in the table below.

Milestone #	Milestone Name	Cost
1	Planning and Administration	\$ 35,800.00
2	Confirmation of Business and System Requirements	\$ 117,800.00
3	Implementation of Technical Environment	\$ 89,600.00
4	Design and Configuration of Proposed Solution	\$ 409,200.00
5	Data Conversion and Migration	\$ 184,860.00
6	User Acceptance Testing (UAT)	\$ 170,800.00
7	Training	\$ 70,400.00
8	Documentation	\$ 44,400.00
9	Parallel Pilot	\$ 85,800.00
10	Production Implementation	\$ 136,800.00
<b>Total Cost of Consulting Services Phase 1</b>		<b>\$ 1,345,460.00</b>

Please provide the cost of consulting services in the table below for **Phase 2**

Milestone #	Milestone Name	Cost
1	Planning and Administration	\$ 35,800.00
2	Confirmation of Business and System Requirements	\$ 106,400.00
3	Implementation of Technical Environment	\$ -
4	Design and Configuration of Proposed Solution	\$ 404,800.00
5	Data Conversion and Migration	\$ 184,860.00

6	User Acceptance Testing (UAT)	\$ 154,000.00
7	Training	\$ 70,400.00
8	Documentation	\$ 44,400.00
9	Parallel Pilot	\$ 85,800.00
10	Production Implementation	\$ 136,800.00
<b>Total Cost of Consulting Services Phase 2</b>		<b>\$ 1,223,260.00</b>

**Please provide the cost of consulting services in the table below for Phase 3**

<b>Milestone #</b>	<b>Milestone Name</b>	<b>Cost</b>
1	Planning and Administration	\$ 17,900.00
2	Confirmation of Business and System Requirements	\$ 60,800.00
3	Implementation of Technical Environment	\$ -
4	Design and Configuration of Proposed Solution	\$ 146,060.00
5	Data Conversion and Migration	\$ 81,900.00
6	User Acceptance Testing (UAT)	\$ 56,000.00
7	Training	\$ 70,400.00
8	Documentation	\$ 22,200.00
9	Parallel Pilot	\$ 57,200.00
10	Production Implementation	\$ 91,200.00
<b>Total Cost of Consulting Services Phase 3</b>		<b>\$ 603,660.00</b>

<b>Total Cost of Consulting Services for Phases 1, 2 and 3</b>		<b>\$ 3,172,380.00</b>
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**Attachment E - Cost Proposal**  
**Stakeholder Training Sheet**  
**RFP EHP1900000002**

Please detail cost for training each stakeholder group listed below in order for them to be ready to begin using the system at go live.

<b>Phase 1 Training for Stakeholders:</b>	
EDRS External Stakeholders: - Funeral Homes - Medical Examiners - Medical Certifiers	\$ 5,000.00
County Staff	\$ 10,000.00
State Staff	\$ 10,000.00
<b>Total Cost Phase 1 Stakeholder Training</b>	<b>\$ 25,000.00</b>

Please detail costs for training each stakeholder group listed below in order for them to be ready to begin using the new system at go live

<b>Phase 2 Training for Stakeholders:</b>	
EBRS External Stakeholders:	\$ 5,000.00
Fetal Death Stakeholders: - Hospitals - Funeral Homes - Medical Examiners - Medical Certifiers	\$ 5,000.00
County Staff	\$ 10,000.00
State Staff	\$ 10,000.00
<b>Total Cost Phase 2 Stakeholder Training</b>	<b>\$ 30,000.00</b>

<b>Total Cost Stakeholder Training</b>	<b>\$ 55,000.00</b>
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**Attachment E - Cost Proposal**  
**Maintenance Sheet**  
**RFP EHP1900000002**

There is a one (1) year warranty period for each module that begins after the State accepts the module into production. Maintenance will begin after the one (1) year warranty period.

The State is looking to work with a vendor that is willing to hold constant maintenance costs for a minimum period of three (3) years. Yearly increases after that initial timeframe should not exceed 10% per year.

<b>Offeror Legal Entity Name:</b>	<b>GCOM Software LLC</b>							
<b>Cost Item Description</b>	<b>Proposed Cost for Year One</b>	<b>Proposed Cost for Year Two</b>	<b>Proposed Cost for Year Three</b>	<b>Proposed Cost for Year Four</b>	<b>Proposed Cost for Year Five</b>	<b>Proposed Cost for Year Six</b>	<b>Proposed Cost for Year Seven</b>	<b>Total Cost by Module</b>
Annual Maintenance EDRS	<b>Project</b>	<b>Warranty</b>	\$ 500,000.00	\$ 500,000.00	\$ 500,000.00	\$ 500,000.00	\$ 500,000.00	\$ 2,500,000.00
Annual Maintenance POS	<b>Project</b>	<b>Warranty</b>	\$ 200,000.00	\$ 100,000.00	\$ 100,000.00	\$ 100,000.00	\$ 100,000.00	\$ 600,000.00
Annual Maintenance EBRS	N/A	<b>Project</b>	<b>Warranty</b>	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 200,000.00
Annual Maintenance Fetal Death	N/A	<b>Project</b>	<b>Warranty</b>	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 200,000.00
Annual Maintenance ITOP	N/A	N/A	<b>Project / Warranty</b>	<b>Warranty</b>	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 150,000.00
<b>Total by Year</b>	\$ -	\$ -	\$ 700,000.00	\$ 700,000.00	\$ 750,000.00	\$ 750,000.00	\$ 750,000.00	\$ 3,650,000.00

<b>Total Cost for Maintenance</b>	<b>\$ 3,650,000.00</b>
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# Attachment E - Cost Proposal

## Modifications Sheet

RFP EHP1900000002

### Modification Worksheet

The following worksheets identify modifications that may be necessary. There are two (2) worksheets to complete:

- Attachment D2: General System Specifications Matrix Cost Schedule - For any general system capability/function for which the Offeror answered "M" in the System Capabilities & Functionality Matrix
- Attachment D1: Functional Specifications Matrix Cost Schedule - For any business capability/function for which the Offeror answered "M" in the Business Capabilities & Functionality Matrix.

**Worksheet One: General System Specifications Matrix (Attachment D2) Cost Worksheet** – For any general system capabilities/functions for which the Offeror answered “M” or in the System Capabilities & Functionality Matrix. Additional pages may be attached to the worksheet as needed to identify all line items.

Category #	Category Title	Comment	Development Hours Required
<b>Sub-Total for System Capabilities &amp; Functionality Matrix Cost</b>			<b>0.00</b>

**Worksheet Two: Functional Specifications Matrix (Attachment D1) Cost Worksheet** - The Offeror is to list any functional capabilities for which the Offeror answered "M" in the Functional Capabilities Matrix. Additional pages may be attached to the worksheet as needed to identify all line items.

<b>Birth</b>			
Process Number	Process Title	Comment	Hours
<b>Total for Birth</b>			<b>0.00</b>
<b>Paternity</b>			
<b>Total for Paternity</b>			<b>0.00</b>
<b>Fetal Death</b>			
<b>Total for Fetal Death</b>			<b>0.00</b>
<b>Death</b>			

Total for Death			0.00
<b>Registration</b>			
Total for Registration			0.00
<b>Death Extract</b>			
Total for Death Extract			0.00
<b>Delayed Birth</b>			
Total for Delayed Birth			0.00
<b>OOS</b>			
Total for OOS			0.00

**Birth/Death Cross Match**


Total for Birth/Death Cross Match	0.00
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**Issuance**


Total for Issuance	0.00
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**Amendments and Corrections**


Total for Amendments and Corrections	0.00
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**Inventory**


Total for Inventory	0.00
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**Accounting**

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Total for Accounting			0.00
<b>Query and Rejection Cycle</b>			
Total for Query and Rejection Cycle			0.00
<b>ITOP</b>			
Total for ITOP			0.00
<b>Total for Functional Capabilities Matrix Cost</b>			<b>0.00</b>

# Attachment E - Cost Proposal

## Hosted Solution Sheet

RFP EHP1900000002

Please provide the cost for providing a Hosted Solution for the EVRS.

Hosted Solution	Proposed Cost / Year
Hosted Solution	\$ 888,000.00

Please explain your pricing model:

GCOM is proposing Microsoft Azure Government (Infrastructure as a service option) to host WVEVRS primary site and disaster recovery site (back up site). Microsoft Azure Government delivers a cloud platform built upon the foundational principles of security, privacy & control, compliance, and transparency. Public Sector entities receive a physically isolated instance of Microsoft Azure that employs world-class security and compliance services critical to U.S. government for all systems and applications built on its architecture. These services include FedRAMP and DoD compliance certifications, CJIS state-level agreements, the ability to issue HIPAA Business Associate Agreements, and support for IRS 1075. Operated by screened U.S. persons, Azure Government supports multiple hybrid scenarios for building and deploying solutions on-premises or in the cloud. Public Sector entities can also take advantage of the instant scalability and guaranteed uptime (99.9%) of a hyper-scale xcloud service. This includes infrastructure, network, storage, data management, identity management, and many other services. Azure Government supports most of the same great features that public Azure customers have leveraged like Geo-Synchronous data replication and auto scaling to meet growing demands.

More details on Azure compliance can be found at  
<https://www.microsoft.com/en-us/trustcenter/compliance/complianceofferings>

Please refer to GCOM Exhibit 8 - Azure Pricing.xlsx for details on Primary Site and DR Site.

**ATTACHMENT E - COST PROPOSAL**

*Cost Summary Sheet*

**RFP EHP1900000002**

**Offeror Legal Entity Name:**

**GCOM Software LLC**

**Total Project Costs**

<b>Phase 1 Cost Summary</b>	
Software Application Module	\$ 236,250.00
Consulting Service	\$ 1,345,460.00
Phase 1 - Stakeholder Training	\$ 25,000.00
<b>Total Cost for Phase 1</b>	<b>\$ 1,606,710.00</b>

<b>Phase 2 Cost Summary</b>	
Software Application Module	\$ 210,000.00
Consulting Service	\$ 1,223,260.00
Phase 2 - Stakeholder Training	\$ 30,000.00
<b>Total Phase 2 Cost</b>	<b>\$ 1,463,260.00</b>

<b>Phase 3 Cost Summary</b>	
Software Application Module	\$ 78,750.00
Consulting Service	\$ 603,660.00
<b>Total Phase 3 Cost</b>	<b>\$ 682,410.00</b>

<b>Total for Phases 1, 2 &amp; 3</b>	<b>\$ 3,752,380.00</b>
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**On-Going Costs**

<b>Maintenance Cost Summary</b>								
<b>Cost Item Description</b>	<b>Proposed Cost for Year One</b>	<b>Proposed Cost for Year Two</b>	<b>Proposed Cost for Year Three</b>	<b>Proposed Cost for Year Four</b>	<b>Proposed Cost for Year Five</b>	<b>Proposed Cost for Year Six</b>	<b>Proposed Cost for Year Seven</b>	<b>Total Cost by Module</b>
Annual Maintenance EDRS	Project	Warranty	\$ 500,000.00	\$ 500,000.00	\$500,000.00	\$ 500,000.00	\$ 500,000.00	#####
Annual Maintenance POS	Project	Warranty	\$ 200,000.00	\$ 100,000.00	\$100,000.00	\$ 100,000.00	\$ 100,000.00	\$ 600,000.00
Annual Maintenance EBRS	N/A	Project	Warranty	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 200,000.00
Annual Maintenance Fetal Death	N/A	Project	Warranty	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 200,000.00
Annual Maintenance ITOP	N/A	N/A	Project / Warra	Warranty	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ 150,000.00
<b>Total by Year</b>	\$ -	\$ -	\$ 700,000.00	\$ 700,000.00	\$750,000.00	\$ 750,000.00	\$ 750,000.00	#####

<b>Total Cost for Maintenance</b>	\$ 3,650,000.00
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<b>Total Hosted Solution</b>	\$ 888,000.00
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<b>Hourly rate for any additional services</b>	<b>Blended Hourly Rate</b>	<b>Total</b>
Your hourly rate must be one blended rate and the total number of expected development hours is 400 hours for each year of the contract. Total bid amount will include one year's worth of development hours.	135	\$54,000.00

<b>Total Bid Amount</b>	\$ 8,344,380.00
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# EXHIBIT 8 – AZURE PRICING

## Azure Government Monthly Pricing for the primary Site

*Monthly price for hardware and software for PAVRMS primary site which will be hosted in US Gov Virginia Azure*

Discussion	Pricing data	Service type	Custom name	Region	Description	Estimated Cost	Notes
	Web Servers - PROD	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D2 (8 Cores, 16 GB RAM, 200 GB disk, {2}.766/hr) size: 744 hours	1,162.46	Availability Sets of 2 required to enforce SLA.
	Web Servers - PROD	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D2 (8 Cores, 16 GB RAM, 200 GB disk, {2}.766/hr) size: 744 hours	1,162.46	Availability Sets of 2 required to enforce SLA.
	App Servers - PROD	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D4 (8Cores 28 GB RAM, 400 GB disk, \$1.120/hr) size: 744 hours	\$1,710.08	Availability Sets of 2 required to enforce SLA.
	App Servers - PROD	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D4 (8Cores 28 GB RAM, 400 GB disk, \$1.120/hr) size: 744 hours	\$1,710.08	Availability Sets of 2 required to enforce SLA.
	Web Servers - UAT/TRAINING	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D2 (8 Cores, 16 GB RAM, 200 GB disk, {2}.766/hr) size: 744 hours	1,162.46	Availability Sets of 2 required to enforce SLA.
	App Servers - UAT/TRAINING	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D4 (8Cores 28 GB RAM, 400 GB disk, \$1.120/hr) size: 744 hours	\$1,710.08	Availability Sets of 2 required to enforce SLA.
	Web Servers - STG/Data Migration	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D2 (8 Cores, 16 GB RAM, 200 GB disk, {2}.766/hr) size: 744 hours	1,162.46	Availability Sets of 2 required to enforce SLA.
	App Servers - STG/Data Migration	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D4 (8Cores 28 GB RAM, 400 GB disk, \$1.120/hr) size: 744 hours	\$1,710.08	Availability Sets of 2 required to enforce SLA.
		Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D5 (16 Core 56 GB RAM, 1 TB disk, \$8.016/hr) size: 744 hours, SQL Enterprise license		Availability Sets of 2 required to enforce SLA. Assumes SQL Enterprise Licensing as part of configuration.
VRMS - check for clustered ??	Database Servers - PROD (Primary DB)	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D5 (16 Core 56 GB RAM, 1 TB disk, \$8.016/hr) size: 744 hours, SQL Enterprise license	11,968.77	Availability Sets of 2 required to enforce SLA. Assumes SQL Enterprise Licensing as part of configuration.
VRMS_Audit	Database Servers - PROD (Reports DB and Audit DB)	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D5 (16 Core 56 GB RAM, 1 TB disk, \$8.016/hr) size: 744 hours, SQL Enterprise license	11,968.77	Availability Sets of 2 required to enforce SLA. Assumes SQL Enterprise Licensing as part of configuration.
VRMS_Reports	Database Servers - PROD (UAT DB, STGING DB/Data Migration DB, TRAINING DB)	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D5 (16 Core 56 GB RAM, 1 TB disk, \$8.016/hr) size: 744 hours, SQL Enterprise license	11,968.77	Availability Sets of 2 required to enforce SLA. Assumes SQL Enterprise Licensing as part of configuration.
Check load balancer pricing	Load balancer				Basic Load Balancer is free of charge		
Check load balancer pricing	Load balancer				Basic Load Balancer is free of charge		
Check load balancer pricing	Load balancer				Basic Load Balancer is free of charge		
	Networking	VPN Gateway	VPN Gateway	US Gov Virginia	highperformance tier, 744 gateway hour(s), 0 GB outbound Inter-VNET	\$364.56	
	Networking	Data Transfers	Bandwidth	US Gov Virginia	2 TB/Month Government Zone	\$177.74	
	Disaster Recovery Site	Site Recovery	Site Recovery	US Gov Virginia	0 instance(s) of Recovery to customer-owned sites, 6 instance(s) of Recovery to Azure	\$150.00	
	Disaster Recovery Site	Backup	Backup	US Gov Virginia	6 instance(s), 1 TB, 6 TB LRS of storage	\$327.46	
	Disaster Recovery Site Management	Log Analytics Support	Log Analytics	US Gov Virginia	120 GB(s), standalone tier Standard Level	\$276.00	
						\$100.00	
						<u>\$48,792.23</u>	
					LSP Mark-Up	\$1,219.81	
						\$50,012.04	

*All prices shown are in US Dollar (\$) This is a summary estimate, not a quote. For up to date pricing information please visit*

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## Azure Government Monthly Pricing for the DR Site for database replication

*Monthly price for hardware and software for PAVRMS DR site database which will be hosted in US U.S. Illinois Azure*

Pricing Data	Service type	Custom name	Region	Description	SKU	Estimated Cost	Notes
Database Servers - PROD (Primary DB)	Database Servers	Virtual Machines	U. S. Illinois	Virtual Machines	2 Standard virtual machine(s), DS5 (16 Core 56 GB RAM, 1 TB disk, \$8.016/hr) size: 744 hours, SQL Enterprise license	11,968.77	Availability Sets of 2 required to enforce SLA. Assumes SQL Enterprise Licensing as part of configuration.
		Virtual Machines	U. S. Illinois	Virtual Machines	2 Standard virtual machine(s), DS5 (16 Core 56 GB RAM, 1 TB disk, \$8.016/hr) size: 744 hours, SQL Enterprise license		
Database Servers - PROD (Reports DB and Audit DB)	Database Servers	VPN Gateway	U. S. Illinois	highperformance tier, 744 gateway hour(s), 0 GB outbound Inter-VNET		11,968.77	Availability Sets of 2 required to enforce SLA. Assumes SQL Enterprise Licensing as part of configuration.
		VPN Gateway	U. S. Illinois	highperformance tier, 744 gateway hour(s), 0 GB outbound Inter-VNET			
Networking	Data Transfers	Bandwidth	U. S. Illinois	2 TB/Month Government Zone		\$364.56	
Networking	Site Recovery	Site Recovery	U. S. Illinois	0 instance(s) of Recovery to customer-owned sites, 6 instance(s) of Recovery to Azure		\$177.74	
Disaster Recovery Site	Backup	Backup	U. S. Illinois	6 instance(s), 1 TB, 6 TB Irs of storage		\$150.00	
Disaster Recovery Site Management	Log Analytics Support	Log Analytics	U. S. Illinois	120 GB(s), standalone tier Standard Level	Support	\$327.46	
						\$276.00	
					<b>Monthly Total</b>	<b>\$25,333.30</b>	
					LSP Mark-Up	\$633.33	
					Total with LSP Mark	\$25,966.63	

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## Azure Government Monthly Pricing if DR site in use if primary site goes down for extended period of time

Monthly price for hardware and software for PAVRMS DR site which will be hosted in US Gov Illinois Azure. This price will be applicable if DR site is used as primary site for extended period of time. GCOM will containerization of the servers

Pricing data	Service type	Custom name	Region	Description	Estimated Cost	Notes
Web Servers - PROD	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D2 (8 Cores, 16 GB RAM, 200 GB disk, {2}.766/hr) size: 744 hours	1,162.46	Availability Sets of 2 required to enforce SLA.
Web Servers - PROD	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D2 (8 Cores, 16 GB RAM, 200 GB disk, {2}.766/hr) size: 744 hours	1,162.46	Availability Sets of 2 required to enforce SLA.
App Servers - PROD	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D4 (8Cores 28 GB RAM, 400 GB disk, \$1.120/hr) size: 744 hours	\$1,710.08	Availability Sets of 2 required to enforce SLA.
App Servers - PROD	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D4 (8Cores 28 GB RAM, 400 GB disk, \$1.120/hr) size: 744 hours	\$1,710.08	Availability Sets of 2 required to enforce SLA.
Web Servers - UAT/TRAIN	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D2 (8 Cores, 16 GB RAM, 200 GB disk, {2}.766/hr) size: 744 hours	1,162.46	Availability Sets of 2 required to enforce SLA.
App Servers - UAT/TRAIN	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D4 (8Cores 28 GB RAM, 400 GB disk, \$1.120/hr) size: 744 hours	\$1,710.08	Availability Sets of 2 required to enforce SLA.
Web Servers - STG/Data Migration	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D2 (8 Cores, 16 GB RAM, 200 GB disk, {2}.766/hr) size: 744 hours	1,162.46	Availability Sets of 2 required to enforce SLA.
App Servers - STG/Data Migration	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), D4 (8Cores 28 GB RAM, 400 GB disk, \$1.120/hr) size: 744 hours	\$1,710.08	Availability Sets of 2 required to enforce SLA.

Database Servers - PROD (Primary DB)	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), DS5 (16 Core 56 GB RAM, 1 TB disk, \$8.016/hr) size: 744 hours, SQL Enterprise license	11,968.77	Availability Sets of 2 required to enforce SLA. Assumes SQL Enterprise Licensing as part of configuration.
Database Servers - PROD (Reports DB and Audit DB)	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), DS5 (16 Core 56 GB RAM, 1 TB disk, \$8.016/hr) size: 744 hours, SQL Enterprise license	11,968.77	Availability Sets of 2 required to enforce SLA. Assumes SQL Enterprise Licensing as part of configuration.
Database Servers - PROD (UAT DB, STGING DB/Data Migration DB, TRAINING DB) Load balancer Load balancer Load balancer	Virtual Machines	Virtual Machines	US Gov Virginia	2 Standard virtual machine(s), DS5 (16 Core 56 GB RAM, 1 TB disk, \$8.016/hr) size: 744 hours, SQL Enterprise license	11,968.77	Availability Sets of 2 required to enforce SLA. Assumes SQL Enterprise Licensing as part of configuration.
Networking	VPN Gateway	VPN Gateway	US Gov Virginia	Basic Load Balancer is free of charge Basic Load Balancer is free of charge Basic Load Balancer is free of charge highperformance tier, 744 gateway hour(s), 0 GB outbound Inter-VNET	\$364.56	
Networking	Data Transfers	Bandwidth	US Gov Virginia	2 TB/Month Government Zone	\$177.74	
Disaster Recovery Site	Site Recovery	Site Recovery	US Gov Virginia	0 instance(s) of Recovery to customer-owned sites, 6 instance(s) of Recovery to Azure	\$150.00	
Disaster Recovery Site Management	Backup	Backup	US Gov Virginia	6 instance(s), 1 TB, 6 TB LRS of storage	\$327.46	
	Log Analytics Support	Log Analytics	US Gov Virginia	120 GB(s), standalone tier Standard Level	\$276.00	
					\$100.00	
					<u>\$48,792.23</u>	
				LSP Mark-Up	\$1,219.81	
Disclaimer					\$50,012.04	

All prices shown are in US Dollar (\$). This is a summary estimate, not a quote. For up to date pricing information please visit  
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