

# **State of West Virginia**

Request for Quotation CRFQ 0214 SUR1900000002

Response from
Web Data Corporation

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W PURCHASING DIVISION



Contact:

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# **Pricing**

# **Web Data Corporation Pricing Proposal**

Hardware, Software &	Product Bid Implementation	Unit Cost	Unit of Measure	Qty	Extended Cost
POS Inventory System	Integrated federal and state syste	\$55,000.00	each	1	\$55,000.00
Mobile Scanner	Motorola MC55a	\$1,300.00	each	6	\$7,800.00
Year One (from WVSASP acceptance of system) support, maintenance and training included.					

Maintenance, Support, System Upgr	ades and Training			
Year Two	\$12,500.00	per Year	1	\$12,500.00
Year Three	\$12,500.00	per Year	1	\$12,500.00
Year Four	\$12,500.00	per Year	1	\$12,500.00
	T	Total Bid Amount		

Item	Cost
State surplus core application license for unlimited users in perpetuity, contingent upon the license agreement included in this proposal. Includes Versions 1.0 and 2.0.	\$15,000.00
State surplus application implementation: colors. logos, caption changes, other basic configurations and data imports.	\$7,500.00
Annual support and maintenance with unlimited training (state application)	\$7.500.00
Federal surplus application license for unlimited users in perpetuity, contingent upon the license agreement included in this proposal.	\$15,000.00
Federal surplus application implementation: colors. logos, caption changes, other basic configurations, integrations and data imports.	\$5,000.00
Annual support and maintenance with unlimited training (federal application)	\$5,000.00
Years two, three and four continuing maintenance, support, system upgrades and training (annually)	\$12,500.00
Scanners (6) could be much less expensive based upon functional needs to be determined.	\$7,800.00
Printer: Intermec PC43d	\$407.00
Bartender Enterprise version barcode printing software	\$1,745.00
Optional Verizon MiFi Mobile hotspot (\$50 purchase plus \$30 per month internet access)	



## References

#### References

Reference Name: Holly Gustner

Position: Director, Fleet and Surplus

Address: 5420 Old Hwy 8, Arden Hills, MN 55112

Telephone Number: (651) 201-2514

Project Name: State Surplus with Live and Online Auctions. Federal Surplus

Project Description: Highly customized version of the state system since 2008 to accommodate their statewide live auctions and weekly online-only auctions. Minnesota is the most successful of our customers using both built-in auctions. We developed the mobile online auction bidding site for Minnesota. They purchased Version 2.0 of the state application and the integrated federal application in September of 2018.

#### References

Reference Name: Gary Thornton

Position: Assistant Director, Division of Surplus Properties

Address: 999 Chenault Rd., Frankfort, KY. 40601

Telephone Number: (502) 573-4836

Project Name: Integrated Federal and State applications.

Project Description: State system since 2008. Kentucky was the original purchaser of the Federal System in 2009. Recently added combined donee statements from both systems. Kentucky purchased Version 2.0 of the state surplus application in January of 2018.

#### References

Reference Name: Dan Martinez

Position: Program Manager, Surplus Property, LESO/1122 State Coordinator

Address: 447 W 13800 S, Draper, UT 84020

Telephone Number: 801-619-7219

**Project Name: State and Surplus Applications** 

Project Description: State application since 2006. Federal application since 2010. Utah purchased

Version 2.0 of the state application in October, 2017.

#### **END OF PRICING PAGE**

#### **PRICING PAGE**

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### 3.1.1 Customer Database

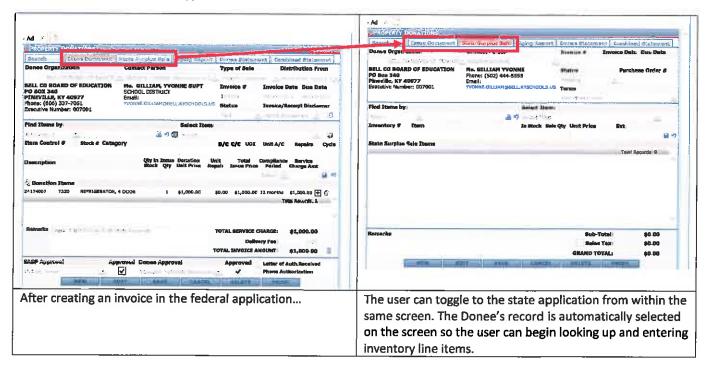
This requirement is fully satisfied. Note: This response is illustrated with screenshots to demonstrate and verify the capabilities of the proposed systems.

Web Data Corporation offers two separate but integrated websites and databases: one for state surplus; the other for federal surplus. Our federal surplus application was built in 2007, when the GSA required federal surplus property to be maintained in its own unique database. The value of having separate systems is the ability to manage processes differently, and to provide for the distinct differences between the federal and state attributes for inventory items and compliance.

Federal surplus inventory items are downloaded directly from the GSA API as part of the SASP's SF123 allocation, and subsequently received into inventory. Federal inventory records include specific attributes for each inventory item. State surplus data originates with the state agencies and captures only those elements necessary for the management and sale of surplus property disposal through the POS or other methods of sale such as Online Auctions.

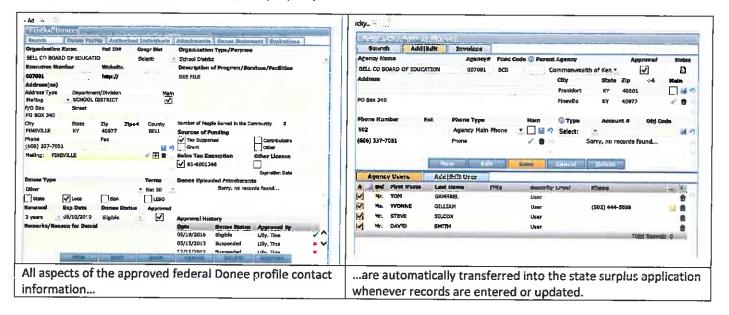
At the point-of-sale, clerks who are logged into the federal application to create an invoice for a federal Donee can toggle over to the state invoicing point-of-sale from within the same screen. Clicking the "State Surplus Sale" tab at the top of the federal POS screen automatically retrieves the Donee's profile in the state surplus POS screen, allowing the clerk to create a State Surplus property invoice directly from within the federal application. This feature provides the convenience of not having to log into two separate systems at the point-of-sale.

The content of invoices and reports are also different between the two systems. Accordingly, having separate, specialized systems is a distinct advantage over a single merged system that must necessarily compromise on effectiveness for both types of data.





A second integration synchronizes the federal Donee's profile with their profile in the state application, for those Donees Authorized to acquire property from both inventories.

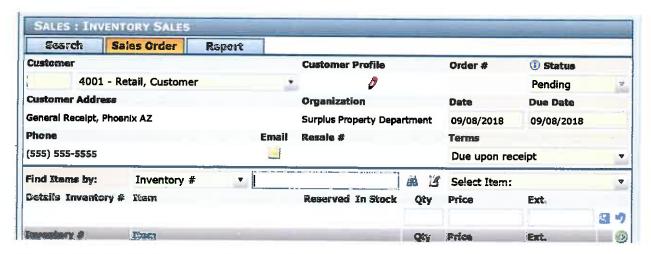


Each system provides the ability to create, maintain and search Donee information, inventory information, and invoicing information by a variety of criteria, and to generate all necessary daily, monthly, quarterly and annual reports.

### 3.1.1.1. Public Sale

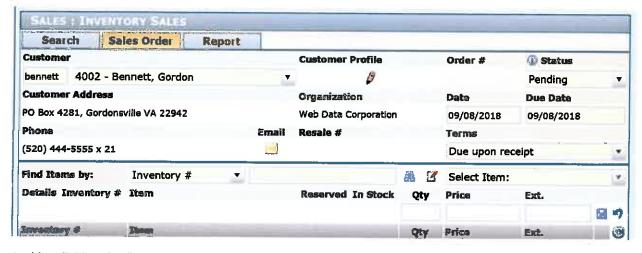
This requirement is fully satisfied.

The customer section of the public sale POS automatically loads a generic "Retail Customer" when a new invoice is being created.

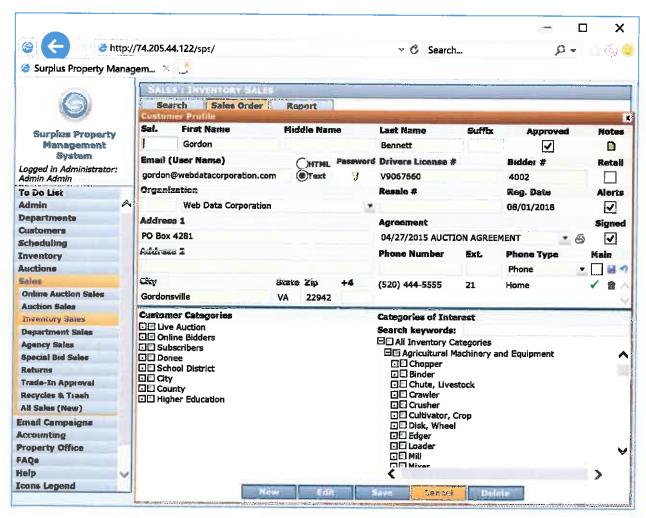


The sales clerk may look-up and retrieve a retail customer already present in the database by customer number or name...





And by clicking the "Customer Profile" pencil icon, can pop up the customer profile screen to either edit a customer or add a new one. Saving the changes to the pop-up screen populates those changes to the POS screen.





# 3.1.1.2. Eligible Organizations

This requirement can be fully satisfied, by automating the account number generation (by County, organization type and sequence) instead of entering them manually. This modification will be provided at no cost to the state.

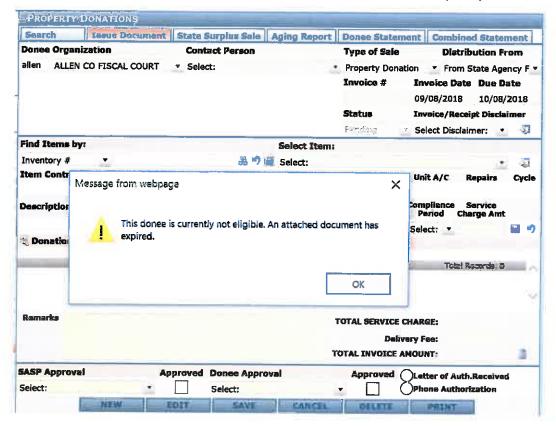
Organization profiles can be entered directly into either system, and at any time can be approved or disapproved by the system users by checking or unchecking the "Approved" checkbox in either system. The integration between the systems described previously allows for a Federal Donees to be eligible in both systems. Eligibility for these Donees is managed within the federal system.

#### 3.1.1.3

This requirement is fully satisfied.

The federal application records the eligibility expiration date along with the expiration dates of any licenses or other documents that are uploaded to the Donee profile. Only the SASP can enter document expiration dates, but optionally, Donees can upload their documents to their own profile through a secure site available to them on the Internet.

At the point-of-sale, if a Donee's eligibility has expired, or the Donee has been made ineligible, that Donee's profile will not be searchable on the POS screen. Alternatively, if an eligible Donee's associated documents have expired, a warning is presented on the POS screen and the sale may not proceed.

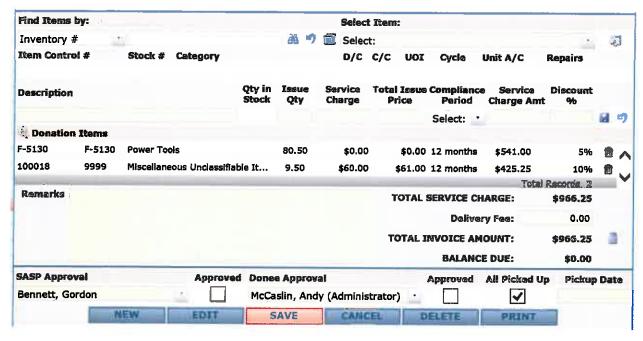




### 3.1.1.4.

This non-mandatory requirement is partially satisfied.

The federal POS system has the ability to assign a discount to each individual line item on an invoice.



Coding logic to the state and federal systems where the number of line items or retail value triggers an automatic global discount for each organization can be provided as an option.

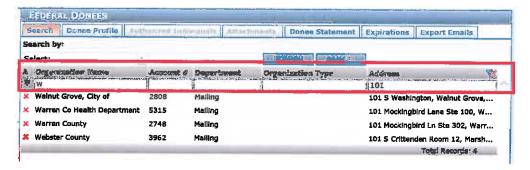
### 3.1.1.5.

This requirement is fully satisfied

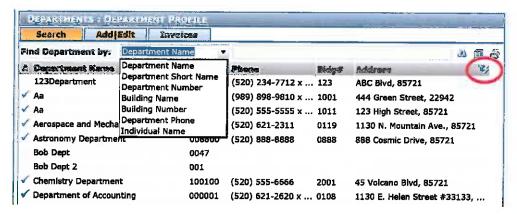
Federal Donees can be searched and filtered by a variety of criteria. Other search criteria can be added at no additional cost. Both systems can accommodate an unlimited (over 2 billion) number of organizations, inventory records, invoices, etc.



Contact records may be sorted by clicking on the column header, and filtered by using the filter property of the tabular display.



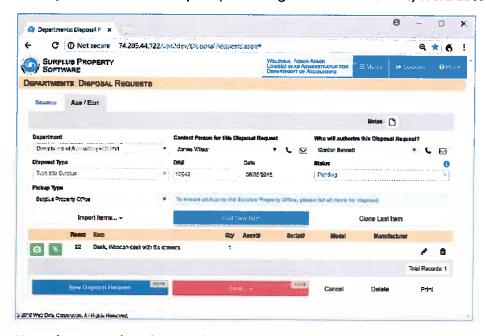
Identical processes are available in the state application.



### 3.1.1.6.

This requirement is fully satisfied.

Both systems have the ability to upload image files as well as PDFs, Word documents and text files.

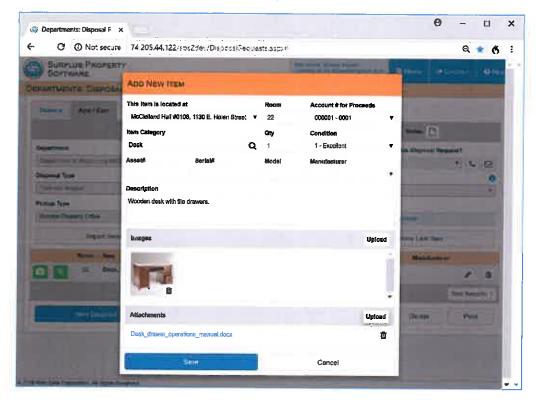


Note: the screenshot above and the one below are from the new Version 2.0 of the state surplus application. The view from state agencies is completed, and most of the daily functions for the surplus property

department are completed. The new version will be delivered as part of this RFP response at no additional cost. Eventually, it will completely replace Version 1.0.

It should be noted that Version 1.0 has functioned successfully in the marketplace since 2005.

In the new Version 2.0, line item data entry at the point-of-sale is done through a pop up screen. All previously mentioned functionalities (and much more) exist in Version 2.0.



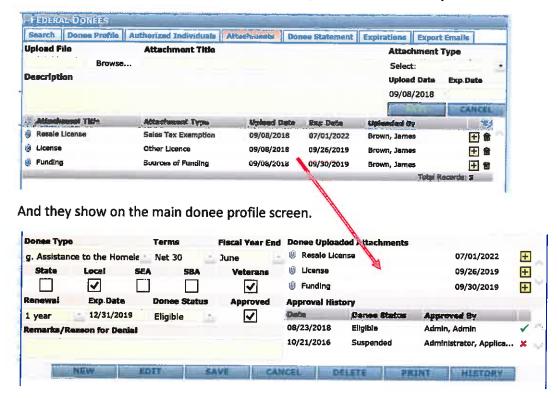
If images or attachments are uploaded, the camera and attachment icons show in green to indicate the presence of associated files.



In the federal application, images and attachments may be uploaded on the inventory profile.



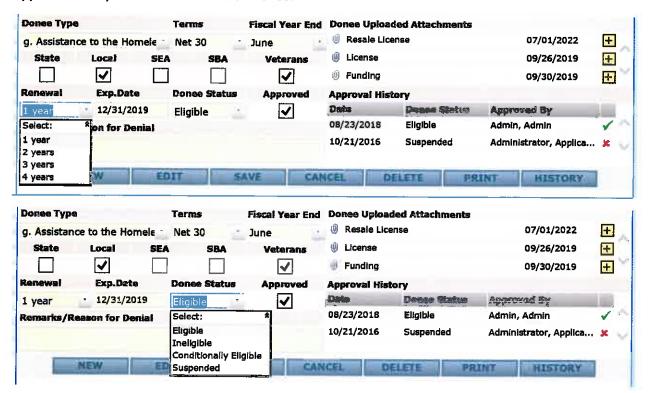
Attachments directly related to Donees can be uploaded in the Donee profile Attachments tab.



3.1.1.7

This requirement is fully satisfied

Federal Donee status can be recorded and expiration date are recorded on the Donee profile screen. An approval history is maintained for each Donee.



Each night, the system emails expired Donees to notify them of automatic suspension due to eligibility expiration. It also sends a list of expired Donees to the SASP staff.

From: Federal Surpius System [mailto:surplusmall@xxxx.xx.gov]

Sent: Friday, August 31, 2018 1:47 AM

To: admin@.xx.gov;

The following donees have expired, or suspended by system on 08/31/2018.

Bishop Hogan Memorial School, Central Crossing Fire Protection District, College of the Ozarks, Finance and Administrative Services, Division of, Mid County Fire Protection District, Missouri Veterans Home (Warrensburg), Southeast Missouri Regional Port Authority, St Brendan School, St Charles Co Ambulance District, St Francis Borgia Regional High School, St John Baptist Gildehaus School, St Thomas the Apostle School, Valle Catholic Schools, West Central Fire Protection District

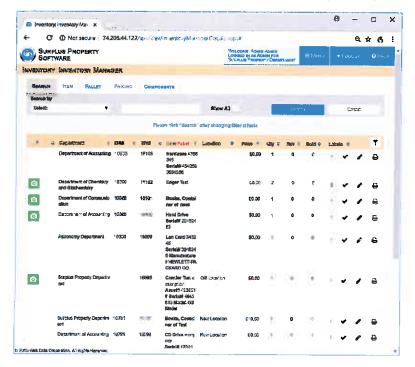
# 3.1.2. State Inventory

This requirement is fully satisfied.

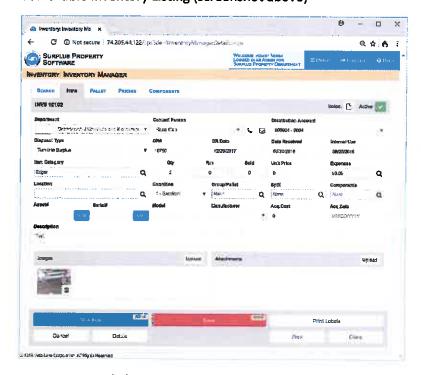
The state inventory can be entered directly into the inventory profile screen by the surplus property staff. However, it is more efficient for the state agencies to list their property for disposal in a "Disposal Request". The Disposal Request requires approval from Authorized members of the agency. Once approved, the items on the Disposal Request can be scheduled for pickup or for self-delivery.

The property is received into inventory and barcoded labels are printed. The barcoded labels on inventory items can be used for the process of taking inventory, and also for looking up items at the point-of-sale.

NOTE: All of these processes can be managed on any smart phone, tablet, PC or Mac.



## Searchable Inventory Listing (screenshot above)



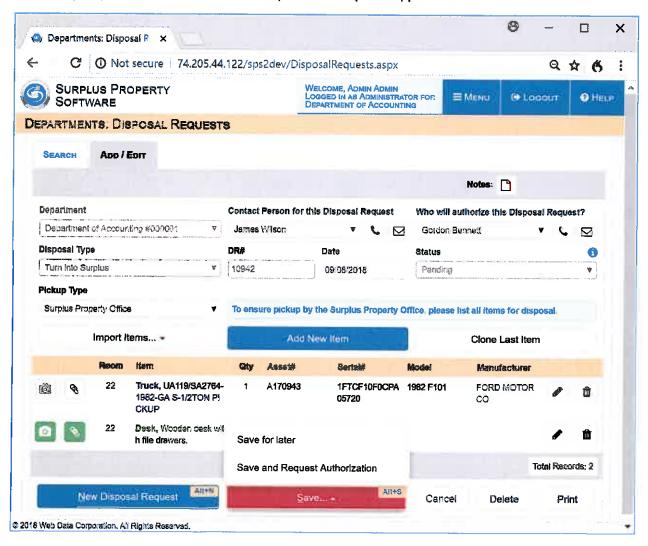
Inventory Details (screenshot above)



Here is a brief summary of the main processes for disposal request, approval, scheduling pickups or self-deliveries, receiving into inventory, and printing barcoded labels.

### **Disposal Requests**

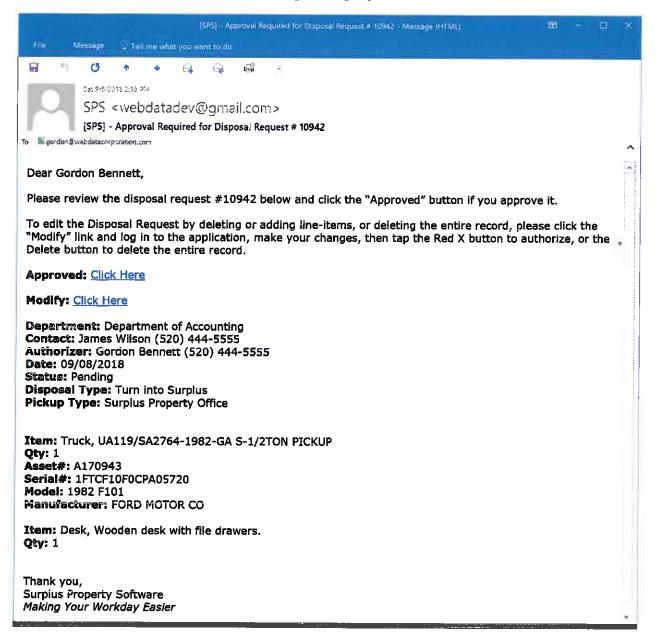
1. Agency fills out a list of items for disposal and requests approval.



#### Authorization

2. The selected authorizer receives an email showing a listing of items for approval and a link to automatically approve the items. If the authorizer needs to make changes by adding or deleting line items etc., a second link in the email opens the login screen where the authorizer can login, make changes to the Disposal Request and authorize it directly from the Disposal Request screen.





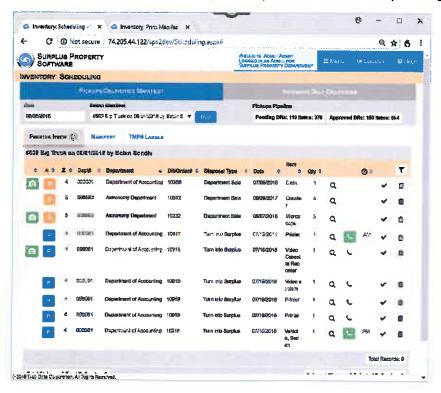
Authorized disposal requests cannot be edited, but they can be printed, and labels may be optionally printed by the agency to affix to the property for disposal.

#### Pickup Scheduling

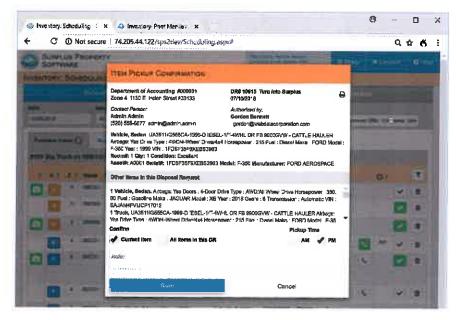
3. Approved disposal request can be scheduled for pickup by the surplus property warehouse staff or scheduled for Self-Delivery to the warehouse. Creating a pickup manifest is a matter of selecting approved items on the "Pending Items" tab of the scheduling screen (indicated with a "P"), and assigning them to a specific manifest. Delivery of surplus inventory acquired by agencies (indicated with a "D") can be scheduled and assigned to a manifest on the same screen.

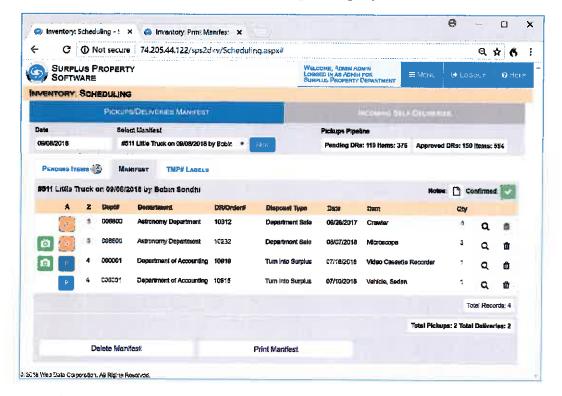
The scheduling screen provides an indication of the number of disposal requests and pickups in the

pipeline. If agencies have taken pictures as part of the disposal request process, those pictures are available to view on the scheduling screen and could be helpful in determining how many items can fit on a truck. The entire disposal request can be viewed by clicking the magnifying glass icon.



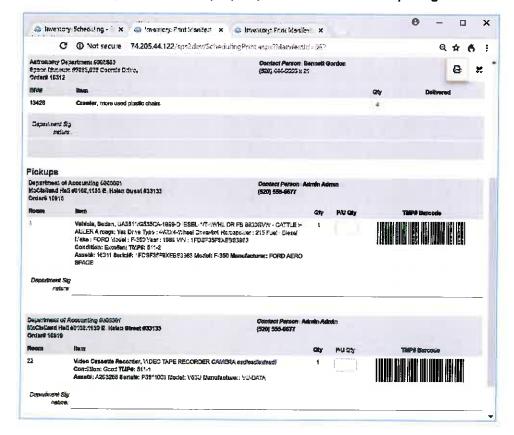
Pickups from agencies can be confirmed either on a line-item basis or for the entire disposal request. The screen below illustrates the confirmation process. Departments are notified of their pickup day by email.





#### Printable Manifest

A manifest may be printed and the property received into inventory using barcodes on the manifest.



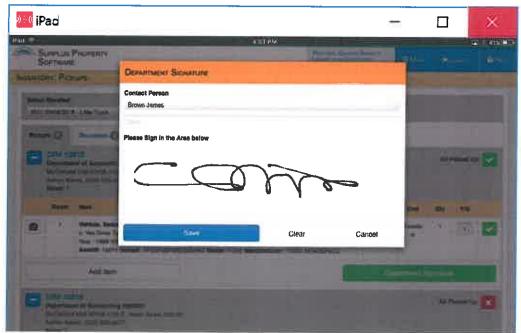


#### Mobile Pickups and Deliveries

There is a separate process for recording Pickups and Deliveries on mobile devices which can be used by the surplus property pickup staff. This is instead of the paper manifest. Agency signatures confirming delivery or pickup are captured by signing with a finger on the mobile device's screen.

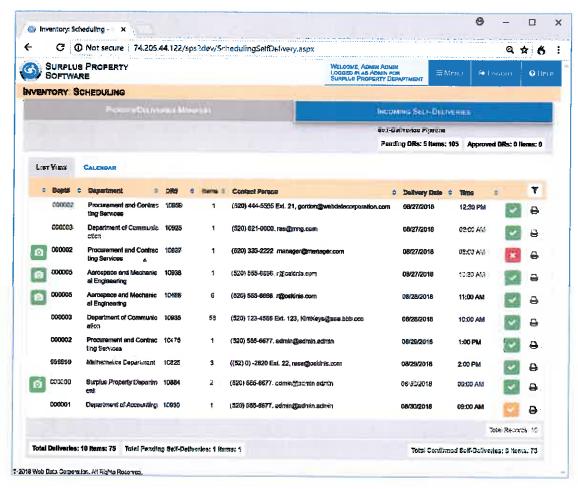






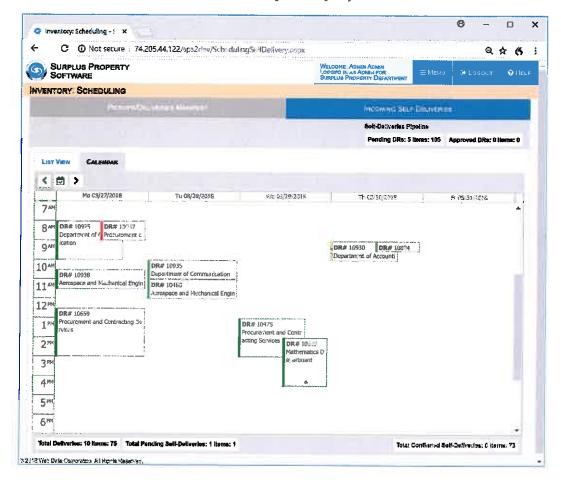
#### Self-Deliveries

Scheduling self-deliveries from agencies is accommodated in the system. The list of incoming, approved self-deliveries indicates if images are present on any of the line items in a disposal request (green camera icon) and shows the status of the Self-Delivery: approved (green checkmark), pending (orange checkmark), not yet processed (red X)

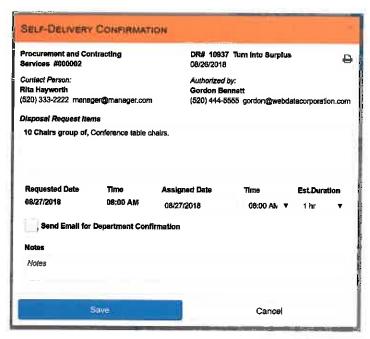


A calendar view of the pending self-deliveries allows the scheduler to the drag-and-drop deliveries into suitable day/time locations on the calendar. That action updates the scheduled delivery time, and allows the user to send a confirmation to the agency. If the agency cannot meet that delivery date and time, they can request alternate day and time and the process is repeated.

In the example below, some delivery dates and times initially requested by agencies are overlapping with others. They can be dragged into a new position on the calendar.



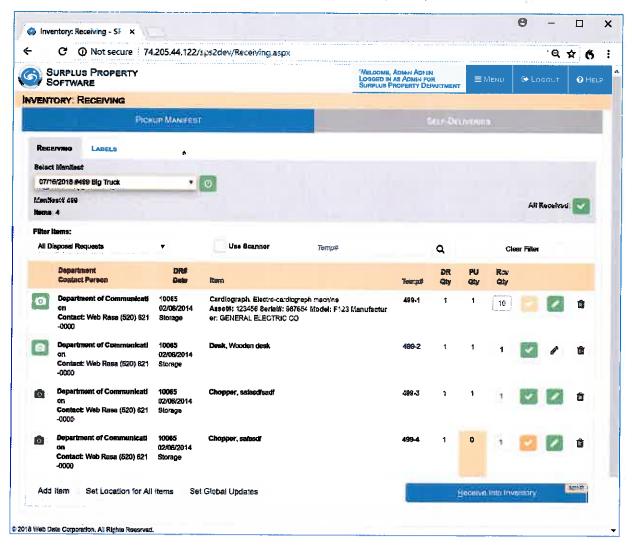
Clicking the calendar items will open the confirmation pop up where new dates and times can be assigned manually.





## Receiving

Receiving can be done on any mobile device as well as any computer. The receiving screen provides visual clues and prompts as to the status of any particular item. These can be ignored entirely, but are useful for sophisticated inventory management. For example, the green camera icon indicates the presence of one or more images. The green pencil icon indicates the item has been edited. The green checkmark indicates the disposed quantity was picked up and received. The orange checkmark indicates a discrepancy between the Disposal Request quantity and the pickup quantity or the quantity received.

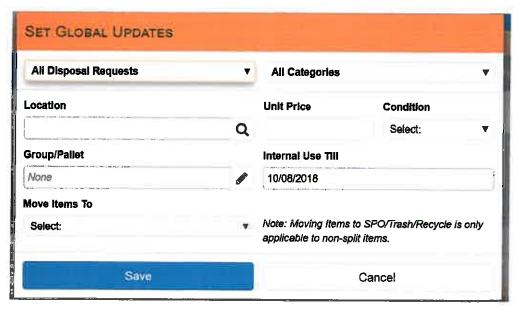


While editing an incoming inventory item, a variety of changes in assignments can be made. These include changing the category, assigning quantities to recycle, entering a price, assigning expenses, restricting the date before it is available to the public, assigning it to a warehouse location, assigning it to an inventory group (similar items always sold at the same price) or a pallet, splitting a quantity of items into different categories, prices etc., Updating the item description and taking/uploading photographs.





There is also a separate, global updates feature for receiving where you can select a category from one or all of the disposal requests on the manifest and assign the same values to all items in that category. The same can be done for an entire disposal request. For example, if you always charge \$10 for your chairs, and always place them in the same warehouse location, you can make those assignments in the global updates and they will be applied to all chairs on the manifest.

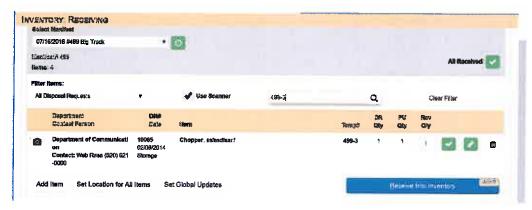




#### Receiving with a Scanner

The application comes with a separate scanner application that resides in a mobile computer scanner device (Motorola MC55a is the recommended device). That application allows you to conduct all of the rudimentary receiving processes. However, there is an option to use a Bluetooth scanner with the receiving screen on a tablet or PC/Mac.

Scanning an item's barcode (either on the label or the printable manifest) will isolate it from the list of items on the receiving screen. This can be useful if there are several hundred items on a single manifest.

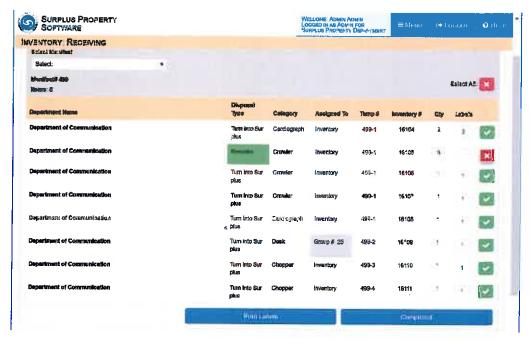


Importantly, you can now scan bar-coded labels from any mobile device that has a camera, essentially obviating the need for expensive scanner devices. There is a third-party license required for this feature.

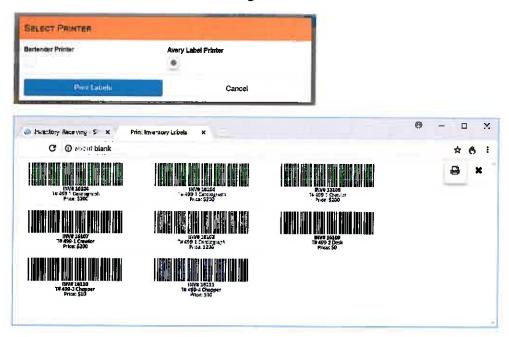
Nonetheless, the standard scanner devices can be used for taking inventory.

#### Printing Inventory Labels

Once the items have been received into inventory, a screen for printing labels is presented. Here you can choose the number of labels to print for each item. Once again, there are visual clues to help guide label printing. Recycles show in green, and assignments to Groups or Pallets show in gray.

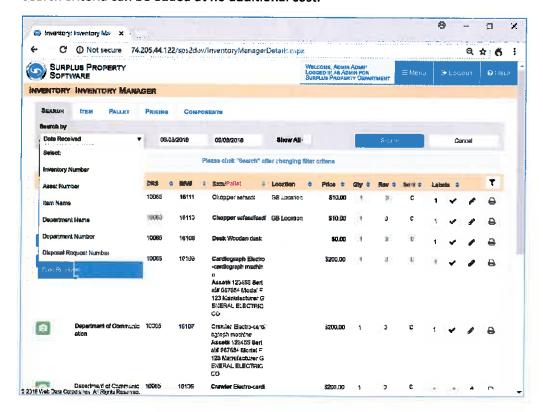


Labels can be printed on Avery labels or on a barcode label strip printer. The latter requires third-party software named "BarTender" from Seagull Scientific.

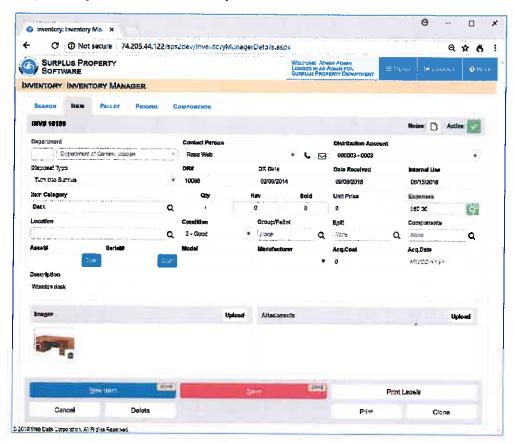


### Managing Inventory

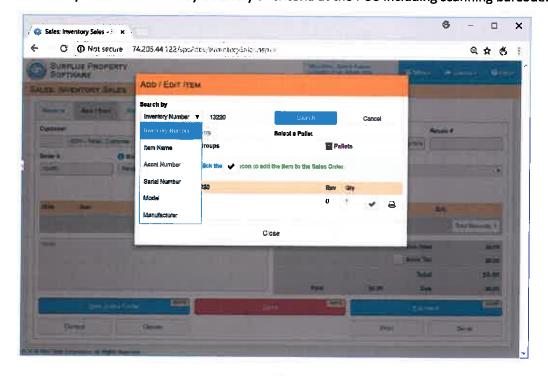
Now that property is in inventory, it can be searched by a variety of criteria and additional labels may be printed from the search tab where each inventory record can be edited and its profile printed. Additional search criteria can be added at no additional cost.



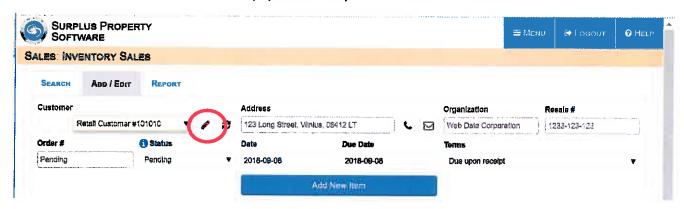
Inventory records may be edited and all attributes changed wherever necessary. Images and attachments may be assigned from the inventory details screen.

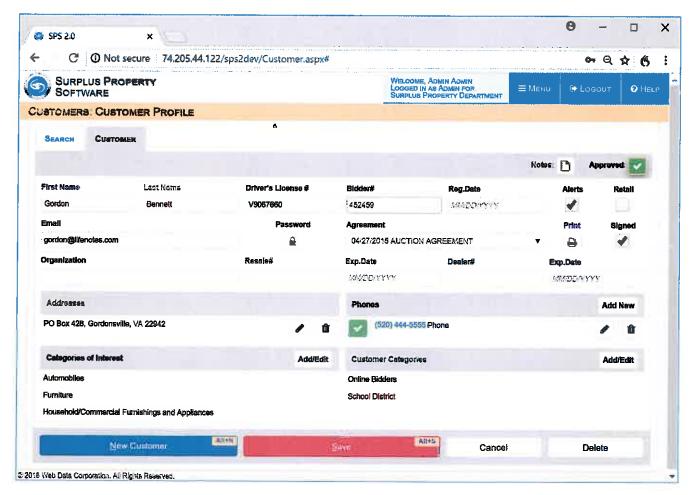


Inventory can be searched by a variety of criteria at the POS including scanning barcoded labels.

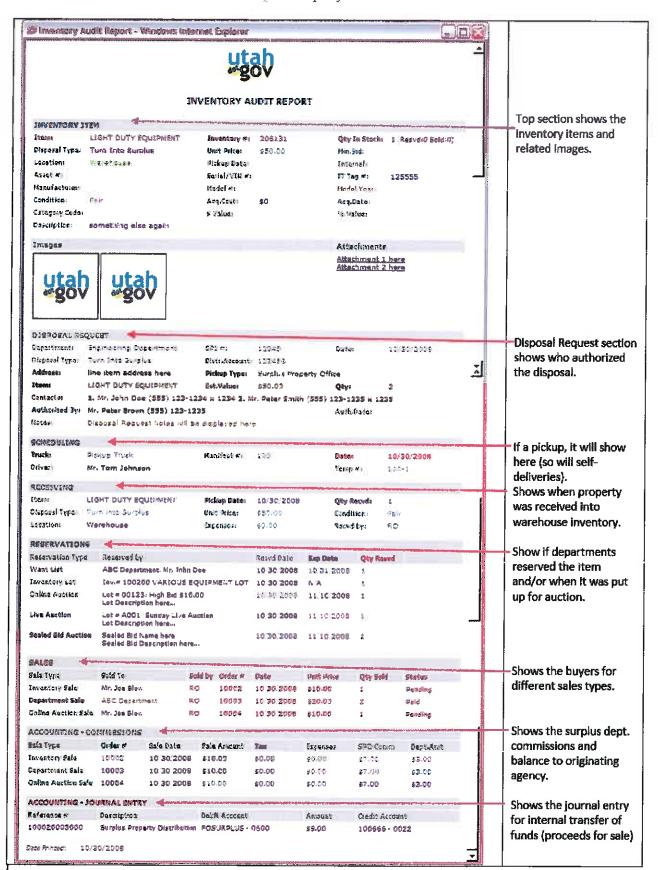


As in version 1.0, In Version 2.0 of the state surplus application, clicking the edit pencil next to the generic retail customer will toggle over to the customer profile screen where a new customer can be entered or an existing customer can be edited. When the customer profile is saved, the user is returned to the POS screen and the customer information is populated ready for an invoice to be created.





An additional aspect of tracking inventory is the audit report which shows the passage of items through the entire system (next screenshot).





### 3.1.2.1.

This requirement is fully satisfied.

There is virtually no practical limit to the number of inventory items that can be stored (in excess of 2 billion).

### 3.1.2.2.

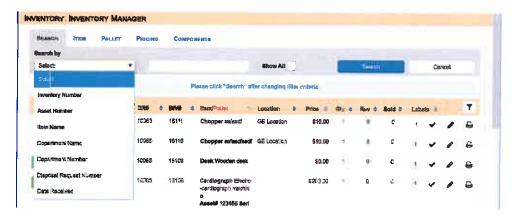
This requirement is fully satisfied.

There are several opportunities to attach pictures to assets. Agencies can attach pictures during the disposal request process. Pickup staff can attach pictures during the pickup process. Receiving staff can attach pictures during receiving, and surplus property staff members can attach pictures on the inventory details screen. Images can be selected from the file system, or taken and uploaded directly on any mobile device. There is no size limit to the images that can be uploaded. However, larger images take longer to upload.

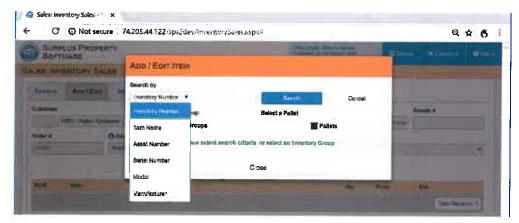
### 3.1.2.3

This requirement can be fully satisfied.

inventory records can be searched by a variety of criteria, and any additional criteria can be added at no additional cost.



Similarly, inventory items can be searched and selected at the point-of-sale by a variety of criteria, and additional search criteria may be added at no additional cost.





### 3.1.2.4

This requirement can be fully satisfied.

Currently, the application generates unique, sequential inventory numbers either at the disposal request level, where temporary numbers are created for identification purposes, or upon receiving property into inventory.

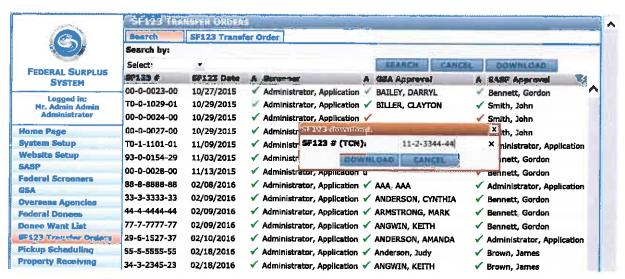
The "temporary numbers" are unique, sequential numbers which can actually be used as permanent inventory numbers. For pickups, they comprise the manifest number and line number; for self-deliveries they comprise the disposal request number and line number.

The inventory label content can be customized at no additional cost.

### 3.1.3. Federal Donations

This requirement is fully satisfied.

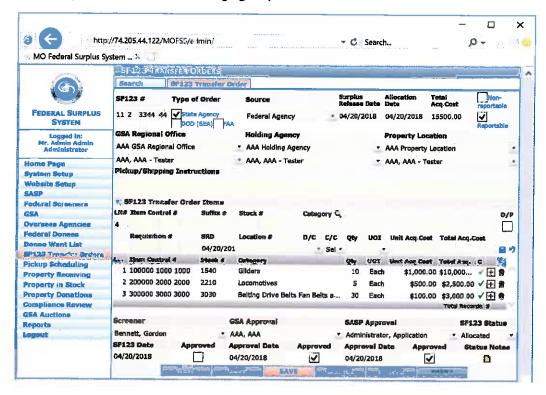
Web Data Corporation instigated the integrations with GSA in 2009, and our customers have been successfully downloading their SF123s since that time. The processes simple, on the SF 123 search tab you simply enter the SF123 number and click "Download"...



And the downloaded SF123 will appear at the top of the list. Clicking the SF 123 row will drill down to the details...

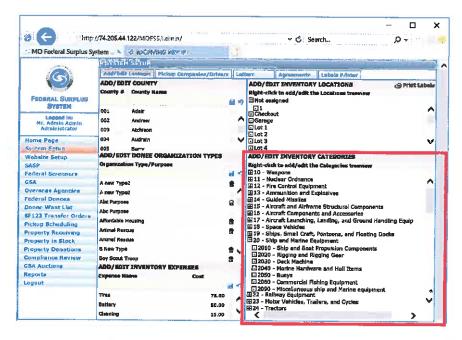


On the SF 123 transfer details screen the user confirms all of the approvals and saves the record in preparation for pickup from the federal holding agency.



Once the SF 123 has been saved, it is scheduled for pickup. Following that, the property is received into inventory where it can be looked up and entered on a Donation Issue Document (invoice).

All Federal Purchasing Codes (categories and subcategories) are present in the system and are delivered with the database.



### Tracking Incoming Federal Property

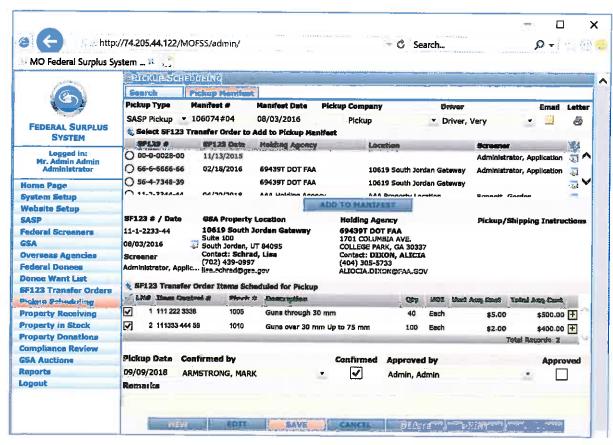
The pickup scheduling process allows the user to select a donee to pick up the property directly, or assign the SASPs own driver, or a third-party pickup company. In each case, a C5 letter is generated for the driver. That document lists all of the items to be picked up and the authorization for the driver to do the pickup.

Inventory receiving may be conducted on a scanner device with the built-in software application provided as part of the purchase, or can be done using the application's receiving screen directly on a PC.

For SASPs who do not operate a warehouse for Federal Property, there is a shortcut from the pickup scheduling screen which automatically inserts the line items into inventory and automatically generates the Donation Issue Document.

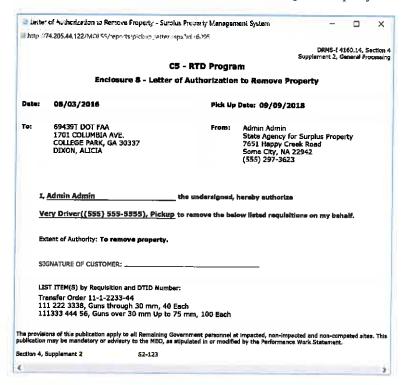
The following screens illustrate the pickups and receiving into inventory processes.

Scheduling Pickups. The user enters the pickup Manifest Date and chooses a pickup organization and driver, then selects the SF123 to be picked up and clicks "Add to Manifest".

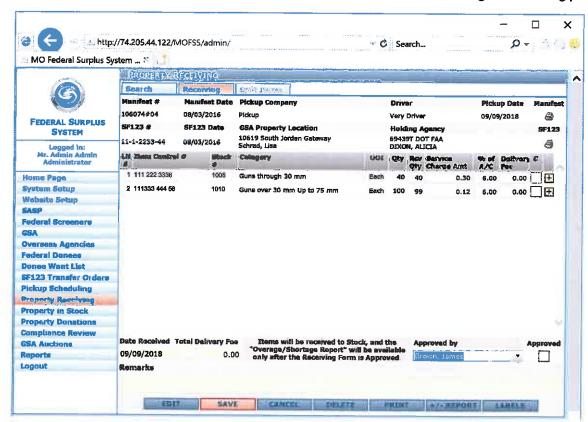


After confirming the approvals and clicking the save button, the C5 letter can be printed and emailed directly to the pickup driver.

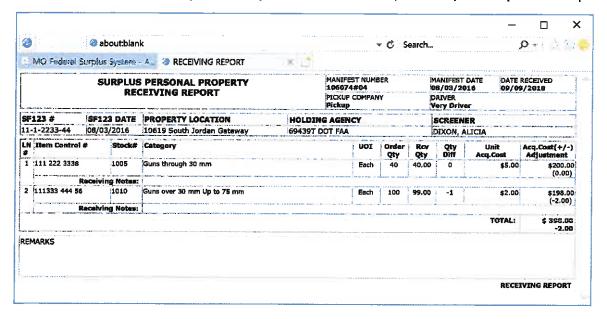




On the receiving screen, the user enters the quantity actually received. The Service Charge Amount is calculated automatically based upon preset criteria, but it can be edited during the receiving process.

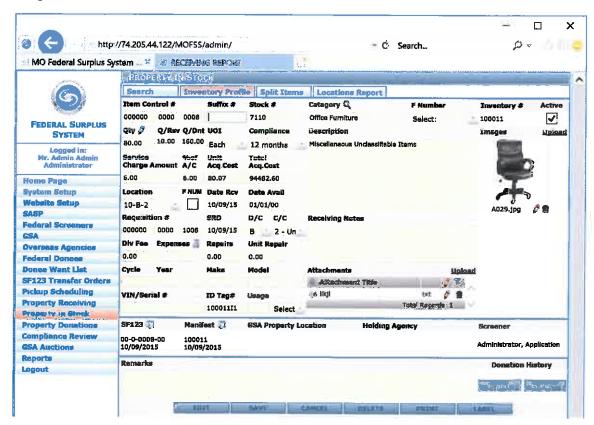


If any quantities received vary from the quantities on the SF123, and over/short report can be printed.



There is also an option to receive partial quantities and receive the remaining quantities at a later date.

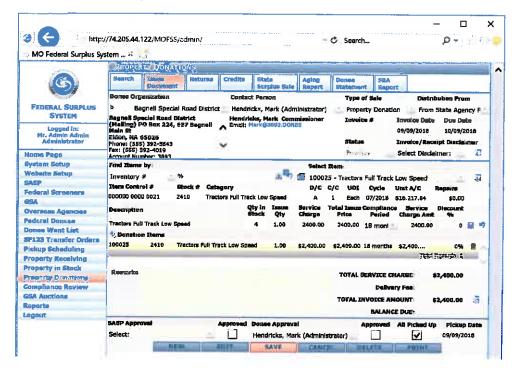
Once the property is in inventory, images and attachments may be uploaded and, wherever necessary, a variety of other adjustments made. All inventory items with a quantity greater than zero are available for assignment to a Donation Issue Document.



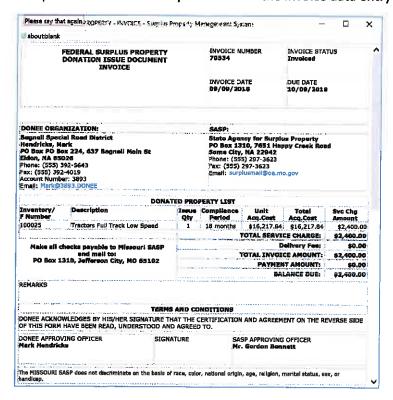


## **Tracking Federal Property Donations**

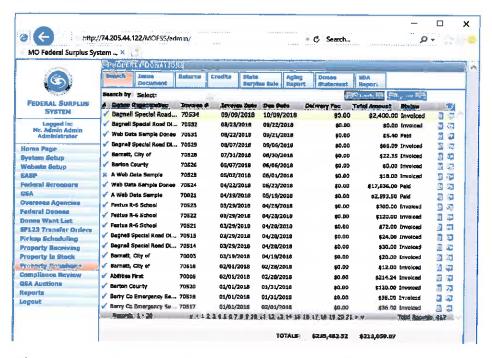
This process begins with creating an issue document at the POS. The donee is looked up in the top left of the screen and inventory records are looked up by entering or scanning a barcoded inventory number, or by searching on a variety of other criteria.



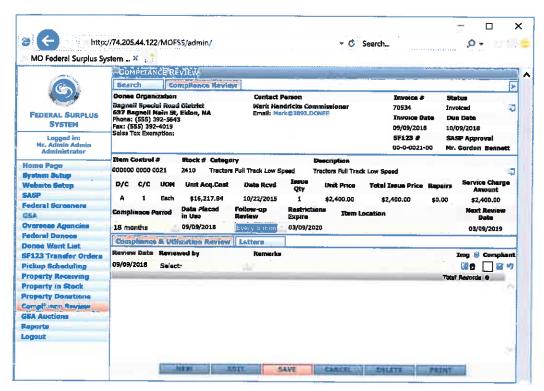
2 copies of the invoice are printed when the invoice data entry is completed.



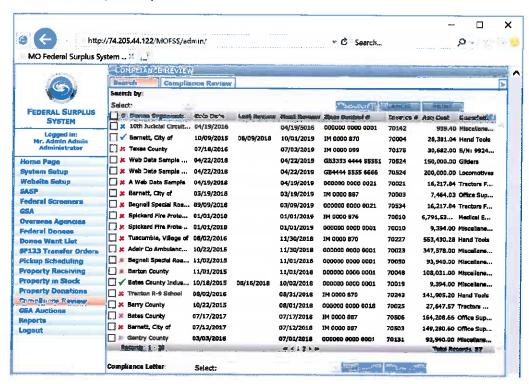
Invoices and their status can be tracked on the search tab of the property donations screen. Invoice records can be searched, sorted and filtered on the screen.



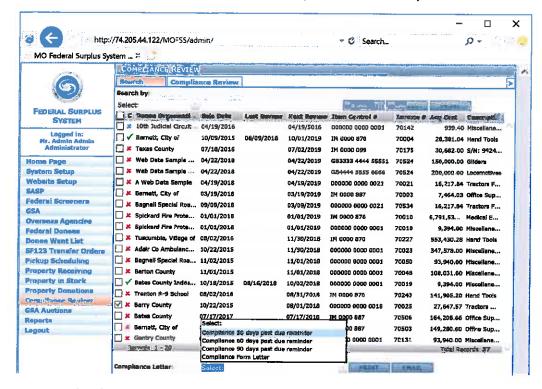
When an invoice is created, the user can open the compliance review screen and set up the compliance review period. Subsequently when compliance is being monitored, the compliance records can be updated for each item issued to a donee.



The compliance review search screen shows the last review and upcoming reviews for all items that are still within the compliance period.

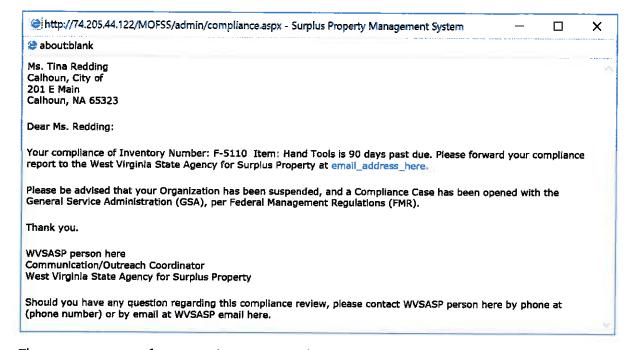


A selection of compliance letters is available to print from the compliance review search screen.

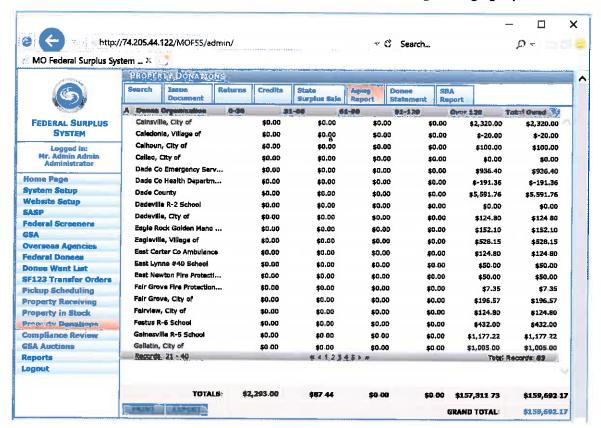


An example of the 30 day past due compliance letter.





The payment status of property donations can also be tracked through the aging report.

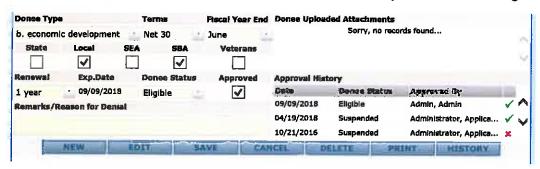




## 3.1.3.1.

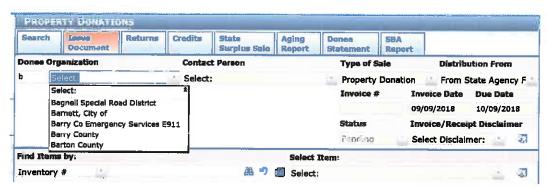
This requirement is fully satisfied.

The SASP controls which organizations are eligible by reviewing their corporate and legal documentation. The system tracks eligibility in the donee profile and records a history of each donee's eligibility.



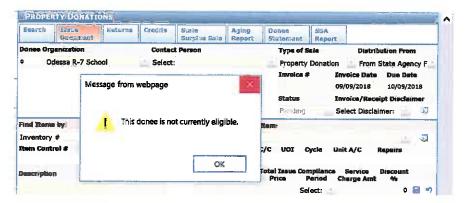
The system automatically designates donees as suspended if their eligibility or the validity of any of their associated documents expires.

On the federal distribution documents (invoice) screen, Donees can be looked up by all or part of the donee organization name.



Only organizations in the federal database are accessible for federal distribution documents. Some of these organizations may also be permitted to purchase state surplus property, but any donee in the federal database whose eligibility has expired or has any expired licenses and other documents, are prohibited from acquiring Federal Property until their eligibility issues are resolved.

Ineligible donee's cannot have invoices created.





# 3.1.4. Invoicing

This requirement is fully satisfied.

The system can be configured to print any number of invoice copies, currently it is configured to print 2 copies of each invoice. Invoices are sequentially numbered. The invoice seed number can be inserted into the database during implementation.

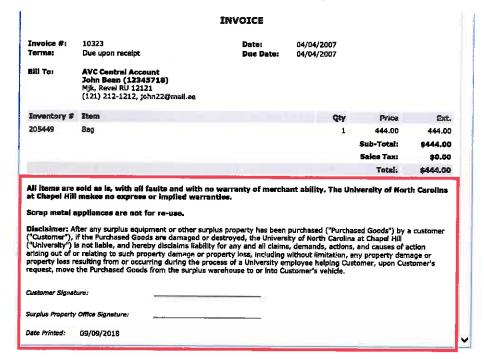
## 3.1.4.1 Public Sale Invoice

This requirement is fully satisfied.

Public customers can be looked up directly on the public sale POS. As in version 1.0, clicking the edit pencil next to the generic retail customer in Version 2.0 will toggle over to the customer profile screen where a new customer can be entered or an existing customer profile can be edited. When the customer profile is saved, the user is returned to the POS screen and the customer information is populated ready for an invoice to be created.



Invoices can have the as is where is statement is signature lines included.

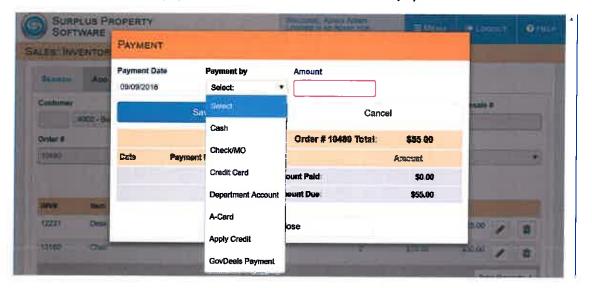




## 3.1.4.2.

This requirement is completely satisfied.

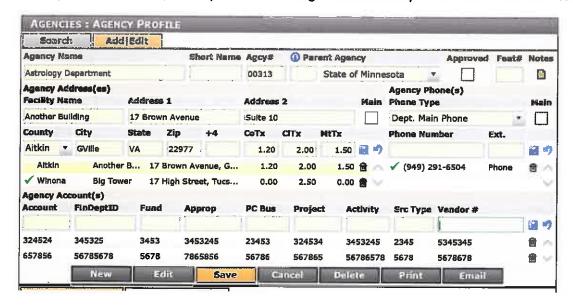
An unlimited number of payment methods can be added to the payment screen.



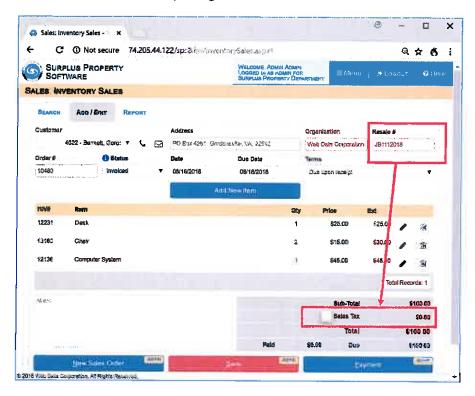
## 3.1.4.3.

This requirement can be completely satisfied.

In one version of the application, the tax rates are recorded based upon the organization's address. The state sales tax is already configured in the application. A modification will be made to create a list of cities with their respective tax rates that can be entered by the system administrator. Depending upon the customer's location, or the purchase location, the city tax will be charged automatically in addition to the state sales tax.



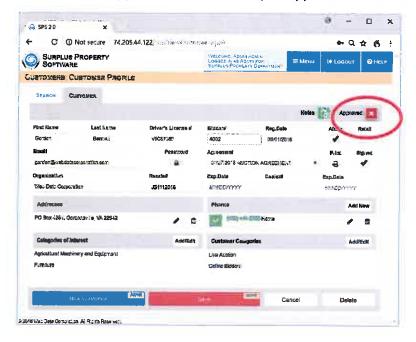
Customers with Resale Numbers are automatically not charged tax, whereas customers without resale Numbers are automatically charged tax.



# 3.1.4.4. Eligibility Organization

This requirement is completely satisfied.

Customers not approved in the state surplus application is not able to be searched on the sales/invoice screen.





The same applies in the federal surplus application.

## 3.1.4.5

This requirement can be completely satisfied.

As mentioned and illustrated in 3.1.1.4. the federal application already has built-in capabilities for applying discounts on a line item basis. While this is not currently present in the state surplus application, it can be added as a custom change at no cost to satisfy this condition.

# 3.1.5. Reporting

This requirement is completely satisfied.

The state and federal surplus applications have a number of built-in reports that satisfy the needs of most customers. Here is an example inventory available report from the federal surplus application.

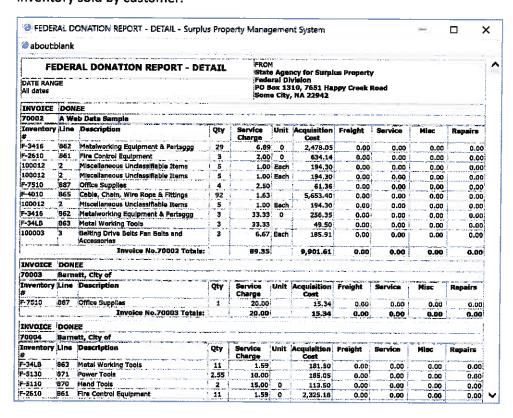
ab	out:blank										
DATE	RANGE	FEDER	AL INVENTORY REPORT	Federal (	ency for Surpl Division 310, 7651 Ha		oad	marining states	t yer enmonent	***************************************	
All dal	tes			Some Cit	y, NA 22942						
FSN	INV#	LN #	Description	Date Received	Acq.Cost	Unit Acq.Cost	Chg/Unit	UOI	Order Qty	Qty	Qty On Hand
2210	100002	2	Locomotives	10/09/2015	25,549.66	198.83	30.00	Each	35	35	27
3030	100003	3	Beiting Drive Beits Fan Beits and Accessories	10/09/2015	9,809.85	61.97	6.00	Each	5	5	·
7110	100011	1	Miscellaneous Unclassifiable Items	10/09/2015	94,482.60	80,07	6.00	Each	240	240	80
9999	100015	1	Miscellaneous Unclassifiable Items	10/11/2015	-53.31	53.31	6.00	Each	3	3	2
9999	100016	1	Miscellaneous Unclassifiable Items	10/01/2015	16,650.00	71.31	6.00	Each	3	3	2
9999	100018	1	Miscellaneous Unclassifiable Items	10/12/2015	6,522.00	48.71	50.00	Each	2	2	
9999	100020	1	Miscellaneous Unclassifiable Items	10/21/2015	2,233.20	18.61	0.00	Each	45	45	36
9999	100023	î	Miscelianeous Unclassifiable Items	10/21/2015	2,649.66	20.54	0.60	Each	5	5	4
9999	100024	1	Miscellaneous Unclassifiable Items	10/22/2015	1,872.00	18.72	2.00	Each	5	5	4
9999	100024-2	1	Miscellaneous Unclassifiable Items	10/22/2015	748.80	18.72	2.00	Each	50		
2410	100025	2	Tractors Full Track Low Speed	10/22/2015	81,089.20	16,217.84	2,400.00	Each	7	7	-
2410	100025-1	2	Tractors Full Track Low Speed	10/22/2015	32,435.68	16,217.84	2,400.00	Each	2	2	2
2410	100025-2	2	Trectors Full Track Low Speed	10/22/2015	32,435.68	16,217.84	2,400.00	Each	2		2
9910	100026	. 1	Jawelry	10/22/2015	11,108.88	300.24	60.00	Case	50	2 50	40
9910	100026	1	Jewelry	10/22/2015	11,108.88	300.24	60.00	Case	50	50	40
9150	100031	3	TARPAULIN	10/23/2015	7,335.58	42.28	3.74	EA	50	50	
9150	100032	4	BENCH PRESS	10/23/2015	25,280.00	198.27	26.40	EA	35	35	28
1035	100036-1	1	Guns over 300 mm	10/25/2015	3.96	0.06	0.08	Each	5	5	2
1035	100037	2	Guns over 300 mm	10/25/2015	16,260.00	438.38	26.28	Each	26	26	24
1045	100042	1	Launchers, Torpedo and Depth Charge	10/25/2015	1,290.00	15.17	2.00	Each	5	5	4
1070	100043	2	Nets and Booms Ordnance	10/25/2015	1,490.50	10.39	0.18	Each	3	3	2
6910	100063	1 1	Training Aids	11/06/2015	3,820.00	47.75	60.00	Each	6	6	4
7710	100064	1 1	Musical Instruments	02/08/2016	2,100.00	20.79	2.00	Each	25	25	20
1005	100073	1	Guns through 30 mm	02/18/2016	60.00	11.67	0.60	Each	5	5	4
5820	100077	2	Dyes	02/22/2015	112,200.00	3,400.00	180.00	Each	20	20	16
5110	100195	2	Hand Tools Edged Nonpowered	03/15/2016	40.00	10.00	0.60	Each	15	15	12
5110	100208	2	Hand Tools Edged Nonpowered	03/31/2016	1,900.00	20.00	1.20	Each	1	1	2
9150	100236	19	TAPE, TEXTILE	04/15/2016	-78.34	78.34	4.70	PG	5	5	2
9150	100240	22	CARRIER, LITTER, WHEE	04/15/2016	1,000.00	500.00	25.55	EA	S	5.	4



#### Inventory sold by date range:

		ONATION REPORT - DETAIL - Surplu	s Prop	erty Manag	geme	nt System			-	
about!	lank									
FE		AL DONATION REPORT - DE	TAIL		e Age	ncy for Surpl	us Property	WIT 1981-198		
		2/31/2016		PC E	ox 13 o City	10, 7651 Ha , NA 22942	ppy Creek I	Road		
INVOICE	DON	EE		make and o'r monthly o		*************	·			
70216	Tane	y County					P. C. 1 (Maries)   8 C.			
#			Qty	Service Charge	Unit	Acquisition Cost	Freight	Service	Misc	Repairs
100036-1		Guns over 300 mm	1	0.08	Each	0.06	0.00	0.00	0.00	0.00
100006	1	Miscellaneous Unclassifiable Items	5	0.20	Each	63.80	0.00	0.00	0.00	0.00
		Invoice No.70216 Totals:	1	0.28		63.86	0.00	0.00	0.00	0.00
INVOICE	DON	EE								
70217	Dade	County					t there is seen	-	and the same	
Inventory #	Line	Description	Qty	Service Charge	Unit	Acquisition Cost	Freight	Service	Misc	Repairs
100036	1	Guns over 300 mm	2	11.30	Each	719.72	0.00	0.00	0.00	0.00
***************************************		Inveice No.70217 Totals:	L	11.39		713.72	0.00	6.00	0.00	6.00
INVOICE	DON	E		*****	-	and of some there		W CONTRACT CONTRACT	Military of Marie Co.	
70218	Dede	County								
#	Line	Description	Qty	Service Charge	Unit	Acquisition Cost	Freight	Service	Misc	Repairs
100036	1	Guns over 300 mm	2	11.30	Each	719.72	0.00	0.00	0.00	0.00
	1	Guns over 300 mm	2	11.30	Each	719.72	0.00	0.00	0.00	0.00
100036	1	Guns over 300 mm	2	11.30	Each	719.72	0.00	0.00	0.00	0.00
		Invoice No.70218 Totals:		33.90		2,159,16	0.00	0.00	9.00	0.00
INVOICE	DONE									
70219	Rails	County						1 THE LANGE		
Inventory #	Line	Description	Qty	Service Charge	Unit	Acquisition Cost	Freight	Service	Misc	Repairs
100007		Miscellaneous Unclassifiable Items	25	1,20	Each	1,966.25	0.00	0.00	0.00	0.00
100017		Hand Tools Edged Nonpowered	10	6.00	Each	145.50	0.001	0.00	0.00	0.00
100010	1	Miscelleneous Unclassifiable Items	100	1.70	Each	994.00	0.00	0.00	0.00	0.00
		Invoice No.70219 Totals:		8,90		3.105.75	0.00	0.00	0.00	0.00

#### Inventory sold by customer:





Here is the list of the printable reports in both systems.

#### Department (Agency) Reports:

- 1. Department Profile Report
- 2. Department Inventory Report
- 3. Department Disposal Request Report
- 4. Disposal Request Printable report:
- 5. Disposal Tracking Report
- 6. Interdepartmental Transfer Report
- 7. Pickups and Deliveries Report
- 8. Surplus Inventory Report
- 9. Needed Items Reports
- 10. Reserved Items report
- 11. Disposed Items Report
- 12. Journal Entry Report

#### **Surplus Property Office Reports:**

- 1. Inventory categories
- 2. Customer Categories
- 3. FAQ Categories
- 4. Warehouse Locations Report
- 5. Customer Agreements (printable)
- 6. User Log Report
- 7. Customers Directory Report
- 8. Pickup Manifest
- 9. Received Inventory Report
- 10. Inventory Listing Report
- 11. Inventory Detail Report
- 12. Inventory Item Audit report (shown from another version, but included in the application)
- 13. Inventory Exception Report
- 14. Auto-Lots Report
- 15. Online Auction Summary Report
- 16. Live Auction Assigned Lots Report
- 17. Live Auction Summary Report
- 18. Sealed Bid Auction Report
- 19. Online Auction Sales Report
- 20. Online Auction Shipping Report
- 21. Online Auction Sales Report (with Payment Type)
- 22. Live Auction Sales Report
- 23. Warehouse Inventory Sales Report
- 24. Warehouse Sales report (with Payment Type)

# SURPLUS PROPERTY SOFTWARE A DIVISION OF WEB DATA CORPORATION

#### Professional Software for Surplus Property Professionals

- 25. Department (Agency) Sales Report
- 26. Department (Agency) Sales Report (with Payment Type)
- 27. Sealed Bid Sales Report
- 28. Sealed Bid Sales Report (with Payment Type)
- 29. Return Sales Report
- 30. Return Sales Payment Report
- 31. Trade-in Approval Report
- 32. Recycle and Trash Sales Report
- 33. Email Campaigns Report
- 34. Journal Entry Report (exportable)
- 35. Journal Entry Detail Report
- 36. Commissions Report
- 37. Distribution Report by Account
- 38. Distribution Report by Department (Agency)
- 39. Item Sales by Category
- 40. Daily Cash Report by Sales Type
- 41. Daily Cash report by Payment Type
- 42. Sales Comparison Report by Date Range
- 43. Property Office Report (exportable)

#### **Federal Surplus Reports:**

- 1. Printable Screener card
- 2. GSA Regional Office Profile
- 3. Holding Agency Profile
- 4. Property Location Profile
- 5. Donee Profile
- 6. Donee Card
- 7. Donee Statement
- 8. Donee Want List
- 9. SF123 Printable Report
- 10. Pickup Manifest
- 11. Receiving Report
- 12. Over/Short Report
- 13. Inventory Listing Report
- 14. Inventor Detail Report
- 15. Inventory Valuation Report
- 16. Inventory Labels
- 17. Warehouse Property Sign
- 18. Abandoned and Destroyed Items Report
- 19. Property Donations Report
- 20. Property Donation Invoice

# SURPLUS PROPERTY SOFTWARE A DIVISION OF WER DATA CORPORATION

#### Professional Software for Surplus Property Professionals

- 21. Property Return Receipt
- 22. Aging Report
- 23. Donee Statements
- 24. Price Change Report
- 25. Compliance Review (upcoming compliance) Report
- 26. Compliance Review Letter
- 27. Compliance Reminder Letter
- 28. Compliance Review Item Detail Report
- 29. 3040 Report
- 30. Federal Receiving Report
- 31. Federal Inventory Report
- 32. Federal Property Location Report
- 33. Federal Property Donated Report
- 34. Federal Donations Report Summary
- 35. Federal Donations Detail Report
- 36. Federal Completed Audits Report
- 37. Federal Donations Report Grouped by Donee
- 38. Federal Donations Summary by Congressional District
- 39. Federal Donations Detail by Congressional District
- 40. Federal Donations Summary by County
- 41. Federal Donations Detail by County
- 42. Federal Donation by Donee Fiscal Year Report
- 43. SEFA Report
- 44. Returned Items Report
- 45. Donations to State Agencies Report

#### 3.1.5.1.

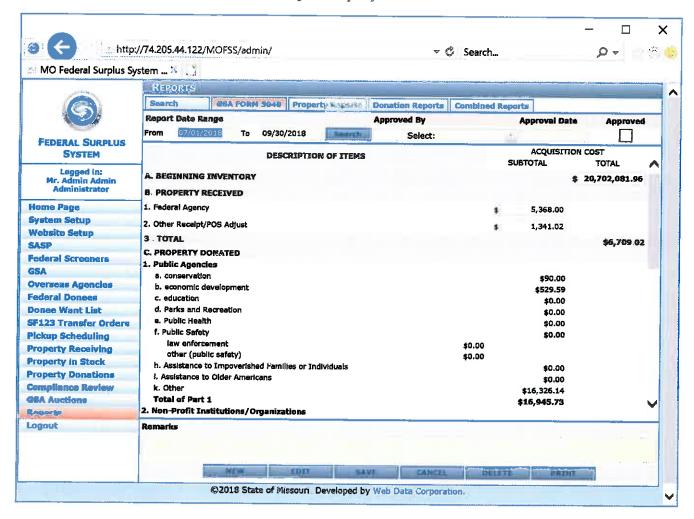
This requirement can be completely satisfied.

All reports in the federal application are exportable to Microsoft Excel and can be saved in PDF format. Most reports in the state application can be exported to Microsoft Excel and all reports can be saved in PDF format. If there are additional reports in the state application that need to be exported to Excel, this can be accommodated at no additional cost.

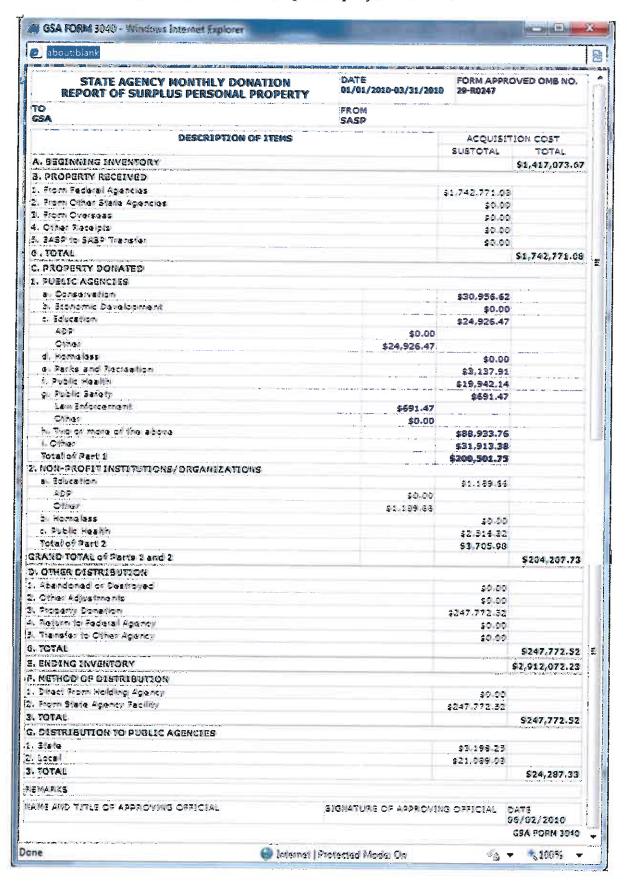
#### 3.1.5.2.

This requirement is completely satisfied.

The quarterly 3040 report is created automatically by entering or confirming the relevant quarter date range and clicking the "Search" button.



The next screenshot is an example of the printable 3040 report. There is a GSA API for uploading the 3040 report, but we have not coded it so far, because most customers prefer to review their 3040 report in great detail before entering it on the GSA site. There are very few fields be filled on the 3040 report screen on the GSA site, so it only takes a few minutes to upload the report details.

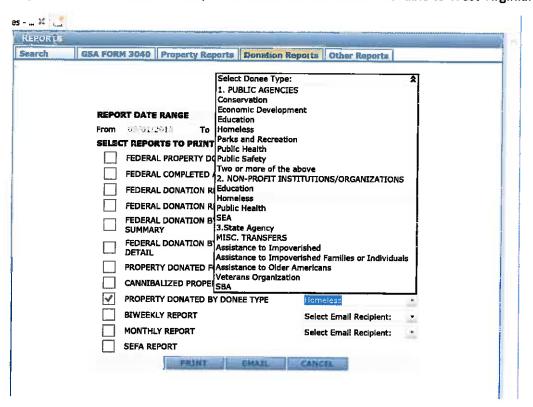




#### 3.1.5.3.

This requirement is completely satisfied.

The Donation Reports include the capability of selecting any donee type and reporting on Property donated by any date range or by all dates. This capability is currently only in one customer's version, but it can be imported into the latest version, which would be the version available to West Virginia.

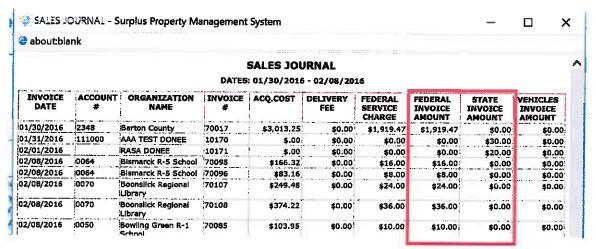


## 3.1.5.4

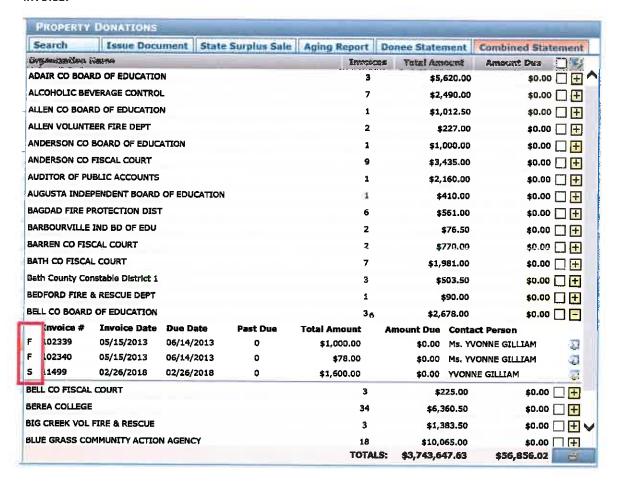
This requirement can be completely satisfied.

The federal system has combined statements showing invoices from both federal and state systems, and also has a combined sales journal report. This combined report showing the eligible organization, county, commodity and amount paid can be generated in a similar fashion and provided at no additional cost.

Example of combined sales journal showing federal and state invoice amounts.



Example of combined statements (federal and state donations/sales). The F or S indicates a federal or state invoice.



## 3.1.6. Barcode Scanners

This requirement is fully satisfied.

Both federal and state applications include specialized scanner applications that reside on Motorola MC55a devices. These applications provide for receiving into inventory, creating auction lots, taking inventory and scanning a number of inventory items to be uploaded to a sales order, or to be uploaded and automatically matched with a series of images taken sequentially to match the sequence of scanned barcodes.

In addition, Bluetooth scanners may be deployed at the point-of-sale to allow flexibility in reaching barcoded inventory labels attached to Property.





Federal scanner application on a Motorola MC55a





State scanner application on a Motorola MC55a.



However, while these devices are still available, they have been optionally replaced in Version 2.0 with the ability to scan barcodes directly from the camera in any mobile device. Scanning barcoded labels can take place at the point-of-sale, while creating a Disposal Request (scanning asset tag numbers and VINs), during receiving, and on the inventory details screen. The disposal request and inventory details screen also include a VIN decoder.

#### 3.1.6.1

This requirement is fully satisfied.

Pricing of the system cost includes 6 Motorola MC55a devices. However, there may be a case for having less expensive scanner devices directly at the point-of-sale, either tethered or Bluetooth, and there may also be a case for utilizing the new Version 2.0 scanning capabilities on a less expensive device such as an iPod Touch. Either of these alternatives would reduce the overall cost of scanners.

#### 3.1.6.2.

This requirement is fully satisfied.

While the range of the wireless scanner devices is dependent upon the range of your wireless LAN (which can be inexpensively increased with range extenders placed at strategic points around your premises), using the built-in scanning capabilities of our Version 2.0 on a smart phone or iPod touch will give you unlimited range by accessing the cellular network, or by deploying the equivalent of a portable Verizon MiFi Jetpack.

# Connect up to 15 Wi-Fi-enabled devices

Laptops. Tablets. Gaming consoles. Cameras. Music players. Wearables and more. If your gadget is Wi-Fi-enabled, the exclusive Verizon Jetpack 4G LTE Mobile Hotspot MiFI 6620L gives you a secure connection to America's largest, most reliable 4G LTE network.



#### 3.1.6.3.

This requirement is fully satisfied.

All 6 scanner devices can simultaneously connect to the wireless LAN or the optional JetPack.

#### 3.1.6.4.

This requirement is fully satisfied

The Motorola scanner devices come with individual charging stations, and a multiple charging station for 4 devices can be purchased. The cost of these has been included in the price estimates for scanners.



Battery power can last for 2 or 3 of days, depending upon usage. The device has a sleep mode that reduces battery consumption when the device is not actively in use.

#### 3.1.6.5

This requirement is fully satisfied.

Both federal and state scanner applications allow you to scan a series of barcode labels and upload them directly to an order in the POS system. The POS screens can be operated in any mobile device.







#### 3.1.6.6.

This requirement can be fully met.

Both federal and state systems have several ways to print barcoded labels from PCs, Macs and all mobile devices. Currently, uploading a series of scanned barcodes can be used for a variety of functions in the POS and overall systems, but there is not a specific function for uploading and for printing barcoded labels. This modification can be provided at no additional cost.

### Some additional notes on printing barcodes and invoices from mobile devices.

Version 2.0 provides for scanning and printing barcoded labels and invoices directly from all mobile devices.

After receiving property into inventory, the labels tab allows the user to select any quantity of labels to be printed for each inventory item. Barcoded labels may also be printed from the inventory details search screen. The entire application can be viewed and operated on any mobile device, and invoices and other reports as well as barcoded labels can be printed from those devices.





Label printing can be to Avery labels or to any barcode printer compatible with Bartender from Seagull Scientific. We always recommend that the Intermec PC 43d barcode label printer, because it is reliable and inexpensive.

## 3.1.7 Accessibility

This requirement is fully satisfied.

Both federal and state systems are websites require a unique login combination of email and password from users.



#### 3.1.7.1.

This requirement can be fully satisfied.

The entire state surplus Version 2.0 application can be operated in any browser and operated in its entirety on any mobile device. The federal application public site (available to Donees) can be operated in any browser. The federal admin site (used only by the SASP staff managing federal surplus), is available exclusively in Internet Explorer. The reason for this is at the time of development in 2007, Internet Explorer was the only browser able to provide the rich user interface functionality that is a trademark of all our applications. We have almost finished developing the complete Version 2.0 of the state surplus property, which is provided to new customers at no additional cost. We will begin work on version 2.0 of the federal surplus application in mid-2019. As with Version 2.0 of the state surplus application, there will be no additional cost to our customers for Version 2.0 of the federal application.

## 3.1.7.2

This requirement can be fully satisfied.

As stated in 3.1.7.1, everything except the administration site of the federal surplus application is available on all tablets and smart phones.

#### 3.1.7.3

With the previously stated caveat, this requirement can be fully satisfied.

## 3.1.7.4

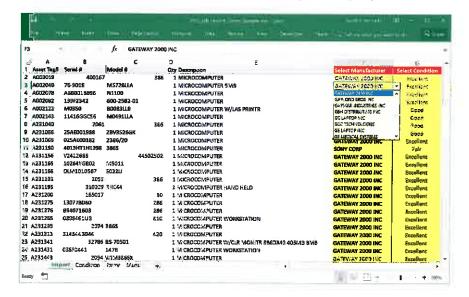
This requirement can be fully satisfied.

Batch Uploads of line items from Microsoft Excel can be imported into the agency disposal request screen using a specific format for which a template download and instructions are included. With respect to other imports, normally the current inventory and customer/donee data are imported as part of the implementation. These data may be imported in Microsoft Excel format.



Here is an example of the disposal request line item import template with sample data.





#### 3.1.7.5.

This requirement is completely satisfied.

Both federal and state applications operate in Windows 10.

## 3.1.8. User Accounts

This requirement is completely satisfied.

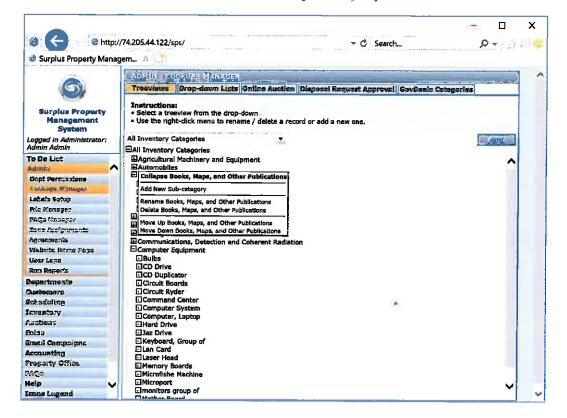
Both federal and state applications can have an unlimited number of user accounts. The system administrator can assign permissions in both systems.

#### 3.1.8.1

This requirement is completely satisfied.

The system administrator has access to the category Treeview. New categories may be added, categories may be removed or renamed, and the position of categories may be moved up or down in the tree. This is the view from Version 1.0. In Version 2.0 there will be drag-and-drop capabilities to reposition newly-added categories.

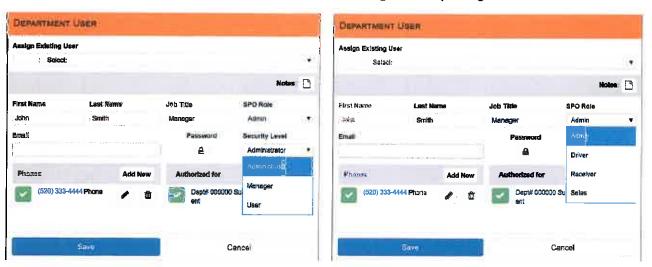




#### 3.1.8.2.

This requirement is completely satisfied.

The system administrator can assign basic permissions (administrator, manager and user) with the Security Level selector, and in addition can assign specific areas of work for SASP staff members (Admin, Driver, Receiver, Sales (more to come such as reports, etc.)), which restrict staff members to view screens specific to their job responsibility. Additional custom access and restriction configurations may be provided as part of the implementation. For example, if only administrators are to view reports, that configuration will be built into the system, then the administrator can decide who can be assigned that privilege.





# 3.1.9. Installation and Training

This requirement can be completely satisfied.

#### 3.1.9.1.

This requirement will be completely satisfied.

There is unlimited training available as part of the annual support and maintenance fee. The proximity of Web Data Corporation to West Virginia will provide for in-person training at no additional cost. Continual training through online screen-shares will always be available. One important note: Version 2.0 of the state application has built-in online training videos for every page in the application. This has proven to be particularly helpful for agencies, enabling them to self-train.

#### 3.1.9.2.

This requirement will be completely satisfied.

Phone support is always available.

# 3.1.10. Warranty

This requirement will be completely satisfied.

Hardware manufacturers warranties will be extended directly to the West Virginia SASP. Extended warranties will be purchased by Web Data Corporation on an as-needed basis.

Software from Web Data Corporation is guaranteed 100%. Any bugs are fixed at no charge. Change orders are estimated on a fixed cost basis and approval required before work begins. Change orders are guaranteed 100%.

#### 3.1.10.1.

This requirement will be completely satisfied.

It is standard for Web Data Corporation to provide support and maintenance on an annual basis for the life of the software.

#### 3.1.10.2.

This requirement is understood an accepted.

#### 3.1.10.3.

This requirement will be completely satisfied.

West Virginia will be receiving Version 2.0 of the state surplus application at no additional charge. Similarly, when Version 2.0 of the federal application is completed, it will be delivered to West Virginia at no additional charge.



## 3.1.11. Experience

This requirement is completely satisfied.

Web Data Corporation's state application was launched to universities in 2005, and has been successful in the marketplace since then. The federal application was completed in 2007, and has also been successful in the marketplace since that time. For almost 14 years, Web Data Corporation has specialized in developing, selling and supporting surplus property applications.

#### 3.1.11.1.

This requirement is completely satisfied.

Our federal system was first deployed with Kentucky in 2009. That was followed by Utah in 2010, New York in 2011, Missouri in 2015 and Minnesota in 2018.

#### 3.1.11.2.

This requirement is completely satisfied.

Our state system was first deployed with Utah in 2006. That was followed by Minnesota and Kentucky in 2008, and Missouri in 2015.

# **3.1.12. Printing**

This requirement is completely satisfied.

#### 3.1.12.1.

This requirement is completely satisfied.

Both applications function in Windows 10. All reports and label printing capabilities, including invoices and receipts our printable in both systems.

#### 3.1.12.2.

This requirement can be fully met.

In the event that the barcoded labels printed via the third-party middleware "BarTender" are not able to be printed to the Dymo Label Writer 450, the Intermec PC 43D it is highly recommended as an alternative. As a precaution, the cost of the Intermec printer is included in the overall system pricing.



9 0

Intermec PC43d Printer

Starting at: \$407.00

#### Improve productivity & efficiency

The Intermec PC43d is designed to set a new standard in user friendliness and flexibility. PC43d features a multi-language LCD or loon-graphics user interface for maximum ease of use. User-installable connectivity options and accessories ensure that PC43d will fit your business needs... more »

🏂 Full specifications (PDF)

Download Intermec PC43d driver

Printing is also available on Avery labels, and for both Avery and barcode printers the user can choose how many labels to print for each item (which includes choosing a single label to print).

#### 3.1.12.3

This requirement is fully met.

The price of an Intermec PC 43d printer is included in the cost proposal.

## **Summary**

All of Version 2.0 of the state system that is used on a daily basis by agencies is completed and has been shipped to our existing customers. The majority of the state application used by the Surplus Property Department staff is also completed and in the process of being shipped to our existing customers.

If the bid from Web Data Corporation is successful, the West Virginia agencies can exclusively use the fully mobile Version 2.0. The Surplus Property Department will be able to use the new Version 2.0 application for all daily work, although some of the remaining Version 1.0 configuration screens still need to be coded. Those configuration screens should be completed and shipped by February or March 2019.

In the interim, the Surplus Property Department staff can use the Version 1.0 administration screens for any necessary configuration operations. Our existing customers are continuing to use aspects of Version 1.0 as they gradually transition to Version 2.0.



# **Certification and Signature**

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

GORDON RENNETT, CEO
(Name, Title) GORDON BENNETT CEO
P.O. BOY 428 GORDONSVILLE VA 22947
520 297 3623 NO FAX NUMBER
(Phone Number) / (Fax Number)  Gordon O webdatacor poration 'Com  (email address)

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

WEB DATA CORPORATION
(Company)
E Dros
(Authorized Signature) (Representative Name, Title)
GORDON BENDETT
(Printed Name and Title of Authorized Representative)
9/10/2018
(Date)
(Phone Number) (Fax Number)
GODDON PREDICTT AGREE TO THE GENERAL TERMS AND
CHORDON PREDIUTETT AGREE TO THE GENERAL TERMS AND CONDITIONS OF WHICH THIS SIGNTURE PAGE IS A PART.
( PR

Revised 06/08/2018



# License and Annual Support and Maintenance Agreement Example

#### LICENSE AGREEMENT

This License Agreement (the "Agreement") is made and entered into as of (the "Effective Date"), by and between ("Licensee") and Web Data Corporation ("Licensor") and serves as an extension to any previous license Agreement between the aforementioned parties.
RECITALS
WHEREAS, Licensor owns or has exclusive rights to develop and sell certain computer software ("Licensed Product").
WHEREAS, Licensee intends to use the Licensed Product in the manner specified in this Agreement.
NOW, THEREFORE, in consideration of the mutual promises and covenants contained herein, the parties hereby agree as follows:
AGREEMENT
1. DEFINITIONS.
"Licensed Product" means Software developed and/or sold exclusively by Licensor.
"Software" means the Federal Surplus Software System and the State Surplus Property Software Application Versions 1.0 and 2.0 comprising modules developed by Licensor for Universities and United States state agencies, including specific custom features and processes that may be developed for Licensee; combined, these modules, features and processes comprise the Software.
"Version" means Version 1.0 of the Software currently operated by Licensee, and Version 2.0 of the Software to be developed and delivered to Licensee under the terms of this Agreement. Any subsequent delivery of Version 2.0 of the federal surplus application will be subject to the terms and conditions herein.
2. LICENSE.

2.1 Provided that the Licensee adheres to the terms of this agreement including the requirement for payment of continuing annual support and maintenance fees for the term of this agreement, Licensor hereby grants to Licensee a non-exclusive, non-transferable, irrevocable, non-sub- licensable license for unlimited users by

Licensee to:

- (i) Utilize the Licensed Product for its Surplus Property Disposal operations for a period of five (5) years from the Effective date of this agreement and to renew the terms of this agreement in accordance with Section 8.1.1 of this Agreement.
- 2.2 Licensee shall not under any circumstances otherwise distribute, license or market the Software.
- 3. PAYMENT.
- 3.1 Licensee's method of payment to Licensor shall be by electronic funds transfer.
- 3.2. Intentionally omitted.
- 3.3. Intentionally omitted.
- 3.4 Payment for custom modifications shall be made upon delivery and acceptance of the application and database changes and upon receipt of an invoice from Licensor.
- 3.5 Licensee agrees to pay all sales, use, value-added, excise or similar taxes imposed as a result of the licenses granted to Licensee hereunder (other than taxes based on Licensor's income).
- 3.6 intentionally omitted.
- 3.6.1 The Annual Support and Maintenance Agreement, Attachment B attached hereto, lists the training, support and maintenance provided to Licensee by Licensor.
- 3.8 On a favored nations basis, Licensee agrees to pay annual maintenance and support costs for the State Surplus Application Software in an amount of seven thousand five hundred (\$7,500.00) US dollars, and five thousand (\$5,000.00) US dollars for the federal surplus application, for a minimum period of five years, and to continue paying annual support and maintenance costs in the amount of twelve thousand five hundred (\$12,500.00) U.S Dollars or any mutually agreed increase in that amount for each year during any renewal or extension of this license agreement. The date of payment for annual support and maintenance shall be unchanged from Licensee's existing invoice date.
- 3.9 Any non-payment of annual maintenance and support costs shall constitute grounds for termination of the license and this Agreement by Licensor.
- 4. OWNERSHIP.
- 4.1 Licensee acknowledges that the licenses granted herein do not provide Licensee with title to or ownership of the Software, but only the rights set forth herein. No rights are granted other than the rights expressly set forth herein.
- 4.2 In the event that Licensee commissions one or more custom add-ons or modules to be added to the Software, Licensee shall have the right to use such add-ons or modules without any additional license fees other than the costs of development.
- 5. WARRANTIES.

- 5.1 Licensor warrants that the Software will perform without bugs for the life of its use, provided that no third party has made any alteration to any part of the Software or database design, and provided that Licensee makes available the hardware recommended for its use.
- 5.2 In the event that any third-party modifications are made to the software, the Licensor's warranty will become null and void and Licensee will be required to pay Licensor its prevailing hourly rate for any future fixes.
- 6. Intentionally omitted.
- 7. CONFIDENTIAL INFORMATION.
- 7.1 Confidential Information. "Confidential Information" means any nonpublic and proprietary information or materials relating to a party's marketing business or technology which the disclosing party marks as "confidential" at the time of disclosure or confirms in writing is confidential within a reasonable time (not to exceed thirty (30) days) after disclosure. The terms and conditions (but not the existence) of this Agreement shall be deemed Confidential Information of each party. Notwithstanding the foregoing, Confidential Information does not include, and nothing in this Agreement shall prohibit or limit either party's use of, information (including but not limited to ideas, concepts, know-how, techniques, and methodologies) (i) previously known to it, (ii) independently developed by it, (iii) acquired by it from a third party which was not, to the receiving party's knowledge, under an obligation to the disclosing party not to disclose such information, (iv) which is or becomes publicly available through no breach by the receiving party of this Agreement, or (v) required to be disclosed by law.
- 7.2 Protection of Confidential Information. During the terms of this Agreement and for a period of seven (7) years after initial disclosure, neither party will provide, disclose or otherwise make available to any third party any of the disclosing party's Confidential Information. Except as expressly provided herein, the receiving party will not use or disclose such Confidential Information without the disclosing party's prior written consent, except to the receiving party's employees or consultants on a need-to-know basis, provided that any such consultants have executed written agreements restricting use or disclosure of such Confidential Information that are at least as restrictive as the receiving party's obligations under this Section 6. In addition to the foregoing nondisclosure obligations, the receiving party agrees to use at least the same care and precaution in protecting such Confidential Information as the receiving party uses to protect the receiving party's own confidential and proprietary information and trade secrets, and in no event less than reasonable care. The receiving party shall return all Confidential Information promptly upon the request of the disclosing party or upon termination of this Agreement.
- 7.3 Equitable Remedy. Each party acknowledges that due to the unique nature of the other party's Confidential Information, the disclosing party will not have an adequate remedy in money or damages in the event of any unauthorized use or disclosure of such party's Confidential Information. In addition to any other remedies that may be available in law, in equity or otherwise, each party shall be entitled to seek any injunctive relief that may be appropriate to prevent such unauthorized use or disclosure.
- 7.4 Acts and Omissions. Each party agrees to be responsible for liability arising from its own acts or omissions and those of its officers, employees, and agents.
- 8. TERM AND TERMINATION.

- 8.1 Term. This Agreement is effective as of the Effective Date, and upon renewals set out in 8.1.1 below, will continue in effect in perpetuity unless earlier terminated pursuant to this Section.
- 8.1.1 Renewals. Licensee may renew the term of this Agreement for up to three (3) consecutive five-year periods upon mutual written consent of the parties. Licensee will provide notification in writing to Licensor of intent to renew the Agreement.
- (i) Licensor reserves the right to increase the annual support and maintenance cost for the State Surplus Application in year six (6) by no more than 20% of the current amount of twelve thousand five hundred (\$12,500.00) U.S. dollars, and in year eleven (11) to increase the annual support and maintenance cost of years six (6) to ten (10) by no more than 20% of the cost for years six to ten.
- (ii) Any such increase in annual support and maintenance fees shall be determined by mutual written consent of Licensee and Licensor and based upon any future developer staff cost increases unknown on the Effective date of this Agreement.
- 8.2 Termination by Licensor. Licensor may terminate this Agreement, including the licenses granted under Section 2, only if
  - (i) Licensee fails to make payment under Section 3 or
  - (ii) Licensee materially breaches Section 2.1; and, in the case of any occurrence of an event described in either subsection (i) or subsection (ii) of this sentence, such failure is not cured within sixty (60) days of written notice thereof.

Notwithstanding anything herein to the contrary, Licensor may not terminate this Agreement, or the licenses granted under Section 2, for any other reason. However, nothing herein shall prevent Licensor from seeking an injunction or money damages with respect to any breach of this Agreement.

- 8.3 Termination by Licensee. Licensee may terminate this Agreement if Licensor materially breaches this Agreement and such breach has not been cured within sixty (60) days after written notice thereof.
- 8.3.1 Licensee may terminate this Agreement without cause upon 60 days advanced notice in writing to Licensee.
- 8.4 Effect of Termination. Without limiting any other rights and remedies available to the terminating party, upon termination of this Agreement, all licenses granted to Licensee hereunder shall terminate and all payment obligations due to Licensor after the effective date of termination shall terminate.
- 8.4.1 Upon termination Licensee may extract data from the database, but must destroy all files including website files and database files and provide Licensor with an affidavit attesting to the destruction.
- 8.5 Survival. Articles 3, 4, and 8, and Sections 6.1, 6.2, 6.3, and 6.4, as well as any accrued but unpaid payment obligations, shall survive the termination of this Agreement.
- 9. LIMITATION OF LIABILITY.
- 9.1 Licensor's liability arising under this agreement will not exceed the amounts received by licensor from licensee hereunder. In no event shall either party be liable under this agreement or for breach hereof for any indirect, special, incidental or consequential damages of any kind, including without limitation lost profits or loss of business, even if such party has been advised of the possibility of such damages and notwithstanding

### SURPLUS PROPERTY SOFTWARE

#### Professional Software for Surplus Property Professionals

the failure of the essential purpose of any limited remedy. Licensee acknowledges that fees agreed upon by licensor and licensee are based in part upon these limitations, and that these limitations will apply notwithstanding any failure of essential purpose of any limited remedy.

#### 10. GENERAL.

- 10.1 Independent Contractor Status. Each party agrees and acknowledges that in its performance of its obligations under this Agreement, it is an independent contractor of the other party, and is solely responsible for its own activities. Neither party shall have any authority to make commitments or enter into contracts on behalf of, bind or otherwise obligate the other party in any manner whatsoever. No joint venture, franchise or partnership is intended to be formed by this Agreement.
- 10.2 Entire Agreement; Amendment. This Agreement constitutes the entire Agreement between the parties with respect to the subject matter hereof and supersedes all prior contemporaneous oral or written understandings or agreements among the parties which relate to the subject matter hereof. No modification or amendment of this Agreement or any of its provisions shall be binding upon any party unless made in writing and duly executed by authorized representatives of all parties.
- 10.3 Assignment. Neither party may assign or transfer, whether voluntarily, by operation of law, nor otherwise, any rights or delegate any duties under this Agreement without the prior written consent of the other party. Any purported transfer, assignment or delegation without such prior written consent will be null and void and of no force or effect. Notwithstanding the foregoing, both parties shall have the right to assign this Agreement to any successor to substantially all of its business or assets to which this Agreement relates, whether by merger, sale of assets, sale of stock, reorganization or otherwise. Subject to the foregoing, this Agreement will bind and inure to the benefit of the parties and their respective successors and permitted assigns.
- 10.4 Notices. All notices, requests, consents and other communications which are required or permitted hereunder shall be in writing, and shall be delivered by registered U.S. mail, postage prepaid (effective three (3) days after mailing) or sent by facsimile or electronic mail, with a confirmation copy simultaneously sent by U.S. mail, postage prepaid (effective upon transmission), at the addresses set forth on the signature page. Notice of change of address shall be given in the same manner as other communications.
- 10.4.1. In the event that notification is to be made to Jason Daniel, in accordance with section 11 of this Agreement, the address to which written communication is to be sent is:

Jason Daniel
Tech Dynamism, LLC.,
800 E. Jefferson Street,
Charlottesville VA 22902

Tei: (434) 227-5324

Email: jdaniel@techdynamism.com

10.5 Severability. If any provision of this Agreement is held to be invalid, illegal or unenforceable for any reason, such invalidity, illegality or unenforceability shall not affect any other provisions of this Agreement,

# SURPLUS PROPERTY SOFTWARE A DIVISION OF WEB DATA CORPORATION

## Professional Software for Surplus Property Professionals

and this Agreement shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

10.6 Counterparts. This Agreement may be executed in two counterparts, both of which taken together shall constitute a single instrument. Execution and delivery of this Agreement may be evidenced by facsimile transmission.

10.7 This agreement is made under and shall be interpreted according to the laws of The Commonwealth of Kentucky.

#### 11. KEY MAN.

Throughout the course of this Agreement and any extensions thereof, Gordon Bennett, principal of Web Data Corporation (Licensor) shall be the point of contact for all communications and support between Licensee and Licensor for Versions 1.0 and 2.0 of the Software. In the event of incapacitation or death of Gordon Bennett during any term of this agreement, the point of contact will be Jason Daniel, principal of Tech Dynamism, LLC, who will perform all aspects of customer support and maintenance and develop and deliver any changes or additions requested by Licensee in accordance with the terms of this Agreement.

11.1 Upon thirty (30) days written notice to Licensee as described in Section 10.4, and upon agreement by Licensee, which agreement shall not unreasonably be withheld, Jason Daniel shall have the right to assign or transfer his responsibilities to staff members of Tech Dynamism, LLC, or to any other third-party developer or development company he deems capable of providing a level of expertise and knowledge suitable for the continued support of Licensee.

#### 12. Intentionally omitted.

WEB DATA CORPORATION.

P.O. Box 428

IN WITNESS WHEREOF Licensee and Licensor, intending to be legally bound by the terms of this Agreement, have caused this Agreement to be executed by their duly authorized representatives as of the Effective Date.



Dy:	
Nar	ne:
Title	e:

Attachment B

#### AGREEMENT FOR OUTSIDE PROFESSIONAL SERVICES.

#### between

[Licensee name Here]

(Hereinafter referred to as "Customer")

and

#### WEB DATA CORPORATION

(Hereinafter referred to as "Contractor")

- 1. Customer agrees to retain Contractor, and Contractor agrees to provide services to Customer upon the terms and conditions set forth in this Agreement.
- Contractor shall provide services for Surplus Property Software System, Customer Support and Software Maintenance and in doing so agrees to exercise Contractor's best efforts in completion of the described services. Details and exclusions to this Annual Maintenance contract are detailed in the attached Exhibit A.
- The total annual cost to Customer for the performance of the services shall be \$12,500.00 (Twelve Thousand Five Hundred U.S. Dollars), representing the sum of annual support and maintenance for the State Surplus Property Software of \$7,500.00 (seven thousand five hundred) annually, and \$5,000.00 (Five Thousand U.S. Dollars) for support of the Federal Surplus Software Application. Payment shall be made within thirty (30) days after the Customer's receipt of Contractor's invoice. Vendor to invoice annually.

Name and address of individual Contractor:

WEB DATA CORPORATION

P.O. Box 428

Gordonsville, VA 22942



Federal Tax I.D. Number:

#### 33-0792400

- 4. The initial term of the Agreement shall be five years from the date of this Agreement. This Agreement may be renewed for two additional five year periods upon mutual agreement of Customer and Contractor.
- 5. Either party may terminate this Agreement by giving sixty (60) days written notice to the other party. Termination of this agreement will deem the license to use the Surplus Property Software System also terminated.
- 6. For all purposes under the terms of this Agreement Contractor shall be an independent contractor, and not an agent, officer or employee of Customer. Customer shall provide no employee benefits, including but not limited to worker's compensation coverage regularly afforded to staff, faculty, and administrative and professional employees. Contractor shall provide whatever tools, equipment, vehicles, and supplies Contractor may determine to be necessary for the performance of services hereunder, and shall be responsible for all expenses of operation of said office, including expenses incurred in hiring employees and assistants to Contractor.
- Contractor agrees to perform its services with the standard of care, skill, and diligence normally provided by a professional organization in the performance of similar services. It is understood that Contractor may be required to perform the services based, in part, on information furnished by the Customer and Contractor shall be entitled to rely on such information. Contractor is hereby given notice that the Customer shall rely on the accuracy, competence, and completeness of Contractor's services in utilizing the results of such services.
- 8. The parties agree to be bound by applicable state and federal rules governing Equal Employment Opportunity and Non-Discrimination.
- 9. The parties agree to submit all disputes arising hereunder to arbitration.
- 10. Contractor shall at all times keep the Customer free and clear from all claims, liens, and encumbrances asserted by any person or other entity for any reason whatsoever arising from the furnishing of services under this Agreement. Contractor shall indemnify, defend, and hold harmless the Customer from any and all claims, demands, suits, actions proceedings, loss, costs, and damages of every kind and description, including any attorney's fees or litigation expenses which may be brought or made against or incurred by the Customer on account of loss of or damage to any property or for injuries to or death of any person, caused by, arising out of, or contributed to, in whole or in part, by reasons of any alleged act, omission, professional error, fault, mistake, or negligence of Contractor, its employees, agents, or representatives in connection with or incident to the performance of this Agreement or arising out of worker's compensation claims, unemployment compensation claims, or unemployment disability

## Professional Software for Surplus Property Professionals

compensation claims of employees of Contractor. Contractor's obligation under this Section 10 shall not extend to any liability caused by the sole negligence of Customer.

11. Contractor shall submit an annual invoice in connection with the services performed and to be performed under this Agreement. This invoice shall be sent to:

[Licensee contact name and address here]

- 12. The Contractor agrees to keep all books, accounts, reports, files and other records relating to this agreement for five (5) years after completion of this Agreement. In addition, the Contractor agrees that such books, accounts, reports, files and other records shall be subject to audit pursuant to A.R.S. §35-214.
- 13. This Agreement is not assignable without prior written approval of Customer; any attempt to assign any rights, duties, or obligations which arise under this Agreement without such approval shall be void.
- 14. This Agreement is made under and shall be interpreted according to the laws of the Commonwealth of Kentucky.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the dates set out below.

CUSTOMER:	CONTRACTOR:
Name and Title:	Name and Title:
Date:	Date:

## Professional Software for Surplus Property Professionals

#### Exhibit A

Customer support services provided by Contractor as part of this Agreement include:

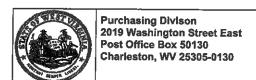
- 1. Telephone support Monday to Friday between 8:00 a.m. and 5:00 p.m. Mountain Standard Time (normal business hours). Calls to be made to (520) 297-3623.
- 2. 24/7 support by email to gordon@webdatacorporation.com
- 3. Response to support requests within 1 business day during normal business hours.
- 4. Customer will have free access to new modules and modifications made to the system. Customer will pay only for integration of these modules and modifications, which integration costs shall be provided to Customer prior to the commencement of work.
- Customers will be notified of the availability of new modules and modifications.
- 6. Any bugs for work provided by Contractor will be corrected at no charge.
- 7. Contractor will charge for installation and integration of new modules and modifications at a rate of \$150 per hour. Contractor will provide a "not to exceed" estimate after the requirements have been determined and agreed by Customer and Contractor.
- 8. Support and maintenance includes:
  - a. Unlimited training throughout the term of the license agreement.
  - b. Periodic analysis of database performance and re-indexing.
  - c. On-demand support for issues arising out of customer usage and/or user errors.
  - d. Support for migration to higher versions of Windows Server.
  - e. Support for migrating the database for version updates, e.g. SQL Server 7.0, 2000, 2005, 2008, 2008 R2,2012, 2014, and 2016, 2017 along with any future SQL Server versions.
  - f. Support for migrating the website to Internet Information Services version updates, e.g. IIS 6.0, 7.0, 7.5 and 8.0, and any future IIS versions.
  - g. Support for upgrading versions of .Net, e.g. .NET 1.0, 1.1, 2.0, 3.0, 3.5, 4.0 and 4.5, and any future versions.

## Professional Software for Surplus Property Professionals

- h. Support for and setting up test and production environments, and for applying fixes, changes and updates to the test and production environments.
- 9. All other warranties remain in effect as described in the original license agreement.



## Addenda



## State of West Virginia Request for Quotation 21 — Info Technology

	Proc Folder: 478045				
	Doc Description: Adden				
	Proc Type: Central Purch	nase Order			
Date Issued	Solicitation Closes	Solicitati	on No	Version	
2018-09-11	2018-09-20 13:30:00	CRFQ	0214 SUR1900000002	2	

BID CLERK

DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

YENDOR	
Vendor Name, Address and Telephone Number:	

FOR INFORMATION CONTACT THE BUYER
Melissa Pettrey

(304) 558-0094

melissa.k.pettrey@wv.gov

Signature X

FEIN #

33-079-2400

DATE

1/14/2018

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL	CARDY AND BURE OF	TANKE.
AUDITONAL	19 10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	

## Addendum No.1

Addendum No. 1 is issued to publish and distribute the attached information to the vendor community.

## Central Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia State Agency for Surplus Property to establish a contract for the one-time purchase of a Point of Sale Inventory System including software, barcode scanner, related hardware and technical support per the bid requirements, specifications, terms and conditions attached to this solicitation.

INVOICE TO		SHIP TO			
ADMINISTRATIVE SERVICES MANAGER DEPARTMENT OF ADMINISTRATION SURPLUS PROPERTY		DEPARTMENT OF ADI	ADMINISTRATIVE SERVICES MANAGER DEPARTMENT OF ADMINISTRATION SURPLUS PROPERTY		
2700 CHARLES AVE		2700 CHARLES AVE			
DUNBAR	WV25064-2236	DUNBAR	WV 25064		
us		us			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Point of Sale Inventory System				

Comm Code	Manufacturer	Specification	Model #	
43230000	-			

## **Extended Description:**

Point of Sale Inventory System

	Document Phase	Document Description	Page 3
SUR190000002	Final	Addendum No. 1 Point of Sale Inventory	of 3
	<u> </u>	System	

## ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia
Request for Quotation
21 — Info Technology

Proc Folder: 478045

Doc Description: Addendum No. 1 Point of Sale Inventory System

Proc Type: Central Purchase Order

	Solicitation Closes	Solicitation	No		Version
2018-09-11	2018-09-20 13:30:00	CRFQ	0214	SUR1900000002	2

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WW 25305
US

k,		
		ш

Vendor Name, Address and Telephone Number:

FOR INFORMATION CONTACT THE BUYER

McKssa Pettrey (304) 558-0094

melissa.k.pettrey@wv.gov

Signature X

All offers subject to all terms and conditions contained in this solicitation

Page: 1

33-079-2400

DATE 9 17/2018

FORM ID: WV-PRC-CRFQ-001

### Addendum No.1

Addendum No. 1 is issued to publish and distribute the attached information to the vendor community.

## Central Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia State Agency for Surplus Property to establish a contract for the one-time purchase of a Point of Sale Inventory System including software, barcode scanner, related hardware and technical support per the bid requirements, specifications, terms and conditions attached to this solicitation.

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ADMINISTRATIVE SER	ADMINISTRATIVE SERVICES MANAGER		RVICES MANAGER
DEPARTMENT OF ADM SURPLUS PROPERTY	INISTRATION	DEPARTMENT OF ADI	
2700 CHARLES AVE		2700 CHARLES AVE	
DUNBAR	WV25064-2236	DUNBAR	WV 25084
US		us	

Line	Comm Ln Desc	Qty	Unit lesue	Unit Price	Total Price
1	Point of Sale Inventory System	0.00000			
1					

Comm Code	Menufacturer	Specification	Model #
43230000			

Extended Description:

Point of Sale Inventory System

## SOLICITATION NUMBER: SUR1900000002 Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as SUR1900000002 ("Solicitation") to reflect the change(s) identified and described below.

## Applicable Addendum Category:

[X]	Modify bid opening date and time
[]	Modify specifications of product or service being sought
[]	Attachment of vendor questions and responses
[]	Attachment of pre-bid sign-in sheet
[]	Correction of error
r 1	Other

## Description of Modification to Solicitation:

The bid opening has moved from 09/12/2018 to 09/20/2018.
 The bid opening time remains at 1:30 pm.

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

## Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

## ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: SUR1900000002

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

(Check tl	ne bo	ox next to each addendum r	eceive	d)	
['	4	Addendum No. 1	[	I	Addendum No. 6
(	1	Addendum No. 2	L	]	Addendum No. 7
[	4	Addendum No. 3	I	]	Addendum No. 8
[	]	Addendum No. 4	[	]	Addendum No. 9
[	]	Addendum No. 5	[	]	Addendum No. 10

Addendum Numbers Received:

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

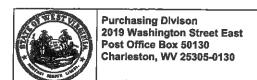
Company

Authorized Signature

9/12/2018

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



## State of West Virginia Request for Quotation 21 — Info Technology

	Proc Folder: 478045				
ı	Doc Description: Addendum No. 2 Point of Sale Inventory System				
ı	Proc Type: Central Purch	nase Order			
Date Issued	Solicitation Closes	Solicitation No	Version		
2018-09-11	2018-09-20 13:30:00	CRFQ 0214 SUR1900000002	3		

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR	
Vendor Name, Address and Telephone Number:	

FOR INFORMATION CONTACT THE BUYER
Melissa Pettrey
(304) 558-0094

melissa.k.pettrey@wv.gov

Signature X

EEIN #

33-079-2400

DATE 9 17 20

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFOR	

## Addendum No.2

Addendum No. 2 is issued to publish and distribute the attached information to the vendor community.

### Central Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia State Agency for Surplus Property to establish a contract for the one-time purchase of a Point of Sale Inventory System including software, barcode scanner, related hardware and technical support per the bid requirements, specifications, terms and conditions attached to this solicitation.

INVOICE TO		SHIP TO			
ADMINISTRATIVE SERVICES MANAGER DEPARTMENT OF ADMINISTRATION SURPLUS PROPERTY		DEPARTMENT OF AD	ADMINISTRATIVE SERVICES MANAGER DEPARTMENT OF ADMINISTRATION SURPLUS PROPERTY		
2700 CHARLES AVE		2700 CHARLES AVE			
DUNBAR	WV25064-2236	DUNBAR	WV 25064		
us		us			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Point of Sale Inventory System	<del></del>			
L					

Comm Code	Manufacturer	Specification	Model #	
43230000	-			

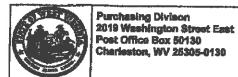
#### **Extended Description:**

Point of Sale Inventory System

		Document Phase	Document Description	Page 3
	SUR190000002	Final	Addendum No. 2 Point of Sale Inventory	of 3
L			System	

## ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



State of West Virginia Request for Quotation 21 — Info Technology

	Proc Folder: 478045		
	Doc Description: Adden	um No. 2 Point of Sale Inventory System	
	Proc Type: Central Purch	ase Order	
Date Issued	Solicitation Closes	Solicitation No	Version
2018-09-11	2018-09-20 13:30:00	CRFQ 0214 SUR1900000002	3

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

Vendor Name, Address and Telephone Number:

FOR INFORMATION CONTACT THE BUYER Wellssa Pettrey (304) 558-0094 mellssa,k,pettrey@wv.gov		
Signature X	FEIN # 32-079-2400	DATE 4/17/2018

All offers subject to all terms and conditions contained in this solicitation

### Addendum No.2

Addendum No. 2 is issued to publish and distribute the attached information to the vendor community.

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ADMINISTRATIVE SERVICES MANAGER		ADMINISTRATIVE SERVICES	S MANAGER		
DEPARTMENT OF ADMINISTRATION SURPLUS PROPERTY		DEPARTMENT OF ADMINIST SURPLUS PROPERTY	DEPARTMENT OF ADMINISTRATION SURPLUS PROPERTY		
2700 CHARLES AVE		2700 CHARLES AVE			
DUNBAR	WV25084-2238	DUNBAR	WV 25064		
us		us			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Point of Sale Inventory System	0.00000			
	<u> </u>				

Comm Code	Manufacturer	Specification	Model #	
43230000	,			
				1

**Extended Description:** 

Point of Sale Inventory System

## SOLICITATION NUMBER: SUR1900000002

Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as SUR1900000002 ("Solicitation") to reflect the change(s) identified and described below.

Applicable	Addendum	Category:
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[]	Modify bid opening date and time
[X]	Modify specifications of product or service being sought
[X]	Attachment of vendor questions and responses
[]	Attachment of pre-bid sign-in sheet
[]	Correction of error
ſì	Other

## Description of Modification to Solicitation:

- 1. To publish vendor questions and agency responses.
- 2. Changes to Specification Section 3.1.6.
- 3. The bid opening remains 09/20/2018 at 1:30 pm EDT

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

## Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

## Attachment A

- Q1. What is the estimated cost?
- A1. We have no estimated cost.
- Q2. Has the Department allocated funding? If so, through which source? If no funding is secured, which sources will be sought and when?
- A2. No funding has been allocated because we have no estimated cost.
- Q3. When does the Department want this solution implemented by?
- A3. February 2019
- Q4. What systems have to integrate with this?
- A4. GSAxcess.gov
- Q5. Who is the current vendor?
- A5. eQuip
- Q6. How many users will this have?
- **A6.** 6
- Q7. Requirement 3.1.9., states the system will be completely installed and fully functioning within 60 calendar days from date of notice to proceed. Can you please provide further explanation of the meaning of the words "fully functioning"? A fully functioning system could be available for use in 60 days. However, the specific system being requested within the RFQ requires configuration, customization, testing in a demo environment, possible data conversion, and training prior to system go live for State use. For a job this size, 60 days is a very aggressive target. Is this 60 day timeframe a fixed limitation, or is this a flexible guideline?
- A7. The system must be installed and fully functioning within 6 months.

### CRFQ SUR1900000002

## Vendor Questions and Responses

Point of Sale Inventory System

Q8. In reading through the full RFQ document, there is no mention of data conversion or migration.

Does the State anticipate any data migration of current active State inventory? Does the State anticipate any data migration of current active Federal inventory, and/or migration of Federal assets with in-service Utilization & Compliance? Does the State anticipate any data migration of current customer and Donee accounts?

- A8. There will be no migration of inventory. There will be migration of Donee accounts.
- Q9. Does the State reimburse State Agencies for the property sent to the State for surplus sale? If so, is there a standard scale and does the new system need to track this information?
- A9. The WVSASP does reimburse for some items sold. Tracking this information is not a requirement of this RFQ, but the functionality would be useful.
- Q10. In reference to 3.1.1., if the customer account data is segmented, at the Account level, to leverage business rules specific to the eligibility level for federal only, state only, or federal and state both, can the database tables this data is stored within be shared? Eligibility level would determine the data required for the creation of the accounts, and would save duplicate entries for the accounts which are eligible for state and federal property. Business rules, standard within the system, ensure that the eligibility level on an account determines the ability of processing a sale of state property or processing a federal donation to the account. For instance, if an account is state only, the system will not allow a federal donation to be processed to that account.
- A10. Yes it can be shared.
- Q11. In reference to 3.1.1.5., what is meant by folder/group creation? Is this regarding conducting an ad Hoc search of these organizations? Or is this regarding a report filtered and grouped by specific criteria on the organizations?
- A11. This is regarding a report filtered and grouped by specific criteria.

#### CRFQ\_SUR1900000002

## Vendor Questions and Responses Point of Sale Inventory System

- Q12. In reference to 3.1.2., there is mention of tag number, asset ID, and barcode number. Are these 3 distinct numbers tied to each asset record? Can you please explain the differences and uses for each?
- A12. They are distinct numbers tied to each asset. The tag number is assigned by the owning agency at the time of purchase. The Asset ID is assigned by Oasis when the asset is entered into the wvOasis asset tracking system. Barcode numbers will be created when the asset is retired from wvOasis and uploaded into the POS system.
- Q13. In reference to 3.1.3., can you please provide examples of the categories of items provided by the Federal Purchasing Code? Are these the same as Federal NSN codes?
- A13. They are the Federal NSN codes.
- Q14. Section 3.1.6. is entitled Barcode Scanners, and the requirements underneath that section reference

the printing of barcode labels and invoices. Is the requirement to be able to print labels and invoices using the barcode scanner?

A14. The POS system must have the ability to print barcode labels and invoices, not the scanners.

Remove Section 3.1.6., 3.1.6.1., 3.1.6.2 in its entirety. Replace with....

- 3.1.6. Barcode Seanners: Must have wireless barcode laser scanners with all software and hardware to operate.
  - 3.1.6.1. Must have six (6) wireless barcode scanners programmed to the POS system.
  - 3.1.6.2. Scanners must have a range of up to 500 feet from base station.
  - 3.1.6.3. Must have the ability for six (6) scanners to operate in one (1) and the same area.
  - 3.1.6.4. Battery must be rechargeable. Battery must have a minimum of 12 hours continuous use before the need of recharging.
  - 3.1.6.5. Scanners must have the ability to export a series of scanned barcodes directly into an invoice being generated on the mobile app or POS main system.
  - 3.1.6.6. Scanner should have the ability to export a series of scanned barcodes to the POS system for generation of barcode labels. The scanner is not to be a portable handheld printer.

Add Section 3.1.12, Printing:

- **3.1.12. Printing:** All invoices, federal distribution documents, barcode labels and reports must be printable.
  - 3.1.12.1. Invoices, federal distribution documents, barcode labels and reports must configure to print with Microsoft 10 operation system.
  - 3.1.12.2. The preferred methods of printing barcode labels are to a Dymo LabelWriter 450 (or equal), and through Microsoft to Avery labels (or equal). The POS must have the ability to print one (1) individual or multiple labels at a time.
  - 3.1.12.3. If the POS system you are biding does not meet the above preferred methods in 3.1.12.2, then your total bid price must include a printer for barcode labels.
- Q15. In reference to 3.1.6.1., if a vendor has a recommendation for barcode label printing, should we provide said recommendation and pricing? If pricing should be provided, where should that be placed on Exhibit A: Pricing Page?
- A15. If your POS is not compatible with the Dymo Label Writer 450 (or equal) or information cannot be exported to Microsoft to print on Avery labels, then the cost of your printing system would have to be included in the total bid. See Question 14.
- Q16. Section 3.1.7.1. states that web browser accessibility is needed in the case where the mobile devices have no internet connectivity. Can you please clarify? How may a user utilize a web browser if the device does not have internet connectivity?
- A16. Should we lose internet service or if our router is down, we need the ability to use 4G with our cellular carrier.

- Q17. Section 8. Insurance: Our insurance coverage for all other state and university customers includes \$1 million general liability and \$1 million umbrella for excess liability. I believe the latter would cover commercial crime and third-party fidelity insurance. Is that sufficient?
- A17. If the umbrella policy covers commercial crime and third-party fidelity insurance, it is sufficient. If a vendor does not have commercial and third-party fidelity insurance coverage, the umbrella policy will not cover it.
- Q18. Section 8. Insurance: Since product delivery and training can be conducted online from a remote location may we have a waiver for automobile liability? None of our other customers have insisted on automobile liability.
- A18. If everything will be done remotely, the automobile liability is not necessary.
- Q19. Section 1. In this context, can you define the meaning of "related hardware"? In addition to directly related POS hardware, does it include servers?
- A19. Does not include servers, but includes all hardware need to run the POS system.
- Q20. Is the application to be installed on servers managed by the state, or should it be a hosted solution?
- A20. Either solution would work.
- Q21. Section 3.1.1.2. "The system must assign account numbers based on county, type of organization and sequence."
  - a. Do you require the system to automatically generate these account numbers, or will you enter them manually?
    - A. System must generate.
  - b. If you require the system to generate them automatically, do you have a series of existing, human readable codes for your counties and organization types that can be concatenated together along with a unique, sequential numeric value, in order to auto-generate these account numbers?
    - A. Yes
    - c. Are you planning to have existing organization data imported, and if so, do those organizations already have their account numbers established?
    - A. Yes

- d. If the system generates unique, sequential account numbers for organizations, and organizations can be searched and identified by their county and organization type, would unique, sequential account numbers be sufficient in this context?
- A. Yes, if the county numbers match what we currently use.
- Q22. Section 3.1.2.3. Can you define the meaning and origin of the "retirement ID" field?
- A22. Retirement is assigned by wvOasis (the system used to track State assets) each time an asset is disposed of.
- Q23. 3.1.2.4. In our systems, each inventory number is automatically generated as a unique, sequential number. However, each inventory record has a reference to its originating department and asset type, and inventory records may be searched on those criteria among several others. Barcoded inventory labels already show the asset type (category) and can include the name of the originating department. Is this sufficient for your needs, or must the inventory number structure include direct reference to those entitles?
- A23. Yes, this is sufficient.
- Q24. 3.1.6. Do the requirements in 3.1.6.1. And 3.1.6.2. relate directly to functionality that must be provided by the barcode scanner device, or are the barcode label and invoice printing capabilities only required of the main system?
- A24. This is required of the POS system. We do not need handheld printers.
- Q25. 3.1.7.1. The new Version 2.0 of our state application is browser agnostic and can be accessed on any mobile device (all tablets and smart phones, as well as iPod touch). Our federal application has unique functionality that currently requires the use of internet Explorer, and will do until it is replaced with its own Version 2.0 in the next couple of years. Will the restriction to use Internet Explorer for the Federal application disqualify my response to the RFQ?
- A25. We are changing the specifications to reflect internet Explorer and/or Google Chrome.

**Q26.** 3.1.8. User Accounts: Our state application satisfies this requirement. Our federal application is generally configured to a customer's needs during the system set-up, providing access to specific screens according to a user's security level. To change a user's access, the system administrator would simply need to change their security level. Is that sufficient to meet this requirement and the requirement in 3.1.8.2?

A26. Yes

- Q27. 3.1.7.1. The new Version 2.0 of our State application is browser agnostic and can be accessed on any mobile device (all tablets and smart phones, as well as IPod touch). Our federal application has unique functionality that currently requires the use of Internet Explorer, and will do until it is replaced with its own Version 2.0 in the next couple of years. Will the restriction to use Internet Explorer for the Federal application disqualify my response to the RFQ?
- A27. We are changing the specifications to reflect Internet Explorer and/or Google Chrome.
- Q28 Whether companies from Outside USA can apply for this? (like, from India or Canada)
- A28. WV does not limit competition due to geographical location.
- Q29. Whether we need to come over there for meetings?
- A29. Possibly
- Q30. Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)
- A30. The awarded vendor must be capable of providing or performing all mandatory requirements.
- Q31. Can we submit the proposals via email?
- A31. No, please see section 4, related to response Submission and Format in the instructions to vendors responding to a centralized request for information included with the solicitation documents
- Q32. In reference to 3.1.7.4., for what purpose will the State be importing data? Please describe the desired imports and the data sets which would need to be imported. Will all data be provided within 1 CSV file, or will the data be provided in multiple files?
- A32. The State will need to import existing accounts. Account information includes: Organization name, account number, address, phone number, type of eligibility (State, federal, or both), eligibility expiration date, authorized representatives. This will be done with one csv file.

559

Q33. In reference to 3.1.9.1, is it anticipated that WVSASP will require ongoing trainings throughout the life of the contract? If the State is anticipating ongoing trainings, can the State please provide a number of trainings per year?

A33. Ongoing trainings should not be needed after initial training is complete as long as all areas of the program are covered in the initial training.

## ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: SUR1900000002

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

## 

Addendum Numbers Received:

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company

Authorized Signature

9172078

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



Purchasing Divison 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia Request for Quotation 21 — Info Technology

Proc Folder: 478045

Doc Description: Addendum No. 3 Point of Sale Inventory System

Proc Type: Central Purchase Order

BID RECEIVING LOCATION

**BID CLERK** 

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV

25305

US

VENDOR

Vendor Name, Address and Telephone Number:

WEB DITTA CORDOPATION
P.D. BOX 428
CTORDONOVILLE, UA 22942

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrey (304) 558-0094

melissa.k.pettrey@wv.gov

Signature X

FEIN# 33-079-2400

DATE

17/2018

All offers subject to all terms and conditions contained in this solicitation

ARABIT	MOM	At	(84 K)	OMA	ATION:

#### Addendum No.3

Addendum No. 3 is issued to publish and distribute the attached information to the vendor community.

## Central Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia State Agency for Surplus Property to establish a contract for the one-time purchase of a Point of Sale Inventory System including software, barcode scanner, related hardware and technical support per the bid requirements, specifications, terms and conditions attached to this solicitation.

INVOICE TO		SHIP TO	
ADMINISTRATIVE SER DEPARTMENT OF ADM SURPLUS PROPERTY		ADMINISTRATIVE SERVE DEPARTMENT OF ADMINISTRATIVE SURPLUS PROPERTY	· · · · · · · · · · · · · · · · · · ·
2700 CHARLES AVE		2700 CHARLES AVE	
DUNBAR	WV25064-2236	DUNBAR	WV 25064
us		us	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Point of Sale Inventory System			<u> </u>	

Comm Code	Manufacturer	Specification	Model #	
43230000				

#### **Extended Description:**

Point of Sale Inventory System

	Document Phase	Document Description	Page 3
SUR1900000002	Final	Addendum No. 3 Point of Sale Inventory	of 3
		System	

## ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Purchasing Divison 2019 Washington Street East Post Office Box 80130 Charleston, WV 25305-0130

State of West Virginia Request for Quotation 21 - Info Technology

Proc Folder: 478045

Doc Description: Addendum No. 3 Point of Sale Inventory System

Proc Type: Central Purchase Order Version Date Issued Solicitation Closes **Solicitation No** 2018-09-14 2018-09-20 0214 SUR1900000002 13:30:00

**BID CLERK** 

DEPARTMENT OF ADMINISTRATION

**PURCHASING DIVISION** 

2019 WASHINGTON ST E

CHARLESTON

W

25305

US

Vendor Name, Address and Telephone Number:

WES DATA CORPORATION P.D. BOX 428

CTORDONSVILLE, VA 22942

FOR INFORMATION CONTACT THE BUYER

Melissa Pettrev (304) 558-0094

melissa.k.pettrey@wv.gov

Signature X

33-079-2400 DATE

All offers subject to all terms and conditions contained in this solicitation

#### Addendum No.3

Addendum No. 3 is issued to publish and distribute the attached information to the vendor community.

## Central Request for Quotation

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia State Agency for Surplus Property to establish a contract for the one-time purchase of a Point of Sale Inventory System including software, bercode scanner, related hardware and technical support per the bid requirements, specifications, terms and conditions attached to this solicitation.

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ADMINISTRATIVE SER	VICES MANAGER	ADMINISTRATIVE SERVICES	MANAGER
DEPARTMENT OF ADI	MINISTRATION	DEPARTMENT OF ADMINIST	RATION
SURPLUS PROPERTY		SURPLUS PROPERTY	
2700 CHARLES AVE		2700 CHARLES AVE	
DUNBAR	WV25064-2236	DUNBAR	WV 25084
us		us	

Line	Gomm Ln Desc	Qty	Unit issue	Unit Price	Total Price
1	Point of Sale Inventory System	0.00000			
J					

Comm Code	Manufacturer	Specification	i/lodel #
43230000			
1			

#### **Extended Description:**

Point of Sale Inventory System

## **SOLICITATION NUMBER: SUR1900000002**

## Addendum Number: 3

The purpose of this addendum is to modify the solicitation identified as SUR1900000002 ("Solicitation") to reflect the change(s) identified and described below.

## Applicable Addendum Category:

	Modify bid opening date and time	
[]	Modify specifications of product or service being sought	
[X]	Attachment of vendor questions and responses	
[]	Attachment of pre-bid sign-in sheet	
[]	Correction of error	
<i>[</i> ]	Other	

## Description of Modification to Solicitation:

- 1. To publish vendor questions and agency responses.
- 2. The bid opening remains 09/20/2018 at 1:30 pm EDT

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

#### **Terms and Conditions:**

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

Q1. Newly posted requirement 3.1.6.2. states that the scanners must have a range of up to 500 feet from the base system.

For what purpose is such a distance required? Does the operation have the ability to utilize these scanners paired with a tablet when use is needed further out from the POS terminals?

- A1. We have a large lot and items may be located anywhere on our lot. Yes, the scanners can be paired with a tablet.
- Q2. Can you please provide further detail regarding newly posted requirement 3.1.6.6. Is the intention for a barcode label scanned to produce another or duplicate printed barcode label when scanned?
- A2. The scanner itself does not need to have the ability to print barcode labels. We want to be able to print multiple labels with one command. We want to be able to print multiple labels for the same item type.

**Example:** If we have ten \$5.00 chairs, we want to be able to scan the \$5.00 chair barcode and tell the system to create 10 labels with the same barcode.

## ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: SUR1900000002

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

## 

1 Addendum No. 5

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

] Addendum No. 10

Company

Authorized Signature

9/13/2018

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.