



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 3

List View

General Information | Contact | Default Values | Discount | Document Information

Procurement Folder: 397113

SO Doc Code: CRFQ

Procurement Type: Central Purchase Order

SO Dept: 1600

Vendor ID: VS0000015041

SO Doc ID: SOS1800000006

Legal Name: Demtech Voting Solutions, Inc

Published Date: 1/19/18

Alias/DBA: Demtech Voting

Close Date: 2/2/18

Total Bid: \$102,500.00

Close Time: 13:30

Response Date: 02/02/2018

Status: Closed

Response Time: 12:50

Solicitation Description: Addendum No. 2 - Election Night Reporting System

Total of Header Attachments: 3

Total of All Attachments: 3



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Solicitation Response

Proc Folder : 397113
Solicitation Description : Addendum No. 2 - Election Night Reporting System
Proc Type : Central Purchase Order

Date issued	Solicitation Closes	Solicitation Response	Version
	2018-02-02 13:30:00	SR 1600 ESR02021800000003303	1

VENDOR
VS0000015041 Demtech Voting Solutions, Inc Demtech Voting

Solicitation Number: CRFQ 1600 SOS1800000006

Total Bid : \$102,500.00 **Response Date:** 2018-02-02 **Response Time:** 12:50:18

Comments:

FOR INFORMATION CONTACT THE BUYER
 Tara Lyle
 (304) 558-2544
 tara.l.lyle@wv.gov

Signature on File	FEIN #	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Design / Project Plan	1.00000	EA	\$18,500.000000	\$18,500.00

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description : Design / Project Plan

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Implementation	1.00000	EA	\$17,500.000000	\$17,500.00

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description : Implementation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Set Up and Configuration (per election)	4.00000	EA	\$3,500.000000	\$14,000.00

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description : Set Up and Configuration (per election)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Hosting (per year)	4.00000	EA	\$7,500.000000	\$30,000.00

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description : Hosting (per year)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Support (per election)	4.00000	EA	\$4,500.000000	\$18,000.00

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description : Support (per election)

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Set Up and Configuration and support (per Special election)	1.00000	EA	\$4,500.000000	\$4,500.00

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description : Set Up and Configuration and support (per Special election)

SPECIFICATIONS

- 1. PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Secretary of State (heretofore as "Agency") to establish a contract for an Election Night Reporting System.

Demtech Voting Solutions, Inc understands and acknowledges this specification of purpose and scope are acknowledged and understood and our response is constructed with this purpose and scope in mind.

- 2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
- 2.1 "Contract Services"** means configuring, hosting, and supporting an Election Night Reporting System as more fully described in these specifications.
- 2.2 "Pricing Page"** means the pages, contained wvOASIS or attached hereto as Exhibit A, upon which Vendor should list its proposed price for the Contract Services.
- 2.3 "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
- 2.4 "Unique ID"** means unique alphanumeric identification codes assigned by the system to aggregate values for Elections, Candidates, Contests, and Districts.
- 2.5 "User Credential Policies"** means unique user has role-based privileges to access and utilize the system.

Demtech acknowledges and accepts the definitions described above and will make reference to them in the body of our response.

- 3. QUALIFICATIONS:** Vendor, or Vendor's staff if requirements are inherently limited to individuals rather than corporate entities, shall have the following minimum qualifications:

- 3.1.** Vendor must have established at least two (2) successful statewide Election Night Reporting System deployments, each consisting of an entire year-long Election Cycle (Primary and General).

DEMTECH Voting Solutions, Inc., DEMTECH has concentrated on engineering and innovative provision of advanced election focused software and services which take advantage of thin client and cloud-based approaches which are both cost effective, centralized in their control matrix and community based service integration which helps control costs and enhance security and management of the data and software as we move forward.

The company is owned, operated, and employs election experienced and trained individuals, many of whom have devoted their careers to improving and enhancing the voting experience. DEMTECH Voting Solutions, Inc. from its inception has concentrated its efforts and energies on serving the election community first and foremost, striving to be the premier provider of electronic poll book technology, vote verification and validation solutions, and comprehensive consulting services.

Our vertical market specialization allows us to pinpoint our product and service offerings to those areas of the election systems industry that are not currently being met by the traditional voting system and voter registration companies. We are determined to make a difference in the marketplace by working as a result oriented solution provider, rather than a product peddler. Innovation, flexibility, adaptability, and creativity, are advantages our voting system independence allows, that we are pleased to pass on to our customers.

TRUST is the key element in our relationships within the company and with our customers. It is trust that allows us to appeal to the interests of our industry in a unique and profoundly different manner that bypasses the common and historical limitations of the vendor community. We are here to serve, to build relationships that will last throughout and beyond the project term, and to foster confidence in everyone involved, voter, vendor and administrator as a community.

We have served the elections industry dating back to 1983 and have participated in the evolution of equipment and technology advancements, from punch cards to touch screens. We have been present during the many successes in the industry as well as the election challenges of recounts and media scrutiny. Experience provides us both the opportunity to have learned from the past, and affords us the ability to build a company that is designed to be a positive influence for the election community today and in the future.

A History of our Product Solutions.



DEMTECH Voting Solutions, Inc. provides an Intelligent Poll Management solution for our clients for streamlining voter processing and maximizing workflow efficiencies before, during, and after elections.

The core product in this solution is Advocate®, an electronic poll book that replaces the printed poll book and register. Advocate® gives polling location staff the ability to control voter registration through an easy-to-use, automated series of screens that reduce common errors and expedite voter processing.

Advocate is the culmination of many years of planning, market analysis, technical development, test marketing, trial elections, customer surveys, and first hand election application. It has been developed and is being promoted as a full service, Poll Management System, capable of incorporating electronic signatures, forms handling, document and label printing, poll place set up diagrams, voting device training videos, voter identification scanning and bar coding, and electronic character recognition, to name a few. This extensive vision is a far cry from the more customary, simplistic, and limited approach of other poll book providers where the product is simply meant to perform as a look-up device. Advocate provides that basic functionality and also addresses the many features and functions that you can use today and into the future.

DEMTECH Voting Solutions, Inc. **Advocate Solution** includes a back-end PollBook Automation Manager (PAM)® server that enables election officials to customize various elements of the Advocate® device prior to deployment to the polling locations. The PollBook Automation Manager (PAM)® server contains a defined set of Advocate® templates that give the customer control over items like: label text, column field order, viewable

and hidden field definitions, and voter activation workflow steps.

Polling officials can utilize Advocate's built-in precinct forms and templates to perform advanced voter processing and further reduce delays experienced by the voting public and post-election administration.

Another key feature of the PollBook Automation Manager (PAM)® server is staging all Advocate® units prior to the election with eligible voter information from the voter registration database. PollBook Automation Manager (PAM)® will map the defined and relevant fields in the voter registration database to the Advocate® units upon initial staging. Post the election, PollBook Automation Manager (PAM)® will then update the voter registration database with aggregated voter history information from all Advocate® units.

CONSULTATION SERVICES

DEMTECH Voting Solutions, Inc. Consultation Services serves one essential goal: to set a higher standard for quality in the development of



election industry solutions. This uncompromising commitment to customer satisfaction has helped DEMTECH Voting Solutions, Inc. grow into a diverse organization offering unrivaled value in its consulting services.

DEMTECH Voting Solutions, Inc.' Consulting Services practice focuses on helping jurisdictions benefit and thrive through the effective use of

technology.

Chief among our consultative services are:

Logistics & Planning Efficiencies

Including Project Management, Voting System Warehousing, Election Preparation & Voting Machine Programming, Workflow Analysis, and Disaster Preparedness

Analysis, Implementation, & Support

Including Elections Policy & Procedures Review, Technical Security Analysis, HAVA-ADA-FEC-NASED-NVRA Compliance, and State Election Code Compliance

Outreach, Training, & Public Relations

Including Poll Worker Training and Voter Education Programs, Manuals, CDs, DVDs, & Internet Resource, Training, Website & Internet Results Reporting, "Get Out And Vote" Campaigns, and Survey Services & Media Relations.

All Demtech staff are qualified to degree level and some have post graduate qualifications in IT and related subjects. All members of the company are experienced elections people with many years working delivering voting systems, services, and support and software products to better enable the democratic process.

On a typical project such as this we would engage a project manager to go through the details of what our systems can do, how it works and to

produce a configuration for setup to specifically deliver on the needs of West Virginia. Once this has been agreed the system is commissioned to enable all the features and functions required by West Virginia and a UAT process takes place with the project manager. Once we have a fully commissioned product which meets your needs we send in our Trainer to complete training on the system and to assist in creating information pieces which West Virginia can use to engage the public and help drive up recruitment of voters to the election results service.

Demtech have delivered our election night reporting systems to Loudoun County, VA with all features made available. This product has been through 4 elections for them including a General and includes all three modules; TallyPoint Data collector at the precinct to gather results for all contest, these results are delivered to the public results staging server which collects and shows how all the results are coming into election central and the Public TallyPoint service to enable filtered results selected by the voter on contests, candidates, ballot style results based on their address and complete election results for all contests.

- TallyPoint is also in use at Prince William County, VA, Philadelphia PA
- TallyPoint Voter recruitment services enable Pinal County to let a voter put their email address in or cell phone number to received results notifications when results they have specifically selected for reminder are available.
- TallyPoint Live-Results allows a voter to watch the results as they arrive

4. MANDATORY REQUIREMENTS: Contract Item must meet or exceed the mandatory requirements listed below.

4.1.1 Election Night Reporting Website

4.1.1.1 Website must be responsive and mobile-friendly to phones and tablets through supported browsers and operating systems.

Demtech can confirm that our public portal website offers a fully responsive experience for all public facing and administration access to the election night reporting and election automation system.

4.1.1.2 Website must be capable of displaying configurable information for multiple elections. Information per election includes, but is not limited to:

4.1.1.2.1 Configurable banner with image and text

Demtech can confirm our solution offers a completely configurable solution to administer and define the election results required using the definitions available from the .xls contest and candidate data and in addition allows for a a completely automated setup from PDF files used

within any elections.

4.1.1.2.2 Election information

Demtech can confirm our ability to provide a complete configuration administration access portal for multiple elections across the whole State for all election types and contests results along with the ability to record voting channels such a absentee, precinct.

4.1.1.2.3 Date and time of last update

The TallyPoint systems allows a deployment to perform all features based on role and user access with a full audit facility.

4.1.1.3 Website must be capable of aggregating and displaying unofficial election results at all Federal, State, and County levels, in both graphical map and listing formats.

TallyPoint can display unofficial election results for all Federal, State and County levels using both graphical maps including

interfacing with Esri and in a logical government level contest and candidate result format with multiple filter options available.

4.1.1.4 Website must be capable of aggregating and displaying official election results at Federal, State, County, and Precinct levels, in both graphical map and listing formats.

TallyPoint can display official election results for all Federal, State and County levels using both graphical maps including interfacing with Esri and in a logical government level contest and candidate result format with multiple filter options available.

4.1.1.5 Results to display should include, but is not limited to:

- 4.1.1.5.1** Contest- Vote For X
- 4.1.1.5.2** Contest - Total Votes
- 4.1.1.5.3** Candidate - Party
- 4.1.1.5.4** Candidate - Total Votes
- 4.1.1.5.5** Candidate - Percentage of Contest Total
- 4.1.1.5.6** Voter turnout (ballots cast/voter registration totals)

Tally Point displays all results filtered and displays all of the above indicators and result sets to provide a complete result feature

by contest and provides all candidate statistics as indicated above along with additional information on the channel used to vote (Absentee/Precinct) if required.

4.1.1.6 Website must be capable of displaying County participation or completeness status. Status should be derived from number of precincts reported and/or contest participation. Status should also be configurable by State or County user.

Demtech's TallyPoint solution provides a complete administration and results delivery and monitoring capability to display progress towards a complete result set for any election type. The system allows for a complete configuration by County and provides for differential administration and results display and delivery to voters.

4.1.2 Election Night Reporting System

4.1.2.1 System must allow for Agency or Agency in conjunction with Vendor to configure system with unique ID codes for Elections, Candidates, Contests, and Districts (including, but not limited to U.S., State, County, Municipality, Precinct).

TallyPoint provides a complete administration interface to setup, configure and stand up any

election type including all contests, candidates for any State, County, Municipality and Precinct to provide a fully reflective structure for any election

- 4.1.2.2** System must allow for configuration of voter registration totals by District.

TallyPoint provides a complete configuration for voter registration totals and provides a complete validation algorithm to ensure accurate and reliable delivery of results.

- 4.1.2.3** System must allow for election results upload in file format designated by Agency ('character separated values' format).

TallyPoint is capable of accepting all election results in multiple formats and has a completely configurable validation and import facility to ensure accurate publication of results from imported files in csv, xml or xls formats.

- 4.1.2.4** System must allow for multiple uploads of election results, per County, per election.

4.1.2.4.1 Vendor and Agency will agree upon encryption protocols for all data transfer methods (HTTPS, SSL, TLS,FTPS).

Demtech agrees and delivers these options

as part of our security services and deployment mechanisms to provide a full service delivery to the State of West Virginia.

4.1.2.5 System must include easy-to-navigate tiered permission levels of access including, but not limited to: Administrator, State, and County users.

4.1.2.5.1 Vendor and Agency will work in conjunction to establish user credential policies and features once contract is awarded. Features should include:

4.1.2.5.1.1 Adjustable password length, content, and complexity

- no less than 8 characters, must contain three of the following: upper case letter, lower case letter, number, symbol

TallyPoint provides a full authentication facility including uppercase, lowercase, number, special character and sequential character validation along with previous password list to make sure old passwords are not reused. Our authentication process also includes a salted password process with an AES-256 encryption protocol.

4.1.2.5.1.2 Login attempt and lockout policy (lock out after not more than five attempts - account is locked until administrator unlocks)

TallyPoint offers a completely configurable policy against lockouts and resets including multiple attempts set to a specific number of attempts which can have progressively longer timeouts or complete lockouts with administrator resets.

4.1.2.5.1.3 Password change policy (every 90 days or sooner)

TallyPoint administrator allows for a variety of policies surrounding password authentication and password time to live policies.

4.1.2.5.1.4 Session timing -if session has been idle for more than 15 minutes, require user to re-authenticate

TallyPoint provides a session timeout facility which is configurable and can be set to 15 minutes.

4.1.2.5.1.5 two-factor authentication

TallyPoint makes use of a two factor authentication process when configured and is supplied with these facilities in place.

4.1.2.6 System must allow for manual entry of election results by State or County users, to edit or override uploaded results.

TallyPoint allows for manual entry and validation workflow processes to deliver a complete administration cycle for every contest and candidate dataset capable of allowing election results by voting channel.

4.1.2.7 System must include options for a results data feed (export) and download capabilities including, but not limited to .csv (Character Separated Value) and .xls (Excel) formats.

4.1.2.7.1 *Desired reports are detailed in Attachment A.*

TallyPoint provides an array of export and reporting solutions including the ability for a voter to search their address and obtain election results specifically found on their ballot or to perform any filter for any and all election results across all election types.

TallyPoint can also export all results to csv, XML or .xls formats and a full export requirement will be delivered during the project deployment phase of the project delivery.

4.1.2.8 Upon termination of the contract for this solution, Agency is entitled to a complete and timely dissemination from the Vendor to the Agency of all uploaded results and relevant configuration data housed by the system. This includes, but is not limited to, any data dictionaries and data flow diagrams. The Vendor must also ensure that all hardware which may have stored Agency data and propriety information at any time will be destroyed by the Vendor through a process that prevents reassembly in any usable form. Vendor must provide a notarized certification of destruction, following the format of the NIST Special Publication 800-88 Validation Form.

Demtech confirms our acceptance of this requirement and will act in accordance with the details set fourth for data extraction, closedown and destruction of data upon termination of the contract.

4.1.3 Hosting, Support, and Maintenance

4.1.3.1 Vendor must provide hosting for Agency's use of the Election Night Reporting Website and System.

Demtech confirms our delivery of hosting facilities for the election night reporting for West Virginia.

4.1.3.2 Vendor solution must include:

4.1.3.2.1 Web Services and Web Applications protected by Web Application

Firewall (WAF) capable of restricting access based on IP address and geography.

Demtech provides a complete hosting architecture that encompasses WAF and other mechanisms to restrict access to the service for election results.

4.1.3.2.2 Proper segmentation of web services, application servers, and databases into separate security enclaves with only necessary traffic for system functionality permitted.

Demtech operates a standard three tier architecture for the delivery of the complete election night reporting solution which includes a webs application layer, workflow and database layer each of which are separately secured using AWS Dockers architecture using Micro-services to operate a completely encapsulated solution within a container which allows for highly scalable solutions able to cope with as broad a connection volume as required.

Our solution uses a complete auto scaling deployment across multiple instances and a separated database layer providing failover and multi region disaster recovery.

4.1.3.2.3 Distributed Denial of Service

(DDoS) mitigation plan in case website is subject to attack.

Demtech operates CloudFlare to protect against DDoS attacks which is available throughout the election period and around the complete service offering outside of election dates.

- 4.1.3.3** Vendor must provide system with redundant hosting and both Active and Passive fail-over capabilities that prevent availability interruption and performance degradation.

Demtech's platform architecture will deliver a fully redundant failover and DR solutions which meets all the requirements of the State of West Virginia and Demtech will be happy to work closely with the State to accomplish this objective.

- 4.1.3.4** Vendor must supply 24-hour solution support to Agency and Counties on Election Day, including uptime of website, results file upload troubleshooting, and account maintenance.

Demtech operate a continuous monitoring and failover architecture to deliver better than 99.95% uptime across the year and better than 99.995% during election time by promoting a solution architecture which encompasses additional resilience in our

platforms during these periods and we anticipate working closely with the State to achieve this.

4.1.3.5 Vendor and Agency will agree upon go-live, accessibility, availability, and system maintenance schedules once contract is awarded. **Go-live to public must be completed prior to May 8, 2018.**

Demtech will work closely with the State of west Virginia and will be able to make the platform available within 2 weeks of contract signature for UAT and Go Live.

4.1.3.6 Vendor must provide system that includes minimum bandwidth required for:

4.1.3.6.1

4.1.3.6.3

4.1.3.6.2

events

Minimum 25,000 new network sessions per second

The Demtech election night reporting solution has been tested with more than 250,000 new network connections per second and we acknowledge and confirm our acceptance of this requirement.

Minimum 100 simultaneous new application login

The Demtech platform has been architected to deliver more than 100,000 simultaneous connections with auto-scaling services and servers.

Minimum 100 simultaneous logged in users

4.1.3.7 Vendor must employ industry standard security protocols for the storing of and access to Agency data.

Vendor must perform Penetration Testing and Vulnerability Scanning no later than 30 days prior to go-live. Solution must also allow for the same performed by Agency or Agency- sanctioned organizations. Vendor must report medium and high-level vulnerability findings within one week of the finding(s). All critical and high-level vulnerabilities must be mitigated within 72 hours. Agency must approve of any necessary mitigation plans based on findings.

Demtech can confirm that our platform readiness team will perform our intensive platform penetration testing against the virtual private cloud created for the State of West Virginia.

5. CONTRACT AWARD:

5.1 Contract Award: The Contract is intended to provide Agency with a purchase price for the Contract Services. The Contract shall be awarded to the Vendor that provides the Contract Services meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

Demtech will provide a cost effective resilient and secure solution to the State of West Virginia containing all functional requirements and performance requirements as part of our RFQ response. The costs include the hosting and access to the software and services in their entirety and with complete delivery for the State to provide voter access to election results for all election types.

5.2 Pricing: Vendor should complete by itemizing cost for each of the following commodities, if applicable:

5.2.1 Design/ Project Plan

5.2.2 Implementation

- 5.2.3 Set Up and Configuration (per Election)
- 5.2.4 Hosting (per year)
- 5.2.5 Support (per Election)
- 5.2.6 Set Up and Configuration and support (per Special Election if Necessary)

Demtech will work closely to deliver the complete project plan, implementation, set up and hosting cost and support.

- 5.3 Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document.

Demtech will deliver our response through the wvOASIS portal to the State of West Virginia

6. **PERFORMANCE:** Vendor and Agency shall agree upon a schedule for performance of Contract Services and Contract Services Deliverables, unless such a schedule is already included herein by Agency. In the event that this Contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract.

Demtech acknowledges and agrees to this requirement.

7. **PAYMENT:** Agency shall pay vendor after each commodity items as listed in Section 5.2 is completed as shown on the Pricing Pages, for all Contract Services performed and accepted under this Contract. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

Demtech acknowledges and accepts this payment schedule as part of the project delivery for election night reporting for the State of West Virginia.

8. **TRAVEL:** Vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this Contract. Any anticipated mileage or travel costs may be

included in the flat fee or hourly rate listed on Vendor's bid, but such costs will not be paid by the Agency separately.

Demtech acknowledges and accepts this aspect of the travel and a total inclusive cost provided as part of our proposal for election night reporting for the State of West Virginia.

9. FACILITIES ACCESS: Performance of Contract Services may require access cards and/or keys to gain entrance to Agency's facilities. In the event that access cards and/or keys are required:

9.1. Vendor must identify principal service personnel which will be issued access cards and/or keys to perform service.

Demtech acknowledges and accepts this requirement and individuals will be provided as part of the project delivery plan, demonstration.

Demtech can further confirm that all members of staff given access to the data and access to any facilities within the State of West Virginia have been FBI checked.

9.2. Vendor will be responsible for controlling cards and keys and will pay replacement fee, if the cards or keys become lost or stolen.

Demtech acknowledges and accepts this requirement

9.3. Vendor shall notify Agency immediately of any lost, stolen, or missing card or key.

Demtech acknowledges and accepts this requirement

9.4. Anyone performing under this Contract will be subject to Agency's security protocol and procedures.

Demtech acknowledges and accepts this requirement

9.5. Vendor shall inform all staff of Agency's security protocol and procedures.

Demtech acknowledges and accepts this requirement. All members of staff given access to State assets either data orientated or physical access to secure areas have been FBI checked and corroboration can be provided.

10. VENDOR DEFAULT:

10.1. The following shall be considered a vendor default under this Contract.

10.1.1. Failure to perform Contract Services in accordance with the requirements contained herein.

Demtech acknowledges and accepts this requirement

10.1.2. Failure to comply with other specifications and requirements contained herein.

Demtech acknowledges and accepts this requirement

10.1.3. Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

Demtech acknowledges and accepts this requirement

10.1.4. Failure to remedy deficient performance upon request.

Demtech acknowledges and accepts this requirement

10.2. The following remedies shall be available to Agency upon default.

10.2.1. Immediate cancellation of the Contract.

Demtech acknowledges and accepts this requirement

10.2.2. Immediate cancellation of one or more release orders issued under this Contract.

Demtech acknowledges and accepts this requirement

10.2.3. Any other remedies available in law or equity.

Demtech acknowledges and accepts this requirement

11. MISCELLANEOUS:

11.1. Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's

responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Michael Brown

Telephone Number: 469 759 0498

Fax Number: - - - - -

Email Address: mike.brown@demtechvoting.com

Attachment A

(as indicated in Section 4.1.2.7.1)

Reports

Provide a summary report in character-separated value (CSV) or Excel (XLS) format and include:

- Each Contest name
- Candidate name
- Party name
- Total votes
- Percentage of votes
- Ballots cast

Provide two detailed summary reports in at least character-separated value (CSV) or Excel (XLS) format and include:

- Registered voters
- Ballots cast
- Voter Turnout by each Precinct (or County) name
- By Contest:
 - Each Precinct (or County) name
 - Candidate name
 - Candidate total votes
 - Contest total votes

Provide a text (txt) exportable report that includes:

- Each County
- Each Precinct
- Each Contest name
- Each Candidate name
- Political party code
- Total Votes for the Candidate

Provide an aggregation report that includes:

- Record ID
- State Contest name
- The number of State choices
- County name
- County contest ID
- County Contest name

- The number of County choices

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Michael Brown, Chief Technology Officer (CTO)

(Name, Title)

Mike Brown, CTO

(Printed Name and Title)

(Address) 906 West Fairmont Street, Longview, Texas, 75604

(Phone Number) / (Fax Number) 469 759 0498

(email address) mike.brown@demtechvoting.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

Demtech Voting Solutions, Inc

(Company)

Dr John Morrison CEO

(Authorized Signature) (Representative Name, Title)

Dr John Morrison CEO

(Printed Name and Title of Authorized Representative)

01st February 2018

(Date)

866 243 115

(Phone Number) (Fax Number)



Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Request for Quotation
 33 - Service - Misc

Proc Folder: 397113

Doc Description: Addendum No. 2 - Election Night Reporting System

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2018-01-19	2018-02-02 13:30:00	CRFQ 1600 SOS1800000006	3

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Name, Address and Telephone Number:

Demtech Voting Solutions, Inc. 906 West
 Fairmont Street, Longview Texas 75604 Tel:
 469 759 0498

FOR INFORMATION CONTACT THE BUYER

Tara Lyle
 (304) 558-2544
 tara.l.yle@wv.gov

Signature X *John Morrison*

FEIN # 37-1668540

DATE 1st February 2018

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMAITON:

Addendum No. 2 - To change the quantity from eight (8) to four (4) on the following commodity lines:

Commodity Line No. 3: Setup and Configuration (per election)

Commodity Line No. 4: Hosting (per year)

Commodity Line No. 5: Support (per election)

The bid opening remains on 02/02/2018 at 1:30 pm.

INVOICE TO		SHIP TO	
CFO		SUPPLY CLERK	
SECRETARY OF STATE		SECRETARY OF STATE	
BLDG 1 STE 157K		BLDG 1 STE 157K	
1900 KANAWHA BLVD E		1900 KANAWHA BLVD E	
CHARLESTON	WV25305-0770	CHARLESTON	WV 25305-0770
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Design / Project Plan	1.00000	EA	\$18,500	\$18.500

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description :

Design / Project Plan

INVOICE TO		SHIP TO	
CFO		SUPPLY CLERK	
SECRETARY OF STATE		SECRETARY OF STATE	
BLDG 1 STE 157K		BLDG 1 STE 157K	
1900 KANAWHA BLVD E		1900 KANAWHA BLVD E	
CHARLESTON	WV25305-0770	CHARLESTON	WV 25305-0770
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Implementation	1.00000	EA	\$17,500	\$17,500

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description :

Implementation

INVOICE TO		SHIP TO	
CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV25305-0770	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV 25305-0770

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Set Up and Configuration (per election)	4.00000	EA	\$3,500	\$14,000

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description :

Set Up and Configuration (per election)

INVOICE TO		SHIP TO	
CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV25305-0770	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV 25305-0770

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Hosting (per year)	4.00000	EA	\$7,500	\$30,000

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description :

Hosting (per year)

INVOICE TO		SHIP TO	
CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV25305-0770	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON US	WV 25305-0770

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Support (per election)	4.00000	EA	\$4,500	\$18,000

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description :

Support (per election)

INVOICE TO	SHIP TO
CFO SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV25305-0770 US	SUPPLY CLERK SECRETARY OF STATE BLDG 1 STE 157K 1900 KANAWHA BLVD E CHARLESTON WV 25305-0770 US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Set Up and Configuration and support (per Special election)	1.00000	EA	\$4,500	\$4,500

Comm Code	Manufacturer	Specification	Model #
81112300			

Extended Description :

Set Up and Configuration and support (per Special election)

SCHEDULE OF EVENTS

Line Event

Setup and configuration per election involves an automated upload of all PDF files from every County which will automatically setup the election contests and candidates. Alternatively .xls, XML or csv file formats may also be used. All elections have a complete administration and feature switch on facilities created per election. Our professional services include all elements required.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CREO SOS1800000006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

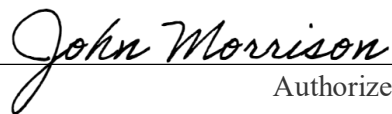
Addendum Numbers Received:

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input checked="" type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input checked="" type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Demtech Voting Solutions, Inc
Company



Authorized Signature

1st February 2018

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.